## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12

Name	of entity	
SAI	Global Limited	
	(the entity) give ASX the following inf	ormation.
	t 1 - All issues nust complete the relevant sections (attach shee	ts if there is not enough space).
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	(i) Issue of unquoted Performance Share Rights over ordinary shares ("PSRs")
		(ii) Issue of unquoted options to acquire ordinary shares ("Options")
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	(i) 710,266 (ii) 1,577,408
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	(i) and (ii) PSRs and Options granted as remuneration to Eligible Employees in accordance with the SAI Executive Incentive Plan approved by shareholders at the 2011 AGM ("the Incentive Plan") and including the issue of PSRs approved at the 2012 AGM.

<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	(i) (ii)	N/A N/A
5	Issue price or consideration	(i)	And (ii) PSRs and Options granted as remuneration to Eligible Employees in accordance with the terms of the Incentive Plan
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	(ii)	And (ii) PSRs and Options granted as remuneration to Eligible Employees in accordance with the terms of the Incentive Plan
6a	Is the entity an <sup>+</sup> eligible entity that has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b – 6h in relation to the <sup>+</sup> securities the subject of this Appendix 3B, and comply with section 6i	No	
6b	The date the security holder resolution under rule 7.1A was passed	N/A	
6c	Number of *securities issued without security holder approval under rule 7.1	N/A	
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A	

6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
6f	Number of securities issued under an exception in rule 7.2	N/A	
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
7	Dates of entering *securities into uncertificated holdings or despatch of certificates	12 November 2012	
		Number	+Class
8	Number and *class of all *securities quoted on ASX (including the securities in section 2 if applicable)	206,730,256	Class

<sup>+</sup> See chapter 19 for defined terms.

9	Number and *class of all *securities not quoted on ASX ( <i>including</i> the securities in section 2 if applicable)	2,385,221	Total Performance Share Rights granted under the SAI Global Executive Performance Share Rights Plan and Executive Incentive Plans.
		2	Options granted under the SAI Global Executive Incentive Plan (\$3.51 exercise price; 3 November 2016 expiry date).
		333,109	Options granted under the SAI Global Executive Incentive Plan and the UK Sub Plan. (\$2.99 is the exercise price; 9 November 2017 is the expiry date).
		663,922	Options granted under the SAI Global Incentive Plan (\$2.29 is the exercise price; 1 July 2018 is the expiry date).
		48,310	Options granted under the SAI Global Executive Incentive UK Plan (\$2.29 is the exercise price; 18 July 2018 is the expiry date).

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		490,599	Options granted under the SAI Global Executive Incentive Plan (\$3.44 is the exercise price; 6 November 2016 is the expiry date).
		133,869	Options granted under the SAI Global Executive Incentive Plan (\$4.40 is the exercise price; 5 November 2017 is the expiry date).
		189,128	Options granted under the revised SAI Executive Incentive Plan approved by shareholders at 2011 AGM ("the Incentive Plan"). Exercise price is \$4.71 and expiry date is 3 November 2018.
		1,577,408	Options granted under the Incentive Plan. Exercise Price is \$3.89 and expiry date is 12 November 2019.
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		
Part	2 - Bonus issue or pro rata i	ssue	
11	Is security holder approval required?		
12	Is the issue renounceable or non-renounceable?		
13	Ratio in which the *securities will be offered		
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates		

<sup>+</sup> See chapter 19 for defined terms.

15	<sup>+</sup> Record date to determine entitlements
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
17	Policy for deciding entitlements in relation to fractions
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.
19	Closing date for receipt of acceptances or renunciations

20	Names of any underwriters
21	Amount of any underwriting fee or commission
22	Names of any brokers to the issue
23	Fee or commission payable to the broker to the issue
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders
25	If the issue is contingent on +security holders' approval, the date of the meeting
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders
28	Date rights trading will begin (if applicable)
29	Date rights trading will end (if applicable)
30	How do *security holders sell their entitlements in full through a broker?
31	How do <sup>+</sup> security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?

<sup>+</sup> See chapter 19 for defined terms.

32	of the	do *security holders dispose eir entitlements (except by sale 19th a broker)?	
33	<sup>+</sup> Desp	patch date	
		Quotation of securities complete this section if you are applying for a	quotation of securities
34	Type (tick o	of securities one)	
(a)	X	Securities described in Part 1	
(b)			wed period, partly paid securities that become fully paid, employee ies issued on expiry or conversion of convertible securities
		at have ticked box 34(a) securities forming a new class of se	auritias
Auun	ionai s	securities forming a new class of se	curities
Tick to docume		te you are providing the information or	
35		- · ·	es, the names of the 20 largest holders of the and percentage of additional *securities held by
36		If the +securities are +equity securi +securities setting out the number of ho 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over	ties, a distribution schedule of the additional olders in the categories
37		A copy of any trust deed for the addition	onal *securities

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<sup>+</sup> See chapter 19 for defined terms.

### Entities that have ticked box 34(b)

38	Number of securities for which <sup>+</sup> quotation is sought		
39	Class of *securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?		
	If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another security, clearly identify that other security)		
		Number	+Class
42	Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the securities in clause 38)	Number	+Class

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 13 November 2012.

anna Muylly-

(<del>Director</del>/Company secretary)

Print name: Hanna Myllyoja

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

#### Part 1

Rule 7.1 – Issues exc	eeding 15% of capital
Step 1: Calculate "A", the base figures capacity is calculated	re from which the placement
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue	
Add the following:  Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2	
Number of fully paid ordinary securities issued in that 12 month period with shareholder approval	
Number of partly paid ordinary securities that became fully paid in that 12 month period	
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period	
"A"	

<sup>+</sup> See chapter 19 for defined terms.

"B"	0.15
_	[Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	
Step 3: Calculate "C", the amount of that has already been used	of placement capacity under rule 7.7
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:	
<ul> <li>Under an exception in rule 7.2</li> </ul>	
Under rule 7.1A	
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
"C"	
Step 4: Subtract "C" from ["A" x "E placement capacity under rule 7.1	B"] to calculate remaining
"A" x 0.15	
Note: number must be same as shown in Step 2	
Subtract "C"	
Note: number must be same as shown in Step 3	
<i>Total</i> ["A" x 0.15] – "C"	
	[Note: this is the remaining placement capacity under rule 7.1]

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<sup>+</sup> See chapter 19 for defined terms.

t capacity for eligible entities  from which the placement  10  lote: this value cannot be changed
lote: this value cannot be changed
placement capacity under rule

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A	
"A" x 0.10	
Note: number must be same as shown in Step 2	
Subtract "E"	
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" × 0.10] – "E"	
	Note: this is the remaining placement capacity under rule 7.1A

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<sup>+</sup> See chapter 19 for defined terms.