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The Manager  
Market Announcements Platform  
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### **Telstra Commits to US\$5M of Beam Satellite Docking Stations and Iridium Handsets**

World Reach Limited announced today that its wholly-owned subsidiary, Beam Communications Pty Limited (Beam), has received a commitment from Telstra Corporation Limited (Telstra) to purchase a minimum of USD5.1M of satellite equipment and product bundles over the next 12 months. The initial shipment (valued at USD1.65M) is expected to be delivered by 30 June 2012, the balance being called upon as required over the 12 month period.

With the release of the Iridium Extreme satellite handset, the toughest satellite phone ever made, Beam has developed and manufactured a range of next-generation Extreme Docking Stations. Beam was the first company globally to receive certification from Iridium Satellite LLC for the docking solutions developed for the new Extreme satellite telephone. Beam's docking solution extends the functionality of the Iridium Extreme satellite phone so it can be used for voice, data and tracking services indoors, in-vehicles, on vessels and in other remote locations where easy or enhanced access to satellite communications is required.

This new order from Telstra for the Australian Market is further reinforcement of Beam's global position as the leading provider of satellite docking and terminals for Iridium and Inmarsat, the world's largest satellite network operators.

The order follows work completed by Telstra, Beam and Iridium to better address the communication needs of customers in the mining, transport, emergency services, relief aid, and recreational (maritime and four wheel drive) segments. The innovative solutions that were developed are comprised of Beam-designed and manufactured satellite docking stations and related accessories plus the Iridium Extreme satellite handset. Telstra is using its Enterprise,

Business and Government sales force, along with its extensive retail distribution network, to distribute the various solutions to customers.

Beam continues to work with Iridium and Inmarsat through major partners in Europe, Asia and North America to develop special products and services to meet the specific needs of their customers.

Yours faithfully



Michael Capocchi  
Managing Director

### **About Beam Communications Pty Ltd**

Beam Communications Pty Ltd is a wholly owned subsidiary of World Reach Limited (ASX: WRR) ; Beam Communications designs, manufactures and distributes a wide range of Iridium and Inmarsat satellite voice, data, tracking terminals and accessories for the global telecommunications market. Beam is a strategic manufacturer of both Inmarsat and Iridium for satellite docking stations for the Iridium 9555,( [www.9555iridium.com](http://www.9555iridium.com) ) Iridium Extreme ( [www.9575iridium.com](http://www.9575iridium.com) ) and the Inmarsat IsatPhone Pro satellite telephones ([www.isatdock.com](http://www.isatdock.com) ). Through a global network of resellers Beam solutions are deployed in a wide range of vertical markets including Maritime, Transport, Government, Defence, Mining, Construction, Forestry, Emergency Services, Relief Aid, Telemetry and Rural Telephony. For more information, [www.beamcommunications.com](http://www.beamcommunications.com)

### **About World Reach Limited**

World Reach Limited is an Australian publicly listed company, with strategic ownership of companies involved in the design, manufacturing and distribution of equipment, applications and services for the global needs of Information Communication & Technology markets. World Reach Limited owns 100% of Beam Communications Pty Ltd. For more information, [www.worldreach.com.au](http://www.worldreach.com.au)