ASX: DNA



## ASX RELEASE

### 18 November 2013

# September Quarter Trading Update

In advance of the Annual General Meeting to be held on Thursday 21 November 2013, Donaco International Limited (the **Company**) provides the following update on trading during the September 2013 quarter.

Trading during the quarter at the Company's flagship casino business, the Lao Cai International Hotel, was in line with the strong March and June 2013 quarters. However when compared to the previous corresponding quarter (September 2012), the results show a dramatic improvement. This is because the September 2012 results were affected by a lower average win rate, when compared to more recent trading.

As previously stated to the market, the Company does not currently report normalised results, based on a theoretical win rate. This is due to the relatively small size of the current property; the rapid growth it is experiencing; and the fact that the Company will soon open a greatly expanded casino business at its new five star hotel (currently under construction). Once the new casino has been opened and has established some trading history, the Company will give consideration to reporting normalised results.

The results below also reflect the expansion of the Company's business activities since September 2012, with the Gaming Technology businesses acquired since then providing a full three month's revenue and net profit contribution in the September 2013 quarter. The Gaming Technology businesses trade under the names of iSentric and Way2Bet.

	Sep 13 Qtr	Sep 12 Qtr
Operating Revenue	\$6,314,078	\$1,607,787
Other Income	\$269,938	\$61,500
Operating Expenses	(\$3,217,869)	(\$1,052,825)
EBITDA	\$3,366,147	\$616,462
Depreciation & amortisation	(\$74,288)	(\$59,598)
Income tax expense	(\$928,451)	(\$164,288)
Net Profit after tax and before minority interest	\$2,363,408	\$392,576
Minority interest	(\$696,337)	(\$121,300)
Net Profit After Tax	\$1,667,071	\$271,276



NOTES:

- (a) All figures converted to AUD at the average exchange rate during each year: FY14 year to date: 1 USD = 1.0911 AUD; FY13: 1 USD = 0.9736 AUD.
- (b) September 2012 Quarter (FY13) comparatives are to Donaco Singapore Pte Ltd. FY13 included the acquired Gaming Technology businesses only from 1 February 2013 (Two Way Limited), and 1 June 2013 (iSentric Sdn Bhd).
- (c) Based on unaudited management accounts.

#### For further information:

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### ABOUT DONACO INTERNATIONAL LIMITED (ASX: DNA)

Donaco International Limited operates leisure, entertainment and associated technology businesses across the Asia Pacific region.

Our flagship business is the Lao Cai International Hotel, a successful boutique casino in northern Vietnam. The Lao Cai International Hotel was established in 2002, and is located on the border with Yunnan Province, China. Donaco operates the business and owns a 75% interest, in a joint venture with the Government of Vietnam.

The Lao Cai International Hotel is a pioneer casino operator in Vietnam. The property is currently being expanded from a 3-star 34 room hotel, to a brand new 5-star resort complex with 428 hotel rooms.

Donaco also owns and operates successful gaming technology businesses, including secure mobile payment gateways across South East Asia, and the Way2Bet wagering portal, whose customers include all major corporate bookmakers in Australia.

To learn more about Donaco visit www.donacointernational.com

