

Australian Securities Exchange Announcement

4 June 2013

The Manager
Companies Announcements Office
Australian Securities Exchange
Electronic Lodgment

Dear Sir/Madam

TRADING UPDATE

LEGEND GROWS IN THE SECOND HALF

The Directors are pleased to advise that Net Profit After Tax (NPAT) is expected in the range of \$6.4 to \$6.9 million for the year ended 30 June 2013 and confirm that the current dividend policy of 35% to 50% of NPAT remains in place.

The range represents a NPAT for the second half of between \$3.2 and \$3.7 million compared with \$3.2 million for the first half. The second half profit forecast includes significant expenses that are considered to be of a non-recurring nature;

- a bad debt of approximately \$750,000 from a single customer insolvency and liquidation, and
- approximately \$370,000 in relation to the write-off of leasehold improvements on the consolidation of Western Australian operations into a single facility due to the rapid growth of our business requiring additional space. The overall impact will be to reduce cost in future periods.

Brad Dowe, Chief Executive Officer, said: "The improved forecast in the underlying profit (before expenses of a non-recurring nature) for the second half second is a result of management further reducing operating expenses to align with changes in the current business environment and growth from our investments in product range and sales geography expansion, despite overall market conditions remaining subdued."

Revenue for second half was marginally ahead of the first half of the year, and is forecast in line with the prior corresponding period despite the continued decline in certain key markets for the Group. In FY12 the Company reported revenue of \$103.2 million and NPAT of \$9.4 million.

Brad Dowe said: "Legend has invested \$18.1 million in acquisitions over the past 3 years. These acquisitions are forecast to provide greater than 30% of the Group's EBITDA for the current financial year."

The Group's balance sheet remains strong with net debt circa 1.1 times EBITDA.

Legend continues to focus on delivering growth from recent acquisitions in addition to refining and widening its product lines and sales regions to best capitalise on available resources.

For further information contact:

Brad Dowe
Chief Executive Officer
Phone (02) 9678 5102

bdowe@legendcorporate.com

Adelaide

1 Butler Drive
Hendon SA 5014
Telephone (61) 8 8401 9888
Facsimile (61) 8 8244 9520

Brisbane

Virginia Professional Business Centre
Unit 4, 67 Robinson Road East
Virginia QLD 4014

Melbourne

Unit 2, 4 Garden Road
Clayton VIC 3168

**MSS Fibre Systems/
MSS Power**
2/77 Bayfield Road
Bayswater North VIC 3168

Perth

6A Hunt St
Malaga WA 6090

Sydney

8 Distribution Place
Seven Hills NSW 2147

**Singapore
China**

Legend Corporation Ltd
ACN 102631087
ABN 69 102631087

Legend Corporate Services Pty Ltd
ACN 006 722 292
ABN 81 006 722 292

www.legendcorporate.com

