

27 March 2013

Report to shareholders

Results for the six months ended 31 January, 2013

Strong performance in overseas markets helps balance challenging Australian conditions

Highlights

- Group revenues: \$934 million, up by 8%
- Statutory net profit after tax of \$8.4 million (2012 1H: \$18 million)
- Significant FX impact on underlying net profit after tax of \$10.6 million (2012 1H: \$23.9m)
- Underlying EBIT of \$47.3 million (up 25%)
- Adverse seasonal conditions drive poor first half performance in Australia
- Strong growth in Brazil and improvement in other key overseas markets
- Interim dividend: 3 cents per share, fully franked

Six months ended 31 January	2013 \$000	2012 \$000	Change %
Revenue	934,409	862,696	8.3%
Gross profit	252,553	231,849	8.9%
Underlying EBITDA ⁽¹⁾	82,784	68,163	21.5%
Underlying EBIT ⁽¹⁾⁽²⁾	47,323	37,842	25.1%
Operating profit	44,146	30,895	42.9%
Underlying net profit after tax ⁽³⁾	10,613	23,933	-55.7%
Net profit after tax	8,389	18,022	-53.5%
Net operating cash flow	(148,233)	(71,059)	-108.6%
Basic earnings per share - excluding material items (cents)	1.2	6.6	-81.8%
Basic earnings per share (cents)	0.4	4.4	-91.8%
Total dividend per share declared in respect of period (cents)	4.0	3.0	33.3%

The financial information contained within our interim financial report has been prepared in accordance with IFRS. Refer to page [11] for footnotes, including explanations of the non-IFRS measures used in this announcement. All references to the prior period are to the six months ended 31 January 2012 unless otherwise stated. This report is based on financial statements which have been reviewed by KPMG. Non-IFRS measures have not been subject to audit or review. Refer to the 31 January 2013 Nufarm Limited Interim Financial Report for the independent review report to the members of Nufarm Limited.



Nufarm Limited today released its financial results for the 6 months to 31 January, 2013. The company reported a 25% increase in underlying earnings before interest and tax (EBIT) of \$47.3 million. This compares to \$37.8 million in the previous half year period.

Group revenues increased by 8% to \$934 million. On a constant currency basis, revenues increased by 12%.

The statutory profit after tax was \$8.4 million, down on the \$18.0 million for the first six months of the previous financial year. Excluding the impact of material items, the company reported an underlying net profit after tax for the period of \$10.6 million, which compares to the \$23.9 million recorded in the first half of 2012. The impact of foreign exchange losses on financing activities (loss of \$9.2 million compared to a gain of \$14.4 million in previous period) was the major contributing factor to the lower statutory and underlying net profit outcomes.

Earnings per share were 0.4 cents compared to 4.4 cents in the first half of 2012.

The underlying EBIT result reflects strong earnings growth in the key regional markets of Europe and the Americas, and a very poor first half in Australia, driven by adverse climatic conditions. The result underlines the importance of a globally diverse business.

Interim Dividend

Directors declared a fully franked interim dividend of 3 cents per share (2012 interim dividend: 3 cents).

The final dividend will be paid on 10 May, 2013 to the holders of all fully paid shares in the company as at the close of business on 12 April, 2013. There is no conduit foreign income attributed to the dividend.

The Dividend Reinvestment Plan (DRP) will be made available to shareholders for the interim dividend.

Directors have determined that the Issue Price will be calculated on the volume weighted average of the company's ordinary shares on the ASX over a period of 10 consecutive trading days commencing after the record date and concluding prior to the date of allotment of ordinary shares under the plan. The last election date for shareholders who are not yet participants in the DRP is 12 April, 2013. The Board has determined that, for this dividend payment, no discount will apply to shares issued under the DRP.

Material items

The after tax loss associated with material items was \$2.2 million (2012: net loss \$5.9 million).

During the half year, the Federal Court gave final approval to the settlement of the class action brought against the company in early 2011. The settlement agreement was amended to cover an expanded number of claims, with Nufarm agreeing to pay a total of \$46.6 million



(previously \$43.5 million). Consistent with previous treatment, the additional settlement amount and related costs have been reported as a material item.

In the previous period, the company booked an after tax gain of \$5.8 million associated with the mark to market revaluation on proceeds from the Nufarm's Step-Up Securities (NSS) and reported this gain as a material item. In the current period, the net foreign exchange related gain/loss on the NSS was not material.

Six months ended 31 January 2013	Pre-tax \$000	After-tax \$000
<i>Material items by category</i>		
Class action settlement	(3,177)	(2,224)
Total material items	(3,177)	(2,224)

Interest / tax / cash flow

Net external interest expense was higher than in the previous period (\$20.6 million v \$19.8 million). This reflected a slightly higher average net debt level (up 3%) and higher interest costs associated with the senior unsecured notes issued in October 2012.

The reported effective tax rate for the first half was 12.5% and is abnormally low due to tax benefits relating to the prior period reported in the current year. The company expects the current full year effective tax rate to be in the range of 30% to 32%.

The business recorded a negative net operating cash flow of \$148.2 million, compared to a negative cash flow in the previous period of \$71.1 million. Excluding the impact of the settlement payment associated with the class action, the net operating cash flow was a negative \$101.6 million. Given the seasonality of the company's earnings, it is usually the case that operating cash flow is negative at the half year and, given the growth in the business, this operating cash flow performance reflects a further modest improvement in net working capital management.

Business review

Climatic conditions across Nufarm's various geographic markets were mixed. Australia experienced dry and hot conditions for much of the period which significantly reduced demand for crop protection inputs, while climatic conditions in most other regions were average.

Nufarm's business in Brazil generated a significant improvement in first half earnings, with high crop prices driving an increase in planted acres and resulting strong demand for crop protection inputs. The North American and European businesses also delivered improved performance in the period.

Gross profit, at 27.0% of sales, was up on the first half of the previous year (26.9%). Net expenses were slightly down, as a proportion of sales, as were corporate (head office) costs.

Operating segments summary

The following table provides a summary of the performance of the operating segments for the first half of 2013 and the corresponding period of the previous year.

6 months ended 31 January (\$000s)	Revenue			Underlying EBIT		
	2013	2012	Change %	2013	2012	Change %
<i>Crop protection</i>						
Australia and New Zealand	235,783	303,894	-22.4%	10,280	41,768	-75.4%
Asia	62,722	64,606	-2.9%	7,485	9,007	-16.9%
Europe	153,604	139,173	10.4%	11,315	(2,258)	n/a
North America	170,265	144,175	18.1%	(346)	(3,609)	n/a
South America	272,056	179,390	51.7%	34,861	10,308	238.2%
<i>Total Crop protection</i>	<i>894,430</i>	<i>831,238</i>	<i>7.6%</i>	<i>63,595</i>	<i>55,216</i>	<i>15.2%</i>
Seed Technologies - global	39,979	31,458	27.1%	4,363	5,739	-24.0%
Corporate	-	-	n/a	(20,635)	(23,113)	10.7%
Nufarm Group	934,409	862,696	8.3%	47,323	37,842	25.1%

Australia / New Zealand

The Australian and New Zealand businesses generated \$236 million in segment sales, down 22% on the \$304 million recorded in the first half of 2012. This represented 26% of total crop protection revenues in the first half period. Underlying EBIT was well down on the previous period at \$10.3 million versus \$41.8 million.

Australia experienced unseasonably dry and hot conditions for most of the first half period, particularly in the northern summer cropping regions. With low levels of moisture and unusually low pest and disease pressure, demand for crop protection products was consequently very weak and increased competition for fewer sales opportunities also impacted on pricing and margins.

The first half period typically generates relatively high value product sales in Australia and the loss of those sales had a significant impact on margins and EBIT in the period.

New Zealand sales were ahead of the previous period and the business performed solidly.

Asia

Asian crop protection sales were \$63 million (7% of total crop protection revenues), compared to \$65 million in the previous period. Underlying EBIT was slightly down at \$7.5 million, versus \$9.0 million.



A significant fall in the price for palm oil resulted in lower demand for crop inputs in the important plantation segment in Indonesia, which is Nufarm's largest regional market in Asia. Glyphosate margins also continued to come under pressure.

North America

North American crop protection sales increased by 18% to \$170 million and this represented 19% of total crop protection revenues. Underlying EBIT improved from a loss of \$3.6 million in the first half of 2012 to a loss of \$0.3 million.

An extended fall/autumn selling period provided increased opportunities for Nufarm's portfolio of herbicides in the 'burndown' segment ahead of winter crop plantings. Strong support from distribution customers helped drive higher sales into the US turf and ornamental market while the business also performed strongly in the forestry segment.

Nufarm completed the acquisition of US based Cleary Chemical Corporation in January 2013. Cleary Chemical Corporation is a marketer of fungicides, insecticides and plant growth regulators to the turf and ornamental horticulture industries and the acquisition will strengthen Nufarm's product offering in those segments. Acquisition consideration totalled approximately US\$12.5 million, including working capital adjustments.

A new manufacturing facility and regional head office was also commissioned at Alsip in Chicago. The facility will specialise in the production of insecticide and fungicide products and custom seed treatment applications.

Sales in Canada were also up on the previous period. Nufarm benefited from more favourable conditions in the wheat and soy segments and from a broader product portfolio.

South America

South American crop protection sales increased by 52% to \$272 million (31% of total first half crop protection revenues). Underlying EBIT was also up strongly at \$34.9 million versus \$10.3 million in the previous period.

Despite dryer than normal conditions in the North East of Brazil, which reduced the requirement for pasture products, demand for crop protection inputs was generally strong, driven by high crop prices and large plantings of key crops. Insect pressure was high, particularly in soy, corn and cotton crops, providing positive opportunities for Nufarm's insecticide products. The introduction of a new high load glyphosate formulation helped generate stronger margins. In local currency, Brazilian sales were up by 97%.

The business also performed strongly in Argentina, with sales up 32% in local currency. Seasonal conditions were mixed, however the introduction of several new products helped drive an improved profit outcome.



Europe

European sales were \$154 million, up 10% on 2012 first half sales of \$139 million. Europe accounted for 17% of crop protection sales for the group. Underlying EBIT improved to \$11.3 million, compared to a first half loss of \$2.3 million in the prior year.

The European business experienced mixed climatic conditions, with wetter than normal weather disrupting planting activity in some markets including the UK and France. Central European markets, including Germany, experienced more favourable conditions.

Nufarm's cereal herbicides portfolio performed strongly and the company secured increased sales in oil seed rape and the non crop segment in France, where Nufarm has expanded its product offerings.

Strong demand for phenoxy herbicides in Nufarm's global markets outside of Australia resulted in high production levels in the European based manufacturing facilities. In some markets, earlier than normal demand for those products saw a re-phasing of manufacturing activity from the second half of the financial year into the first half with higher than expected overhead recoveries booked in the period.

Major product segments

Crop Protection

Nufarm's crop protection business accounted for 96% of group revenues in the first half of 2013 and were up 8% on the previous period (\$894 million v \$831 million). These revenues generated an average gross margin of 26.3%, which was slightly up on the previous year (26.2%).

Herbicide sales were \$588 million (2012 1H: \$581m) and generated an average gross margin of 25% (2012 1H: 25%).

Glyphosate pricing remained very competitive in most markets, however strong demand and the successful introduction of a new high load glyphosate formulation lifted margins in Brazil. Sales and margins remained depressed in Australia, impacted by very hot and dry climatic conditions and consequent low demand. Nufarm's phenoxy herbicide portfolio performed strongly, while sales of herbicides directed at the pasture segment in Brazil were down due to dryer than normal weather conditions.

Insecticide sales were strongly up on the first half of the previous year (\$113 million v \$84 million). These sales generated an average gross margin of 31%, down on the 38% recorded in 2012. Margin was down due to higher sales of lower margin products and increased competition in some segments.

Insect pressure in South America was high, helping to offset very low demand for insecticide products in Australia.

First half fungicide sales were \$107 million, an increase of 22% on the previous period. Average gross margin was 29% (2012 1H: 30%).



The increased sales outcome reflects positive demand for a range of Nufarm fungicide products in Brazil and improved sales opportunities in the US and Europe.

Seed Technologies

The company's seed technologies segment includes sales of seeds and seed treatment chemistry. Segment sales in the first half were \$40 million, up 27% on the previous period. Seed technologies generated an average gross margin of 54% which was an improvement on the prior year (50%). Underlying EBIT was \$4.4 million compared to \$5.7 million in 2012, reflecting a relatively high level of investment in additional resources and infrastructure to support future growth in the segment. Transaction expenses associated with the acquisition of a majority share in a Brazilian seed company, Atlantica, also impacted the EBIT outcome in the first half.

Dry conditions in northern Australia reduced demand for sunflower seeds, however Nuseed's premium varieties of sunflower and sorghum seed experienced increased sales in other markets. Demand for high quality hybrid seeds with output traits such as high oleic, premium food-grade milling quality, and high feed energy continue to increase in Asian, European, and African export markets.

Sales of seed treatment applications were up on the previous year, despite a timing shift associated with new product launches which pushed a number of sales into the second half period.

Balance Sheet Management and Financing

Net debt at the end of the first half was \$743 million, above the \$656 million recorded on 31 January of the previous year. Average net debt for the first half was \$662 million compared to \$641 million in first half 2012. The higher average net debt level reflected payments associated with the settlement of the class action (\$46.6 million) and two small acquisitions (Cleary Chemical and Atlantica Seeds) involving a total investment of \$23.4 million.

Net working capital at 31 January was \$1.03 billion. This is up on the \$965 million recorded at the end of the first half in 2012. Lower than anticipated sales in Australia resulted in higher inventories at the end of the period and trade receivables were up, driven by significantly higher sales in Brazil. Despite these pressures, average net working capital as a proportion of sales was 43%, an improvement on the 49% recorded in January 2012.

Gearing (net debt to net debt plus equity) was 33.1% (2012 1H: 30.8%).

The company completed an offering of senior unsecured notes in the US market in October 2012. The offering raised US\$325 million which was used to repay existing indebtedness outstanding under the A\$625 million Australian revolving bank facility entered into in November 2011. Concurrent with this, US\$250 million of the commitments under the A\$625 million Australian revolving bank facility was cancelled. Subsequently, the syndicated bank facility was increased by \$25 million upon the admission of an additional lender, HSBC.

The notes, together with the Australian bank facilities and the trade receivable securitisation facility put in place during 2011, reflects Nufarm's strategy to diversify its funding sources and extend its debt maturities.



Subsequent events

On 5 March 2013 the company announced that it has received notice that agreements relating to the exclusive distribution of Roundup branded glyphosate in Australia and New Zealand are to be terminated. The notice states that Nufarm may continue to sell Roundup branded product in Australia and New Zealand until 28 August 2013.

Nufarm Australia will continue to supply glyphosate products under its own brands, including a number of proprietary glyphosate formulations.

This change is not expected to impact glyphosate earnings in Australia in the current financial year and is not anticipated to have a material negative impact on Australian glyphosate earnings in future years.

Outlook

Nufarm's earnings are weighted to the second half of the financial year, which coincides with the major selling periods in most of the company's major geographic markets. The exception is South America, where the majority of business is undertaken in the first half.

In markets outside of Australia, the company remains confident that it will generate an improved performance for the full year on the basis that at least average seasonal conditions are experienced in those regions. In the key markets of North and South America and Europe, the company is on track to generate strong revenue and EBIT growth. Nufarm's seed technologies segment is also expected to generate revenue and EBIT growth over the full year period, despite bearing higher costs than in the previous year.

Conditions in Australia remain extremely challenging, with relatively low demand and associated sales activity continuing into the first two months of the second half period. Several fallow spray applications have been lost and there is now higher than normal inventory in the distribution channel. Widespread rains will be required in southern NSW, Victoria, South Australia and parts of the West Australian wheat belt over the next four to six weeks to drive sales opportunities, but margins are expected to remain under pressure.

Given the considerable uncertainty around the outlook in Australia for the balance of the year and an anticipated decline in Australian earnings, the company is now forecasting to generate an underlying EBIT below that of the previous year at a group level and within a range of \$180m-\$200m. As was the case at the half year, the underlying net profit after tax will be impacted by foreign exchange losses – assumed to be in line with losses recorded at the half - and higher interest costs and is also forecast to be below that of the previous year and within a range of \$80m - \$95m.

A handwritten signature in black ink, appearing to read 'D.J. Rathbone'.

D J Rathbone
Managing Director

IFRS and Non-IFRS financial information

Nufarm results are reported under International Financial Reporting Standards (IFRS) including Underlying EBIT and Underlying EBITDA which are used to measure segment performance. This release also includes certain non-IFRS measures including Underlying net profit after tax and Gross profit margin. These measures are used internally by management to assess the performance of our business, make decisions on the allocation of our resources and assess operational management. Non-IFRS measures have not been subject to audit or review.

The following notes explain the terms used throughout this profit release:

- (1) Underlying EBIT is earnings before net finance costs, taxation and material items. Underlying EBITDA is Underlying EBIT before depreciation and amortisation of \$35.461 million for the six months ended 31 January 2013 and \$30.321 million for the six months ended 31 January 2012. We believe that Underlying EBIT and Underlying EBITDA provide useful information, but should not be considered as an indication of, or an alternative to, Profit / (loss) for the period as an indicator of operating performance or as an alternative to cash flow as a measure of liquidity.
- (2) Underlying EBIT is used to reflect the underlying performance of Nufarm's operations. Underlying EBIT is reconciled to Operating profit below:

Six months ended 31 January	2013	2012
	\$000	\$000
Underlying EBIT	47,323	37,842
Material items impacting operating profit	(3,177)	(6,947)
Operating profit	44,146	30,895

- (3) Non-IFRS measures are defined as follows:
 - Underlying net profit after tax – comprises Profit / (loss) for the period attributable to the equity holders of Nufarm Limited less material items as described on page [3].
 - Average gross margin – defined as average gross profit as a percentage of revenue.
 - Average gross profit – defined as revenue less a standardized estimate of production costs excluding material items and non-product specific rebates and other pricing adjustments.
 - Net external interest expense – comprises Interest income – external, Interest expense – external and Lease expense – finance charges as described in note 17 to the 31 January 2013 Nufarm Limited interim financial report.
 - Constant currency revenue – reconciled as per the below – whereby “(a)” represents the impact from the fluctuation in exchange rates between all foreign currency denominated amounts and the Australian dollar. Constant currency results exclude any benefit or loss caused by foreign exchange fluctuations between foreign currencies and the Australian dollar which would not have occurred if there had been a constant exchange rate.

Six months ended 31 January	\$000
HY 2012 Revenue as reported	862,696
Foreign currency translation impact (a)	(28,817)
Revenues constant currency adjusted	833,879
HY 2013 Revenue as reported	934,409
Change %	12%

RESULTS FOR ANNOUNCEMENT TO THE MARKET

12 months ended 31 July 2012 \$000		Consolidated		increase / (decrease) \$000	increase / (decrease) %
		6 months ended 31 Jan 2013 \$000	6 months ended 31 Jan 2012 \$000		
TRADING RESULTS					
2,181,551	Revenue from ordinary activities	934,409	862,696	71,713	8%
	Profit/(loss) from ordinary activities after tax attributable to members				
115,440	- Before material items	10,613	23,933	(13,320)	(56%)
72,594	- After material items	8,389	18,022	(9,633)	(53%)
	Net profit/(loss) attributable to members				
115,440	- Before material items	10,613	23,933	(13,320)	(56%)
72,594	- After material items	8,389	18,022	(9,633)	(53%)

DIVIDENDS AND DISTRIBUTIONS

	Amount per security (cents)	Franked amount per security (cents)
Dividends to shareholders		
Interim dividend paid for the period ended 31 January 2012	3.0	3.0
Final dividend paid for the period ended 31 July 2012	3.0	3.0
Interim dividend for the period ended 31 January 2013	3.0	3.0

An interim dividend of 3 cents per share, fully franked, will be paid on 10 May 2013 to all holders of ordinary shares in the company as of 12 April 2013. There is no conduit foreign income attributed to the dividend.

The Dividend Reinvestment Plan (DRP) will be made available to shareholders for the interim dividend.

Directors have determined that the Issue Price will be calculated on the volume weighted average of the company's ordinary shares on the ASX over a period of 10 consecutive trading days commencing after the record date and concluding prior to the date of allotment of ordinary shares under the plan. The last election date for shareholders who are not yet participants in the DRP is 12 April 2013. The Directors have determined that, for this dividend payment, no discount will apply to shares issued under the DRP.

Nufarm Step-up Securities distribution

	Distribution rate	Total amount \$000	Payment date
Nufarm Step-up Securities distribution	8.11%	10,146	15 Oct 2012
Nufarm Step-up Securities distribution	6.61% and 8.61%	10,253	16 April 2012

OTHER SUMMARY DATA

31 July 2012	Metric	31 Jan 2013	31 Jan 2012
24%	Gearing ratio (net debt/net debt plus equity)	33%	31%
\$2.88	Net tangible assets per ordinary share	\$2.79	\$2.91
3,401	Staff employed	3,459	3,264

Directors' report

The board of directors of Nufarm Limited has pleasure in submitting its report together with the condensed consolidated financial statements as at and for the six month period ended 31 January 2013 and the auditor's review report thereon.

Directors

The names of the directors in office during the period were:

Non-executive directors

DG McGauchie AO (chairman)
AB Brennan
GR Davis
Dr WB Goodfellow
GA Hounsell (retired 8 October 2012)
PM Margin
FA Ford (appointed 10 October 2012)
T Takasaki (appointed 6 December 2012)

Executive director

DJ Rathbone AM (managing director)

Except as noted, all directors held their position as a director throughout the entire period and up to the date of this report.

Principal activities

Nufarm manufactures and supplies a range of agricultural chemicals used by farmers to protect crops from damage caused by weeds, pests and disease. The company has production and marketing operations throughout the world and sells products in more than 100 countries. Nufarm's crop protection products enjoy a reputation for high quality and reliability and are supported by strong brands, a commitment to innovation and a focus on close customer relationships. The company also operates a seeds business focused on canola, sorghum and sunflower seeds.

Nufarm employs in excess of 3,400 people at its various locations in Australia & New Zealand, Asia, the Americas, Europe and Africa. The company is listed on the Australian Stock Exchange (symbol NUF), and its head office is located at Laverton North in Melbourne.

Results

The net profit attributable to members of the group for the six months to 31 January 2013 is \$8.389 million, after including the material items described in note 7. The comparable figure for the six months to 31 January 2012 was a net profit of \$18.022 million.

Review of operations

The review of operations forms part of the report to shareholders.

Lead auditor's independence declaration under Section 307C of the Corporations Act 2001

The lead auditor's independence declaration is enclosed and forms part of the directors' report for the six months ended 31 January 2013.

Rounding of amounts

The parent entity is a company of the kind specified in Australian Securities and Investments Class Order 98/0100. In accordance with that class order, amounts in the consolidated financial statements and the directors' report have been rounded to the nearest thousand dollars unless specifically stated otherwise.

This report has been made in accordance with a resolution by directors.



DG McGauchie
Director



DJ Rathbone
Director

Nufarm Limited

Condensed consolidated income statement

for the six months ended 31 January 2013

	Note	31 Jan 2013 \$000	31 Jan 2012 \$000
Revenue	6	934,409	862,696
Cost of sales		(681,856)	(630,847)
Gross profit		252,553	231,849
Other income		11,383	5,944
Sales, marketing and distribution expenses		(124,298)	(115,082)
General and administrative expenses ^(a)		(77,158)	(73,133)
Research and development expenses		(17,957)	(18,071)
Share of net profits/(losses) of associates	11	(377)	(612)
Operating profit		44,146	30,895
Financial income excluding foreign exchange gains/(losses) ^(a)		3,177	3,847
Net foreign exchange gains/(losses) ^(a)		(9,213)	22,415
Net financial income		(6,036)	26,262
Financial expenses ^(a)		(28,002)	(32,568)
Net financing costs	17	(34,038)	(6,306)
Profit before tax		10,108	24,589
Income tax benefit/(expense)		(1,263)	(6,592)
Profit for the period		8,845	17,997
Attributable to:			
Equity holders of the parent	14	8,389	18,022
Non-controlling interest	14	456	(25)
Profit for the period		8,845	17,997
Earnings per share attributable to ordinary equity holders			
Basic earnings per share (cents)	14	0.4	4.4
Diluted earnings per share (cents)	14	0.4	4.4

The condensed consolidated income statement is to be read in conjunction with the attached notes.

(a) Comparative amounts have been reclassified to align with current classification. Refer to note 3(b) for details.

Nufarm Limited

Condensed consolidated statement of comprehensive income

for the six months ended 31 January 2013

	31 Jan 2013 \$000	31 Jan 2012 \$000
Net profit/(loss) for the period	8,845	17,997
Other comprehensive income		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Foreign exchange translation differences for foreign operations	47,310	(64,705)
Effective portion of changes in fair value of cash flow hedges	(4,918)	-
Effective portion of changes in fair value of net investment hedges	(3,480)	-
<i>Items that will not be reclassified to profit or loss:</i>		
Actuarial gains/(losses) on defined benefit plans	(1,572)	(4,006)
Income tax on share based payment transactions	80	-
Other comprehensive income/(loss) for the period, net of income tax	37,420	(68,711)
Total comprehensive income/(loss) for the period	46,265	(50,714)
Attributable to:		
Shareholders of the company	45,809	(50,689)
Non-controlling interest	456	(25)
Total comprehensive income/(loss) for the period	46,265	(50,714)

The condensed consolidated statement of comprehensive income is to be read in conjunction with the attached notes.

Condensed consolidated balance sheet

As at 31 January 2013

	Note	31 Jan 2013 \$000	31 July 2012 \$000	31 Jan 2012 \$000
Current assets				
Cash and cash equivalents	16	216,528	191,317	206,926
Trade and other receivables		808,831	730,496	790,449
Inventories		812,564	515,254	649,820
Current tax assets		60,786	37,664	52,957
Assets held for sale	15	-	-	8,976
Total current assets		1,898,709	1,474,731	1,709,128
Non-current assets				
Receivables		40,320	41,095	14,335
Equity accounted investments		4,134	4,126	5,991
Other investments		5,952	6,213	6,148
Deferred tax assets		170,757	181,633	158,344
Property, plant and equipment		384,226	370,780	367,259
Intangible assets		766,654	722,690	744,226
Total non-current assets		1,372,043	1,326,537	1,296,303
TOTAL ASSETS		3,270,752	2,801,268	3,005,431
Current liabilities				
Bank overdraft	16	-	-	8,940
Trade and other payables		588,693	474,991	475,147
Loans and borrowings	16	254,014	292,323	261,638
Employee benefits		17,940	18,167	20,309
Current tax payable		13,895	14,834	4,587
Provisions		4,218	6,742	4,597
Total current liabilities		878,760	807,057	775,218
Non-current liabilities				
Payables		36,999	10,246	13,186
Loans and borrowings	16	705,099	366,798	592,822
Deferred Tax Liabilities		100,330	95,823	75,075
Employee Benefits		48,676	44,542	41,732
Total non-current liabilities		891,104	517,409	722,815
TOTAL LIABILITIES		1,769,864	1,324,466	1,498,033
NET ASSETS		1,500,888	1,476,802	1,507,398
Equity				
Issued capital		1,063,355	1,059,522	1,058,920
Reserves		(302,502)	(326,915)	(258,096)
Retained Earnings		488,210	496,663	458,894
Equity attributable to equity holders of the parent		1,249,063	1,229,270	1,259,718
<i>Non-controlling interest:</i>				
Nufarm Step-up Securities		246,932	246,932	246,932
Other		4,893	600	748
TOTAL EQUITY		1,500,888	1,476,802	1,507,398

The condensed consolidated balance sheet is to be read in conjunction with the attached notes.

Condensed consolidated statement of changes in equity

for the six months ended 31 January 2013

	Attributable to equity holders of the Company					Non-controlling interest			Total equity \$000
	Share	Translation	Other	Capital Profit	Retained	Total	Nufarm Step-up	Other	
	Capital \$000	Reserve \$000	Reserves \$000	Reserve \$000	Earnings \$000		Securities \$000	\$000	
Balance at 1 August 2011	1,058,151	(227,551)	714	33,627	451,472	1,316,413	246,932	773	1,564,118
Profit/(loss) after taxation	-	-	-	-	18,022	18,022	-	(25)	17,997
Other comprehensive income:									
Actuarial gains/(losses) on defined benefit plans	-	-	-	-	(4,006)	(4,006)	-	-	(4,006)
Foreign exchange translation differences for foreign operations	-	(64,705)	-	-	-	(64,705)	-	-	(64,705)
Income tax on share based payment transactions	-	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) for the period	-	(64,705)	-	-	14,016	(50,689)	-	(25)	(50,714)
Transactions with owners, recorded directly in equity									
Shares issued and accrued to employees	769	-	(181)	-	-	588	-	-	588
Distributions to Nufarm Step-up Security holders	-	-	-	-	(6,594)	(6,594)	-	-	(6,594)
Balance at 31 January 2012	1,058,920	(292,256)	533	33,627	458,894	1,259,718	246,932	748	1,507,398
Balance at 1 August 2012	1,059,522	(363,410)	2,868	33,627	496,663	1,229,270	246,932	600	1,476,802
Profit/(loss) after taxation	-	-	-	-	8,389	8,389	-	456	8,845
Other comprehensive income:									
Actuarial gains/(losses) on defined benefit plans	-	-	-	-	(1,572)	(1,572)	-	-	(1,572)
Foreign exchange translation differences for foreign operations	-	47,310	-	-	-	47,310	-	-	47,310
Gains/(losses) on cash flow hedges taken to equity	-	-	(4,918)	-	-	(4,918)	-	-	(4,918)
Gains/(losses) on net investment hedges taken to equity	-	-	(3,480)	-	-	(3,480)	-	-	(3,480)
Income tax on share based payment transactions	-	-	80	-	-	80	-	-	80
Total comprehensive income/(loss) for the period	-	47,310	(8,318)	-	6,817	45,809	-	456	46,265
Transactions with owners, recorded directly in equity									
Accrued employee share award entitlement	-	-	2,047	-	-	2,047	-	-	2,047
Issuance of shares under employee share plans	3,495	-	(3,495)	-	-	-	-	-	-
Acquisition of non-controlling interests	-	-	(13,131)	-	-	(13,131)	-	3,837	(9,294)
Dividends paid to shareholders	-	-	-	-	(7,817)	(7,817)	-	-	(7,817)
Dividend reinvestment plan	338	-	-	-	-	338	-	-	338
Distributions to Nufarm Step-up Security holders	-	-	-	-	(7,453)	(7,453)	-	-	(7,453)
Balance at 31 January 2013	1,063,355	(316,100)	(20,029)	33,627	488,210	1,249,063	246,932	4,893	1,500,888

The condensed consolidated statement of changes in equity is to be read in conjunction with the attached notes.

Condensed consolidated statement of cash flows

for the six months ended 31 January 2013

	Note	31 Jan 2013 \$000	31 Jan 2012 \$000
Cash flows from operating activities			
Cash receipts from customers		947,370	788,314
Cash paid to suppliers and employees		(1,028,167)	(827,252)
Cash generated from operations		(80,797)	(38,938)
Interest received		3,177	3,847
Dividends received		55	151
Interest paid		(17,716)	(23,590)
Income tax paid		(6,275)	(12,529)
Class action settlement		(46,677)	-
Net cash used in operating activities		(148,233)	(71,059)
Cash flows from investing activities			
Proceeds from sale of property, plant and equipment		135	227
Proceeds from sales of business and investments		1,818	3,482
Payments for plant and equipment		(22,908)	(18,724)
Purchase of businesses, net of cash acquired	10	(23,422)	(53,274)
Payments for acquired intangibles and major product development expenditure		(22,583)	(15,676)
Net investing cash flows		(66,960)	(83,965)
Cash flows from financing activities			
Proceeds from borrowings		851,372	757,514
Repayment of borrowings		(585,564)	(615,434)
Debt establishment transaction costs ^(a)		(13,952)	(23,791)
Distribution to NSS holders		(10,146)	(8,957)
Dividends paid	14	(7,479)	-
Net financing cash flows		234,231	109,332
Net increase/(decrease) in cash and cash equivalents		19,038	(45,692)
Cash and cash equivalents at the beginning of the period		191,317	246,825
Exchange rate fluctuations on foreign cash balances		6,173	(3,147)
Cash and cash equivalents at the end of the period	16	216,528	197,986

The condensed consolidated statement of cash flows is to be read in conjunction with the attached notes.

(a) Comparative amounts have been reclassified to align with current classification. Refer to note 3(b) for details.

Condensed notes to the consolidated interim financial report

1 Reporting entity

Nufarm Limited (the 'company') is domiciled in Australia. The condensed consolidated interim financial statements of the company as at and for the six months ended 31 January 2013 comprises the company and its subsidiaries (together referred to as the 'group') and the group's interest in associates and jointly controlled entities.

The consolidated annual financial statements of the group as at and for the year ended 31 July 2012 are available upon request from the company's registered office at 103-105 Pipe Road, Laverton North, Victoria, Australia or at <http://www.nufarm.com>.

2 Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with AASB 134: *Interim Financial Reporting*, the Corporations Act 2001 and IAS 34: *Interim Financial Reporting*. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the group as at and for the year ended 31 July 2012.

These condensed consolidated interim financial statements were approved by the Board of Directors on 27 March 2013.

3 Accounting policies

(a) Significant accounting policies

Except as described below, the accounting policies applied by the group in these condensed consolidated interim financial statements are the same as those applied by the group in its consolidated financial statements as at and for the year ended 31 July 2012.

From 1 July 2012 the Group applied amendments to AASB 134 *Interim Financial Reporting* outlined in AASB 2011-9 *Amendments to Australian Accounting Standards – Presentation of Items of Other Comprehensive Income*. The change in accounting policy only relates to disclosures and has had no impact on consolidated earnings per share or net income. The changes have been applied retrospectively and require the group to separately present those items of other comprehensive income that may be reclassified to profit or loss in the future from those that will never be reclassified to profit or loss.

New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2012, and have not been applied in preparing these interim financial statements. None of these are expected to have a significant effect on the consolidated financial statements of the Group, except for AASB 9 Financial Instruments, which becomes mandatory for the group's 2016 consolidated financial statements and could change the classification and measurement of financial assets. The group does not plan to adopt this standard early and the extent of the impact has not been determined.

(b) Reclassification

Debt establishment transaction costs of \$4.177 million (2012: \$8.978 million) are classified within net financing costs in the income statement and attached notes having previously been disclosed within general and administrative expense. Debt establishment cash outflows of \$13.952 million (2012: \$23.791 million) are classified within cash flows from financing activities having previously been disclosed within cash flows from operating activities.

Net foreign exchange gains on proceeds from Nufarm step-up securities financing (2012: \$8.025 million) remain classified within net financing costs in the income statement and attached notes, but are now within net foreign exchange gains/(losses), having previously been disclosed separately on the face of the income statement.

Comparatives have been adjusted to present them on the same basis as current period figures.

Condensed notes to the consolidated interim financial report

4 Estimates

The preparation of the interim financial report requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 July 2012.

5 Financial risk management

The group's financial risk management objectives and policies are consistent with that disclosed in the consolidated financial statements as at and for the year ended 31 July 2012.

During the period the group entered into a number of derivative contracts to manage its exposure to foreign currency and interest rate risk. A selection of these derivative contracts were designated and accounted for as net investment, cash flow and fair value hedges as at and for the six months ended 31 January 2013.

The movement in the foreign currency translation reserve relates to the translation differences from converting the net assets of overseas subsidiaries from their functional currencies to the presentation currency of the group, which is Australian dollars.

6 Segment reporting

Segment information is presented in respect of the group's key operating segments. The operating segments are based on the group's management and internal reporting structure.

Operating segments

The group operates predominantly along two business lines, being crop protection and seed technologies.

The crop protection business deals in the manufacture and sale of crop protection products used by farmers to protect crops from damage caused by weeds, pests and disease. It is managed by major geographic segments, being Australia and New Zealand, Asia, Europe, North America and South America. The North America region includes Canada, USA, Mexico and the Central American countries. The South America region includes Brazil, Argentina, Chile, Uruguay, Paraguay, Bolivia, Colombia and the Andean countries.

The seed technologies business deals in the sale of seeds and seed treatment products. The seed technologies business is managed on a worldwide basis.

Information regarding the results of each operating segment is included below. Performance is measured based on underlying EBIT as included in the internal management reports that are reviewed by the group's CEO. Underlying EBIT is used to measure performance as management believes that such information is the most relevant in evaluating the results of each segment. Segment revenue is based on the geographic location of customers. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. The corporate segment comprises mainly corporate expenses, interest-bearing loans, borrowings and corporate assets.

Change in operating segments

As at 31 January 2012, the group's operating segments were presented purely on a geographic basis. In July 2012 and for this reporting period, the group's operating segments were presented on a crop protection and seed technologies basis. The change is an evolution of our segmental reporting reflecting the relative size of our seed technologies business.

Condensed notes to the consolidated interim financial report

6 Segment reporting (continued)

2013 Operating segments	Australia and New Zealand \$000	Crop Protection				Total \$000	Seed Technologies	Corporate	Group Total \$000
		Asia \$000	Europe \$000	North America \$000	South America \$000		Global \$000	\$000	
Revenue									
Total segment revenue	235,783	62,722	153,604	170,265	272,056	894,430	39,979	-	934,409
Results									
Underlying EBITDA ^(a)	20,915	9,786	24,266	5,787	36,274	97,028	5,900	(20,144)	82,784
Depreciation & amortisation excluding material items	(10,635)	(2,301)	(12,951)	(6,133)	(1,413)	(33,433)	(1,537)	(491)	(35,461)
Underlying EBIT ^(a)	10,280	7,485	11,315	(346)	34,861	63,595	4,363	(20,635)	47,323
Material items included in operating profit (refer note 7)									(3,177)
Material items included in net financing costs (refer note 7)									-
Net financing costs (excluding material items)									(34,038)
Profit/(loss) before tax									10,108

2012 Operating segments	Australia and New Zealand \$000	Crop Protection				Total \$000	Seed Technologies	Corporate	Group Total \$000
		Asia \$000	Europe \$000	North America \$000	South America \$000		Global \$000	\$000	
Revenue									
Total segment revenue	303,894	64,606	139,173	144,175	179,390	831,238	31,458	-	862,696
Results									
Underlying EBITDA ^(a)	52,148	10,318	10,035	1,331	10,594	84,426	6,594	(22,857)	68,163
Depreciation & amortisation excluding material items	(10,380)	(1,311)	(12,293)	(4,940)	(286)	(29,210)	(855)	(256)	(30,321)
Underlying EBIT ^(a)	41,768	9,007	(2,258)	(3,609)	10,308	55,216	5,739	(23,113)	37,842
Material items included in operating profit (refer note 7)									(6,947)
Material items included in net financing costs (refer note 7)									(953)
Net financing costs (excluding material items)									(5,353)
Profit/(loss) before tax									24,589

(a) Underlying EBIT is earnings before net finance costs, taxation and material items. Underlying EBITDA is Underlying EBIT, before depreciation, amortisation and impairments.

Condensed notes to the consolidated interim financial report

6 Segment reporting (continued)

Geographical information	Revenue by location of customer	
	2013	2012
	\$000	\$000
Australia	202,200	274,874
New Zealand	37,951	33,756
Asia	69,373	70,811
Europe	162,417	144,151
USA	168,059	142,940
Rest of North America	13,288	12,216
Brazil	215,245	132,620
Rest of South America	65,876	51,328
Total	934,409	862,696

7 Items of material income and expense

Material items are those items where their nature and/or amount is considered material to the financial statements. Such items included within the group's profit for the half year are detailed below.

	Consolidated		Consolidated	
	2013	2013	2012	2012
	\$000	\$000	\$000	\$000
	Pre-tax	After-tax	Pre-tax	After-tax
<i>Material items by category:</i>				
Class action settlement	(3,177)	(2,224)	-	-
Restructuring costs	-	-	(2,203)	(1,518)
Debt re-financing costs	-	-	(9,931)	(6,952)
Due diligence and litigation costs	-	-	(1,801)	(1,229)
Intangibles write off - Brazil	-	-	(1,990)	(1,990)
Net foreign exchange gains/(losses) on Nufarm Step-up Securities financing	-	-	8,025	5,778
	(3,177)	(2,224)	(7,900)	(5,911)

Class action settlement

During the half year, the Federal Court gave final approval to the settlement of the class action brought against the company in early 2011. The settlement agreement was amended to cover an expanded number of claims, with Nufarm agreeing to pay a total of \$46.6 million (previously \$43.5 million). Consistent with previous treatment, the additional settlement amount and related costs have been reported as a material item.

Restructuring costs

No material restructuring costs were incurred during the half year ended 31 January 2013. The prior year restructuring costs mainly relate to the reorganisation of the European business.

Debt re-financing costs

Whilst we have incurred and capitalised material debt establishment transaction costs during the half year associated with the US\$325 million bond issuance, debt establishment transaction costs expensed during the half year ended 31 January 2013 were not material or unusual in nature. The prior year debt refinancing costs relate to the establishment of a 12 month facility that was put in place in December 2010. These costs were treated as a material item and were partially recognised in the year ended 31 July 2011 with the balance recognised in the half year ended 31 January 2012 (\$6.952 million).

Due diligence and litigation costs

No material due diligence and litigation costs were incurred during the half year ended 31 January 2013.

The 2012 financial year due diligence and litigation costs largely relate to the class action proceedings, the Seeds 2000 acquisition and arbitration proceedings against the previous owner of the Brazilian business.

Intangibles write off - Brazil

Several older insecticide products have been phased out of the Brazilian product portfolio due to regulatory requirements. The company took a write down in the carrying value of the intangible assets associated with these products in the prior year (\$1.990 million) with the balance written down as at 31 July 2012. No further charges were incurred during the half year ended 31 January 2013.

Net foreign exchange gains/(losses) on Nufarm Step-up Securities financing

No material foreign exchange gains/(losses) on the Nufarm Step-up Securities were incurred during the half year ended 31 January 2013.

In 2012, the company benefited from a net after tax gain of \$5.778 million associated with the mark-to-market revaluation of proceeds from Nufarm Step-up Securities.

Condensed notes to the consolidated interim financial report

7 Items of material income and expense (continued)

Material items are classified by function as follows:

Six months ended 31 January 2013 \$'000s	Cost of sales	Selling, marketing and distribution expense	General & administrative expense	Net financing costs	Total Pre-tax
Class action	-	-	(3,177)	-	(3,177)
	-	-	(3,177)	-	(3,177)
Total material items included operating profit	-	-	(3,177)	-	(3,177)

Six months ended 31 January 2012 \$'000s	Cost of sales	Selling, marketing and distribution expense	General & administrative expense	Net financing costs	Total Pre-tax
Restructuring costs	(618)	(1,585)	-	-	(2,203)
Debt re-financing costs	-	-	(953)	(8,978)	(9,931)
Due diligence and legal costs	-	-	(1,801)	-	(1,801)
Intangibles write off - Brazil	-	-	(1,990)	-	(1,990)
Net foreign exchange gains/(losses) on Nufarm Step-up Securities financing	-	-	-	8,025	8,025
	(618)	(1,585)	(4,744)	(953)	(7,900)
Total material items included operating profit	(618)	(1,585)	(4,744)	-	(6,947)

8 Seasonality of operations

The profitability and cash flow of the business remains seasonal with a strong weighting towards the second half. This reflects the key selling period for the crop protection business, particularly in Australia, Europe and North America.

9 Other expenses

The following expenses were included in the operating result:

Consolidated
31 Jan 2013 31 Jan 2012
\$000 \$000

Depreciation and amortisation (35,461) (32,311)

10 Acquisition of businesses

Business acquisitions - 2013

On 1 January 2013, the group purchased the turf and ornamental business of US based Cleary Chemical Corporation for US\$10 million plus working capital adjustments of US\$2.5 million. The acquisition has provided a wider product offering for the group and is expected to complement and result in synergies with the existing turf and ornamental business in the region.

On 23 January 2013, the group acquired 51% of the equity in Atlantica Sementes Ltda., a Brazilian business specialising in sorghum and sunflower seeds. The 51% stake, purchased at a cost of 25 million Brazilian reais, will allow Nuseed to supply a number of existing Nuseed hybrids through the Atlantica distribution network and leverage other development programs in Australia, Argentina and the USA. The acquisition has been made to expand the seeds business in South America and is expected to complement the existing seeds business and grow our market share.

Business acquisitions - 2012

On 1 December 2011, the group acquired 100% of the shares in Seeds 2000 Inc. at a total cost of US\$55.2 million. Seeds 2000 is a sunflower seed research and production company based in Minnesota, USA and has activities in the USA, Canada, China, Argentina, and a number of European markets. The group also acquired the breeding and germplasm assets of the Super Seeds sunflower business in Serbia on 24 October 2011.

	Fair value on acquisition 31 Jan 2013 \$000	Fair value on acquisition 31 Jan 2012 \$000
Acquiree's net assets at acquisition date		
Cash and cash equivalents	643	1,382
Receivables	8,446	1,733
Inventory	5,226	12,493
Property, plant and equipment	451	1,726
Deferred tax asset	-	684
Pre-acquisition intangible assets	21	1,879
Other assets	50	164
Trade and other payables	(3,452)	(1,041)
Interest bearing loans and borrowings	-	(2,074)
Deferred tax liability	(2,689)	(14,392)
Other liabilities	(275)	(4,675)
Net identifiable assets and liabilities	8,421	(2,121)
Intangibles acquired on acquisition	8,420	37,265
Non controlling interest	(3,837)	-
Goodwill on acquisition	11,061	19,512
Consideration paid	24,065	54,656
Cash acquired	(643)	(1,382)
Net cash outflow	23,422	53,274

Total goodwill of \$11,061,000 (2012: \$19,512,000) from business acquisitions is attributable mainly to the synergies expected to be achieved from integrating the respective businesses into the group's existing business.

Condensed notes to the consolidated interim financial report

11 Equity accounted investments

The group has the following equity accounted investments:

	Country	Ownership and voting interest		Share of after tax profit/(loss)	
		31 Jan 2013	31 Jan 2012	31 Jan 2013	31 Jan 2012
		\$000	\$000	\$000	\$000
Excel Crop Care Ltd	India	14.69%	14.69%	207	(61)
F&N joint ventures	East Europe	50%	50%	(548)	(535)
Other				(36)	(16)
Share of after tax profits/(losses) of equity accounted investments				(377)	(612)

The 14.69% investment in Excel Crop Care Ltd is equity accounted as Nufarm has the ability to appoint two directors to the board and, together with an unrelated partner, has significant influence over nearly 34% of the shares of the company. The relationship also extends to manufacturing and marketing collaborations.

The F&N joint ventures represents the group's interest in three joint ventures with FMC Corporation, which operate in Poland, Czech Republic and Slovakia. The joint ventures sell Nufarm and FMC products within their country.

12 Property plant and equipment

Acquisition and disposals

During the six months ended 31 January 2013, the group acquired assets with a cost of \$23.359 million (six months ended 31 January 2012: \$20.450 million), of which assets acquired through business combinations in the six months to 31 January 2013 were \$0.451 million (six months ended 31 January 2012: \$1.726 million). Assets with a book value of \$0.200 million were disposed of during the six months ended 31 January 2013 (six months ended 31 January 2012: \$0.255 million). There were no assets disposed of through the sale of discontinued operations in the six month period to 31 January 2013 or in the comparative period for 2012.

Capital commitments

During the six months ended 31 January 2013, the group entered into contracts to purchase property, plant and equipment for \$10.477 million (six months ended 31 January 2012: \$13.414 million).

13 Contingent liabilities

The group has a contingent liability for an amount of \$92.479 million (July 2012: \$86.163 million) in respect of potential pre-acquisition tax liabilities of its Brazilian business acquired in 2007. In June 2010 the group commenced arbitration proceedings against the previous owners of the Brazilian business that sought to confirm that the tax indemnification clauses contained in the initial Investment Agreement and the subsequent Share Purchase Agreement ("the Agreements") were effective in allowing Nufarm to recover amounts from the previous owners.

In November 2012 Nufarm received the award from the Arbitral Tribunal. Whilst the award confirmed the validity of the indemnities provided by the previous owners of the Brazilian business, Nufarm continues to work through the application of the award to the many specific tax cases. In December 2012 Nufarm returned to the Arbitral process to seek clarification of aspects of the award.

Nufarm will only be liable to the extent that the tax authorities are ultimately successful in pursuing the claims for primary tax, penalties and interest. In which case, Nufarm will seek to enforce the tax indemnities provided by the former owners in order to recover, to the extent possible under the Agreements, the tax paid.

The group has a number of other contingent liabilities totalling \$22.574 million (July 2012: \$20.118 million).

Condensed notes to the consolidated interim financial report

14 Capital and reserves

	31 Jan 2013	31 Jan 2012
	\$000	\$000

Dividends

Dividends paid during the period:

There was a 3 cent (2012: nil) prior year final dividend declared and paid by the group during the six months ended 31 January 2013:
\$0.03 per ordinary share (2012: \$Nil)

	(7,817)	-
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Dividends declared in respect of the period:

Subsequent to the half year end on 27 March 2013, the company declared an interim dividend of 3 cents per share (\$7.884 million) which will be paid on 10 May 2013 (31 January 2012: 3 cents per share). In accordance with Australian Accounting Standards, dividends declared are not recorded as a liability at the end of the period to which they relate.

Distributions on the Nufarm Step-up Securities

The following distributions were paid by Nufarm Finance (NZ) Ltd.

Nufarm Step-up Securities distribution rate 8.11% (2012: 6.94%)

	10,146	8,829
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The distribution on the Nufarm Step-up Securities reported in the statement of changes in equity has been reduced by the tax benefit on the distribution, giving an after-tax amount of \$7,453 million (six months ended 31 January 2012 \$6.594 million).

Earnings/(loss) per share

Net profit/(loss) for the six months ended 31 January
Net (profit)/loss attributable to non-controlling interests
Net profit/(loss) attributable to equity holders of the parent
Nufarm Step-up Securities distribution (net of tax)
Earnings/(loss) used in the calculations of basic and diluted earnings per share

	8,845	17,997
	(456)	25
	8,389	18,022
	(7,453)	(6,594)
	936	11,428

Earnings/(loss) from continuing operations

	936	11,428
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(Add)/subtract after tax impact of material items profit/(loss) (refer note 7)

	(2,224)	(5,911)
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Earnings/(loss) excluding material items used in the calculation of underlying earnings per share

	3,160	17,339
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	Number of shares	
	31 Jan 2013	31 Jan 2012

Weighted average number of ordinary shares used in calculation of basic earnings per share
Weighted average number of ordinary shares used in calculation of diluted earnings per share

	262,485,880	261,866,692
	263,291,162	261,866,692

Earnings/(loss) per share

	Cents per share	
	31 Jan 2013	31 Jan 2012

Basic earnings / (loss) per share - from continuing operations
Diluted earnings / (loss) per share - from continuing operations

	0.4	4.4
	0.4	4.4

Basic earnings per share - excluding items of material income and expense from note 7
Diluted earnings per share - excluding items of material income and expense from note 7

	1.2	6.6
	1.2	6.6

15 Assets held for sale

There were no assets held for sale in the current period.

Assets held for sale as at 31 January 2012 represents land and manufacturing facilities at Belvedere, UK. The sale of this property was completed and settlement proceeds received on 10 February 2012.

Condensed notes to the consolidated interim financial report

16 Net debt	31 Jan 2013	31 Jan 2012
	\$000	\$000
Current		
Bank loans - secured	179,725	147,213
Bank loans - unsecured	82,056	118,816
Deferred debt establishment costs	(8,304)	(5,413)
Finance lease liabilities - secured	308	73
Other loans - unsecured	229	949
Loans and borrowings - current	254,014	261,638
Non current		
Bank loans - secured	396,786	585,250
Bank loans - unsecured	311,816	6,061
Deferred debt establishment costs	(15,459)	(9,400)
Finance lease liabilities - secured	10,749	10,172
Other loans - unsecured	1,207	739
Loans and borrowings - non current	705,099	592,822
Cash and cash equivalents	(216,528)	(206,926)
Bank overdraft	-	8,940
Net cash and cash equivalents	(216,528)	(197,986)
Net debt	742,585	656,474

On 23 August 2011, Nufarm executed a \$300 million trade receivables securitisation facility. Subsequent to execution the facility size has been reduced to \$250 million to reflect the current value of trade receivables being used to secure funding under this program. As at 31 January 2013, the amount of funding drawn under the securitised facility by the participating Nufarm entities was \$141.837 million (2012: \$147.213 million).

On 22 November 2011, the company executed a \$625 million senior secured syndicated bank facility with a term of 3 years. On 8 October 2012, the group completed a US\$325 million Senior Unsecured Notes offering due in October 2019 (the "Notes"). Concurrent with the issuance of the Notes, US\$250 million of the commitments under the A\$625 million senior secured syndicated bank facility was cancelled. Subsequently, upon the admission of an additional financial institution to the syndicate on 25 January 2013, the syndicated bank facility was increased by \$25 million. As at 31 January 2013, the amount of funding drawn under the syndicated bank facility of A\$406 million was \$339 million (2012: \$582 million) with loans being advanced in multiple currencies.

The Notes, the syndicated bank facility and trade receivables securitisation facility provide access to committed lines of credit to support the group's seasonal working capital demands and general corporate financing requirements. Total net debt at 31 January 2013 is \$742.6 million (2012: \$656.5 million).

17 Finance income and expense	31 Jan 2013	31 Jan 2012
	\$000	\$000
Net foreign exchange gains/(losses) ^{(a)(b)}	(9,213)	22,415
Financial income excluding foreign exchange gains/(losses) ^(a)	3,177	3,847
Net financial income	(6,036)	26,262
Interest expense - external	(23,097)	(22,884)
Interest expense - debt establishment transaction costs ^(a)	(4,177)	(8,978)
Lease expense - finance charges	(728)	(706)
Financial expenses	(28,002)	(32,568)
Net financing costs	(34,038)	(6,306)

(a) Refer note 3(b) for an explanation of the prior year reclassification

(b) In 2012, net foreign exchange gains on Nufarm step-up securities financing totalled \$8.025 million. Refer note 7.

Condensed notes to the consolidated interim financial report

18 Class action

In January 2011, Maurice Blackburn and Slater & Gordon issued class actions for unspecified damages on behalf of shareholders who purchased shares in Nufarm in the period September 2009 to August 2010.

On 1 August 2012 the company announced that it had entered into a conditional settlement agreement in relation to the class action proceedings originally issued in January 2011 by Maurice Blackburn and Slater & Gordon. The company agreed to pay \$43.5 million, which covered the claims, interest, costs of the litigation funders and the applicants' legal fees. During the half year, the Federal Court gave final approval to the settlement of the class action however, the settlement agreement was amended to cover an expanded number of claims, with the company agreeing to pay a total of \$46.6 million (previously \$43.5 million). In accordance with Accounting Standards the original settlement amount, along with related legal costs (\$43.5 million) was provided for in the financial statements in the FY12 year. The additional settlement amount and related costs of \$3.177 million have been reported as a material item in the FY13 half year.

19 Subsequent events

On 5 March 2013 the company announced that it has received notice that agreements relating to the exclusive distribution of Roundup branded glyphosate in Australia and New Zealand are to be terminated. The notice states that Nufarm may continue to sell Roundup branded product in Australia and New Zealand until 28 August 2013.

Directors' declaration

In the opinion of the directors of Nufarm Limited (the company):

1. the financial statements and notes set out in this report are in accordance with the Corporations Act 2001 including:
 - (a) giving a true and fair view of the group's financial position as at 31 January 2013 and of its performance for the six month period ended on that date; and
 - (b) complying with Australian Accounting Standard AASB 134: *Interim Financial Reporting*, the Corporations Regulations 2001 and IAS 34: *Interim Financial Reporting*
2. there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors:



DG McGauchie
Director



DJ Rathbone
Director

Melbourne
27 March 2013

Directory

Directors

DG McGauchie AO - chairman
DJ Rathbone AM - managing director
AB Brennan
GR Davis
FA Ford
Dr WB Goodfellow
PM Margin
T Takasaki

Company secretary

R Heath

Solicitors

Arnold Bloch Leibler & Co
333 Collins Street
Melbourne Victoria 3000 Australia

Auditors

KPMG
147 Collins Street
Melbourne Victoria 3000 Australia

Trustee for Nufarm Step-up Securities

Permanent Trustee Company Limited
35 Clarence Street
Sydney NSW 2000 Australia

Share registrar

Australia

Computershare Investor Services Pty Ltd
GPO Box 2975EE
Melbourne Victoria 3001 Australia
Telephone: 1300 85 05 05
Outside Australia: 61 3 9415 4000

Facsimile: 61 3 9282 1001

NZ branch office

6 Manu Street
Otahuhu Auckland NZ
Telephone: 64 9 270 4157
Facsimile: 64 9 267 8444

Website

www.nufarm.com

Nufarm Limited
ACN 091 323 312



Independent auditor's review report to the members of Nufarm Limited

We have reviewed the accompanying half-year financial report of Nufarm Limited (the "Company"), which comprises the condensed consolidated balance sheet as at 31 January 2013, the condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the half-year ended on that date, notes 1 to 19 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the Company and the entities it controlled at the half-year's end or from time to time during the half-year.

Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's financial position as at 31 January 2013 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of Nufarm Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.


Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Nufarm Limited is not in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the Group's financial position as at 31 January 2013 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

KPMG

KPMG


BW Szentirmay
Partner

Melbourne

27 March 2013



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Nufarm Limited

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 January 2013 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

KPMG

BW Szentirmay
Partner

Melbourne

27 March 2013

Interim Results

6 months to January 31, 2013

27 March, 2013



Disclaimer



Forward looking statements

This presentation has been prepared by Nufarm Limited. The information contained in this presentation is for informational purposes only. The information contained in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. This presentation has been prepared without taking into account the investment objectives, financial situation or particular needs of any particular person.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, none of Nufarm Limited, its directors, employees or agents, nor any other person accepts any liability, including, without limitation, any liability arising out of fault or negligence, for any loss arising from the use of the information contained in this presentation. In particular, no representation or warranty, express or implied, is given as to the accuracy, completeness or correctness, likelihood of achievement or reasonableness of any forecasts, prospects or returns contained in this presentation. Such forecasts, prospects or returns are by their nature subject to significant uncertainties and contingencies.

Before making an investment decision, you should consider, with or without the assistance of a financial adviser, whether an investment is appropriate in light of your particular investment needs, objectives and financial circumstances. Past performance is no guarantee of future performance.

Non-IFRS information

Nufarm Limited results are reported under International Financial Reporting Standards (IFRS) including Underlying EBIT and Underlying EBITDA which are used to measure segment performance. This presentation also includes certain non-IFRS measures including Underlying net profit after tax and Gross profit margin. These measures are used internally by management to assess the performance of our business, make decisions on the allocation of our resources and assess operational management. Non-IFRS measures have not been subject to audit or review. Refer to "Supplementary information" for the definition and calculation of non-IFRS information.

Doug Rathbone

Managing Director



Strength of a global platform and expanding product base

- **Underlying EBIT* up by 25%**
- **Improved business performance in key global regions**
- **Australian result reflects challenging conditions**
- **Seed technologies segment positioned for strong growth**

* EBIT before material items

Summary of business conditions

- Unusually tough seasonal conditions in Australia impacted both summer cropping and fallow spraying
- Higher soft commodity prices helped drive strong demand in South America
- Positive sentiment in the US despite last season's drought
- Mixed seasonal conditions in Europe
- Increasing interest in and demand for high value Nuseed products

Paul Binfield

Chief Financial Officer



Strong EBIT growth and margin expansion demonstrates benefit of diversity of operations by geography and product

- Underlying EBIT up ~25% with strong growth in the Americas and Europe more than offsetting the impact of unfavourable seasonal conditions in Australia
- Focus on more defensible segments of the market drives margin expansion, along with running our plants efficiently and keeping control over costs
- Despite strong underlying EBIT growth, underlying NPAT was down ~56% largely due to the impact of FX movements on net financing balances

(A\$ millions)

	Six months ended 31 January		Change	
	2013	2012		
Revenue	934.4	862.7	8.3%	▲
Underlying gross profit ⁽¹⁾	252.6	232.5	8.6%	▲
<i>Gross profit margin</i>	27.0%	26.9%	10 bps	▲
Underlying EBITDA ⁽¹⁾	82.8	68.2	21.5%	▲
<i>EBITDA margin</i>	8.9%	7.9%	100 bps	▲
Underlying EBIT ⁽¹⁾	47.3	37.8	25.1%	▲
<i>EBIT margin</i>	5.1%	4.4%	70 bps	▲
Underlying NPAT ⁽¹⁾	10.6	23.9	(55.7%)	▼
Interim dividend (cents per share)	3.0¢	3.0¢	33.3%	▲

(1) Excludes material items.

Underlying NPAT decline largely attributable to impact of FX rates on financing activities

- Movement in FX rates had little net impact on Underlying EBIT
- Majority of FX loss during the half related to financing activities and occurred prior to the new capital structure being implemented and largely remains unrealised (Net FX loss in 1H'13 of \$9.2m compares to gain of \$14.4m in 1H'12)
- New capital structure has reduced our net underlying financing FX exposures

Underlying EBIT at constant FX

(A\$ millions)

	Six months ended 31 January		
	2013	2012	2012
	Actual	Constant FX ⁽¹⁾	Actual
Revenue	934.4	833.9	862.7
Underlying EBIT	47.3	38.0	37.8
Underlying NPAT	10.6	25.0	23.9

- Strong A\$ relative to BRL impacted translation of sales revenue
- Movement in foreign currency exchange rates had little net impact on overall profitability in the period

Impact of FX on net financing costs

(A\$ millions)

	Six months ended 31 January	
	2013	2012
Net FX gains / (losses) on Nufarm Step-Up Securities ⁽²⁾	n/a	8.0
Net Underlying FX gains / (losses)	(9.2)	14.4
Net FX gains / (losses) incl. in net financing costs	(9.2)	22.4

- Net underlying FX gains/(losses) reported within net financing costs (format consistent with July 2012 disclosures)
- FX profile has changed in the last 18 months as the new capital structure has been implemented
- Majority of net underlying FX gains/(losses) occurred prior to execution of the High Yield Bond in Oct 2012

Note: Underlying EBIT and NPAT exclude material items.

(1) 2012 Actuals converted at 2013 foreign currency exchange rates.

(2) Net FX gains/(losses) on NSS treated as a material item in the prior period.

Fewer material items during the half

- Balance of class action settlement (\$3.2 million pre tax, \$2.2 million after tax)
- FX gains/(losses) on the NSS were not material in the half and have been included in net FX gains/(losses)

Reconciliation of underlying NPAT to reported NPAT

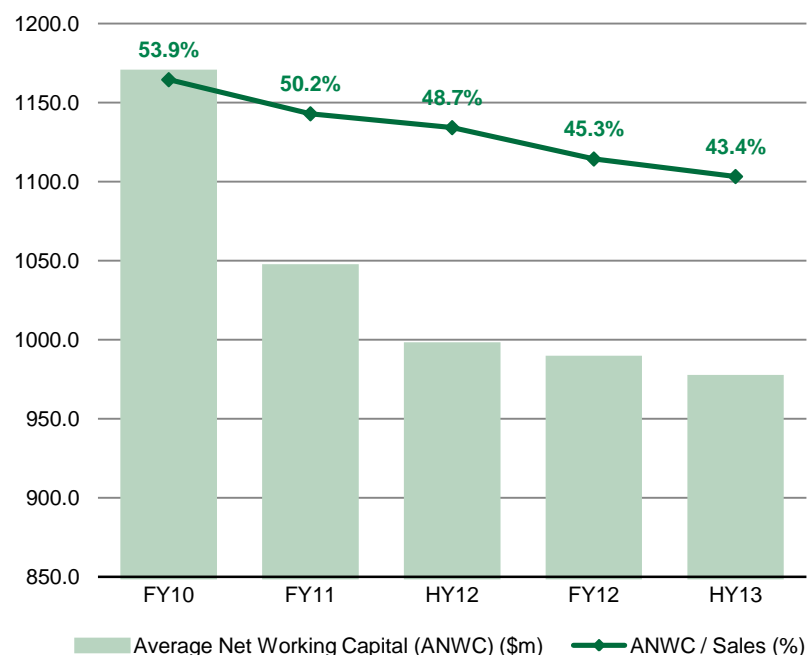
(A\$ millions)

	Six months ended 31 January	
	2013	2012
Underlying NPAT	10.6	23.9
Material items after tax		
Class action settlement	(2.2)	–
Restructuring costs	–	(1.5)
Debt re-financing costs	–	(7.0)
Due diligence & litigation costs	–	(1.2)
Intangibles write-off - Brazil	–	(2.0)
Net FX gains/(losses) on Nufarm Step-Up Securities	–	5.8
Total material items after tax	(2.2)	(5.9)
Reported NPAT attributable to equity holders	8.4	18.0

Focus on working capital management continues to deliver improvements

- Net working capital position at 31 January 2013 reflects strong growth in Brazil and inventory build-up in Australia due to seasonal build-up ahead of winter crop and impact of the unfavourable weather conditions
 - Partially offset by improved working capital management
- Seasonal nature of the business results in net working capital at January being greater than at July
 - Typical cycle sees working capital build in the first half peaking March/April, before falling to low in July/August
- Operating cash flow also includes class action settlement (\$46.7m, non recurring item)

Average net working capital trend



Net working capital

	Six months ended 31 January			
	2013	2012	Change	
Receivables	808.8	790.4	2.3%	▲
Inventories	812.6	649.8	25.0%	▲
Payables	588.7	475.1	23.9%	▲
Net working capital (NWC)	1,032.7	965.1	7.0%	▲
Operating cash flow	(148.2)	(71.1)		▼
Average NWC ⁽¹⁾	976.1	996.6		▼
Avg NWC/Sales (%) ⁽²⁾	43.4%	48.7%		▼

(1) Average NWC (ANWC) is the average NWC balance calculated over 12 months

(2) ANWC/Sales is ANWC divided by the last 12 months sales revenue

Interest expense in line with prior year despite higher average level of net debt

- Higher average net debt for the period largely due to acquisitions completed (\$23.4 million), higher working capital compared to the prior period and payment of class action settlement (\$46.7 million)
- Amortisation of debt establishment costs included as part of net financing costs (previously reported within General & Administrative expense) – consistent with changes to disclosure made in July 2012

Net debt and net financing costs

(A\$ millions)

	Six months ended 31 January	
	2013	2012
Net financing costs excluding FX gains/(losses)		
Interest expense	(23.1)	(22.9)
Lease interest expense	(0.7)	(0.7)
Interest income	3.2	3.8
Net external interest expense	(20.6)	(19.8)
Debt re-financing costs amortisation ⁽¹⁾	(4.2)	(9.0)
Net financing costs excluding FX gains/(losses)	(24.8)	(28.8)
Net debt at balance date	742.6	656.5
Average net debt for the period⁽²⁾	662.0	640.0

(1) Debt establishment cost of \$9.0 million was classified as a material item in 1H 2012.

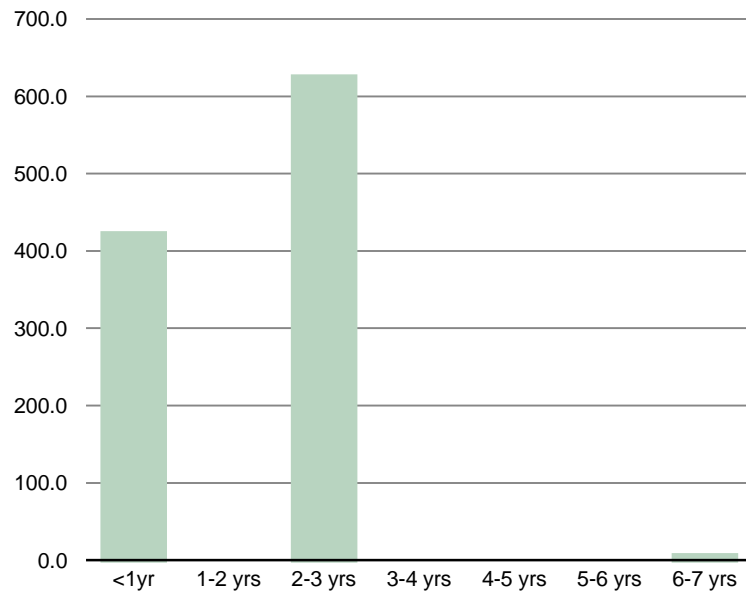
(2) Average net debt is the average of the month end net debt over the prior twelve months

Capital structure strengthened and debt maturities extended, providing platform for growth

- US\$325 million high yield bond successfully executed in Oct 2012
 - Provides diversification of funding sources and 7-year tenor at a competitive interest rate (coupon of 6.375% p.a.)
 - Takes advantage of the natural hedge available through our US\$ earnings
- Syndicated facility matures in Nov 2014. Recently increased size by \$25 million to A\$406 million following admission of an additional financial institution, HSBC, into the facility
- Trade receivables facility provides A\$250m available funding and is renewed annually
- Longer term regional facilities recently put in place further diversify and provide local currency funding

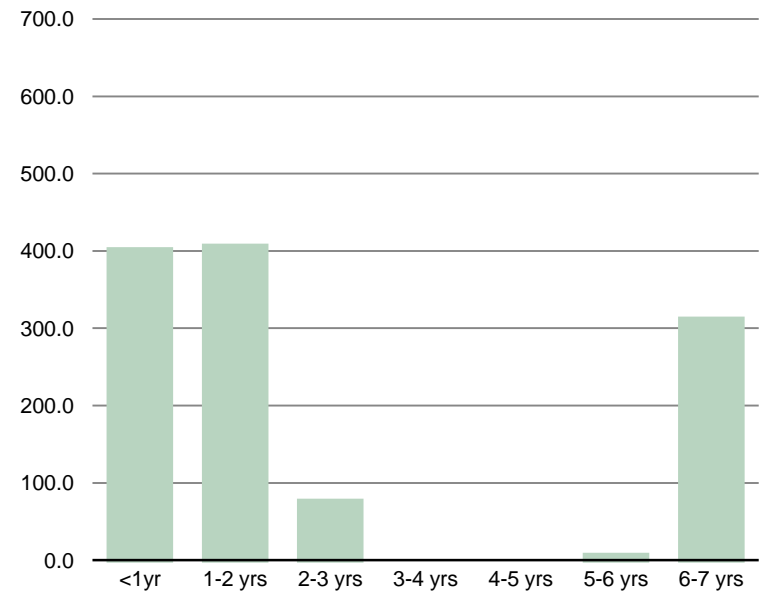
Facility commitments – January 2012

(A\$ millions)



Facility commitments – January 2013

(A\$ millions)



Brian Benson

**Group Executive
Agriculture**

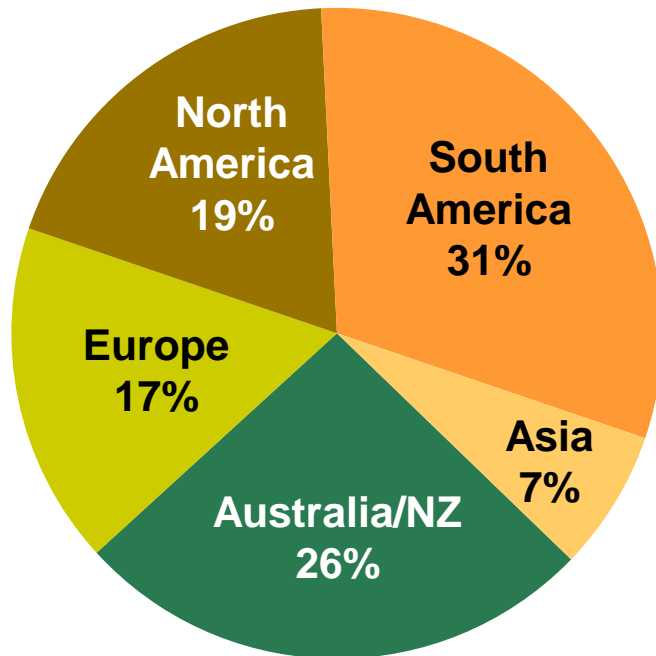


2013 Interim results



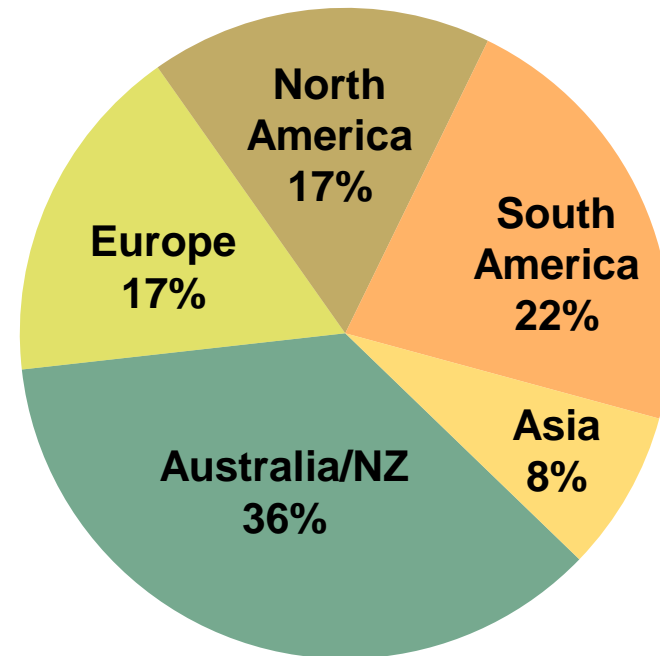
Crop Protection sales revenue by region

2013



2013 1H: \$894.4m

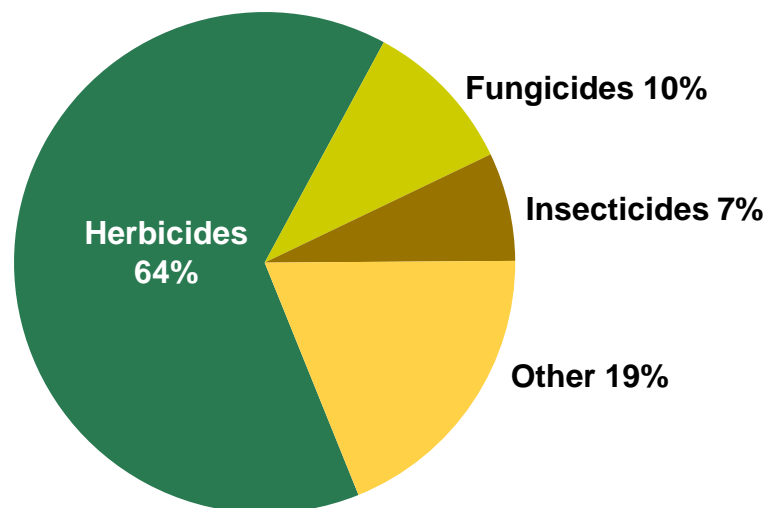
2012



2012 1H: \$831.2m

Australia / New Zealand

	2013 1H \$m	2012 1H \$m
Sales	236	304
Underlying EBIT	10.3	41.8



Regional crop protection revenues by major product segment

Australia

- Very hot and dry summer
- Low weed, insect and fungal disease pressure
- Increased competition for fewer sales
- Glyphosate segment remained very competitive

New Zealand

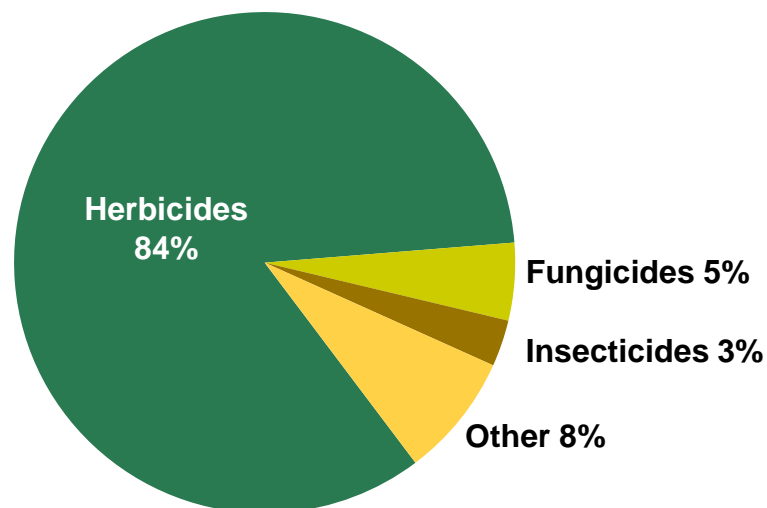
- Average seasonal conditions leading up to very dry January
- Sales and EBIT ahead of last year
- Specialty manufacturing plants performing well

2013 Interim results – Regional segment review



Asia

	2013 1H \$m	2012 1H \$m
Sales	63	65
Underlying EBIT	7.5	9.0

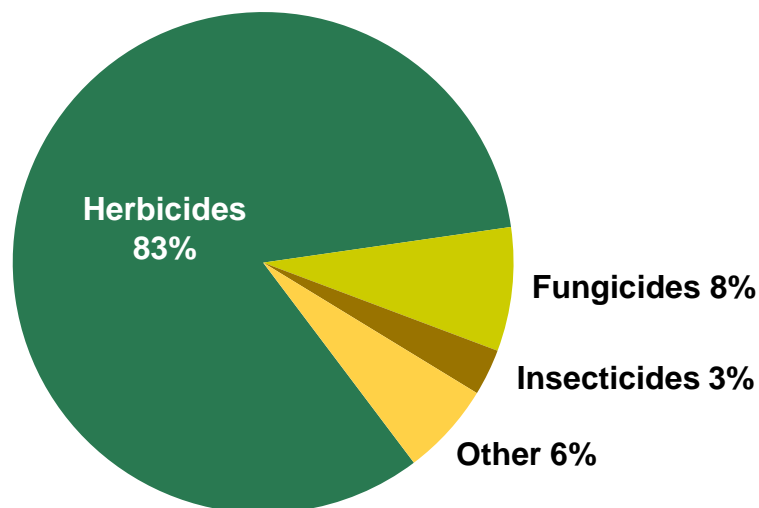


Regional crop protection revenues by major product segment

- Lower palm oil price affects demand in plantation crops
- Continued pressure on glyphosate margins
- Yen depreciation impacts on good Japan result
- Malaysia improving as new products introduced
- Strategic review identifies new growth opportunities

North America

	2013 1H \$m	2012 1H \$m
Sales	170	144
Underlying EBIT	(0.3)	(3.6)



Regional crop protection revenues by major product segment

USA

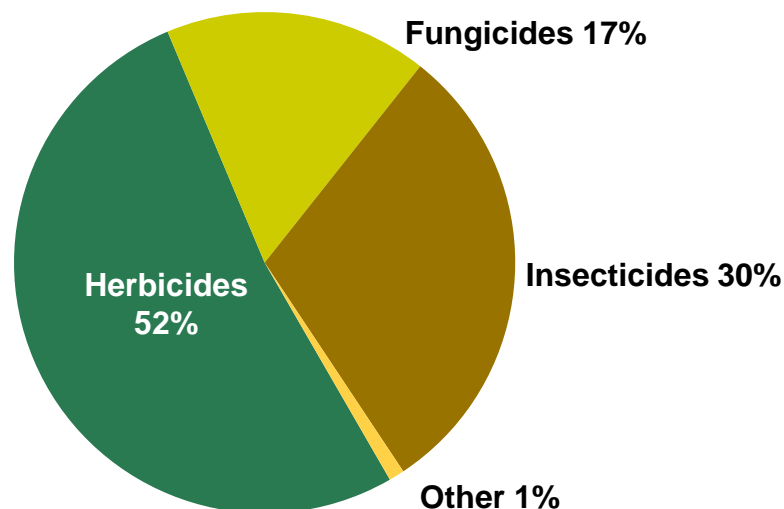
- Extended fall/autumn 'burndown' opportunity
- Cotton acres down
- Turf & Ornamental business performed strongly
- Cleary acquisition
- Recovery in forestry segment

Canada

- Nufarm portfolio benefits from positive outlook for wheat
- Valent (Sumitomo) portfolio strengthens market penetration
- New product launches

South America

	2013 1H \$m	2012 1H \$m
Sales	272	179
Underlying EBIT	34.9	10.3



Regional crop protection revenues by major product segment

Brazil

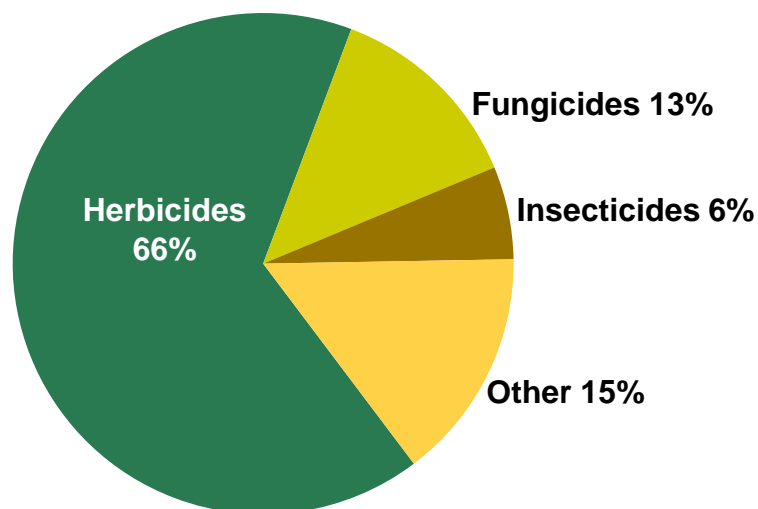
- Sales increased by 97% in local currency
- Higher crop prices drive sharp demand
- Pasture segment impacted by dry weather
- Stronger margins on glyphosate sales
- High insect pressure in several crops

Other

- Regional benefits from broader utilisation of Fortaleza production facilities
- Argentina sales up 32% in local currency
- Improved sales/profit in Chile
- Colombia market down in general

Europe

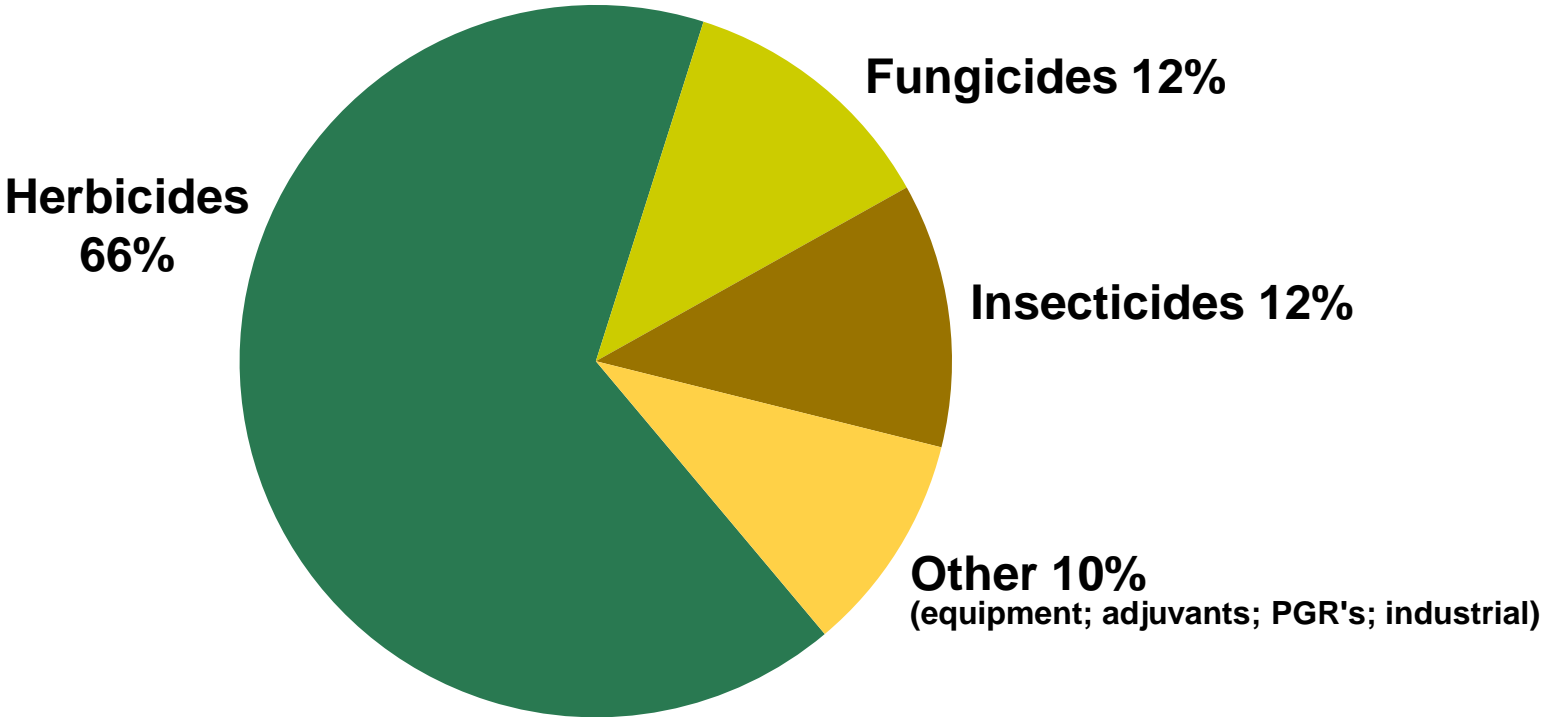
	2013 1H \$m	2012 1H \$m
Sales	154	139
Underlying EBIT	11.3	(2.3)



Regional crop protection
revenues by major product
segment

- Very wet conditions disrupt business in UK and France
- Seasonal conditions in central Europe more favourable
- Strong performance from cereal herbicide portfolio
- Expanded non-crop position in France
- Manufacturing operations 'fully loaded'
- Earlier phasing of some sales
- 'One Europe' strategy now being implemented

Major product segments – Crop Protection



% of total crop protection revenues

Herbicides

First six months:	2013	2012
Group sales	588	584
Average GM	25%	25%

- Glyphosate sales/margin growth in some regions
 - 'Crucial' launched in Brazil
- Phenoxy herbicide portfolio continues to perform strongly
 - Despite low first half demand in Australia
- New product registrations secured
 - 'Kyleo' success in Europe
- Brazil pasture sales down
- Summer herbicide portfolio down in Australia
- Mixture products continue to gain traction



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muito mais que glifosato.

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Insecticides

First six months:	2013	2012
Group sales	113	84
Average GM	31%	38%

Send One Right Up Its Tailpipes.

Nuprid® imidacloprid insecticide from Nufarm - the Top Gun in aphid control

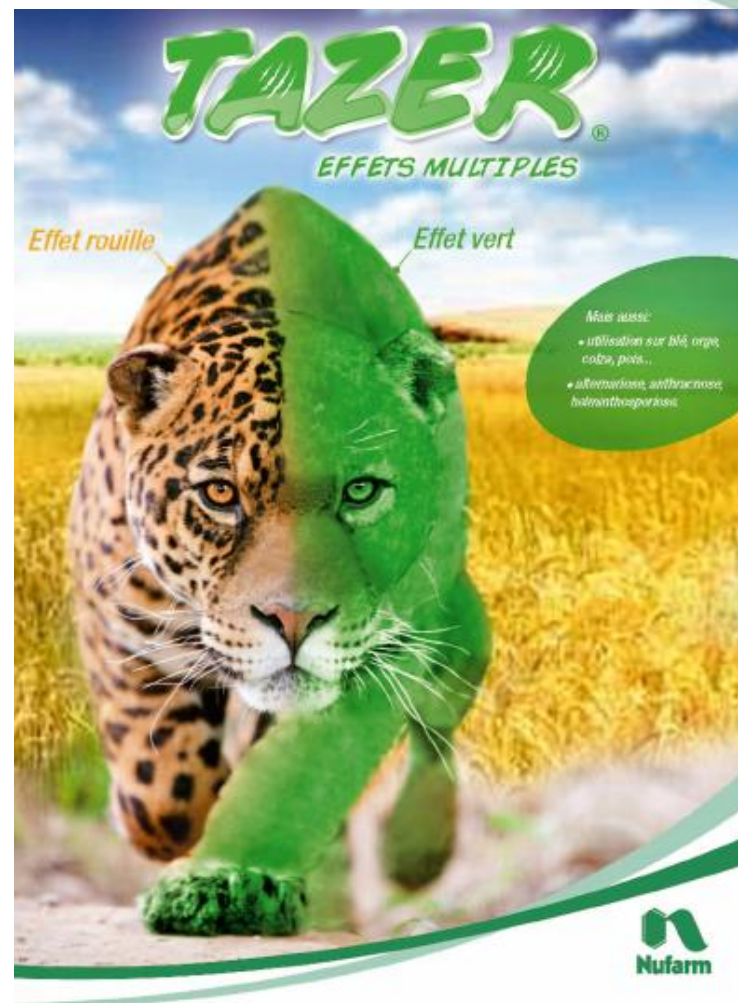


- Strong sales growth driven by South America
- Product mix and competitive pressure contribute to margin decline
- Imidacloprid and lambda cyhalothrin sales up strongly
- Sumitomo products contribute
- Brazil portfolio transition complete

Fungicides

First six months:	2013	2012
Group sales	107	88
Average GM	29%	30%

- South America drives increased sales
- Azoxystrobin sales expand as new registrations secured
- Fludioxonil launch in USA
- Australia sales down sharply due to climatic pressures
- Cleary acquisition strengthens portfolio in US turf and ornamental



Other*

First six months:	2013	2012
Group sales	87	74
Average GM	25%	16%

- Plant growth regulators contribute high margin on lower sales
 - Growth in 'proprietary' positions
- 'Clementgros' launched in Chile
- PGR and biorationals opportunities being pursued with Sumitomo
- Croplands machinery business solid in a challenging environment
- Surfactants/adjuvants/industrials up strongly



* Other includes plant growth regulators (PGRs); Croplands machinery business; adjuvants; and industrial sales

Seed technologies

First six months:	2013	2012
Group sales	40	32
Average GM	54%	50%
Underlying EBIT	4.4	5.7

Seeds

- Australian sunflower season extremely poor
- Sunflower demand strong in Asia and Europe
- Strong sales of sorghum to Europe and Africa
- Acquisition of 51% of Atlantica Sementes in Brazil
- Exceptional output from Australia canola breeding program
- Important progress on high value outputs, eg. food grade sorghum, Monola
- Significant investment to position the organisation for growth

Seeds treatment

- Launch of Fludioxonil in USA
- Some USA sales pushed into second half
- New custom seed treatment facility commissioned in US
- Good progress in Europe
- Appointment of global commercial lead



Doug Rathbone

Managing Director



Changes in Australia

- **BASF distribution arrangements cease March 2014**
 - Nufarm will have 'replacement' portfolio
 - Leadership position in horticulture will be leveraged
 - Potential to generate stronger integrated gross margin on business we retain

- **Roundup trademark agreement terminates in August 2013**
 - Nufarm retains proprietary chemistry and products and is repositioning glyphosate portfolio to Nufarm brands

- **Strong commitment to maintenance of leadership position in Australian market**

- **We have a changing business in a rapidly changing market**

Outlook

- Australia will not make up lost ground in first half and poor start to second half. Full year outcome dependant on seasonal conditions over coming months but margin pressure remains
- North America looking positive and business expected to maintain improvement on FY'12 over the full year
- Brazil will deliver strong growth over full year, however second half contribution may be lower year on year due to different outlook for commodity prices and smaller saffrinha crop
- Europe positioned to generate improved full year outcome.
- Seeds segment positioned to generate higher full year earnings

Underlying EBIT and NPAT now forecast to be below that of previous year

Underlying EBIT range: \$180m - \$200m

Underlying NPAT range: \$80m - \$95m

Guidance revision

End February

Assumption:

March rains in Australia were expected to generate demand for fallow and preplant applications; clear channel inventory and maintain margins

End March

Assumption:

Minimal fallow and preplant applications; resulting impact on volume demand, margin decline and overhead recoveries



Supplementary information



Segment information – new segment basis



Prior to 31 July 2012, we reported our seed technologies business and our crop protection business on a combined basis, divided into five geographic segments. We have altered our segment reporting to reflect changes in the way we manage our business, which partly reflect the growing significance of our seed technologies business. Our financial statements for HY13, including the HY12 prior comparable period, reflect our new segment classification. Provided below is a comparison of our segment results on the new HY13 basis against the old HY12 basis.

6 months ended 31 January (\$000s)	Revenue			Underlying EBIT		
	2013	2012	Change %	2013	2012	Change %
<i>Crop protection</i>						
Australia and New Zealand	235,783	303,894	-22.4%	10,280	41,768	-75.4%
Asia	62,722	64,606	-2.9%	7,485	9,007	-16.9%
Europe	153,604	139,173	10.4%	11,315	(2,258)	n/a
North America	170,265	144,175	18.1%	(346)	(3,609)	n/a
South America	272,056	179,390	51.7%	34,861	10,308	238.2%
<i>Total Crop protection</i>	<i>894,430</i>	<i>831,238</i>	<i>7.6%</i>	<i>63,595</i>	<i>55,216</i>	<i>15.2%</i>
Seed Technologies - global	39,979	31,458	27.1%	4,363	5,739	-24.0%
Corporate	-	-	n/a	(20,635)	(23,113)	10.7%
Nufarm Group	934,409	862,696	8.3%	47,323	37,842	25.1%

HY12 segment basis

6 months ended 31 January (\$000s)	Revenue			Underlying EBIT		
	2013	2012	Change %	2013	2012	Change %
Australia and New Zealand	240,151	308,630	-22.2%	7,963	40,844	-80.5%
Asia	69,373	70,811	-2.0%	7,485	9,007	-16.9%
Europe	162,417	144,151	12.7%	12,982	(440)	n/a
North America	181,347	155,156	16.9%	3,264	378	763.5%
South America	281,121	183,948	52.8%	36,264	11,166	224.8%
Corporate	-	-	n/a	(20,635)	(23,113)	10.7%
Nufarm Group	934,409	862,696	8.3%	47,323	37,842	25.1%

Non IFRS disclosures and definitions



Term	Definition
Underlying NPAT	Profit / (loss) for the period attributable to the equity holders of Nufarm Limited less material items.
Underlying EBIT	Earnings before net finance costs, taxation and material items.
Underlying EBITDA	Earnings before net finance costs, taxation, depreciation and amortisation and material items.
Gross profit margin	Gross profit as a percentage of revenue.
Average gross profit	Revenue less a standardised estimate of production costs excluding material items and non-product specific rebates and other pricing adjustments.
Average gross margin	Average gross profit as a percentage of revenue.
Net debt	Total debt less cash and cash equivalents.
Average net debt	Net debt measured at each month end as an average.
Net working capital	Current trade and other receivables and inventories less current trade and other payables.
Average net working capital	Net working capital measured at each month end as an average.
ANWC/sales (%)	Average net working capital as a percentage of last twelve months revenue.
Net external interest expense	Comprises Interest income – external, Interest expense – external and Lease expense – finance charges as described in note 10 to the 31 July 2012 Nufarm Limited financial report.
Gearing	Net debt / (net debt plus equity)
Constant currency	Reconciled as per the below – whereby “(a)” represents the impact from the fluctuation in exchange rates between all foreign currency denominated amounts and the Australian dollar.

	Revenue '\$000	Underlying EBIT '\$000	Underlying NPAT '\$000
Six months ended 31 January			
HY 2012 as reported	862,696	37,842	23,933
Foreign currency translation impact (a)	(28,817)	140	1,076
Constant currency adjusted	833,879	37,982	25,009
HY 2013 as reported	934,409	47,323	10,613
Change %	12%	25%	-58%

Non IFRS information reconciliation



	6 months ended 31 Jan 2013			6 months ended 31 Jan 2012		
	Underlying \$000	Material items \$000	Total \$000	Underlying \$000	Material items \$000	Total \$000
Revenue	934,409		934,409	862,696		862,696
Cost of sales	(681,856)	-	(681,856)	(630,229)	618	(630,847)
Gross profit	252,553	-	252,553	232,467	618	231,849
Other income	11,383		11,383	5,944		5,944
Sales, marketing and distribution expenses	(124,298)	-	(124,298)	(113,497)	1,585	(115,082)
General and administrative expenses	(73,981)	3,177	(77,158)	(68,389)	4,744	(73,133)
Research and development expenses	(17,957)		(17,957)	(18,071)		(18,071)
Share of net profits/(losses) of associates	(377)		(377)	(612)		(612)
Operating profit	47,323	3,177	44,146	37,842	6,947	30,895
Financial income excluding fx	3,177		3,177	3,847		3,847
Net foreign exchange gains/(losses)	(9,213)		(9,213)	14,390	(8,025)	22,415
Net financial income	(6,036)	-	(6,036)	18,237	(8,025)	26,262
Financial expenses	(28,002)	-	(28,002)	(23,590)	8,978	(32,568)
Net financing costs	(34,038)	-	(34,038)	(5,353)	953	(6,306)
Profit before tax	13,285	3,177	10,108	32,489	7,900	24,589
Income tax benefit/(expense)	(2,216)	(953)	(1,263)	(8,581)	(1,989)	(6,592)
Profit for the period	11,069	2,224	8,845	23,908	5,911	17,997
Attributable to:						
Equity holders of the parent	10,613	2,224	8,389	23,933	5,911	18,022
Non-controlling interest	456		456	(25)		(25)
Profit for the period	11,069	2,224	8,845	23,908	5,911	17,997

Non IFRS information reconciliation



Six months ended 31 January	2013	2012
	\$000	\$000
Underlying EBIT	47,323	37,842
Material items impacting operating profit	(3,177)	(6,947)
Operating profit	44,146	30,895
<hr/>		
Underlying EBIT	47,323	37,842
<i>Statutory depreciation and amortisation</i>	35,461	32,311
<i>less material items (Intangibles write off - Brazil)</i>	-	(1,990)
add Depreciation and amortisation excluding material items	35,461	30,321
Underlying EBITDA	82,784	68,163