



REELTIME MEDIA LIMITED

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20 September 2013

Companies Announcements Office
Australian Securities Exchange
20 Bridge Street
SYDNEY NSW 2000

ANNOUNCEMENT FOR RELEASE TO THE MARKET
REELTIME MEDIA LIMITED
ASX: RMA

Acquisition of Websys

The Company announces that it has entered into a Terms Sheet with Webster Computer Systems Pty Ltd for the acquisition of its IT services business. Webster Computer Systems, also known as Websys, was established in 1970 with service locations in Sydney, Melbourne and Brisbane.

Websys, which also operates under the original brand Webster Computer Systems, is an Intel GID and Premier Partner, Microsoft OEM, HP Partner, Red Hat partner and IBM Partner. Websys handles OEM specialist products from SCO, Digi, Stallion/Lantronix, Perle/Specialix, Moxa and other industrial systems. They distribute and import product direct from Nagasaki, Moxa, Teco, and Arbor. Websys are also dealers in Zultys, Cisco-Linksys, Epson, 3Com, SMC, MYOB, Telstra, D-Link, Netcomm, MSI, Gigabyte, Panasonic, Mitsubishi, OKI, Star, Posiflex and other POS equipment.

The consideration for the acquisition is \$750,000, comprised of \$200,000 cash, plus shares to the value of \$550,000. The Company is also assuming certain obligations of the business. The transaction is subject to due diligence by the Company.

The Managing Director of Reeltime Media Limited, Mr Gabriel Ehrenfeld said, "Webster Computer Systems is an iconic name in the Australian IT services industry. The business has been established for 43 years, and its Managing Director, Mr Rob Paul has been with Webster for about 30 years, including as full owner for the last 10 years. We are pleased to announce that we will be retaining Mr Paul's expertise as he will be continuing on with the business."

Mr Ehrenfeld further added, "The Websys acquisition extends the Company's delivery network, and will solidify Reeltime Media's IT Services Group on the East Coast of Australia."

Further information about Websys can be obtained at www.realtimemedia.com.au/websys.

Queries can be directed to:

Ian Sanderson
Company Secretary

ABOUT REELTIME MEDIA LIMITED

Digital Service and IT Company

Reeltime Media Limited (ASX: RMA) is one of Australia's largest and fastest growing Digital Services and IT companies. RMA's 100% wholly owned subsidiaries specialise in the delivery of online applications, marketing solutions, IT solutions, training & consulting to SME's and corporate clients. Including acquisitions under contract, the Group collectively employs approximately 220 personnel, services in excess of 4,000 clients and has offices in Sydney, Melbourne, Brisbane, Perth and offshore.

RMA is experiencing substantial growth with the ongoing acquisition of website development companies, digital services agencies, IT services businesses, and the development of new profitable businesses to fill demand for training and social media services. This growth is compounded by the shift in client spend from offline to online advertising and an increased need for IT-based solutions within their businesses.

Businesses acquired into the Group typically achieve an immediate increase in profitability through the centralisation of administrative functions and more efficient deployment of existing personnel and assets. Substantial revenue growth is achieved through the cross-selling of a wide range of services that are already being provided under different brands in the Group. This results in higher customer satisfaction, reduced client churn, higher average client spend, and in turn greater shareholder returns.

RMA continues to seek potential acquisitions to increase its market share of the digital services industry and provide a complete service offering for SME's and corporate clients.

Divisions within RMA

RMA's resources and brands are arranged according to the following three primary divisions:

Digital Services Division

The Digital Services Division includes the provision of the following services through RMA's subsidiaries:

- Website design & development
- Paid search engine advertising including Google AdWords
- Search engine optimisation (SEO)
- Display advertising
- Social Media management
- Mobile apps
- Custom software development
- Domain names

IT Services Division

RMA's IT Services Division provides a range of hardware and software solutions to businesses via its subsidiaries. The Group has identified the need to provide clients with an end-to-end solution beyond digital services as clients often associate IT with online services. Current services provided by RMA include:

- Managed IT services
- Hardware solutions
- Software solutions
- Cloud solutions
- Web hosting & co-location
- Data backup & security

Training Division

RMA's Training Division was established to fill the need for high quality training on digital services and IT, and provide RMA personnel with continuing professional development given the rapid rate of change in the digital services & IT industries. RMA launched its training business, Australian Digital Marketing Institute (ADMi), in August 2013. ADMi will undertake the necessary steps to become a registered training organisation (RTO) within 12 months.