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* Asterisks denote mandatory information

Name of Announcer *	SINGTEL
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Announcement is submitted with respect to *	SINGTEL
Announcement is submitted by *	Chan Su Shan (Ms)
Designation *	Company Secretary
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> > Announcement Details

The details of the announcement start here ...

Announcement Title * CLSA Investors' Forum 2013

Description

Attachments [Investorslide-CLSA2013presentation.pdf](#)Total size = **643K**
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SingTel: Asia's leading communications group



CLSA Investors' Forum 2013

Forward looking statement – important note

The following presentation contains forward looking statements by the management of Singapore Telecommunications Limited ("SingTel"), relating to financial trends for future periods, compared to the results for previous periods.

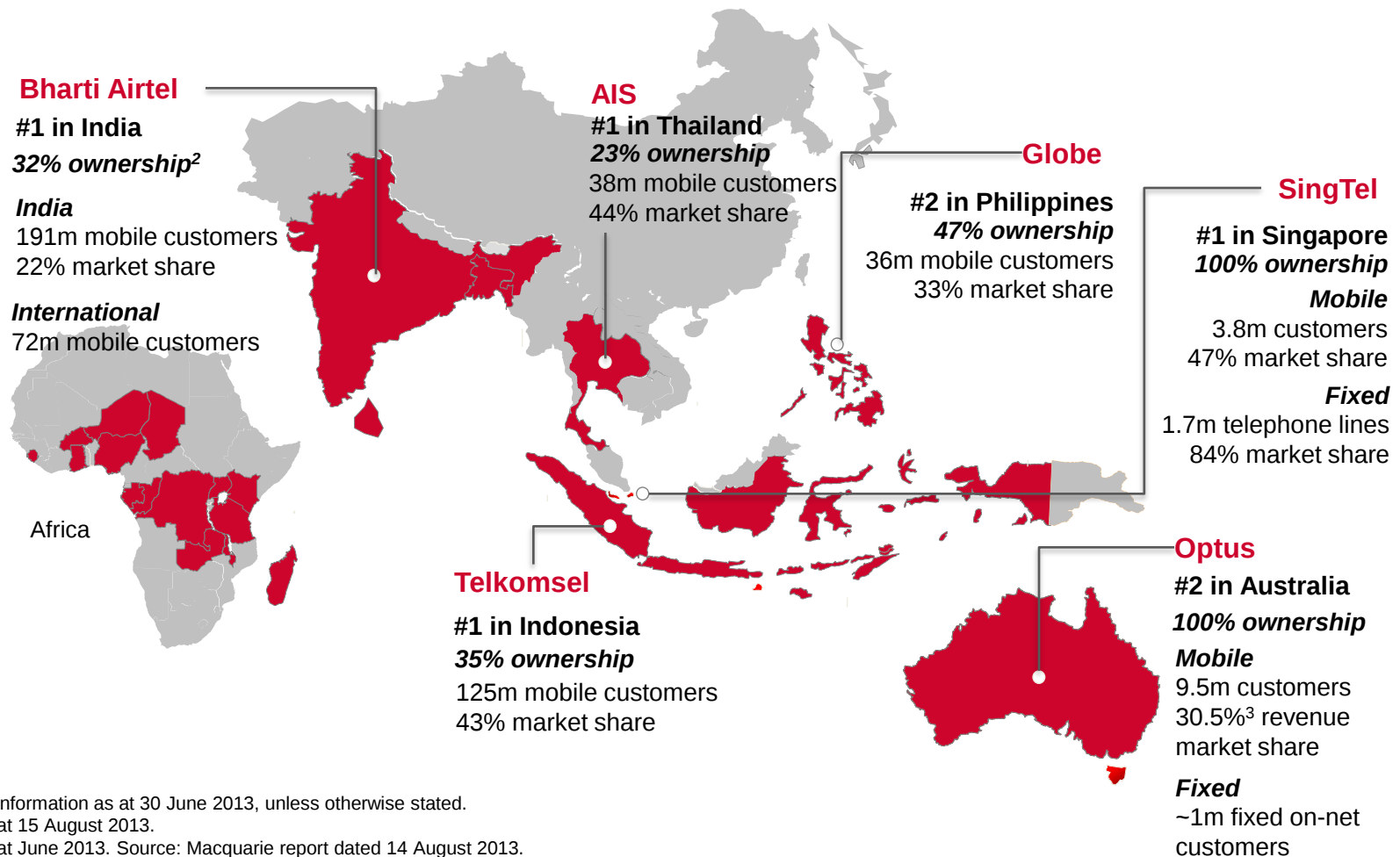
Some of the statements contained in this presentation that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward looking information is based on management's current views and assumptions including, but not limited to, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not, and should not be construed as a representation as to future performance of SingTel. In particular, such targets should not be regarded as a forecast or projection of future performance of SingTel. It should be noted that the actual performance of SingTel may vary significantly from such targets.

"S\$" means Singapore dollars and "A\$" means Australian dollars unless otherwise indicated. Any discrepancies between individual amounts and totals are due to rounding.

Asia's leading communications group

Diversified operations

477m mobile customers across Asia-Pacific & Africa



Organisation restructure supports strategic objectives

Group Consumer

leading provider of next generation communication, infotainment and technology services across Asia Pacific and Africa.



Group Enterprise

offers companies comprehensive and integrated ICT solutions, covering mobile, voice and data infrastructure, managed services, cloud computing, IT services & professional consulting



Group Digital L!fe

focused on building next generation growth engines and key digital solutions that deliver relevant, personalised and timely content and services.

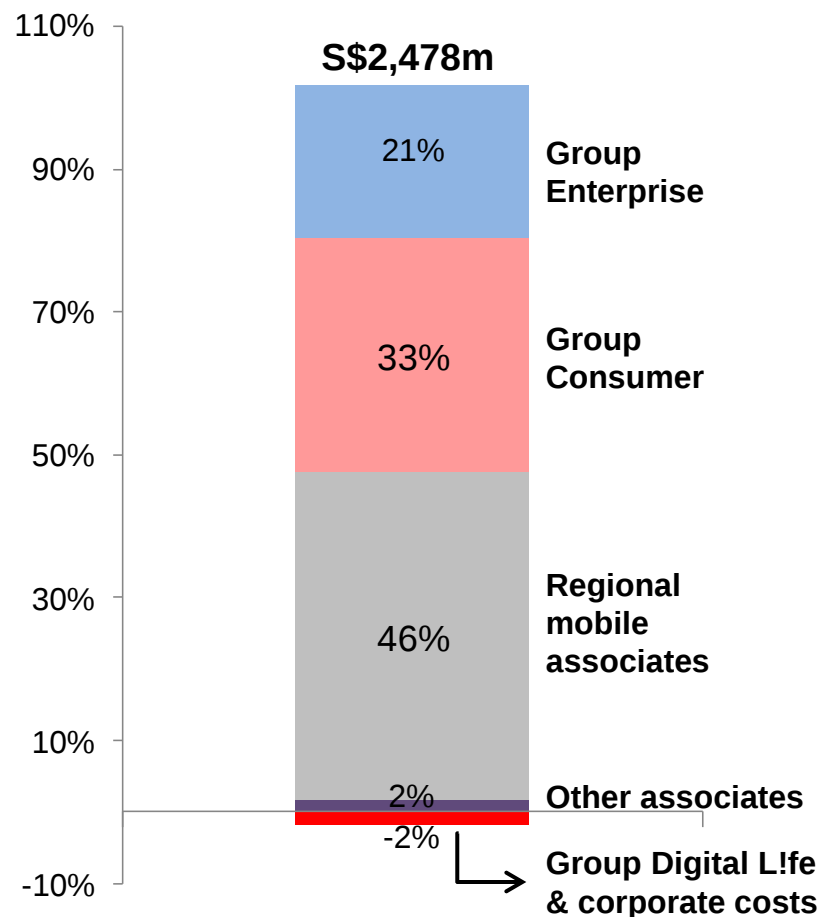


Strong earnings growth across key businesses

Quarter ended 30 Jun 2013 % change

Operating revenue	
› S\$4,293m	-5%
EBITDA	
› S\$1,296m	+4%
Regional Mobile Associates' pre-tax earnings¹	
› S\$552m	+14%
Net profit	
› S\$1,011m	+7%
Underlying net profit	
› S\$897m	+6%
Free cash flow	
› S\$893m	+23%

Proportionate EBITDA²



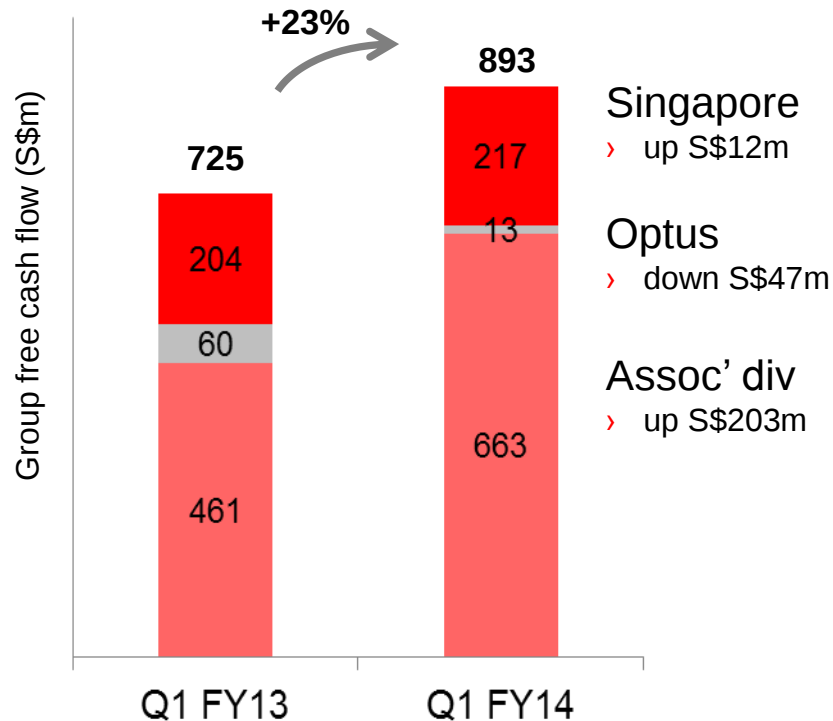
1. Excluding exceptional items.

2. Proportionate EBITDA based on the Group's effective interests in the respective entities.

Sound financial position

Free cash flow

S\$893m



Solid balance sheet

Net debt **S\$6.5b**

Net gearing¹ **21%**

Net debt: EBITDA & share of associates' pre-tax profits **0.9x²**

S&P's rating **A+** **Moody's rating** **Aa3**

Dividend policy

- › 60% to 75% of underlying earnings
- › FY2013 ordinary dividends:
 - 16.8 ¢ or 74 % of underlying earnings

1. Ratio of net debt to net capitalisation, which is the aggregate of net debt, shareholders' funds and minority interests.

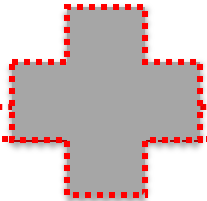
2. The ratio would have been 1.1x if the final dividend of 10.0 cents had been paid on 30 June 2013

Transformational progress highlights

- ➔ Combined procurement, network and IT capabilities
- ➔ Integrated Enterprise businesses across Asia Pacific and drove growth in managed services, cloud & IT services
- ➔ Restructured sales and distribution channels for Australia consumer business
- ➔ Continued investments in networks, spectrum and new technologies
- ➔ Introduced new mobile plans to monetise data growth
- ➔ Built foundations in digital space with acquisitions

Looking ahead to FY2014 and beyond

**Transforming
Our Core**



**Capturing
growth in digital**

Improve profitability and drive scale and efficiencies across the Group

Drive breakthroughs in customers' experience

Capture value from mobile data growth

Strengthen and grow in existing and new Enterprise markets

Allocate up to S\$2 billion over next 3 years for strategic digital investments

