SingTel

Singapore Telecommunications Limited
And Subsidiary Companies

MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION, RESULTS OF OPERATIONS AND CASH FLOWS FOR THE FOURTH QUARTER AND YEAR ENDED 31 MARCH 2013

The financial statements of the Group are prepared in accordance with Singapore Financial Reporting Standards, which are the same, in material respects, to International Financial Reporting Standards. The financial statements for the year ended, and as at, 31 March 2013 are audited.

Numbers in all tables may not exactly add due to rounding.

For all pages, "@" denotes more than +/- 500%, "" denotes less than +/- S$500,000 or A$500,000 "**" denotes less than +/- 0.05%, and "nm" denotes not meaningful, unless otherwise indicated.*

For all tables, a negative sign for year-on-year change denotes a decrease in operating revenue, expense, gain or loss.

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FINANCIAL HIGHLIGHTS
FOR THE FOURTH QUARTER ENDED 31 MARCH 2013

- **Results included costs of transformational initiatives, and were impacted by exceptional losses and currency movements.**
- **Operating revenue at S$4.48 billion – down 6.3% on lower revenue in Australia.**
- **EBITDA stable at S$1.43 billion.**
- **Associates' pre-tax contributions at S$540 million – up 3.2%. In constant currency terms, pre-tax contributions grew 8.3% with strong operating performance from Telkomsel and AIS offsetting Airtel's weaker results.**
- **Underlying net profit at S$1 billion – down 2.2%.**
- **Net exceptional losses at S$149 million, mainly from S$225 million of divestment loss of Warid Pakistan partly offset by S$149 million of net dividend income from Southern Cross, compared to a non-recurring tax credit of S$270 million in the corresponding quarter.**
- **Net profit at S$868 million – down 33% after exceptional items.**
- **Free cash flow of S$1.27 billion – higher by S$267 million or 27%, with contribution of S$479 million from Singapore, S$706 million (A$549 million) from Australia and S$80 million from the associates.**

FOR THE YEAR ENDED 31 MARCH 2013

- **Operating revenue at S$18.18 billion – down 3.4%.**
- **EBITDA stable at S$5.20 billion.**
- **Associates' pre-tax contributions at S$2.11 billion – up 5.0%.**
- **Underlying net profit at S$3.61 billion – down 1.8%.**
- **Net profit at S$3.51 billion – down 12% after exceptional items.**
- **Strong free cash flow at S$3.76 billion, – higher by S$297 million or 8.6%, with contribution of S$1.49 billion from Singapore, S$1.37 billion (A$1.07 billion) from Australia and S$900 million from the associates.**

SECTION I : GROUP

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue	**4,481**	**4,780**	**-6.3**	**18,183**	**18,825**	**-3.4**
(ex-digital business [1])	*4,453*	*4,766*	*-6.6*	*18,072*	*18,767*	*-3.7*
Operating expenses	(3,092)	(3,368)	-8.2	(13,100)	(13,710)	**-4.4**
(ex-digital business)	*(3,029)*	*(3,333)*	*-9.1*	*(12,884)*	*(13,584)*	-5.2
EBITDA	**1,428**	**1,430**	**-0.1**	**5,200**	**5,219**	**-0.4**
(ex-digital business)	*1,462*	*1,450*	*0.8*	*5,304*	*5,285*	*0.4*
EBITDA margin	***31.9%***	***29.9%***		***28.6%***	***27.7%***	
(ex-digital business)	*32.8%*	*30.4%*		*29.3%*	*28.2%*	
Share of associates' pre-tax profits	**540**	**524**	**3.2**	**2,106**	**2,005**	**5.0**
EBITDA and share of associates' pre-tax profits	**1,969**	**1,953**	**0.8**	**7,306**	**7,223**	**1.1**
EBIT	**1,418**	**1,446**	**-1.9**	**5,178**	**5,222**	**-0.8**
(ex-digital business)	*1,463*	*1,470*	*-0.5*	*5,324*	*5,302*	*0.4*
Exceptional items	**(149)**	**(4)**	@	**(154)**	**86**	**nm**
Net profit	**868**	**1,289**	**-32.6**	**3,508**	**3,989**	**-12.0**
Underlying net profit	**1,001**	**1,023**	**-2.2**	**3,611**	**3,676**	**-1.8**
(ex-digital business)	*1,037*	*1,051*	*-1.4*	*3,731*	*3,750*	*-0.5*
Free cash flow	**1,266**	**999**	**26.7**	**3,759**	**3,462**	**8.6**
Basic earnings per share (S cents)	**5.45**	**8.09**	**-32.6**	**22.02**	**25.04**	**-12.1**
Underlying earnings per share (S cents)	**6.28**	**6.42**	**-2.2**	**22.66**	**23.07**	**-1.8**

	As at 31 Mar 2013 S$ m	As at 31 Dec 2012 S$ m	As at 31 Mar 2012 S$ m
Total assets	**39,984**	**39,569**	**40,418**
Shareholders' funds	**23,965**	**22,632**	**23,428**
Net debt [2]	**7,477**	**7,571**	**7,860**
Net debt gearing ratio [3]	***23.8%***	***25.0%***	***25.1%***
Net debt to EBITDA and share of associates' pre-tax profits [4]	***1.02X***	***1.06X***	***1.09X***
Interest cover: ***- EBITDA and share of associates' pre-tax profits/ net interest expense [5]***	***24.5X***	***23.4X***	***20.7X***

Notes:

(1) Digital business refers to all businesses under Group Digital Life segment and comprises mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc.
(2) Net debt is defined as gross debt less cash and bank balances adjusted for related hedging balances.
(3) Net debt gearing ratio is defined as the ratio of net debt to net capitalisation. Net capitalisation is the aggregate of net debt, shareholders' funds and minority interests.
(4) Net debt to EBITDA and share of associates' pre-tax profits is calculated on an annualised basis.
(5) Net interest expense refers to interest expense less interest income.

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GROUP SUMMARY INCOME STATEMENTS
For The Fourth Quarter And Year Ended 31 March 2013

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue	**4,481**	**4,780**	**-6.3**	**18,183**	**18,825**	**-3.4**
Operating expenses	(3,092)	(3,368)	-8.2	(13,100)	(13,710)	-4.4
	1,390	1,413	-1.6	5,083	5,116	-0.6
Other income	39	17	128.4	117	103	13.2
EBITDA	**1,428**	**1,430**	**-0.1**	**5,200**	**5,219**	**-0.4**
- EBITDA margin	***31.9%***	***29.9%***		***28.6%***	***27.7%***	
Share of associates' pre-tax profits						
- operating results	540	539	0.3	2,106	2,013	4.6
- exceptional items	-	(15)	nm	-	(8)	nm
	540	524	3.2	2,106	2,005	5.0
EBITDA and share of associates' pre-tax profits	**1,969**	**1,953**	**0.8**	**7,306**	**7,223**	**1.1**
Depreciation & amortisation	(551)	(508)	8.5	(2,127)	(2,002)	6.3
EBIT	**1,418**	**1,446**	**-1.9**	**5,178**	**5,222**	**-0.8**
Net finance expense						
- net interest expense	(71)	(80)	-12.3	(298)	(350)	-14.6
- other finance income/ (expense)	7	(13)	nm	*	9	nm
	(64)	(93)	-31.3	(298)	(341)	-12.5
Profit before exceptional items	**1,354**	**1,353**	**0.1**	**4,880**	**4,881**	**
Exceptional items	(149)	(4)	@	(154)	86	nm
Profit before tax	**1,205**	**1,349**	**-10.6**	**4,726**	**4,967**	**-4.9**
Taxation						
- ordinary tax expense	(352)	(330)	6.9	(1,267)	(1,205)	5.2
- exceptional tax credit	16	270	-94.0	51	227	-77.4
	(336)	(60)	462.0	(1,216)	(978)	24.3
Profit after tax	**869**	**1,289**	**-32.6**	**3,511**	**3,990**	**-12.0**
Minority interests	(1)	*	nm	(2)	(1)	187.5
Net profit	**868**	**1,289**	**-32.6**	**3,508**	**3,989**	**-12.0**
Net profit	**868**	**1,289**	**-32.6**	**3,508**	**3,989**	**-12.0**
Exclude:						
Exceptional items	149	4	@	154	(86)	nm
Exceptional tax credit	(16)	(270)	-94.0	(51)	(227)	-77.4
Underlying net profit	**1,001**	**1,023**	**-2.2**	**3,611**	**3,676**	**-1.8**

Notes:

(1) Unless otherwise stated, the presentation of income statements in this document is consistent with prior periods. For income statements presented in accordance with FRS 1, ***Presentation of Financial Statements***, please refer to "SGX Appendix 7.2 Announcement".

(2) See **Appendix 1** for the summary income statements of the various businesses for the fourth quarter and year ended 31 March 2013.

SECTION I : GROUP

DIVISIONAL TOTALS BY GEOGRAPHY

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue						
Singapore	1,688	1,717	-1.7	6,732	6,551	2.8
Optus	2,793	3,063	-8.8	11,451	12,275	-6.7
Group	**4,481**	**4,780**	**-6.3**	**18,183**	**18,825**	**-3.4**
(ex-digital business)	*4,453*	*4,766*	*-6.6*	*18,072*	*18,767*	*-3.7*
EBITDA						
Singapore (2)	529	528	0.2	2,147	2,128	0.9
Optus	900	902	-0.2	3,053	3,091	-1.2
Group	**1,428**	**1,430**	**-0.1**	**5,200**	**5,219**	**-0.4**
(ex-digital business)	*1,462*	*1,450*	*0.8*	*5,304*	*5,285*	*0.4*
EBITDA margins						
Singapore (2)	***31.3%***	***30.7%***		***31.9%***	***32.5%***	
Optus	***32.2%***	***29.4%***		***26.7%***	***25.2%***	
Group	***31.9%***	***29.9%***		***28.6%***	***27.7%***	
(ex-digital business)	*32.8%*	*30.4%*		*29.3%*	*28.2%*	
EBIT						
Singapore	352	382	-7.7	1,481	1,551	-4.5
Optus	525	540	-2.8	1,592	1,666	-4.5
Share of associates' pre-tax profits	540	524	3.2	2,106	2,005	5.0
Group	**1,418**	**1,446**	**-1.9**	**5,178**	**5,222**	**-0.8**
(ex-digital business)	*1,463*	*1,470*	*-0.5*	*5,324*	*5,302*	*0.4*

Notes:

(1) Effective this financial year, Singapore refers to the Group's operations but excludes Optus and the associates. Hence, it includes the overseas operations of SingTel including Amobee Inc. acquired in April 2012.

(2) Comparatives have been restated to include corporate costs, consistent with the current period.

SECTION I : GROUP

DIVISIONAL TOTALS BY BUSINESS SEGMENTS

From 1 April 2012, the Group is organised by three business segments, Group Consumer, Group Enterprise and Group Digital Life, to better serve the evolving needs of its customers and to exploit growth opportunities globally.

Group Consumer comprises the consumer businesses across Singapore and Australia, as well as the Group's investments in AIS in Thailand, Airtel in India, Globe in the Philippines, PBTL in Bangladesh, Telkomsel in Indonesia, and Warid in Pakistan. It focuses on driving more value from the core carriage business including mobile, fixed and satellite telecommunications, residential mio TV as well as equipment sales.

Group Enterprise comprises the business groups across Singapore and Australia and focuses on growing the Group's position in the enterprise markets. Key services rendered included IT & Engineering, Managed Services, local and international leased circuits, mobile and business mio TV.

Group Digital Life focuses on developing new digital growth engines for existing customers and disrupting adjacent industries. It includes e-commerce, concierge and hyper-local services, and mobile advertising.

Corporate represents the costs of the Group function not allocated to the reportable operating segments.

The following table shows the operating performance of the three business segments. The performance of each segment includes only transactions external to the Group.

	Quarter				Year
	30 Jun 2012 S$ m	30 Sep 2012 S$ m	31 Dec 2012 S$ m	31 Mar 2013 S$ m	31 Mar 2013 S$ m
Operating revenue [(1)]					
Group Consumer	2,887	2,936	3,011	2,796	11,630
Group Enterprise	1,626	1,608	1,552	1,657	6,442
Group Digital Life	20	29	34	29	111
Group	**4,533**	**4,572**	**4,597**	**4,481**	**18,183**
EBITDA					
Group Consumer	772	825	799	934	3,331
Group Enterprise	516	492	499	556	2,063
Group Digital Life	(24)	(31)	(15)	(33)	(104)
Corporate	(21)	(20)	(20)	(29)	(89)
Group	**1,243**	**1,267**	**1,262**	**1,428**	**5,200**

Note:

(1) The revenues of the business segments in the preceding quarters have been restated to be consistent with the classification in the current quarter. In this quarter, Group Digital Life segment has been re-defined to exclude mio TV.

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	Quarter				Year
	30 Jun 2012 S$ m	30 Sep 2012 S$ m	31 Dec 2012 S$ m	31 Mar 2013 S$ m	31 Mar 2013 S$ m
EBIT					
Group Consumer					
- Singapore and Australia	430	462	445	569	1,907
- Share of associates' pre-tax profits [(1)]	484	549	455	515	2,003
	914	1,012	900	1,084	3,910
Group Enterprise	351	336	331	379	1,397
Group Digital Life	(36)	(47)	(17)	(45)	(145)
Corporate					
- Singapore and Australia	(20)	(20)	(20)	(26)	(86)
- Share of other associates' pre-tax profits	22	24	30	26	103
	2	5	11	*	17
Group	**1,231**	**1,305**	**1,224**	**1,418**	**5,178**

Note:
(1) Comprise AIS, Airtel, Globe, Telkomsel and Warid Pakistan.

FINAL DIVIDEND

The Directors have proposed a final ordinary dividend of 10.0 cents per share (FY2012: 9.0 cents per share), totalling approximately S$1.59 billion in respect of the current financial year ended 31 March 2013.

Together with the interim dividend of 6.8 cents per share amounting to S$1.08 billion paid in the quarter, the total amount of ordinary dividends in respect of the current financial year ended 31 March 2013 would be 16.8 cents per share (FY2012: 15.8 cents per share), totalling approximately S$2.68 billion. This represented a payout ratio of 74% of underlying net profit.

REVIEW OF GROUP OPERATING PERFORMANCE

For The Fourth Quarter Ended 31 March 2013

The Group delivered resilient core earnings while it continued to invest in transformational initiatives to drive long term growth. Overall EBITDA was stable at S$1.43 billion. Operating revenue declined 6.3% as the Australian Dollar depreciated 3.6% against the Singapore Dollar from a year ago. In constant currency terms, operating revenue fell 4.1% but EBITDA grew 2.2% with strong cost management.

In Singapore, excluding fibre rollout revenue where mass rollout was completed in June 2012, operating revenue was stable. The growth in mobile and data revenues offset the lower ICT and sale of equipment revenues. Mobile Communications grew 4.3% on customer gains partially offsetting the lower roaming and SMS interconnect revenues. Total mobile customer base grew by 51,000 in the quarter to 3.81 million, up 6.3% from a year ago. EBITDA in Singapore was stable but would have increased 6.4% if excluding the digital businesses.

SECTION I : GROUP

In Australia, Optus continued to restructure its business to drive profitable growth as well as capitalise on mobile data opportunities. Though operating revenue in Australia fell 5.4% amid the industry slowdown, EBITDA grew 3.4% and margin expanded 2.7 percentage points reflecting Optus' yield focus. The decline in operating revenue reflected lower equipment sales, service credits associated with device repayment plans, and the mandated reduction in mobile termination rate from 6 cents to 4.8 cents per minute from 1 January 2013. In Business and Wholesale fixed, revenue was stable with declines in voice, Data and IP revenues partially offset by growth in ICT and managed services. Consumer and SMB fixed revenue declined 4.7% on lower broadband ARPU. With the weaker Australian Dollar in the quarter, Optus' translated revenue in Singapore Dollars declined 8.8%.

The Group and its regional mobile associates continued to register strong customer growth. Excluding Warid Pakistan which was disposed in March 2013, the combined mobile customer base reached 468 million, up 8.5% from a year ago.

The associates' pre-tax contributions grew 3.2% amid weaker regional currencies, as the Indian Rupee and Indonesian Rupiah declined sharply by 11% and 9% respectively from the same quarter last year. Excluding currency translation impact, the associates' pre-tax contributions grew 8.3% from a year ago.

Telkomsel and AIS performed strongly with increases in revenue and EBITDA underpinned by data growth. Globe recorded service revenue growth on sustained growth momentum in mobile and broadband. Globe's EBITDA, however, was stable this quarter on higher subsidy expenses and service costs.

Airtel reported better operating performance compared to the preceding quarter. India operations showed good improvements and momentum, partially offsetting the weakness in Africa on seasonality and economic headwinds in various parts of Africa. Year-on-year, operating revenue was up 9% and EBITDA increased 4%. Net profit, however, declined 49% due to higher depreciation and spectrum amortisation charges on continued investments in mobile networks, increased financing costs and higher income taxes.

With higher depreciation and amortisation charges from continued mobile network investments, NCS' equipment investments for customer contracts, and higher intangibles from recent acquisitions, the Group's EBIT declined 1.9% to S$1.42 billion.

This quarter, the exceptional items included S$225 million of divestment loss of Warid Pakistan and the Group's share of Globe's accelerated depreciation of S$44 million from its network and IT transformation. Together with an exceptional gain of S$149 million recognised on the net dividend income received from Southern Cross, the net exceptional losses for the quarter amounted to S$149 million (see Page 16). In the corresponding quarter last year, an exceptional tax credit of S$270 million was recognised on the value of the assets transferred to an associate.

Consequently, net profit was down by 33% to S$868 million. Excluding exceptional and one-off items, underlying net profit declined 2.2% to S$1.0 billion. In constant currency terms, underlying net profit would have been stable.

Free cash flow generated in the quarter was S$1.27 billion, an increase of 27% from a year ago with higher cash flows from Singapore and Australia.

SECTION I : GROUP

The Group continued to maintain a healthy capital structure. As at 31 March 2013, net debt gearing ratio was stable at 24%.

The Group has successfully diversified its earnings base through its expansion and investments in overseas markets. On a proportionate basis if the associates are consolidated line-by-line, operations outside Singapore accounted for 76% (Q4 FY2012: 77%) of the Group's proportionate revenue and 79% (Q4 FY2012: 79%) of proportionate EBITDA.

For The Year Ended 31 March 2013

The Group recorded resilient performance amid adverse currency movements. Operating revenue for the year was S$18.18 billion, down 3.4% due to lower revenue in Australia and would have declined 2.1% if the Australian Dollar has remained stable from a year ago.

Notwithstanding the costs of investing in digital businesses, EBITDA was stable at S$5.20 billion. The associates' pre-tax contributions were up 5.0%, with strong performances from Telkomsel and AIS offsetting the weaker results of Airtel.

With higher depreciation charges, acquisitions of digital businesses and exceptional losses, net profit fell 12% to S$3.51 billion. Underlying net profit declined 1.8% to S$3.61 billion. Excluding digital businesses and currency translation impact, underlying net profit would have increased by 2.6%.

The Group's free cash flow for the year grew 8.6% to S$3.76 billion, with higher cash flows from Singapore and increased dividends from the associates offsetting the lower cash flows from Australia.

SECTION I : GROUP

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 31 December 2012 were as follows:

	Quarter		QOQ
	31 Mar 2013 S$ m	31 Dec 2012 S$ m	Chge %
Operating revenue	**4,481**	**4,597**	**-2.5**
Singapore	1,688	1,697	-0.5
Optus	2,793	2,899	-3.7
Operating expenses	(3,092)	(3,361)	-8.0
EBITDA	**1,428**	**1,262**	**13.2**
EBITDA margin	***31.9%***	***27.5%***	
Singapore	*31.3%*	*31.3%*	
Optus	*32.2%*	*25.2%*	
Share of associates' pre-tax profits	**540**	**486**	**11.3**
EBITDA and share of associates' pre-tax profits	**1,969**	**1,748**	**12.6**
EBIT	**1,418**	**1,224**	**15.8**
Profit before exceptional items and tax	**1,354**	**1,147**	**18.0**
Exceptional items	**(149)**	**(67)**	**121.0**
Net profit	**868**	**827**	**5.0**
Underlying net profit	**1,001**	**874**	**14.4**
Free cash flow	**1,266**	**666**	**90.1**

The Group's EBITDA grew 13% with increased EBITDA from Australia on seasonally lower selling costs. With higher associates' earnings, underlying net profit rose 14% against the preceding quarter. The increase in free cash flow was due to positive movements in working capital and lower capital expenditure.

SECTION I : GROUP

OUTLOOK FOR THE NEXT FINANCIAL YEAR ENDING 31 MARCH 2014

Macro-economic environment

The Singapore economy is forecasted to grow at 1.0% to 3.0% in 2013. In Australia, GDP is projected to grow by 2.0% to 3.0% for the fiscal year ending June 2014, against the forecasted GDP growth of 3.0% for the fiscal year to June 2013.

The economies of India, Indonesia, the Philippines and Thailand are expected to grow at around 5% to 7%. Airtel's key markets in Africa are anticipated to deliver GDP growth rates of 6% to 8%.

Strategic focus

SingTel continues to strengthen its core business and build new growth engines in the next financial year. Key focus areas include:

- Raise business performance of the consumer and enterprise operations, by driving profitable revenue growth, operational efficiencies and creating a competitive cost structure
- Lift customer experience with simplified and compelling value propositions, supported by extensive and reliable networks
- Leverage the Group's assets to drive scale benefits, and
- Create innovative and differentiated digital services to enhance the core business and deliver new revenue streams.

Investment strategy

SingTel seeks to invest in new growth platforms to create distinctive global digital products that complement its existing service offerings to help drive revenue growth. These services will also help the associates increase their competitiveness as their markets transition from voice to data.

The Group will allocate up to S$2 billion for investments to support growth in the digital business over the next three years. The allocated amount is not a commitment to spend. The actual investment amount will depend on the availability and size of suitable opportunities.

SingTel continues to review investment opportunities in the communications sector, including opportunities to increase its stakes in the associates and invest in large under-penetrated telecoms markets.

SingTel's investments in the digital space may register losses in the short term, reflecting their investment phase. The appropriate performance measures of these investments depend on the primary objective of the individual investments, and may include customer usage, number of active users, cash flow and relevant market-based metrics.

SECTION I : GROUP

SingTel remains financially disciplined in the evaluation of investment opportunities. At the appropriate time, the Group will selectively unlock and monetise the value of its digital investments.

Group Consumer

Revenue from Group Consumer is expected to decline by low single digit level, with lower revenues from Australia, while EBITDA is expected to increase by low single digit level.

The Australian mobile market remains subdued and continues to be impacted by the mandated reduction in mobile termination rates. Optus is focused on improving yield and customer experience. Optus' mobile service revenue is expected to decline by mid single digit level.

In Singapore, SingTel is focused on capturing value from mobile data growth and expanding its lead on home fixed services with triple and quadruple bundles. Mobile Communications revenue is expected to grow by low single digit level.

Group Enterprise

Group Enterprise expects to deliver low single digit revenue growth, with increased contribution from IP-VPN, managed services, cloud, business applications and solutions, offsetting the decline in traditional voice and data services.

EBITDA is expected to be stable.

Group Digital Life

Revenue from Group Digital Life is expected to grow by at least 50% on an organic basis, reflecting increased contribution from Amobee.

Group Digital Life will continue to register startup losses.

Group

Consolidated revenue for the Group is expected to be stable. EBITDA, however, is expected to grow by low single digit level, led by productivity and yield management initiatives. EBIT, excluding share of associates' results, is expected to be stable, with higher depreciation and amortisation.

Capital expenditure will increase to S$2.5 billion, with expansion of the Group's LTE coverage and 3G network enhancements.

Excluding associates' dividends, free cash flow is estimated to be approximately S$2.0 billion, with increased capital expenditure in Singapore and Australia, as well as higher tax payments in Australia.

SECTION I : GROUP

Associates

Ordinary dividends from the regional mobile associates are expected to grow.

Currency

The Group's consolidated results and cash flow may be impacted by material exchange rate movements in the Australian Dollar and regional currencies. The Group's outlook for the next financial year has incorporated these market forward exchange rates:

Australian Dollar	AUD 1	:	SGD 1.2755
Indonesian Rupiah	SGD 1	:	IDR 7,936
Indian Rupee	SGD 1	:	INR 44.6
Thailand Baht	SGD 1	:	THB 24.3
Philippine Peso	SGD 1	:	PHP 32.8

Dividend policy

SingTel has revised its policy to increase the dividend payout ratio to between 60% to 75% of underlying net profit, from the previous payout ratio of 55% to 70%. The Group remains committed to an optimal capital structure and investment grade credit ratings, while maintaining financial flexibility to pursue growth.

SECTION I : GROUP

GROUP OPERATING REVENUE

By Products And Services	Quarter 31 Mar 2013 Singapore S$ m	Quarter 31 Mar 2013 Optus S$ m	Quarter 31 Mar 2013 Group S$ m	Quarter 31 Mar 2012 Group S$ m	YOY Chge %	Year 31 Mar 2013 Group S$ m	Year 31 Mar 2012 Group S$ m	YOY Chge %
Mobile communications	491	1,424	1,915	2,026	-5.5	7,837	8,145	-3.8
Data and Internet	419	463	882	908	-2.8	3,506	3,577	-2.0
IT and Engineering	403	188	591	610	-3.1	2,140	2,067	3.5
National telephone	82	342	424	464	-8.6	1,723	1,851	-6.9
Sale of equipment	69	240	309	392	-21.2	1,486	1,706	-12.9
International telephone	116	67	183	201	-9.1	760	818	-7.2
Pay television	36	23	59	54	9.3	218	205	6.2
Digital business (1)	24	5	29	14	105.8	111	59	89.3
Others	48	42	90	112	-19.4	402	397	1.3
Total	**1,688**	**2,793**	**4,481**	**4,780**	**-6.3**	**18,183**	**18,825**	**-3.4**
(ex-digital business)	*1,665*	*2,788*	*4,453*	*4,766*	*-6.6*	*18,072*	*18,767*	*-3.7*
Operating revenue			4,481	4,780	-6.3	18,183	18,825	-3.4
Associates' proportionate revenue (2)			2,936	2,914	0.8	11,571	11,407	1.4
Group's proportionate revenue			**7,418**	**7,694**	**-3.6**	**29,754**	**30,232**	**-1.6**

Notes:

(1) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.

(2) Proportionate share of revenue of associates is based on operating revenue of the associate multiplied by SingTel's effective ownership interest.

Operating Revenue Mix By Services	Quarter 31 Mar 2013 Mix	Quarter 31 Mar 2012 Mix	Year 31 Mar 2013 Mix	Year 31 Mar 2012 Mix
Mobile communications	42.7%	42.4%	43.1%	43.3%
Data and Internet	19.7%	19.0%	19.3%	19.0%
IT and Engineering	13.2%	12.8%	11.8%	11.0%
National telephone	9.5%	9.7%	9.5%	9.8%
Sale of equipment	6.9%	8.2%	8.2%	9.1%
International telephone	4.1%	4.2%	4.2%	4.3%
Pay television	1.3%	1.1%	1.2%	1.1%
Digital business	0.6%	0.3%	0.6%	0.3%
Others	2.0%	2.3%	2.1%	2.1%
Total	**100.0%**	**100.0%**	**100.0%**	**100.0%**

Mobile Communications declined 5.5% year-on-year due to lower revenue in Australia.

The Group's enlarged revenue, including the proportionate share of operating revenue from the associates, was S$7.42 billion.

SECTION I : GROUP

GROUP OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Mar				YOY	Year 31 Mar		YOY
	2013		2013	2012		2013	2012	
	Singapore S$ m	Optus S$ m	Group S$ m	Group S$ m	Chge %	Group S$ m	Group S$ m	Chge %
Selling & administrative	380	657	1,037	1,127	-8.0	4,580	4,825	-5.1
Cost of sales	288	428	715	778	-8.0	2,977	3,135	-5.1
Traffic expenses	193	476	669	757	-11.7	2,848	3,092	-7.9
Staff costs	280	305	585	626	-6.6	2,347	2,313	1.5
Repair & maintenance	35	47	81	81	0.6	332	329	1.1
Others	2	2	5	(1)	nm	16	16	3.2
Total	**1,177**	**1,915**	**3,092**	**3,368**	**-8.2**	**13,100**	**13,710**	**-4.4**
(ex-digital business)	*1,112*	*1,917*	*3,029*	*3,333*	*-9.1*	*12,884*	*13,584*	*-5.2*

	Quarter 31 Mar		Year 31 Mar	
As a percentage of operating revenue	2013	2012	2013	2012
Selling & administrative	23.1%	23.6%	25.2%	25.6%
Cost of sales	16.0%	16.3%	16.4%	16.7%
Traffic expenses	14.9%	15.8%	15.7%	16.4%
Staff costs	13.0%	13.1%	12.9%	12.3%
Repair & maintenance	1.8%	1.7%	1.8%	1.7%
Others	0.1%	**	0.1%	0.1%
Total	**69.0%**	**70.4%**	**72.0%**	**72.8%**
(ex-digital business)	*68.0%*	*69.9%*	*71.3%*	*72.4%*

Selling & administrative expenses, the largest expense category at 23% of operating revenue, declined 8.0% year-on-year mainly on lower handset subsidy costs in Australia.

Traffic expenses decreased 12% from a year ago due mainly to lower interconnect costs in Australia with further mandated reduction in mobile termination rates from January 2013.

Staff costs fell 6.6% from a year ago on lower headcount partly offset by annual salary increments.

SECTION I : GROUP

GROUP DEPRECIATION AND AMORTISATION

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Depreciation of property, plant and equipment	510	474	7.6	1,971	1,875	5.1
Amortisation of intangibles	41	34	21.5	156	126	23.7
Total	**551**	**508**	**8.5**	**2,127**	**2,002**	**6.3**
(ex-digital business)	*539*	*504*	*6.9*	*2,086*	*1,988*	*4.9*
Depreciation as a percentage of revenue	***11%***	***10%***		***11%***	***10%***	

Depreciation charges increased 7.6% on a larger asset base mainly from investments in mobile network and NCS' capital expenditure in equipment for major customer contracts.

Amortisation expense increased S$7 million due to the amortisation of Vividwireless' spectrum and intangibles from recent acquisitions including Amobee.

GROUP NET FINANCE EXPENSE

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Net interest expense:						
- Interest income	4	7	-41.5	15	29	-47.7
- Interest expense	(79)	(92)	-13.7	(334)	(389)	-14.3
	(76)	(85)	-11.6	(319)	(360)	-11.6
- Net interest income from NetLink Trust	5	5	**	20	11	86.2
	(71)	(80)	-12.3	(298)	(350)	-14.6
Other finance income/ (expense):						
- Investment gain (1)	1	*	nm	6	19	-70.3
- Net foreign exchange gain/ (loss)	5	(14)	nm	(8)	(11)	-22.2
- FRS 39 fair value adjustments (2)	1	1	**	3	1	172.7
	7	(13)	nm	*	9	nm
Net finance expense	**(64)**	**(93)**	**-31.3**	**(298)**	**(341)**	**-12.5**

Notes:
(1) Comprise mainly dividend income from available-for-sale investments.
(2) Comprise mainly adjustments for hedging instruments measured at fair values at reporting date under FRS 39, *Financial Instruments: Recognition and Measurement*.

Interest income declined on lower average cash balance, while interest expense decreased mainly on lower average borrowings.

The net interest income of S$5 million from NetLink Trust comprised the interest earned on the unitholder's loan to NetLink Trust partially offset by finance lease expenses on the exchange buildings leased from NetLink Trust.

Net foreign (non-trade) exchange gain arose mainly from revaluation of net monetary assets on a stronger US Dollar compared to a year ago.

SECTION I : GROUP

GROUP EXCEPTIONAL ITEMS [(1)]

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Exceptional (losses)/ gains						
Singapore						
- Gain on sale of Teletech Park (joint venture)	-	-	-	-	5	nm
- Impairment of available-for-sale investments	(5)	(6)	-9.1	(12)	(6)	110.9
- Others	(7)	-	nm	(7)	-	nm
	(12)	(6)	123.6	(19)	(1)	@
Australia						
- Net income from Optus' legal disputes	-	-	-	36	-	nm
- Optus' ex-gratia costs	(16)	-	nm	(101)	(24)	327.7
	(16)	-	nm	(65)	(24)	175.3
Corporate/ Associates						
- Net dividend income from Southern Cross (joint venture)	149	-	nm	149	-	nm
- Gain on sale of FET (available-for-sale investment)	-	-	-	119	-	nm
- Share of AIS' pre-tax profit (Jan-Mar 2011)	-	-	-	-	80	nm
- Net foreign exchange gain on SAI loan	-	-	-	-	28	nm
- Dilution gain on associates	*	2	nm	1	3	-70.4
- Loss on sale of Warid Pakistan (associate)	(225)	-	nm	(225)	-	nm
- Share of Globe's accelerated depreciation	(44)	-	nm	(114)	-	nm
	(120)	2	nm	(70)	111	nm
Group exceptional (losses)/ gains (pre-tax)	**(149)**	**(4)**	**@**	**(154)**	**86**	**nm**
Exceptional tax credit/ (expense)						
- Tax credit on assets transferred to an associate	-	270	nm	-	270	nm
- Share of Globe's tax credit on accelerated depreciation	10	-	nm	31	-	nm
- Share of AIS' tax expense (Jan-Mar 2011)	-	-	-	-	(25)	nm
- Tax credit on other exceptional items	6	-	nm	21	7	188.7
- Share of AIS' reduction in deferred tax asset	-	-	-	-	(25)	nm
Group exceptional taxes	**16**	**270**	**-94.0**	**51**	**227**	**-77.4**

Note:

(1) Exceptional items are material non-recurring items for which separate disclosure is considered necessary to avoid distortion of reported results of performance.

In this quarter, arising from a review of the accounting treatment of its investment in Southern Cross, a joint venture in which the Group has an equity interest of 39.99%, SingTel recognised S$149 million of net dividend income from Southern Cross. The recognition of this gain does not impact the Group's cash flow in the current year. Up to 31 March 2013, the cumulative cash dividends received from Southern Cross amounted to S$337 million[1]. Of this, S$188 million has been applied to the carrying value of Southern Cross, reducing its carrying value to nil as at 31 March 2013. The remaining balance of S$149 million has been recognised as an exceptional gain and SingTel has no obligation to refund or repay these dividends. With effect from 1 April 2013, equity accounting of Southern Cross will be suspended and dividend income from Southern Cross will be recognised in the income statement when the right to receive payment is established.

[1] In prior periods, dividends received from Southern Cross were classified under non-current liabilities.

SECTION I : GROUP

An exceptional loss of S$225 million, which included cumulative foreign currency translation losses of S$366 million, was recorded from the divestment of SingTel's 30% stake in Warid Pakistan.

In the quarter, the Group also recorded its share of Globe's accelerated depreciation of S$44 million from its network and IT transformation, and S$16 million (A$13 million) ex-gratia costs from Optus' workforce restructuring.

GROUP SUMMARY STATEMENTS OF FINANCIAL POSITION

	As at		
	31 Mar 2013 S$ m	31 Mar 2012 S$ m	31 Dec 2012 S$ m
Current assets (excluding cash)	3,895	4,472	3,795
Cash and bank balances	911	1,346	831
Non-current assets	35,178	34,599	34,943
Total assets	**39,984**	**40,418**	**39,569**
Current liabilities	5,792	5,535	6,327
Non-current liabilities	10,203	11,434	10,587
Total liabilities	**15,994**	**16,970**	**16,913**
Net assets	**23,989**	**23,448**	**22,656**
Share capital	2,634	2,632	2,634
Reserves	21,331	20,795	19,998
Equity attributable to shareholders	**23,965**	**23,428**	**22,632**
Minority interest	25	20	24
	23,989	**23,448**	**22,656**

The Group is in a sound financial position as at 31 March 2013. SingTel is rated Aa3 by Moody's and A+ by Standard & Poor's.

SECTION I : GROUP

GROUP LIQUIDITY AND GEARING

	As at		
	31 Mar 2013 S$ m	31 Mar 2012 S$ m	31 Dec 2012 S$ m
Gross debt			
Current debt	392	131	392
Non-current debt	7,537	8,663	7,574
Gross debt as reported in statement of financial position	**7,929**	**8,794**	**7,966**
Related net hedging liability (1)	459	413	436
	8,388	**9,207**	**8,402**
Less : Cash and bank balances	(911)	(1,346)	(831)
Net debt	**7,477**	**7,860**	**7,571**
Gross debt gearing ratio (2)	***25.9%***	***28.2%***	***27.1%***
Net debt gearing ratio	***23.8%***	***25.1%***	***25.0%***
Return On Invested Capital (ROIC) (3)	***11.8%***	***12.0%***	

Notes:
(1) The net hedging liability arose from mark-to-market of cross currency and interest rate swaps.
(2) Gross debt gearing ratio refers to the ratio of gross debt to gross capitalisation. Gross capitalisation is the aggregate of gross debt, shareholders' funds and minority interests.
(3) ROIC refers to EBIT (post-tax) divided by average capital (aggregate of net debt, shareholders' funds and minority interests). Comparative has been restated to be on a post-tax basis, consistent with the current year.

Hedged gross debt decreased by S$14 million to S$8.39 billion from a quarter ago mainly due to net repayment of borrowings of S$36 million, and mark-to-market movements.

SECTION I : GROUP

GROUP CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Year		YOY
	31 Mar 2013	31 Mar 2012	31 Dec 2012	31 Mar 2013	31 Mar 2012	Chge
	S$ m	S$ m	S$ m	S$ m	S$ m	%
Net cash inflow from operating activities						
Profit before tax	**1,205**	**1,349**	**1,080**	**4,726**	**4,967**	**-4.9**
Non-cash items	216	88	159	446	265	68.4
Operating cash flow before working capital changes	1,421	1,436	1,238	5,172	5,232	-1.1
Changes in operating assets and liabilities	213	177	(68)	(92)	11	nm
	1,634	1,613	1,170	5,080	5,243	-3.1
Cash paid to employees under performance share plans	-	-	-	(3)	(1)	135.7
Net tax (paid)/ refund on operating activities	(51)	(76)	18	(160)	(372)	-57.1
Operating cash flow before dividends from associates	**1,583**	**1,537**	**1,188**	**4,917**	**4,870**	**1.0**
Dividends received from associates	90	138	15	993	920	8.0
Withholding tax paid on dividends received	(10)	(9)	-	(93)	(79)	17.6
	1,664	**1,665**	**1,203**	**5,818**	**5,710**	**1.9**
Net cash outflow for investing activities						
Investment in associates	(1)	(3)	(1)	(8)	(918)	-99.1
Proceeds from disposal of associates	87	-	-	87	15	469.3
Investment in available-for-sale investments	(11)	(30)	(13)	(56)	(86)	-35.0
Proceeds from disposal of available-for-sale investments	-	-	-	337	*	nm
Payment for purchase of property, plant and equipment	(398)	(667)	(537)	(2,059)	(2,249)	-8.5
Advance payment for purchase of C2C submarine cable capacity	-	-	-	-	(10)	nm
Drawdown of prepaid C2C submarine cable capacity	-	-	-	-	18	nm
Proceeds from disposal of property, plant and equipment	2	7	1	10	582	-98.3
Payment for purchase of subsidiaries, net of cash acquired	(28)	-	(5)	(698)	-	nm
Withholding tax paid on interest received on inter-company loans	(20)	-	-	(51)	(89)	-42.2
Payment for purchase of licences and other intangibles	(25)	(26)	(47)	(167)	(119)	40.6
Others *(interest received, etc)*	4	8	20	47	45	5.3
	(390)	**(710)**	**(582)**	**(2,557)**	**(2,809)**	**-9.0**
Net cash outflow for financing activities						
Final dividend paid to shareholders	-	-	-	(1,434)	(1,434)	**
Special dividend paid to shareholders	-	-	-	-	(1,594)	nm
Interim dividend paid to shareholders	(1,084)	(1,084)	-	(1,084)	(1,084)	**
Net (decrease)/ increase in borrowings	(36)	49	(575)	(805)	1,189	nm
Settlement of swaps paid	-	-	-	-	(922)	nm
Net interest paid on borrowings and swaps	(73)	(78)	(96)	(343)	(415)	-17.2
Proceeds from share issue	-	1	-	2	9	-80.9
Purchase of performance shares	(6)	(6)	(5)	(37)	(20)	84.0
Others	*	5	1	(1)	6	nm
	(1,198)	**(1,112)**	**(676)**	**(3,702)**	**(4,264)**	**-13.2**
Net increase/ (decrease) in cash and cash equivalents	**75**	**(157)**	**(56)**	**(442)**	**(1,363)**	**-67.6**
Exchange effects on cash and cash equivalents	5	(16)	4	6	(29)	nm
Group cash and cash equivalents at beginning	**831**	**1,520**	**883**	**1,346**	**2,738**	**-50.8**
Group cash and cash equivalents at end	**911**	**1,346**	**831**	**911**	**1,346**	**-32.3**
Group free cash flow (ex-associates' dividends)	**1,185**	**870**	**651**	**2,859**	**2,621**	**9.1**
Group free cash flow	**1,266**	**999**	**666**	**3,759**	**3,462**	**8.6**
Cash capex to operating revenue	***9%***	***14%***	***12%***	***11%***	***12%***	

SECTION I : GROUP

Net cash inflow from operating activities for the quarter was stable at S$1.66 billion. Operating cash flow (before associates' dividend receipts) was 3.0% higher at S$1.58 billion with increased cash flows from Singapore and Australia. Gross dividends from associates decreased S$47 million due to a non-recurring S$54 million special dividend received from International Cableship Pte Ltd, a 40%-owned joint venture, in March quarter last year.

Compared to a quarter ago, overall operating cash flow increased 38% due to positive movements in working capital and higher dividends received from the associates.

Net cash outflow for investing activities was S$390 million. Capital expenditure of S$398 million, at 9% of operating revenue, was 40% lower than the same quarter last year mainly due to the phasing of capital spend in Australia. Capital expenditure in the quarter mainly comprised investments in satellite, fixed and mobile network including 4G deployment in Singapore and Australia.

With lower capital expenditure, the Group's free cash flow rose 27% to S$1.27 billion from a year ago. Free cash flow for the year grew strongly by 8.6% to S$3.76 billion.

Net cash financing outflow of S$1.20 billion mainly comprised interim dividend payment of S$1.08 billion in respect of the current financial year, interest payments of S$73 million and the net repayment of borrowings of S$36 million.

Overall cash balance increased S$80 million from a quarter ago, with ending cash balance at S$911 million as at end of March 2013.

SINGAPORE

MANAGEMENT DISCUSSION AND ANALYSIS

Effective this financial year, Singapore refers to the Group's operations but excludes Optus and the associates which are disclosed in Section III and Section IV respectively. Hence, this section also includes the overseas operations of SingTel including Amobee Inc. acquired in April 2012.

FINANCIAL HIGHLIGHTS
FOR THE FOURTH QUARTER ENDED 31 MARCH 2013

- **Excluding fibre rollout revenue, operating revenue was stable.**
- **EBITDA stable at S$529 million. Excluding digital businesses, EBITDA would have increased 6.4%.**
- **Net profit at S$271 million – down 7.4%. Excluding digital businesses, net profit was stable.**
- **Free cash flow of S$479 million – higher by 27% or S$102 million.**

FOR THE YEAR ENDED 31 MARCH 2013

- **Operating revenue at S$6.73 billion – up 2.8%.**
- **EBITDA stable at S$2.15 billion. Excluding digital businesses, EBITDA would have increased 3.6%.**
- **Net profit at S$1.13 billion – down 7.0%, with higher depreciation, acquisitions of new businesses and increased taxes.**
- **Free cash flow of S$1.49 billion – higher by 27% or S$321 million.**

SECTION II : SINGAPORE

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Operating revenue	**1,688**	**1,717**	**-1.7**	**6,732**	**6,551**	**2.8**
(ex-fibre rollout)	*1,663*	*1,672*	*-0.5*	*6,615*	*6,372*	*3.8*
Operating expenses (2)	(1,177)	(1,188)	-1.0	(4,631)	(4,459)	3.9
(ex-digital business 3)	*(1,112)*	*(1,171)*	*-5.1*	*(4,454)*	*(4,397)*	*1.3*
EBITDA (2)	**529**	**528**	**0.2**	**2,147**	**2,128**	**0.9**
(ex-digital business)	*569*	*535*	*6.4*	*2,231*	*2,152*	*3.6*
EBITDA margin	***31.3%***	***30.7%***		***31.9%***	***32.5%***	
(ex-digital business)	*34.2%*	*31.3%*		*33.6%*	*33.0%*	
EBIT	**352**	**382**	**-7.7**	**1,481**	**1,551**	**-4.5**
(ex-digital business)	*404*	*392*	*2.9*	*1,602*	*1,587*	*0.9*
Exceptional items	(12)	(6)	123.6	(19)	(1)	@
Taxation	(46)	(42)	11.0	(217)	(174)	24.6
Net profit (4)	**271**	**293**	**-7.4**	**1,126**	**1,211**	**-7.0**
(ex-digital business)	*318*	*317*	*0.3*	*1,243*	*1,261*	*-1.5*
Underlying net profit	**282**	**298**	**-5.3**	**1,144**	**1,212**	**-5.6**
(ex-digital business)	*323*	*317*	*1.9*	*1,248*	*1,256*	*-0.7*
Free cash flow	**479**	**377**	**27.0**	**1,491**	**1,170**	**27.4**

Notes:

(1) The figures in this section are after elimination of inter-company transactions and cash flows within the Group except for transactions and cash flows with Optus. Material inter-company transactions, cash flows and balances between Singapore and Optus are eliminated in the Group's financials under **Section I**.

(2) Comparatives have been restated to include corporate costs, consistent with the current period.

(3) Digital business refers to all businesses under Singapore Digital Life and comprises mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc. See **Appendix 2** for the summary income statement of the digital businesses for the fourth quarter and financial year ended 31 March 2013.

(4) Comparatives have been restated to include withholding taxes on dividend income from associates, consistent with the current period.

SECTION II : SINGAPORE

SINGAPORE SUMMARY INCOME STATEMENTS
For The Fourth Quarter And Year Ended 31 March 2013

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue	**1,688**	**1,717**	**-1.7**	**6,732**	**6,551**	**2.8**
Operating expenses	(1,177)	(1,188)	-1.0	(4,631)	(4,459)	3.9
	512	530	-3.3	2,101	2,092	0.4
Other income	17	(2)	nm	45	36	25.5
EBITDA	**529**	**528**	**0.2**	**2,147**	**2,128**	**0.9**
- margin	***31.3%***	***30.7%***		***31.9%***	***32.5%***	
Depreciation & amortisation	(176)	(146)	20.7	(666)	(577)	15.4
EBIT	**352**	**382**	**-7.7**	**1,481**	**1,551**	**-4.5**
Net finance expense						
- net interest expense	(28)	(29)	-3.4	(117)	(173)	-32.6
- other finance income/ (expense)	6	(13)	nm	*	9	nm
	(22)	(42)	-48.1	(117)	(164)	-28.9
Profit before exceptional items	**331**	**340**	**-2.7**	**1,364**	**1,387**	**-1.6**
Exceptional items	(12)	(6)	123.6	(19)	(1)	@
Profit before tax	**318**	**334**	**-4.7**	**1,345**	**1,386**	**-3.0**
Taxation	(46)	(42)	11.0	(217)	(174)	24.6
Profit after tax	**272**	**292**	**-7.0**	**1,128**	**1,212**	**-6.9**
Minority interests	(1)	*	nm	(2)	(1)	187.5
Net profit	**271**	**293**	**-7.4**	**1,126**	**1,211**	**-7.0**
Net profit	**271**	**293**	**-7.4**	**1,126**	**1,211**	**-7.0**
Exclude:						
Exceptional items	12	6	123.6	19	1	@
Tax on exceptional items	(1)	-	nm	(1)	-	nm
Underlying net profit	**282**	**298**	**-5.3**	**1,144**	**1,212**	**-5.6**

SECTION II : SINGAPORE

REVIEW OF SINGAPORE OPERATING PERFORMANCE

For The Fourth Quarter Ended 31 March 2013

SingTel's core operations delivered strong performance in the fourth quarter with EBITDA growth of 6.4% if excluding the digital businesses.

Operating revenue declined 1.7% but was stable excluding fibre rollout revenue where mass rollout was completed in June 2012. The growth in mobile and data revenues was offset by lower ICT and sale of equipment revenues.

Mobile Communications registered robust growth of 4.3% to S$491 million on customer gains which offset the lower roaming and SMS interconnect revenues. SingTel continued its strong momentum with 51,000 customers added in the quarter, lifting total customer base by 6.3% to 3.81 million from a year ago. Postpaid net additions for the year reached 148,000 and total postpaid customer base grew 7.6% from a year ago.

Data and Internet revenue rose 4.1% to S$419 million with double-digit growth in Managed Services mitigating the impact of price declines in Local Leased Circuits. Despite the highly competitive market, Fixed Broadband revenue increased 4.7% driven by higher fibre adoption and increased mix of higher-tier plans. SingTel's fibre broadband customers grew strongly to 192,000 from 76,000 a year ago, leading to a market share of 59% in the fibre market.

Revenue from NCS declined 4.3% to S$378 million due to the phasing of equipment sales related to projects. NCS' order book remained strong at S$2.0 billion as at March 2013 with key wins from the government and commercial sectors.

SingTel's strong content suite and higher ARPU lifted mio TV revenue by 24% from the same quarter last year. Total mio TV customer base surpassed the 400,000 customer mark and reached 404,000 as at end of March 2013, an increase of 36,000 or 9.8% from a year ago.

Digital businesses which comprised mainly e-commerce, concierge, hyper-local services, and mobile advertising, grew significantly to S$24 million from S$9 million a year ago, contributed mainly by Amobee Inc, which was acquired in April 2012.

EBITDA was stable at S$529 million. With higher depreciation mainly from NCS' equipment investments for customer contracts and the fit-out of Data Centres, EBIT fell 7.7%. Excluding digital businesses, EBITDA grew a healthy 6.4% and EBIT increased 2.9%.

In the quarter, exceptional items amounted to S$12 million, including an impairment charge of S$5 million on certain available-for-sale investments held by Innov8.

With investments in digital businesses and higher depreciation charges, net profit declined 7.4% from a year ago. Excluding the exceptional and one-off items, underlying net profit decreased 5.3% to S$282 million but would have increased 1.9% if further excluding the digital businesses.

Free cash flow increased 27% or S$102 million on positive working capital movements and lower capital expenditure.

SECTION II : SINGAPORE

For The Year Ended 31 March 2013

Operating revenue for the year grew 2.8% to S$6.73 billion. Excluding fibre rollout, revenue increased 3.8% contributed by NCS' revenue growth of 7.0%.

EBITDA was stable at S$2.15 billion, reflecting investment in digital businesses, higher mobile customer connection costs and payments to NetLink Trust which commenced from September 2011. With higher depreciation and amortisation charges, EBIT fell 4.5%. Excluding the digital businesses, EBITDA would have increased 3.6% and EBIT would be stable.

The exceptional losses for the year mainly comprised impairment charges of S$12 million on certain available-for-sale investments.

Net profit was down by 7.0% to S$1.13 billion. Excluding the exceptional items, underlying net profit declined 5.6% to S$1.14 billion attributed mainly to higher depreciation and amortisation charges, acquisitions of new businesses and higher taxes. Underlying net profit was stable if excluding digital businesses.

Free cash flow for the year reached S$1.49 billion, an increase of 27% or S$321 million driven by improved working capital, lower tax payments as well as reduced capital expenditure.

SECTION II : SINGAPORE

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 31 December 2012 were as follows:

	Quarter		
	31 Mar 2013 S$ m	**31 Dec 2012 S$ m**	**QOQ Chge %**
Operating revenue	**1,688**	**1,697**	**-0.5**
Operating expenses	(1,177)	(1,175)	0.1
EBITDA	**529**	**531**	**-0.4**
(ex-digital business)	*569*	*543*	*4.8*
EBIT	**352**	**373**	**-5.5**
(ex-digital business)	*404*	*386*	*4.6*
Profit before tax	**318**	**340**	**-6.4**
Taxation	(46)	(28)	63.0
Net profit	**271**	**312**	**-13.0**
Underlying net profit	**282**	**312**	**-9.4**
(ex-digital business)	*323*	*320*	*0.7*
Free cash flow	**479**	**408**	**17.4**

Operating revenue was stable as seasonally higher NCS' revenue in the March quarter was offset by lower mobile roaming traffic and lower equipment sales. EBITDA, excluding the digital businesses, grew 4.8% on lower mobile customer acquisition and retention volumes. The increase in income tax of 63% was due to withholding tax on the associates' dividends. Excluding the digital businesses, underlying net profit was stable. The increase in free cash flow was mainly due to seasonal working capital movements and lower tax payments.

SECTION II : SINGAPORE

OPERATING REVENUE

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2013 Mix %	Quarter 31 Mar 2012 S$ m	Quarter 31 Mar 2012 Mix %	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2013 Mix %	Year 31 Mar 2012 S$ m	Year 31 Mar 2012 Mix %	YOY Chge %
Mobile communications [1]	491	29	471	27	4.3	1,946	29	1,890	29	2.9
Data and Internet	419	25	403	23	4.1	1,648	25	1,607	25	2.5
International telephone	116	7	125	7	-6.9	482	7	501	8	-4.0
Sale of equipment	69	4	91	5	-24.1	353	5	352	5	**
National telephone	82	5	86	5	-4.3	334	5	352	5	-5.1
mio TV	36	2	29	2	23.8	125	2	106	2	18.4
Others	48	3	64	4	-24.6	229	3	211	3	8.8
Telco	1,262	75	1,268	74	-0.5	5,117	76	5,020	77	1.9
IT and Engineering	403	24	440	26	-8.5	1,524	23	1,493	23	2.1
	1,665	99	1,708	100	-2.5	6,641	99	6,513	100	2.0
Digital business [2]	24	1	9	1	155.9	92	1	38	1	142.3
Total	**1,688**	**100**	**1,717**	**100**	**-1.7**	**6,732**	**100**	**6,551**	**100**	**2.8**

Notes:

(1) With effect from this quarter, revenues from mobile digital services are classified under "Digital business". Comparatives have been reclassified to be consistent with current quarter.

(2) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.

Mobile Communications continued to be the largest revenue stream and comprised 29% of total revenue, 2 percentage points higher than the same quarter a year ago.

Sale of equipment, a low margin business, declined 24% from a year ago on lower sales of handsets without contracts and the timing of new smartphone launches. Compared to a quarter ago, revenue fell 42% as the preceding quarter was boosted by new product launches.

SECTION II : SINGAPORE

Mobile Communications

	Quarter		YOY	Year		YOY
	31 Mar			31 Mar		
	2013	2012	%	2013	2012	%
Cellular service [1]	**491**	**471**	**4.3**	**1,946**	**1,890**	**2.9**

Key Drivers	Quarter			Year		YOY Chge
	31 Mar	31 Dec	31 Mar	31 Mar		
	2013	2012	2012	2013	2012	%
Number of mobile subscribers (000s)						
Prepaid	1,711	1,689	1,633	1,711	1,633	4.8
Postpaid	2,095	2,066	1,947	2,095	1,947	7.6
Total	**3,806**	**3,755**	**3,580**	**3,806**	**3,580**	**6.3**
MOUs per subscriber per month [2]						
Prepaid	334	332	338	336	345	-2.6
Postpaid [3]	302	302	323	310	333	-6.9
Average revenue per subscriber per month [2] [4] (S$ per month)						
Prepaid	15	15	15	15	15	3.4
Postpaid	78	81	82	80	85	-6.3
Blended	**50**	**51**	**51**	**51**	**53**	**-4.4**
Data services as % of ARPU						
- total data [5]	42%	42%	42%	42%	42%	
- non-SMS data	23%	23%	20%	22%	20%	
Acquisition cost per postpaid subscriber (S$)	**288**	**322**	**291**	**302**	**314**	-3.8
Postpaid external churn per month [6]	*0.8%*	*0.9%*	*0.9%*	*0.9%*	*0.9%*	
Singapore mobile penetration rate [7]	***153%***	***152%***	***149%***	***153%***	***149%***	
Singapore mobile subscribers (000s) [7]	***8,068***	***8,063***	***7,794***	***8,068***	***7,794***	
Market share [7]						
Prepaid	*45.6%*	*44.5%*	*43.8%*	*45.6%*	*43.8%*	
Postpaid	*48.5%*	*48.4%*	*47.9%*	*48.5%*	*47.9%*	
Overall	***47.2%***	***46.6%***	***45.9%***	***47.2%***	***45.9%***	

Notes:

(1) Cellular service revenue is determined net of bill rebates and net of prepaid sales discount, and includes revenue earned from mio plans and mobile broadband. It excludes revenue earned from international calls classified under "International telephone" revenue.
(2) Based on average subscribers, calculated as the simple average of opening and closing subscribers.
(3) MOU of postpaid base excludes customers that have 'data only' SIM plans.
(4) ARPU includes revenue earned from international telephone calls. For prepaid, ARPU is computed net of sales discounts.
(5) Includes revenue from SMS, *SEND, MMS and other data services.
(6) Calculated by expressing the number of postpaid subscribers who deactivate or disconnect their service (both voluntary and the Company's initiated churn) as a percentage of the average subscribers.
(7) Source: IDA. The market share data as at 31 March 2013 was based on Telco operators' published results. The other market statistics were based on IDA's latest available published statistics as of 28 February 2013.

SECTION II : SINGAPORE

Mobile Communications delivered strong performance with revenue increase of 4.3% from a year ago. The strong customer gains offset the lower postpaid ARPU mainly attributed to reduced roaming revenue.

Compared to a quarter ago, revenue declined 1.6% due to seasonality.

SingTel gained a total of 51,000 mobile customers this quarter, bringing total customer base to 3.81 million with a leading market share of 47.2%.

Postpaid customers grew 29,000 this quarter to 2.10 million, strengthening its leading market share of 48.5%. With increased coverage of 4G network and popularity of 4G handsets, SingTel's 4G postpaid customer base grew to 378,000 as at end of March 2013.

Overall smartphone penetration reached more than 70% of the total postpaid base as at end of March 2013. Since the introduction of tiered data plans in July 2012, approximately 23% of the total postpaid base was on tiered data plans with approximately 10% of these customers exceeding data allowances.

Postpaid ARPU declined by 4.4% or S$4 from a year ago, and 3.9% or S$3 from the preceding quarter. Excluding data-only SIMs, ARPU fell 2.4% year-on-year due to lower roaming and SMS interconnect revenues which were margin neutral.

SingTel continued to drive growth in mobile data services through compelling value propositions and network investments. The number of mobile broadband[2] customers grew 62,000 in the quarter, reaching 1.55 million as at end of March 2013. Mobile data revenue was at 42% of ARPU and the proportion of non-SMS data grew to 23% of ARPU, up 3 percentage points from a year ago on robust growth in data usage.

In the prepaid segment, ARPU increased 4.1% year-on-year, contributed by robust demand for mobile data and 3G offerings. SingTel registered a net gain of 22,000 customers in the quarter, up from 13,000 in the preceding quarter. Total prepaid customer base grew 4.8% from a year ago to 1.71 million, with a market share of 45.6%.

Acquisition cost per postpaid customer declined 1.0% from a year ago due to changes in smartphone mix. It decreased 11% against the preceding festive quarter which was impacted by the launch of new smartphones and tablets.

In April 2013, SingTel achieved 4G nationwide coverage in Singapore. SingTel also enhanced its 3G network from 21 Mbps to 42 Mbps and was the first to offer dual-band street-level coverage nationwide, lifting its network capacity to support increased demand for bandwidth-rich multimedia applications. In May 2013, SingTel launched the fastest commercial 4G mobile broadband service in Singapore, with speeds of up to 150 Mbps.

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[2] Mobile customers who registered for the monthly mobile broadband data subscription plans, including data packs attached to voice services.

SECTION II : SINGAPORE

Data and Internet

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Data services						
Managed Services [1]	129	110	16.8	477	420	13.7
International Leased Circuits	23	24	-3.4	91	106	-14.3
	152	134	13.2	568	526	8.0
Local Leased Circuits	103	106	-2.4	418	438	-4.5
Others [2]	47	49	-3.3	191	195	-2.0
	302	**289**	**4.7**	**1,178**	**1,159**	**1.6**
Internet related						
Fixed broadband [3]	109	104	4.7	436	401	8.7
SingTel Internet Exchange ("**STiX**") [4]	6	8	-21.3	28	39	-28.9
Others	2	2	-16.7	6	8	-20.0
	117	**114**	**2.5**	**470**	**448**	**4.9**
Total	**419**	**403**	**4.1**	**1,648**	**1,607**	**2.5**

Key Drivers - Internet related	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Number of fixed broadband lines (000s) [7]	**557**	**553**	**545**	**557**	**545**	**2.2**
Singapore fixed broadband penetration rate [5] [7]	***103%***	***105%***	***105%***	***103%***	***105%***	
Fixed broadband market share [6] [7]	***44.4%***	***43.4%***	***43.6%***	***44.4%***	***43.6%***	

Notes:

(1) Include MEG@POP, Global Corporate IP, Facility Management and Managed Hosting Services.
(2) Include mainly ISDN, VSAT, DTE/ DCE, digital video broadcasting.
(3) Include revenues from Internet access under mio plans and fibre plans. Include residential broadband revenue of S$56 million (Q4 FY2012: S$54 million) and S$224 million (FY2012: S$205 million) for the fourth quarter and year ended 31 March 2013 respectively.
(4) Include inter-company sales to Optus of S$1 million (Q4 FY2012: S$2 million) and S$5 million (FY2012: S$9 million) for the fourth quarter and year ended 31 March 2013 respectively.
(5) Total estimated ADSL, cable and fibre lines divided by total number of households (Source: IDA).
(6) Based on total SingTel ADSL and fibre lines divided by total ADSL, cable and fibre lines in the population.
(7) The market share data as at 31 March 2013 was based on management's estimates. The market penetration rate was based on IDA's latest available published statistics as of 28 February 2013. Comparatives have been restated to exclude the wholesale segment, consistent with the current quarter.

SECTION II : SINGAPORE

Data and Internet revenue grew 4.1% year-on-year and 2.4% from a quarter ago to S$419 million.

Data revenue grew 4.7% from a year earlier with revenue growth in the retail segment partly offset by price declines in the wholesale segment.

Revenue from Managed Services grew strongly by 17% from a year ago and 11% from a quarter ago underpinned by new customer wins and growth in Hosting services from higher Data Centre occupancy. The increase was partially offset by migration to IP-based services and decline in International Leased Circuits revenue with continued price competition particularly in the wholesale segment. Local Leased Circuits revenue fell 2.4% year-on-year but was stable from a quarter ago, as growth in Ethernet services was offset by planned price adjustments.

SingTel continued to maintain leadership in the enterprise market in Singapore and the Asia Pacific with its strong suite of innovative solutions. In Singapore, SingTel developed an online learning portal for the learning of mother-tongue to be deployed to all schools over the next three years. SingTel will also introduce its electronic bandwidth-on-demand service, which helps enterprise customers achieve fast, short-term bandwidth upgrades via an online self-service portal, to more markets later this year.

Despite the highly competitive conditions, Fixed Broadband revenue grew 4.7% from a year ago, led by the increased take-up of fibre-based services and higher-tier plans.

Driven by robust adoption of fibre broadband, the number of fixed broadband lines increased 4,000 in the quarter to 557,000, up 2.2% from a year earlier.

SingTel's distinctive suite of entertainment, lifestyle and productivity applications attracted a net total of 25,000 fibre broadband[3] customers this quarter. Total fibre customer base grew steadily to 192,000, up from 76,000 a year earlier, with a leading share of approximately 59% in the fibre market.

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[3] Refer to residential and corporate subscriptions to broadband Internet services using optical fibre networks.

SECTION II : SINGAPORE

IT and Engineering

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Revenue from NCS [1]	378	395	-4.3	1,407	1,315	7.0
Fibre rollout revenue [2]	25	46	-44.6	117	178	-34.2
Total	**403**	**440**	**-8.5**	**1,524**	**1,493**	**2.1**

NCS segment revenue (%)	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012
Geographical markets					
Singapore	90	89	89	89	88
Overseas	10	11	11	11	12
Total	**100**	**100**	**100**	**100**	**100**
Lines of business					
Infrastructure services [3]	70	68	71	68	68
Business solutions [4]	30	32	29	32	32
Total	**100**	**100**	**100**	**100**	**100**

Notes:

(1) Generated by NCS and its subsidiaries. Include billings to Optus of approximately S$11 million (Q4 FY 2012: S$19 million) and S$59 million (FY2012: S$68 million) for the fourth quarter and year ended 31 March 2013 respectively.

(2) This revenue is for the roll out of fibre as a sub-contractor of OpenNet under Singapore's Next Generation Nationwide Broadband Network (NGNBN) initiative.

(3) Infrastructure services include the full suite of managed services, network and communication engineering services, and value-added reselling and services.

(4) Business solutions include applications management services and outsourcing, system integration and business process outsourcing.

IT and Engineering revenue fell 8.5% from a year ago to S$403 million.

Fibre rollout revenue was S$25 million, down from S$46 million in the same quarter a year ago due to the completion of mass rollout in June 2012.

NCS' revenue declined 4.3% year-on-year due to the phasing of equipment sales related to projects. On a sequential quarter, revenue rose 13% on seasonality and higher infrastructure services.

NCS' major contract wins this quarter included a contract to provide IT services for a Smart Architecture platform and a system integration contract to automate the pharmacy dispensing system for a healthcare institution.

In the quarter, NCS won a Gold award at the Mob-Ex Awards 2013 for MyTransport.SG mobile application in the 'Best App/Content by Government/Community' developed for the Land Transport Authority.

SECTION II : SINGAPORE

International Telephone [1]

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	Chge %
International (incl Malaysia) call revenue	101	102	-0.8	408	418	-2.5
Inpayments and net transit	15	22	-34.8	74	83	-11.4
Total	**116**	**125**	**-6.9**	**482**	**501**	**-4.0**
International Telephone outpayments	**(36)**	**(46)**	**-20.2**	**(161)**	**(183)**	**-11.9**
Net	**80**	**79**	**0.8**	**320**	**318**	**0.6**
Margin %	***69%***	***63%***		***67%***	***64%***	

Key drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
International telephone outgoing minutes (m mins) (excl Malaysia)	**847**	**826**	**760**	**3,323**	**3,145**	**5.7**
Average IDD call collection rate - net basis (S$/ min) (excl Malaysia)	**0.103**	**0.103**	**0.115**	**0.104**	**0.113**	**-8.0**

Note:

(1) International telephone services include international calling cards, IDD calls and facsimile services into and out of Singapore, other international call services, corporate voice, video and audio conferencing and wholesale voice services. It also includes international telephone revenue earned from calls made from mobile phones.

International Telephone revenue was S$116 million, down 6.9% year-on-year and 1.2% from a quarter ago as a result of lower inpayments.

Margin increased 6 percentage points from a year ago, benefiting from reduced outpayment rates.

Revenue from international call services was stable from a year ago with increased mobile international call traffic mitigating the impact of lower average collection rates.

Inpayments and net transit fell 35% from a year ago and 15% from a quarter ago, a result of lower inpayment rates.

SECTION II : SINGAPORE

National Telephone

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Direct exchange lines ("**DEL**")						
- rental	39	41	-4.7	159	166	-4.3
- traffic	11	13	-15.2	48	56	-14.4
	50	54	-7.2	207	222	-6.8
Others [1]	41	41	-1.0	162	167	-3.0
	91	95	-4.5	369	389	-5.2
Inter-company eliminations	(9)	(9)	-6.5	(35)	(37)	-6.2
	82	**86**	**-4.3**	**334**	**352**	**-5.1**

Key Drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Fixed working lines (000s) [2]						
Residential	905	905	919	905	919	-1.5
Business	765	768	772	765	772	-0.9
Total	**1,670**	**1,673**	**1,691**	**1,670**	**1,691**	**-1.2**
Singapore fixed line penetration rate [3]	***37.4%***	***37.4%***	***38.9%***	***37.4%***	***38.9%***	
Singapore fixed working lines (000s) [3]	***1,988***	***1,988***	***2,018***	***1,988***	***2,018***	
Fixed Line market share [3]	***84.0%***	***84.1%***	***83.8%***	***84.0%***	***83.8%***	

Notes:

(1) Include revenue from enhanced telephone services, payphones, DEL interconnect and call management services such as 1900/1800 call services, Telepoll and mio voice.

(2) Fixed working lines refer to Direct Exchange Lines (DEL) and mio voice. Some lines are for connections of second set top box under mio bundles.

(3) Source: IDA. The market statistics as at 31 March 2013 were based on management's estimates.

Revenue fell 4.3% from a year ago and 1.2% from a quarter ago as fixed line phone services continued to be impacted by fixed-to-mobile substitution, migration to lower-priced digital voice and competition.

The number of residential lines remained stable from a quarter ago.

SECTION II : SINGAPORE

mio TV

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
mio TV revenue	36	29	23.8	125	106	18.4

Key drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Number of residential mio TV customers (000s)	404	398	368	404	368	9.8

Revenue from mio TV grew 24% year-on-year and 11% from the preceding quarter to S$36 million, driven by customer growth and higher ARPU from increased take-up of content packs with higher value inclusions.

SingTel gained 6,000 mio TV customers in the quarter, led by triple play services bundled with family entertainment across a wide range of genres and sports content. Total customer base grew 9.8% or 36,000 from a year ago to 404,000.

SingTel introduced new genres of TV entertainment in kids, music and comedy with award-winning channels – Nickelodeon, Nick Jr., Comedy Central Asia and MTV. It also expanded its ethnic programming with the first Telugu channels available in Singapore which features the latest top-rated shows and movies, as well as added a documentary channel 'CCTV-9 Documentary' which features English documentaries from China's top broadcaster.

mio TV continued to deliver differentiated viewing experience with the launch of a multi-screen channel for Fox Sports which is available for the new F1 season, providing fans with four additional viewing angles.

SECTION II : SINGAPORE

Digital business [1]

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Digital business revenue	24	9	155.9	92	38	142.3

Note:
(1) Comprise revenues mainly from e-commerce, concierge and hyper-local services, and mobile advertising.

Revenue from digital businesses was S$24 million for the quarter, mainly contributed by Amobee Inc.

SingTel gained momentum in the digital space. Amobee continued to win new contracts with a number of global consumer brands and it partnered with DSNR Media Group ("**DMG**"), a global digital advertising network, to provide ad serving and mediation services to DMG's publishers and ad networks worldwide.

SingTel is also accelerating its innovation efforts through collaboration with strategic partners, renowned research institutes as well as start-ups and incubators. In the quarter, SingTel established LifeLabs@Israel with Amdocs, a leading provider of customer experience systems and services. It is the first development centre in Israel by a service provider from Asia Pacific which focuses on developing capabilities leading to the eventual commercialisation of innovative technologies, products and services.

SECTION II : SINGAPORE

ADDITIONAL INFORMATION

The following table provides supplemental data to facilitate a better understanding of SingTel's residential home services in Singapore, which consists of fixed broadband under "Data & Internet", fixed voice under "National Telephone" and "mio TV" in the residential segment.

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Consumer home revenue	120	113	5.9	463	440	5.1

Key drivers	Quarter			Year 31 Mar		YOY Chge
	31 Mar 2013	31 Dec 2012	31 Mar 2012	2013	2012	%
Average revenue per customer per month [1] (S$ per month)	53	52	49	51	48	6.5
Number of customers on bundled plans (000s) [2]	347	338	305	347	305	13.8

Notes:

(1) Based on average subscribers, calculated as the simple average of opening and closing subscribers.

(2) Total residential customers who subscribe to bundled plans which comprise mio Plan (bundling of mobile, fixed broadband and fixed voice), mio Home and exPlore Home (bundling of mio TV, fixed broadband and fixed voice).

Revenue from Consumer home services grew 5.9% to S$120 million and ARPU increased 7.5% to S$53 from the same quarter last year. The growth was contributed by strong take-up of SingTel's fibre bundled services partially offset by lower voice and ADSL broadband.

With robust demand for SingTel's integrated home bundles and high-speed fibre services, an additional 9,000 customers signed up for bundled plans this quarter. This brought the total customer base to 347,000, an increase of 14% or 42,000 from a year ago.

SECTION II : SINGAPORE

OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Selling & administrative	380	365	4.1	1,514	1,397	8.4
Cost of sales	288	316	-9.0	1,118	1,113	0.4
Staff costs	280	258	8.5	1,070	985	8.6
Traffic expenses	193	221	-12.5	818	864	-5.3
Repair & maintenance	35	34	1.2	134	125	7.4
Others [1]	2	(5)	nm	(24)	(25)	-6.7
Total	**1,177**	**1,188**	**-1.0**	**4,631**	**4,459**	**3.9**
Less: Digital business	(65)	(17)	286.9	(177)	(62)	184.1
Total (ex-digital business)	**1,112**	**1,171**	**-5.1**	**4,454**	**4,397**	**1.3**

	Quarter 31 Mar		Year 31 Mar	
As a percentage of operating revenue	2013	2012	2013	2012
Selling & administrative	22.5%	21.2%	22.5%	21.3%
Cost of sales	17.0%	18.4%	16.6%	17.0%
Staff costs	16.6%	15.0%	15.9%	15.0%
Traffic expenses	11.4%	12.8%	12.2%	13.2%
Repair & maintenance	2.1%	2.0%	2.0%	1.9%
Others	0.1%	-0.3%	-0.3%	-0.4%
Total	**69.7%**	**69.2%**	**68.8%**	**68.1%**
Total (ex-digital business)	**66.8%**	**68.6%**	**67.1%**	**67.5%**

Note:
(1) Include government grants and recoveries of costs.

Excluding the digital businesses, operating expenses fell 5.1% from a year ago.

Cost of sales decreased 9.0% year-on-year, corresponding to lower sale of equipment and IT & Engineering revenues. It increased 4.6% against the preceding quarter mainly attributed to higher revenue from NCS.

SECTION II : SINGAPORE

Selling & administrative Expenses

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Selling & administrative expenses	**380**	**365**	**4.1**	**1,514**	**1,397**	**8.4**
(ex-digital business)	*347*	*356*	*-2.6*	*1,419*	*1,369*	*3.7*

Selling & administrative expenses was the largest expense category at 23% of operating revenue. The year-on-year increase was mainly attributable to costs incurred for development of digital initiatives and to support growth in mobile advertising.

Compared to a quarter ago, expenses decreased 8.3% on lower mobile acquisition and retention costs.

Traffic Expenses

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
International Telephone outpayments	36	46	-20.2	161	183	-11.9
Mobile roaming outpayments	48	62	-23.5	215	257	-16.6
Total outpayments	84	108	-22.1	376	440	-14.6
Leases (1)	81	82	-1.5	325	305	6.7
Interconnect	28	31	-8.5	117	119	-1.5
Traffic expenses	**193**	**221**	**-12.5**	**818**	**864**	**-5.3**

Note:
(1) Leases comprise backhaul charges, Inmarsat satellite rental, cost of restoring cable breakages, leased circuit charges, and lease of ducts and manholes from NetLink Trust.

See Page 33 for further information on International Telephone outpayments relative to inpayments.

Mobile roaming outpayments decreased 24% from a year ago and 16% from the preceding quarter corresponding to lower roaming volumes as well as lower outpayment rates.

Lease expenses declined 1.5% from a year ago mainly due to lower satellite lease expenses.

Interconnect expenses decreased 8.5% year-on-year and 3.4% from a quarter ago, a result of lower SMS interconnect volume partly offset by fibre interconnect costs paid to OpenNet from take-up of fibre broadband.

SECTION II : SINGAPORE

Staff Costs

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Gross staff costs	270	259	4.2	1,046	974	7.3
Performance share cost (1)	14	4	211.4	35	26	35.1
	284	264	7.6	1,081	1,000	8.1
Capitalisation of staff costs (2)	(4)	(6)	-30.5	(11)	(16)	-27.7
Total, net	**280**	**258**	**8.5**	**1,070**	**985**	**8.6**
(ex-digital business)	*259*	*249*	*3.7*	*1,002*	*952*	*5.2*

Key Drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Singapore average number of staff	12,986	12,971	13,563	13,157	13,322	-1.2
Revenue per staff (S$'000) (3)	130	131	127	512	492	4.1
As at end of period:						
Number of staff						
NCS	6,255	6,315	6,604	6,255	6,604	-5.3
SingTel and other subsidiaries (4)	6,700	6,645	6,919	6,700	6,919	-3.2
Singapore	**12,955**	**12,960**	**13,523**	**12,955**	**13,523**	**-4.2**
Optus	**8,740**	**8,764**	**9,653**	**8,740**	**9,653**	**-9.5**
Total Group	**21,695**	**21,724**	**23,176**	**21,695**	**23,176**	**-6.4**

Notes:

(1) Performance share expense for a share grant is amortised and recognised in income statement on a straight-line basis over the vesting period of 3 years from the date of the grant.

(2) The amounts represent capitalisation of direct staff costs in property, plant and equipment and/ or inventories (work-in-progress) related to the fibre rollout contract with OpenNet.

(3) Based on average employee numbers.

(4) Include approximately 200 staff from acquisitions as of 31 March 2013.

The increase in staff costs was mainly attributable to annual salary increments and growth in digital talents. The performance share cost increased on higher fair values for cash-settled plans compared to the same quarter last year.

The ending headcount for Singapore declined 4.2% to 12,955 from a year ago, mainly due to lower headcount at NCS and the transfer of some network staff to a managed service provider in June 2012.

With Optus' lower headcount following its workforce restructuring, overall Group headcount fell 6.4% from a year ago to 21,695 as of March 2013.

SECTION II : SINGAPORE

OTHER INCOME STATEMENT ITEMS

Depreciation and Amortisation

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Depreciation of property, plant and equipment	167	140	19.5	626	558	12.2
Amortisation of intangibles	9	6	46.8	40	20	105.6
Total	**176**	**146**	**20.7**	**666**	**577**	**15.4**
(ex-digital business)	*165*	*143*	*15.9*	*629*	*565*	*11.3*
Depreciation as a percentage of operating revenue	***9.9%***	***8.1%***		***9.3%***	***8.5%***	

Depreciation charges increased 20% on a larger asset base mainly from NCS' capital expenditure in equipment for customer contracts and the fit-out of Data Centres.

Amortisation expense increased S$3 million due to the amortisation of acquired intangibles mainly related to Amobee.

Net Finance Expense

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	Chge %
Net interest expense						
- Interest income	1	1	12.5	3	7	-49.2
- Interest expense	(34)	(35)	-2.6	(140)	(191)	-26.4
	(33)	**(34)**	**-2.9**	**(137)**	**(184)**	**-25.6**
- Net interest income from NetLink Trust	5	5	**	20	11	86.2
	(28)	**(29)**	**-3.4**	**(117)**	**(173)**	**-32.6**
Other finance income/ (expense)						
- Investment gain [1]	1	*	nm	6	19	-70.3
- Net foreign exchange gain/ (loss)	5	(14)	nm	(9)	(11)	-19.6
- FRS 39 fair value adjustments [2]	1	1	**	3	1	172.7
	6	**(13)**	**nm**	*****	**9**	**nm**
Net finance expense	**(22)**	**(42)**	**-48.1**	**(117)**	**(164)**	**-28.9**

Notes:
(1) Comprise mainly dividend income from available-for-sale investments.
(2) Comprise mainly adjustments for hedging instruments measured at fair values at reporting date under FRS 39, *Financial Instruments: Recognition and Measurement*.

SECTION II : SINGAPORE

Interest expense declined 2.6% from a year ago on lower average borrowings.

Net interest income from NetLink Trust of S$5 million comprised the net effect of interest earned on the unitholder's loan to NetLink Trust and finance lease costs paid to NetLink Trust for the lease of exchange buildings.

Net foreign (non-trade) exchange gain arose mainly from revaluation of net monetary assets on a stronger US Dollar compared to a year ago.

Taxation

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Taxation [1]						
Current and deferred taxes **(a)**	49	49	-0.8	211	208	1.3
Tax credit on exceptional items	(1)	-	nm	(1)	-	nm
Withholding taxes on dividend income from associates [2]	23	20	15.0	100	87	15.0
Tax benefit of inter-company interest expense	(25)	(28)	-10.8	(93)	(121)	-23.2
Total	**46**	**42**	**11.0**	**217**	**174**	**24.6**
Effective tax rates based on :						
Singapore reported profit before tax				***16.1%***	***12.5%***	
Profit before tax				**1,345**	**1,386**	
Exclude :						
Exceptional items				19	1	
Net foreign exchange loss (non-trade)				9	11	
FRS 39 fair value adjustments				(3)	(1)	
Adjusted pre-tax profit **(b)**				**1,369**	**1,396**	
Effective tax rate **(a)/ (b)**				***15.4%***	***14.9%***	
Applicable statutory tax rate in the period				***17.0%***	***17.0%***	

Notes:

(1) Comparatives have been restated to include withholding taxes on dividend income from associates, consistent with the current period.

(2) Withholding taxes are deducted at source when dividends are remitted by the overseas associates. For accounting purpose, the dividend income and related withholding taxes are accrued when declared by the associates. Dividend income has no impact on the income statement of the Group as they are eliminated at Group. The cash inflows upon the receipt of dividend are shown in **Section IV**.

The increase in tax expense for the year was attributed to higher withholding taxes on higher associates' dividend receipts as well as lower deferred tax credit relating to inter-company interest expense.

SECTION II : SINGAPORE

SINGAPORE CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Year		YOY
	31 Mar	31 Mar	31 Dec	31 Mar		Chge
	2013	2012	2012	2013	2012	
	S$ m	S$ m	S$ m	S$ m	S$ m	%
Net cash inflow from operating activities						
Profit before tax	**318**	**334**	**340**	**1,345**	**1,386**	**-3.0**
Non-cash items	218	198	202	830	768	8.0
Operating cash flow before working capital changes	536	532	542	2,175	2,154	1.0
Changes in operating assets and liabilities	147	118	111	189	52	261.1
	683	**650**	**653**	**2,364**	**2,207**	**7.1**
Cash paid to employees under performance share plans	-	-	-	(3)	(1)	135.7
Tax paid on operating activities	(18)	(22)	(55)	(139)	(217)	-35.9
Operating cash flow	**665**	**628**	**599**	**2,222**	**1,988**	**11.8**
Net cash inflow/ (outflow) for investing activities						
Net loan to STAI from Optus [(1)]	(186)	-	-	129	1,971	-93.5
Dividend received by STAI from Optus [(1)]	703	-	-	703	-	nm
Withholding tax paid on interest received on inter-company loans	(20)	-	-	(51)	(89)	-42.2
Payment for purchase of subsidiaries, net of cash acquired [(2)]	(28)	-	-	(407)	-	nm
Payment for purchase of property, plant and equipment	(186)	(251)	(190)	(731)	(818)	-10.7
Advance payment for purchase of C2C submarine cable capacity	-	-	-	-	(10)	nm
Drawdown of prepaid C2C submarine cable capacity	-	-	-	-	18	nm
Proceeds from disposal of available-for-sale investments	-	-	-	337	*	nm
Proceeds from disposal of property, plant and equipment	2	7	1	10	582	-98.3
Investment in associates	-	(1)	-	(6)	(911)	-99.3
Proceeds from disposal of associates	87	-	-	87	15	469.3
Investment in available-for-sale investments	(11)	(30)	(13)	(56)	(86)	-35.0
Others *(dividends and interest received etc)*	(2)	(6)	16	23	9	151.6
	359	**(281)**	**(187)**	**38**	**683**	**-94.5**
Net cash outflow for financing activities						
Final dividend paid to shareholders	-	-	-	(1,434)	(1,434)	**
Special dividend paid to shareholders	-	-	-	-	(1,594)	nm
Interim dividend paid to shareholders	(1,084)	(1,084)	-	(1,084)	(1,084)	**
Net increase/ (decrease) in borrowings	94	518	(450)	(566)	388	nm
Settlement of swaps for bonds repaid	-	-	-	-	(922)	nm
Net interest paid on borrowings and swaps	(28)	(23)	(44)	(148)	(224)	-34.0
Proceeds from share issue	-	1	-	2	9	-80.9
Purchase of performance shares	(5)	(6)	(5)	(28)	(19)	47.1
Others	*	5	1	(1)	5	nm
	(1,023)	**(588)**	**(499)**	**(3,259)**	**(4,875)**	**-33.2**
Net increase/ (decrease) in cash balance from Singapore	**1**	**(241)**	**(87)**	**(999)**	**(2,204)**	**-54.7**
Net increase/ (decrease) in cash balance from Singapore	**1**	**(241)**	**(87)**	**(999)**	**(2,204)**	**-54.7**
Dividends received from associates	90	138	15	993	920	8.0
Withholding tax paid	(10)	(9)	-	(93)	(79)	17.6
Net dividends received from associates	**80**	**129**	**15**	**900**	**841**	**7.1**
Net increase/ (decrease) in cash and cash equivalents	**82**	**(113)**	**(72)**	**(99)**	**(1,363)**	**-92.8**
SingTel cash and cash equivalents at beginning	**627**	**929**	**694**	**804**	**2,202**	**-63.5**
Exchange effects on cash and cash equivalents	7	(12)	5	11	(35)	nm
SingTel cash and cash equivalents at end	**716**	**804**	**627**	**716**	**804**	**-11.0**
Singapore free cash flow	**479**	**377**	**408**	**1,491**	**1,170**	**27.4**
Free cash flow from associates' dividends	**80**	**129**	**15**	**900**	**841**	**7.1**
Cash capex to operating revenue	***11%***	***15%***	***11%***	***11%***	***12%***	

SECTION II : SINGAPORE

Notes:

(1) The inter-company amounts are eliminated at the Group level.

(2) This relates to an adjustment from the purchase price allocation in respect of the acquisition of Amobee, which has been finalised in the current quarter.

Net cash generated from operating activities grew 5.9% from a year ago to S$665 million, driven by favourable movements in working capital. As at 31 March 2013, the work-in-progress and receivable balances in respect of the fibre rollout contract with OpenNet totalled S$82 million.

Compared to a quarter ago, operating cash flow increased 11% mainly due to favourable working capital movements and lower tax payments.

Cash flows from investing activities included a dividend of S$703 million (A$550 million) received by STAI from Optus and the initial sale proceeds of S$87 million (US$75 million) from the divestment of Warid Pakistan in March 2013.

Capital expenditure for the quarter amounted to S$186 million, which accounted for 11% of operating revenue, down from 15% in the same quarter last year. This was due to lower spend in fixed and data networks as well as NCS' lower equipment investments. Major investments in the quarter included S$41 million for mobile network including the deployment of the nationwide 4G network, S$32 million for the fit-out of Data Centres and S$16 million for satellite investments.

With higher operating cash flow and lower capital expenditure, free cash flow for the quarter increased 27% to S$479 million.

Net cash outflow for financing activities was S$1.02 billion for the quarter, with interim dividend payment of S$1.08 billion in respect of the current financial year and interest payments of S$28 million partially offset by net increase in borrowings of S$94 million.

Including net dividends received from associates of S$80 million, overall cash balance as at 31 March 2013 was at S$716 million.

SINGTEL OPTUS PTY LIMITED

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL HIGHLIGHTS
FOR THE FOURTH QUARTER ENDED 31 MARCH 2013

- **Operating revenue at A$2.17 billion – down 5.4%.**
- **EBITDA at A$700 million – up 3.4%.**
- **EBITDA margin at 32.2% – up 2.7 percentage points.**
- **Underlying net profit at A$257 million – down 3.6%.**
- **Free cash flow of A$549 million – up 48%.**

FOR THE YEAR ENDED 31 MARCH 2013

- **Operating revenue at A$8.93 billion – down 4.6%.**
- **EBITDA at A$2.38 billion – up 1.0%.**
- **EBITDA margin at 26.7% – up 1.5 percentage points.**
- **Underlying net profit at A$764 million – down 4.5%.**
- **Free cash flow of A$1.07 billion – down 3.9%.**

	Quarter 31 Mar		YOY	Year 31 Mar		YOY
	2013 A$ m	2012 A$ m	Chge %	2013 A$ m	2012 A$ m	Chge %
Operating revenue	2,173	2,296	-5.4	8,934	9,368	-4.6
EBITDA	700	676	3.4	2,381	2,357	1.0
EBITDA margin	*32.2%*	*29.5%*		*26.7%*	*25.2%*	
EBIT	408	405	0.7	1,241	1,271	-2.3
Underlying net profit	257	267	-3.6	764	800	-4.5
Net profit	249	267	-6.9	728	787	-7.5
Free cash flow	549	370	48.2	1,068	1,111	-3.9

SECTION III : OPTUS

OPTUS SUMMARY INCOME STATEMENTS – Singapore GAAP
For The Fourth Quarter and Year Ended 31 March 2013

	Quarter 31 Mar		YOY	Year 31 Mar		YOY
	2013 A$ m	2012 A$ m	Chge %	2013 A$ m	2012 A$ m	Chge %
Operating revenue	**2,173**	**2,296**	**-5.4**	**8,934**	**9,368**	**-4.6**
Operating expenses	(1,490)	(1,634)	-8.8	(6,608)	(7,062)	-6.4
	683	662	3.1	2,325	2,306	0.8
Other income	17	14	19.9	56	51	8.8
EBITDA	**700**	**676**	**3.4**	**2,381**	**2,357**	**1.0**
- EBITDA margin	***32.2%***	***29.5%***		***26.7%***	***25.2%***	
Share of results of joint ventures	*	*	nm	*	*	nm
EBITDA and share of results of joint ventures	**700**	**676**	**3.4**	**2,381**	**2,357**	**1.0**
Depreciation & amortisation	(291)	(271)	7.5	(1,140)	(1,087)	4.9
EBIT	**408**	**405**	**0.7**	**1,241**	**1,271**	**-2.3**
Net finance expense	(33)	(38)	-14.6	(141)	(135)	5.0
Profit before exceptional items	**376**	**367**	**2.3**	**1,100**	**1,136**	**-3.2**
Exceptional items	(13)	-	nm	(51)	(18)	186.0
Profit before tax	**363**	**367**	**-1.1**	**1,048**	**1,118**	**-6.2**
Tax expense	(114)	(100)	14.3	(320)	(331)	-3.2
Net profit after tax	**249**	**267**	**-6.9**	**728**	**787**	**-7.5**
Net profit	**249**	**267**	**-6.9**	**728**	**787**	**-7.5**
Exclude:						
Exceptional items	(13)	-	nm	(51)	(18)	186.0
Deferred tax on exceptional items	4	-	nm	15	5	185.2
Underlying net profit	**257**	**267**	**-3.6**	**764**	**800**	**-4.5**

Optus Mobile results have been disclosed as a division, consistent with general industry practice. Optus fixed line revenue have been presented in accordance with the organisational structure by customer segments.

SECTION III : OPTUS

REVIEW OF OPTUS OPERATING PERFORMANCE
For The Fourth Quarter Ended 31 March 2013

Optus is focused on sustainable profitability and improving customer experience while positioning itself to capitalise on mobile data revenue growth. For this quarter Optus reported an expansion in margin of 2.7 percentage points and EBITDA growth of 3.4% despite operating revenue decline of A$123 million or 5.4%.

The revenue decline was in part attributed to:

- Equipment sales decreasing A$40 million from lower shipment volumes as device subsidies were reduced;
- Service credits associated with the device repayment plans implemented last year reducing revenue by A$20 million; and
- Mobile incoming revenue falling A$18 million from the mandated reduction in the mobile termination rate from 6 cents to 4.8 cents per minute from 1 January 2013.

In addition, Mobile customer usage trends continued with lower roaming and breakage revenues[4]. Excluding the impact of service credits associated with device repayment plans, mobile outgoing service revenue declined 2.2% year-on-year. The acceleration of lower roaming and breakage revenue was, in part due to Optus providing customers with usage alerts and caps on excess usage beyond plan allowances.

Mobile EBITDA, however, increased 1.6% as the mandated reduction in mobile termination rate reduced traffic costs, the equipment sales delivered lower margins and the service credits under the device repayment plans were offset by lower device subsidy cost related to these plans in the quarter. Lower selling and administrative costs contributed to EBITDA growth.

Optus is repositioning the Optus brand by improving customer experience through initiatives which include enhanced 3G in-building coverage, provision of 4G services in all mainland capital cities, increasing its branded retail distribution footprint, customer usage alerts and caps on excess usage and prioritising the requirements of existing customers. Mobile postpaid retail churn reduced to 1.6 per cent in the quarter.

EBITDA growth was further assisted by workforce restructuring driving productivity improvements and prudent cost management. Further sustainability of profits is being addressed by a review of the non-Optus branded portfolio. The review has resulted in the exit of the Boost agency and adjustments to the commercial arrangements for other service providers.

In Business and Wholesale fixed, EBITDA improved A$10 million while EBITDA margin increased 2 percentage points mainly due to recognition of A$25 million of non-recurring contracted revenue invoiced in the quarter and lower operating expenses.

Optus Business has announced a five-year, A$60 million contract with Suretek, a specialist security and surveillance provider, for the delivery of fixed network and high-speed mobile services via Optus' 3G and 4G networks. The move to partner with Suretek will support the expansion of Optus Business' suite of mobility and security offerings in the future through the co-development of new security solutions.

[4] Breakage revenues are charges for usage above plan allowances.

SECTION III : OPTUS

In the Consumer fixed business, lower ARPU from discounted bundled plans has resulted in on-net revenue declining by 4.8%. EBITDA increased by 9.3% from lower operating expenses. As the NBN rollout continues, Optus Consumer has restructured and created a separate division to focus on mass market fixed revenue opportunities and cost optimisation to improve product profitability.

Optus' overall EBITDA grew 3.4% to A$700 million.

EBIT was stable year-on-year as higher EBITDA was offset by higher depreciation and amortisation charges from increased investments in the mobile network and amortisation charges for the Vividwireless spectrum acquired in the first quarter of this financial year.

Net finance expense was down A$5 million year-on-year mainly driven by lower borrowings and higher capitalised interest on the investment in the Optus10 satellite, partly offset by lower interest income.

Net profit for the quarter declined 6.9% to A$249 million. Net profit included the one-off A$13 million of ex-gratia charges from workforce restructuring announced in the quarter.

Free cash flow generated in the quarter was A$549 million, up A$179 million from the same quarter last year on lower capital spend and higher operating cash flow.

As announced on 18 March 2013, SingTel is conducting a strategic review of the Optus Satellite business to optimise value for shareholders. SingTel has appointed independent financial advisors to assist with the review.

For The Year Ended 31 March 2013

Optus' operating revenue for the year was down 4.6% against the previous financial year. The lower revenue reflected lower equipment sales, the mandated reduction in the mobile termination rates and the service credits associated with the device repayment plans offered since October 2011.

EBITDA grew A$24 million or 1.0% to A$2.38 billion on strong cost control.

Underlying net profit was lower by 4.5% on higher depreciation and amortisation charges and net finance expense.

Free cash flow was 3.9% lower due to higher working capital partly offset by lower tax payments and capital spend. The increase in working capital was due to higher receivables from increased accrued handset repayments.

SECTION III : OPTUS

SEQUENTIAL QUARTERLY RESULTS

Results for the current quarter compared to the preceding quarter ended 31 December 2012 were as follows:

	Quarter		QOQ
	31 Mar 2013 A$ m	31 Dec 2012 A$ m	Chge %
Operating revenue	**2,173**	**2,283**	-4.8
Operating expenses	(1,490)	(1,721)	-13.4
EBITDA	**700**	**576**	**21.5**
EBITDA margin	***32.2%***	***25.2%***	
Mobile	*34%*	*26%*	
Business & Wholesale fixed	*32%*	*26%*	
Consumer & SMB fixed	*23%*	*19%*	
Profit before exceptional items and tax	**376**	**253**	**48.5**
Underlying net profit	**257**	**181**	**42.0**
Free cash flow	**549**	**189**	**191.1**

Operating revenue declined 4.8% in the current quarter due to seasonally lower Mobile revenue. EBITDA improved 22% to A$700 million mainly due to lower selling and administrative costs in the current quarter.

Underlying net profit was up 42% on higher EBITDA.

Free cash flow was up A$360 million mainly from higher EBITDA, lower capital spend and favourable working capital movements this quarter.

SECTION III : OPTUS

DIVISIONAL TOTALS

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Operating revenue by division:						
Mobile	1,349	1,456	-7.3	5,711	6,072	-5.9
Optus Business Fixed	349	345	1.3	1,300	1,310	-0.8
Optus Wholesale Fixed	177	185	-4.4	713	718	-0.8
Consumer and SMB Fixed	297	312	-4.7	1,210	1,275	-5.1
Less inter-divisional revenue (1)	-	(2)	nm	-	(7)	nm
Total	**2,173**	**2,296**	**-5.4**	**8,934**	**9,368**	**-4.6**
EBITDA by division:						
Mobile	460	453	1.6	1,584	1,578	0.3
Optus Business & Wholesale Fixed	170	160	6.4	553	546	1.4
Consumer and SMB Fixed	70	64	9.3	244	233	4.5
Total	**700**	**676**	**3.4**	**2,381**	**2,357**	**1.0**
EBITDA margins by division:						
Mobile	*34%*	*31%*		*28%*	*26%*	
Optus Business & Wholesale Fixed	*32%*	*30%*		*27%*	*27%*	
Consumer and SMB Fixed	*23%*	*20%*		*20%*	*18%*	
Total	***32.2%***	***29.5%***		***26.7%***	***25.2%***	

Note:

(1) Inter-divisional revenue represents mobile termination revenue for fixed to mobile calls originating from Optus customers.

In the quarter, mobile revenue comprised 62% of total revenue, down 1 percentage point compared to the same quarter last year. EBITDA grew and EBITDA margins expanded in all areas reflecting strong cost control.

SECTION III : OPTUS

OPTUS MOBILE DIVISION

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Mobile communications revenue (1)						
Outgoing service revenue	931	973	-4.3	3,829	3,926	-2.5
Incoming service revenue	232	257	-9.9	1,000	1,113	-10.2
Service revenue	1,163	1,230	-5.5	4,829	5,039	-4.2
Equipment	186	226	-17.5	882	1,032	-14.6
Total Mobile revenue	**1,349**	**1,456**	**-7.3**	**5,711**	**6,072**	**-5.9**
EBITDA (2)	**460**	**453**	**1.6**	**1,584**	**1,578**	**0.3**
- EBITDA margin	***34%***	***31%***		***28%***	***26%***	

Key Drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Number of mobile subscribers (000s)						
Prepaid	4,089	4,091	4,292	4,089	4,292	-4.7
Postpaid (3)	5,503	5,475	5,197	5,503	5,197	5.9
Total	**9,592**	**9,565**	**9,489**	**9,592**	**9,489**	**1.1**
Mobile penetration rate (4)	***ND***	***134%***	***ND***	***ND***	***ND***	
MOUs per subscriber per month (5)						
Prepaid	115	118	99	110	93	17.9
Postpaid	216	230	228	227	232	-2.3
ARPU per month (A$) (6)						
Prepaid	22	22	21	22	22	-1.4
Postpaid	54	58	62	58	65	-10.8
Blended	**40**	**43**	**43**	**42**	**45**	**-6.8**
Data revenue as a % of service revenue						
- total data	***53%***	***51%***	***49%***	***51%***	***46%***	
- non-SMS data	***29%***	***26%***	***24%***	***27%***	***22%***	
Market share - total (4)	***ND***	***31.0%***	***ND***	***ND***	***ND***	
Retail postpaid churn rate per month (7)	***1.6%***	***1.8%***	***1.6%***	***1.6%***	***1.7%***	
% users through wholesale (8)	***17%***	***16%***	***13%***	***17%***	***13%***	
Acquisition cost per subscriber	**A$112**	**A$166**	**A$134**	**A$155**	**A$185**	

Notes:

(1) Includes international outgoing and international incoming revenue.
(2) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.
(3) Includes bundled telephony and broadband products delivered over the 3G and 4G network.
(4) Penetration and subscriber market share are estimated by Optus based on published data.
(5) Based on average customers, calculated as the simple average of opening and closing customers. MOU includes outgoing minutes only. This calculation is based on customers with voice plan only – i.e. it excludes customers with only wireless broadband.
(6) Based on average customers, calculated as the simple average of opening and closing customers. Excludes equipment revenue.
(7) Churn calculation includes subscriber churn from Optus, Virgin Mobile and other Optus subsidiaries' subscribers but excludes customers transferring from postpaid to prepaid.
(8) From the September 2012 quarter onwards wholesale customer numbers include Vividwireless customers.

SECTION III : OPTUS

Optus reported an increase in Mobile EBITDA and margin despite lower operating revenue, reflecting Optus' focus on restructuring its cost base. Acquisition cost per subscriber declined 16% from the corresponding quarter last year to A$112 as a result of lower device subsidies, particularly in postpaid.

The lower service revenue was mainly due to a further mandated decline in mobile termination rates this quarter and service credits associated with the device repayment plans introduced in the last financial year.

Excluding the impact of service credits associated with the device repayment plans, outgoing mobile service revenue declined 2% year-on-year. The decline in outgoing service revenue was due to lower roaming and lower breakage revenues. Incoming service revenue declined 9.9% year-on-year driven by lower termination rates and lower inbound roaming revenue.

Postpaid ARPU declined by A$8 compared to the same quarter last year reflecting lower mobile termination rates and service credits associated with device repayment plans. Excluding the impact of the decline in mobile termination rates and service credits, postpaid ARPU declined by 9% due to lower roaming and breakage revenues.

Postpaid customers increased 28,000 this quarter with postpaid comprising 57% of the total base, up 2 percentage points from a year ago. Prepaid subscribers remained stable at 4.09 million as at 31 March 2013. Optus grew its 4G customer base[5] to 785,000 as at 31 March 2013.

SMS and other data revenue was at 53% of ARPU, up 4 percentage points from a year ago and 2 percentage points against the preceding quarter. The proportion of non-SMS data revenue (including premium content SMS) grew to 29% of ARPU, up from 24% a year ago and 26% in the preceding quarter.

Optus continued to make significant investments to enhance the coverage, quality and performance of its network[6]. As of 31 March 2013, over 750 4G sites are providing high speed data services in major capital cities. The 3G network performance has been enhanced with over 4,100 sites upgraded under the U900 spectrum migration program and over 2,000 sites upgraded to provide HSPA+, resulting in 3G in-building coverage improving across all major capital cities.

To date, the Optus Network exceeds 97 per cent of the population for both voice and data coverage. With the continuing significant investment, Optus is the only carrier capable of challenging the incumbent telco's network on both coverage and speed.

The Australian Communications Media Authority (ACMA) confirmed on 7 May 2013 that Optus successfully bid for 2 x10 MHz of paired spectrum in the 700 MHz band nationally and 2 X 20 MHz of paired spectrum in the 2.5 GHz band for a total amount of A$649 million, payable at the time the spectrum licences are issued. This spectrum will provide stronger 4G coverage across both metropolitan and regional Australia, and in combination with already substantial holdings in 2.3 GHz, will enable Optus to provide unparalleled network capacity for 4G data services to its metropolitan customers.

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[5] Defined as 4G handsets on the Optus network.

[6] Optus' mobile network encompasses the 3G dual band, 3G single band and 2G mobile networks as well as the 4G network launched this financial year.

SECTION III : OPTUS

OPTUS BUSINESS & WHOLESALE FIXED DIVISIONS

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 A$ m	2012 A$ m	%	2013 A$ m	2012 A$ m	%
Business revenue						
Voice	95	98	-3.2	382	400	-4.6
Data and IP	104	119	-12.5	432	472	-8.5
ICT and Managed Services	150	128	17.5	486	438	11.0
Total Business fixed revenue	**349**	**345**	**1.3**	**1,300**	**1,310**	**-0.8**
Wholesale revenue						
Domestic Voice	29	33	-11.1	120	125	-4.2
International Voice	4	4	**	16	16	0.6
Data and IP	61	66	-8.0	239	258	-7.4
Satellite	83	83	0.8	338	319	5.8
Total Wholesale fixed revenue	**177**	**185**	**-4.4**	**713**	**718**	**-0.8**
Total Business & Wholesale fixed revenue	**527**	**530**	**-0.7**	**2,013**	**2,029**	**-0.8**
EBITDA (1)	**170**	**160**	**6.4**	**553**	**546**	**1.4**
- EBITDA margin	***32%***	***30%***		***27%***	***27%***	

Key Drivers	Quarter			Year		YOY Chge
	31 Mar 2013	31 Dec 2012	31 Mar 2012	31 Mar 2013	31 Mar 2012	%
Business voice minutes (m min)	1,273	1,250	1,290	5,088	5,195	-2.1
Wholesale domestic voice minutes (m min)	974	983	1,059	4,025	3,781	6.5
As at end of period:						
Buildings connected (2)	18,022	18,003	17,932	18,022	17,932	0.5

Notes:
(1) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.
(2) Directly connected buildings include all connections via all access media - fibre, DSL, fixed wireless, satellite and leases.

Total Business fixed revenue increased by 1.3% driven by ICT and managed services revenue growth from recognition of A$25 million of non-recurring contracted revenues invoiced this quarter, partly offset by a decline in Data & IP revenue mainly reflecting the impact of competition and the decline in legacy data products.

Wholesale fixed revenue declined 4.4% as a result of lower domestic voice, due to the reduction in termination rates, and lower Data and IP revenues driven by price competition and the exit of unprofitable off-net services.

EBITDA improved A$10 million while EBITDA margin increased 2 percentage points due to the non-recurring contracted revenues in the quarter and lower operating expenses.

SECTION III : OPTUS

OPTUS CONSUMER AND SMB FIXED DIVISION

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
On-net						
Voice	122	122	-0.4	494	515	-4.1
Broadband	105	116	-10.1	432	462	-6.5
Pay TV	19	19	-0.5	78	77	1.2
Consumer Fixed on-net	**246**	**258**	**-4.8**	**1,003**	**1,053**	**-4.8**
Off-net						
Consumer Fixed off-net	**7**	**10**	**-32.7**	**32**	**47**	**-33.0**
Consumer Fixed revenue	**253**	**268**	**-5.8**	**1,035**	**1,100**	**-6.0**
SMB						
Voice	32	30	4.6	125	121	3.0
Data and IP	13	13	-4.6	50	53	-6.4
SMB fixed revenue	**44**	**44**	**2.1**	**175**	**175**	**0.1**
Total Consumer & SMB fixed revenue	**297**	**312**	**-4.7**	**1,210**	**1,275**	**-5.1**
EBITDA (1)	**70**	**64**	**9.3**	**244**	**233**	**4.5**
- EBITDA margin	***23%***	***20%***		***20%***	***18%***	

Key Drivers	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
On-net ARPU (A$) (2)						
Voice	51	52	50	50	51	-1.0
Broadband	44	44	47	45	48	-6.9
Telephony customers ('000)						
HFC (3)	488	491	496	488	496	-1.5
ULL (4)	525	519	519	525	519	1.3
On-net	**1,013**	**1,009**	**1,014**	**1,013**	**1,014**	**-0.1**
Resale	29	32	39	29	39	-24.9
Long distance only	6	6	7	6	7	-21.6
Off-net	**35**	**38**	**47**	**35**	**47**	**-24.6**
HFC bundling rate (5)	*91%*	*91%*	*89%*	*91%*	*89%*	
HFC penetration	***35%***	***35%***	***35%***	***35%***	***35%***	
Internet customers (000s)						
On-net						
HFC broadband	431	432	429	431	429	0.3
ULL broadband (4)	539	529	517	539	517	4.2
Business grade broadband (6)	30	31	32	30	32	-5.1
	999	993	978	999	978	2.2
Off-net						
Broadband	15	16	22	15	22	-33.2
Broadband subtotal	**1,014**	**1,009**	**1,000**	**1,014**	**1,000**	**1.5**
Dial-up	13	13	21	13	21	-40.1
Total Internet customers	**1,027**	**1,022**	**1,021**	**1,027**	**1,021**	**0.6**

SECTION III : OPTUS

Notes:
(1) In calculating divisional EBITDA, shared costs have been allocated using cost allocation methodologies.
(2) Per month, based on average HFC and ULL customers.
(3) Includes all customers who take local telephony over the HFC network, and customers who take one or more of pay TV or cable internet services over the HFC network.
(4) Include wholesale ULL subscribers.
(5) Based on customers who are receiving a "bundled benefit" from taking a package of products (local telephony plus at least one of broadband, dial-up internet or pay TV).
(6) Revenue associated with the business grade retail broadband customers is included within Optus Business fixed segment.

On-net broadband customers remained stable, however Consumer fixed on-net revenue declined by 4.8% due to lower on-net broadband ARPU. The ARPU declines were due to discounted bundle plans partly offset by price adjustments implemented in the preceding quarter.

This quarter, on-net revenue comprised 97% of overall Consumer fixed revenue, up from 96% a year ago. On-net broadband customers totalled 999,000 as at 31 March 2013.

EBITDA increased by 9.3% with EBITDA margin improving 3 percentage points compared to the same quarter last year due to lower operating costs.

SECTION III : OPTUS

OPTUS OPERATING EXPENSES
(Before Depreciation and Amortisation)

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Interconnect	329	352	-6.5	1,412	1,491	-5.3
Outpayments & other leases	41	51	-18.6	171	211	-18.7
Traffic expenses	370	402	-8.0	1,584	1,701	-6.9
Selling & administrative	511	571	-10.5	2,392	2,617	-8.6
Cost of sales	334	346	-3.7	1,451	1,544	-6.0
Staff costs	276	324	-14.7	1,162	1,174	-1.1
Repair & maintenance and others	42	44	-5.0	203	210	-3.1
Capitalisation of costs (1)	(43)	(54)	-20.6	(183)	(184)	-0.7
Total	**1,490**	**1,634**	**-8.8**	**6,608**	**7,062**	**-6.4**
As a percentage of operating revenue						
Traffic expenses	17%	18%		18%	18%	
Selling & administrative	24%	25%		27%	28%	
Cost of sales	15%	15%		16%	16%	
Staff costs	13%	14%		13%	13%	
Repair & maintenance and others	2%	2%		2%	2%	
Capitalisation of costs (1)	-2%	-2%		-2%	-2%	
	69%	**71%**		**74%**	**75%**	

	Quarter 31 Mar 2013	Quarter 31 Dec 2012	Quarter 31 Mar 2012	Year 31 Mar 2013	Year 31 Mar 2012	YOY Chge %
Staff statistics						
Number of employees, at end of period	8,740	8,764	9,653	8,740	9,653	-9.5
Average number of employees	8,750	8,927	9,699	9,081	9,898	-8.3
Revenue per employee (A$'000) (2)	248	256	237	984	946	4.0

Notes:
(1) Capitalisation relates primarily to staff costs.
(2) Based on average employee numbers.

Total operating expenses decreased by 8.8% year-on-year, driven by lower traffic expenses, selling and administrative expenses, cost of sales and staff costs.

Traffic expenses declined 8.0% due to lower interconnect costs from the mandated decline in mobile voice termination rates and a decline in outpayment costs.

Selling and administrative expenses declined 11% from lower subscriber acquisition costs and advertising and promotion spend.

Cost of sales declined 3.7% due to lower handset sales.

Staff costs decreased 15% reflecting the impact of workforce restructuring and lower accruals.

SECTION III : OPTUS

OTHER INCOME

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 A$ m	2012 A$ m	%	2013 A$ m	2012 A$ m	%
Sublease income	9	10	-6.9	40	41	-1.5
Foreign exchange losses	*	2	nm	(1)	(4)	-68.3
Other	7	2	233.3	17	15	15.9
Total	**17**	**14**	**19.9**	**56**	**51**	**8.8**

Other income was higher this quarter from one-off gains on disposal of network inventory and commercial settlements.

OTHER INCOME STATEMENT ITEMS

Depreciation and Amortisation

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 A$ m	2012 A$ m	%	2013 A$ m	2012 A$ m	%
Depreciation of property, plant and equipment	267	251	6.5	1,049	1,005	4.4
Amortisation	25	20	20.0	91	82	10.9
	291	**271**	**7.5**	**1,140**	**1,087**	**4.9**
Depreciation as a percentage of operating revenue	***12%***	***11%***		***12%***	***11%***	

Depreciation and amortisation charges increased against the same quarter last year driven by the continued investment in the mobile networks and amortisation charges for the Vividwireless spectrum acquired in June 2012.

SECTION III : OPTUS

Net Finance Expense

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Interest expense	38	44	-14.2	160	150	6.3
Interest capitalised	(4)	(1)	146.7	(13)	(3)	297.0
	34	42	-20.1	146	147	-0.3
Interest income	(2)	(4)	-46.5	(9)	(17)	-46.5
Net interest expense	**31**	**38**	**-17.1**	**137**	**130**	**5.7**
Other finance costs						
Unwinding of discounts, incl adjs	1	*	nm	4	5	-14.6
Revaluation loss of forex contracts	-	-	nm	-	*	nm
Total	**33**	**38**	**-14.6**	**141**	**135**	**5.0**

Net finance expense was down A$5 million year-on-year mainly driven by lower borrowings and higher capitalised interest on the investment in the Optus10 satellite. This was partly offset by lower interest income on reduced cash investments.

Taxation

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Optus' Australian income tax expense	117	98	19.4	334	331	0.9
Share of joint venture income tax expense	1	2	-58.8	2	5	-66.7
Exceptional Item	(4)	-	nm	(15)	(5)	185.2
	114	**100**	**14.3**	**320**	**331**	**-3.2**

The income tax expense reflected primarily the Australian statutory tax rate of 30% together with variations between accounting and taxable income. The Australian income tax expense was higher as tax in the March quarter last year had included an adjustment relating to prior periods.

Taxation expense included Optus' share of tax relating to its interest in Pacific Carriage Holdings Limited[7] and the tax impact of exceptional items.

[7] Part of Southern Cross Cable network.

SECTION III : OPTUS

CASH FLOW AND CAPITAL EXPENDITURE

	Quarter			Year		YOY
	31 Mar 2013 A$ m	31 Mar 2012 A$ m	31 Dec 2012 A$ m	31 Mar 2013 A$ m	31 Mar 2012 A$ m	Chge %
Net cash inflow from operating activities						
Profit before tax	**363**	**367**	**223**	**1,048**	**1,118**	**-6.2**
Non-cash items	325	311	326	1,288	1,230	4.7
Operating cash flow before working capital changes	688	678	549	2,336	2,348	-0.5
Changes in operating assets and liabilities	51	44	(143)	(217)	(28)	@
Net tax (paid)/refund	(25)	(40)	57	(15)	(118)	-87.3
	714	**682**	**462**	**2,104**	**2,201**	**-4.4**
Net cash outflow from investing activities						
Purchases of property, plant and equipment	(165)	(312)	(273)	(1,036)	(1,090)	-4.9
Purchase of subsidiary, net of cash received	*	-	(4)	(228)	-	nm
Loan to STAI	(155)	-	-	(400)	(1,070)	-62.6
Others	(16)	(10)	(35)	(113)	(69)	64.6
	(337)	**(322)**	**(312)**	**(1,777)**	**(2,228)**	**-20.2**
Net cash (outflow)/ inflow from financing activities						
Net (decrease)/increase in bank borrowings	(100)	(350)	(95)	(175)	624	nm
Repayment to STAI	-	-	-	-	(432)	nm
Dividend paid to STAI	(550)	-	-	(550)	-	nm
Proceeds of loan received from STAI	300	-	-	300	-	nm
Purchase of SingTel shares	*	-	-	(7)	(1)	@
Settlement on behalf of STAI	-	-	-	-	(10)	nm
Finance lease payments (excluding interest)	(2)	(2)	(2)	(6)	(6)	6.8
Net interest paid on borrowings and swaps	(35)	(41)	(41)	(152)	(145)	4.9
	(387)	**(393)**	**(137)**	**(591)**	**30**	**nm**
Net (decrease)/increase in cash and cash equivalents	**(10)**	**(33)**	**13**	**(264)**	**3**	**nm**
Cash and cash equivalents at beginning	161	447	148	415	412	0.7
Cash and cash equivalents at end	**151**	**415**	**161**	**151**	**415**	**-63.6**
Free cash flow	**549**	**370**	**189**	**1,068**	**1,111**	**-3.9**
Cash capital expenditure to operating revenue	***8%***	***14%***	***12%***	***12%***	***12%***	

Operating cash flow was A$32 million higher than the same quarter last year. The increased operating cash flow was due to higher EBITDA and lower tax payments.

Cash capital expenditure represented 8% of operating revenue, down from 14% in the same quarter last year due to phasing of the capital spend, with the spend for the full year stable at 12% of operating revenue.

With lower capital expenditure in the quarter, free cash flow increased A$179 million or 48% compared to the same quarter last year.

Free cash flow for the financial year was 3.9% lower due to higher working capital partly offset by lower tax payments and capital spend. The increase in working capital is due to higher receivables from increased accrued handset repayments.

SECTION III : OPTUS

Capital expenditure by division

	Quarter 31 Mar 2013 A$ m	Quarter 31 Mar 2012 A$ m	YOY Chge %	Year 31 Mar 2013 A$ m	Year 31 Mar 2012 A$ m	YOY Chge %
Mobile	76	175	-57.0	575	599	-4.1
Business & Wholesale fixed	32	50	-36.1	218	187	16.5
Consumer & SMB fixed	19	22	-11.4	70	74	-4.6
Other	38	65	-40.6	174	230	-24.4
Total	**165**	**312**	**-47.0**	**1,036**	**1,090**	**-4.9**

Capital expenditure for the quarter was 47% lower year-year due to phasing of the capital spend, with the spend for the full year lower by 5%. For the full year, Optus invested 56% of capital spend in Mobile, from 55% in the previous year. Mobile capital expenditure was largely incurred on the U900 upgrade and LTE programs in order to increase speed, capacity and coverage to support the growing demand for voice and data services.

Business & Wholesale fixed capital spend has increased this year due to investment in the Optus10 satellite.

In the Consumer and SMB fixed division, capital investment was lower compared to last year reflecting lower spend on HFC and ULL customer connections.

Other capital expenditure reduced against last year were in Networks Facilities, Property, Transmission, IT systems development and Customer Access Networks.

SECTION IV: ASSOCIATES / JOINT VENTURES

FINANCIAL HIGHLIGHTS
FOR THE FORTH QUARTER ENDED 31 MARCH 2013

- **Associates' pre-tax contributions grew 3.2%, negatively impacted by steep depreciation of the Indonesian Rupiah and the Indian Rupee.**

- **Strong operating results from Telkomsel and AIS offset Airtel's weaker results.**

- **On a post-tax basis, earnings from associates up 5.3% at S$386 million and contributed 39% to the Group's underlying net profit, up 3 percentage points from a year ago.**

- **If the regional currencies were held constant from a year ago, pre-tax contributions and post-tax contributions from the associates would have increased 8.3% and 9.8% respectively.**

- **SingTel sold its 30% stake in Warid Pakistan and an exceptional loss of S$225 million was recognised on the sale in March 2013.**

- **Excluding Warid Pakistan which was disposed in March 2013, the Group's combined mobile customer base[8] was up 1.7% or 7.6 million in the quarter to 468 million. Year-on-year, the mobile customer base was up 8.5% or 36.5 million.**

FOR THE YEAR ENDED 31 MARCH 2013

- **Group's share of pre-tax profits up 5.0% to S$2.11 billion.**

- **Post-tax profit contributions from associates up 5.5% at S$1.49 billion.**

- **If the regional currencies had remained stable from the last financial year, pre-tax and post-tax contributions would have been up 12% each.**

[8] Combined mobile customer base here refers to the total number of mobile customers in SingTel, Optus and the regional mobile associates.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Pre-tax profit contribution	Equity Int %	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Regional mobile associates							
Telkomsel	35.0						
- operating results		242	231	4.9	1,012	910	11.2
- fair value losses		*	(2)	nm	(8)	(12)	-29.9
		242	229	5.8	1,004	898	11.7
AIS	23.3						
- operating results		119	110	7.5	435	350	24.4
- fair value gains		2	*	nm	3	*	nm
		120	111	9.0	438	350	25.0
Bharti Telecom / Bharti Airtel ("**Airtel**")	32.3						
*- operating results (India, Bangladesh and Sri Lanka - "**South Asia**")*		154	180	-14.2	562	743	-24.4
- operating results (Africa)		30	45	-32.7	130	131	-0.8
- net finance costs		(74)	(71)	4.1	(300)	(273)	10.1
- fair value losses		(15)	(15)	0.7	(23)	(50)	-54.6
		96	139	-31.1	369	551	-33.2
Globe [(2)]	47.3						
- operating results		58	51	14.3	209	190	10.0
- fair value (losses) / gains		(2)	1	nm	1	(4)	nm
		57	52	8.8	210	187	12.5
PBTL [(3)]	45.0						
- operating results		-	(6)	nm	-	(22)	nm
- fair value losses		-	*	nm	-	(6)	nm
		-	(6)	nm	-	(28)	nm
Warid Pakistan[(4)]	30.0						
- operating results		-	(13)	nm	(12)	(48)	-75.6
- fair value losses		-	(1)	nm	(7)	(8)	-19.8
		-	(14)	nm	(18)	(56)	-67.5
		514	**510**	**0.9**	**2,002**	**1,902**	**5.2**
Other SingTel associates							
Singapore Post	25.6	8	10	-14.6	43	45	-3.4
Southern Cross	40.0	11	13	-16.8	41	47	-13.3
Others		7	6	7.9	20	18	9.8
SingTel share of ordinary results (pre-tax)		**540**	**539**	**0.3**	**2,106**	**2,013**	**4.6**
Optus share of ordinary results (pre-tax)		*	*	**nm**	*	*	**nm**
Group share of ordinary results (pre-tax)		**540**	**539**	**0.3**	**2,106**	**2,013**	**4.6**
Exceptional item ("EI")							
Telkomsel - one-off adjustments		-	(8)	nm	-	(8)	nm
PBTL - one-off adjustments		-	(8)	nm	-	(8)	nm
PBTL - write back of selling expenses and other provisions no longer required		-	-	-	-	7	nm
Group share of EI		**-**	**(15)**	**nm**	**-**	**(8)**	**nm**
SingTel share of pre-tax profit [(2)]		**540**	**524**	**3.2**	**2,106**	**2,005**	**5.0**
Optus share of pre-tax profit		*	*	**nm**	*	*	**nm**
Group share of pre-tax profit [(2)]		**540**	**524**	**3.2**	**2,106**	**2,005**	**5.0**

SECTION IV : ASSOCIATES/ JOINT VENTURES

Post-tax profit contribution	**Quarter 31 Mar**				**YOY Chge**	**Year 31 Mar**				**YOY Chge**
	2013		**2012**			**2013**		**2012**		
	S$ m	**% (5)**	**S$ m**	**% (5)**	**%**	**S$ m**	**% (5)**	**S$ m**	**% (5)**	**%**
Regional mobile associates										
Telkomsel										
- ordinary results	185		171		8.7	754		670		12.4
- exceptional item	-		(5)		nm	-		(5)		nm
	185	19	165	16	12.2	754	21	665	18	13.3
AIS	96	10	85	8	13.1	338	9	249	7	35.9
Airtel										
- ordinary results (South Asia)	73		110		-33.3	332		474		-29.8
- ordinary results (Africa)	(36)		(28)		28.4	(164)		(113)		45.4
- exceptional item	-		-		-	-		(5)		nm
	38	4	82	8	-54.2	169	5	356	10	-52.7
Globe [2]	43	4	37	4	16.1	150	4	131	4	15.0
PBTL [3]										
- ordinary results	-		(6)		nm	-		(28)		nm
- exceptional item	-		(8)		nm	-		*		nm
	-	-	(14)	(1)	nm	-	-	(29)	(1)	nm
Warid Pakistan [4]	-	-	(14)	(1)	nm	(18)	(1)	(56)	(2)	-67.4
	362	**36**	**342**	**33**	**6.0**	**1,393**	**39**	**1,316**	**36**	**5.8**
Other SingTel associates	25	3	28	3	-9.1	94	3	98	3	-3.9
SingTel share of post-tax profit [2]	**387**	**39**	**369**	**36**	**4.9**	**1,487**	**41**	**1,414**	**38**	**5.1**
Optus share of post-tax profit	**(1)**	******	**(2)**	******	**-60.9**	**(2)**	******	**(7)**	******	**-68.1**
Group share of post-tax profit [2]	**386**	**39**	**367**	**36**	**5.3**	**1,485**	**41**	**1,407**	**38**	**5.5**

Notes:

The accounts of the associates are prepared based on local GAAP. Where applicable, the accounting policies of the associates have been restated for compliance with the Group's accounting policies.(2) Share of results for the fourth quarter and year ended 31 March 2013 excluded the Group's share of Globe's accelerated depreciation arising from its network modernisation and IT transformation which has been classified as an exceptional item of the Group.

(3) The Group ceased to equity account for the losses of PBTL from 1 April 2012 as PBTL's carrying value was nil as at 31 March 2012.

(4) The Group reclassified from 1 July 2012 its 30% equity interest in Warid Pakistan as "Asset Held for Sale" upon a plan approved by the Board, and equity accounting has ceased from the date of reclassification. Warid Pakistan was disposed in March 2013.

(5) Shows the post-tax profit contribution of the associates to the Group's underlying net profit.

** *denotes less than +/-0.5%.*

	Quarter 31 Mar		**YOY Chge**	**Year 31 Mar**		**YOY Chge**
	2013	**2012**		**2013**	**2012**	
	S$ m	**S$ m**	**%**	**S$ m**	**S$ m**	**%**
SingTel share of associates' tax	(153)	(155)	-1.0	(619)	(590)	4.9
Optus share of associates' tax	(1)	(2)	-60.9	(2)	(7)	-68.1
Group share of associates' tax (a)	**(154)**	**(157)**	**-1.8**	**(621)**	**(597)**	**4.0**
Group share of pre-tax results (b)	**540**	**524**	**3.2**	**2,106**	**2,005**	**5.0**
Effective tax rate (a)/(b)	***28.5%***	***30.0%***		***29.5%***	***29.8%***	

SECTION IV : ASSOCIATES/ JOINT VENTURES

The Group's share of associates' pre-tax profits grew 3.2% as the Indonesian Rupiah declined a significant 9% while the Indian Rupee fell a steep 11% from the same quarter last year. Excluding currency translation impact, associates' pre-tax contributions would have grown 8.3%.

Telkomsel and AIS performed strongly with increases in revenue and EBITDA underpinned by data growth. Globe recorded service revenue growth on sustained growth momentum in mobile and broadband. Globe's EBITDA, however, was stable this quarter on higher subsidy expenses and service costs.

Compared to the preceding quarter, Airtel reported better operating performance. India operations showed good improvements and momentum, partially offsetting the weakness in Africa on seasonality and economic headwinds in various parts of Africa. Year-on-year, operating revenue was up 9% and EBITDA increased 4%. Net profit, however, declined 49% due to higher depreciation and spectrum amortisation charges on continued investments in mobile networks, increased financing costs and higher income taxes.

On a post-tax basis, the associates overall contributed 39% to the Group's underlying net profit, 3 percentage points higher than a year ago.

For the full year ended 31 March 2013, the Group's share of associates' pre-tax profits was up 5.0% while share of post-tax profits increased 5.5%. If the regional currencies had remained stable from a year ago, the pre- and post-tax contributions from the associates would have increased 12% each.

PT Telekomunikasi Selular ("Telkomsel")

Telkomsel is the leading operator of cellular telecommunications services in Indonesia with over 57,000 radio base stations (including 3G Node B) providing nationwide coverage.

Operating revenue for the current quarter was up a robust 13% year-on-year with growth across voice, SMS and data. The revenue increase was also boosted by higher interconnect SMS revenue following the implementation of SMS interconnect regime in June 2012. EBITDA grew 11% as operating expenses increased 17% on higher operation, interconnect and marketing expenses. With lower depreciation and higher interest income, the Group's share of Telkomsel's pre-tax operating profit (before fair value adjustments) grew a strong 14% in Indonesian Rupiah terms.

After including the Group's share of fair value losses and with the significant 9% depreciation of the Indonesian Rupiah against the Singapore Dollar, the Group's overall share of Telkomsel's ordinary pre-tax profit was up 5.8%.

On a post-tax basis, Telkomsel's contribution for the quarter rose 12% to S$185 million and comprised 19% of the Group's underlying net profit, up from 16% a year ago.

Compared to the preceding quarter, operating revenue declined 5% on seasonality while EBITDA was flat.

Telkomsel's mobile customer base declined 4.5 million this quarter as the company cleaned up its subscriber base, compared to 3.7 million net additions in the preceding quarter. As at 31 March 2013, total mobile customer base stood at 121 million, up 9.8% or 10.7 million from a year ago, representing market share of approximately 44%.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Telkomsel continued to expand its network, adding approximately 3,400 radio base stations in the quarter, compared to 3,300 in the preceding quarter.

Advanced Info Service ("AIS")

AIS is the largest mobile communications operator in Thailand and is listed on the Stock Exchange of Thailand.

Service revenue (excluding interconnect) grew 7% underpinned by a stellar 29% growth in non-voice revenues, driven primarily by the wide availability of more affordable smart devices and growing popularity of social applications. Operating expenses (excluding interconnect costs) grew 12% on higher marketing and network expenses on network investment and capacity expansion. Consequently, EBITDA rose 4%. AIS' pre-tax contribution grew 7% year-on-year in Thai Baht terms after accounting for fair value gains and lower depreciation and amortisation charges. In Singapore Dollar terms, the Group's share of AIS' pre-tax profit was up 9% to S$120 million, as the Thai Baht appreciated 2% against the Singapore Dollar.

With lower corporate tax rate in Thailand with effect from January 2013, post-tax contributions rose a higher 13% and contributed 10% to the Group's underlying net profit, up from 8% a year ago.

Against the preceding quarter, AIS' service revenue (excluding interconnection) was stable and EBITDA was up 6% on lower network maintenance expenses and marketing costs.

AIS added 1.4 million mobile customers this quarter, compared to 420,000 in the preceding quarter. Year-on-year, AIS' customer base grew 8.7% or 3 million to 37.1 million.

Bharti Telecom Group ("Airtel")

Airtel is listed on the National Stock Exchange and the Stock Exchange, Mumbai and is the first private telecom operator with an 'all India' presence offering mobile services in all 22 licenced circles. Airtel is also a leading integrated telecommunications company with operations in 20 countries across Asia and Africa.

India, Bangladesh and Sri Lanka ("South Asia")

Compared to the preceding quarter, overall operating metrics improved with positive subscriber net additions, lower churn, higher incremental traffic minutes, stable tariffs and continued momentum in data revenue.

Year-on-year, operating revenue was up 8% mainly driven by the growth in mobile voice traffic of 10% in India while revenue per minute declined 5% on intense competition. Operating expenses rose 11% on higher network related costs driven by significant network expansion and higher energy costs, as well as increased access and interconnection charges. Consequently, EBITDA was up 4%. With higher depreciation and amortisation charges from network expansion as well as investments in 3G and LTE, the Group's share of the pre-tax operating profit (before finance costs and fair value adjustments) was down 5% year-on-year in Indian Rupee terms.

SECTION IV : ASSOCIATES/ JOINT VENTURES

South Asia's pre-tax operating profit contribution was down 14% from a year ago to S$154 million as the Indian Rupee weakened by a significant 11% against the Singapore Dollar.

Compared to the preceding quarter, revenue was up 2% while EBITDA grew 9% on lower selling, general and administrative costs resulting from more disciplined customer acquisition processes and recoveries of bad debts.

Airtel added 6.3 million mobile customers in India this quarter, compared to 4 million of net reductions in the preceding quarter. Average monthly churn at 3.2% was down significantly from 5.9% a quarter ago. As at 31 March 2013, Airtel's mobile customer base in India stood at 188 million of which 8.4 million were 3G customers.

Africa

Airtel offers mobile services in 17 countries across Africa. At end of March 2013, Airtel had launched 3G mobile service across 12 countries and 'Airtel Money' service in 15 countries in Africa.

Results of Africa in this quarter were affected by seasonality, significant slowdown in economic activity in various parts of Africa and lower tariffs.

In US Dollar terms, operating revenue increased 5% year-on-year and would have increased 7% if the local African currencies were held steady against the US Dollar. The higher revenue was driven by growth in non-voice revenue. While total mobile voice traffic grew a strong 22%, revenue per minute declined 21% on intense competitive activities and pricing pressures. With higher network and marketing costs, EBITDA was down 4%.

After including increased depreciation and amortisation charges from network expansion, the Group's share of pre-tax operating profit (before finance costs and fair value adjustments) amounted to S$30 million, compared to S$45 million in the last corresponding quarter.

Compared to the preceding quarter, operating revenue declined 1% while EBITDA was down 5% on seasonality as well as significant slowdown in economic activity in many parts of Africa.

Africa reported its sixth positive free cash flow of US$50 million in the quarter.

Mobile customer base grew 2 million in the current quarter to reach 63.7 million as at 31 March 2013, an increase of 20% or 10.6 million from a year ago.

Overall

After including S$74 million of net finance costs (Q4 FY2012: S$71 million) and S$15 million of fair value losses (Q4 FY2012: S$15 million loss), the Group's share of overall pre-tax profit contribution from Airtel in the quarter amounted to S$96 million, down 31% from a year ago.

Despite lower earnings, income tax expense increased 13% in local currency terms due to dividend distribution tax in respect of Indus' dividend and additional deferred tax charges resulting from an increase in tax surcharge rates. Consequently, the Group's share of post-tax profit declined by 54% to S$38 million and accounted for 4% of the Group's underlying net profit, 4 percentage points lower than a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Including mobile customers across operations in 20 countries covering India, Bangladesh, Sri Lanka and across Africa, Airtel's total mobile customer base across all geographies increased 7.8% or 18.7 million from a year ago to 260 million as at 31 March 2013.

In April 2013, Airtel entered into a definitive agreement to acquire 100% equity interest in Warid Telecom Uganda, and in May 2013, it agreed to buy the remaining 30% in Warid Telecom in Bangladesh.

On 3 May 2013, Airtel announced the sale of 5% stake to the Qatar Foundation Endowment for INR68 billion (US$1.26 billion). SingTel's shareholding in Airtel will consequently be diluted from 32.34% to 30.72%.

Globe Telecom, Inc ("Globe")

Globe is the second largest mobile communications service provider in the Philippines and is listed on the Philippine Stock Exchange.

Globe's ordinary pre-tax profit contribution rose 8.8% year-on-year to S$57 million with the Peso appreciating 3% relative to the Singapore Dollar. This contribution excluded Globe's accelerated depreciation charges related to its network modernisation and IT transformation programs. The Group's share of this exceptional charge of S$44 million (S$34 million post-tax) has been classified as an exceptional item of the Group.

In Philippine Peso terms, service revenue grew 6% from a year ago despite aggressive competition from the incumbent. Mobile revenue increased 3% on continued strong take-up of data services. Broadband revenue was up a robust 23% fuelled by sustained expansion in customer base.

Operating expenses increased 7% on higher subsidy and service costs. Consequently, Globe's EBITDA was stable.

With lower net interest expenses, pre-tax operating profit (before exceptional items and fair value adjustments) grew 10% from a year ago.

Against the preceding quarter, operating revenue was stable while EBITDA improved 12% on lower marketing and service costs.

On a post-tax basis, Globe contributed S$43 million or 4% to the Group's underlying net profit, stable from a year ago.

Globe added 2 million mobile customers in the current quarter, from 1.1 million in the preceding quarter. As at 31 March 2013, its mobile customer base was 35.1 million, up 13% or 4.1 million from a year ago.

Globe has successfully completed its tender offer for Bayan Telecommunication Inc's ("**Bayan**") debt papers on 22 December 2012. In aggregate, Globe acquired 96.49% of Bayan's total debt. As a next step, Globe intends to secure approval to amend the terms of Bayan's rehabilitation plan and begin work on drafting a long term and sustainable path for the Lopez-led company. Bayan has been in rehabilitation since 2003 and is expected to remain so until 2023.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Warid Telecom (Private) Limited ("Warid Pakistan")

In March 2013, SingTel completed the divestment of its 30% stake in Warid Pakistan, and recorded an exceptional net loss of S$225 million, which included cumulative foreign currency translation losses of S$366 million and transaction costs.

Pacific Bangladesh Telecom Limited ("PBTL")

PBTL's carrying value was nil as at 31 March 2012 and the Group ceased to equity account for the results of PBTL from 1 April 2012.

SECTION IV : ASSOCIATES/ JOINT VENTURES

PROFORMA INFORMATION

The following tables show unaudited proforma proportionate financial information which has been derived from the Income Statements of the Group prepared on a statutory basis.

Proportionate presentation is not required by Singapore GAAP and is not intended to replace the financial statements prepared in accordance with Singapore GAAP. However, since the associates are not consolidated on a line by line basis, proportionate information is provided as supplemental data to facilitate a better appreciation of the relative contribution from the Group's operations in Australia, Singapore and other regional markets.

Proportionate operating revenue	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Group operating revenue						
SingTel	1,688	1,717	-1.7	6,732	6,551	2.8
Optus	2,793	3,063	-8.8	11,451	12,275	-6.7
	4,481	**4,780**	**-6.3**	**18,183**	**18,825**	**-3.4**
Proportionate share of operating revenue of associates						
Regional mobile associates	2,817	2,801	0.6	11,124	10,997	1.2
Singapore associates	85	78	9.7	319	273	17.0
Other overseas associates	35	36	-4.2	128	137	-7.1
	2,936	**2,914**	**0.8**	**11,571**	**11,407**	**1.4**
Enlarged revenue	**7,418**	**7,694**	**-3.6**	**29,754**	**30,232**	**-1.6**
% of overseas revenue to enlarged revenue	***76%***	***77%***		***76%***	***77%***	

In the quarter, overseas revenue contributed 76% to the Group's enlarged revenue against 77% a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Proportionate EBITDA	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Group EBITDA						
SingTel	529	528	0.2	2,147	2,128	0.9
Optus	900	902	-0.2	3,053	3,091	-1.2
	1,428	**1,430**	**-0.1**	**5,200**	**5,219**	**-0.4**
Proportionate share of associates' EBITDA (1)						
Regional mobile associates	1,099	1,133	-3.0	4,357	4,458	-2.3
Singapore associates	26	25	6.1	109	90	20.6
Other overseas associates	29	35	-19.3	103	119	-13.6
	1,154	**1,193**	**-3.3**	**4,568**	**4,667**	**-2.1**
Total proportionate EBITDA	**2,582**	**2,622**	**-1.5**	**9,768**	**9,885**	**-1.2**
Overseas proportionate EBITDA as a % to total proportionate EBITDA	***79%***	***79%***		***77%***	***78%***	
Contributions to total proportionate EBITDA						
Regional mobile associates	43%	43%		45%	45%	
Australia	35%	34%		31%	31%	
Singapore	21%	21%		23%	22%	
Others	1%	1%		1%	1%	
	100%	**100%**		**100%**	**100%**	

Note:
(1) Proportionate share of associates' EBITDA represents the Group's effective interests in the respective entities' EBITDA. As such, proportionate EBITDA does not represent EBITDA available to the Group.

Through its investments in key market overseas, the Group has diversified its earnings base. Overseas operations contributed 79% to proportionate EBITDA, stable from a year ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

Number of mobile customers (000s)	Total Number			Proportionate Share [1]		
	31 Mar 2013	31 Dec 2012	31 Mar 2012	31 Mar 2013	31 Dec 2012	31 Mar 2012
SingTel	3,806	3,755	3,580	3,806	3,755	3,580
Optus	9,592	9,565	9,489	9,592	9,565	9,489
	13,398	**13,320**	**13,069**	**13,398**	**13,320**	**13,069**
Regional Mobile Associates						
Airtel						
- South Asia	196,126	189,416	188,008	63,425	61,219	60,764
- Africa	63,718	61,687	53,140	20,606	19,937	17,175
	259,844	251,103	241,148	84,031	81,156	77,939
Telkomsel	120,611	125,147	109,881	42,214	43,801	38,458
AIS	37,119	35,744	34,138	8,656	8,336	7,961
Globe	35,142	33,119	31,025	16,626	15,672	14,681
	452,716	445,113	416,192	151,527	148,965	139,039
Warid Pakistan	-	12,731	14,397	-	3,819	4,319
PBTL	1,451	1,536	1,786	653	691	804
	454,167	**459,380**	**432,375**	**152,180**	**153,475**	**144,162**
Group	**467,565**	**472,700**	**445,444**	**165,578**	**166,795**	**157,231**
Excluding Warid Pakistan	***467,565***	***459,969***	***431,047***	***165,578***	***162,976***	***152,912***

Note:

(1) Proportionate share of mobile customers represents the total number of mobile customers of an associate multiplied by the Group's effective percentage ownership in the associate at the respective dates.

Warid Pakistan was disposed in March 2013. Excluding Warid Pakistan, the Group's combined mobile customer base was 468 million, up 1.7% or 7.6 million from a quarter ago, and 8.5% or 36.5 million from a year ago. On a proportionate share basis, the increase was 1.6% to 166 million from a quarter ago.

SECTION IV : ASSOCIATES/ JOINT VENTURES

CASH DIVIDENDS RECEIVED FROM ASSOCIATES / JOINT VENTURES [1]

	Quarter 31 Mar		YOY	Year 31 Mar		YOY
	2013 S$ m	2012 S$ m	Chge %	2013 S$ m	2012 S$ m	Chge %
Regional mobile associates						
Telkomsel [2]						
- final dividend FY 2011 / FY 2010	-	-	-	485	434	11.7
AIS [3]						
- interim dividend FY 2012 / FY 2011	-	-	-	163	106	53.6
- final dividend FY 2011 / FY 2010	-	-	-	118	102	15.6
	-	-	-	281	208	34.9
Globe [4]						
- second dividend FY 2011 / FY 2010	-	-	-	60	55	8.3
- first dividend FY2012 / FY2011	63	60	5.0	63	60	5.0
	63	60	5.0	123	115	6.6
Airtel [5]						
- final dividend FY 2012 / FY 2011	-	-	-	13	16	-15.2
	63	**60**	**5.0**	**902**	**773**	**16.7**
Other associates						
Southern Cross [6]	19	14	39.0	47	42	13.9
SingPost	6	6	-	31	31	-
International Cableship						
- special dividend	-	54	nm	-	54	nm
- ordinary dividend	-	-	-	5	8	-35.0
	-	54	nm	5	62	-91.6
Others	2	4	-45.9	8	12	-37.0
Total	**90**	**138**	**-34.5**	**993**	**920**	**8.0**

Notes:

(1) The cash dividends received from overseas associates as stated here are before related tax payments.

(2) Telkomsel declared a full year dividend of 85% on net profit for its 2012 financial year (FY 2011: 80%). The Group's share of the dividend of approximately S$589 million is expected to be received in the June 2013 quarter.

(3) AIS dividend policy is to pay dividend of at least 100% of net profit. Dividends will be paid twice a year, with an interim dividend distributed from the first half operating results and annual dividend distributed from the second half operating results. On 27 March 2013, AIS declared a final dividend of Baht 5 per share for its 2012 financial year. The Group received its share of final dividend of S$144 million in April 2013.

(4) Globe's dividend policy is to pay ordinary dividend of 75% to 90% of prior year's core net income, payable semi-annually in March and September of each year. Globe declared a full year dividend of 86% of core net income for its 2012 financial year (FY 2011: 86%). Globe paid its first semi-annual dividend of Peso 33.5 per common share in March 2013. The Group's share of this dividend is Peso 2.10 billion (S$63 million).

(5) Airtel does not have a fixed dividend policy.

(6) Southern Cross does not have a fixed dividend policy.

The total dividends received from the associates for the quarter amounted to S$90 million compared to S$138 million in the corresponding quarter last year, mainly due to a non-recurring S$54 million special dividend received from International Cableship Pte Ltd in the corresponding quarter last year.

SECTION IV : ASSOCIATES/ JOINT VENTURES

KEY OPERATIONAL DATA

	Airtel [1]	Telkomsel	AIS	Globe	PBTL
SingTel's investment:					
Year of initial investment	**2000**	**2001**	**1999**	**1993**	**2005**
Effective shareholding (%)	32.3%	35.0%	23.3%	47.3%	45.0%
Investment to date	S$2.31 bil	S$1.93 bil	S$1.20 bil	S$1.02 bil	S$238 mil
Closing market share price [2]	INR 291.8	NA	THB 240 [7] THB 242 [8]	PHP 1,200	NA
Market capitalisation					
- Total	S$25.24 bil	NA	S$29.61 bil	S$4.99 bil	NA
- SingTel holding	S$8.16 bil	NA	S$6.90 bil	S$2.36 bil	NA
Operational Performance :					
Mobile penetration rate [3]	70%	111%	132%	104%	60%
Market share, 31 Mar 2013 [3]	21.7%	44.0%	43.6%	32.9%	1.5%
Market share, 31 Dec 2012 [4]	21.0%	45.3%	43.6%	32.1%	1.6%
Market position [3] [5]	#1	#1	#1	#2	#6
Mobile customers ('000)					
- Aggregate	259,844	120,611	37,119	35,142	1,451
- Proportionate	84,031	42,214	8,656	16,626	653
Growth in mobile customers (%) [6]	7.8%	9.8%	8.7%	13%	-19%
Credit ratings					
- Sovereign (Moody's/ S&P's)	Baa3/BBB-	Baa3/BB+	Baa1/BBB+	Ba1/BB+	Ba3/BB-
- Company (Moody's/ S&P's)	NA/BB+	Baa1/BBB-	NA/A-	NA	NA

Notes:

(1) Mobile penetration rate, market share and market position pertain to India market only.
(2) Based on closing market price on 31 March 2013, in local currency.
(3) Based on actual or estimated data available as at 31 March 2013. Mobile penetration rate for Philippines was based on 31 December 2012, which was the latest available data. Mobile penetration rate for India and market share for Airtel were based on 28 February 2013, which were the latest available data.
(4) Based on actual data a quarter ago.
(5) Based on number of mobile customers.
(6) Compared against 31 March 2012 and based on aggregate mobile customers.
(7) Based on local market price quoted on the Stock Exchange of Thailand.
(8) Based on foreign market price quoted on the Stock Exchange of Thailand.
NA Denotes not applicable.

Please refer to **Appendix 4** for the currency rate movements of the major associates.

SECTION V : GLOSSARY

"ACCC"	Australian Competition And Consumer Commission.
"ADSL"	Asymmetric digital subscriber line.
"ARPU"	Average revenue per user.
"Associate"	Refers to an associate and/or a joint venture company under Singapore Financial Reporting Standard.
"DEL"	Direct exchange lines, which are telephone lines connected directly to a telephone switch.
"Digital business"	Refers to all businesses under Group Digital Life segment.
"EI"	Exceptional items, which refer to items of income or expense within profit or loss from ordinary activities that are of such size, nature or incidence that their separate disclosure is considered necessary to explain the performance for the financial period.
"EBIT"	Earnings before interest and tax.
"EBITDA"	Earnings before interest, tax, depreciation and amortisation, namely the aggregate of operating revenue and other income less operating expenses of the Singapore and Australia operations, and excludes the share of pre-tax results of associates.
"EBITDA margin"	Ratio of EBITDA over operating revenue.
"EPS"	Earnings per share.
"FRS"	Financial Reporting Standard.
"Free Cash Flow"	Free cash flow refers to cash flow from operating activities less cash capital expenditure.
"GDP"	Gross Domestic Product.
"ICT"	Infocomm Technology.
"IP"	Internet Protocol.
"IP VPN"	Internet Protocol Virtual Private Network.
"MMS"	Multimedia messaging service.
"MOU"	Minutes of use per subscriber.
"NA"	Not applicable.
"ND"	Not disclosed.
"NetLink Trust"	NetLink Trust, a business trust established as part of IDA's effective open access requirements under Singapore's Next Generation Nationwide Broadband Network, is currently 100% owned by SingTel. NetLink Trust is equity accounted as an associate in the Group as SingTel does not control it.
"NCS"	NCS Pte Ltd, SingTel's wholly-owned subsidiary, and its subsidiaries.
"NM"	Not meaningful.
"OpenNet"	OpenNet Pte Ltd, the Netco for Singapore's Next Generation Nationwide Broadband Network, which SingTel has a 30% equity interest.
"Optus"	SingTel Optus Pty Limited, SingTel's wholly-owned subsidiary, and its subsidiaries.
"SAI"	SingTel Australia Investment Ltd, SingTel's wholly-owned subsidiary, which has 100% equity interest in Singapore Telecom Australia Investments Pty Limited ("**STAI**").
"STAI"	Singapore Telecom Australia Investments Pty Limited, which has 100% equity interest in Optus.
"SMB"	Small and medium sized business.
"SMS"	Short message service.
"Singapore"	Effective 1 April 2012, the term refers to the Group's operations but excludes Optus and the associates. Therefore, this includes the overseas operations of SingTel including Amobee Inc.
"SME"	Refers to small-medium businesses.
"ULL"	Unbundled Local Loop.
"Underlying net profit"	Defined as net profit before exceptional items and exchange differences on capital reductions of certain overseas subsidiaries, net of hedging, as well as significant exceptional items of associates.

GROUP SUMMARY INCOME STATEMENTS
For The Fourth Quarter Ended 31 March 2013

	Quarter 31 Mar 2013			2013		2013	2012	
	Singapore S$ m	Asso/JV S$ m	Corp S$ m	SingTel S$ m	Optus S$ m	Group S$ m	Group S$ m	YOY Chge %
Operating revenue	**1,688**	**-**	**-**	**1,688**	**2,793**	**4,481**	**4,780**	**-6.3**
Operating expenses	(1,177)	-	-	(1,177)	(1,915)	(3,092)	(3,368)	-8.2
	512	-	-	512	878	1,390	1,413	-1.6
Other income	17	-	-	17	22	39	17	128.4
EBITDA	**529**	**-**	**-**	**529**	**900**	**1,428**	**1,430**	**-0.1**
- EBITDA margin	***31.3%***	**-**	**-**	***31.3%***	***32.2%***	***31.9%***	***29.9%***	
Share of associates' pre-tax profits								
Regional mobile associates	-	*514*	-	*514*	-	*514*	*510*	*0.9*
Other associates	-	*26*	-	*26*	*	*26*	*29*	*-10.7*
- ordinary operations	-	540	-	540	*	540	539	0.3
- exceptional items	-	-	-	-	-	-	(15)	nm
	-	**540**	**-**	**540**	*****	**540**	**524**	**3.2**
EBITDA and share of associates' pre-tax profits	**529**	**540**	**-**	**1,069**	**900**	**1,969**	**1,953**	**0.8**
Depreciation & amortisation	(176)	-	-	(176)	(375)	(551)	(508)	8.5
EBIT	**352**	**540**	**-**	**893**	**525**	**1,418**	**1,446**	**-1.9**
Net finance expense								
- net interest expense	(28)	-	-	(28)	(42)	(71)	(80)	-12.3
- other finance income/(expense)	6	-	-	6	*	7	(13)	nm
	(22)	-	-	(22)	(42)	(64)	(93)	-31.3
Profit before EI	**331**	**540**	**-**	**871**	**483**	**1,354**	**1,353**	**0.1**
Exceptional items ("EI")	(12)	(44)	(76)	(133)	(16)	(149)	(4)	@
Profit before tax	**318**	**496**	**(76)**	**738**	**467**	**1,205**	**1,349**	**-10.6**
Taxation								
- current and deferred taxes	(24)	-	-	(24)	(151)	(175)	(153)	14.7
- exceptional tax credit	1	10	-	11	5	16	270	-94.0
- share of taxes of associates	-	(153)	-	(153)	(1)	(154)	(157)	-1.8
- withholding taxes [(2)]	(23)	-	-	(23)	-	(23)	(20)	15.0
	(46)	(143)	-	(189)	(147)	(336)	(60)	462.0
Profit after tax	**272**	**354**	**(76)**	**549**	**320**	**869**	**1,289**	**-32.6**
Minority interests	(1)	-	-	(1)	-	(1)	*	nm
Net profit	**271**	**354**	**(76)**	**548**	**320**	**868**	**1,289**	**-32.6**
Net profit	**271**	**354**	**(76)**	**548**	**320**	**868**	**1,289**	**-32.6**
Exclude :								
Exceptional items	12	44	76	133	16	149	4	@
Exceptional tax credit	(1)	(10)	-	(11)	(5)	(16)	(270)	-94.0
Underlying net profit	**282**	**387**	**-**	**670**	**331**	**1,001**	**1,023**	**-2.2**

Notes:

(1) As at 31 March 2013, SingTel owned 1,583,400 km of access fibre network and 831,046 km of junction fibre network, up 12% and 7% from 31 March 2012 respectively.

(2) These are withholding taxes deducted at source when dividends are remitted by the overseas associates.

GROUP SUMMARY INCOME STATEMENTS
For The Year Ended 31 March 2013

	Year 31 Mar 2013			2013		2013	2012	YOY Chge
	Singapore S$ m	Asso/JV S$ m	Corp S$ m	SingTel S$ m	Optus S$ m	Group S$ m	Group S$ m	%
Operating revenue	**6,732**	**-**	**-**	**6,732**	**11,451**	**18,183**	**18,825**	**-3.4**
Operating expenses	(4,631)	-	-	(4,631)	(8,469)	(13,100)	(13,710)	-4.4
	2,101	-	-	2,101	2,982	5,083	5,116	-0.6
Other income	45	-	-	45	72	117	103	13.2
EBITDA	**2,147**	**-**	**-**	**2,147**	**3,053**	**5,200**	**5,219**	**-0.4**
- EBITDA margin	***31.9%***	**-**	**-**	***31.9%***	***26.7%***	***28.6%***	***27.7%***	
Share of associates' pre-tax profits								
Regional mobile associates	-	*2,002*	-	*2,002*	-	*2,002*	*1,902*	*5.2*
Other associates	-	*104*	-	*104*	*	*104*	*110*	*-5.4*
- ordinary operations	-	2,106	-	2,106	*	2,106	2,013	4.6
- exceptional items	-	-	-	-	-	-	(8)	nm
	-	**2,106**	**-**	**2,106**	*****	**2,106**	**2,005**	**5.0**
EBITDA and share of associates' pre-tax profits	**2,147**	**2,106**	**-**	**4,252**	**3,053**	**7,306**	**7,223**	**1.1**
Depreciation & amortisation	(666)	-	-	(666)	(1,461)	(2,127)	(2,002)	6.3
EBIT	**1,481**	**2,106**	**-**	**3,586**	**1,592**	**5,178**	**5,222**	**-0.8**
Net finance expense								
- net interest expense	(117)	-	-	(117)	(182)	(298)	(350)	-14.6
- other finance income	*	-	-	*	*	*	9	nm
	(117)	-	-	(117)	(182)	(298)	(341)	-12.5
Profit before EI	**1,364**	**2,106**	**-**	**3,470**	**1,410**	**4,880**	**4,881**	******
Exceptional items ("EI")	(19)	(114)	44	(89)	(65)	(154)	86	nm
Profit before tax	**1,345**	**1,992**	**44**	**3,381**	**1,346**	**4,726**	**4,967**	**-4.9**
Taxation								
- current and deferred taxes	(118)	-	-	(118)	(428)	(546)	(521)	4.9
- exceptional tax credit	1	31	-	32	20	51	227	-77.4
- share of taxes of associates	-	(619)	-	(619)	(2)	(621)	(597)	4.0
- withholding taxes (1)	(100)	-	-	(100)	-	(100)	(87)	15.0
	(217)	(588)	-	(805)	(411)	(1,216)	(978)	24.3
Profit after tax	**1,128**	**1,404**	**44**	**2,576**	**935**	**3,511**	**3,990**	**-12.0**
Minority interests	(2)	-	-	(2)	-	(2)	(1)	187.5
Net profit	**1,126**	**1,404**	**44**	**2,573**	**935**	**3,508**	**3,989**	**-12.0**
Net profit	**1,126**	**1,404**	**44**	**2,573**	**935**	**3,508**	**3,989**	**-12.0**
Exclude :								
Exceptional items	19	114	(44)	89	65	154	(86)	nm
Exceptional tax credit	(1)	(31)	-	(32)	(20)	(51)	(227)	-77.4
Underlying net profit	**1,144**	**1,487**	**-**	**2,631**	**980**	**3,611**	**3,676**	**-1.8**

Note:
(1) These are withholding taxes deducted at source when dividends are remitted by the overseas associates.

	Quarter 31 Mar 2013 S$ m	YOY Change %	YOY Change in constant currency [(1)] %	Year 31 Mar 2013 S$ m	YOY Change %	YOY Change in constant currency [(1)] %
Operating revenue	**4,481**	**-6.3**	**-4.1**	**18,183**	**-3.4**	**-2.1**
Operating expenses	(3,092)	-8.2	-6.0	(13,100)	-4.4	-3.1
	1,390	-1.6	0.7	5,083	-0.6	0.7
Other income	39	128.4	132.0	117	13.2	15.6
EBITDA	**1,428**	**-0.1**	**2.2**	**5,200**	**-0.4**	**1.0**
-EBITDA margin	***31.9%***			***28.6%***		
Share of associates' pre-tax profits						
- Telkomsel	*242*	*9.4*	*14.8*	*1,004*	*12.7*	*21.6*
- AIS	*120*	*9.0*	*7.1*	*438*	*25.0*	*26.7*
- Airtel	*96*	*-31.1*	*-23.9*	*369*	*-33.2*	*-23.2*
- Globe	*57*	*8.8*	*5.1*	*210*	*12.5*	*9.4*
- PBTL	*-*	*nm*	*nm*	*-*	*nm*	*nm*
- Warid	*-*	*nm*	*nm*	*(18)*	*-67.5*	*-66.0*
Regional mobile associates	514	0.9	6.1	2,002	5.2	12.8
Other associates	26	-10.7	-10.7	104	-5.4	-5.4
- ordinary operations	540	0.3	5.2	2,106	4.6	11.8
- exceptional items	-	nm	nm	-	nm	nm
	540	**3.2**	**8.3**	**2,106**	**5.0**	**12.2**
EBITDA and share of associates' pre-tax profits	**1,969**	**0.8**	**3.8**	**7,306**	**1.1**	**4.1**
Depreciation & amortisation	(551)	8.5	11.3	(2,127)	6.3	7.9
EBIT	**1,418**	**-1.9**	**1.2**	**5,178**	**-0.8**	**2.6**
Net finance expense	(64)	-31.3	-29.6	(298)	-12.5	-11.4
Profit before exceptional items	**1,354**	**0.1**	**3.3**	**4,880**	**	**3.6**
Exceptional items	(149)	@	@	(154)	nm	*nm*
Profit before tax	**1,205**	**-10.6**	**-7.4**	**4,726**	**-4.9**	**-1.3**
Taxation	(336)	462.0	488.1	(1,216)	24.3	30.5
Profit after tax	**869**	**-32.6**	**-30.4**	**3,511**	**-12.0**	**-9.2**
Minority interests	(1)	nm	nm	(2)	187.5	187.5
Net profit	**868**	**-32.6**	**-30.5**	**3,508**	**-12.0**	**-9.2**
Net profit	**868**	**-32.6**	**-30.5**	**3,508**	**-12.0**	**-9.2**
Exclude:						
Exceptional items	149	@	@	154	nm	nm
Exceptional tax credit	(16)	-94.0	-93.9	(51)	-77.4	-77.1
Underlying net profit	**1,001**	**-2.2**	**0.6**	**3,611**	**-1.8**	**1.4**

Note:

(1) Assuming constant exchange rates for the Australian Dollar and/or regional currencies (Indian Rupee, Indonesian Rupiah, Philippine Peso and Thai Baht) from the corresponding periods ended 31 March 2012.

DIGITAL BUSINESS [1]

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue	**24**	**9**	**155.9**	**92**	**38**	**142.3**
Operating expenses	(65)	(17)	286.9	(177)	(62)	184.1
	(41)	(8)	449.3	(85)	(25)	248.6
Other income	1	*	nm	1	*	nm
EBITDA	**(40)**	**(7)**	**445.9**	**(84)**	**(24)**	**246.5**
Depreciation & amortisation	(11)	(3)	220.6	(37)	(12)	200.0
EBIT	**(51)**	**(11)**	**375.0**	**(121)**	**(37)**	**230.9**

Note:

(1) Digital business refers to all businesses under Singapore Digital Life and comprise mainly e-commerce, concierge and hyper-local services, and mobile advertising of Amobee Inc. In this quarter, Singapore Digital Life has been re-defined to exclude mio TV.

SINGAPORE (EXCLUDING DIGITAL BUSINESS)

	Quarter 31 Mar 2013 S$ m	Quarter 31 Mar 2012 S$ m	YOY Chge %	Year 31 Mar 2013 S$ m	Year 31 Mar 2012 S$ m	YOY Chge %
Operating revenue	**1,665**	**1,708**	**-2.5**	**6,641**	**6,513**	**2.0**
Operating expenses	(1,112)	(1,171)	-5.1	(4,454)	(4,397)	1.3
	553	537	3.0	2,187	2,117	3.3
Other income	16	(2)	nm	44	36	22.8
EBITDA	**569**	**535**	**6.4**	**2,231**	**2,152**	**3.6**
- margin	***34.2%***	***31.3%***		***33.6%***	***33.0%***	
Depreciation & amortisation	(165)	(143)	15.9	(629)	(565)	11.3
EBIT	**404**	**392**	**2.9**	**1,602**	**1,587**	**0.9**

GROUP STATEMENTS OF FINANCIAL POSITION

	As at		
	31 Mar 2013 (Audited) S$ million	31 Dec 2012 (Unaudited) S$ million	31 Mar 2012 (Audited) S$ million
Current assets			
Cash and cash equivalents	911	831	1,346
Trade and other receivables	3,680	3,502	3,927
Asset held for sale	-	38	334
Derivative financial instruments	1	*	3
Inventories	214	255	208
	4,806	**4,626**	**5,819**
Non-current assets			
Property, plant and equipment	11,725	11,475	11,580
Intangible assets	10,709	10,874	10,174
Associates	196	185	212
Joint ventures	9,691	9,650	9,968
Available-for-sale investments	240	223	149
Derivative financial instruments	131	120	98
Deferred tax assets	945	962	963
Other non-current receivables	210	124	130
Loan to an associate	1,331	1,331	1,325
	35,178	**34,943**	**34,599**
Total assets	**39,984**	**39,569**	**40,418**
Current liabilities			
Trade and other payables	4,899	4,303	5,053
Current tax liabilities	429	477	299
Interim dividend payable	-	1,084	-
Borrowings (unsecured)	350	350	106
Borrowings (secured)	42	42	25
Derivative financial instruments	15	13	23
Deferred gain (1)	58	58	29
	5,792	**6,327**	**5,535**
Non-current liabilities			
Borrowings (unsecured)	7,330	7,359	8,470
Borrowings (secured)	207	215	192
Deferred income	343	735	746
Deferred gain (1)	1,186	1,187	1,061
Derivative financial instruments	588	553	508
Deferred tax liabilities	299	321	244
Other non-current liabilities	249	215	214
	10,203	**10,587**	**11,434**
Total liabilities	**15,994**	**16,913**	**16,970**
Net assets	**23,989**	**22,656**	**23,448**
Share capital and reserves			
Share capital	2,634	2,634	2,632
Reserves	21,331	19,998	20,795
Equity attributable to shareholders of the Company	23,965	22,632	23,428
Minority interests	25	24	20
Total equity	**23,989**	**22,656**	**23,448**

Note:

CURRENCY RISK MANAGEMENT & OTHER MATTERS

The Group maintains a policy of hedging all known foreign currency exposures related to commercial commitments or transactions. These commitments or transactions include payment of operating expenses, traffic settlement, capital expenditure, interest and debt. Translation risks of foreign currency EBITDA and net investments are not hedged unless specifically approved by the Board.

Financial instruments such as foreign currency forward contracts and cross currency swaps are used only to hedge underlying commercial exposures and are not held or sold for speculative purposes. All hedging transactions are reviewed regularly.

To minimise the adverse impact of foreign exchange movements on the Group's financial position, the Group determines the appropriate debt currency mix by matching it to the currency mix of the Group's underlying cash flows.

	As at		
	31 Mar	31 Dec	31 Mar
Debt Currency Mix	**2013**	**2012**	**2012**
SGD	65%	64%	65%
AUD	35%	36%	35%
Total	**100%**	**100%**	**100%**

The debt currency mix is constantly being reviewed and aligned with the Group's cash flows.

CREDIT RATINGS

As at 31 Mar 2013	SingTel	Optus
Standard & Poor's	A+ (stable)	A (stable)
Moody's Investors Service	Aa3 (stable)	Aa3 (negative)

MAJOR CURRENCY AVERAGE EXCHANGE RATES

1 Australian Dollar buys:	Q1	Q2	Q3	Q4	H1	H2	Full Year
Derived weighted average exchange rate [1] for:							
Operating revenue							
<u>SGD</u>							
FY2013	1.2768	1.2953	1.2699	1.2856	1.2860	1.2775	1.2818
FY2012	1.3176	1.2870	1.3033	1.3339	1.3022	1.3182	1.3103
Change (last corresponding period)	***-3.1%***	***0.6%***	***-2.6%***	***-3.6%***	***-1.2%***	***-3.1%***	***-2.2%***
Underlying net profit							
<u>SGD</u>							
FY2013	1.2773	1.2954	1.2708	1.2863	1.2864	1.2799	1.2827
FY2012	1.3163	1.2833	1.3048	1.3322	1.2994	1.3213	1.3115
Change (last corresponding period)	***-3.0%***	***0.9%***	***-2.6%***	***-3.4%***	***-1.0%***	***-3.1%***	***-2.2%***

<u>Note:</u>
(1) The monthly income statement of Optus is translated from Australian Dollar to Singapore Dollar based on the average exchange rate for the month. These rates represent the derived weighted average exchange rates for the Australian Dollar for the period to date.

1 Singapore Dollar buys:	Q1	Q2	Q3	Q4	H1	H2	Full Year
<u>Rupiah</u>							
FY2013	7,353	7,634	7,874	7,813	7,501	7,844	7,669
FY2012	6,944	7,042	6,993	7,194	6,997	7,093	7,046
Change (last corresponding period)	***5.9%***	***8.4%***	***12.6%***	***8.6%***	***7.2%***	***10.6%***	***8.8%***
<u>Indian Rupee</u>							
FY2013	42.7	44.2	44.2	43.9	43.6	44.0	43.8
FY2012	36.1	37.3	39.5	39.7	36.7	39.6	38.1
Change (last corresponding period)	***18.3%***	***18.5%***	***11.9%***	***10.6%***	***18.8%***	***11.1%***	***15.0%***
<u>Baht</u>							
FY2013	24.8	25.1	25.1	24.1	24.9	24.5	24.7
FY2012	24.4	24.6	24.1	24.5	24.5	24.3	24.4
Change (last corresponding period)	***1.6%***	***2.0%***	***4.1%***	***-1.6%***	***1.6%***	***0.8%***	***1.2%***
<u>Peso</u>							
FY2013	33.8	33.6	33.7	32.9	33.7	33.1	33.4
FY2012	34.8	34.8	33.8	34.0	34.8	33.9	34.4
Change (last corresponding period)	***-2.9%***	***-3.4%***	***-0.3%***	***-3.2%***	***-3.2%***	***-2.4%***	***-2.9%***
<u>Pakistani Rupee</u>							
FY2013	73.0	NA	NA	NA	NA	NA	NA
FY2012	69.0	70.9	68.0	71.9	69.9	70.0	69.9
Change (last corresponding period)	***5.8%***	***nm***	***nm***	***nm***	***nm***	***nm***	***nm***

“NA” denotes not applicable
“nm” denotes not meaningful

OPTUS FINANCIALS IN SINGAPORE DOLLARS

Optus' contribution to the Group summary income statements (in Singapore Dollars) –

	Quarter 31 Mar		YOY Chge	Year 31 Mar		YOY Chge
	2013 S$ m	2012 S$ m	%	2013 S$ m	2012 S$ m	%
Operating revenue	**2,793**	**3,063**	**-8.8**	**11,451**	**12,275**	**-6.7**
Operating expenses	(1,915)	(2,180)	-12.1	(8,469)	(9,251)	-8.5
Other income	22	19	16.0	72	67	6.6
EBITDA	**900**	**902**	**-0.2**	**3,053**	**3,091**	**-1.2**
- EBITDA margin	***32.2%***	***29.4%***		***26.7%***	***25.2%***	
Share of results of joint ventures	*	*	nm	*	*	nm
EBITDA and share of results of joint ventures	**900**	**902**	**-0.2**	**3,053**	**3,091**	**-1.2**
Depreciation & amortisation	(375)	(362)	3.6	(1,461)	(1,424)	2.6
EBIT	**525**	**540**	**-2.8**	**1,592**	**1,666**	**-4.5**
Net finance expense	(42)	(51)	-17.6	(182)	(177)	2.8
Profit before exceptional items	**483**	**489**	**-1.2**	**1,410**	**1,490**	**-5.3**
Exceptional items	(16)	-	nm	(65)	(24)	175.3
Profit before tax	**467**	**489**	**-4.5**	**1,346**	**1,466**	**-8.2**
Taxation	(147)	(133)	10.2	(411)	(434)	-5.3
Net profit	**320**	**356**	**-10.1**	**935**	**1,033**	**-9.5**
Net profit	**320**	**356**	**-10.1**	**935**	**1,033**	**-9.5**
Exclude:						
Exceptional items	16	-	nm	65	24	175.3
Tax on exceptional items	(5)	-	nm	(20)	(7)	174.6
Underlying net profit	**331**	**356**	**-6.9**	**980**	**1,049**	**-6.6**

Note:
The monthly income statement of Optus was translated from the Australian Dollar to Singapore Dollar based on the average exchange rate for the month. The derived weighted average exchange rates on translation of Optus income statement is shown in **Appendix 4**.

OPTUS FINANCIALS IN SINGAPORE DOLLARS

Optus' contribution to the Group operating revenue in Singapore Dollars –

	Quarter 31 Mar		YOY	Year 31 Mar		YOY
	2013 S$ m	2012 S$ m	Chge %	2013 S$ m	2012 S$ m	Chge %
Mobile communications	1,424	1,555	-8.5	5,891	6,255	-5.8
Data and Internet	463	505	-8.4	1,858	1,970	-5.7
National telephone	342	379	-9.6	1,389	1,499	-7.3
Sale of equipment	240	301	-20.3	1,133	1,353	-16.3
IT and Engineering	188	169	11.1	617	574	7.4
International telephone	67	76	-12.6	278	317	-12.2
Pay television	23	25	-8.1	93	99	-6.8
Others	47	53	-11.2	193	208	-7.2
Total	**2,793**	**3,063**	**-8.8**	**11,451**	**12,275**	**-6.7**

Optus' contribution to certain Group items in the statement of financial position were –

	As at		
	31 Mar 2013 S$ m	31 Dec 2012 S$ m	31 Mar 2012 S$ m
Property, plant and equipment (net)	**8,198**	**8,151**	**8,173**
Gross debt			
Current debt	8	8	8
Non-current debt	2,545	2,676	2,840
Gross debt as reported in the statement of financial position	2,553	2,684	2,848
Related net hedging liability	312	260	249
	2,865	2,944	3,098
Less: Cash and bank balances	(195)	(204)	(543)
Net debt	**2,670**	**2,740**	**2,555**
	A$ m	**A$ m**	**A$ m**
Property, plant and equipment (net)	**6,325**	**6,414**	**6,247**
Gross debt			
Current debt	6	6	6
Non-current debt	1,963	2,106	2,171
Gross debt as reported in the statement of financial position	1,970	2,112	2,177
Related net hedging liability	241	205	191
	2,210	2,317	2,368
Less: Cash and bank balances	(151)	(161)	(415)
Net debt	**2,060**	**2,156**	**1,953**