

TRADING UPDATE AND PROFIT GUIDANCE

Silver Chef Limited (ASX: SIV) provides an update on earnings for the 2014 financial year.

The Company expects net profit after tax (NPAT) for the six months to 31 December 2013 to be down 5-10% compared with the prior corresponding period.

The main reason for the lower guidance is the slower asset acquisition rate within the GoGetta business. The slower rate of growth was first recognised in the second half of the 2013 financial year and has continued into the 2014 financial year.

The Company has implemented a number of initiatives to stimulate growth and has observed a recovery over recent weeks to the extent that GoGetta is expected to achieve its asset acquisition targets for the second half. Despite the recovery, the recurring nature of the revenue generated from the rental asset base means the slower rate of growth in the first half will impact full year revenue and earnings.

The Silver Chef (Hospitality) business continues to perform in line with expectations.

Full year NPAT is expected to be 10-15% below previously advised guidance of \$13 million (44 cents per share). For comparison, NPAT for the year ended 30 June 2013 was \$11.5 million (41.5 cents per share).

As previously advised the Company is also undertaking a growth-focussed investment program with expansion of the Silver Chef brand into Canada and the addition of a new asset processing facility in Melbourne. Expenditure associated with these investments is historically high for the Company and will be borne in the current year. Both investments provide important strategic benefits to the Company in the long term. The payback for Canada in particular will be in future years.

The Company will release the results for the half year to 31 December 2013 on Monday 24 February 2014.

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