



VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX: VAH)

Preliminary Operating Statistics August 2013

SUMMARY OF OPERATING STATISTICS - VIRGIN AUSTRALIA¹

Virgin Australia Domestic Operations

Passenger numbers for the month of August 2013 increased by 6.5% and Available Seat Kilometres increased by 3.7% on the prior corresponding period of August 2012. Revenue Passenger Kilometres increased by 7.1% and Revenue Load Factor increased by 2.5 percentage points on the prior corresponding period.

Yield for August Financial Year 2014 to date was positive compared to the prior corresponding period.

Virgin Australia International Operations

Passenger numbers for the month of August 2013 increased by 10.6% on a 0.4% decline in Available Seat Kilometres compared to the prior corresponding period of August 2012. Revenue Load Factor increased by 6.7 percentage points on the prior corresponding period. The increase in passenger numbers is primarily driven by an increase in demand on short-haul routes.

SUMMARY OF OPERATING STATISTICS - TIGERAIR AUSTRALIA

Available Seat Kilometres increased by 34.7%, Revenue Passenger Kilometres increased by 39.3% and Revenue Load Factor increased by 3.0 percentage points to 90.2% for the month of August 2013 compared to the prior corresponding period of August 2012. The increase in Available Seat Kilometres was driven by increased aircraft utilisation and the impact of one additional aircraft in service compared to the prior corresponding period.

24-hour media enquiries: 1800 142 467

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¹ The Preliminary Operating Statistics now consolidate the Regular Passenger Traffic segment of the Skywest business, which was acquired by Virgin Australia in April 2013.



VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS – AUGUST

	Revenue Passengers
DOMESTIC	Revenue Passenger Kilometres (millions)
DOME	Available Seat Kilometres (millions)
	Revenue Load Factor

AUGUST			
2013	2012	Change	
1,527,864	1,435,120	6.5%	
1,772	1,654	7.1%	
2,278	2,196	3.7%	
77.8%	75.3%	2.5 pt	

FINANCIAL YID			
2014	2013	Change	
3,085,514	2,892,030	6.7%	
3,611	3,367	7.2%	
4,588	4,379	4.8%	
78.7%	76.9%	1.8 pt	

ONAL	Revenue Passengers
INTERNATIONAL	Available Seat Kilometres (millions)
INTE	Revenue Load Factor

243,198	219,956	10.6%
1,366	1,372	(0.4%)
83.1%	76.4%	6.7 pt

482,413	455,865	5.8%
2,753	2,759	(0.2%)
81.5%	77.9%	3.6 pt

NETWORK	Revenue Passengers
	Available Seat Kilometres (millions)
TOTAL	Revenue Load Factor

1,771,062	1,655,076	7.0%
3,644	3,568	2.1%
79.9%	75.7%	4.2 pt

3,567,927	3,347,895	6.6%
7,341	7,138	2.8%
79.7%	77.3%	2.4 pt



TIGERAIR AUSTRALIA OPERATING STATISTICS - AUGUST

ILIA	Revenue Passengers
λUSTR⊅	Revenue Passenger Kilometres (000's)
TIGERAIR AUSTRALIA	Available Seat Kilometres (000's)
ЫТ	Revenue Load Factor

AUGUST			
2013	2012	Change	
275,792	202,523	36.2%	
333,042	239,078	39.3%	
369,305	274,177	34.7%	
90.2%	87.2%	3.0 pt	

FINANCIAL YID		
2014	2013	Change
580,406	395,396	46.8%
698,491	482,075	44.9%
766,721	564,068	35.9%
91.1%	85.5%	5.6 pt

Notes:

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (4) Revenue Load Factor means RPKs as a percentage of ASKs. For VA International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.
- (5) Operating statistics for Skywest included in Virgin Australia numbers.



News Summary

- **26 September:** Virgin Australia announced that it will commence direct flights between Brisbane and Cloncurry in regional Queensland on 27 November 2013.
- 25 September: Virgin Australia announced it has extended its partnership with the AFL for five years.
- **25 September:** Virgin Australia announced that it will increase direct services between Perth and the Pilbara town of Karratha in Western Australia as a result of continuing strong demand from the mining and resources industry.
- **20 September:** Virgin Australia welcomed the New Zealand Minister of Transport's decision to re-authorise the airline's trans-Tasman alliance with Air New Zealand (NZX: AIR / ASX: AIZ) until 31 October 2018.
- **17 September:** Virgin Australia announced that it will launch a cabin crew base at Adelaide airport. The new base will create up to 80 jobs in addition to the 140 existing roles at Adelaide airport.
- **16 September:** Virgin Australia launched its wireless inflight entertainment system. The system runs on customers' own devices, streaming hundreds of hours of entertainment for free.
- **10 September:** Virgin Australia became a major sponsor of the Sydney Dance Company. The partnership will support Sydney Dance Company's travel to cities around Australia, including Sydney, Melbourne, Canberra, Perth and the Gold Coast.
- **3 September:** Virgin Australia welcomed the Australian Competition and Consumer Commission's (ACCC) determination reauthorising its trans-Tasman alliance with Air New Zealand until 31 October 2018.
- **30 August:** Virgin Australia reported its financial results for the 2013 financial year.
- **30 August:** Virgin Australia advised it has obtained separate commitments for new unsecured term loan facilities from Air New Zealand, Etihad Airways and Singapore Airlines (SGX: SIA).
- **28 August:** Virgin Australia reported its preliminary operating statistics for July 2013.

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