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STOCK EXCHANGE ANNOUNCEMENT

16 April 2014

UFB rollout ahead as fixed connections increase

Chorus has today released its fixed line and broadband connection numbers as at 31 March 2014.

Fixed line connections increased by 3,000 lines over the three month period to 31 March to a total of 1,779,000 lines. Total broadband connections increased by 12,000 to 1,144,000.

Chorus' UFB network deployment continues to be ahead of schedule with fibre passing about 228,000 premises at 31 March, meaning 297,000 end-users are within reach of ultra-fast broadband.

Fibre connections grew to 35,000 across Chorus' nationwide network at 31 March, although some of this increase included trial lines not previously billed. About 18,300 fibre connections are within Chorus' completed UFB network footprint.

Chorus' rural broadband rollout also continues at pace and had brought 66,500 rural lines within reach of better broadband by 31 March.

| | 31 March 2014 | 31 December 2013 |
|---|---------------|------------------|
| Baseband copper | 1,488,000 | 1,497,000 |
| UCLL | 125,000 | 125,000 |
| SLU/SLES | 4,000 | 5,000 |
| Naked Basic/Enhanced UBA and Naked VDSL | 110,000 | 103,000 |
| Data services over copper | 17,000 | 19,000 |
| Fibre | 35,000 | 27,000 |
| TOTAL FIXED LINE CONNECTIONS | 1,779,000 | 1,776,000 |

| | 31 March 2014 | 31 December 2013 |
|---------------------------------|---------------|------------------|
| Basic UBA | 211,000 | 246,000 |
| Naked Basic UBA | 8,000 | 11,000 |
| Enhanced UBA | 767,000 | 747,000 |
| Naked Enhanced UBA | 93,000 | 87,000 |
| VDSL | 33,000 | 20,000 |
| Naked VDSL | 9,000 | 5,000 |
| Fibre (Bitstream 2, 3 and fibre | 23,000 | 16,000 |
| subdivisions) | | |
| TOTAL BROADBAND CONNECTIONS | 1,144,000 | 1,132,000 |

ENDS

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