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Miscellaneous	
* Asterisks denote mandatory information	
Name of Announcer *	SINGTEL
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Announcement is submitted with respect to *	SINGTEL
Announcement is submitted by *	Lim Li Ching (Ms)
Designation *	Assistant Company Secretary
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>> **Announcement Details**
 The details of the announcement start here ...

Announcement Title *

Description

Attachments
 [Investorslide-TokyoNon-dealRoadshow.pdf](#)
 Total size = **705K**
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SingTel: Asia's leading communications group



Tokyo Non-Deal Roadshow
9 – 10 January 2014

Forward looking statement – important note

The following presentation contains forward looking statements by the management of Singapore Telecommunications Limited ("SingTel"), relating to financial trends for future periods, compared to the results for previous periods.

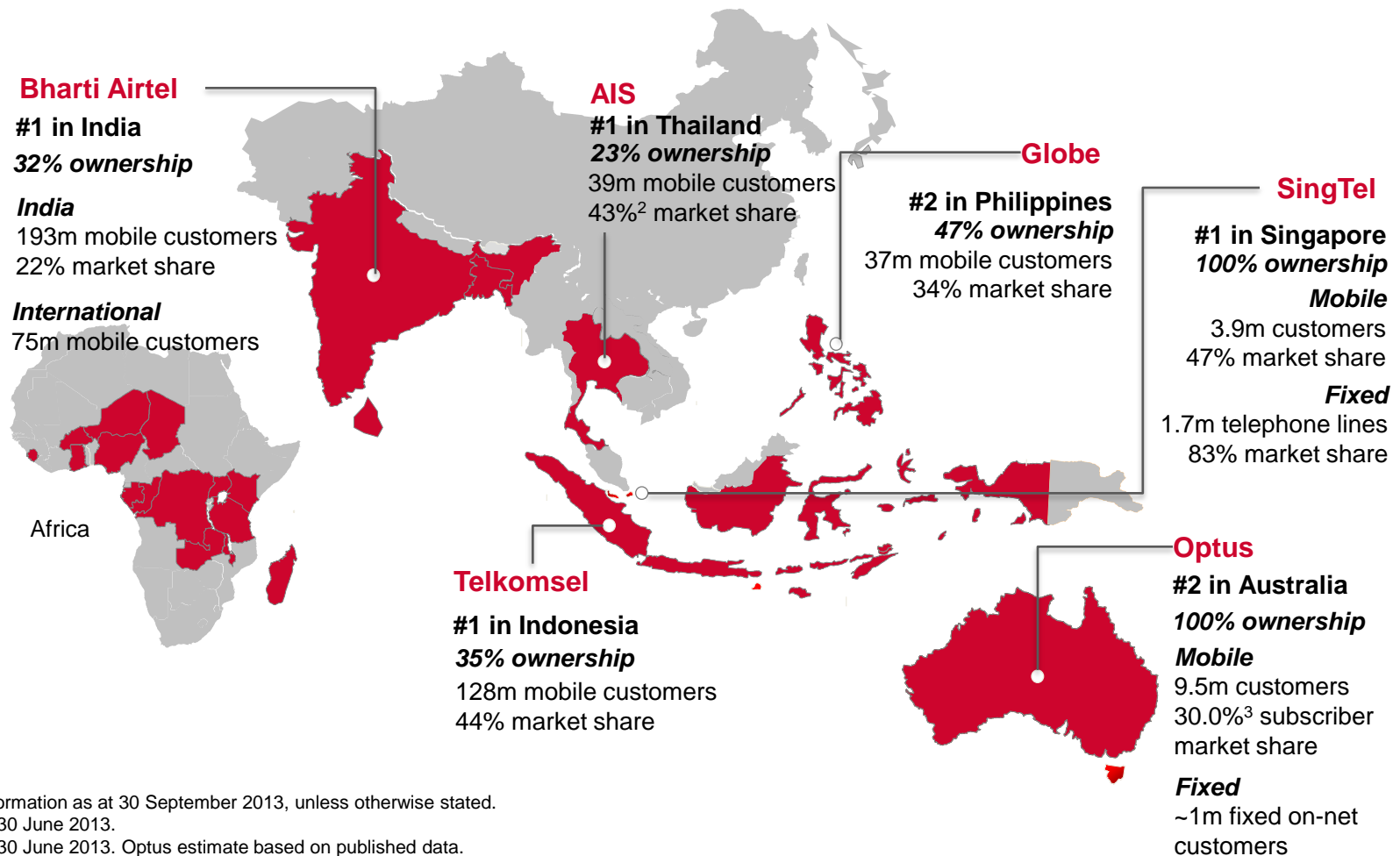
Some of the statements contained in this presentation that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward looking information is based on management's current views and assumptions including, but not limited to, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not, and should not be construed as a representation as to future performance of SingTel. In particular, such targets should not be regarded as a forecast or projection of future performance of SingTel. It should be noted that the actual performance of SingTel may vary significantly from such targets.

“S\$” means Singapore dollars and "A\$" means Australian dollars unless otherwise indicated. Any discrepancies between individual amounts and totals are due to rounding.

Asia's leading communications group

Diversified operations

486m mobile customers across Asia-Pacific & Africa



1. All information as at 30 September 2013, unless otherwise stated.

2. As at 30 June 2013.

3. As at 30 June 2013. Optus estimate based on published data.

Organisation structure supports strategic objectives

Group Consumer

leading provider of next generation communication, infotainment and technology services across Asia Pacific and Africa



Group Enterprise

offers companies comprehensive and integrated ICT solutions, covering mobile, voice and data infrastructure, managed services, cloud computing, IT services & professional consulting



Group Digital Life

focused on building next generation growth engines and key digital solutions that deliver relevant, personalised and timely content and services



Business highlights

Group Consumer

- › Continued investments in networks, spectrum and new technologies across all geographies
- › Introduced new mobile plans in Australia and Singapore to monetise data growth
- › Retooled processes, workforce and sales & distribution channels for Australia consumer business



OPTUS yes

Group Enterprise

- › Integrated Enterprise businesses across Asia Pacific and drove growth in managed services, cloud & IT services
- › Implemented G-Cloud for the Singapore Government
- › Major customer wins and recontracts



ANZ
A\$530m over 5 years

Group Digital Life

- › Amobee's acquisition of Gradient X creates differentiator for digital marketing technology
- › Amobee wins global clients
- › Localising digital products for regional markets



Strong earnings growth across key businesses

Half year ended 30 Sep 2013 % change

Operating revenue

> S\$8,456m

-7%

EBITDA

> S\$2,594m

+3%

Regional Mobile Associates' pre-tax earnings¹

> S\$1,050m

+2%

Net profit

> S\$1,881m

+4%

Free cash flow

> S\$1,812m

-1%

Proportionate EBITDA² – contribution by businesses

S\$4,910m

21%

Group Enterprise

34%

Group Consumer

45%

Regional mobile associates

2%

Other associates

-2%

Group Digital Life & corporate costs



1. Excluding exceptional items.

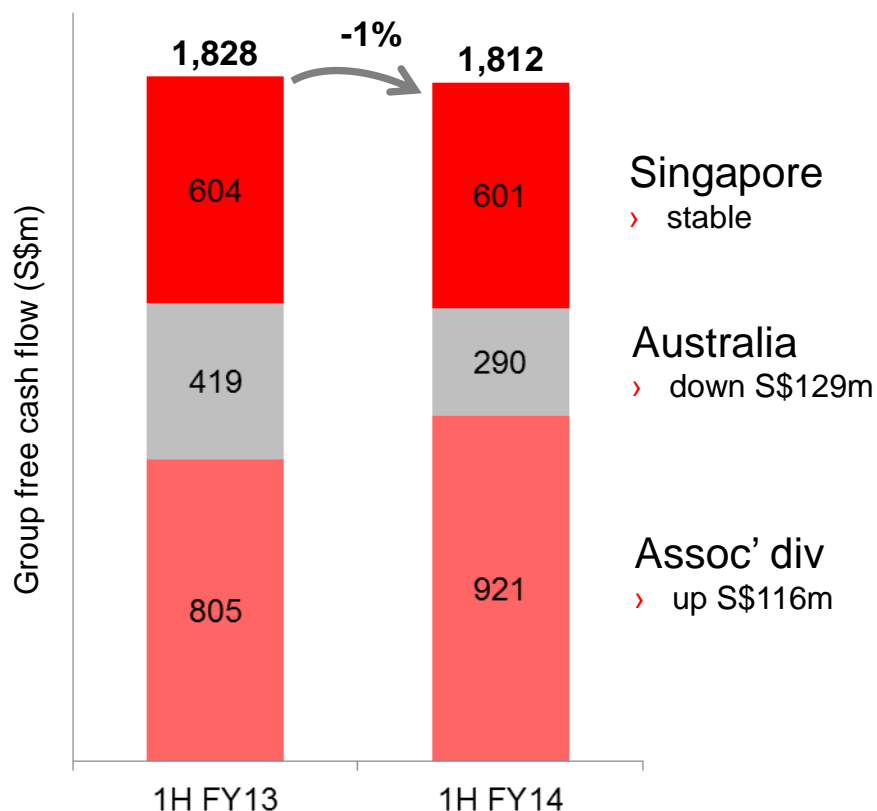
2. Proportionate EBITDA based on the Group's effective interests in the respective entities.

Sound financial position

Free cash flow

S\$1,812m

Solid balance sheet



Net debt

S\$7.8b

Net gearing¹

25%

Net debt: EBITDA & share of associates' pre-tax profits

1.1x

EBITDA & share of associates' pre-tax profits : Net interest expense

27.8x

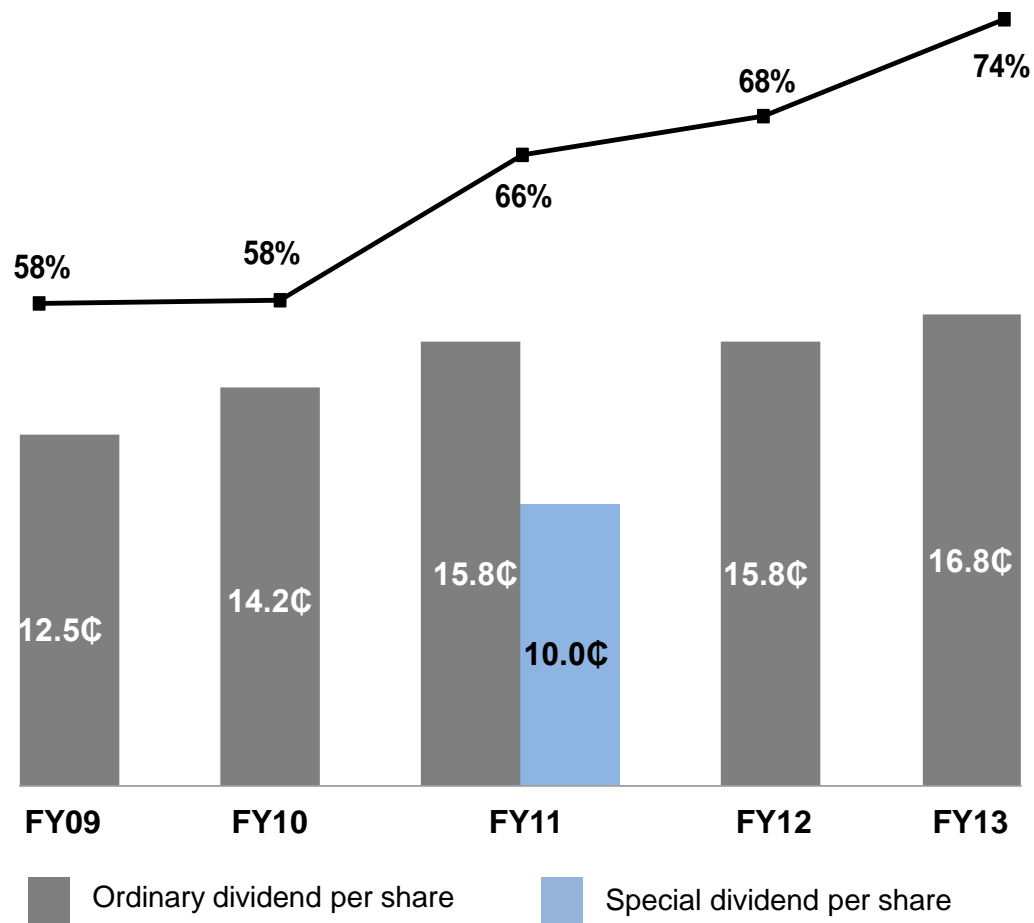
S&P's rating A+

Moody's rating Aa3

1. Ratio of net debt to net capitalisation, which is the aggregate of net debt, shareholders' funds and minority interests.

Dividend policy: payout range of 60% – 75% of underlying profit

Dividend per share as % of underlying earnings per share



H1FY14
interim
dividend

6.8¢
Per share

Represents **61%** of
underlying net profit

Strategic focus

**Transforming
Our Core**

Improve profitability and drive scale and efficiencies across the Group

Drive breakthroughs in customer experience

Capture value from mobile data growth

Strengthen and grow in existing and new Enterprise markets

Allocate up to S\$2 billion over 3 years for strategic digital investments

**Capturing
growth in digital**



Focus Areas for Group Digital Life in FY14

