

# Solution Dynamics Limited

## Trading Update

28 April 2016

Solution Dynamics Limited (SDL or the Company) advises that it has experienced stronger-than-expected trading results in recent months, the result of both improved revenue and additional cost efficiencies.

The domestic forecast pipeline of digital printing activity for the remainder of FY2016 and into FY2017 is increasingly robust with additional business secured (from both new and existing customers) and a range of sizeable potential opportunities.

Additionally, the Company's efforts in the UK are showing further success. The major user of DéjarMail, an international software company which bundles DéjarMail into a software package supplying a vertical market in the UK health sector, has agreed to expand the relationship to a further software package for a healthcare-related market. SDL is also currently finalising commercial terms for a large UK mailing services company to utilise several of the Company's software products. Both of these initiatives should commence activity during FY2017 and are expected to provide several years of growth.

SDL is increasing its FY2016 net profit after tax outlook from over \$850,000 to around \$950,000. A client software upgrade previously scheduled for the last quarter of the financial year has now been excluded from the Company's revised outlook as it is more likely to fall into FY2017.

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