



## Ongoing Disclosure Notice

### Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Air New Zealand
6-Mar-18
7-Dec-17

#### Director or senior manager giving disclosure

Full name(s):
Name of listed issuer:
Name of related body corporate (if applicable):
Position held in listed issuer:

David Morgan
Air New Zealand
Chief Operational Integrity & Standards Officer

#### Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
<b>For that relevant interest-</b>
Number held in class before acquisition or disposal:
Number held in class after acquisition or disposal:
Current registered holder(s):
Registered holder(s) once transfers are registered:

Ordinary Shares (NZX:AIR)
Registered holder: beneficial owner
491,230
191,230
David Morgan
David Morgan

#### Details of transactions giving rise to acquisition or disposal

Total number of transactions to which notice relates:
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3
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#### Details of transactions requiring disclosure

Date of transaction:
Nature of transaction:
Name of any other party or parties to the transaction (if known):
The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily converted into a cash value, describe the consideration:
Number of financial products to which the transaction related:
If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—
Whether relevant interests were acquired or disposed of during a closed period:
Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period:
Date of the prior written clearance (if any):

1-Mar, 2-Mar & 5-Mar-18
On-market trade (sale of shares)
\$987,174.60
150,000 (1-Mar), 54,000 (2-Mar) and 96,000 (5-Mar)

Yes
Yes
23-Feb-18


#### Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
<b>For that relevant interest-</b>
Number held in class:
Registered holder(s) once transfers are registered:

Rights convertible to Ordinary Shares ("Rights")
Power to acquire Ordinary Shares in accordance with the terms of the Rights
543,128
David Morgan

#### Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.
Signature of person authorised to sign on behalf of director or officer:
Date of signature:
Name and title of authorised person:


6-Mar-18
Martin Crosby
Benefits Consultant