

## >> QUARTERLY HIGHLIGHTS

**FY25 HYDRO  
GENERATION  
FORECASTED TO  
BE 3,400 GWH**

FROM RECORD LOW Q3 HYDRO  
INFLOWS IN THE WAIKATO  
CATCHMENT

**LONG TERM  
AGREEMENT  
SIGNED WITH  
FONTERRA**

AGREEMENT FOR ~260GWH  
SIGNED FOR WAITOA AND  
EDGE CUMBE SITES

**NZAS SUPPLY  
AGREEMENT  
TAKES EFFECT**

END USER CFD AGREEMENT  
WITH NEW ZEALAND  
ALUMINIUM SMELTERS  
COMMENCED THIS QUARTER

## >> COMMENTARY

### Market summary

National hydrological inflows were the lowest on record during the quarter, resulting in high spot electricity prices averaging \$225/MWh in Auckland. Forward prices remain high at \$205/MWh in Auckland for financial years 2025 to 2027 as of 31<sup>st</sup> March 2025. Normalised national demand was 3.5% lower for the quarter relative to PCP, mainly impacted by irrigation and industrial demand response.

### Record low Q3 Waikato catchment inflows and decreased wind sees lower generation output

Waikato catchment inflows were the lowest on record over the quarter which saw Q3 hydro generation reduce to 710GWh (-295GWh, 29% lower than PCP). 3rd percentile inflows in the Waikato catchment over the past nine months has resulted in 2,547GWh of hydro generation (-530GWh, 17% lower on PCP). We are forecasting 3,400GWh of hydro generation for the full year, due to the continued dry conditions since the start of the financial year.

Lower average wind speeds over the quarter saw 373GWh of wind generation (-144GWh, 28% lower than PCP). Geothermal generation was 35GWh lower than PCP at 629GWh driven in part by a planned maintenance outage at the Ngā Tamariki generation site.

### Long term agreement signed with Fonterra

Mercury has agreed a long-term contract with Fonterra to support the electrification of their Edgumbe and Waitoa operations. The supply agreements extend for ten years for each site, with Waitoa commencing from Aug-25 and Edgumbe from Jul-26. This represents total demand of ~260 GWh per year, weighted towards summer quarters.

### NZAS supply agreement commenced this quarter

The long term supply agreement with New Zealand Aluminium Smelters has taken effect from Jan-25. This end user contract for difference agreement is initially for 50MW, stepping up to 75MW in 2027.

## >> OPERATING STATISTICS

OPERATING INFORMATION		Three months ended 31 March 2025		Three months ended 31 March 2024		Nine months ended 31 March 2025		Nine months ended 31 March 2024	
CONNECTION NUMBERS ('000s)									
Electricity connections (ICPs)			577		578				
Gas connections	1		108		103				
Telecommunication connections	2		173		155				
Mobile connections			33		22				
Customers with 2 or more products			209		187				
		VWAP <sup>3</sup> (\$/MWh)	Volume (GWh)	VWAP <sup>3</sup> (\$/MWh)	Volume (GWh)	VWAP <sup>3</sup> (\$/MWh)	Volume (GWh)	VWAP <sup>3</sup> (\$/MWh)	Volume (GWh)
ELECTRICITY SALES									
Physical		165.62	1,384	150.14	1,468	162.39	4,708	149.88	4,959
Mass Market	4	181.25	877	163.49	923	171.78	3,172	160.92	3,286
Commercial & Industrial	5	138.55	507	127.52	545	143.00	1,536	128.20	1,673
Network Losses			79		82		272		272
Physical Purchases	6	229.63	1,463	200.06	1,550	209.65	4,980	160.01	5,230
Financial		134.12	696	141.79	784	146.44	2,316	131.96	2,448
End User CfDs		120.64	318	121.92	246	129.99	918	119.25	868
Other Sell CfDs	7	145.46	378	150.86	538	157.24	1,398	138.94	1,580
Spot Settlement of CfDs		226.11		191.57		193.38		155.60	
Spot Customer Purchases		228.58	50	194.80	29	178.28	132	154.67	89
Gas Sales (\$/GJ, TJ)	1	38.88	325	27.55	412	29.65	1,664	24.28	1,698
Gas Purchases (\$/GJ,TJ)	1	19.60	326	12.67	412	22.39	1,681	13.24	1,707
Telco Sales (\$/month/connection)	2	79.56		87.88		81.33		86.08	
Telco Costs (\$/month/connection)	2	57.09		60.01		56.88		59.28	
ELECTRICITY GENERATION									
Physical		201.61	1,712	172.30	2,187	175.91	5,906	141.88	6,674
Hydro		234.92	710	202.43	1,006	213.29	2,547	162.86	3,077
Geothermal (consolidated)	8	206.50	629	179.85	664	180.22	1,901	148.68	1,971
Wind Spot		216.92	145	158.80	205	155.46	544	131.01	687
Wind PPA		75.05	228	68.13	312	75.10	914	66.05	939
Financial		129.93	680	113.80	687	124.54	2,138	109.10	2,274
Buy CfDs	7	129.93	680	113.80	687	124.54	2,138	109.10	2,274
Spot Settlement of CfDs		227.60		190.30		210.92		151.40	
Net Position	9		5		228		-166		331

<sup>1</sup> Includes LPG bottle connections

<sup>2</sup> Includes mobile and from December 2022 NOW connections

<sup>3</sup> VWAP is volume weighted average energy-only price sold to customers after lines, metering and fees

<sup>4</sup> Mass market includes residential segments and non time-of-use commercial customers

<sup>5</sup> Fixed-price, variable-volume (FPVV) sales to time-of-use commercial customers

<sup>6</sup> Excludes spot customer purchases

<sup>7</sup> Includes Virtual Asset Swap volumes of 37 GWh for the 3 months ended 31 March 2025 and 75 GWh for the 3 months ended 31 March 2024 and of 188 GWh for the 9 months ended 31 March 2025 and 301 GWh for the 9 months ended 31 March 2024. Also includes the Manawa CFD volumes relating to the Trustpower retail transaction since May 2022

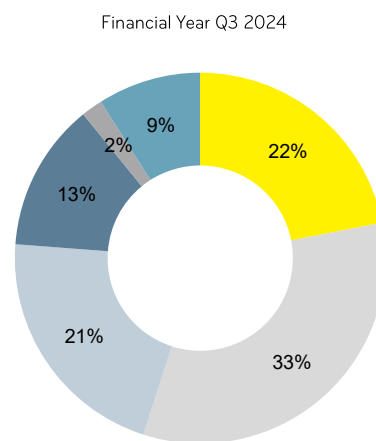
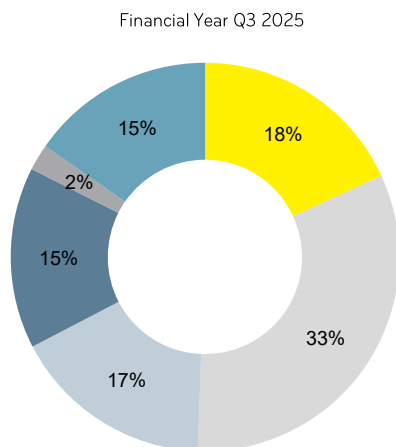
<sup>8</sup> Includes Mercury's 65% share of Nga Awa Purua generation

<sup>9</sup> Includes all physical and financial buys and sells except spot customer purchases and wind ppa

## >> MARKET DATA

### > ELECTRICITY GENERATION BY COMPANY FOR THE THREE MONTHS ENDED 31 MARCH

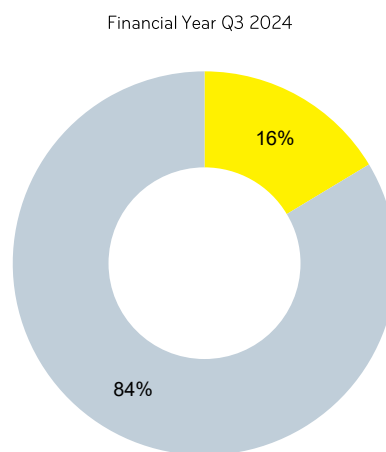
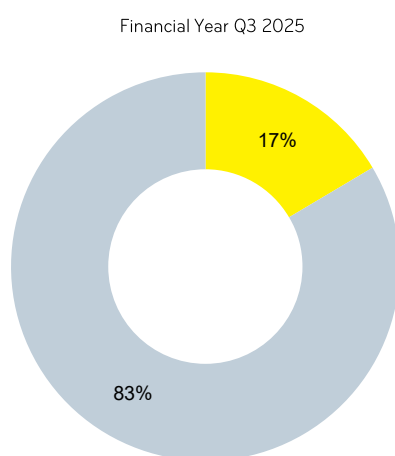
■ MERCURY  
 ■ MERIDIAN ENERGY  
 ■ CONTACT ENERGY  
 ■ GENESIS ENERGY  
 ■ MANAWA ENERGY  
 ■ OTHER



Source: Transpower SCADA

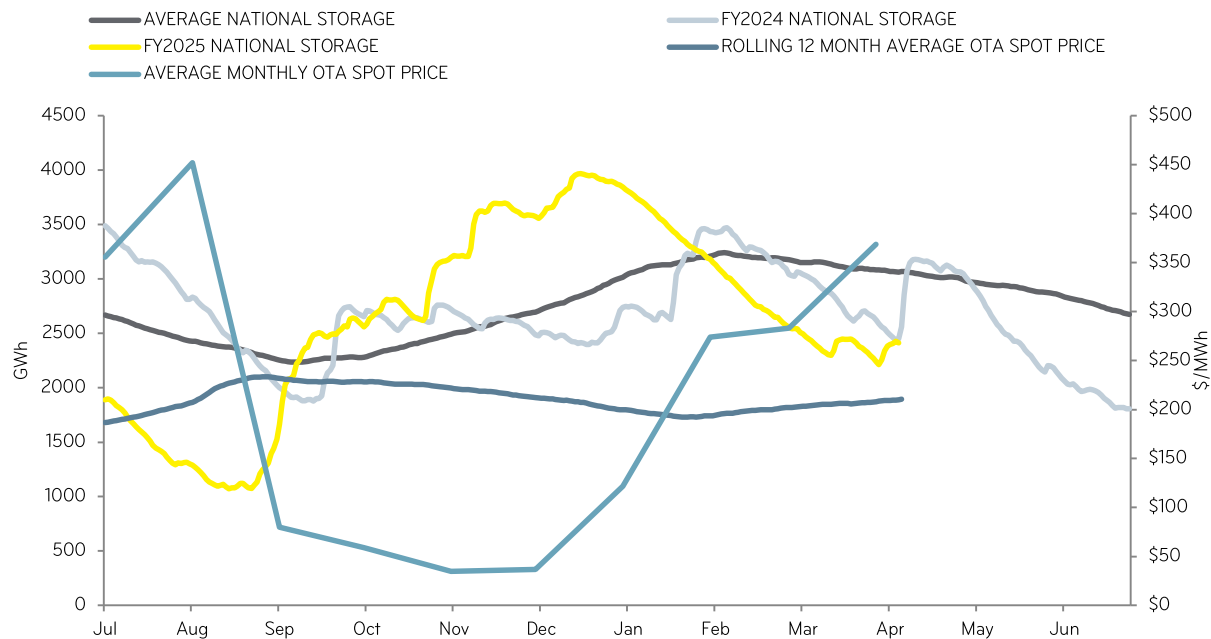
### > SHARE OF ELECTRICITY SALES (GWh) FOR THE THREE MONTHS ENDED 31 MARCH (EXCLUDING CFDs)

■ MERCURY  
 ■ OTHER



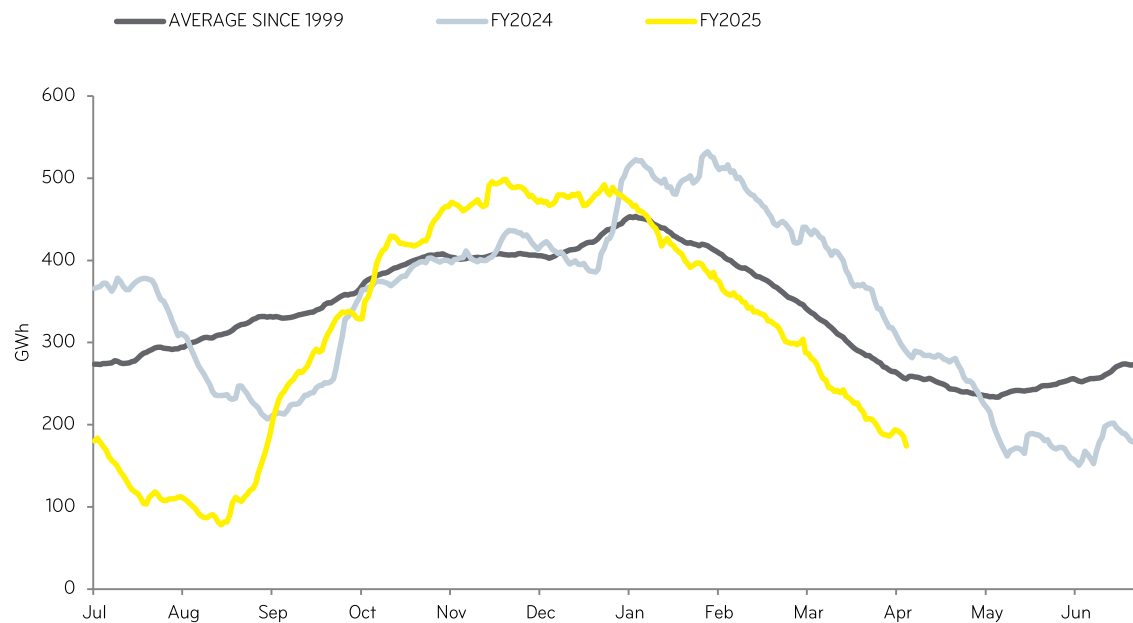
Source: Mercury Purchases and Transpower SCADA

## > OTAHUHU WHOLESALE PRICE AND NATIONAL HYDRO STORAGE LEVELS



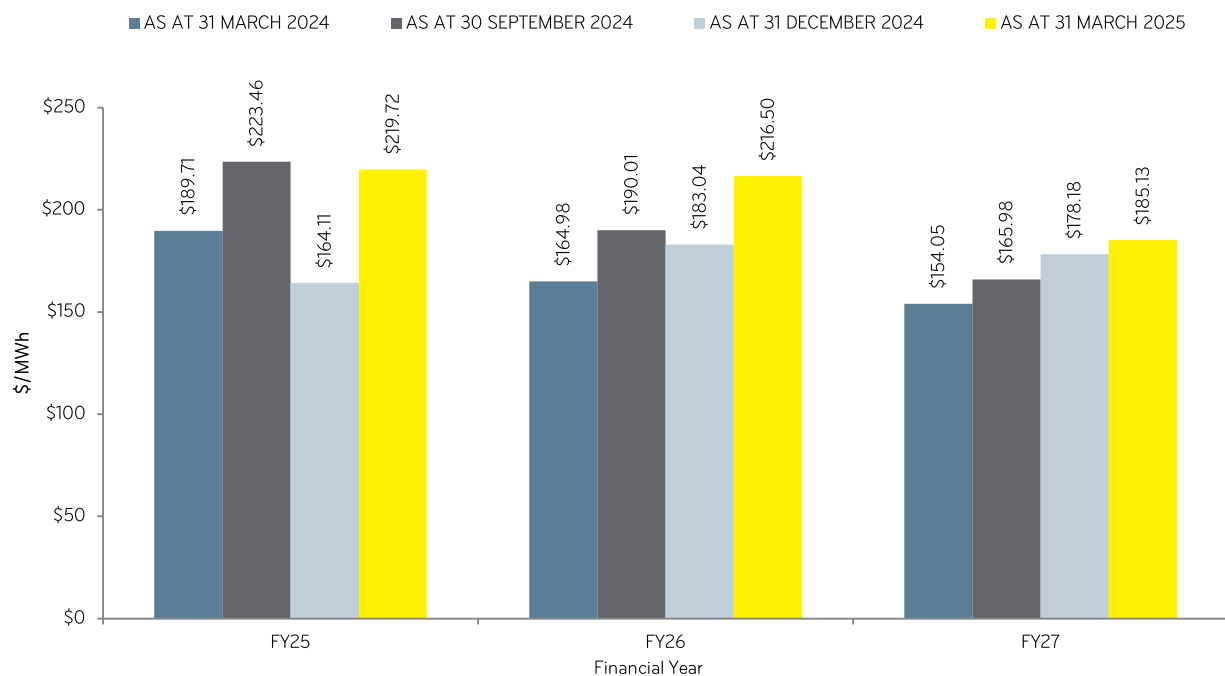
Source: NZX Hydro and NZEM Pricing Manager (NZX)

## > TAUPO STORAGE



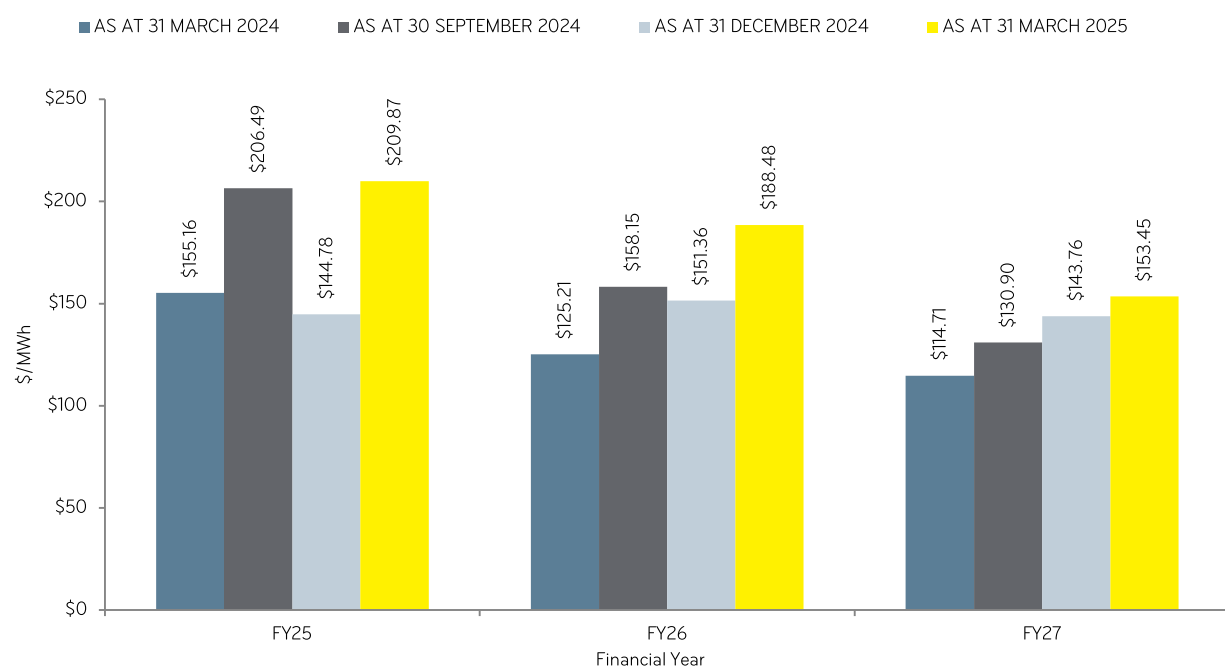
Source: NZX Hydro

## > OTAHUHU ASX FUTURES SETTLEMENT PRICE



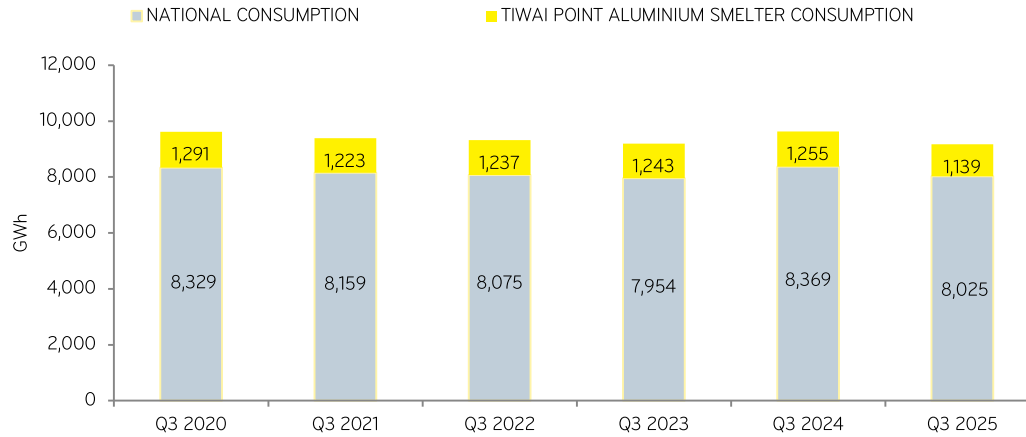
Source: ASX

## > BENMORE ASX FUTURES SETTLEMENT PRICE



Source: ASX

## > NATIONAL CONSUMPTION (NON-TEMPERATURE ADJUSTED)



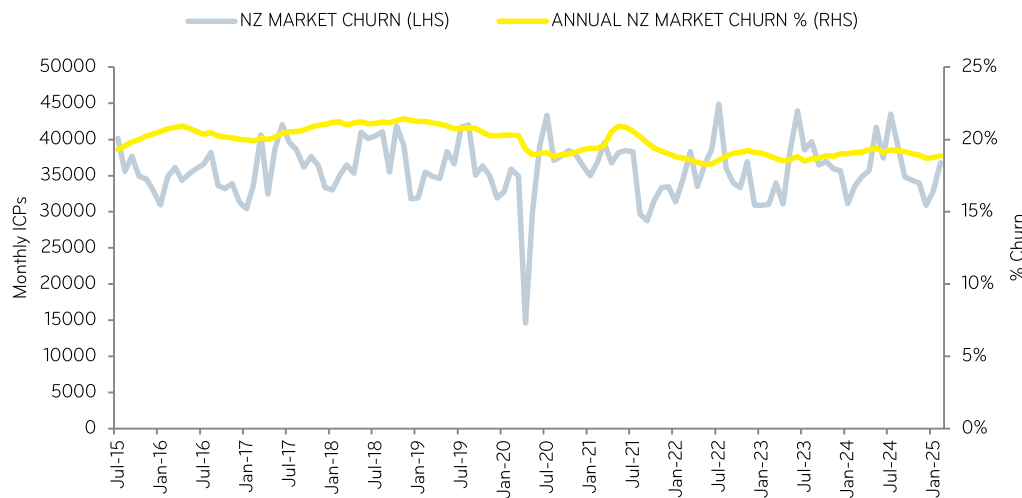
Source: Transpower Information Exchange

## > AUCKLAND CLIMATE SUMMARY (°C)

FINANCIAL YEAR	Q1	Q2	Q3	Q4
2025	12.5	17.1	19.7	-
2024	12.2	16.8	19.6	14.3
2023	12.9	17.2	19.2	15.1
2022	12.2	17.8	20.8	15.1
2021	12.3	16.9	19.5	14.8
Historical Average (since 1999)	12.0	16.2	19.5	14.2

Source: Met Service

## > MONTHLY TOTAL CONSUMER RETAIL SWITCHING (ICPs)



Source: Electricity Authority