

Appendix 3B

New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity

Australian Unity Limited ("AU")

ABN

23 087 648 888

We (the entity) give ASX the following information.

Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

- 1 *Class of *securities issued or to be issued

Two separate series of simple corporate bonds referred to as Series C Australian Unity Bonds and Series D Australian Unity Bonds respectively (together, the "**Bonds**"), which are unsecured debt securities issued by AU under an offer specific prospectus ("**OSP**") and a base prospectus ("**BP**") lodged with both ASIC and ASX on 9 September 2019 (together, the "**Offer Documents**").

The Bonds are unsubordinated and unsecured debt obligations for the purposes of section 283H of the Corporations Act 2001 (Cth).

- 2 Number of *securities issued or to be issued (if known) or maximum number which may be issued

The minimum aggregate subscription amount for the Bonds is \$50m, with the ability for AU to raise or more less.

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| 3 | Principal terms of the ⁺ securities (e.g. if options, exercise price and expiry date; if partly paid ⁺ securities, the amount outstanding and due dates for payment; if ⁺ convertible securities, the conversion price and dates for conversion) | The base terms, as supplemented, amended, modified or replaced by the offer specific terms, are the terms and conditions of each series of Bonds (" Terms "). The Terms are incorporated by reference into the Offer Documents. The Terms are also summarised in section 2 of the BP and section 2 of the OSP. |
| 4 | <p>Do the ⁺securities rank equally in all respects from the ⁺issue date with an existing ⁺class of quoted ⁺securities?</p> <p>If the additional ⁺securities do not rank equally, please state:</p> <ul style="list-style-type: none"> • the date from which they do • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment | <p>No.</p> <p>The Bonds will rank at least equally with all other unsubordinated and unsecured obligations of AU but will rank behind any preferred and secured debt.</p> <p>Each series of Bonds constitutes a new class of securities issued by AU.</p> <p>Neither series of Bonds confers a right on a holder to:</p> <ul style="list-style-type: none"> • vote at meetings of members of AU. However, holders are entitled to vote on certain matters that affect their rights under the trust deed relating to the Bonds (a copy of which is attached) ("Trust Deed"); • participate in any future issue of debt securities by AU; or • otherwise participate in the profits or property of AU, except as set out in the Terms or the Trust Deed. |
| 5 | Issue price or consideration | \$100 per Bond |
| 6 | Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) | The proceeds raised from the offer of the Bonds will be used to refinance the Series B Australian Unity Bonds (ASX: AYUHB) that participate in the reinvestment component of the offer and for general corporate purposes. |

⁺ See chapter 19 for defined terms.

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| 6a | Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i | No |
| 6b | The date the security holder resolution under rule 7.1A was passed | N/A |
| 6c | Number of *securities issued without security holder approval under rule 7.1 | N/A |
| 6d | Number of *securities issued with security holder approval under rule 7.1A | N/A |
| 6e | Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting) | N/A |
| 6f | Number of *securities issued under an exception in rule 7.2 | N/A |
| 6g | If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation. | N/A |
| 6h | If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements | N/A |
| 6i | Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements | N/A |

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| 7 | +Issue dates Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A. Cross reference: Item 33 of Appendix 3B. | 15 October 2019 |
|---|--|-----------------|

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|---|---|--|---|
| 8 | Number and +class of all +securities quoted on ASX (<i>including</i> the +securities in section 2 if applicable) | Number | +Class |
| | | 2,500,000 | Series B Australian Unity Bonds (ASX: AYUHB) |
| | | Unknown – the final number of Bonds issued in each series will be advised after the closing date for the offer of Bonds made pursuant to the Offer Documents | Series C Australian Unity Bonds and Series D Australian Unity Bonds |

| | | <table><tr><th>Number</th><th>+Class</th></tr><tr><td>N/A</td><td></td></tr></table> | Number | +Class | N/A | |
|--------|---|--|--------|--------|-----|--|
| Number | +Class | | | | | |
| N/A | | | | | | |
| 9 | Number and +class of all +securities not quoted on ASX (<i>including</i> the +securities in section 2 if applicable) | | | | | |

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| 10 | Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests) | N/A |
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Part 2 - Pro rata issue

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| 11 | Is security holder approval required? | N/A |
| 12 | Is the issue renounceable or non-renounceable? | N/A |
| 13 | Ratio in which the +securities will be offered | N/A |

+ See chapter 19 for defined terms.

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| 14 | +Class of +securities to which the offer relates | N/A |
| 15 | +Record date to determine entitlements | N/A |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements? | N/A |
| 17 | Policy for deciding entitlements in relation to fractions | N/A |
| 18 | Names of countries in which the entity has security holders who will not be sent new offer documents <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small> | N/A |
| 19 | Closing date for receipt of acceptances or renunciations | N/A |
| 20 | Names of any underwriters | N/A |
| 21 | Amount of any underwriting fee or commission | N/A |
| 22 | Names of any brokers to the issue | N/A |
| 23 | Fee or commission payable to the broker to the issue | N/A |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders | N/A |
| 25 | If the issue is contingent on security holders' approval, the date of the meeting | N/A |
| 26 | Date entitlement and acceptance form and offer documents will be sent to persons entitled | N/A |

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| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | N/A |
| 28 | Date rights trading will begin (if applicable) | N/A |
| 29 | Date rights trading will end (if applicable) | N/A |
| 30 | How do security holders sell their entitlements <i>in full</i> through a broker? | N/A |
| 31 | How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance? | N/A |
| 32 | How do security holders dispose of their entitlements (except by sale through a broker)? | N/A |
| 33 | ⁺ Issue date | N/A |

⁺ See chapter 19 for defined terms.

Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

34 Type of ⁺securities
(tick one)

(a) ☒ ⁺Securities described in Part 1

(b) ☐ All other ⁺securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

Entities that have ticked box 34(a)

Additional securities forming a new class of securities

Tick to indicate you are providing the information or documents

35 ☐ If the ⁺securities are ⁺equity securities, the names of the 20 largest holders of the additional ⁺securities, and the number and percentage of additional ⁺securities held by those holders

36 ☐ If the ⁺securities are ⁺equity securities, a distribution schedule of the additional ⁺securities setting out the number of holders in the categories
1 - 1,000
1,001 - 5,000
5,001 - 10,000
10,001 - 100,000
100,001 and over

37 ☒ A copy of any trust deed for the additional ⁺securities

Entities that have ticked box 34(b)

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|----|---|--------|--------|
| 38 | Number of +securities for which +quotation is sought | N/A | |
| 39 | +Class of +securities for which quotation is sought | N/A | |
| 40 | <p>Do the +securities rank equally in all respects from the +issue date with an existing +class of quoted +securities?</p> <p>If the additional +securities do not rank equally, please state:</p> <ul style="list-style-type: none"> the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment | N/A | |
| 41 | <p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another +security, clearly identify that other +security)</p> | N/A | |
| 42 | Number and +class of all +securities quoted on ASX (including the +securities in clause 38) | Number | +Class |
| | | N/A | |

+ See chapter 19 for defined terms.

Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:



(Director/Company secretary)

Date: 9/9/19

Print name:

Catherine Frances Visentin

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