



Industrial Scale Additive
Manufacturing

**AGM Presentation
November 2018**

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“You can never change things by fighting the existing reality, to change something build a new model that makes the existing model obsolete.”

Buckminster Fuller

Survival of the fittest is an evolution process where competitive advantage is improved by acquiring traits that are exclusively beneficial. However this overlooks the importance of symbiotic relationships and maintaining one's integrity.

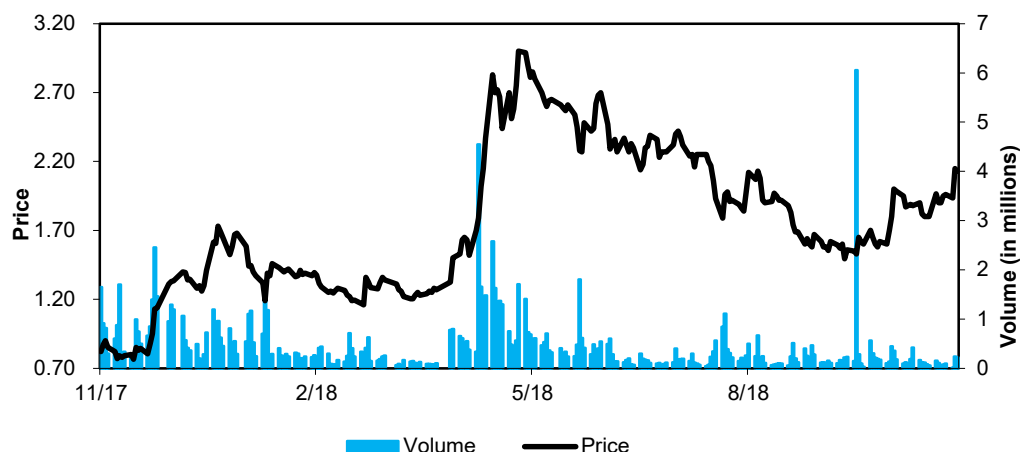
Titomic leverages symbiosis to create infinite cooperative relationships to maintain integrity and to demonstrate the highest form of intelligence and adaptability for growth, profitability and a sustainable future.

About Titomic (ASX : TTT)

Titomic enables clients to make better products faster with the use of additive manufacturing (AM) systems, patented process & superior materials once considered economically unviable.

Corporate Snapshot

- Melbourne based metal additive manufacturing company
- Overcomes metal 3D printing size, speed and oxidation limitations
- Offers the worlds fastest & largest metal 3D printing builds for industrial scale uses
- Customisable design and manufacturing methods provide faster speed-to-market, superior products at lower production costs and using less resources



Quoted Fully Paid Ordinary Shares on Issue		64,488,335
Fully Paid Ordinary Shares (<i>Escrowed until 21 Sept 2019</i>)		58,409,882
Class A Performance Shares*		10,000,000
Class B Performance Shares**		10,000,000
Unlisted Options		2,005,000
Market Capitalisation (27 November 2018)		\$239.0M
Cash Balance (30 September 2018)		\$9.1M

* **Milestone 1:** Share price must be more than 150% of IPO price and quarterly revenues must be at least \$1m for two consecutive quarters, within 3 years of IPO.

** **Milestone 2:** Market Capitalisation >\$100m, quarterly revenue must be at least \$2m for two consecutive quarters, must have issued at least 30 product licences, within 3 years of IPO.

Board & Executive Management Team



Philip Vafiadis
Non-Exec. Chairman



Richard Wilson
Indep. Non-Exec Director



Professor Richard Fox
Non-Exec Director



Jeffrey Lang
Managing Director



Vahram Papyan
Chief Analytics Officer



Peter Vaughan
Company Secretary & CFO

Top Shareholders (27 November 2018)		Shares	%
1.	Presco 2 Pty Ltd <Richard Fox> (<i>Director & Founder</i>)	27,944,012	22.74%
2.	Jeffrey Lang (<i>Founder & Managing Director</i>)	10,004,342	8.14%
3.	Presco 3 Pty Ltd <Timothy Fox> (<i>Founder</i>)	8,626,646	7.02%
4.	Citicorp Nominees	6,307,395	5.13%
5.	PAC Partners Pty Ltd (<i>IPO Broker</i>)	5,819,050	4.73%
6.	SBPM <Innovyz> – Philip Vafiadis (<i>Director & Founder</i>)	5,175,000	4.21%
7.	HSBC Custody Nominees	4,968,298	4.04%
8.	JP Morgan Nominees	3,442,502	2.80%
9.	SWHL Investments Pty Ltd	3,187,500	2.59%
10.	Quality Life Pty Ltd	2,400,000	1.95%
Top 10 Shareholders		77,874,475	63.37%
Balance of Shareholders		45,023,472	36.63%

What TTT has achieved in 2018

- ✓ Opened the new Titomic production facility on time and on budget in Q2 2018
- ✓ Launched world's largest metal 3D printer (TKF9000) in Q2 2018
- ✓ ASX Announced 7x R&D project agreements to date leading to at least 10x product licences
- ✓ Top secret 3x R&D project agreements leading to at least 14x product licences
- ✓ Achieved first revenue in Q3 2018
- ✓ Achieved client agreement for \$1.8M R&D project in Q4 2018
- ✓ Current sales leads for 5x TKF 1000 Systems, 2x TKF9000 and 6x TKF Production lines
- ✓ Secured global metal powder supply chain and distribution
- ✓ Development of new TKF MMPDS Aerospace Industry standards for FAA, DoD and NASA
- ✓ Launched TKF1000 system with RRP of \$1.5m Usd at Formnext in Q4 2018
- ✓ Automated polishing cell commissioned with completion Q1 2019
- ✓ TKF automated bicycle production line commissioned with completion due Q1 2019
- ✓ ISO 9001 implementation commenced

2018 Tradeshows and Conferences

February

- Exhibited at Singapore airshow as Team Defence Australia

March

- Melbourne facility commissioned
- Jeff as an industry panelist at Allen's 3D printing in Manufacturing

April

- Jeff presented at NAMIC Maritime & Energy Summit in Singapore

May

- Launch of world's largest metal 3D printer in Melbourne
- Jeff presented at National Manufacturing Week, Sydney

June

- Exhibited at Eurosatory, Paris as Team Defence Australia

July

- Exhibited at Eurobike, Friedrichshafen

August

- Titomic partners with Swinburne research training centre grant

September

- Exhibited at Land Forces with Defence SA, Adelaide
- Exhibited at Taichung Bike, Taiwan

October

- \$2.6M IMCRC research project to develop TKF Standards
- TTT HQ expanded to 2nd office in Melbourne
- Governor of Victoria, the Hon. Linda Dessau AC visits TTT

November

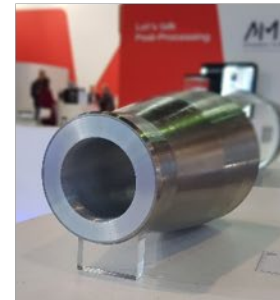
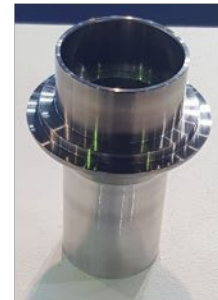
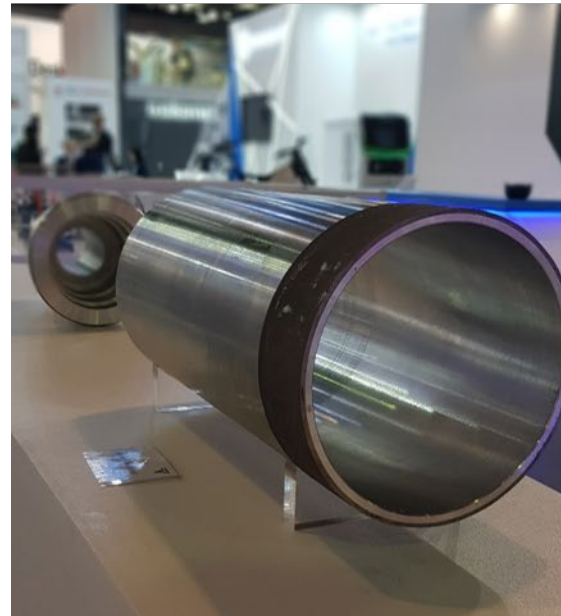
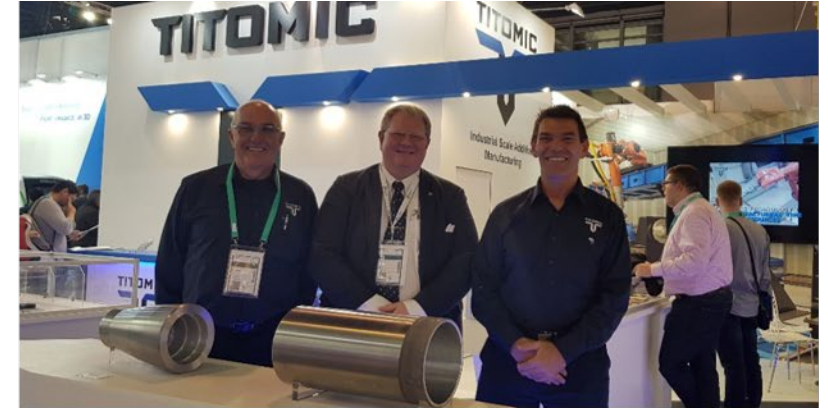
- Exhibited at Formnext, Frankfurt
- Jeff presented at Combined Australian Materials Societies, the Gong



TITOMIC

TTT @ Formnext in Frankfurt, Germany November 2018

Formnext is an annual exhibition for the additive manufacturing world visited by 30,000 visitors, including industry reps, multi-nationals to academia.



TITOMIC

TTT in Switzerland November 2018

Jeff Lang visited DT Swiss' Headquarters in Biel, Switzerland to discuss potential Titomic Kinetic Fusion™ applications.

DT Swiss is a bicycle component manufacturer with over 300 years experience in fabrication of specialty metal wire. DT Swiss is a company which appreciates the future of digital manufacturing.



Whilst in Switzerland, Jeff also had the opportunity to meet with BMC, the major bicycle manufacturer behind Cadel Evans' Tour De France win. Jeff toured 'Impeclab', BMC's state of the art R&D centre and discussed potential applications for Titomic Kinetic Fusion™



Where we get our customers from

Titomic enables industries to manufacture products with the following engineered properties and capabilities :

Lighter & stronger hulls



Ballistics protection



Anti-fouling & repair



Corrosion & wear resistance



Continuous tube production



Heat resistance



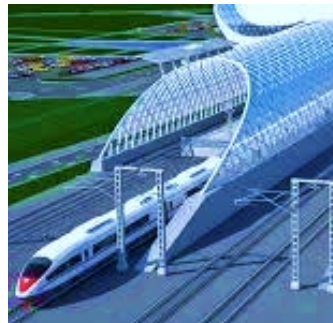
High temp & aggressive environments,
produce complex shapes on demand



Corrosion
resistance



Wear
resistance



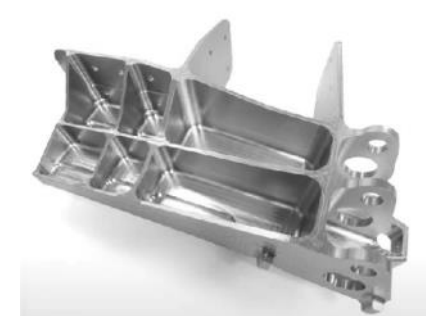
High performance
coatings for improved
surface friction coefficient



Smart hybrid materials
Reduced buy-to-fly ratio



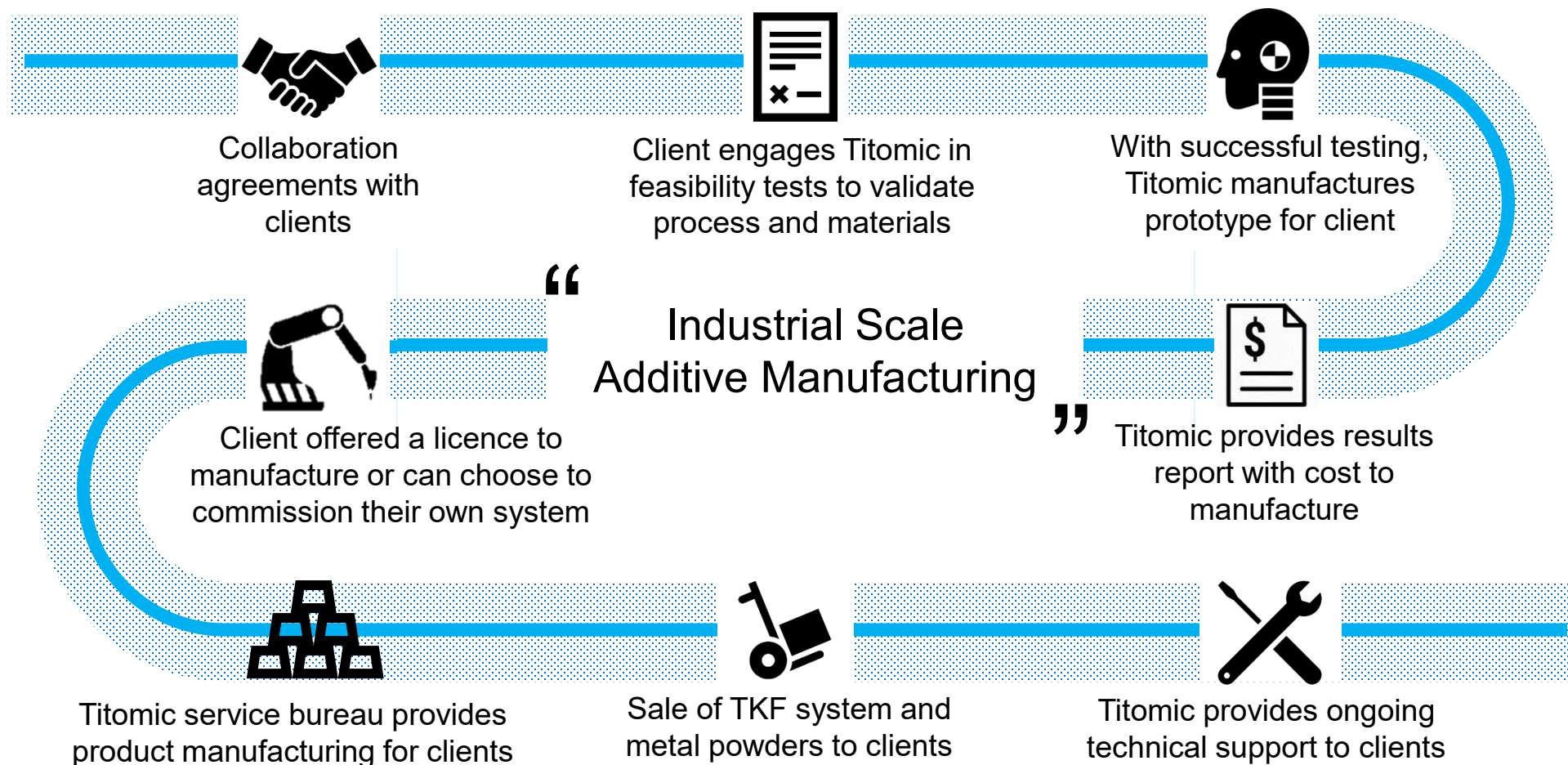
Near net shape versus billet



Industrial Scale
Additive Manufacturing

TITOMIC

Customer Journey with Titomic



Target industries



1. Aerospace @ \$8bn

- Primary target titanium (Ti) raw market worth \$3.4bn pa
- Secondary target composites @\$2.7bn pa for 787 & A350 production
- Tertiary target superalloys @\$1.9bn pa



2. Military in Australia @\$7.3bn + \$1.5bn in exports

- Australian defence autonomous systems /drones ~\$50m pa
- Submarine, future frigate and offshore patrol vessel market is ~\$7.2bn pa
- Material for ballistics protection & high temperature resistance
- Large seamless fuselage or monocoque wing for drones & submarines



3. Sporting & Consumer Goods @\$33.7bn

- Primary target mountain / racing and road bikes worth \$11bn pa
- Golf club market worth \$4.7bn pa
- Luggage (Travel & Business bag) market worth \$18bn pa



4. Marine in Australia @\$2bn, in Germany @\$5bn

- Primary target catamarans / sailboats & full cabin cruisers \$2bn pa
- Secondary target repairs for corrosion resistance, anti-fouling



5. Mining, Oil & Gas and Power @\$7.8bn

- Target rail tracks, machinery, tanks, pumps, valves and wind turbines repair and preventative maintenance
- Industrial & Mining equipment @ \$2.1bn in Australia alone

Target industries



5. Medical equipment and mobility

- Targeting lightweight Titanium wheelchairs & mobility devices



6. Automotive and all Transportation

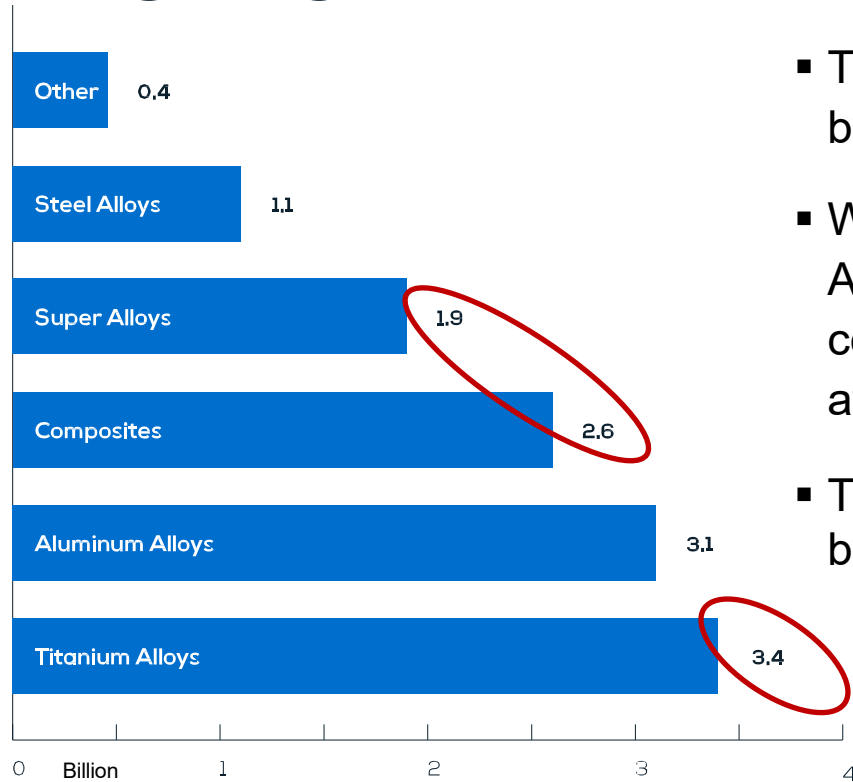
- Targeting car panels and chassis strength to weight ratio and lightness



7. Commercial & Industrial Building

- Targeting lightweight corrosion resistant cladding and maintenance of metal structures

Targeting \$8bn out of \$12.4 bn Aerospace market



Source: ICF Analysis



- Titanium is the largest material market by value at \$3.48B
- With 787 production ramping up, and A350 long-lead items under production, composites are the third largest category at \$2.68B
- The value of superalloys is \$1.98B driven by aero-engine production

Titomic technology can fuse metals and composites to create hybrid materials



List by the **Stockholm International Peace Research Institute**
2017 Fact Sheet (for 2016)^[1]
SIPRI Military Expenditure Database^[3]

Rank ↕	Country ↕	Spending (\$ Bn.) ↕	% of GDP ↕
	World total	1,686	2.2
1	United States	611.2	3.3
2	China ^[a]	215.7	1.9
3	Russia	69.2	5.3
4	Saudi Arabia ^{[a][b]}	63.7	10
5	India	55.9	2.5
6	France	55.7	2.3
7	United Kingdom	48.3	1.9
8	Japan	46.1	1.0
9	Germany	41.1	1.2
10	South Korea	36.8	2.7
11	Italy	27.9	1.5
12	Australia	24.3	2.0

Defence

Titomic has identified key defence capabilities:

- Superior material for ballistics protection
- Large seamless fuselage or monocoque wing
- Structures with highest strength to density ratio
- High temperature resistance
- Corrosion resistance for aggressive environments
- Anti-fouling

Rank	Tier 1 target countries	Expenditure \$bn	% of GDP
1	United States	611.2	3.3
6	France	55.7	2.3
7	UK	48.3	1.9
9	Germany	41.1	1.2
11	Italy	27.9	1.5
12	Australia	24.3	2.0

- Targeting the manufacture of large vehicles and defence systems including armaments, armoured land vehicles, naval vessels including submarines, and aircraft & aerospace systems.
- Australia will invest \$195 billion over the next decade to upgrade defence capabilities – a large part in naval
- Incorporating Titomic in just 1 submarine, 1 future frigate and 1 offshore patrol vessel is already a **\$7.25bn** market.
- The government announced \$50 million funding for defence and industry to develop autonomous systems

Table 6: Summary of key investment decisions from FY 2016–17 to FY 2025–26

Program title	Program Timeframe	*Approximate investment value
Hobart Class Air Warfare Destroyer (3 ships)	Approved	\$9.1bn
P-8A Maritime Surveillance and Response Aircraft (8 aircraft) and facilities	Approved	\$4.8bn
MH-60R Naval Anti-Submarine Warfare Helicopter (24 helicopters)	Approved	\$1.9bn
Additional Maritime Surveillance and Response Aircraft (4 aircraft)	Scheduled for approval†	\$1bn–\$2bn
Maritime Communications Modernisation	Approved	\$410m
Sea Sparrow Missile Upgrade	Approved	\$330m
Anzac Class Frigate Electronic Support System Improvement	Approved	\$210m
Future Frigate Program – Evaluation	Scheduled for approval†	\$100m–\$200m
Collins Submarine – Sonar Replacement	Scheduled for approval†	\$100m–\$200m
Future Submarine Program – Evaluation	Scheduled for approval†	Less than \$100m
Offshore Patrol Vessel – Evaluation	Scheduled for approval†	Less than \$100m
Future Submarine Program – Design and Construction	2018–2057	>\$50bn
Future Frigate Program – Design and Construction	2017–2040	>\$30bn
Future Submarine Program – Weapons and Systems	2018–2045	\$5bn–\$6bn
Destroyer Program – Combat System	2017–2028	\$4bn–\$5bn
Maritime Anti-Ship Missiles and Deployable Land-based Capability	2018–2037	\$4bn–\$5bn
Offshore Patrol Vessel – Design and Construction	2016–2033	\$3bn–\$4bn
Maritime Area Air Defence Weapons Program	2025–2040	\$3bn–\$4bn
Future Frigate Program – Weapons	2020–2044	\$3bn–\$4bn

Source : Australian Government DOD 2016
Integrated Investment program

US & Russia exports more than 50% of major arms

Demand for ballistics protection for countries on the rise

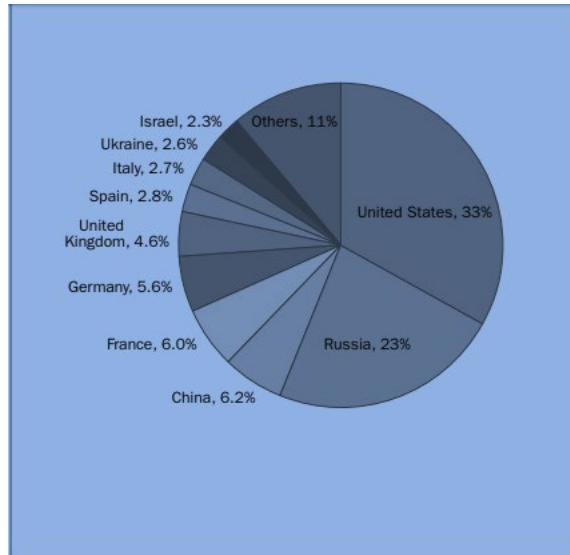


Figure 2. Global share of major arms exports by the 10 largest exporters, 2012-16

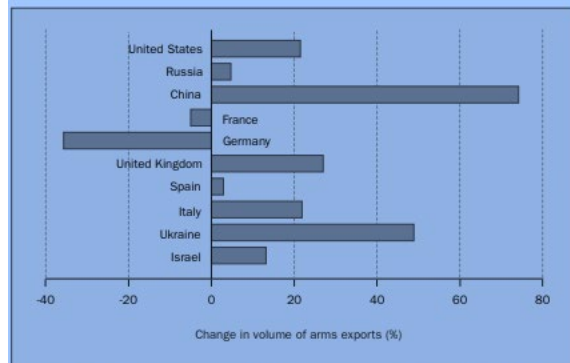


Figure 3. Changes in volume of major arms exports since 2007-11 by the 10 largest exporters in 2012-16

Country	Ballistics protection personnel	Market Estimation
France	110,000	Medium, military budget on the rise
Italy	96,000	Low, special forces expressed need for adaptive solutions
UK	92,760	On the rise, weight concerns
Germany	60,925	On the rise, have not been modernised for a decade
Spain	75,800	Medium, military budget on the rise
US	725,000 + 807,000 Reserve	High for US & Export. Domestic :State Police & Militia have own budget)
Canada	46,2000	Low to Medium, priority budget allocated to Navy and special forces
Turkey	350,000	Medium to High, national policy require partnership and tech sharing
Ukraine	169,000	High, involved in high intensity battle scenarios
Israel	513,000	Low, Strong national capacities & US foreign aid, requires tech sharing.
India	1,100,000	Low, need to be Made in India for major deals
Malaysia	80,000	Low to Medium (Police and domestic forces buy latest equipment)
Singapore	71,600	Medium, Incentive for innovation + request for lighter protection
Vietnam	482,000	Low to Medium, China not perceived as reliable partner
Indonesia	277,000	Low to Medium, not a priority for government
Thailand	210,000	Medium to High
Australia	26,200	Medium, local companies preferred demand for drones & IED protection

Targeting 1% of bike market is approx. US\$57m

- With an estimated production of 14.3m CFRP frames by 2021, CFRP is not seen as a continued threat. Capturing only 1% of the market at 143,000 frames by 2021 indicates an OEM market value of approximately \$57,000,000 @ USD\$400 per frame and Global RRP of USD \$3500 per frame.
- This capacity would see the need for approximately 20 production lines. Some would be installed by Titomic to meet both tube and custom frame demand but most would be supplied to OEM's or their tier 1 suppliers to make frames, realising a further boost to the Victorian economy of \$70M based on 20 machines sales over 3 year period @ AUD \$3.5m per machine.
- Consumable/Powder sales 100,000kg per year @ \$120 per kg of powder \$12million per year.

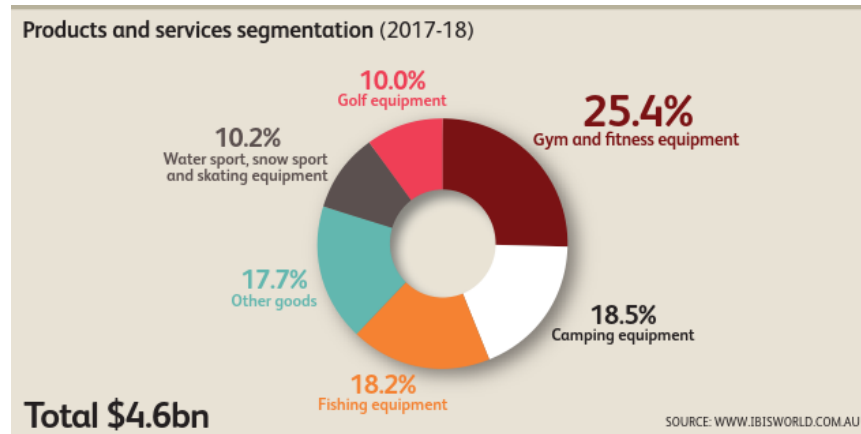
Sporting and Consumer Goods

Australian Market for Golf equipment worth \$460m pa
(Figure 1) IbisWorld, G4241, 2018

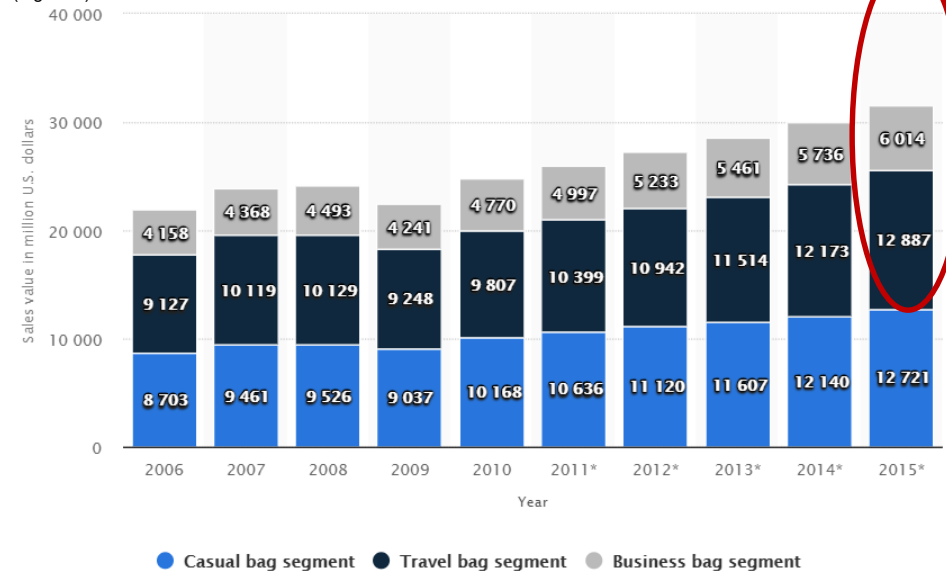
Global manufacturing market for Golf Clubs worth \$4.7 billion in 2015.
Honma Golf Limited, 2017

Global Luggage (Travel & Business bag) Market - \$18 billion
(Figure 2) Statista, Retail sales value of the global luggage market from 2006 to 2015, by segment

(Figure 1)



(Figure 2)



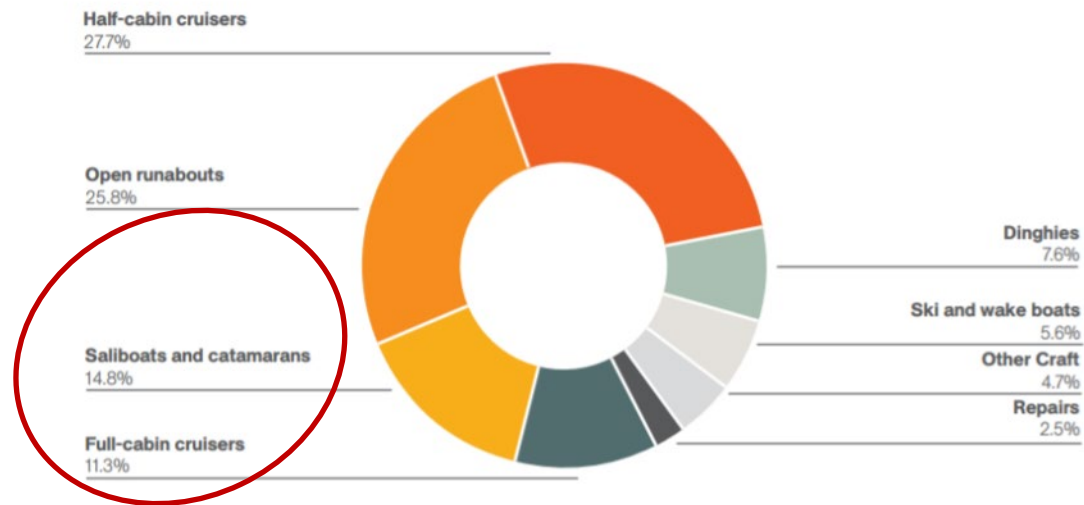
Marine

Titomic's key marine capabilities include:

- Large seamless fuselage
- High strength to density ratio structures
- Corrosion resistance
- Anti-fouling

MARINE EXPORTS

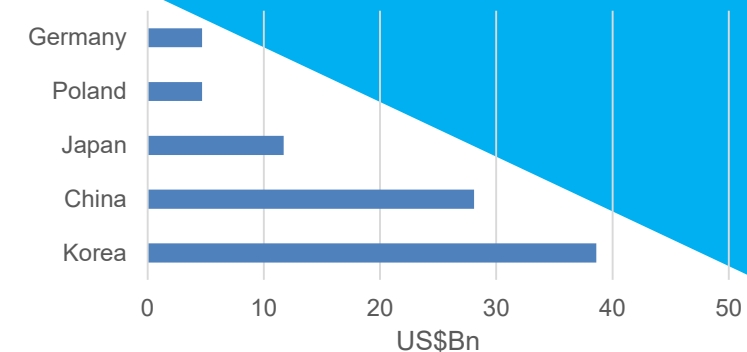
Products and Services Segmentation 2014/15²



The Australian marine industry includes shipbuilding and boatbuilding and repair, marine equipment manufacturing, and marina operations with \$1.7bn added to the Australian economy and an annual export market of \$575m²

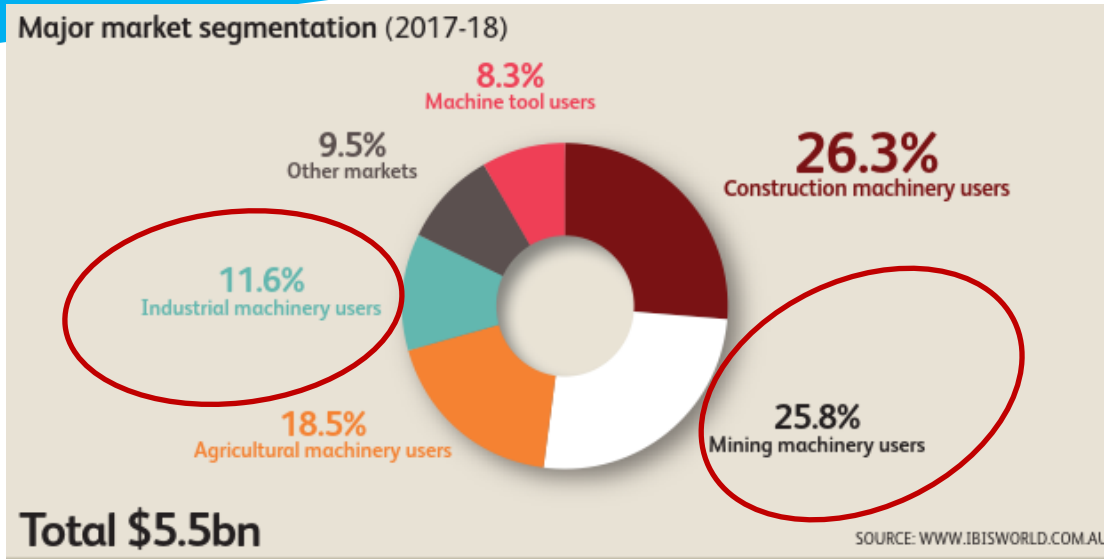
Source : ¹Boating Industries Alliance Association 2014 ²ABS, Australian Industry 2014-15, OECD ANBERD database.

Global Yearly Export – US \$117bn (2015)



Source: Duke GVC Center, 2017, Korea and the Shipbuilding Global Value Chain

Mining, Oil & Gas, Power



Industrial & mining machine manufacture & repair

Target Market @ \$2.1 billion (Australia alone)

Australia Metal Ore Mining @ \$220bn

i.e machinery construction and maintenance ~\$2.9bn pa

Australia Oil & Gas @ \$46bn

i.e. storage tank maintenance and production ~ \$1.95bn

Australia Electricity Infrastructure Construction @ \$8bn

i.e wind-farm construction ~ \$1.6bn pa

Source: IBIS World, 2017



Tubing market in Resources

- titanium pipes in desalination plants are used to eliminate tube failure from corrosion or erosion throughout expected life of the plant.
- One of the largest MSF desalination plants was completed in 2014, Saudi Arabia, and required 6,000,000 kg of titanium tubing ¹ worth US\$450M according to industry estimates
- In 2017, 400 new desalination plants were installed globally ²
- Neotiss, a tubing company, will deliver ~10,000km of titanium tubes for large scale desalination plants over 2016 and 2017 ³
- Desalination market uses welded tube not seamless, can be produced very quickly from strip. AM process need to be cheaper and faster to manufacture to replace existing process.
- The process to strip Ti is 3-4 processes less than making bar for feed to atomisation. Only area would be for fast turnaround onsite. Currently speed for AM tube is slower than strip to welded tube
- Opportunity : seamless tubes for heat exchangers in chemical / petrochemical plants



Source:

¹ <https://titanium.org/page/TTIndustryQ120132?>















² Global Desalination Market Continues to Grow

³ <http://www.neotiss.com/media-neotiss/news/53-more-than-10-000-km-of-titanium-tubes-for-facility-d-desalination-plant>

TITOMIC

Announced projects status



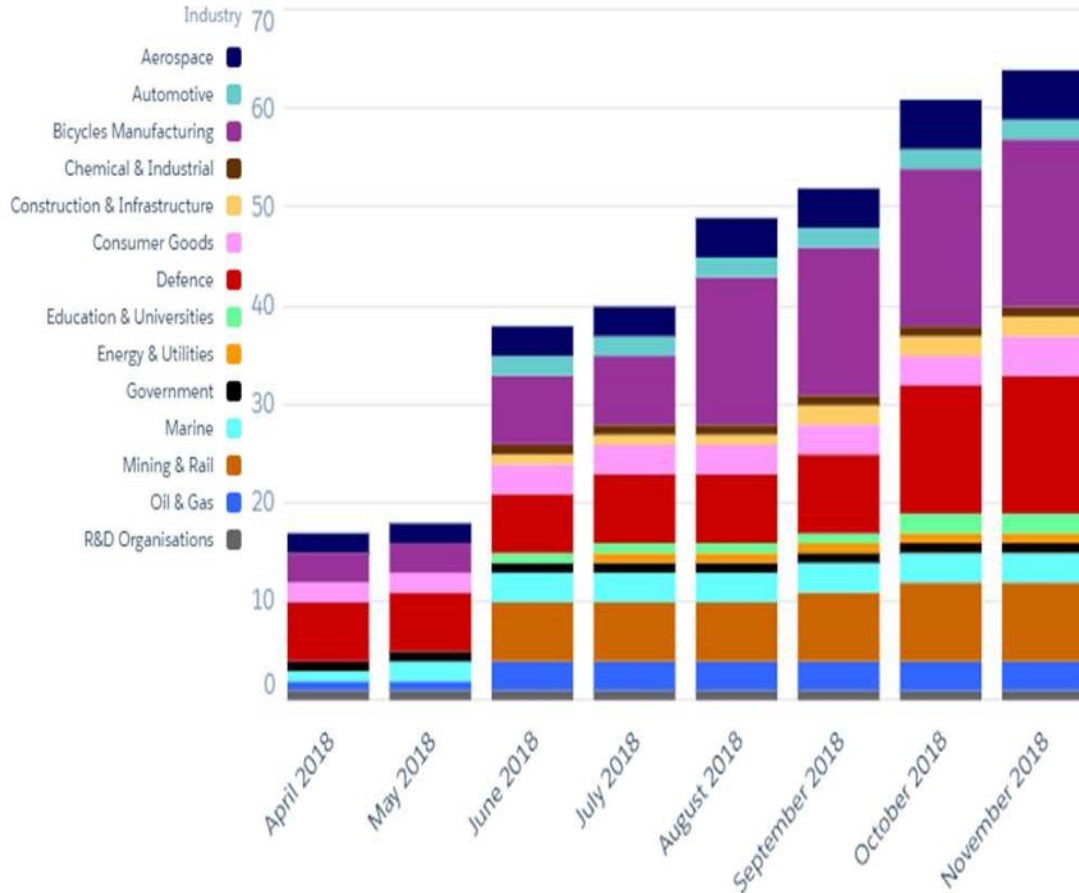
Industry	Company	Current status	Next phase
		Phase 1 proof of concept completed, pending mechanical tests	Customer budget cuts, on hold
		Phase 1 proof of concept completed. Phase 2 initiated fabricating 5 frames and testing of frames to standards	Produce 150 frames for Trek to do road & destructive testings
		Phase 1 proof of concept initiated	Client to complete material verification tests
		Phase I proof of concept completed pending mechanical tests.	Client to complete material verification tests
		Finalised 3x topics for research project : TKF Optimisation, Heterogenous materials and Microstructures	To commence in 2019
		Phase 1 proof of concept completed. Phase 2 outlining specific products initiated.	Upon phase 2 signing, commence feasibility study
		Multiple materials selected for project leading to development of new AM standards for Aerospace & Defence	Lab testing for physical and chemical properties



TITOMIC

Qualified opportunities & other projects update

Count of opportunities by industries

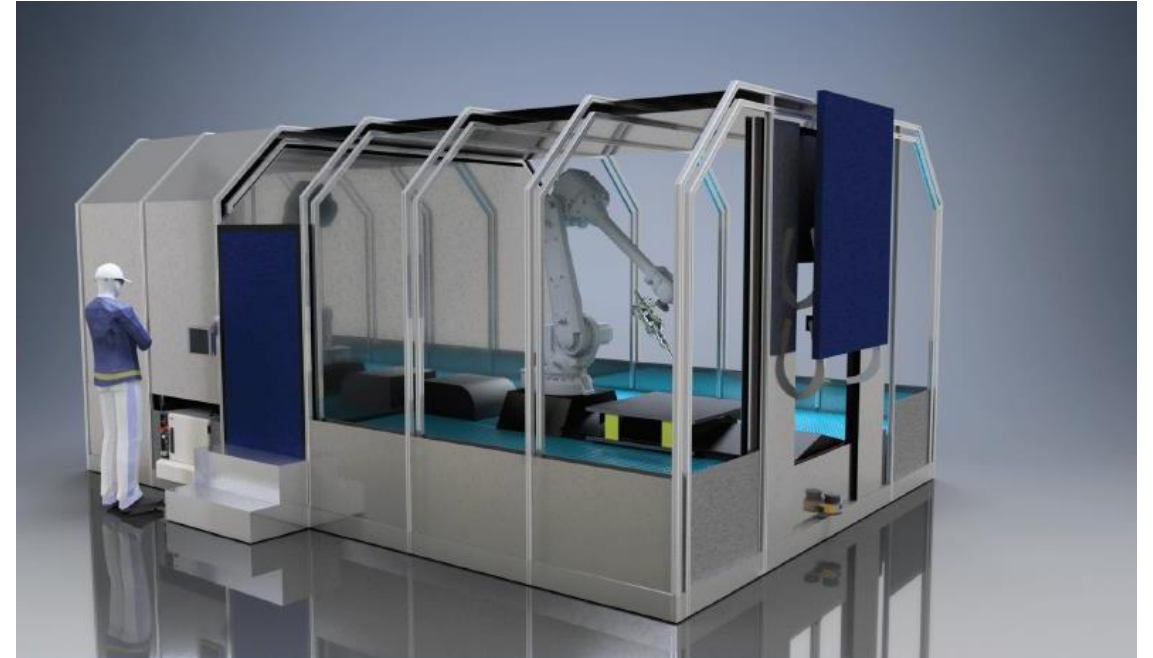


Source : TTT CRM

Industries	Company types	Project progress
Sports	Bike & components	7 companies' scope of work finalised, pending client agreement
Consumer Goods	Luxury luggage	Scope of work finished, pending agreement for proof of concept
Aerospace	OEM + suppliers	3 scope of works moving towards agreement for proof of concept
Resources	Mining, Oil & Gas & Industrial	3 projects pending phase 1 proof of concept agreement
Defence	OEM + suppliers	6 projects pending phase 1 proof of concept agreement 2 projects pending R&D agreement
Automotive	OEMs + suppliers	Phase 1 proof of concept work in progress
Building	OEMs + suppliers	Current project pending scope of work finalisation
Medical	OEMs + suppliers	Initiated discussion with top tier wheelchair manufacturer
Academia	R&D orgs / Universities	2 projects in various stages of contract negotiations
Governments	Government depts / orgs	2 current discussions which are at various stages of progress.

TKF 1000 Multi metal 3D Printer

- 1m long 1m wide 0.7 m high build plate
- Build volume of 0.7 m³
- Rapid part change build table
- Can spray multi metal powder in one part
- Titomic TKF 1000 is the latest offering to various industry and research centres that enables multi metal powders to be used in one 3D part build.
- The TKF1000 allows next generation R&D for super alloys, heterogeneous metals and metal composite compounds to be trialled and tested utilising the Titomic Kinetic Fusion process.



The TKF 1000 is the new and agile Titomic Kinetic Fusion system, engineered for small-scale production and R&D for all industries, academia and research organisations.

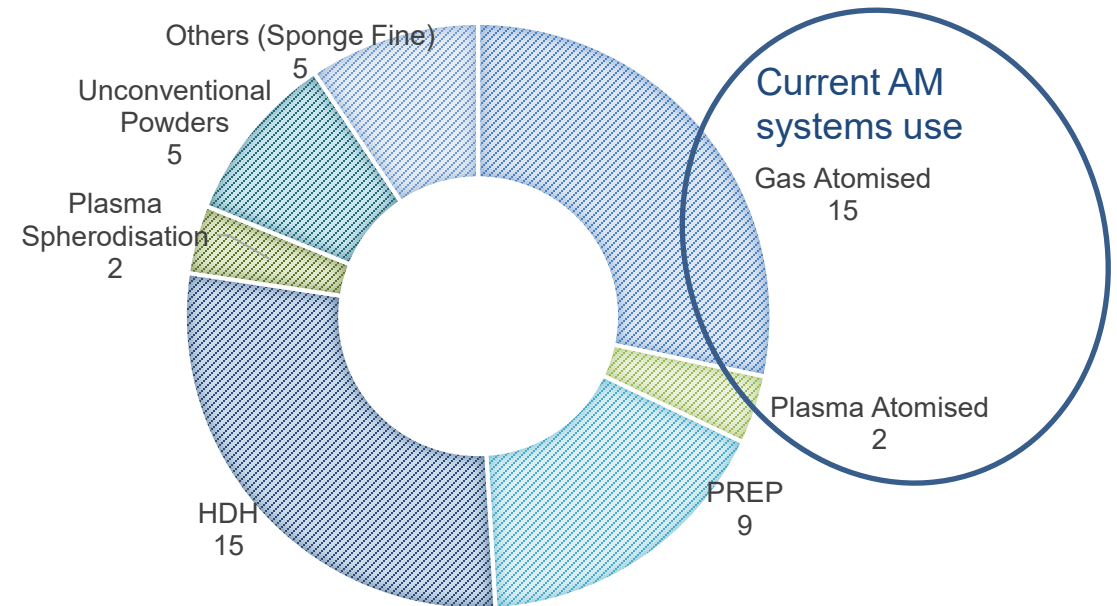
Securing powder global supply chain

- Setting up the complete AM supply chain is essential for customer deliveries
- As titanium used for military applications, it is considered a restricted or regulated material in most countries
- After an global survey of 70+ suppliers, TTT has secured multiple global suppliers for quality control and continuity of powder supply
- TTT will develop new industry Additive Manufacturing standards for Aerospace and Defence to be accepted by FAA, DoD and NASA
- Titanium metal powder comes in various forms, TTT is able to use lower grade irregular titanium powder
- Existing additive manufacturing systems cannot utilise these unrefined powders and require spherical more expensive powder
- Customers who choose to use their own powder supply will void their TKF system warranties.

10+ TTT SUPPLIER POWDER PRODUCER COUNTRIES



TYPES OF POWDERS & NUMBER OF TTT SUPPLIERS



Investment Highlights

- Titomic Kinetic Fusion™ is the first industrial scale additive manufacturing process for metal products
- International patented process fronted by CSIRO
- Ongoing acquisition of IP to strengthen capabilities in various target industries
- Secured continuous global supply of high quality metal powders
- Developing new industry standards for Aerospace & defence industries to be recognised by FAA, DoD and NASA
- Broad number of R&D projects leading to machine sales with applications across a diverse range of industries
- Highly experienced advanced manufacturing team, with a focus on customer service

Future Milestones

- OHS & ISO9001 quality management system implementation to be completed in FY2019
- Integrated IT infrastructure to support organisational connectivity and client system support
- Product development of 2 new systems with broader market segments
- Continue to generate client pipeline with a focus on presence at global trade shows

Titomic

**Industrial Scale
Additive Manufacturing**

Contact



Investor Centre

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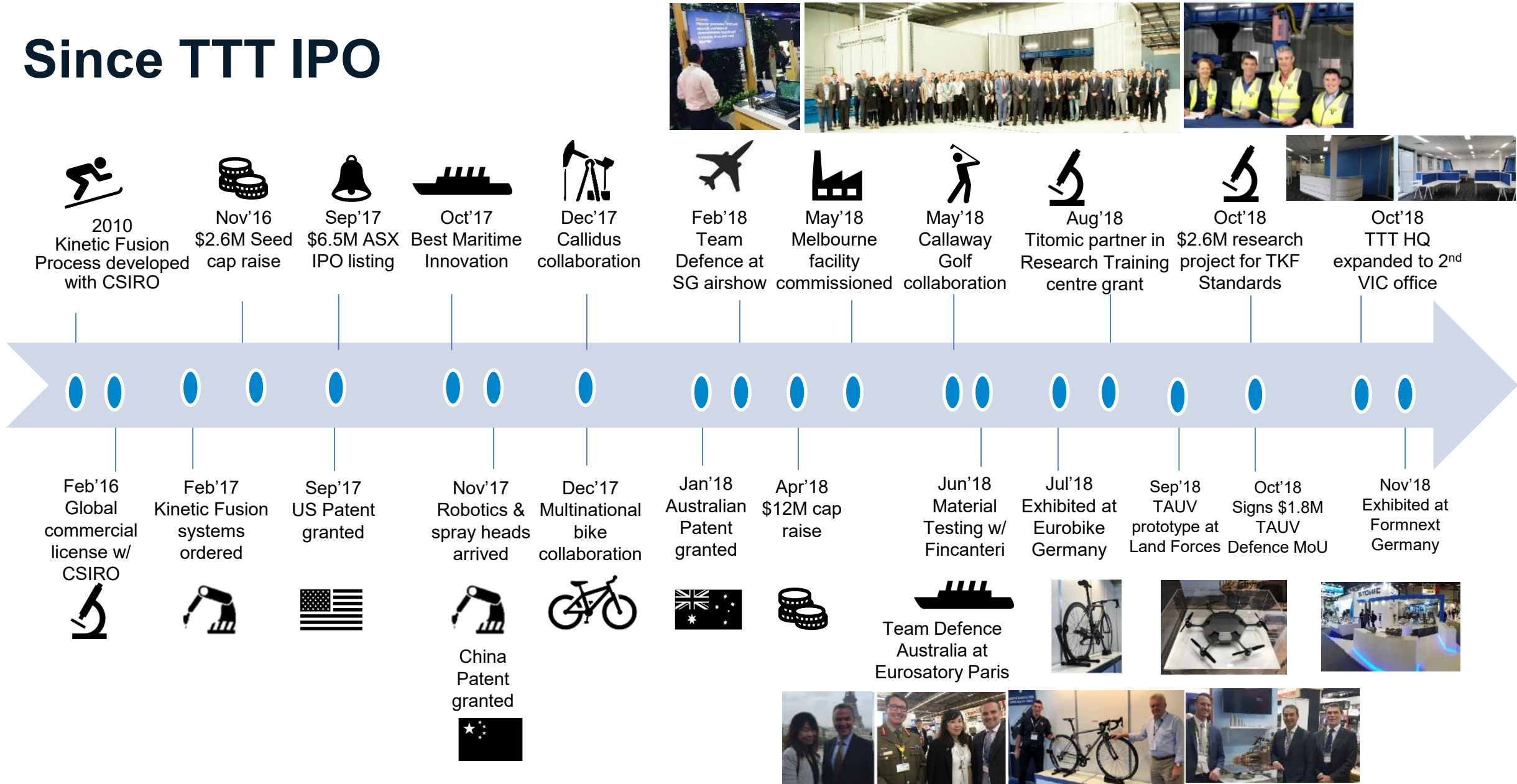
The smarter manufacturing process



- Industry leading deposition speeds
- Does not melt metal, eliminates oxidation issues; no inert environment, combustion fuels or plasma required
- No thermal distortion as with laser and electron beam AM
- Characteristics include no phase change, low porosity, good bonding strength, compressive residual stress
- Possible to deposit on thermally sensitive substrates
- Most viable process to fuse dissimilar metals for improved properties such as corrosion and erosion resistance
- Can use both irregular and spherical morphology metal powder
- Can create superalloys and heterogenous materials



Since TTT IPO



The Titomic team is growing



Trent Mackenzie
Aerospace & Resources



Mich Mak
Investor Relations



Peter Teschner
Bikes Division



Brian Tuohy
OHS & Safety



Chris Ward
EA & Administration



Ben Andrews
Marketing



Elias Bains
Sales



Angela McGinness
Administration



Beau Lang
Procurement



Gloria Hildebrandt
Project Management



Jayesh Modi
Technology



Khanh Nguyen
Accounts



Amit Rathi
Robotics

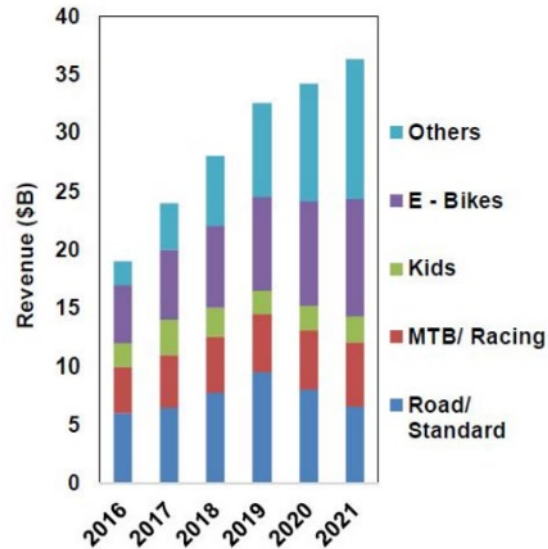
Phil Fournier
Workshop

Glenn Cousins
Production

Meng Khim
Production

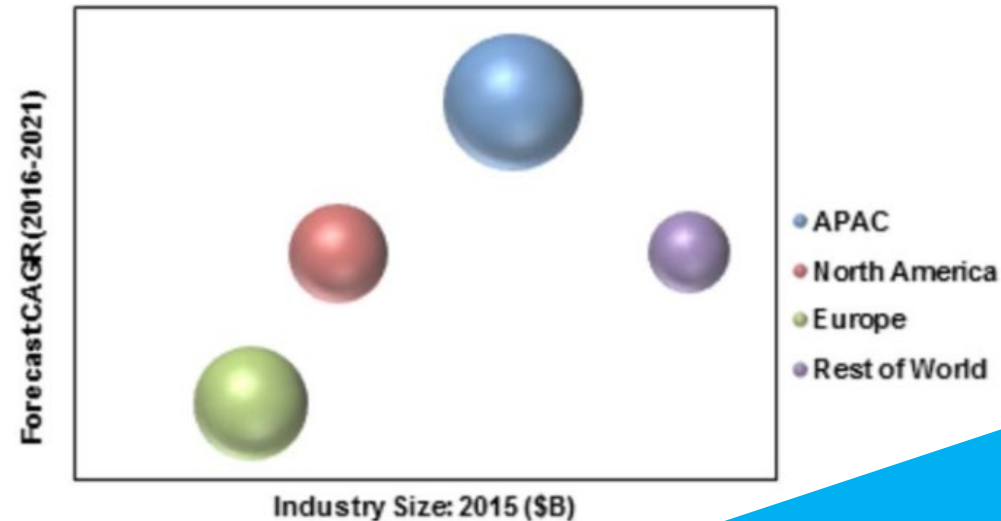
Targeting \$11bn out of \$24bn Bike market

Forecast for the Global Bicycle Industry by Segment from 2016 to 2021 - Random Data



Source: Lucintel

Growth Opportunities in the Global Bicycle Industry by Region (2016-2021) - Random Data



Global Bicycle market expected to reach \$62 billion by 2024

Source: Lucintel

Titomic is in the process of producing a fully monocoque Titanium bike frame.