



# ASHLEY SERVICES GROUP

LABOUR HIRE | RECRUITMENT | TRAINING

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**22 May 2018**

## **Contract Loss**

Ashley Services Group Limited (ASX: ASH), would like to announce to the market that we have been unsuccessful at tender in retaining a labour hire contract through our Action Workforce (AWF) business unit. This loss was something that had been well anticipated by management and consistent with our strategy of ensuring commercial viability through prudent portfolio management to ensure targeted profitability levels are met. This contract is estimated to contribute revenues of approximately \$58 million in the FY18 year, which is 17% of forecast FY18 total group revenues. It is expected that this contract will deliver no further revenue in FY19.

We are confident that any profit impact will be largely offset by a combination of growth in both existing and new AWF customers, as well as growth in our higher margin Concept Engineering business unit, which is on track for year on year growth of approximately 50% in FY18.

Accordingly we do not anticipate the loss of this contract having any material negative impact on the overall profitability of the group.

**For further details:**

**Ross Shrimpton**  
Managing Director

**Chris McFadden**  
Chief Financial Officer & Executive Director

*Established almost half a century ago as a Labour Hire business in Sydney, Ashley Services Group listed on the Australian Securities Exchange in 2014. Today, it has cemented its position as a prominent national labour hire provider engaging over 5,000 workers on a weekly basis.*