

Scout Security (ASX: SCT) is a white label security-as-a-service platform and product suite powering recurring revenue for some of the largest security, internet service and telco providers in the world.



ASX RELEASE

6 October 2022

Scout to launch in Australia on Amazon.com.au

Highlights:

- **Scout to launch its home security platform into Australia via Amazon.com.au, commencing with our HD camera program**
- **Camera launch pricing of A\$59.99 with one month of cloud storage included**
- **Integrates with Amazon Alexa to display live security video feeds or communicate with 2-way audio**
- **Expected availability by the end of October 2022**
- **Discussions are ongoing between Scout and Australian ISPs and VARs to white label Scout's wider home security offerings**

Security-as-a-Service platform provider Scout Security Limited (ASX: SCT), ("Scout" or "the Company") is pleased to announce that the Company will launch its indoor and outdoor HD cameras on Amazon.com.au, with availability expected by the end of October 2022. Amazon is a Scout shareholder and long-time partner of the Company.

Additionally, the company is engaged in conversations with several Australian internet service providers (ISPs) and value added resellers (VARs) with a view to bringing Scout's full white labeled Security-as-a-Service offering to Australia in the near future.

Amazon.com.au Launch

Scout has completed initial setup of its Amazon.com.au store front and is working towards finalising its product page for the indoor and outdoor HD camera, with inventory currently being transferred to Amazon in Australia via Fulfillment by Amazon (FBA). The Company expects the cameras to be available for purchase by the end of October, with a launch price of A\$59.99 per camera including 1 month of free video cloud storage. Pricing for 14-day cloud storage will be set at A\$5 per month, with all storage revenue flowing to Scout.

The Scout integration with Amazon Alexa empowers users to view their cameras' live feeds, and utilise 2-way audio, through the Alexa app and on Alexa-enabled smart devices. Setup of the camera is quick and simple through the free Scout app found in the Apple App Store and Google Play Store. Additional camera features include automatic night vision, adjustable motion and sound sensitivity detection, adjustable video quality for lower speed internet connections and recordable live clips via Scout cloud storage.



Whole Home Security

Launching the Company's products on Amazon.com.au is the first step towards Scout entering the Australian market. The Company has engaged in initial discussions with several Australian ISPs and VARs across the country to bring Scout's Security-as-a-Service platform to Australia. As these discussions progress to contract negotiations, and thus signatures, the Company expects more details to become publicly available.

Wi-Fi motion based whole home security – the next generation of app-based home security, requiring no security hub or external sensors – can and will be delivered within Australia to any Scout customer with a Wi-Fi 6 router. This significant technology advance was detailed in the Company's investor presentation lodged on 7 September 2022, providing all Australian users with access to a "light" home security system that can be built up over time.

Scout Security CEO, Ryan McCall, said:

"With Australian investors having supported Scout through its Australian Stock Exchange listing now for more than five years, we are thrilled to announce that our shareholders, along with the broader Australian market, will soon be able to purchase some of our products locally.

"The Scout HD indoor and outdoor camera is an incredible device, both functionally and design-wise, and runs on our state-of-the-art mobile application with Alexa integration. We believe the combination of features, price and functionality make our HD camera the best offer available in a competitive market.

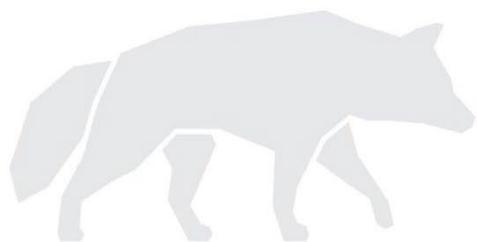
"The launch of our camera, in conjunction with our long-time partner and shareholder Amazon, is only the first step of our planned expansion into Australia. I expect the combined efforts of our US based team and Australian based Board members will soon lead to our full Security-as-a-Service solution launching in Australia with a local ISP or VAR partner."

This ASX release has been authorised by the Board of Directors of Scout Security Ltd.

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About Scout Security Limited

Scout Security Limited (ASX: SCT) is a white label security-as-a-service platform and product suite powering recurring revenue for some of the largest security, internet service and telecommunications providers in the world. Scout's simple and affordable DIY approach puts security within reach for millions of residential homes, small-to-medium businesses and multi-tenant buildings.

Scout was recognised as one of Forbes' "Best Home Security Companies of 2022" and was named "Best for Custom Notifications and Alarms" in 2021 by US News and World Report. Scout's design-centric offering gives users complete flexibility around connected home security, allowing the system to integrate with other best-in-class IoT devices and offering flexible monitoring options.

Scout is an official partner of Amazon Alexa and Google's Assistant. Scout is also an Amazon Alexa Fund portfolio company.

