

CW Group Holdings Ltd

ABN 83 635 851 839

Annual Report - 30 June 2023

CW Group Holdings Ltd
Directors' report
30 June 2023

The directors present their report on the consolidated entity consisting of CW Group Holdings Ltd ("the Company") and the entities it controlled at the end of, or during, the year ended 30 June 2023. Throughout the report, the consolidated entity is referred to as the Group.

Significant changes in the state of affairs

From 1 February 2023, the Group implemented certain changes to its commercial arrangements. Refer to note 15 and 19 for further details.

International Expansion

During the year international expansion continued with new Chemist Warehouse stores opening in New Zealand, Ireland and China.

There were no other significant changes in the state of affairs of the Group during the financial year.

Directors

The following persons were directors of CW Group Holdings Limited during the financial year and up to the date of this report:

Mario Verrocchi
Jack Gance
Sam Gance
Damien Gance
Adrian Verrocchi
Marcello Verrocchi
Mario Tascone
Mark Finocchiaro
Sunil Narula

Principal activities

The principal activities of the Group consist of marketing, retailing, wholesaling and distributing pharmaceutical, healthcare and beauty products and the provision of support services to a network of franchised retail pharmacies.

Dividends

Dividends declared in each reporting period are summarised as follows:

	Year ended 30 June 2023 \$	Year ended 30 June 2022 \$
Dividends provided for or paid	264,057,912	155,130,184

Review of operations

The profit for the Group after providing for income tax and non-controlling interests amounted to \$304,333,000 (30 June 2022: profit of \$385,932,000).

Events since the end of the financial year

In August 2023, the Group entered into a contract with Sigma Healthcare for the supply of both Pharmaceutical Benefits Scheme (PBS) medicines and other products for a period of five years commencing on 1 July 2024. The purchase commitments under the contract in the first year are \$3 billion.

On 2 October 2023, the Directors declared a dividend of \$100,963,320.

No other matter or circumstance has arisen since 30 June 2023 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Environmental regulation

The Group's operations are not regulated by any significant environmental regulation.

Shares under performance rights

Unissued ordinary shares of CW Group Holdings Ltd under performance rights at the date of this report are as follows:

Grant date	Expiry date	Performance rights	Performance rights
		30 June 2023	30 June 2022
1 July 2022	1 July 2024	446,765	-

Insurance of officers

The Company indemnifies the directors and executives for any loss arising from any claim by reason of any wrongful act committed by them in their capacity as a director or executive (subject to certain exclusions as required by law). During the financial year, the Company has paid premiums in respect of contracts insuring the directors and executives against any liability of this nature. In accordance with normal commercial practices, under the terms of the insurance contracts the nature of the liabilities insured against, and the amount of the premiums paid, are confidential.

Indemnity and insurance of auditor

CW Group Holdings Ltd has agreed to indemnify their auditors, PricewaterhouseCoopers, to the extent permitted by law, against any claim by a third party arising from CW Group Holdings Ltd's breach of their agreement. The indemnity stipulates that CW Group Holdings Ltd will meet the full amount of any such liabilities including a reasonable amount of legal costs.

Proceedings on behalf of the Company

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

Auditor's independence declaration

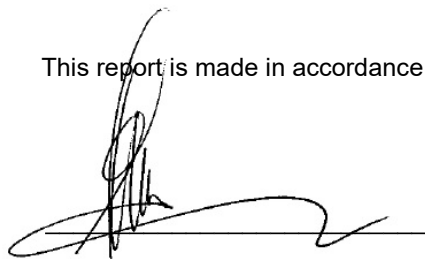
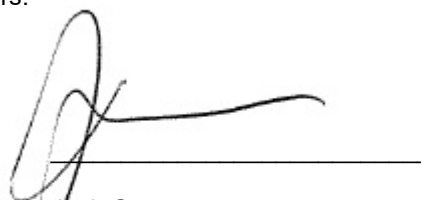
A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this directors' report.

Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

CW Group Holdings Ltd
Directors' report

This report is made in accordance with a resolution of directors.


Mario Verrocchi
Director
Jack Gance
Director

6 October 2023
Melbourne



Auditor's Independence Declaration

As lead auditor for the audit of CW Group Holdings Ltd for the year ended 30 June 2023, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of CW Group Holdings Ltd and the entities it controlled during the period.

A handwritten signature in black ink, appearing to read 'D Rosenberg', with a long horizontal flourish extending to the right.

Daniel Rosenberg
Partner
PricewaterhouseCoopers

Melbourne
6 October 2023

CW Group Holdings Ltd
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30 June 2023

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These financial statements are consolidated financial statements for the Group consisting of CW Group Holdings Ltd and its subsidiaries. A list of subsidiaries is included in note 36.

CW Group Holdings Ltd is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

Registered office

c/- Rispin & Mott
Level 5 / 484 St Kilda Rd
Melbourne VIC 3004

Principal place of business

6 Albert Street
Preston VIC 3072

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 6 October 2023. The directors have the power to amend and reissue the financial statements.

CW Group Holdings Ltd
Consolidated statement of profit or loss and other comprehensive income
For the year ended 30 June 2023

	Note	2023 \$'000	2022 \$'000
Revenue			
Revenue	5	3,090,669	2,992,908
Cost of sales		<u>(2,172,973)</u>	<u>(1,920,550)</u>
Gross profit		<u>917,696</u>	<u>1,072,358</u>
Share of profits of associates accounted for using the equity method		13,035	8,184
Other income	6	18,024	3,178
Expenses			
Warehousing and distribution expenses		(175,572)	(178,344)
Marketing and sales expenses		(77,288)	(63,533)
Administration and general expenses		(236,105)	(255,938)
Net finance costs	8	<u>(30,429)</u>	<u>(35,907)</u>
Profit before income tax expense		429,361	549,998
Income tax expense	9	<u>(126,897)</u>	<u>(164,990)</u>
Profit after income tax expense for the year		302,464	385,008
Other comprehensive loss			
<i>Items that will not be reclassified subsequently to profit or loss</i>			
Gain / (loss) on the revaluation of financial assets at fair value through other comprehensive income, net of tax	13	(7,226)	27,651
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation	25	<u>981</u>	<u>(504)</u>
Other comprehensive income/(loss) for the year, net of tax		<u>(6,245)</u>	<u>27,147</u>
Total comprehensive income/(loss) for the year		<u><u>296,219</u></u>	<u><u>412,155</u></u>
Profit/(loss) for the year is attributable to:			
Non-controlling interests	27	(1,869)	(924)
Owners of CW Group Holdings Ltd	26	<u>304,333</u>	<u>385,932</u>
		<u>302,464</u>	<u>385,008</u>
Total comprehensive income/(loss) for the year is attributable to:			
Non-controlling interests		(1,869)	(924)
Owners of CW Group Holdings Ltd		<u>298,088</u>	<u>413,079</u>
		<u>296,219</u>	<u>412,155</u>
Basic earnings/(loss) per share		0.20	0.25
Diluted earnings/(loss) per share		0.20	0.25

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

CW Group Holdings Ltd
Consolidated balance sheet
As at 30 June 2023

	Note	2023 \$'000	2022 \$'000
Assets			
Current assets			
Cash and cash equivalents	10	206,647	107,979
Trade and other receivables	11	408,594	523,705
Inventories	12	482,065	492,793
Financial assets at amortised cost	14	2,573	4,813
Lease receivables	15	107,854	12,153
Other current assets	16	25,304	21,559
Total current assets		<u>1,233,037</u>	<u>1,163,002</u>
Non-current assets			
Investments accounted for using the equity method	17	22,809	9,774
Financial assets at fair value through other comprehensive income	13	53,493	86,478
Financial assets at fair value through profit or loss		2,791	389
Property, plant and equipment	18	61,265	43,599
Right-of-use assets	19	112,926	738,339
Intangible assets		4,800	4,800
Deferred tax assets	9	56,576	33,670
Lease receivables	15	684,280	65,754
Total non-current assets		<u>998,940</u>	<u>982,803</u>
Total assets		<u>2,231,977</u>	<u>2,145,805</u>
Liabilities			
Current liabilities			
Trade and other payables	20	562,471	468,389
Contract liabilities	21	40,061	72,226
Financial liabilities at amortised cost	14	37,301	38,110
Lease liabilities	22	121,497	114,644
Current tax liabilities	9	19,875	64,424
Provisions	23	20,788	17,597
Total current liabilities		<u>801,993</u>	<u>775,390</u>
Non-current liabilities			
Contract liabilities	21	8,327	22,621
Financial liabilities at amortised cost	14	216,739	259,070
Lease liabilities	22	802,978	706,773
Provisions	23	22,227	34,742
Total non-current liabilities		<u>1,050,271</u>	<u>1,023,206</u>
Total liabilities		<u>1,852,264</u>	<u>1,798,596</u>
Net assets		<u>379,713</u>	<u>347,209</u>
Equity			
Issued capital	24	549,391	549,391
Reserves	25	(64,752)	(35,700)
Retained profits/(Accumulated losses)	26	(101,348)	(164,798)
Equity attributable to the owners of CW Group Holdings Ltd		<u>383,291</u>	<u>348,893</u>
Non-controlling interests	27	(3,578)	(1,684)
Total equity		<u>379,713</u>	<u>347,209</u>

The above consolidated balance sheet should be read in conjunction with the accompanying notes

CW Group Holdings Ltd
Consolidated statement of changes in equity
For the year ended 30 June 2023

	Issued capital \$'000	Reserves \$'000	Retained profits / (Accumulated losses) \$'000	Non-controlling interests \$'000	Total equity \$'000
Balance at 1 July 2021	549,391	(63,908)	(395,600)	(792)	89,091
Profit after income tax expense	-	-	385,932	(924)	385,008
Other comprehensive income, net of tax	-	27,147	-	-	27,147
Total comprehensive income	-	27,147	385,932	(924)	412,155
<i>Transactions with owners in their capacity as owners:</i>					
Transactions with non-controlling interests (note 27)	-	-	-	148	148
Employee share schemes – value of employee service (note 42)	-	1,061	-	-	1,061
Dividends provided for or paid (note 28)	-	-	(155,130)	(116)	(155,246)
Balance at 30 June 2022	549,391	(35,700)	(164,798)	(1,684)	347,209
	Issued capital \$'000	Reserves \$'000	Retained profits / (Accumulated losses) \$'000	Non-controlling interests \$'000	Total equity \$'000
Balance at 1 July 2022	549,391	(35,700)	(164,798)	(1,684)	347,209
Profit after income tax expense	-	-	304,333	(1,869)	302,464
Transfer of gain/(loss) on disposal of equity investment at FV through OCI to retained profits, net of tax	-	(23,175)	23,175	-	-
Other comprehensive income/(loss), net of tax	-	(6,245)	-	-	(6,245)
Total comprehensive income	-	(29,420)	327,508	(1,869)	296,219
<i>Transactions with owners in their capacity as owners:</i>					
Transactions with non-controlling interests (note 27)	-	-	-	300	300
Employee share schemes – value of employee service (note 42)	-	808	-	-	808
Common control transactions	-	(440)	-	-	(440)
Dividends provided for or paid (note 28)	-	-	(264,058)	(325)	(264,383)
Balance at 30 June 2023	549,391	(64,752)	(101,348)	(3,578)	379,713

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

CW Group Holdings Ltd
Consolidated statement of cash flows
For the year ended 30 June 2023

	Note	2023 \$'000	2022 \$'000
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		3,453,679	3,196,177
Payments to suppliers and employees (inclusive of GST)		(2,790,113)	(2,743,320)
		663,566	452,857
Interest and other finance costs paid		(48,852)	(39,474)
Interest and other finance income received		18,423	3,567
Income taxes paid		(188,452)	(132,612)
Net cash from operating activities	40	444,685	284,338
Cash flows from investing activities			
Payments for property, plant and equipment		(12,283)	(13,055)
Payments for financial assets at fair value through other comprehensive income		(21,009)	-
Proceeds from sale of investments		60,066	-
Acquisition of subsidiary, net of cash acquired		-	(4,846)
Net cash earned/(used) from investing activities		26,774	(17,901)
Cash flows from financing activities			
Repayments of loans		(489,407)	(2,401,556)
Proceeds from loans		448,508	2,393,741
Principal elements of lease receipts		48,746	6,867
Principal elements of lease payments		(117,537)	(108,290)
Dividends paid to members of the company		(264,058)	(269,263)
Dividends paid to non-controlling interests		(325)	(116)
Transactions with non-controlling interests		300	456
Net cash used in financing activities		(373,773)	(378,161)
Net (decrease) / increase in cash and cash equivalents		97,686	(111,724)
Cash and cash equivalents at the beginning of the financial year		107,979	220,207
Effects of exchange rate changes on cash and cash equivalents		982	(504)
Cash and cash equivalents at the end of the financial year	10	206,647	107,979

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes

Note 1. Significant changes in the reporting period

Significant changes in the state of affairs

From 1 February 2023, the Group implemented certain changes to its commercial arrangements. Refer to note 15 and 19 for further details.

International Expansion

During the year international expansion continued with new Chemist Warehouse stores opening in New Zealand, Ireland and China.

Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out either in the respective notes or below. These policies have been consistently applied to all the years presented, unless otherwise stated. Comparatives have been adjusted where appropriate to enhance comparability.

Basis of preparation

These general-purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the *Corporations Act 2001*. CW Group Holdings Ltd is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

The financial statements of the Group comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, financial assets at fair value through other comprehensive income.

New and amended standards adopted by the Group

The Group has applied relevant new accounting standards and interpretations the first time for the reporting period commencing 1 July 2022. These new standards and interpretations did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2023 reporting periods and have not been early adopted by the Group. The Group has assessed the impact of these new standards and interpretations and does not expect them to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

Principles of consolidation and equity accounting

Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss and other comprehensive income, balance sheet and statement of changes in equity respectively.

Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting after initially being recognised at cost.

Note 2. Significant accounting policies (continued)

Equity method

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates are recognised as a reduction in the carrying value of the investment.

Where the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, until it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity-accounted investees have been changed where necessary to ensure consistency with the Group.

Changes in ownership interests

The Group treats transaction with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interests results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to the owners of CW Group Holdings Ltd.

When the Group ceases to consolidate or equity account for an investment because of loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in an associate is reduced but joint control or significant influence is retained, only a proportionate share of amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

Common control entities

Common control transactions include the combining of entities which are ultimately controlled by the same party (or parties) both before and after the transaction. Assets and liabilities acquired as part of the common control transactions are recorded at book value and no fair value adjustments are made.

For transactions in which combining entities are controlled by the same party or parties before and after the transaction and where that control is not transitory are referred to as common control transactions. The Group's accounting policy for the acquiring entity is to account for the transaction at book values on a prospective basis as reflected in the consolidated financial statements of the selling entity.

The excess of the cost of the transaction over the acquirer's proportionate share of the net assets value acquired in common control transactions, will be allocated to the merger reserve in equity.

Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Group in the financial statements are presented in Australian dollars, which is CW Group Holdings Ltd's functional and presentation currency.

Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

Note 2. Significant accounting policies (continued)

Group companies

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet
- income and expenses for each statement of profit or loss and statement of comprehensive income are translated at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions), and
- all resulting exchange differences are recognised in other comprehensive income.

Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, its carrying value is written off.

Financial assets at amortised cost

A financial asset is measured at amortised cost only if both of the following conditions are met: (i) it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and (ii) the contractual terms of the financial asset represent contractual cash flows that are solely payments of principal and interest.

Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other income together with foreign exchange gains and losses. Impairment losses are presented as separate line items in the statement of profit or loss and other comprehensive income.

Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income include equity investments which the Group intends to hold for the foreseeable future and has irrevocably elected to classify them as such upon initial recognition.

Financial assets at fair value through profit or loss (FVPL)

Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other income in the period in which it arises.

Impairment of financial assets

The Group recognises a loss allowance for expected credit losses on financial assets which are either measured at amortised cost or fair value through other comprehensive income. The measurement of the loss allowance depends upon the Group's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

For financial assets mandatorily measured at fair value through other comprehensive income, the loss allowance is recognised in other comprehensive income with a corresponding expense through profit or loss. In all other cases, the loss allowance reduces the asset's carrying value with a corresponding expense through profit or loss.

Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Finance costs and income

Finance costs attributable to qualifying assets are capitalised as part of the asset. All other finance costs are expensed in the period in which they are incurred.

Note 2. Significant accounting policies (continued)

Interest cost/income is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset/liability and allocating the interest income/cost over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts/payments through the expected life of the financial asset/liability to the net carrying amount of the financial asset/liability.

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the balance sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

Note 3. Critical accounting judgements, estimates and assumptions

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Group's accounting policies.

This note provides an overview of the areas that involved a higher degree of judgement or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be wrong. Detailed information about each of these estimates and judgements is included in other notes together with information about the basis of calculation for each affected line item in the financial statements.

Provision for impairment of inventories

The provision for impairment of inventories assessment requires a degree of estimation and judgement. The level of the provision is assessed by taking into account the recent sales history, the ageing of inventories and other factors that affect inventory obsolescence.

Lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The Group also considers factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

Classification of Leases

The Group holds the head lease for the majority of franchise stores and sub-licenses these to franchisees.

Where the Group sub-licenses the location to franchisees under the same terms and conditions as the head lease and the lease payments are considered fixed, the sublease arrangement is classified as a finance lease.

Where the Group sub-licenses the location to stores where the lease payments are variable these subleases are classified as operating leases.

Note 3. Critical accounting judgements, estimates and assumptions (continued)

Consolidation assessment of franchisees

In determining whether the franchisees require to be consolidated with the Group an assessment of Control was made. It was determined that the Group does not have power over the franchisees and therefore does not control them. Franchisees are therefore not consolidated with the Group.

Right-of-use asset impairment

The Group tests right of use assets for impairment to ensure they are not carried above their recoverable amounts where there is an indication that assets may be impaired (which is assessed at least at each reporting date).

Revenue – Variable consideration

Where contracts with customers includes variable consideration, the revenue's transaction price includes an estimate of the variable consideration based on the expected value (the sum of probability-weighted amounts) in a range of possible consideration amounts. The estimation of that variable consideration is based on available historical outcomes of the variability.

Note 4. Segment information

Description of segments

Management has determined the operating segments reviewed and used by the Group's chief operating decision makers (CODM) to make strategic and operating decisions. The CODM consists of the board of directors. The Group operates in one operating segment, being the Wholesale and Retail Services segment. Within this segment, the Group provides marketing, wholesale, distribution, retailing and franchise support services to retail pharmacies.

Geographical segments

The Group operates in Australia, New Zealand, China and Ireland.

Information on Major Customers

The Group does not rely on any one customer for a significant component of revenue.

Accounting policy for operating segments

Operating segments are reported in a manner consistent with the internal reporting to the CODM.

The board of CW Group Holdings Ltd assesses the financial performance and position of the Group and makes strategic decisions. The board has been identified as the CODM of the Group.

Identification of operating segments

The board, as CODM, monitors the operating results on a consolidated basis, and accordingly, the Group has concluded that it has one reportable segment.

Note 5. Revenue

	2023	2022
	\$'000	\$'000
<i>Sales revenue</i>		
Sales revenue	2,257,625	2,195,993
Fees revenue	147,191	85,032
<i>Services revenue</i>		
Franchise and related fees	82,310	74,021
Marketing, advertising and other	603,543	637,862
	685,853	711,883
Total revenue	<u>3,090,669</u>	<u>2,992,908</u>

Included in Sales revenue is consideration for leases with customers of \$81,782,000 (2022: \$132,277,000).

Note 5. Revenue (continued)

Accounting policy - revenue from contracts with customers

Sales revenue

Wholesale sales delivered through distribution centres

Revenue associated with the sale of goods is recognised when the performance obligation of the sale has been fulfilled and control of the goods has transferred to the customer, which occurs when the goods are delivered. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

Revenue from these sales is recognised based on the price specified in the contract, net of the estimated discounts and rebates. In recognising revenue from the sales of goods, the Group considers its historical experience with sales returns to determine if it is “highly probable” that a significant reversal of revenue will arise in the future. No significant element of financing is deemed present.

A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

A number of contracts include lease and revenue components. The transaction price for these components is allocated to each performance obligation based on the stand-alone selling prices.

Retail sales

Revenue from the sale of goods are recognised when control of the goods has transferred to the customer. For goods purchased in-store, control of the goods transfers to the customer at the point of sale. For goods purchased online, control of the goods transfers to the customer upon delivery.

Fees revenue

Wholesale sales delivered directly by suppliers are accounted for as the net amount of consideration that the Group retains after paying the external party for the goods, where applicable.

Fees revenue is recognised when the performance obligation is satisfied and it is highly probable that a significant reversal will not occur.

Refund liability

A refund liability and a right to the returned goods are recognised for the products expected to be returned. Accumulated experience is used to estimate such returns at the time of sale at a portfolio level (expected value method). Because the number of products returned has been steady for years, it is highly probable that a significant reversal in the cumulative revenue recognised will not occur. The validity of this assumption and the estimated amount of returns are reassessed at each reporting date.

Services revenue

Services revenue consists of commissions, franchise and related fees, marketing services, promotional and advertising revenue. Revenue from providing services is recognised in the accounting period in which the services are rendered.

Where the contracts include multiple performance obligations, the transaction price will be allocated to each performance obligation based on the stand-alone selling prices. Where these are not directly observable, they are estimated based on expected cost plus margin.

Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in profit or loss in the period in which the circumstances that give rise to the revision become known by management.

In the case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered by the Group exceed the payment, a contract asset is recognised. If the payments exceed the services rendered, a contract liability is recognised.

During the year, the Group reviewed its supplier contracts and as a consequence, identified that certain payments made by the suppliers to the Group are not for services that are distinct from the acquisition of goods from the supplier. These payments should have been recognised as a reduction of the cost of inventory (and therefore subsequently a reduction in cost of sales) instead of revenue. The impact is a decrease in revenue and cost of sales of \$84,663,000 for the year ended 30 June 2022.

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Note 5. Revenue (continued)

Disaggregation of revenue by geographic region

	2023 \$'000	2022 \$'000
Australia	2,849,136	2,807,295
International	<u>241,533</u>	<u>185,613</u>
	<u><u>3,090,669</u></u>	<u><u>2,992,908</u></u>

Revenue recognised in relation to contract liabilities

The following table shows how much of the revenue recognised in the current reporting period relates to carried-forward contract liabilities:

	2023 \$'000	2022 \$'000
<i>Revenue recognised that was included in the contract liability balance at the beginning of the period</i>		
Sales revenue	59,059	47,717
Marketing, advertising and other	<u>29,006</u>	<u>13,748</u>
	<u><u>88,065</u></u>	<u><u>61,465</u></u>

Note 6. Other income

	2023 \$'000	2022 \$'000
Rent concessions	-	79
Other items	<u>18,024</u>	<u>3,099</u>
Other income	<u><u>18,024</u></u>	<u><u>3,178</u></u>

Note 7. Expenses

	2023	2022
	\$'000	\$'000
Profit/(loss) before income tax includes the following specific expenses:		
<i>Depreciation and amortisation</i>		
Depreciation - property, plant and equipment	11,210	11,220
Depreciation - right-of-use assets	84,300	125,234
Total depreciation and amortisation	95,510	136,454
<i>Impairment of assets</i>		
Reversal of impairment - right-of-use assets	-	(5,000)
Impairment - intangible assets	-	5,222
Net impairment of assets	-	222
<i>Leases</i>		
Rental expenses on leases	10,653	13,217
<i>Superannuation expense</i>		
Defined contribution superannuation expense	12,555	9,867
<i>Employee benefits expenses</i>		
Employee benefits expenses	174,777	155,424
<i>Share-based payments expense</i>		
Share-based payments expense	808	1,061

Rental expenses on leases

The expenses incurred are for short-term leases and leases of low-value assets (such as tablets and personal computers, small items of office furniture and telephones). The Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

These leases are not included in right-of-use assets or corresponding lease liabilities in accordance with AASB 16 *Leases*.

Note 8. Finance income and expenses

	2023	2022
	\$'000	\$'000
<i>Finance income</i>		
Interest and finance charges on lease receivables	18,423	3,851
<i>Finance costs</i>		
Interest and finance charges paid/payable for lease liabilities	(43,515)	(35,253)
Interest paid/payable for financial liabilities at amortised cost	(10,142)	(3,972)
Other finance (costs)/income	4,805	(533)
Net finance (costs)/income	(30,429)	(35,907)

Note 9. Income tax

This note provides an analysis of the Group's income tax expense, shows what amounts are recognised directly in equity and how the tax expense is affected by non-assessable and non-deductible items.

	2023 \$'000	2022 \$'000
<i>Income tax expense</i>		
Current tax on profits for the year	132,101	173,037
Adjustment for current tax of prior periods	<u>1,866</u>	<u>3,521</u>
Total current tax expense	<u>133,967</u>	<u>176,558</u>
Increase in deferred tax assets	(7,070)	(8,306)
Adjustment for deferred tax of prior periods	<u>-</u>	<u>(3,262)</u>
Total deferred tax benefit	<u>(7,070)</u>	<u>(11,568)</u>
Aggregate income tax expense	<u>126,897</u>	<u>164,990</u>
<i>Numerical reconciliation of income tax expense and tax at the statutory rate</i>		
Profit before income tax expense	<u>429,361</u>	<u>549,998</u>
Tax at the statutory tax rate of 30%	128,808	164,999
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
Sundry items	(5,076)	(1,109)
Difference in overseas tax rate	1,299	841
Adjustments for current and deferred tax of prior periods	<u>1,866</u>	<u>259</u>
Income tax expense	<u>126,897</u>	<u>164,990</u>

Note 9. Income tax (continued)

	2023	2022
	\$'000	\$'000
<i>Deferred tax asset</i>		
Deferred tax asset comprises temporary differences attributable to:		
Employee benefits	6,371	5,523
Inventories	12,031	6,391
Contract liabilities	14,362	18,260
Provision for Make good	10,642	10,545
Lease receivables	(198,543)	(22,087)
Lease liabilities	236,256	243,967
Right of use assets	(32,049)	(220,450)
Make good asset	(3,889)	(229)
Investments	6,306	(9,423)
Other	5,089	1,173
Deferred tax asset	<u>56,576</u>	<u>33,670</u>
Movements:		
Opening balance	33,670	33,093
Charged to profit or loss	7,070	11,568
Charged to equity	15,729	(11,850)
Tax loss utilised	(485)	-
Tax losses converted to deferred tax assets	592	-
Deferred tax assets on acquisition	-	859
Closing balance	<u><u>56,576</u></u>	<u><u>33,670</u></u>
	2023	2022
	\$'000	\$'000
<i>Current tax liabilities</i>		
Income tax payable	<u>19,875</u>	<u>64,424</u>

Accounting policy for income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the company and its subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

Note 9. Income tax (continued)

CW Group Holdings Ltd (the 'head entity') and its wholly owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'separate taxpayer within group' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the tax consolidated group. The tax funding arrangement ensures that the intercompany charge equals the current tax liability or benefit of each tax consolidated group member, resulting in neither a contribution by the head entity to the subsidiaries nor a distribution by the subsidiaries to the head entity.

Foreign entities are taxed individually within their respective tax jurisdictions.

Note 10. Cash and cash equivalents

	2023	2022
	\$'000	\$'000
<i>Current assets</i>		
Cash at bank and on hand	206,647	107,979
	<u>206,647</u>	<u>107,979</u>

Accounting policy for cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. For the statement of cash flows presentation purposes, cash and cash equivalents also includes bank overdrafts, which are shown within borrowings in current liabilities on the balance sheet.

Note 11. Trade and other receivables

	2023	2022
	\$'000	\$'000
<i>Current assets</i>		
Trade receivables	357,433	418,721
Other receivables	2,883	39,931
Accrued revenue	48,278	65,053
	<u>408,594</u>	<u>523,705</u>

Fair values of trade receivables

Due to the short-term nature of current receivables, their carrying amount is considered to be the same as their fair value.

Note 11. Trade and other receivables (continued)

The following table summarises the ageing of trade receivable balances, based on individual customer trading terms.

	2023 \$'000	2022 \$'000
Current	310,785	353,448
0 - 30 days overdue	7,018	7,620
31 - 60 days overdue	15,944	17,294
61 - 90 days overdue	11,295	4,380
91 or more days overdue	12,391	35,979
	<u>357,433</u>	<u>418,721</u>

To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets.

The expected loss rates are based on the payment profiles of sales over a period of 12-24 months up to the reporting period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has historically incurred immaterial credit losses.

Accounting policy for trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The Group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

Note 12. Inventories

	2023 \$'000	2022 \$'000
<i>Current assets</i>		
Stock on hand	<u>482,065</u>	<u>492,793</u>

Accounting policy for inventories

Inventories are stated at the lower of cost and net realisable value. Cost are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale.

Amounts recognised in profit or loss

Inventories recognised as an expense during the year ended 30 June 2023 amounts to \$2,131,360,000 (2022: \$1,890,732,000). These were included in cost of sales in the consolidated statement of profit or loss.

The Group recorded an inventory write-down of \$7,602,000 (2022: \$3,158,000 write-down reversal) during the year. The net write-down has resulted in an increase to the cost of sales in the consolidated statement of profit or loss.

Note 13. Financial assets at fair value through other comprehensive income

	2023 \$'000	2022 \$'000
<i>Non-current assets</i>		
Investments held at fair value through OCI	<u>53,493</u>	<u>86,478</u>

Classification of financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income (FVOCI) comprise equity securities which are not held for trading, and which the Group has irrevocably elected at initial recognition to recognise in this category. These are strategic investments and the Group considers this classification to be more relevant.

During the year ended 30 June 2023, the Group provided services to various listed entities in exchange for equity securities in the entities.

Amounts recognised in profit or loss and other comprehensive income

During the year, the following gains/(losses) were recognised in profit or loss and other comprehensive income:

	2023 \$'000	2022 \$'000
Gains / (losses) on equity investments	(7,226)	27,651

Fair value and risk exposure

Information about the methods and assumptions used in determining fair value is provided in note 30.

All of the financial assets at FVOCI are denominated in Australian dollars.

Note 14. Financial assets and liabilities at amortised cost

	2023 \$'000	2022 \$'000
<i>Current assets</i>		
Loans receivable	<u>2,573</u>	<u>4,813</u>
<i>Current liabilities</i>		
Loans payable	<u>37,301</u>	<u>38,110</u>
<i>Non-current liabilities</i>		
Loans payable	<u>216,739</u>	<u>259,070</u>

For loans receivable and payable with related parties refer to note 35 for details.

Note 14. Financial assets at amortised cost (continued)

The Group's policy is to recognise an allowance for expected credit losses (ECLs) for financial assets at amortised cost. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

The Group measures the loss allowance for loans receivable at an amount equal to 12-month ECL if the credit risk on the financial instrument has not increased significantly since initial recognition.

12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

The Group has performed this assessment at the reporting dates and concluded no allowance is required based on expected payments.

Note 15. Lease receivables

	2023	2022
	\$'000	\$'000
<i>Current assets</i>		
Lease receivables	<u>107,854</u>	<u>12,153</u>
<i>Non-current assets</i>		
Lease receivables	<u>684,280</u>	<u>65,754</u>

The Group holds the head lease for the majority of franchise and other stores. The Group sub-licences the location to the franchisee under the same terms and conditions as the head lease. The Group recognises a lease liability together with an offsetting finance lease receivable for leases associated with franchise and other stores under sub-licensing arrangements lease payments under these sub-leases are fixed.

For subleases, where the lease payments are fully variable the Group accounts for the sub-lease as operating leases. For operating leases, the variable lease payments are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

Changes to leasing arrangements

From 1 February 2023, the Group made certain changes to the sub-licensing arrangements with the franchisees. The Group accounted for this change as a lease modification under AASB 16 and reclassified majority of the right of use assets to lease receivables at the carrying amount of lease receivable on the date of modification.

Before modification, the lease payments were fully variable and the Group classified these sub-leases as operating leases. After the modification, the lease payments under these sub-leases are fixed resulting in the Group accounting for these leases as a finance lease.

	2023	2022
	\$'000	\$'000
Commitments in relation to receivables are as follows:		
Within one year	145,787	11,244
Later than one year but not later than five years	465,285	41,483
Later than five years	280,181	42,364
Minimum lease receivables	<u>891,253</u>	<u>95,091</u>
Unearned interest income	<u>(99,119)</u>	<u>(17,184)</u>
Total lease receivables	<u>792,134</u>	<u>77,907</u>

Note 16. Other current assets

	2023 \$'000	2022 \$'000
<i>Current assets</i>		
Prepayments	19,959	17,148
Other current assets	5,345	4,411
	<u>25,304</u>	<u>21,559</u>

Note 17. Investments accounted for using the equity method

	2023 \$'000	2022 \$'000
<i>Non-current assets</i>		
Investment in associates	<u>22,809</u>	<u>9,774</u>

Refer to note 37 for further information on interests in associates.

Note 18. Property, plant and equipment

	2023 \$'000	2022 \$'000
<i>Non-current assets</i>		
Fittings, furniture and equipment - at cost	50,047	41,300
Less: Accumulated depreciation and impairment	(19,850)	(14,148)
	<u>30,197</u>	<u>27,152</u>
Motor vehicles - at cost	834	795
Less: Accumulated depreciation and impairment	(613)	(557)
	<u>221</u>	<u>238</u>
Computer equipment - at cost	17,905	15,631
Less: Accumulated depreciation	(13,087)	(10,286)
	<u>4,818</u>	<u>5,345</u>
Leasehold improvements - at cost	29,693	11,907
Less: Accumulated depreciation	(3,664)	(1,043)
	<u>26,029</u>	<u>10,864</u>
	<u>61,265</u>	<u>43,599</u>

Note 18. Property, plant and equipment (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	Fittings, furniture & equipment \$'000	Computer equipment \$'000	Motor vehicles \$'000	Leasehold improvements \$'000	Total \$'000
Balance at 1 July 2021	23,168	6,800	386	-	30,354
Additions	9,508	2,396	31	11,907	23,842
Disposals	-	-	-	-	-
Depreciation expense	(5,524)	(3,851)	(179)	(1,043)	(10,597)
Balance at 30 June 2022	27,152	5,345	238	10,864	43,599
Additions	8,820	2,248	38	17,786	28,892
Disposals	(4)	(12)	-	-	(16)
Depreciation expense	(5,771)	(2,764)	(54)	(2,621)	(11,210)
Balance at 30 June 2023	30,197	4,817	222	26,029	61,265

Accounting policy for property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation is calculated on a diminishing value / straight line basis to allocate the cost of the assets over their expected useful lives, or in the case of leasehold improvements, the shorter lease term as follows:

Fixtures and fittings	5 - 10 years
Office and computer equipment	3 - 5 years
Motor vehicles	3 - 5 years
Leasehold improvements	5 - 10 years

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.

Note 19. Right-of-use assets

	2023 \$'000	2022 \$'000
<i>Non-current assets</i>		
Buildings	376,522	922,262
Less: Accumulated depreciation and impairment	(272,793)	(190,851)
	<u>103,729</u>	<u>731,411</u>
Equipment	14,400	9,700
Less: Accumulated depreciation	(5,203)	(2,772)
	<u>9,197</u>	<u>6,928</u>
	<u>112,926</u>	<u>738,339</u>

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

	Buildings \$'000	Equipment \$'000	Total \$'000
Balance at 1 July 2021	696,972	7,902	704,874
Additions	123,143	1,268	124,411
Remeasurements	29,458	(110)	29,348
Reversal of impairment expense	5,000	-	5,000
Depreciation expense	(123,162)	(2,132)	(125,294)
Balance at 30 June 2022	731,411	6,928	738,339
Additions	45,144	2,849	47,993
Reclassification from right-of-use asset to lease receivable	(698,460)	-	(698,460)
Remeasurements	107,503	1,851	109,354
Depreciation expense	(81,869)	(2,431)	(84,300)
Balance at 30 June 2023	<u>103,729</u>	<u>9,197</u>	<u>112,926</u>

Accounting policy for right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

The Group leases various offices, warehouses, retail stores and equipment. Rental contracts are made for fixed periods of twelve months to twelve years but may have extension option as described in Note 3.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

Right-of-use assets that meet the definition of investment property are measured at cost.

Note 19. Right-of-use assets (continued)

The Group has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

Impairment assessments

The Group tests right of use assets for impairment to ensure they are not carried above their recoverable amounts where there is an indication that assets may be impaired (which is assessed at least at each reporting date).

These tests are performed by assessing the recoverable amount of each individual asset or, if this is not possible, the recoverable amount of the cash generating unit (CGU) to which the asset belongs which is normally at a store level.

CGUs are the lowest levels at which assets are grouped and generate separately identifiable cash inflows and outflows.

The carrying values of the right-of-use assets are reviewed for impairment annually. If an indication of impairment exists, and where the carrying value of the asset exceeds the estimated recoverable amount, the assets or cash-generating units (CGU) are written down to their recoverable amount. The recoverable amount is the greater of fair value less costs of disposal and value-in-use. Value-in-use refers to an asset's value based on the expected future cash flows arising from its continued use, discounted to present value using a post-tax discount rate that reflect current market assessments of the risks specific to the asset. The recoverable amount was estimated on an individual lease basis.

Changes to leasing arrangements

From 1 February 2023, the Group made certain changes to the sub-licensing arrangements with the franchisees. The Group accounted for this change as a lease modification under AASB 16 and reclassified majority of the right of use assets to lease receivables at the carrying amount of lease receivable on the date of modification.

Before modification, the lease payments were fully variable and the Group classified these sub-leases as operating leases. After the modification, the lease payments under these sub-leases are fixed resulting in the Group accounting for these leases as a finance lease.

Note 20. Trade and other payables

	2023	2022
	\$'000	\$'000
<i>Current liabilities</i>		
Trade payables	508,604	416,652
Accruals	53,867	51,737
	<u>562,471</u>	<u>468,389</u>

Accounting policy for trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year and which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. The carrying amounts of trade and other payables are considered to be same as their fair values, due to their short-term nature.

Note 21. Contract liabilities

	2023 \$'000	2022 \$'000
<i>Current liabilities</i>		
Contract liabilities	<u>40,061</u>	<u>72,226</u>
<i>Non-current liabilities</i>		
Contract liabilities	<u>8,327</u>	<u>22,621</u>

Accounting policy for contract liabilities

Contract liabilities represent the Group's obligation to transfer goods or services to a customer and are recognised when a customer pays consideration, or when the Group recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the Group has transferred the goods or services to the customer.

Note 22. Lease liabilities

	2023 \$'000	2022 \$'000
<i>Current liabilities</i>		
Lease liability	<u>121,497</u>	<u>114,644</u>
<i>Non-current liabilities</i>		
Lease liability	<u>802,978</u>	<u>706,773</u>

Accounting policy for lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

	2023 \$'000	2022 \$'000
Reconciliation of lease liabilities		
Lease liabilities at beginning of the year	821,417	756,491
Lease remeasurements agreed during the year	120,599	33,085
Additional leases entered into during the year	99,359	143,793
Interest expense	43,535	35,160
Lease payments	<u>(160,435)</u>	<u>(147,112)</u>
Lease liabilities at end of the year	<u>924,475</u>	<u>821,417</u>

Note 23. Provisions

	2023 \$'000	2022 \$'000
<i>Current liabilities</i>		
Employee benefit obligations	18,783	16,304
Make good provision	1,904	1,104
Provisions for returns or refunds	101	189
	<u>20,788</u>	<u>17,597</u>
<i>Non-current liabilities</i>		
Employee benefit obligations	1,503	1,370
Make good provision	20,724	33,372
	<u>22,227</u>	<u>34,742</u>

Employee benefits

Employee benefit obligations cover Group's liabilities for long service leave and annual leave are classified as either long-term benefits or short-term benefits.

The current portion of this liability includes all of the accrued annual leave, the unconditional entitlements to long service leave where the employees have completed the required period of service and also for those employees who are entitled to pro-rata payments in certain circumstances. The entire amount of the provision is presented as current, since the Group does not have an unconditional right to defer settlement for any of these obligations. However, based on past experience, the Group does not expect all employees to take the full amount of accrued leave or require payment within the next 12 months.

Amounts not expected to be settled within the next 12 months

The current provision for employee benefits includes all unconditional entitlements where employees have completed the required period of service and also those where employees are entitled to pro-rata payments in certain circumstances. The entire amount is presented as current, since the Group does not have an unconditional right to defer settlement. However, based on past experience, the Group does not expect all employees to take the full amount of accrued leave or require payment within the next 12 months.

The following amounts reflect leave that is not expected to be taken within the next 12 months:

	2023 \$'000	2022 \$'000
Employee benefits obligation expected to be settled after 12 months	<u>7,247</u>	<u>6,121</u>

Make good provision

The Group is required to restore some of the leased premises to their original condition at the end of the respective lease terms. A provision has been recognised for the present value of the estimated expenditure required to remove any leasehold improvements. These costs have been capitalised as part of the cost of leasehold improvements and are amortised over the shorter of the term of the lease and the useful life of the assets.

Movements in make good provision

Movements in the make good provision for each financial year are set out below:

	2023 \$'000	2022 \$'000
Carrying amount at the start of the year	34,476	28,765
Additional provisions recognised	4,515	7,452
Amounts used	<u>(16,363)</u>	<u>(1,741)</u>
Carrying amount at the end of the year	<u>22,628</u>	<u>34,476</u>

Note 23. Provisions (continued)

Accounting policy for provisions

Provisions for legal claims and make good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

Accounting policy for employee benefits

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave, long service leave and accumulating sick leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled. Non-accumulating sick leave is expensed to profit or loss when incurred.

Other long-term employee benefits

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

Note 24. Issued capital

	2023	2022	2023	2022
	No. of shares	No. of shares	\$'000	\$'000
	(thousands)	(thousands)		
Ordinary shares - fully paid	1,553,282	1,553,282	549,391	549,391

Movements in ordinary share capital

	2023	2023	2022	2022
	No. of shares	\$'000	No. of shares	\$'000
	(thousands)		(thousands)	
Details				
Opening balance at beginning of financial year	1,553,282	549,391	1,551,302	549,391
Employee share scheme issues (note 42)	-	-	1,980	-
Balance at the end of the financial year	1,553,282	549,391	1,553,282	549,391

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the Company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Note 24. Issued capital (continued)

Accounting policy for issued capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Note 25. Reserves

	2023 \$'000	2022 \$'000
Financial assets at fair value through other comprehensive income reserve	(8,413)	21,988
Foreign currency translation reserve	432	(549)
Share-based payments reserve	2,425	1,617
Merger reserve	(59,196)	(58,756)
	<u>(64,752)</u>	<u>(35,700)</u>

Financial assets at fair value through other comprehensive income reserve

The Group has elected to recognise changes in the fair value of certain investments in equity securities in other comprehensive income. These changes are accumulated within the fair value through other comprehensive income reserve within equity. The Group transfers amounts from this reserve to retained earnings when the relevant equity securities are derecognised.

Foreign currency translation reserve

Exchange differences arising on translation of foreign controlled entities are recognised in other comprehensive income and accumulated in a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration.

Movements in reserves

Movements in each class of reserve during the current and previous financial years are set out below:

	Financial assets at FVOCI \$'000	Foreign currency translation \$'000	Share-based payments \$'000	Merger \$'000	Total \$'000
Balance at 1 July 2021	(5,663)	(45)	556	(58,756)	(63,908)
Revaluations, net of tax	27,651	-	-	-	27,651
Foreign currency translation	-	(504)	-	-	(504)
Share-based payments expenses	-	-	1,061	-	1,061
Balance at 30 June 2022	21,988	(549)	1,617	(58,756)	(35,700)
Revaluations, net of tax	(7,226)	-	-	-	(7,226)
Transfer of reserves to retained profits, net of tax	(23,175)	-	-	-	(23,175)
Foreign currency translation	-	981	-	-	981
Share-based payments expenses	-	-	808	-	808
Common control transaction	-	-	-	(440)	(440)
Balance at 30 June 2023	<u>(8,413)</u>	<u>432</u>	<u>2,425</u>	<u>(59,196)</u>	<u>(64,752)</u>

Note 26. Retained profits/(accumulated losses)

	2023 \$'000	2022 \$'000
Retained earnings at the beginning of the financial year	(164,798)	(395,600)
Profit after income tax expense for the year	304,333	385,932
Transfer of gain on disposal of equity investments at FV through OCI to retained profits, net of tax	23,175	-
Dividends provided for or paid (note 28)	<u>(264,058)</u>	<u>(155,130)</u>
Retained profits/(accumulated losses) at the end of the financial year	<u>(101,348)</u>	<u>(164,798)</u>

Note 27. Non-controlling interests

	2023 \$'000	2022 \$'000
Balance at beginning of the year	(1,684)	(792)
Share of profit for the year	(1,869)	(924)
Consideration paid / (return of capital)	<u>(25)</u>	<u>32</u>
	<u>(3,578)</u>	<u>(1,684)</u>

Note 28. Dividends

Dividends

Dividends provided for or paid during the financial year were as follows:

	2023 \$'000	2022 \$'000
Dividends provided for or paid	<u>264,058</u>	<u>155,130</u>

Franking credits

	2023 \$'000	2022 \$'000
Franking credits available for subsequent financial years based on a tax rate of 30% (2022: 30%)	<u>213,362</u>	<u>186,438</u>

The above amounts are calculated from the balance of the franking account as at the end of the reporting period, adjusted for franking credits and debits that will arise from the settlement of liabilities or receivables for income tax and dividends after the end of the year.

Accounting policy for dividends

Dividends are recognised when declared during the financial year and no longer at the discretion of the Company.

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the Company, on or before the end of the financial year but not distributed at the reporting date.

Note 29. Financial risk management

Financial risk management objectives

This note explains the Group's exposure to financial risks and how these risks could affect the Group's future financial performance. Current year profit or loss information has been included where relevant to add further context.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the Group and appropriate procedures, controls and risk limits. Finance reports to the Board on a monthly basis.

Market risk

Foreign currency risk

The Group undertakes certain transactions denominated in foreign currency and is exposed to foreign currency risk through foreign exchange rate fluctuations.

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis and cash flow forecasting.

Exposure

The Group's exposure to foreign currency risk at the end of the reporting period, expressed in Australian dollar, was as follows:

	CNY \$'000	USD \$'000	NZD \$'000	GBP \$'000	EUR \$'000
2023					
Trade and other payables	-	(914)	(1,231)	(336)	(6,942)
Trade and other receivables	3,947	-	-	-	-
2022					
Trade and other payables	-	(174)	(1,024)	(203)	(4,420)
Trade and other receivables	4,655	66	-	241	-

Credit risk

Credit risk arises from cash and cash equivalents as well as credit exposures to wholesale and retail customers, including outstanding receivables.

Risk management

Credit risk is managed on a group basis. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted.

Risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The compliance with credit limits by wholesale customers is regularly monitored by line management.

Sales to retail customers are required to be settled in cash or using major credit cards, mitigating credit risk. There are no significant concentrations of credit risk, whether through exposure to individual customers, specific industry sectors and/or regions.

The Group's trade receivables are subject to the expected credit loss model. Refer to note 11 for the Group's assessment of expected losses. While cash and cash equivalents are also subject to the impairment requirements of AASB 9, the identified impairment loss was immaterial.

Liquidity risk

Vigilant liquidity risk management requires the Group to maintain sufficient liquid assets (mainly cash and cash equivalents).

The Group manages liquidity risk by maintaining adequate cash reserves by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

Note 29. Financial risk management (continued)

Financing arrangements

The Group had access to the following borrowing facilities at the end of the reporting period:

	2023	2022
	\$'000	\$'000
Unsecured bank loan facilities:		
Amount used	-	-
Amount unused	100,000	100,000
	<u>100,000</u>	<u>100,000</u>

The Group monitors compliance with its financial covenants on a monthly basis and reports compliance on a semi-annual basis to the banks. The Group has complied with all such requirements during the current year.

Maturities of financial liabilities

The tables below analyse the group's financial liabilities into relevant maturity groupings based on their contractual maturities.

The amounts disclosed in the table are the contractual cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant

The following tables detail the Group's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the balance sheet.

2023	1 year or less	Between 1	Over 5 years	Remaining
	\$'000	and 5 years	\$'000	contractual
		\$'000		maturities
				\$'000
Non-derivatives				
<i>Non-interest bearing</i>				
Trade payables	508,604	-	-	508,604
Loans payable	37,301	-	216,739	254,040
<i>Interest-bearing - fixed</i>				
Lease liability	165,836	534,778	336,202	1,036,816
Total non-derivatives	<u>711,741</u>	<u>534,778</u>	<u>552,941</u>	<u>1,799,460</u>
2022	1 year or less	Between 1	Over 5 years	Remaining
	\$'000	and 5 years	\$'000	contractual
		\$'000		maturities
				\$'000
Non-derivatives				
<i>Non-interest bearing</i>				
Trade payables	416,652	-	-	416,652
Loans payable	38,110	-	259,070	297,180
<i>Interest-bearing - fixed</i>				
Lease liability	148,642	543,008	400,521	1,092,171
Total non-derivatives	<u>603,404</u>	<u>543,008</u>	<u>659,591</u>	<u>1,806,003</u>

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

Note 30. Fair value measurement

Fair value hierarchy

The following tables detail the Group's assets and liabilities, measured or disclosed at fair value, using a three-level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

Level 1: The fair value of financial instruments traded in active markets (such as publicly equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Group is the current price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise its use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case of unlisted equity securities.

	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
2023				
<i>Assets</i>				
Investments at fair value through other comprehensive income	34,076	-	19,417	53,493
Investments at fair value through profit or loss	1,000	-	1,791	2,791
Total assets	35,076	-	21,208	56,284
	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
2022				
<i>Assets</i>				
Investments at fair value through other comprehensive income	16,721	-	69,757	86,478
Investments at fair value through profit or loss	210	-	179	389
Total assets	16,931	-	69,936	86,867

There were no transfers between levels during the financial year.

Accounting policy for fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets and liabilities measured at fair value are classified into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

Note 31. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by PricewaterhouseCoopers, the auditor of the Group and by non-related audit firms:

	2023 \$	2022 \$
<i>Services provided by PricewaterhouseCoopers</i>		
Audit services	820,350	766,000
Other assurance services	9,000	9,000
	<hr/>	<hr/>
Total services provided by PricewaterhouseCoopers	829,350	775,000
	<hr/>	<hr/>
<i>Services provided by other accounting firms</i>		
Audit services	54,410	78,312
	<hr/>	<hr/>

Note 32. Capital Management

Capital of the Group is managed in order to safeguard the ability of the Group to continue as a going concern, to provide returns to shareholders, to provide benefits for other stakeholders and to maintain an optimal capital structure.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets.

There are no externally imposed capital requirements.

For information on dividends refer to note 28.

Note 33. Commitments

The Group has the following contractual purchase commitments with its suppliers:

	2023 \$'000	2022 \$'000
Within one year	856,643	815,850
One to five years	-	856,643
More than five years	-	-
	<hr/>	<hr/>
	856,643	1,672,493
	<hr/>	<hr/>

Guarantees

The Group, together with a related party, has guaranteed the payment obligation to an external supplier of amounts owed by the store network to the supplier. The Group had 545 stores within the network that owed an amount to the supplier as at 30 June 2023 (2022: 524 stores) of which the average outstanding payments to the external supplier was \$706,023 (2022: \$646,043). The Group does not expect the guarantee to be utilised in future periods.

The Group, together with some related parties, has guaranteed certain payment obligations to landlords of leased premises. As at 30 June 2023 the Group has a bank guarantee facility of \$35,000,000 (2022: \$35,000,000), of which \$31,752,143 (2022: \$31,335,000) is utilised.

Note 34. Key management personnel disclosures

Directors

The following persons were directors of CW Group Holdings Ltd during the financial year:

Mario Verrocchi
 Jack Gance
 Sam Gance
 Damien Gance
 Adrian Verrocchi
 Marcello Verrocchi
 Mario Tascone
 Mark Finocchiaro
 Sunil Narula

The directors have worked in an executive capacity during the year and have drawn no remuneration.

Note 35. Related party transactions

Subsidiaries

Interests in subsidiaries are set out in note 36.

Key management personnel

Disclosures relating to key management personnel are set out in note 34.

Entities exercising control over the Group

CW Group Holdings Ltd represents the highest controlling entity upon which one entity has control.

Entities subject to significant influence by the Group

An entity that has the power to participate in the financial and operating policy decisions of an entity, but does not have control over those policies, is an entity which holds significant influence. Significant influence may be gained by share ownership, statute or agreement.

Interest in associates are set out in note 37.

The Group also transacts with the entities in the capacity of an Agent where costs incurred by the Group are reimbursed by the entities. These reimbursements carry no margin and are recorded on a net basis.

Transactions with related parties disclosed below are based on terms and conditions agreed between the parties.

	2023	2022
	\$'000	\$'000
<i>Transactions with associates</i>		
Sale of goods and rendering of services to entities	72,703	55,113
Purchases from entities	(2,577)	(434)
Leases income received from entities	10,476	7,401
<i>Outstanding balances with associates</i>		
Trade receivables from entities	9,323	12,310
Lease receivables	79,145	64,033
Trade payables to entities	(2,874)	(932)
Loans payable to entities	(7,726)	(5,658)

Note 35. Related party transactions (continued)

Entities over which the Key Management Personnel have control, joint control or significant influence

Entities which the Key Management Personnel have control, joint control or significant influence over include:

- **East Yarra Friendly Society Pty Ltd ("EYFS"):** During the year the Group settled a number of related party loans. At 30 June 2023 the Group has an outstanding loan of \$217 million (30 June 2022: \$259 million) owing to EYFS. This loan accrues interest, is unsecured, and EYFS may demand payment by providing at least 15 months' notice, otherwise the loan matures in November 2031.
- **Franchise stores:** There are franchise stores which are operated and owned by Key Management Personnel of the Group (including any stores owned by EYFS) either wholly or in partnership with other parties. The terms of the franchise agreements with related party stores are on agreed terms and conditions.
- **Properties:** Properties owned by the Key Management Personnel and leased to the Group.
- **Other related parties:** Entities outside the Group over which Key Management Personnel have control, joint control or significant influence over.

The Group also transacts with the entities in the capacity of an Agent where costs incurred by the Group are reimbursed by the entities. These reimbursements carry no margin and are recorded on a net basis.

Transactions with related parties disclosed below are based on terms and conditions agreed between the parties.

	2023	2022
	\$'000	\$'000
<i>Transactions with entities which Key Management Personnel have control, joint control or significant influence over</i>		
Sales of goods and rendering of services to the entities	2,159,087	1,944,689
Fees revenue	52,868	19,586
Lease income received from entities	69,224	58,144
Lease payments	(37,929)	(36,059)
Purchases from entities	(29,147)	(188,670)
	2023	2022
	\$'000	\$'000
<i>Outstanding balances with entities which Key Management Personnel have control, joint control or significant influence over</i>		
Trade receivables from entities	72,819	135,306
Trade payables to entities	(23,754)	(12,707)
Lease receivable	325,416	933
Lease liability	(226,417)	(148,545)
Make good provision	(2,875)	(2,500)
<i>Movement of loans to related parties</i>		
Carrying amount at the start of the year	(296,660)	(313,612)
Loan repayments to related parties	121,537	2,347,941
Loan proceeds from related parties	(69,472)	(2,330,450)
Interest repayments to related parties	8,700	1,202
Interest incurred from related parties	(10,142)	(1,741)
Carrying amount at the end of the year	<u>(246,037)</u>	<u>(296,660)</u>
Loans payable	(246,037)	(296,660)
Loans receivable	<u>-</u>	<u>-</u>
	<u>(246,037)</u>	<u>(296,660)</u>

Note 35. Related party transactions (continued)

Close family members

Close family members of the Key Management Personnel are related parties to the Group. Close family members include the Key Management Personnel's children, spouse and/or domestic partner.

Transactions with Close family members includes transactions with entities over which the Close family members have control or significant influence over.

The Group also transacts with the entities in the capacity of an Agent where costs incurred by the Group are reimbursed by the entities. These reimbursements carry no margin and are recorded on a net basis.

Transactions with related parties disclosed below are based on terms and conditions agreed between the parties.

	2023	2022
	\$'000	\$'000
<i>Transactions with close family members</i>		
Sales of goods to the entities	377,255	332,854
Fees revenue	9,955	5,188
Lease income	11,016	9,264
Lease payments	(504)	(453)
Employee benefits	(489)	(418)
<i>Outstanding balances with close family members</i>		
Trade receivables from entities	16,430	26,796
Trade payables from entities	(2,680)	(874)
Lease receivable	55,915	68

Guarantees with related parties

For details on guarantees see note 33.

Note 36. Interests in subsidiaries

Material Subsidiaries

The Group's principal subsidiaries at 30 June 2023 are set out below. Unless otherwise stated, they have share capital / trust units consisting solely of ordinary shares / units that are held directly by the Group, and the proportion of ownership interest held equals the voting rights held by the Group. The country of incorporation or registration is also their principal place of business.

Name	Principal place of business / Country of incorporation	Ownership interest	
		2023 %	2022 %
CW Retail Trust	Australia	100.0%	100.0%
CW Retail Pty Ltd	Australia	100.0%	100.0%
CW Retail Holdings Trust	Australia	100.0%	100.0%
CW Retail Holdings Pty Ltd	Australia	100.0%	100.0%
CW Management Trust	Australia	100.0%	100.0%
CW Management Pty Ltd	Australia	100.0%	100.0%
CW Media Trust	Australia	100.0%	100.0%
CW Media Pty Ltd	Australia	100.0%	100.0%
CW Leasing Services Trust	Australia	100.0%	100.0%
CW Leasing Services Pty Ltd	Australia	100.0%	100.0%
CW China Trust	Australia	100.0%	100.0%
CW China Pty Ltd	Australia	100.0%	100.0%
CW Retail Services Trust	Australia	100.0%	100.0%
CW Retail Services Pty Ltd	Australia	100.0%	100.0%
CW NZ Pharmacy Pty Ltd	Australia	100.0%	100.0%
CW Leasing NZ Unit Trust	Australia	100.0%	100.0%
CW Leasing NZ Pty Ltd	Australia	100.0%	100.0%
CW Treasury Services Pty Ltd	Australia	100.0%	100.0%
ePharmacy Holdings Pty Ltd	Australia	100.0%	100.0%
ePharmacy Group Pty Ltd	Australia	100.0%	100.0%
ePharmacy Unit Trust	Australia	100.0%	100.0%

Throughout the Group's international store network, the Group has controlling interest in 6 entities that operate Chemist Warehouse stores. These are not individually material to the Group.

Note 37. Interests in associates

The Group does not have any individual material associates. Throughout the Group's international store network, the Group accounts for 42 entities that operate Chemist Warehouse stores as associates.

Note 38. Deed of cross guarantee

CW Group Holdings Limited, CW Retail Pty Ltd, ePharmacy Holdings Pty Ltd and ePharmacy Group Pty Limited entered into a deed of cross guarantee during year ended 30 June 2021.

By entering into the deed, the wholly owned entities have been relieved from the requirement to prepare the financial report and directors' report under *ASIC Corporations (Wholly-owned Companies) Instrument 2016/785*. The effect of the deed is that each party guarantees the debts of the others.

(a) Consolidated statement of profit or loss

The above companies represent a 'closed group' for the purposes of the instrument, and as there are no other parties to the deed of cross guarantee that are controlled by CW Group Holdings Limited, they also represent the 'extended closed group'.

Set out below is a consolidated statement of profit or loss for the year ended 30 June 2023 of the closed group consisting of CW Group Holdings Limited, CW Retail Pty Ltd, ePharmacy Holdings Pty Ltd and ePharmacy Group Pty Limited.

	2023	2022
	\$'000	\$'000
Statement of profit or loss and other comprehensive income		
Dividend income	284,675	166,683
Administration and general expenses	<u>(1,215)</u>	<u>(3,561)</u>
Profit before income tax (expense)/benefit	283,460	163,122
Income tax (expense)/benefit	<u>(1,528)</u>	<u>(2,128)</u>
Profit after income tax (expense)/benefit	281,932	160,994
Other comprehensive income for the year, net of tax	<u>-</u>	<u>-</u>
Total comprehensive income for the year	<u><u>281,932</u></u>	<u><u>160,994</u></u>

(b) Consolidated balance sheet and summary of movements in consolidated retained earnings

Set out below is a consolidated balance sheet and a summary of movements in consolidated retained earnings for the year ended 30 June 2023 of the closed group consisting of CW Group Holdings Limited, CW Retail Pty Ltd, ePharmacy Holdings Pty Ltd and ePharmacy Group Pty Limited.

Note 38. Deed of cross guarantee (continued)

	2023	2022
	\$'000	\$'000
Balance sheet		
Current assets		
Trade and other receivables	150,309	121,063
Financial assets at amortised cost	-	678
	<u>150,309</u>	<u>121,741</u>
Non-current assets		
Investments in subsidiaries	504,164	504,164
	<u>504,164</u>	<u>504,164</u>
Total assets	<u>654,473</u>	<u>625,905</u>
Current liabilities		
Trade and other payables	371	-
Financial liabilities at amortised cost	52,516	-
Current tax liabilities	19,978	62,977
	<u>72,865</u>	<u>62,977</u>
Total liabilities	<u>72,865</u>	<u>62,977</u>
Net assets	<u>581,608</u>	<u>562,928</u>
Equity		
Issued capital	549,403	549,403
Reserves	2,425	1,617
Retained earnings	29,780	11,908
Total equity	<u>581,608</u>	<u>562,928</u>

	Issued Capital \$'000	Reserves \$'000	Retained Earnings \$'000	Total \$'000
Summary of movements in equity				
Balance at 1 July 2021	549,403	556	6,044	556,003
Profit after tax	-	-	160,994	160,994
Dividends	-	-	(155,130)	(155,130)
Share based payments	-	1,061	-	1,061
Balance at 30 June 2022	<u>549,403</u>	<u>1,617</u>	<u>11,908</u>	<u>562,928</u>
Profit after tax	-	-	281,930	281,930
Dividends	-	-	(264,058)	(264,058)
Share based payments	-	808	-	808
Balance at 30 June 2023	<u>549,403</u>	<u>2,425</u>	<u>29,780</u>	<u>581,608</u>

Note 39. Events after the reporting period

In August 2023, the Group entered into a contract with Sigma Healthcare for the supply of both Pharmaceutical Benefits Scheme (PBS) medicines and other products for a period of five years commencing on 1 July 2024. The purchase commitments under the contract in the first year are \$3 billion.

On 2 October 2023, the Directors declared a dividend of \$100,963,320.

No other matter or circumstance has arisen since 30 June 2023 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Note 40. Reconciliation of profit/(loss) after income tax to net cash from operating activities

	2023 \$'000	2022 \$'000
Profit/(loss) after income tax expense for the year	302,464	385,008
Adjustments for:		
Depreciation and amortisation	95,510	136,454
Share of profit - associates	(13,035)	(8,184)
Share-based payments	808	1,061
Provision of service for acquisition of shares	(14,723)	(28,077)
Profit on reclass from ROU asset to Finance Lease Receivable	(10,087)	-
Fair value gains on non-current financial assets at fair value through profit or loss	(2,402)	-
Transaction costs for acquisition of new entities	-	1,568
Impairment expense	-	222
Change in operating assets and liabilities:		
Decrease/(increase) in trade and other receivables	112,799	(137,227)
Decrease/(increase) in inventories	10,728	(83,222)
Increase in deferred tax assets	(19,809)	(9,132)
Decrease in current tax assets	1,632	16,664
Decrease/(increase) in other operating assets	9,129	(7,232)
Increase/(decrease) in trade and other payables	60,156	(38,210)
Increase/(decrease) in contract liabilities	(46,459)	26,183
Increase/(decrease) in provision for income tax	(44,549)	24,844
Increase in other provisions	2,523	3,618
Net cash from operating activities	<u>444,685</u>	<u>284,338</u>

Note 41. Non-cash investing and financing activities

	2023 \$'000	2022 \$'000
Additions to the right-of-use assets	47,993	122,053
Investments received in exchange for services provided	<u>14,723</u>	<u>28,077</u>
	<u>62,716</u>	<u>150,130</u>

Note 42. Share-based payments

Performance rights

Performance rights have been granted to certain key executives in the financial period ended 30 June 2023 to provide incentives to deliver long terms shareholder returns.

The rights vest upon certain milestone events being met.

Rights are granted under the plan for no consideration and carry no dividend or voting rights.

Set out below are summaries of options granted under the plan:

	Number of options	
	2023	2022
Outstanding at the beginning of the financial year	-	1,980,000
Granted during the year	446,765	-
Exercised during the year	-	(1,980,000)
	<hr/>	<hr/>
Outstanding at the end of the financial year	446,765	-
	<hr/>	<hr/>
Vested and exercisable at the end of the financial year	-	-
	<hr/>	<hr/>

No options expired during the periods covered by the above tables.

		Performance	Performance
		rights	rights
Grant date	Expiry date	30 June 2023	30 June 2022
1 July 2022	1 July 2024	446,765	-
		<hr/>	<hr/>

The fair value of the performance rights was determined using the Black-Scholes model.

Total expenses arising from share-based payment transactions recognised during the period as part of employee benefit expense were as follows:

	2023	2022
	\$	\$
Performance rights expense	806,429	1,061,288
	<hr/>	<hr/>

Accounting policy for share-based payments

Equity-settled transactions are awards of shares, or options over shares, that are provided to employees in exchange for the rendering of services.

The costs of equity-settled transactions are measured at fair value on grant date. Fair value is independently determined using either the Binomial or Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option, together with non-vesting conditions that do not determine whether the Group receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions.

Note 43. Parent entity financial information

Summary financial information

The individual financial statements for the parent entity, CW Group Holdings Ltd, show the following aggregate amounts:

	2023	2022
	\$'000	\$'000
Balance sheet		
Current assets	147,480	118,899
Total assets	649,860	621,280
Current liabilities	72,875	62,977
Total liabilities	72,875	62,977
	2023	2022
	\$'000	\$'000
Shareholders equity		
Issued capital	549,391	549,391
Reserves	2,425	1,617
Retained earnings	25,168	7,295
Total equity	576,984	558,303
Profit for the period	281,932	160,994
Total comprehensive income	281,932	160,994

Contingent liabilities

The parent entity did not have any contingent liabilities as at 30 June 2023. (2022: nil)

Determining the parent entity financial information

The financial information for the parent entity has been prepared on the same basis as the consolidated financial statements, except as set out below.

Investments in subsidiaries and associates

Investments in subsidiaries, associates and joint venture entities are accounted for at cost in the financial statements of the parent entity. Dividends received from associates are recognised in the parent entity's profit or loss when its right to receive the dividend is established.

Note 44. Earnings per share

Basic/diluted earnings per share

	2023	2022
	cents	cents
Total basic/diluted earnings per share attributable to the ordinary equity holders of the Company	0.20	0.25

Note 44. Earnings per share (continued)

Earnings used in calculating earnings per share

	2023 \$'000	2022 \$'000
<i>Basic and diluted earnings per share</i>		
Profit/(loss) attributable to the ordinary equity holders of the Company used in calculating basic and diluted earnings per share	304,333	385,932
	2023 No. (thousands)	2022 No. (thousands)
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	1,553,282	1,551,307
Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share	<u>1,553,282</u>	<u>1,553,276</u>

Information concerning the classification of securities

Performance Rights granted to employees under the share plan are considered to be potential ordinary shares. They have been included in the determination of diluted earnings per share if the relevant performance hurdles have been met based on the Company's performance up to the conversion date, and to the extent to which they are dilutive.

Accounting policy for earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to the owners of CW Group Holdings Ltd, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

CW Group Holdings Ltd
Directors' declaration
30 June 2023

In the directors' opinion:

- the attached financial statements and notes comply with the *Corporations Act 2001*, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 2 to the financial statements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 June 2023 and of its performance for the financial year ended on that date;
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed Group will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 38 to the financial statements.

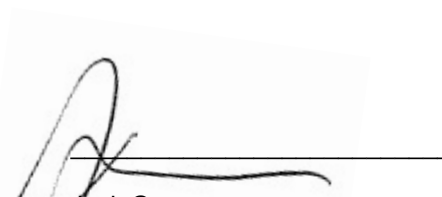
Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the *Corporations Act 2001*.

On behalf of the directors



Mario Verrocchi
Director

6 October 2023
Melbourne



Jack Gance
Director



Independent auditor's report

To the members of CW Group Holdings Ltd

Our opinion

In our opinion:

The accompanying financial report of CW Group Holdings Ltd (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2023 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

What we have audited

The Group financial report comprises:

- the consolidated balance sheet as at 30 June 2023
- the consolidated statement of changes in equity for the year then ended
- the consolidated statement of cash flows for the year then ended
- the consolidated statement of profit or loss and other comprehensive income for the year then ended
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information
- the directors' declaration.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report for the year ended 30 June 2023, but does not include the financial report and our auditor's report thereon.



Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon through our opinion on the financial report.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.



A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf. This description forms part of our auditor's report.

A handwritten signature in cursive script that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in cursive script that reads 'Daniel Rosenberg'.

Daniel Rosenberg
Partner

Melbourne
6 October 2023