



ASX Release

25 January 2016

Leading Corporation Contract Win

NEXTDC Limited (ASX: NXT) ("NEXTDC" or "the Company") is pleased to advise that it has entered into an additional contract for the provision of data centre services to a leading corporation with which it announced previous contract wins on 6 June 2013 and 29 June 2015 ("the Leading Corporation"). The contract is for 2MW and satisfies the previously announced options reserved by the Leading Corporation at that time (1MW at each of the M1 Melbourne and S1 Sydney sites).

The term of this contract is for five years from commencement, with an option to extend for a further five years. Revenue recognition for this 2MW option is expected to commence towards the end of FY16 and ramp up to full billing over the following 18 months.

Consistent with previous announcements, the Leading Corporation has not been named due to confidentiality obligations.

The Leading Corporation's high density requirements provide NEXTDC with a further opportunity to utilise its Project Plus¹ capacity at M1 and S1.

ENDS

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About NEXTDC

NEXTDC is an ASX300-listed technology company enabling business transformation through innovative data centre outsourcing solutions, connectivity services and infrastructure management software.

As Australia's leading independent data centre operator with a national network of UTI Tier III-certified facilities, NEXTDC provides enterprise-class colocation services across the country, facilitating hybrid cloud deployments by offering direct connections to their partner community: Australia's largest independent network of carriers, cloud and IT service providers.

NEXTDC's subsidiaries include AXON Systems, which offers AXONVX, a virtual exchange delivering secure, elastic connections via a dynamic, high-speed switching fabric; and ONEDC Software, developer of the ONEDC® cloud-platform for data centre infrastructure management.

NEXTDC is *where the cloud lives*®.

To learn more, visit www.nextdc.com

¹ Project Plus is an engineering project announced 25 August 2014, which expanded NEXTDC's overall IT capacity by 3MW to 15MW at M1 and by 2.5MW to 14MW at S1, without the requirement for additional land, building or fit out of additional data halls.