



EUROZ HARTLEYS

INDUSTRIAL & RESOURCES FORUM

18 JUNE 2025



SEGMENTS & GROUP SNAPSHOT



Infrastructure

Revenue HY25

\$198m

Up 22% on PCP

Bringing together industry-leading expertise and deep experience, we cover a wide range of services including planning, design, construction, operating, testing, maintaining, managing and decommissioning power network assets.

- Joint Venture received a Notice to Proceed from Transgrid on the HumeLink Transmission Project
- TasNetworks Limited Notice to Proceed for the North-West Transmission Developments (NWTD)
- Awarded a contract by AusGrid for the Hunter-Central Coast Renewable Energy Zone sub-transmission line works



Industrial Services

Revenue HY25

\$93m

Up 60% on PCP

Innovative and fully integrated EPC Services for a comprehensive range of energy assets; and Design & Construction solutions for Renewable Energy projects.

- Installation & commissioning of Synergy's second 200MW LFP BESS (KBESS2) in the SWIS
- Design, Installation & commissioning of the Aldoga 275kV Substation in QLD connecting a 250MWAC solar photovoltaic facility for Acciona
- The Melbourne Renewable Energy Hub in Victoria (in JV with Samsung C&T) is progressing well



Communications

Revenue HY25

\$48m

Up 43% on PCP

From constructing state-of-the-art networks to maintaining and upgrading existing infrastructure, our turnkey communications solutions span the asset lifecycle, from feasibility, engineering, design, site acquisition, logistics, procurement, construction, and integration to operations and maintenance.

- Performance across the Communications business has improved
- Continue to successfully deliver contracts to our existing carrier network customers successfully
- Acquisition of CommTel will diversify customer base and communications offering to the market

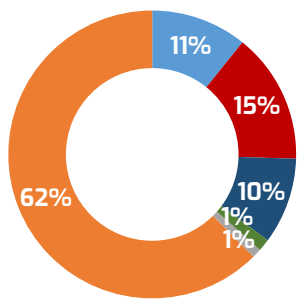


\$333m

HY25 Revenue



Revenue by State



■ NSW ■ QLD ■ VIC ■ TAS ■ OTHER ■ WA



2.6 TRIFR

@ 31 December 2024



1,277

Employees across Australia



HIGHLIGHTS



In HY25, the Group delivered exceptional results across the business, marking another record performance.



The Genus Services business turnaround continues, as we further strengthen our nbn and Telstra partnerships to meet the growing demand for communication infrastructure. Genus is integrating the acquisitions of Geographe/Classic Tree Services into the group. Vegetation Services now a key value-add.



Welcoming Partum Engineering and the highly strategic acquisition, CommTel Network Solutions, into the group. Continuing our journey as a well-diversified and truly national business.



The Acquisition of MGC provides a strategic entry into the significant rail systems sector and the ability to provide specialised safety critical rail systems services to customers across WA – highly complementary to Genus' other service divisions.



Multiple landmark Infrastructure projects awarded, consistent with our strategic goals – from TasNetworks to HCC REZ on the east-coast and Clean Energy Link – North Region project for Western Power in the west.



New \$130m contract awarded by nbnCo to support its upgrade of the remaining FTTN network across Western Australia. Reflects our continued progress toward becoming a nationally-scaled contractor of choice.



HumeLink East progressing well as we commence on-site delivery for Transgrid alongside our JV partner Acciona later in 2025. Melbourne Renewable Energy Hub (MREH JV with Samsung) nearing completion. Project teams have completed the BESS installation.



Genus secured a major milestone in its national expansion, announcing its appointment to Transgrid's Construction Services Panel Agreement (CSPA) – a move that cements the company's standing as one of Australia's most trusted infrastructure partners.



SNAPSHOT – RECURRING MAINTENANCE & SERVICE CONTRACTS

MAINTAINING STRONG
RELATIONSHIPS WITH
OUR POWER & COMMS
UTILITIES CLIENT BASE



Genus PFA received a variation under the existing Energy Queensland Asset Inspections Contract for the inclusion of the Southern 2 region with a 4-year term, valued at \$12M p.a.

In August 2024, Genus PFA received a variation to our Standing Order with Energy Queensland for Network Asset Inspections. Value of new & extended contracts totaled ~\$120M.



In the same month, following a successful trial to introduce PFA's innovative pole-nailing engineering control to their network Ausgrid awarded Genus a contract for two years, with two 1-year extension options. This contract was valued at approximately \$4.5 million.

Continued focus on building recurring maintenance & service contracts across the country. M&A targeted at recurring maintenance & service revenue.



Genus Communications entered into a new \$130M contract with nbn® Australia to support its upgrade of the remaining Fibre to the Node (FTTN) network.

Genus will provide design and construction services to deploy additional fibre infrastructure to approximately 22,000 properties across Western Australia's North and South regions.

This award reflects our continued progress towards becoming a nationally scaled, Tier 1 contractor of choice across Australia's critical infrastructure sectors.

MERREDIN BESS & SUBSTATION WORKS



Image: Synergy's Kwinana BESS Stage 2, Western Australia

Design & Construction of 100MW 4-Hour BESS & Substation Works

- ✓ Genus has been awarded a contract by Atmos Renewables to perform the design and construction of the Merredin Battery Energy Storage System and Substation Works in Western Australia.
- ✓ The 4-hour Battery Energy Storage System will provide valuable support to the grid network and contribute to enhancing security of supply in the Western Australian Electricity Market.
- ✓ Genus will undertake the detailed design, procurement, installation and associated civil works for the Project, with the contract having an approximate value of \$65 million to be delivered over a 18-month period commencing from receipt by Genus of a notice to proceed, with the Project expected to be completed in early 2027.



\$65 million
Project Value



100MW
4-Hour BESS & Substation

WESTERN POWER CLEAN ENERGY LINK NORTH



PROPELLING WA TO BE A LEADER IN GREEN ENERGY

- ✓ With wind and solar that are the envy of the world, WA and the Mid West region in particular, has the capacity to propel WA to become a national and international leader in green energy solutions
- ✓ A critical first step in achieving this is strengthening the existing network to ensure it can connect and transport a greater supply of renewable energy to meet decarbonisation objectives. Modelling shows a 10 x increase in generation is needed.
- ✓ The project will include new 330kV & 132kV terminal builds within the existing network footprint to significantly increase transmission capacity and enable new energy sources to come online, as well as existing line conversions and reinforcement work to significantly improve the flow of renewable energy to and from the area.
- ✓ Encompasses design and construction of two new terminals at Regans Ford and Eneabba and an associated line, and augmentation of the existing 330kV Northern and Eneabba terminals. Peak manning resources are expected to be 140, to be sourced mostly from the Genus workforce.



\$270 million

Estimated Total Project Value



140

Peak Manning
Resources

TASNETWORKS NORTH WEST TRANSMISSION DEVELOPMENTS



NWTD Stage 1

- ✓ Genus has been appointed Head Contractor for TasNetworks' once in a generation North West Transmission Developments (NWTD) project
- ✓ We will be instrumental in designing and delivering Stage 1 of the development over a period of five years, with construction projected to begin in 2026, subject to conditions including a final investment decision, planning and environmental approvals, and the Australian Energy Regulator's contingent project approval
- ✓ The NWTD project will create many positive benefits and opportunities for Tasmanians, local communities and businesses of North West Tasmania. With established operations in Bridgewater and Spreyton, we are committed to employing Tasmanians and engaging the services of Tasmanian businesses throughout the delivery of the project.



\$950 million
Estimated Total Project Value



240km
500kV Transmission
Lines

HUNTER CENTRAL COAST REZ



SUB-TRANSMISSION UPGRADES

- ✓ HCC REZ is one of the first 5 renewable energy zones being developed by the New South Wales Government.
- ✓ The project for Ausgrid involves upgrading the existing electricity network to allow new renewable generation to connect to the grid
- ✓ It will mainly involve network upgrades which will minimize the impacts on surrounding communities and the environment, while delivering the capacity to transfer at least 1 GW of network transfer capacity.



\$140 million
Total Project Value



110km
132kV & 66kV
dual/single-circuit



Questions?

**Industrial & Resources
Forum**

18 June 2025



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