

24 October 2024

Wilsons Drug and Device Conference Presentation

Mach7 Technologies Limited (“M7T” or “the Company”) (ASX:M7T), a company specialising in innovative imaging software solutions, today provides a copy of a presentation that will be delivered by the CEO Mike Lampron at the 2024 Wilsons Drug and Device Conference tomorrow 25 October.

Released on authority of the Board by:

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Managing Director and Chief Executive Officer

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About Mach7 Technologies:

Mach7 Technologies (ASX:M7T), founded in 2007, is a medical imaging systems provider that develops innovative image management and viewing solutions for healthcare organizations. The core of these offerings is the Mach7 Enterprise Imaging Solution, encompassing Enterprise Data Management, Enterprise Diagnostic Viewing and Departmental Workflow applications. Mach7’s Enterprise Data Management solution, consisting of a powerful Vendor Neutral Archive (VNA) and data administration tools, allows for the fast storage, access, retrieval and viewing of images across a healthcare network with connectivity to the Cloud. In July 2020, Mach7 acquired Client Outlook and the eUnity Enterprise Diagnostic Viewing technology to augment Mach7’s Enterprise Data Management and Departmental Workflow applications. eUnity is a zero-footprint, FDA-approved, image viewing solution that makes images accessible on any workstation. This offers healthcare professionals consolidated access to all patient images and data, ensuring radiologists and clinical staff have timely access to the right information to diagnose and treat patients. Uniquely, the company also gives customers independence to deploy its solutions either on a component basis or in a unified comprehensive platform. With more than 165 customers across 15 different countries, Mach7 has built a global network of diverse customers that range from expansive Integrated Delivery Networks, National Health Systems, medical research facilities, and large academic medical institutions to regional community hospitals, private radiology practices, and independent provider groups. Visit Mach7t.com.

Wilsons Drug & Device Conference

October 2024

Mach7 Technologies develops innovative image management and viewing solutions that form the core of an integrated enterprise imaging ecosystem.

Our Business



Our Purpose

To enable exceptional patient care by empowering healthcare providers to make more informed decisions.



Our Offering

Innovative data storage, management and image viewing solutions for the healthcare enterprise.

Our Value Proposition



Global Company with a Personal Touch



A future-proof solution built on a modern technology stack that allows customers to grow, adapt and innovate.



Personalised customer service and support to ensure product stability, optimal performance and user satisfaction.

Unique Deployment Flexibility



Vendor neutral solutions give independence; modular products allow select deployments.



Capable of being used on existing IT infrastructures to leverage existing investments.



Deploy on premise or in the cloud with integration to the latest technology platforms.

Lasting Technology Built for the Entire Enterprise



A software-only solution designed for the whole healthcare organisation.



A highly performant Enterprise Imaging Platform with robust interoperability and scalability to adapt to changing needs.



A best of breed single universal viewing and data management platform to unify patient records.



Support for telemedicine, teleradiology and tele-mammography workflows.



A secure solution designed to incorporate the latest advanced applications including AI algorithms, analytics and business intelligence tools.

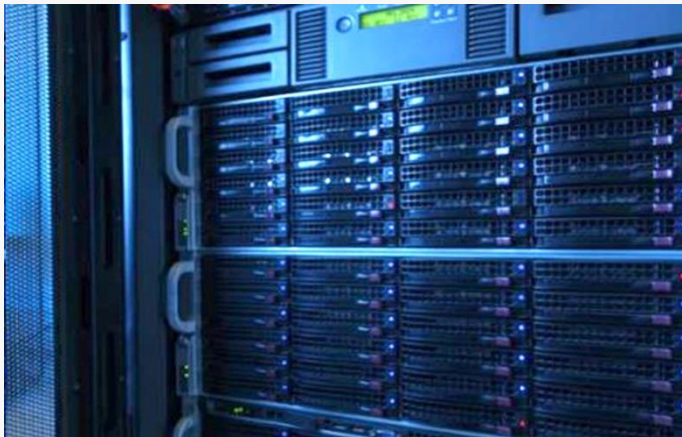
Our Solution: Enterprise Imaging Platform



Enterprise Data Management

Vendor Neutral Archive

- ✓ Consolidate **ALL** images across the enterprise
- ✓ Allows customers to take control of their data
- ✓ Leverage existing IT infrastructure
- ✓ Store in native format or wrap in DICOM
- ✓ On-premise or via **Cloud** infrastructure



Enterprise Diagnostic Viewing

eUnity Enterprise Diagnostic Viewer

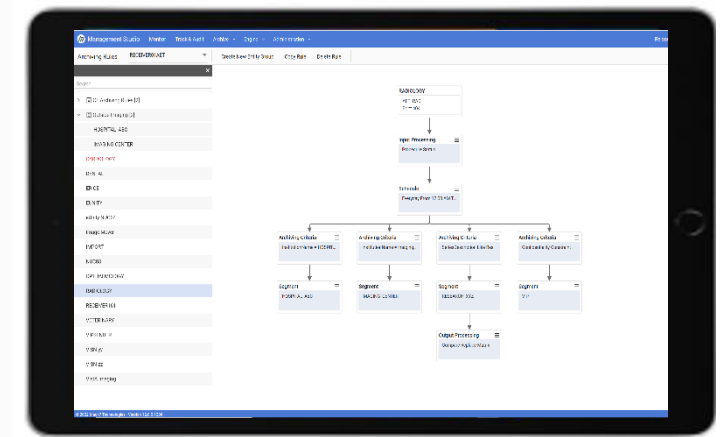
- ✓ Zero footprint HTML-5 viewer; 100% fidelity
- ✓ Virtual aggregation of imaging data across the enterprise
- ✓ 3D/MIP/MPR/**Mammography**/Pet CT
- ✓ Image enable the EMR
- ✓ Image enablement for downtime PACS solution
- ✓ Research and **AI** test platform



Workflow Orchestration

Communication Workflow Engine

- ✓ Data Normalisation through Dicom Tag Morphing
- ✓ Dicom Routing for complex workflows
- ✓ Sophisticated **AI Workflow Optimisation**
- ✓ Data anonymisation
- ✓ Image lifecycle management
- ✓ HL7 and clinical event-based rules engine



Key benefits of implementing an Enterprise Imaging Solution



Interoperability

Integrate different imaging systems (PACS, RIS, EMRs) across departments and vendors, enhancing data accessibility

Scalability

Future-proofing hospital's imaging and data management capabilities as data volume grows

Centralized Data Management

Improved storage and retrieval of medical images across the entire hospital

Improved Patient Care

Streamlined workflows and faster access to medical images improves diagnosis and treatment times

Cost Savings

Reduce storage costs, eliminate need for multiple proprietary archives and lower maintenance expenses on legacy system

Regulatory Compliance

Support compliance with healthcare regulations (e.g. HIPAA, DICOM standards)

Initial costs involved



Software Purchase and Licensing

The cost of acquiring the Enterprise Imaging Solution from a vendor, along with any necessary licensing fees



Hardware Requirements

Enterprise Imaging Solutions require significant storage and server infrastructure. Involves upgrading or purchasing new storage devices or servers



Integration and Implementation

Costs related to integrating the Enterprise Imaging Solution with existing hospital systems



Training

Time and costs involved in training the hospital's IT staff and end users to operate the new system effectively



Data Migration Costs

Transferring data from legacy systems to the new Enterprise Imaging Solution can be resource intensive



Cloud

This cost is mitigated by incorporating hyper scalers like AWS/Azure to the offering

Ongoing costs



Maintenance and Support

Annual support and maintenance fees charged by the Enterprise Imaging Solution provider



Storage Scaling Costs

While Enterprise Imaging Solutions provide cost savings through centralised storage, the hospital will still incur costs to expand storage as data grows



IT Staffing

Although there may be reduced need for support from in-house IT staff, hospitals may still require technical personnel to monitor and manage the system

Expected financial benefits

Quantifiable financial benefits



Reduction in Data Storage Costs - By consolidating data from various imaging systems into a centralised storage system



Decommissioning Legacy Systems - Phase out or reduce the use of multiple, often costly, proprietary storage systems and associated maintenance contracts



Improved Workflow Efficiency - Faster access to images for clinical staff, leading to improved productivity and potentially shorter patient stays



Fewer Duplicate Examinations - Allows clinicians to easily access patient images, reducing duplicate imaging, saving time and resources



Improved Billing and Revenue - As more efficient workflows and accurate image access lead to faster patient diagnosis and treatment

Qualitative considerations



Future-Proofing - better scalability as imaging data volumes grow, reducing the need for future investments in proprietary storage systems



Improved Patient Care - all relevant imaging data is accessible to clinicians, improving diagnostic accuracy and reducing delays



Regulatory Risk Mitigation - Standardising storage and ensuring compliance reduces the risk of data breaches or non-compliance



Disclaimer

“Forward looking” statements



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