

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Insignia Financial Ltd
ABN	49 100 103 722

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Scott Hartley
Date of last notice	29 August 2024

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	As shown
Date of change	21 November 2024
No. of securities held prior to change Direct: Indirect: Securities held by Jennifer Hartley (spouse)	45,018 ordinary shares 8,000 ordinary shares

+ See chapter 19 for defined terms.

Class	Performance rights
Number acquired	<ul style="list-style-type: none"> 164,706 performance rights under the 2024 Executive Incentive Plan 639,779 performance rights under the 2025 Executive Incentive Plan
Number disposed	Nil
Value/Consideration <small>Note: If consideration is non-cash, provide details and estimated valuation</small>	N/A
No. of securities held after change	
Direct:	45,018 ordinary shares
Performance rights:	<ul style="list-style-type: none"> 164,706 performance rights under the 2024 Executive Incentive Plan 639,779 performance rights under the 2025 Executive Incentive Plan
Indirect:	
Securities held by Jennifer Hartley (spouse)	8,000 ordinary shares
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Grant of: <ul style="list-style-type: none"> 164,706 performance rights under the 2024 Executive Incentive Plan; and 639,779 performance rights under the 2025 Executive Incentive Plan to the Chief Executive Officer, Mr Scott Hartley, following approval by shareholders at the Insignia Financial Ltd Annual General Meeting held on 21 November 2024.

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A

+ See chapter 19 for defined terms.

Name of registered holder (if issued securities)	N/A
Date of change	N/A
No. and class of securities to which interest related prior to change <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	N/A
Interest after change	N/A

Part 3 – ⁺Closed period

Were the interests in the securities or contracts detailed above traded during a ⁺closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

⁺ See chapter 19 for defined terms.