



2015 Interim Results Presentation

20 February 2015

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Distribution Guidance

The DUET Group's distribution guidance and related statements in this presentation are subject to DUET's forecast assumptions being met.

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Agenda

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1H15 Performance Highlights

Growth

- Continued growth in regulated asset bases
- Wheatstone Ashburton West Pipeline completed late December 2014
- Fortescue River Gas Pipeline on track for completion 1Q15
- DDG shortlisted by NT Government for North East Gas Interconnector pipeline



Operational

- DBP post-financing operating earnings on track to meet full-year FY15 forecast¹
- Multinet Gas' accelerated capex program on track for regulatory re-opener
- United Energy and DBP regulatory reset submissions in progress



Capital

- \$397m entitlement offer successfully completed
 - Oversubscribed, with strong institutional support
- DRP suspended for at least 3 years
- Over \$400m of term debt raised and refinanced in 1H15



Distributions

- 17.5 cpss guidance for FY15 reaffirmed
 - 8.75 cpss paid 19 February 2015





Group Results

Group Results



Consolidated Results (\$m) Extract from Appendix 4D	1H15	1H14	Change
Revenues from ordinary activities, adjusted	611.5	608.0	0.6%
EBITDA, adjusted	371.7	398.5	(6.7%)
NPAT excluding significant items	16.8	41.6	(59.6%)

Proportionate Results (\$m) Refer to Management Information Report (MIR)	1H15	1H14	Change	Commentary
Transmission and Distribution Revenue	364.0	371.5	(2.0%)	Lower recontracted tariffs and volumes at DBP
Total Revenue	415.0	426.2	(2.6%)	As above plus removal of carbon tax revenue due to repeal of carbon tax legislation
Opex	126.0	116.6	(8.1%)	Higher recontracted fuel gas costs at DBP and a number of company-specific costs
EBITDA	289.1	309.6	(6.7%)	
Adjusted EBITDA ¹	279.3	301.6	(7.4%)	
Net External Interest Expense ("Interest")	142.6	161.4	11.7%	Driven by resetting of DBP's base interest rate hedge book on recontracting
Adjusted EBITDA less Interest	136.7	140.2	(2.5%)	Lower DBP revenue and higher opex mostly offset by lower interest costs

1. Adjusted EBITDA is EBITDA less customer contributions (net of margin).

Equity Capital Management

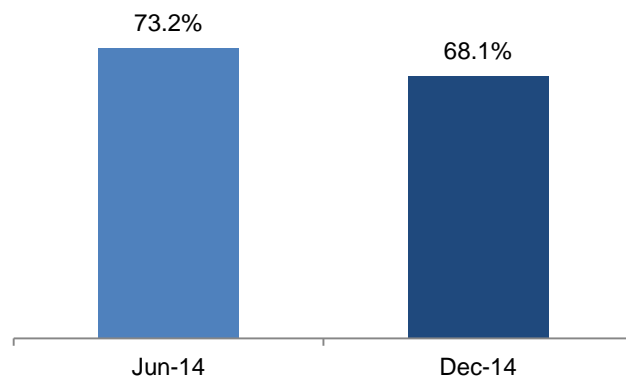


Distribution Coverage

\$m, per MIR Unconsolidated Cash Flows	1H15
DBP	44.5
United Energy	39.8
Multinet Gas	35.0
DBP Development Group	5.1
Head Office net opex and income tax	(5.3)
Cash available for distribution	119.1
Weighted average securities on issue (m)	1,342.4
Cash available for distribution (pss)	8.87¢
Interim distribution declared (pss)	8.75¢
Interim distribution cash coverage	101%

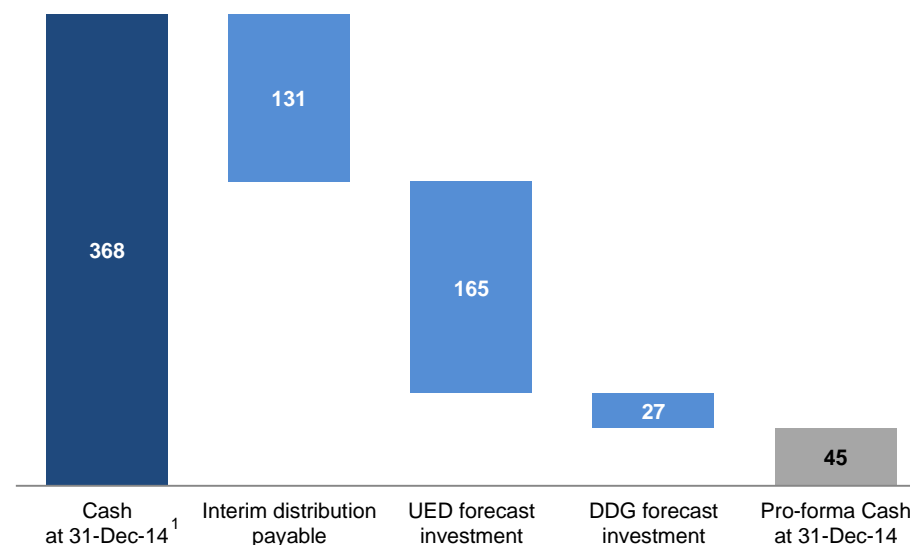
Group Gearing

(Proportionate Net Debt / RAB)



Corporate Working Capital

(Pro forma, \$m)



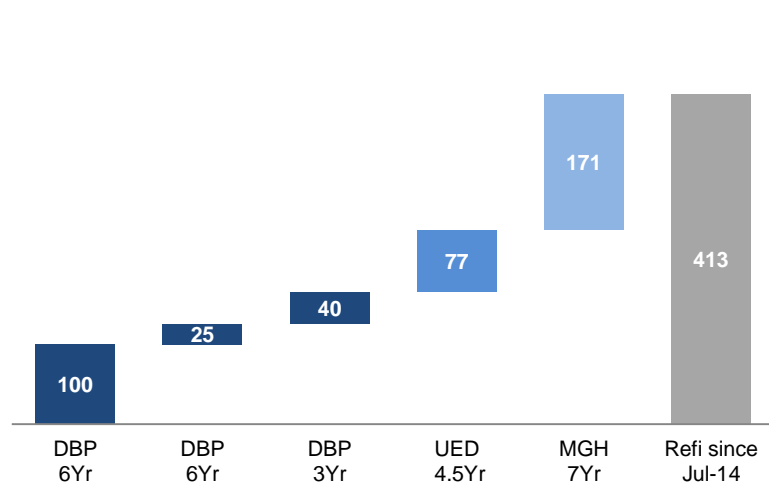
1. Excludes \$5m of Restricted Cash, primarily due to a deposit held to meet DFL's AFSL obligations.

Debt Capital Management



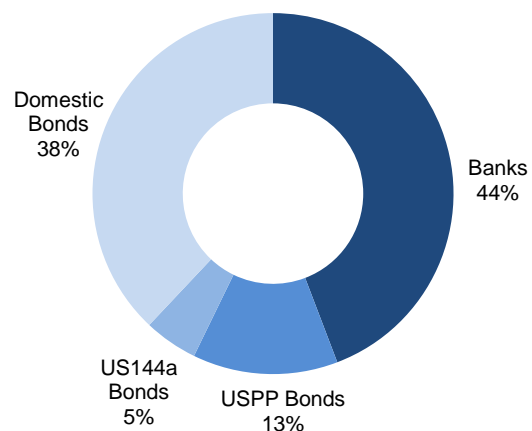
Term Debt Transactions in 1H15

(\$m)



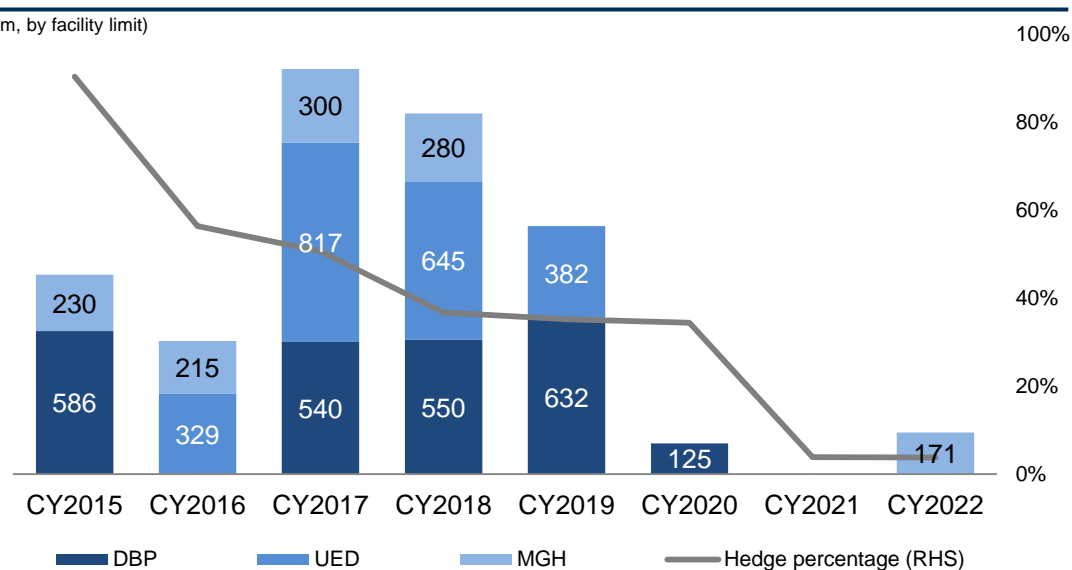
Debt Facility Mix

(%, by facility limit)



Debt Maturities and Base Interest Rate Hedging

(\$m, by facility limit)





Operating Results

Dampier Bunbury Pipeline

Results in line with Management's expectations post recontracting



Commentary

- Throughput down 2.6%
 - In line with recontracted full haul capacity
 - 11% uplift in back haul deliveries due to strong demand in Pilbara
- Transport Revenue down 10.5%
 - ~9.5% reduction in recontracted tariffs
- Net external interest expense down 18.9%
 - Base interest rate hedge book was reset on recontracting
- On track to meet FY15 full-year post financing earnings forecast of \$112m¹
- 2016-2020 Regulatory Submission lodged 31 December 2014
 - Covers only 15% of firm full-haul contracted volumes²
 - ERA Draft Determination expected 3Q15
- Stable BBB- credit rating announced by S&P on 22 Dec 2014

Financial Summary

\$m, 100% per MIR	1H15	1H14	Change
Throughput (TJ)	166,625	170,990	(2.6%)
Transport Revenue	188.2	210.2	(10.5%)
Total Revenue	194.1	218.0	(11.0%)
Opex	41.1	40.5	(1.4%)
EBITDA	152.9	177.4	(13.8%)
EBITDA margin	78.8%	81.4%	(2.6%)
RAB	3,613	3,605	0.2%
Gearing	65.6%	69.4%	3.8%

On track to meet FY15 forecast¹

\$m, 100% per MIR	1H15	FY15F
Adjusted EBITDA ³	150	295
Net External Interest Expense ("Interest")	(94)	(183)
Adjusted EBITDA less Interest	56	112

1. Forward-looking statements by their very nature are subject to uncertainty and contingencies, many of which are outside the control of DUET.

2. Contracted volumes include the Alcoa Exempt Contract.

3. Adjusted EBITDA is EBITDA less customer contributions (net of margin).

DBP Development Group (DDG)

Wheatstone Ashburton West Pipeline completed late December



Project Update

Project completed on time and within budget cap on which DDG earns a return of and on capital

- First revenues from 1 January 2015

Project Timeline

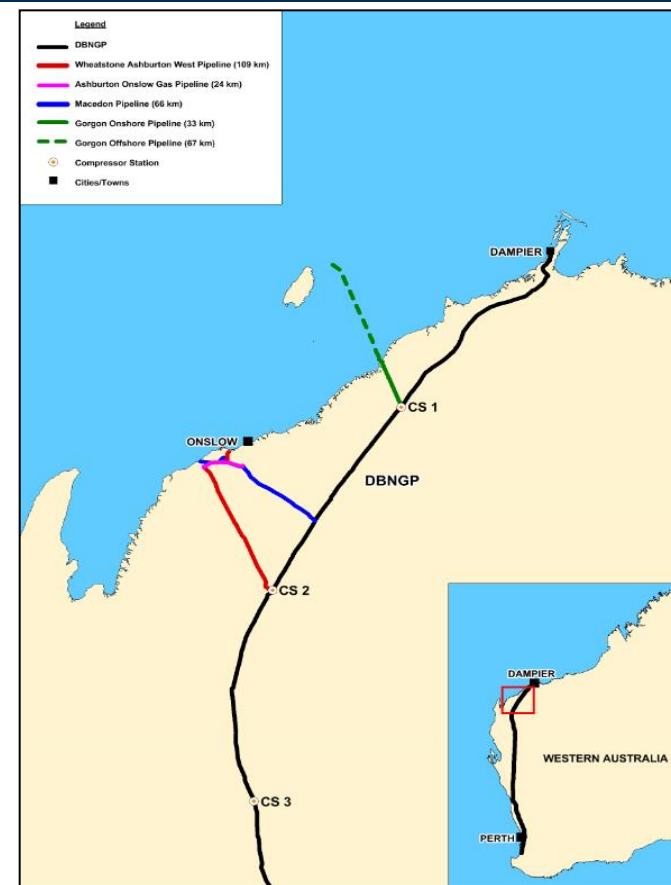
Initial Feed Study Commenced	Mar 2013
Construction and Gas Transportation Agreement concluded	Sep 2013
Statutory approvals to construct received and crews mobilised	Apr 2014
Practical Completion achieved	Dec 2014



Project Details

DDG Ownership	Length	Completion Date
100%	109km	Late Dec 2014

WAWP Pipeline Project Location



DBP Development Group (DDG)

Fortescue River Gas Pipeline on track for completion in 1Q15



Project Update

Practical completion expected in 1Q15 within budget cap

FRGP extension remains prospective

Project Timeline

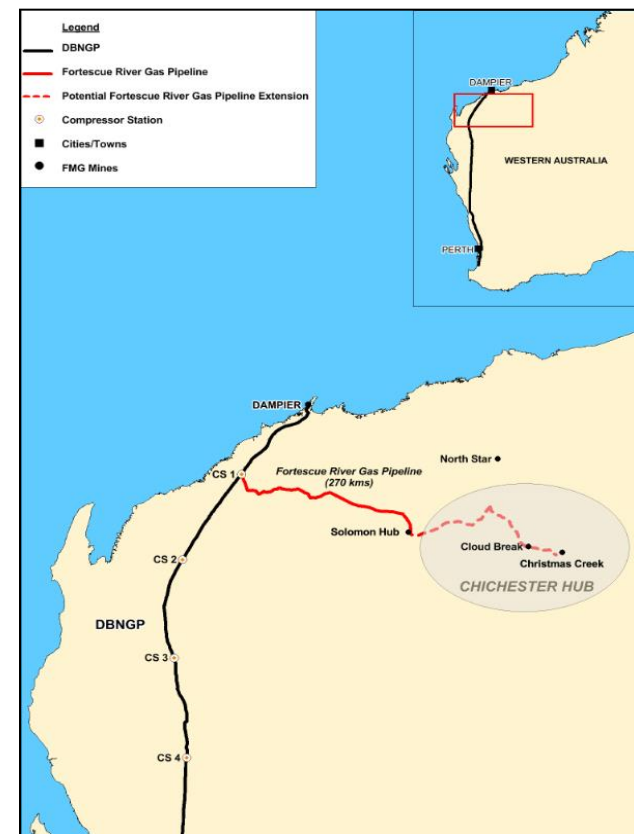
Initial Feed Study Undertaken	Nov 2013
Construction and Gas Transportation Agreement concluded	Jan 2014
Statutory approvals to construct received and crews mobilised	Jul 2014
Expected Practical Completion date	Mar 2015



Project Details

DDG Ownership	Length	Completion
57%	270km	1Q15

FRGP Pipeline Project Location



Commentary

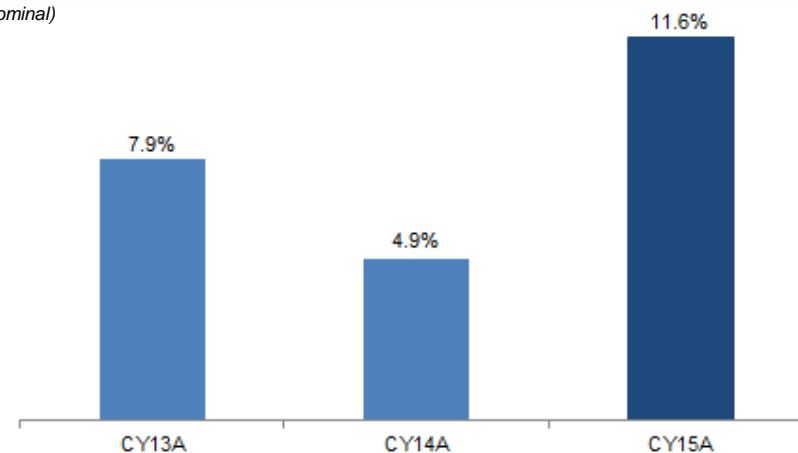
- Distribution revenue up 8.5%
 - 4.9% nominal annual tariff increase in CY14 after the \$13.5m annualised revenue adjustment due to CY12 STPIS performance
 - \$8.0m one-off revenue benefit related to prior periods
- \$7.7m opex increase
 - EDPR costs (\$1.2m), IT costs (\$2.3m) and consulting fees (\$2.1m)
- Smart Meter roll out 96.9% complete at 31 Jan 15
 - \$10.7m of CY13 overspend (versus a total project budget of \$400m) disallowed by AER
- 2016-2020 EDPR submission well progressed
 - UE submission scheduled for late April 2015
 - AER Draft Determination expected 4Q15

Financial Summary

\$m, 100% per MIR	1H15	1H14	Change
Load (GWh)	3,887	3,943	(1.4%)
Distribution Revenue	178.8	164.7	8.5%
Total Revenue	241.1	227.2	6.1%
Opex	81.9	74.2	(10.4%)
EBITDA	159.2	153.0	4.0%
EBITDA margin	66.0%	67.3%	(1.3%)
RAB	2,223	2,096	6.0%
Gearing	91.2%	92.2%	1.0%

Network Tariff Increases¹

(Nominal)

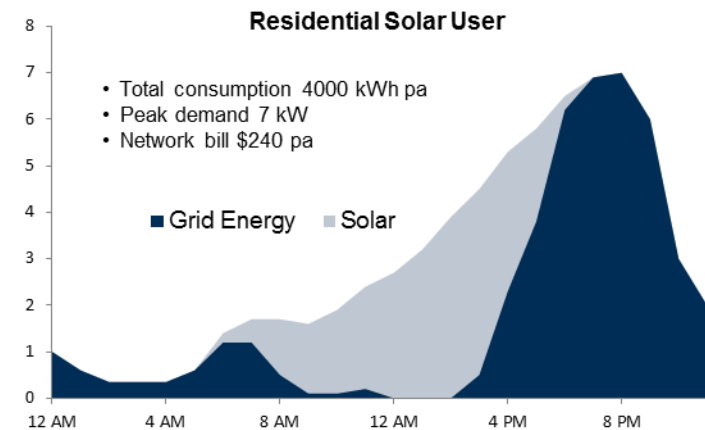
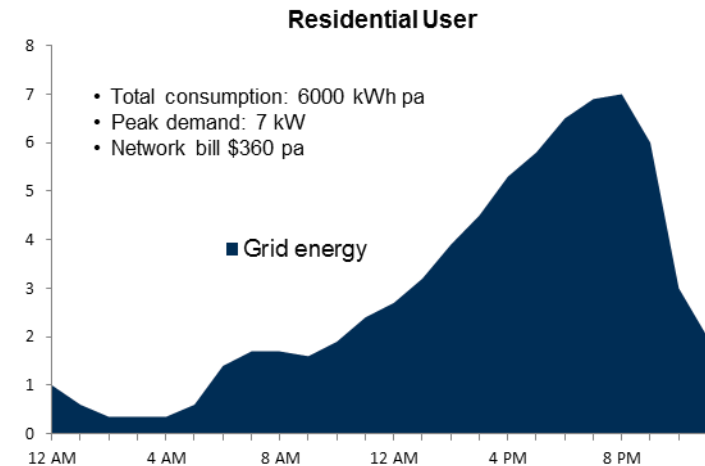


1. Includes STPIS adjustments for CY12 and CY13 (which are included in the actual CY14 and CY15 tariff increases respectively).

Tariff Reform

- Energy usage patterns are changing
 - Declining total demand (solar installation, appliance efficiency, conservation)
 - Peak demand still increasing (air conditioner penetration)
- Increasing cross-subsidy to those with high peak demand and those with solar generation
- Tariff reform is critical
 - Pricing to reduce peak demand ('capacity charge')
 - Eliminate cross-subsidies
- UE looking to maximise value from changing demand patterns and technology shifts
 - Solar and battery storage trials
 - Summer demand trials
 - Proposing tariff pricing framework changes in 2016-2020 EDPR

Change in residential electricity usage



Multinet Gas



Commentary

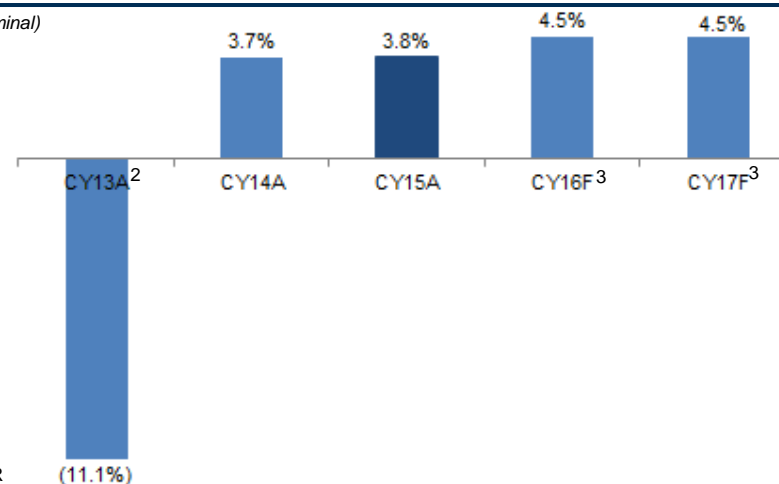
- Throughput down 0.3% due to a milder spring
- Distribution revenue up 1.0%
- \$3.9m opex increase
 - UAFG provision (\$1m), IT costs (\$0.7m), operating contract costs (\$1.1m) and regulatory compliance (\$0.6m)
- Accelerated pipeworks replacement on track to meet threshold for regulatory reopener
 - MG expected to benefit from higher tariffs in CY16 & 17

Financial Summary

\$m, 100% per MIR	1H15	1H14	Change
Throughput (TJ)	30,209	30,291	(0.3%)
Distribution Revenue	94.1	93.1	1.0%
Total Revenue	98.7	98.9	(0.2%)
Opex	32.1	28.2	(13.7%)
EBITDA	66.6	70.7	(5.8%)
EBITDA margin	67.5%	71.5%	(4.0%)
RAB	1,135	1,112	2.1%
Gearing	79.8%	85.1%	5.3%

Network Tariff Increases¹

(Nominal)



1. Assumes CPI of 2.5% pa for CY16 – CY17 in line with AER final decision for Multinet Gas 2013 – 2017 regulatory reset.
2. Due to a delay in the AER's final regulatory decision, Multinet Gas' regulated tariff was only adjusted from 1 July 2013.
3. Excludes any additional tariff uplift related to Multinet Gas' accelerated pipeworks replacement program (subject to AER approval).



Outlook

Management Priorities



- Deliver full-year FY2015 distribution guidance of 17.5 cents per stapled security
- United Energy's and DBP's regulatory submissions for 2016 - 2020
- Complete Multinet Gas' regulatory reopener for the accelerated pipeworks replacement program
- Continue the investment in United Energy's and Multinet Gas' RAB growth programs
- Focus on operating efficiencies across the Group
- Refinance the CY2015 term debt maturities on competitive terms
- Complete Fortescue River Gas Pipeline and investigate additional DDG growth opportunities



Questions



Appendix

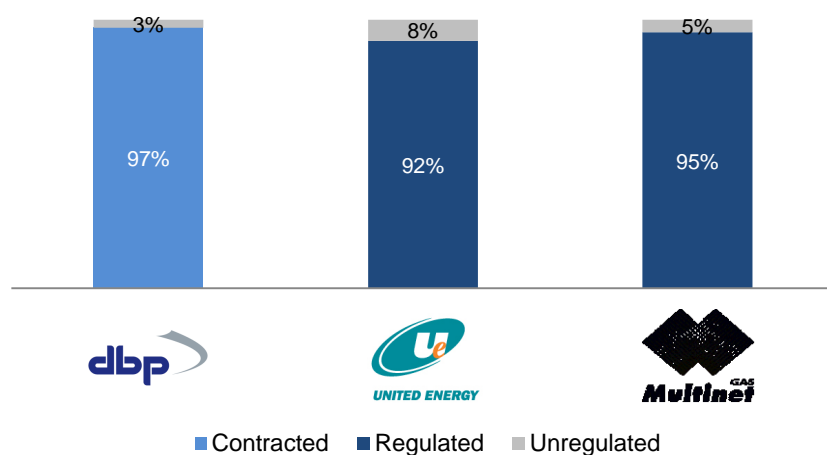
DUET Group



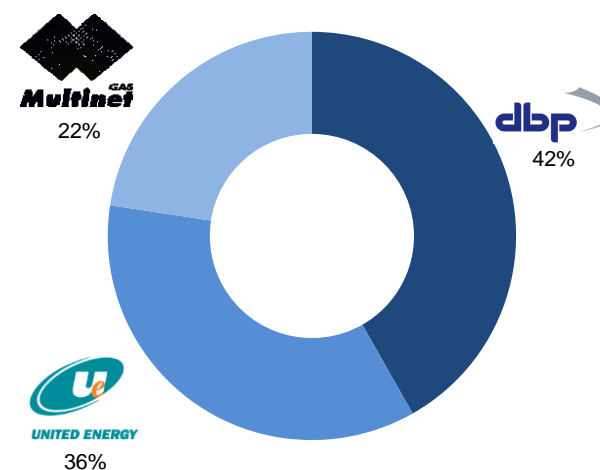
Simplified Group Snapshot



1H15 Revenue Mix



1H15 Proportionate EBITDA Contribution



Consolidated Balance Sheet



\$m	As at 31 Dec 14	As at 30 Jun 14
Cash Assets and Term Deposits	440	508
Other Current Assets	193	178
PP & E	5,966	5,785
Intangible Assets	2,051	2,068
Other Non-Current Assets	376	307
Total Assets	9,026	8,846
Interest Bearing Liabilities	5,579	5,668
Other Current Liabilities	514	529
Other Non-Current Liabilities	889	844
Total Liabilities	6,982	7,041
Net Assets	2,044	1,805
Total Equity	2,044	1,805

Consolidated Cash Flow Statement



\$m	1H15	1H14
Net cash flows from operations	357	421
Payments for purchase of PP&E	(254)	(172)
Payments for purchase of software and other intangibles	(16)	(24)
Payments for purchase of term deposits	(207)	-
Proceeds from term deposits	85	-
Proceeds from asset sales	-	1
Net cash flows from investing	(392)	(195)
Cash flows from capital raising	418	144
Borrowing (net of repayments)	(230)	60
Borrowing costs paid	(211)	(219)
Dividends & distributions paid	(132)	(115)
Net cash flow from financing	(155)	(130)
Net increase / (decrease) in cash	(190)	96

Proportionate EBITDA to Consolidated NPBT



Reconciliation \$m	DBP	United Energy	Multinet	DDG	Head Office	Total
Proportionate EBITDA	123	105	67	-	(6)	289
Additional EBITDA from controlled assets ¹	30	54	-	-	-	84
Net gain/(loss) on disposal of assets	-	(1)	(3)	-	-	(4)
Head Office project expenses	-	-	-	-	(1)	(1)
Consolidated EBITDA						368
Controlled Assets						
Interest income	0.5	1	0.5	-	-	2
Depreciation and amortisation	(38)	(73)	(24)	-	-	(135)
Finance costs	(103)	(113)	(26)	-	-	(242)
Head Office						
Interest income	-	-	-	-	3	3
Depreciation and amortisation	-	-	-	-	-	-
Profit before income tax expense						(4)

1. To consolidate 100% of controlled energy utility EBITDA.

Net Debt



Reconciliation \$m	DBP	United Energy	Multinet	DDG	Head Office	DUET Group
Interest bearing liabilities	2,395.3	2,268.1 ¹	915.2	-	-	5,578.7
Add:						
US\$ Debt / Fair Value Adjustments ²	-	(33.4)	(6.8)	-	-	(40.2)
Capitalised Borrowing Costs	16.0	9.5	3.7	-	-	29.2
Distribution Payable	-	-	-	-	130.7	130.7
(Less):						
Cash on Hand ³	(22.5)	(22.5)	(6.0)	(16.2)	(373.2)	(440.3)
Finance Lease Liability	(18.6)	-	-	-	-	(18.6)
Minority share of RPS not eliminated on consolidation	-	(195.0)	-	-	-	(195.0)
DUET Group - Net debt	2,370.2	2,026.7	906.1	(16.2)	(242.5)	5,044.4
Less minority net debt	(423.4)	(688.9)	-	-	-	(1,112.3)
DUET Adjusted Proportionate Net External Debt⁴	1,946.8	1,337.8	906.1	(16.2)	(242.5)	3,932.1

1. Includes \$195.0m of Redeemable Preference Shares owned by SGSPIAA, which are not eliminated on consolidation
2. This adjustment eliminates the fair value mark-to-market on the US\$ denominated debt in United Energy and Multinet
3. Cash on Hand for United Energy includes UE & Multinet Pty Limited cash of \$0.3m
4. Per the MIR

Net External Interest Expense



Reconciliation \$m	DBP	United Energy	Multinet	DDG	Head Office	Total
Net Borrowing Costs per MIR (at 100%)	102.4	134.5	31.5	0.0	-	268.3
Less: RPS / Funding Arm Interest	-	(34.7)	(5.8)	-	-	(40.5)
Less: Capitalised Interest Income	-	-	-	(0.6)	-	(0.6)
Add/(Less): Interest Rate Hedge – Fair Value Movement	5.4	(31.1)	(0.4)	-	-	(26.2)
Less: Debt Retirement Costs	(2.7)	-	(0.3)	-	-	(3.0)
Less: Blend and Extend Non-cash Interest Expense	(10.1)	-	-	-	-	(10.1)
Less: Interest on Decommissioning Charge	(0.8)	-	-	(0.1)	-	(0.8)
Less: Head Office Interest Income	-	-	-	-	(2.9)	(2.9)
100% Net External Interest Expense	94.2	68.6	25.0	(0.6)	(2.9)	184.2
Proportionate Net External Interest Expense per MIR	75.9	45.3	25.0	(0.6)	(2.9)	142.6