



FY17 annual results

16 August 2017



Agenda



Angus McNaughton
CEO and Managing Director



Richard Jamieson
Chief Financial Officer



Michael O'Brien
Chief Investment Officer



Carolyn Viney
EGM Development

Overview

Angus McNaughton

Financial results

Richard Jamieson

Portfolio

Michael O'Brien

Development update

Carolyn Viney

Summary and FY18 guidance and focus

Angus McNaughton



Overview

Angus McNaughton

FY17 summary

Solid result reflecting implementation of strategy



\$1,583.6m

Statutory net profit after tax

Jun-16: \$960.9m

15.5%

Total return¹

Jun-16: 12.8%

\$741.8m

Underlying earnings

Jun-16: \$757.5m

17.3 cps

Distribution

Jun-16: 17.7 cps

2.5%

Net property income (NPI) growth²

Jun-16: 3.5%

99.5%

Portfolio occupancy

Jun-16: 99.4%

Solid financial result

\$1,583.6m statutory net profit

Underlying earnings in line with guidance at 18.7 cps, with 4.6% comparable³ growth

7.3% reduction in net corporate overheads

Distribution of 17.3 cps, 92.3% of underlying earnings

Net tangible assets per security (NTA) increased 8.9% to \$2.82

Balance sheet well positioned

Standard & Poor's raised credit rating to 'A' with a stable outlook

Issued A\$200m of 7-year and A\$200m of 10-year MTNs at competitive pricing

Portfolio enhancement

Sold \$586m of assets at 2.3% premium to book value⁴

Asset valuation gain of \$853m, up 6.0%

Occupancy increased to 99.5%

NPI growth² of 2.5%, leasing spreads improved to 1.9%

Specialty MAT growth² of 0.5%

Completed \$666m (Vicinity: \$333m) major development of Chadstone

Portfolio achieved 3 Star Green Star Performance rating

1. Calculated as: (Change in NTA during the period + distributions declared)/opening NTA.

2. Comparable.

3. Refer to slide 45 for details.

4. Includes contracts exchanged for the sale of Terrace Central, NSW which is expected to settle in November 2017.

Two years of delivering on strategy since forming in June 2015

Portfolio enhancement strategy significantly progressed and continuing



Successful delivery of merger synergies and integration

Merger synergies exceeded and delivered ahead of program

Significant improvement in portfolio quality

Divested \$1.7b of assets at a 2.1% premium to book value¹

Capital reinvested into enhancement opportunities

Developments continue to improve portfolio quality

- Completed six projects for ~\$1b, Vicinity's share ~\$500m with average initial yield of >7% and IRR>12%

Average asset value has increased 34% and WACR² has tightened 69 bps

Capital position materially strengthened

Standard & Poor's credit rating upgraded to A/stable and Moody's initiating at A2/stable

Launched inaugural EMTN program with £350m issuance

Gearing reduced and debt duration materially extended

Delivered 14.1% total return p.a. over the past two years

Improvement in metrics over past two years

| | Jun-17 | Jun-15 | Change |
|---------------------------------------|-----------|-----------|-----------|
| Total assets | \$16.7b | \$15.6b | \$1.1b |
| NTA per security | \$2.82 | \$2.45 | 15.1% |
| Weighted average capitalisation rate | 5.61% | 6.30% | (69 bps) |
| Gearing ³ | 24.7% | 28.0% | (330 bps) |
| Weighted average debt duration | 5.3 years | 3.0 years | 2.3 years |
| Number of retail assets | 74 | 88 | (14) |
| Average asset value (100%) | \$320m | \$239m | 34% |
| Specialty sales per sqm ⁴ | \$9,429 | \$8,412 | 12.1% |
| Specialty occupancy cost ⁴ | 14.6% | 15.4% | (80 bps) |
| Occupancy rate | 99.5% | 98.9% | 60 bps |

1. Includes contracts exchanged for the sale of Terrace Central, NSW which is expected to settle in November 2017.

2. Weighted average capitalisation rate.

3. Calculated as: Drawn debt net of cash/Total tangible assets excluding cash, derivative financial assets and finance lease assets.

4. Comparable. Excludes divestments and development-impacted centres in accordance with Shopping Centre Council of Australia (SCCA) guidelines.

Active capital management supporting future growth

FFO and AFFO adopted as principal policy measures effective from FY18



Funds from operations (FFO) to be adopted as primary earnings measure from FY18

FFO measure excludes rent lost from undertaking developments

Revised distribution policy based on adjusted funds from operations (AFFO) from FY18

Payout ratio of 95% to 100% of AFFO

FY18 payout ratio is expected to be 100% of AFFO¹

Greater alignment between distribution and operating cash flow

Sustainable distribution policy and market accepted measure

Asset sales in FY18

~\$300m of assets to be divested over FY18

Buy-back announced

Up to 5% of securities to be bought where accretive to FFO per security and NTA, while preserving ample capacity to fund other capital requirements



DFO Homebush, NSW

1. Assuming no material deterioration to existing economic conditions.

Strong fundamentals position the Australian retail property market well

Unique characteristics of the Australian market support long-term sustainable growth



Tight Australian town planning regime drives lower retail floorspace per capita resulting in higher levels of sales productivity and more sustainable retailer occupancy costs

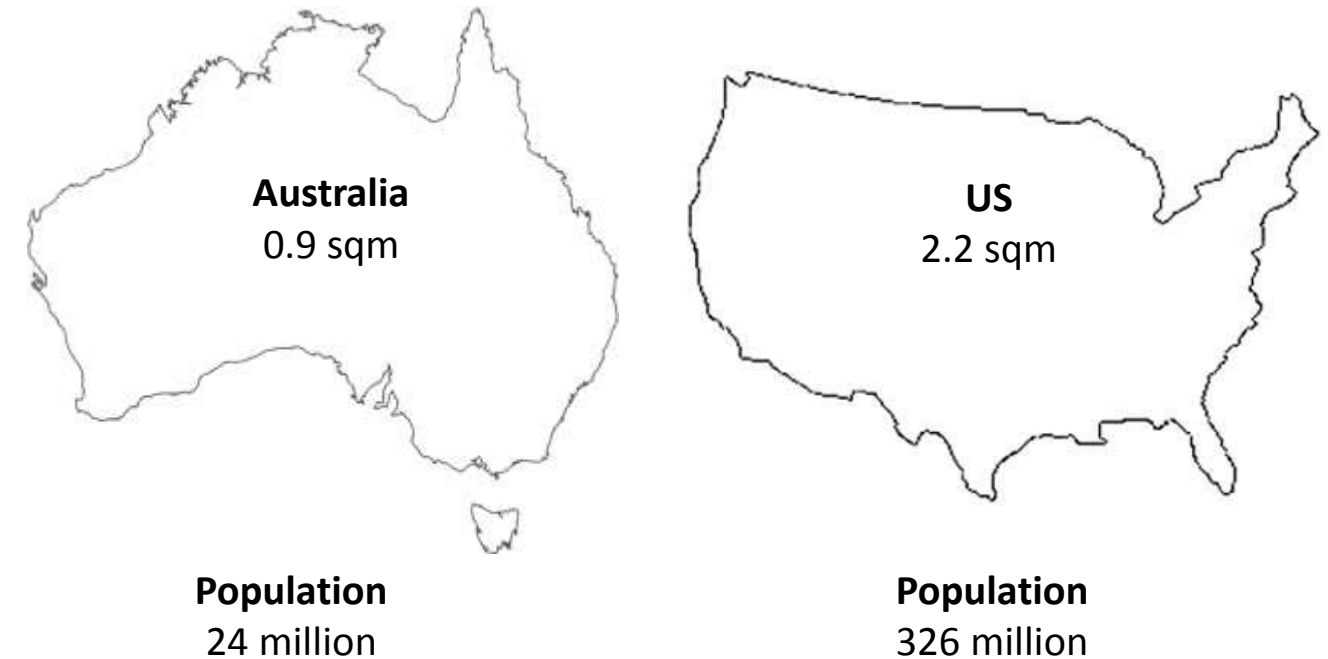
Broad offer in Australian centres includes supermarkets, fresh food, cafes and dining, services and entertainment, as opposed to being largely fashion based, driving regular visitation with different purchases each visit

Landlord ownership of anchor tenancies in Australia provides control over long term asset strategy

Strong adaptability by Australian centres to changing consumer preferences through regular reinvestment

Australian centres act as genuine 'town centres' where people come to connect

Retail floorspace per capita



Australia has ~40% of the shopping centre space per capita of the US¹

1. ICSC, SCCA, Australian Bureau of Statistics (ABS) and US Census Bureau.

Retail trends continue to evolve

Capturing opportunities from structural changes



Changing consumer preferences

Driven by demographic shifts and technological change

Shift in spending towards experiences

Physical stores enabling delivery of unique and relevant experiences

Strong demand from international retailers

International fast fashion retailers increasing market share

Continued store roll out and demand for retail space

Contributing to divergence in retailer performance

Online sales growth continues

Amazon likely to take material share of online sales

Physical retail real estate will continue to comprise vast majority share of retail sales but needs to deliver a compelling experience

Our response to changing retail trends

Building a resilient portfolio and a focus on enhancing the retail experience



Our consumers – creating unique and relevant experiences

Introducing the latest retail concepts and responding to changing consumer needs

Reweighting offer towards food, health and wellbeing, services and experiences

Creating sustainable community destinations

Ongoing evolution of the physical shopping centre experience including seamless integration with the digital environment

Our retailers – delivering compelling value for their success

Partnering with retailers on enhancing consumer experiences

Providing better and expanded services to our retailers

Sharing consumer insights

Our business – striving for excellence

Driving business efficiencies through better processes, technology and scale

High-speed digital network with WiFi across all sites enabling a fast, secure and consistent experience

- Data and insights enabling a better understanding of our consumers
- Technology driving operational efficiencies



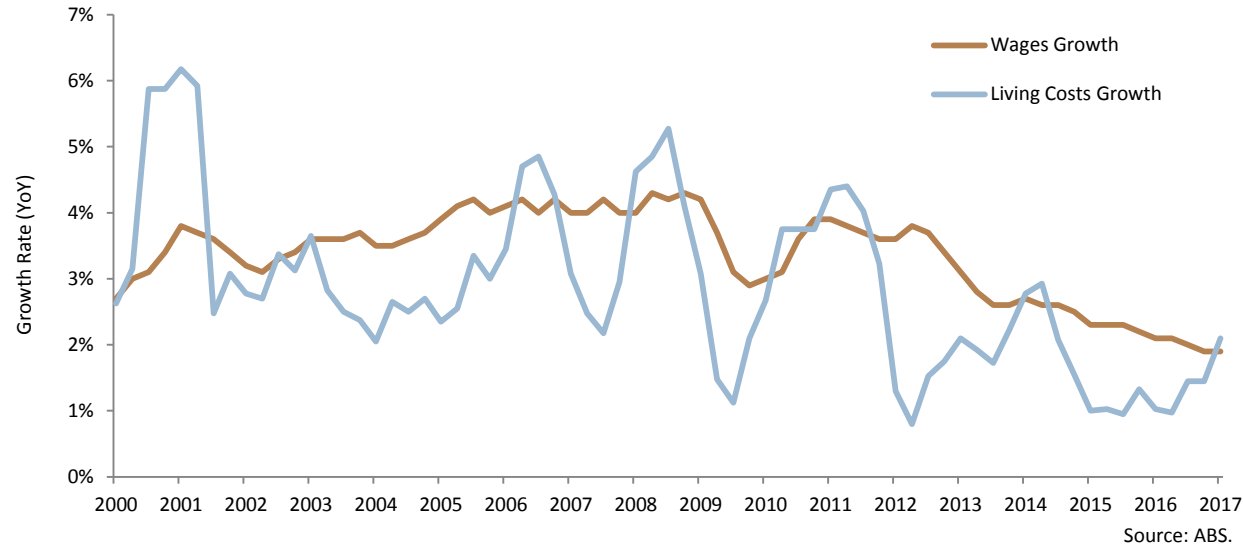
Chadstone, VIC

Economic drivers of retail

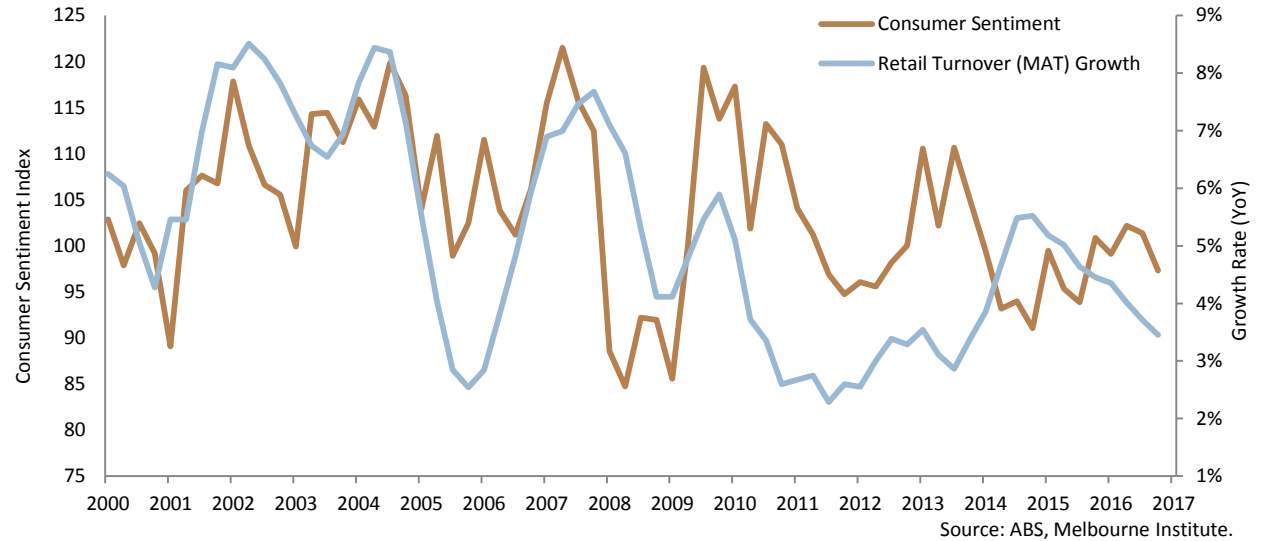
Retail sales environment largely driven by cyclical factors



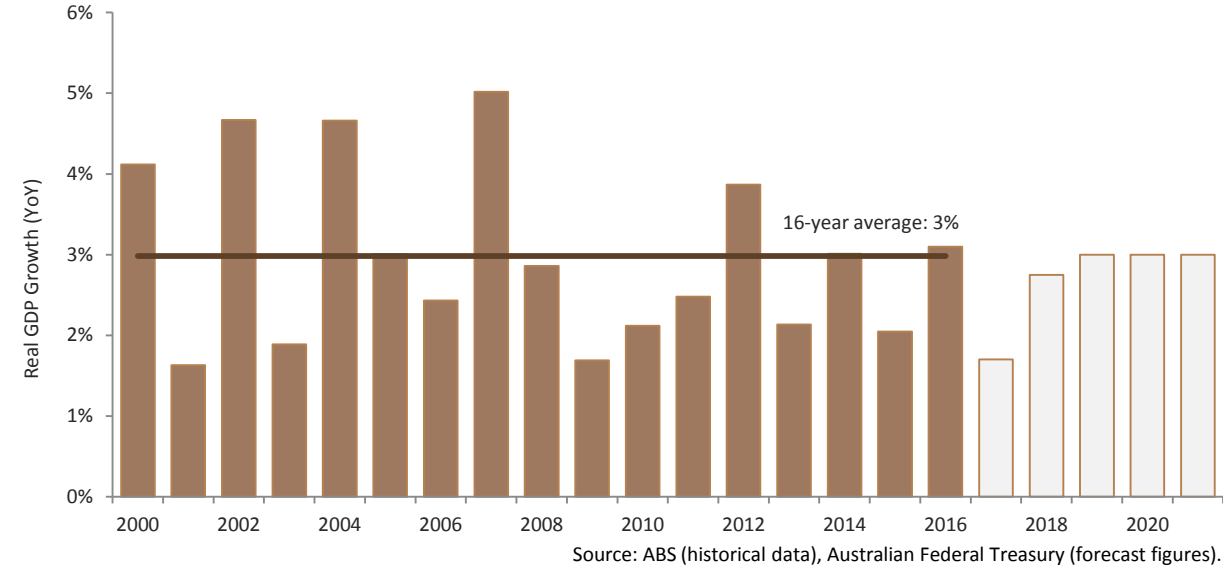
Wages growth below trend and higher costs of living...



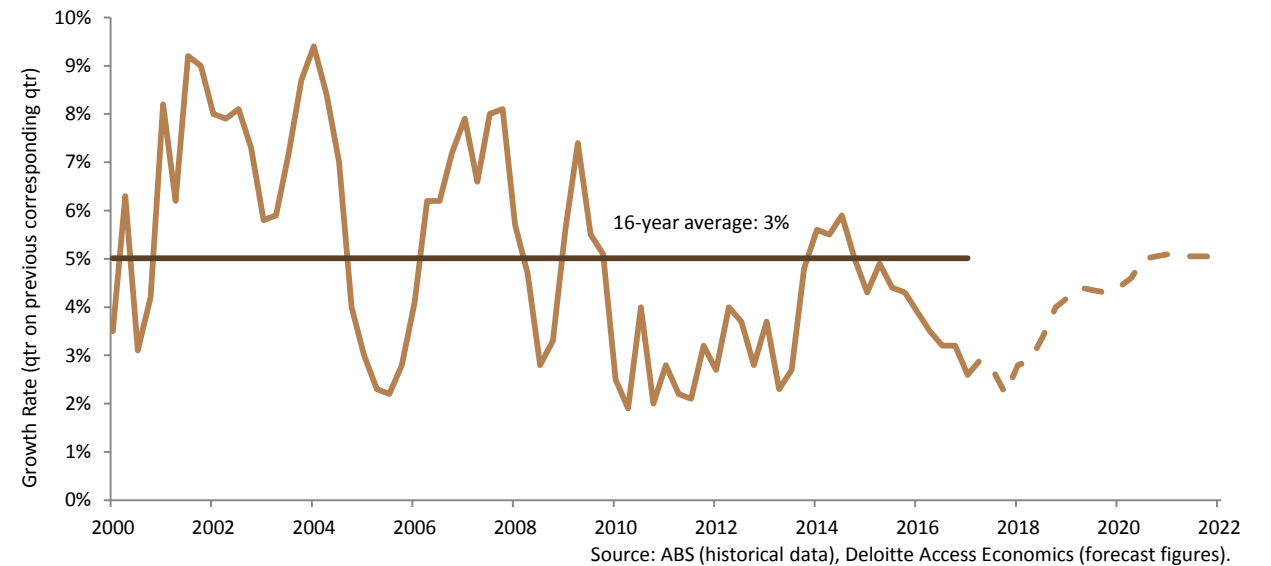
... resulting in softer consumer sentiment and retail sales growth...



... however GDP growth is expected to rebound...



... driving an improved outlook for retail sales





Financial results

Richard Jamieson

Financial results

Underlying earnings per security in line with guidance



| For the 12 months to | Jun-17 (\$m) | Jun-16 (\$m) | Change (%) |
|---|-----------------|-----------------|---------------|
| Net property income (NPI) | 916.7 | 953.6 | (3.9) |
| Partnerships and other income | 66.0 | 66.1 | (0.2) |
| Total income | 982.7 | 1,019.7 | (3.6) |
| Net corporate overheads | (74.9) | (80.8) | (7.3) |
| Net interest expense | (166.0) | (181.4) | (8.5) |
| Total expenses | (240.9) | (262.2) | (8.1) |
| Underlying earnings | 741.8 | 757.5 | (2.1) |
| Statutory net profit after tax¹ | 1,583.6 | 960.9 | 64.8 |
| Underlying EPS (cents) | 18.7 | 19.1 | (2.1) |
| DPS (cents) | 17.3 | 17.7 | (2.3) |
| Payout ratio ² (%) | 92.3 | 92.5 | 20 bps |

1. Refer to slide 43 for full reconciliation of underlying earnings to statutory net profit.

2. Calculated as: Distributions declared/underlying earnings.

3. Refer to slide 45 for details.

4. Excludes acquisitions, divestments and development-impacted centres and is calculated on a like-for-like basis versus the prior corresponding period.

\$1,583.6m

Statutory net profit after tax

Strong valuation gains

7.3%

Reduction in net corporate overheads

Strong focus on merger synergies and efficiencies

Adjusting for divestments and acquisitions over the past 24 months:

4.6%

Comparable underlying earnings growth³

Driven by comparable NPI growth and further merger synergies and operational efficiencies

2.5%

Comparable NPI growth⁴

Solid income growth, ancillary income initiatives and prudent property expense management

Balance sheet

Strong growth in NTA driven by valuation gains



| As at | Jun-17 (\$m) | Jun-16 (\$m) | Change (\$m) |
|---------------------------------------|-----------------|-----------------|-----------------|
| Cash | 42.2 | 52.8 | (10.6) |
| Investment properties held for sale | 33.5 | 232.1 | (198.6) |
| Investment properties | 15,633.5 | 14,426.6 | 1,206.9 |
| Intangible assets | 599.4 | 602.4 | (3.0) |
| Other assets | 350.2 | 535.6 | (185.4) |
| Total assets | 16,658.8 | 15,849.5 | 809.3 |
| Borrowings | 3,893.7 | 3,942.2 | (48.5) |
| Other liabilities | 1,017.4 | 1,058.3 | (40.9) |
| Total liabilities | 4,911.1 | 5,000.5 | (89.4) |
| Net assets | 11,747.7 | 10,849.0 | 898.7 |
| Net tangible assets per security (\$) | 2.82 | 2.59 | 8.9% |
| Net asset value per security (\$) | 2.97 | 2.74 | 8.4% |

8.9%

Growth in NTA to \$2.82

Strong valuation gains

\$48.5m

Decrease in borrowings

Net repayments from asset disposal proceeds

\$1,206.9m

Increase in investment properties

Driven by asset valuation gains, development expenditure and portfolio changes

Buy-back

Up to 5% of securities announced¹

Where accretive to FFO per security and NTA, while also preserving ample capacity to fund other capital requirements

1. To commence not earlier than 17 August 2017.

Valuations

Strong valuation gains¹ of \$852.5m or 6.0%

Strong valuation gains over the year¹

1H: \$507.6m, up 3.5%

2H: \$345.0m, up 2.3%

WACR tightened 34 bps over the 12 months to 5.61%

13.5% uplift for Chadstone

Capitalisation rate tightened 50 bps to 4.25% in December 2016, unchanged at 4.25% in June 2017 internal valuation

| Key valuation movements over FY17 | Valuation ² at 30-Jun-17 (\$m) | Net movement ¹ | |
|-----------------------------------|---|---------------------------|------|
| | | (\$m) | (%) |
| Chadstone | 2,675.0 | 318.1 | 13.5 |
| Chatswood Chase Sydney | 1,121.2 | 104.8 | 10.3 |
| DFO South Wharf | 598.0 | 47.9 | 8.7 |
| Bayside | 622.5 | 45.1 | 7.8 |
| DFO Homebush | 425.0 | 33.7 | 8.6 |
| Portfolio total | 15,549 | 852.5 | 6.0 |

1. Calculated as the aggregate net valuation gain for the two six-month periods. The net valuation gain excludes statutory accounting adjustments and assets divested during each period.

2. Vicinity's ownership interest. Refer to slides 55 to 58 for details.



Chatswood Chase Sydney, NSW

Capital management

Credit rating raised on portfolio quality improvement



| As at | Jun-17 | Jun-16 |
|---|-----------|-------------|
| Total debt facilities | \$5.1b | \$5.1b |
| Drawn debt ¹ | \$3.9b | \$3.9b |
| Undrawn debt | \$1.1b | \$1.2b |
| Weighted average interest rate ² | 4.2% | 4.0% |
| Gearing ³ | 24.7% | 25.9% |
| Proportion of debt hedged | 90% | 91% |
| Debt duration ⁴ | 5.3 years | 5.3 years |
| Interest cover ratio (ICR) | 5.6x | 5.2x |
| Credit ratings/outlook | | |
| - Moody's | A2/stable | A2/stable |
| - Standard & Poor's | A/stable | A-/positive |

Standard & Poor's raised Vicinity's credit rating

'A/stable' from 'A-/positive'

Strengthened and diversified debt profile

Issued A\$200m of 7-year and A\$200m of 10-year MTNs

Repaid all FY18 expiries

Extended \$1.5b of bank debt to smooth debt expiry profile

Strong financial position maintained

Conservatively geared at 24.7%

Weighted average interest rate of 4.2%, forecast to average 4.3% over FY18

Distribution policy change from FY18

Payout ratio of 95% to 100% of AFFO

FY18 payout ratio is expected to be 100% of AFFO⁵

Well positioned to fund investment opportunities

On-market buy-back announced of up to 5% of securities on issue

Preserving ample capacity to fund capital requirements

1. Calculated using the hedged rate on foreign denominated borrowings and excludes fair value adjustment and deferred borrowing costs.

2. The average over the reporting period and inclusive of margin, drawn line fees and establishment fees.

3. Calculated as: Drawn debt net of cash/Total tangible assets excluding cash, derivative financial assets and finance lease assets.

4. Based on facility limits.

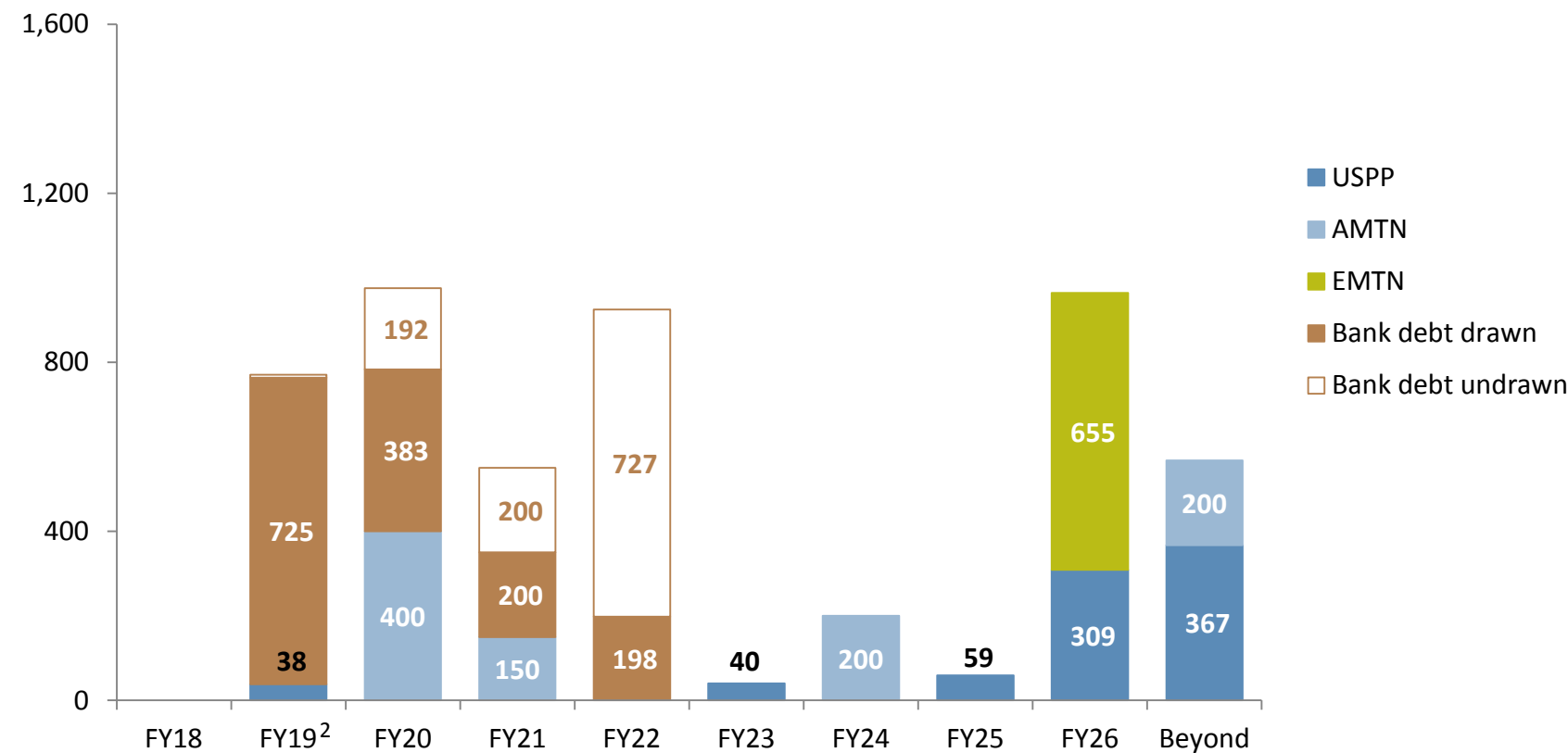
5. Assuming no material deterioration to existing economic conditions.

Capital management

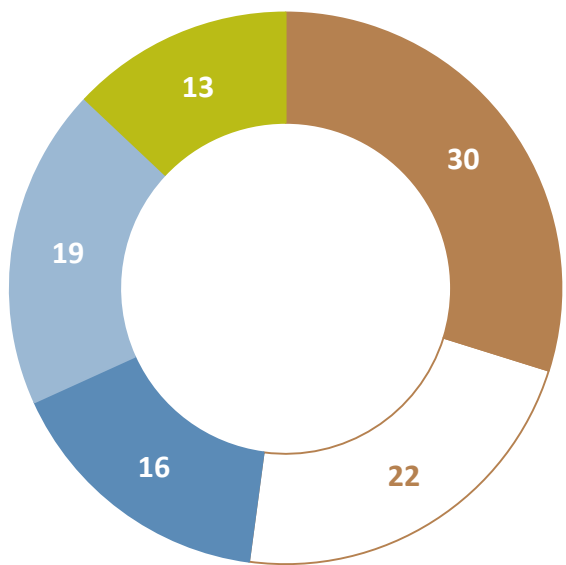
Well diversified debt with no expiries in FY18



Debt maturity profile (\$m)¹



Debt sources (%)¹



1. Based on facility limits.
2. FY19 includes undrawn bank debt of \$7m.



Portfolio

Michael O'Brien

Portfolio summary

Solid performance despite retailer administrations and softer sales environment



| As at | Jun-17 | Jun-16 |
|--|-----------|-----------|
| Number of retail assets ¹ | 74 | 81 |
| Gross lettable area (sqm) | 2.6m | 2.7m |
| Comparable NPI growth ² | 2.5% | 3.5% |
| Occupancy rate | 99.5% | 99.4% |
| Leasing spread – total | 1.9% | 0.5% |
| Weighted average lease expiry by GLA | 5.2 years | 5.5 years |
| Total MAT growth ³ | 0.4% | 2.1% |
| Specialty MAT growth ³ | 0.5% | 3.0% |
| Specialty sales per sqm ³ | \$9,429 | \$8,865 |
| Specialty occupancy cost ³ | 14.6% | 14.6% |
| Capitalisation rate (weighted average) | 5.61% | 5.95% |

1. Includes DFO Brisbane business and excludes DFO Perth (under construction).

2. Excludes acquisitions, divestments and development-impacted centres and is calculated on a like-for-like basis versus the prior corresponding period.

3. On a comparable basis, which excludes divestments and development-impacted centres in accordance with SCCA guidelines (refer to slide 50 for details).

4. Excludes transaction costs.

5. Includes contracts exchanged for the sale of Terrace Central, NSW which is expected to settle in November 2017.

Portfolio quality enhanced over the period

Divested interests in 10 retail assets for \$586m^{4,5} at a 2.3% premium to book value

Increased ownership in DFO South Wharf and Bentons Square for \$180m⁴

WACR firmed 34 bps reflecting ongoing investor demand for retail assets

~ \$300m of assets to be divested in FY18

Strong leasing outcomes

Occupancy improved to 99.5%

Leasing spreads overall improved to 1.9%

Portfolio absorbed the impact of 102 store administrations in FY17 (0.6% of GLA)

Sales environment softer but productivity improved

MAT growth³ has moderated from prior year

Specialty sales growth³ reflects cyclical conditions and increased competition in some catchments

Specialty sales per sqm increased³ 6.4% reflecting improved portfolio quality and the inclusion of the strongly performing Emporium Melbourne as a comparable centre

Portfolio sales by store type

Low sales growth environment has impacted most categories



| | Actual MAT | | | Comparable ¹ MAT growth | |
|----------------------------|------------------|-----------------------------|------------|------------------------------------|------------|
| | MAT Jun-17 (\$m) | Proportion of portfolio (%) | | Jun-17 (%) | Jun-16 (%) |
| | | By sales | By rent | | |
| Specialty stores | 6,241 | 38 | 55 | 0.5 | 3.0 |
| Supermarkets | 4,657 | 29 | 9 | 0.8 | 0.1 |
| Mini majors | 1,891 | 12 | 11 | 2.1 | 3.5 |
| Discount department stores | 1,563 | 10 | 6 | (2.1) | 2.8 |
| Other retail ² | 1,051 | 6 | 14 | 0.9 | 3.8 |
| Department stores | 829 | 5 | 5 | (2.2) | 2.7 |
| Total portfolio | 16,231 | 100 | 100 | 0.4 | 2.1 |

Specialty stores

Impacted by tenant administrations and increased competition for some centres
Excluding Dick Smith³ specialty store closures, growth was 1.0% (versus 0.5%)

Supermarkets

Heavy competition and price deflation resulting in low but improving growth

Mini majors

Strong performance from liquor, electronics and sporting mini majors
Excluding Dick Smith³ mini major store closures, growth was 7.7% (versus 2.1%)

Department stores and discount department stores

Continued mixed performance as new strategies are implemented

Note: Totals may not sum due to rounding.

1. Excludes divestments and development-impacted centres in accordance with SCCA guidelines (refer to slide 50 for details).

2. Other retail includes cinemas, travel agents, auto accessories, lotteries and other entertainment.

3. Dick Smith stores >400 sqm are classified as mini majors and <400 sqm are specialty stores.

Portfolio specialty store performance

Retail services and food catering the strongest performers



| | Actual MAT | | Comparable ¹ MAT growth | |
|-------------------------------|------------------|----------------------|------------------------------------|------------|
| | MAT Jun-17 (\$m) | % of specialty sales | Jun-17 (%) | Jun-16 (%) |
| Apparel | 2,180 | 35 | 0.3 | 3.0 |
| Food catering | 930 | 15 | 2.2 | 2.6 |
| General retail ² | 568 | 9 | 1.8 | 5.7 |
| Retail services | 538 | 9 | 6.8 | 7.0 |
| Food retail | 537 | 9 | 0.2 | 1.4 |
| Leisure | 421 | 7 | 1.3 | 1.0 |
| Jewellery | 418 | 7 | (3.2) | 2.7 |
| Homewares | 413 | 7 | (5.3) | 0.0 |
| Mobile phones | 235 | 4 | (7.0) | 1.3 |
| Total specialty stores | 6,241 | 100 | 0.5 | 3.0 |

Apparel

Solid growth for men's apparel (+6.1%), fashion accessories (+2.7) and footwear (+3.5%) offset by women's apparel (-3.3%)

Food catering

Cafes and restaurants showing strong growth (+4.8%)

General retail

Solid performance from cosmetics (+5.0%) offset by weaker performance from discount variety stores (-2.5%)

Retail services

Strong sales continuing for hairdressing and beauty (+7.6%) and optometrists (+5.8%)

Homewares

Excluding impact of Dick Smith, MAT growth is 3.4%

Jewellery

Mixed performance across the category with strong growth in costume jewellery, whilst some traditional jewellers are experiencing softer growth

Note: Totals may not sum due to rounding.

1. Excludes divestments and development-impacted centres in accordance with SCCA guidelines (refer to slide 50 for details).

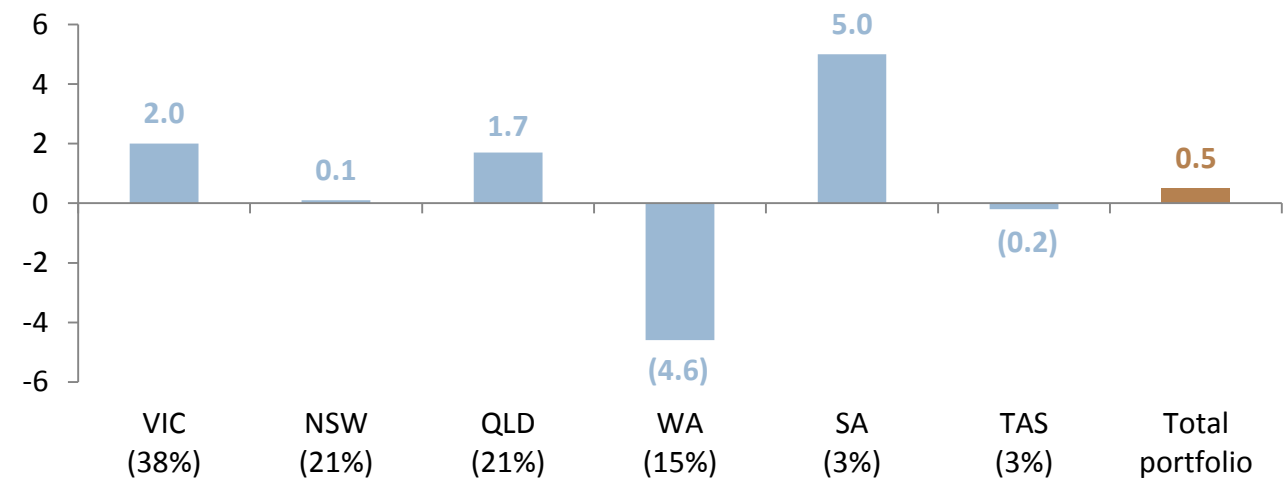
2. General retail includes giftware, pharmacy and cosmetics, pets, discount variety, tobacconists, florists and toys.

Portfolio sales by state

Growth moderating across most states over the year

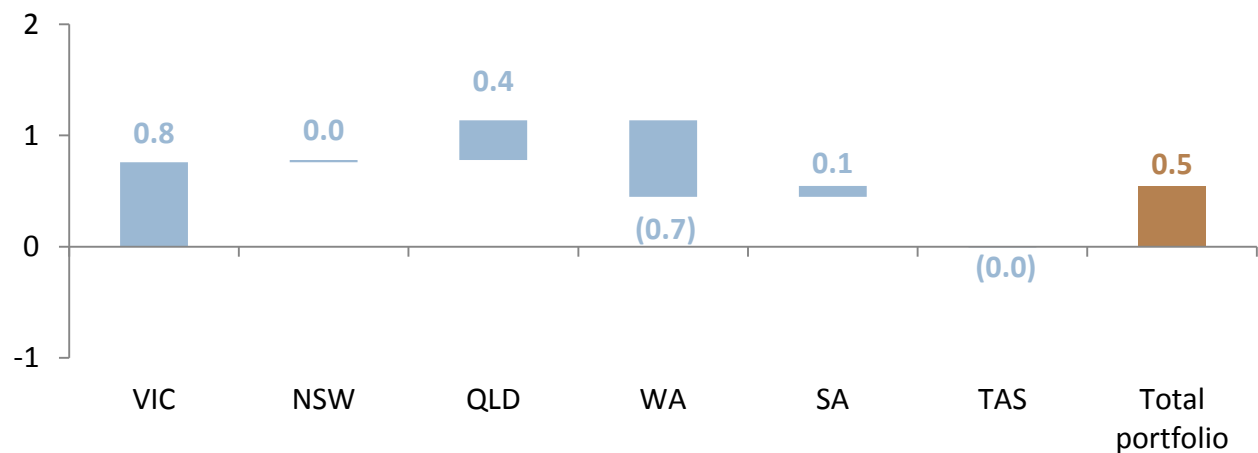


Comparable¹ specialty store MAT growth by state (%)



Note: Percentages under state labels show proportion of portfolio specialty MAT by state.

Weighted comparable¹ specialty store MAT growth by state (%)



1. Excludes divestments and development-impacted centres in accordance with SCCA guidelines (refer to slide 50 for details).

Victoria

Sales growth driven by population, employment and house price growth. Infrastructure expenditure to remain above the national average

Strong specialty store MAT growth for DFOs (6.1%) offset by softer growth at Emporium Melbourne (-3.3%)

Sales exclude strongly performing Chadstone

New South Wales

Population and house price growth together with planned infrastructure spending and business investment providing solid retail trading conditions

Vicinity's performance softer due principally to some centres being pre-development

Queensland

Still impacted by mining weakness although some signs of recovery
Economic growth stronger in the south east

Western Australia

Mining cycle continues to dominate economic trends, with some indication that the economy is at or close to the bottom of the cycle

South Australia

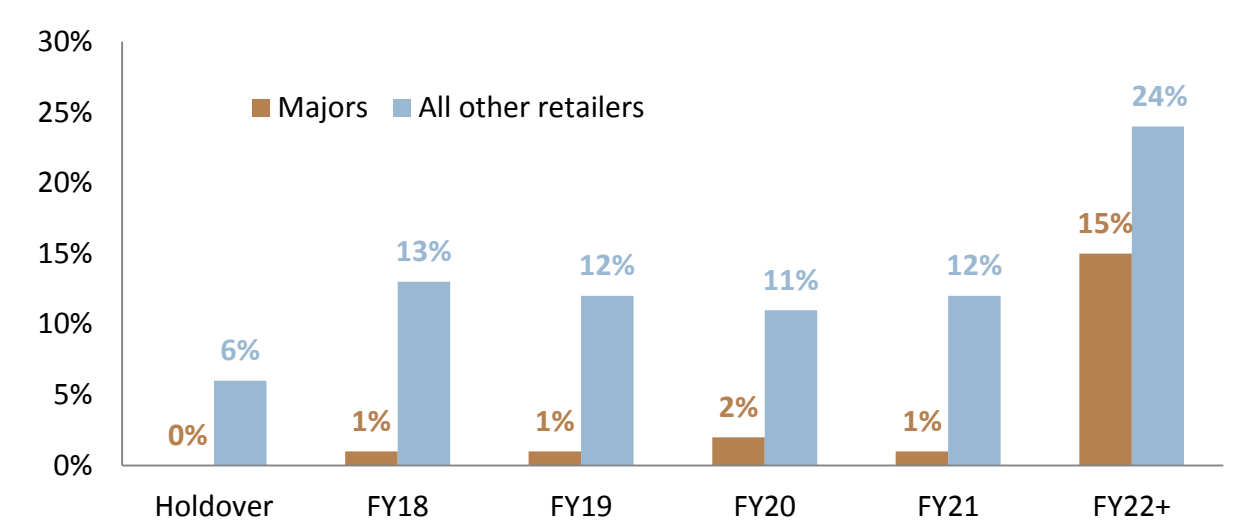
Moderate growth expected with infrastructure spending and ship-building providing some offset to the impact of recent auto manufacturing closures

Benefitting from Colonnades fresh food development completed in March 2016

Leasing spread¹ (%)

| For the 12 months to | Jun-17 | Jun-16 |
|-------------------------------|------------|------------|
| Leasing spread – renewals | 3.7 | 0.9 |
| Leasing spread – replacements | 0.1 | 0.0 |
| Leasing spread – total | 1.9 | 0.5 |

Lease expiry profile by income (%)



1. Leasing spreads include all shop types other than majors and ATMs.

2. Excludes project leasing and divestments.

3. As a percentage of specialty stores GLA.

1,276 lease transactions completed²

Solid spreads on renewals across the portfolio, particularly DFOs

Replacements spread reflects active remixing and responding to retailer administrations. Demand for DFOs continues to be strong

Ongoing tenant remixing and re-weighting specialty women’s apparel towards food catering and retail services have contributed to a retention rate of 53%, in line with prior periods

| Key categories re-weighted ³ | Jun-17 % | Jun-12 % | % change |
|---|----------|----------|----------|
| Women’s apparel | 14.7 | 16.8 | (12.6) |
| Food catering | 15.6 | 13.4 | 16.8 |
| Retail services | 13.2 | 9.2 | 44.1 |

Chadstone's leading position reinforced

A world class retail, dining and entertainment destination



Strong trading performance

Total MAT up 19.8% to \$1.73b without full year of trading post development

Same-store specialty MAT up 3.2%, predominantly driven by apparel (+10.5%), retail services (+11.2%) and leisure (+4.0%)

Foot traffic up 21% to 21.3m visitors

Strong returns

Asset valuation of \$5.35b (Vicinity share: \$2.675b) at 4.25% cap rate

Initial yield of 6% on \$333m development spend (Vicinity share), with development margin of 27%¹

Retail mix significantly broadened and enhanced

Entertainment offer expanded to include the first LEGOLAND® Discovery Centre in the southern hemisphere and a 13-screen HOYTS cinema complex

Dining offer significantly extended with 21-tenancy Food Central and a seven-restaurant Dining Terrace

Luxury offer expanded from 10 to 29 retailers

Major international flagships represented: Zara, H&M, Uniqlo and Sephora

Significant future development and remix opportunities



Chadstone, VIC

1. Incremental value add relating to development on development capital.

Intensive asset management driving tangible benefits

Vicinity's broad portfolio provides significant opportunities to test and implement new initiatives



Emporium Melbourne, VIC

Ancillary income represents 10.6% (or \$97m) of NPI

Strong growth in ancillary income of 6.4%¹ driven by casual mall leasing, retail media and car parking

Significant growth potential from retail media, electricity services and car parking²

Using technology to drive efficiencies

Introduced 10 cleaning robots for night cleans driving lower costs, chemical and water usage

Automatic compactor bins installed in 24 centres reducing emptying frequency by up to 75%, with more planned for FY18

A range of initiatives including solar plants being trialled across the portfolio

Investing to enhance our assets through asset refurbishment projects

Refurbishments to drive consumer visitation and retail sales and improve net property income

Completed eight projects for \$15m with initial yield ~7%

1. Excludes acquisitions, divestments and development-impacted centres and is calculated on a like-for-like basis versus the prior corresponding period.
2. As we continue to enhance the flow of traffic at our properties.

A focus on creating shared value for Vicinity and our stakeholders

Our sustainability agenda has generated significant benefits



Strong sustainability survey results

Included in DJSI World, Asia Pacific and Australia leaders lists
Scored 83/100 in Global Real Estate Sustainability Benchmark (GRESB) compared to peer average of 77/100
Rated ‘A-’ for climate change performance by CDP and awarded for ‘Best Climate Disclosure by a New Responding Company 2016’

Improved resource usage

Energy intensity¹ down 6%
36% of waste diverted from landfill²

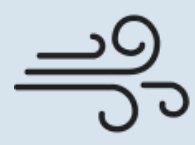
Shaping better communities

Established Beacon Foundation partnership focused on unemployed and disengaged youth
Supporting the employment of 30 people through social procurement initiatives

FY17 achievements



3 Star Green Star Performance – portfolio average rating (FY16: 2 Star)



Climate considerations integrated into key business processes
Completed portfolio-wide risk assessment



Significant progress on carbon intensity reduction
Greenhouse gas emissions³ intensity¹ down 8%



Invested⁴ \$1.8m to strengthen local communities

Note: Latest performance reporting, metrics and achievements can be found on our website vicinity.com.au

- 1. FY17 compared to FY16 on a per sqm basis.
- 2. Over FY17.
- 3. Scope 1 and 2 emissions.
- 4. Includes a combination of cash and in-kind contributions, accounting for associated management time and part of the operational spend on social enterprises in accordance with the London Benchmarking Group framework.



Development update

Carolyn Viney

Development summary

Strong progress made on the development pipeline



Development is a key driver of portfolio enhancement

Active response to changing consumer preferences

Enables Vicinity to introduce latest retail concepts and revitalise offer

Development pipeline of \$2.0b (Vicinity share: \$0.9b)

Galleria project revised down to \$500m (Vicinity share: \$250m)

Active period of delivery

Chadstone major development completed in June 2017

First major retail stage of Mandurah Forum fully leased and opened in July 2017

Construction commenced for DFO Perth in July 2017

Construction commenced at The Glen with stage 1 fully leased and on program to open late 2017

Roselands major refurbishment program continues to advance

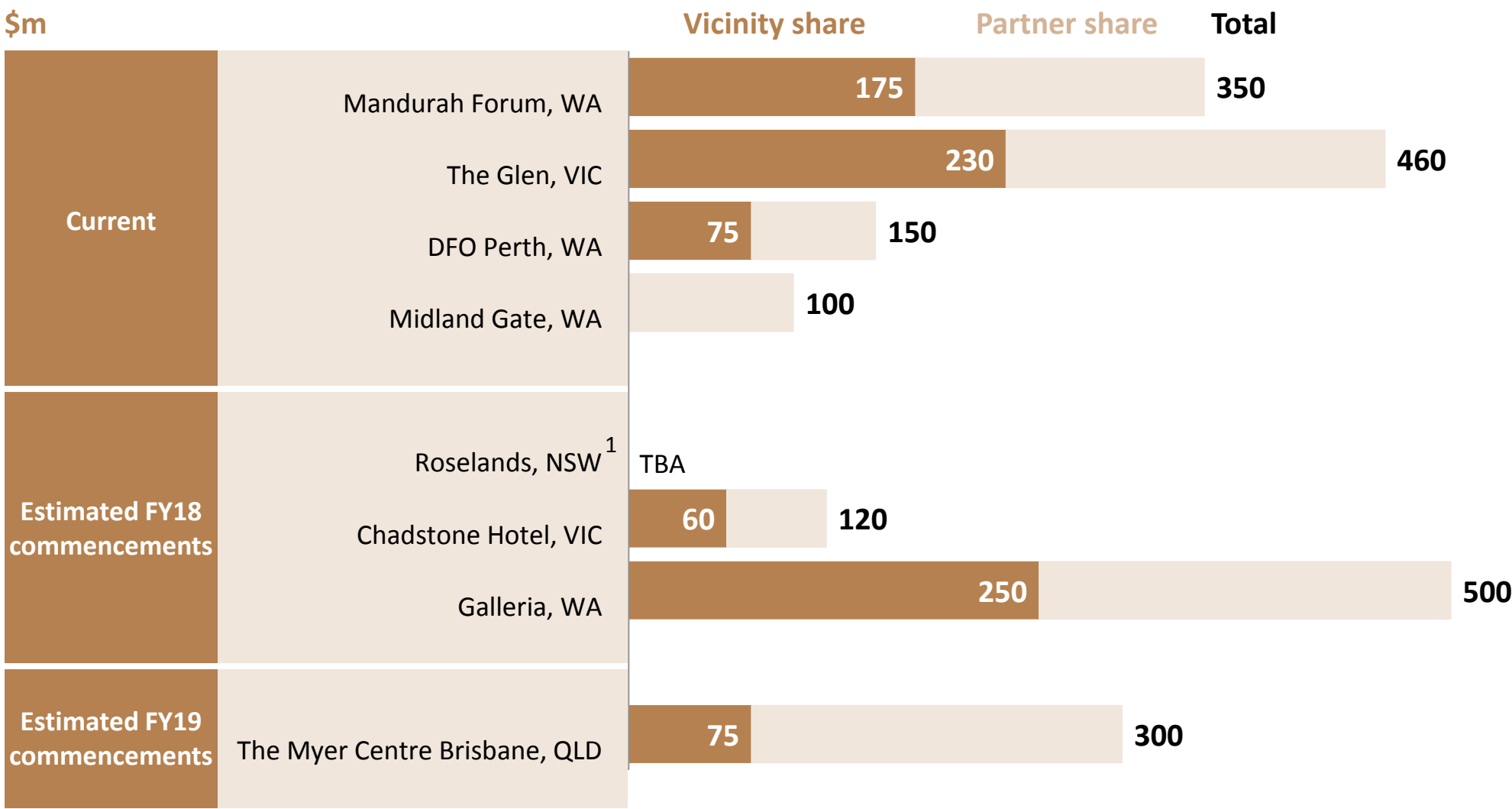
Major remix and reconfiguration opportunities at Chadstone and QueensPlaza

Significant shadow development pipeline being progressed



Investing to create long-term value

Extensive \$2.0b development pipeline (Vicinity share: \$0.9b) provides significant opportunities



Note: Timing and costs of identified projects are indicative only and may change as projects advance.
1. Master planning continues.

Mandurah Forum redevelopment on track

Improving product offer and experience



| Key metrics | | GLA 64,500 sqm +26,000 sqm | Mid-2018 project completion |
|-------------------|--------|-------------------------------|-----------------------------------|
| Cost ¹ | \$350m | | |
| Initial yield | >6% | | |
| Expected IRR | >10% | | |

New 850 space multi-deck car park opened in December 2016

- Centre to have >3,000 spaces on completion

First retail stage opened in July 2017 including new Target store and over 60 specialty stores fully leased

Construction on program

Complete centre transformation

- Expanding from a Sub Regional to Regional shopping centre
- New David Jones to open in 2018
- New Target and upgraded Coles and Kmart now open
- Total stores to increase by 80 to over 220 on completion
- New food court with adjoining play area, fresh food market hall and alfresco dining precinct



1. 100% interest. Vicinity's share is 50%.

Mandurah Forum

First retail stage open



DFO Perth

Retail construction commenced



| Key metrics | | Total GLA 24,000 sqm | 2018 completion |
|-------------------|--------|-------------------------|--------------------|
| Cost ¹ | \$150m | | |
| Initial yield | >10% | | |
| Expected IRR | >15% | | |

Joint venture to develop the first DFO in Perth

- 120 specialty stores
- Over 1,500 car spaces

Reinforces Vicinity’s market leadership position in Outlet Centres

Greenfield development enables optimisation of design and construction

Centrally located adjacent to Perth Airport and near major arterial roads

Site works completed and retail construction underway

Leasing demand strong, leveraging extensive retailer relationships



Artist’s impression



1. Total cost including a lump sum rental payment. Vicinity’s share is approximately \$75m.

The Glen redevelopment underway

Major redevelopment to capitalise on high income trade area and capture escape expenditure



Key metrics

| | |
|-------------------|--------|
| Cost ¹ | \$460m |
| Initial yield | >6% |
| Expected IRR | >10% |

Total GLA
78,000 sqm
+18,900 sqm

2020
target
completion

First stage fully leased and due to open in late 2017

- Introduction of Aldi and relocated Woolworths to anchor fresh food market hall with Coles and over 60 specialty stores

Latest format David Jones and new contemporary food gallery with casual dining hub and an outdoor dining precinct

Complete refurbishment of existing centre

Above average incomes, low levels of household debt and above average apparel expenditure in catchment

Sold air rights to residential developer Golden Age

Contract for sale of residential air rights entered into, redevelopment costs¹ reduced from \$490m to \$460m

Over 500 apartments across three towers, construction expected to commence in 2019 and complete within 24 months



1. 100% interest. Vicinity's share is 50%.

Chadstone – the evolution continues

High quality hotel and significant additional remix opportunities



Hotel

\$120m development¹ proposed

Targeting 4 to 4.5 stars with full service amenity and conference facilities

Proposal for 250 rooms over 13 levels

Focused on business and tourist markets

Town planning approval received in June 2017

Discussions with international and domestic operators in progress

FY18 target commencement

Remix and reconfiguration opportunities

Luxury precinct to be remixed and expanded further

Redevelopment of existing second food court planned

External dining expansion in planning

Cross mall reconfigurations

Master planning of future stages continues

1. 100% interest. Vicinity's share is 50%.

Galleria progressing through project validation phase

Creating one of Perth's leading destinations



\$500m
redevelopment¹

DA approval
obtained

FY18
target commencement

Dominant Major Regional centre in north east Perth

Existing centre trades strongly in well-defined and growing catchment with limited competition

Opportunity to increase market share with expanded and more modern offer

Agreement reached to relocate stormwater basin, unlocks more desirable layout and design options to expand and improve the development footprint

Progressing through project validation phase

1. 100% interest. Vicinity's share is 50%.



Summary and FY18 guidance and focus

Angus McNaughton

FY17 summary

Another active period



Comparable¹ **underlying EPS growth of 4.6%**

Strong valuation gains² of \$852.5m or 6.0%

Enhanced portfolio quality through tenancy remixing, developments, divestments and acquisitions

Maintained **strong balance sheet**

Connected centres and corporate offices to single high-speed digital network with WiFi throughout

On-market buy-back of up to 5% of securities announced³

Earnings measure and **distribution policy change³** from FY18

1. Refer to slide 45 for details.

2. Excludes acquisitions, divestments and statutory adjustments, and includes the impact of equity accounted investments.

3. Announced post 30 June 2017.



Cranbourne Park, VIC

FY18 guidance and focus

Our focus remains on building quality and strength across our business



Well positioned to create long-term value and sustainable growth

Retail environment expected to remain challenging over the next 12 months

FY18 FFO per security guidance of 18.0 to 18.2 cents¹ inclusive of asset divestments in the period and major remixes

Assumes ~\$300m of asset divestments and includes the impact of rent lost from major remixes at Chadstone and QueensPlaza

After adjusting for the impact of portfolio changes², guidance reflects comparable FFO per security growth of 2.8% to 4.0%

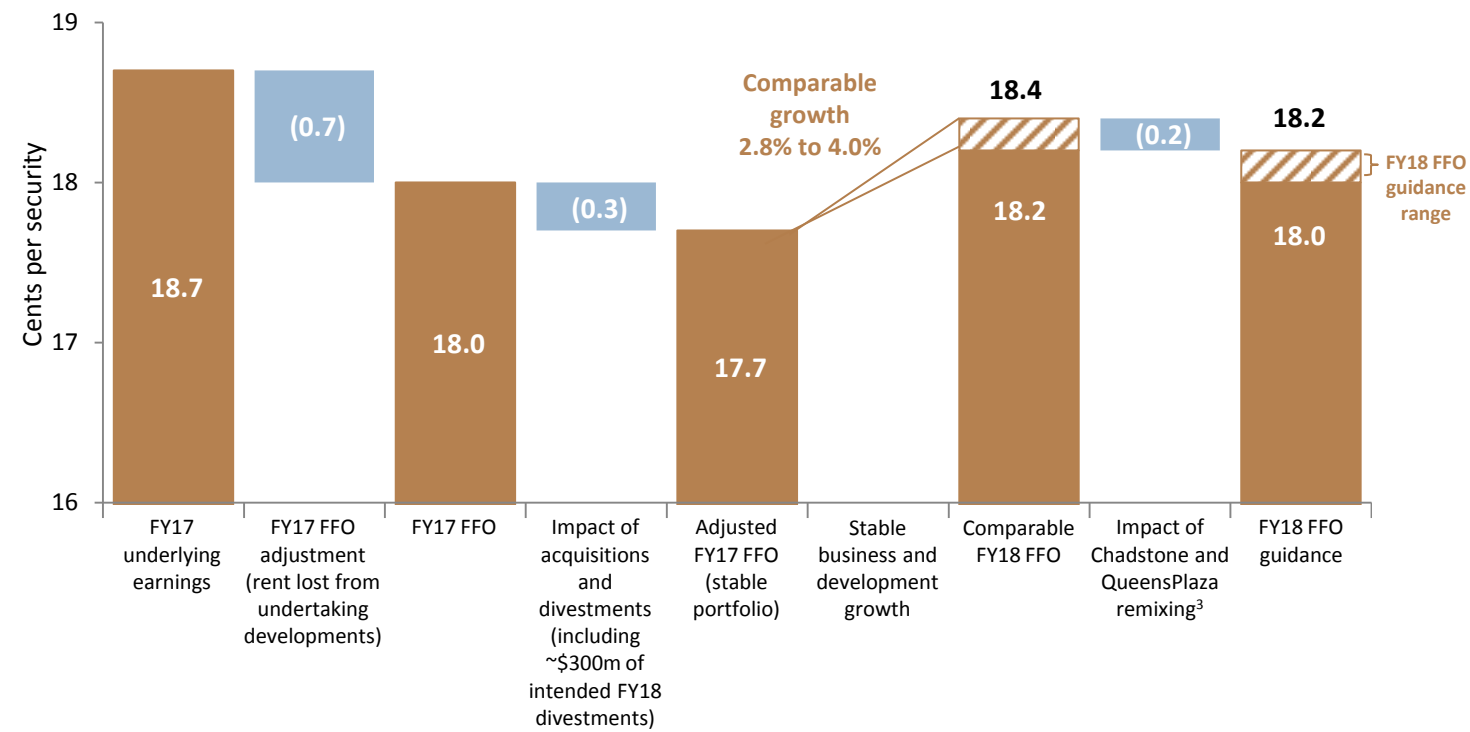
Distribution payout ratio for FY18 is expected to be 100% of AFFO¹

FY18 maintenance capex and incentives forecast of ~\$70m to \$80m

Ongoing focus on improving portfolio quality and driving efficiencies through the business

Smooth transition to new CEO and Managing Director

FY18 FFO guidance of 18.0 to 18.2 cps



1. Assuming no material deterioration to existing economic conditions.
2. Acquisitions, divestments and major remixes at Chadstone and QueensPlaza.
3. Additional lost rent from developments of ~\$10m in FY18 compared to FY17 capitalised lost rent of \$28.9m.

Appendices

| | | | |
|----|-------------------------|----|--|
| 39 | Our strategy | 49 | Tenants |
| 40 | Assets under management | 50 | Non-comparable centres for sales reporting |
| 41 | Direct portfolio | 51 | Asset summaries |
| 43 | Financial results | 59 | Key dates |
| 46 | Capital management | 60 | Contact details |
| 48 | Development pipeline | | |



Our Strategy: simple and transparent business model, with a single sector focus

Creating value and sustainable growth by owning, managing and developing quality Australian retail assets



Invest in quality Australian assets across the retail spectrum

Focus on long-term value creation and sustainable earnings growth

Maintain strong balance sheet with access to diverse capital sources

Efficient cost structure and low management expense ratio

Clear financial objectives set at the corporate and asset level

| Group level | Target ¹ |
|------------------------|--|
| Total return | >9.0% p.a. |
| Underlying EPS growth | >3.0% p.a. |
| Portfolio level | Target ¹ |
| Property level returns | >8.5% p.a. |
| Development returns | Initial yield 6% to 8+% Incremental IRR 10% to 15+% |

84 centres

under management²

\$25.3b

assets under management

~8,300

tenants

~3,300

retailer relationships

\$17.9b

moving annual turnover

2.8m sqm

gross lettable area

1. On a 'through cycle' basis.
2. Includes a centre managed for a Vicinity wholesale fund that was divested on 14 July 2017.

Assets under management

~8,300 tenants across 84 assets under management^{1,2}



| | Direct portfolio | | | Managed | Total AUM ² |
|----------------------------------|---------------------------|----------|--------|--|---------------------------|
| | Wholly-owned ¹ | Co-owned | Total | Third party ² / co-owned | |
| Number of retail assets | 48 | 26 | 74 | 10/26 | 84 |
| Gross lettable area (000's)(sqm) | 1,190 | 1,377 | 2,567 | 256 | 2,823 |
| Number of tenants | 3,775 | 3,717 | 7,492 | 778 | 8,270 |
| Annual retail sales (\$m) | 7,885 | 8,355 | 16,240 | 1,656 | 17,896 |
| Total value (\$m) ³ | 8,209 | 7,339 | 15,549 | 1,629/8,096 | 25,274 |

Note: Totals may not sum due to rounding.

1. Includes DFO Brisbane and excludes DFO Perth (under construction).

2. Includes a centre managed for a Vicinity wholesale fund that was divested on 14 July 2017.

3. Reflects ownership share in investment properties and equity-accounted investments.

Direct portfolio

Key statistics by centre type



| As at 30 June 2017 | Total portfolio | Regional ¹ | Sub Regional | Neighbourhood | Outlet Centre |
|---|-----------------|-----------------------|--------------|---------------|---------------|
| Number of retail assets | 74 | 22 | 32 | 15 | 5 |
| Gross lettable area (m)(sqm) | 2.6 | 1.5 | 0.7 | 0.1 | 0.2 |
| Total value (\$m) | 15,549 | 10,000 | 3,447 | 728 | 1,374 |
| Portfolio weighting by value (%) | 100 | 64 | 22 | 5 | 9 |
| Capitalisation rate (weighted average)(%) | 5.61 | 5.19 | 6.35 | 6.51 | 6.29 |
| Comparable NPI growth ² (%) | 2.5 | 0.6 | 2.9 | 3.1 | 8.5 |
| Occupancy rate (%) | 99.5 | 99.5 | 99.5 | 99.3 | 100.0 |
| Total MAT growth ³ (%) | 0.4 | (0.9) | 0.1 | 0.5 | 7.6 |
| Specialty MAT growth ³ (%) | 0.5 | (1.3) | 0.2 | (1.4) | 6.1 |
| Specialty sales per sqm ³ (\$) | 9,429 | 10,164 | 8,448 | 7,351 | 9,697 |
| Specialty occupancy cost ³ (%) | 14.6 | 17.2 | 13.3 | 12.4 | 10.5 |

Note: Totals may not sum due to rounding.

1. Includes Super Regional, Major Regional, City Centre and Regional centres.

2. Excludes acquisitions, divestments and development-impacted centres and is calculated on a like-for-like basis versus the prior corresponding period.

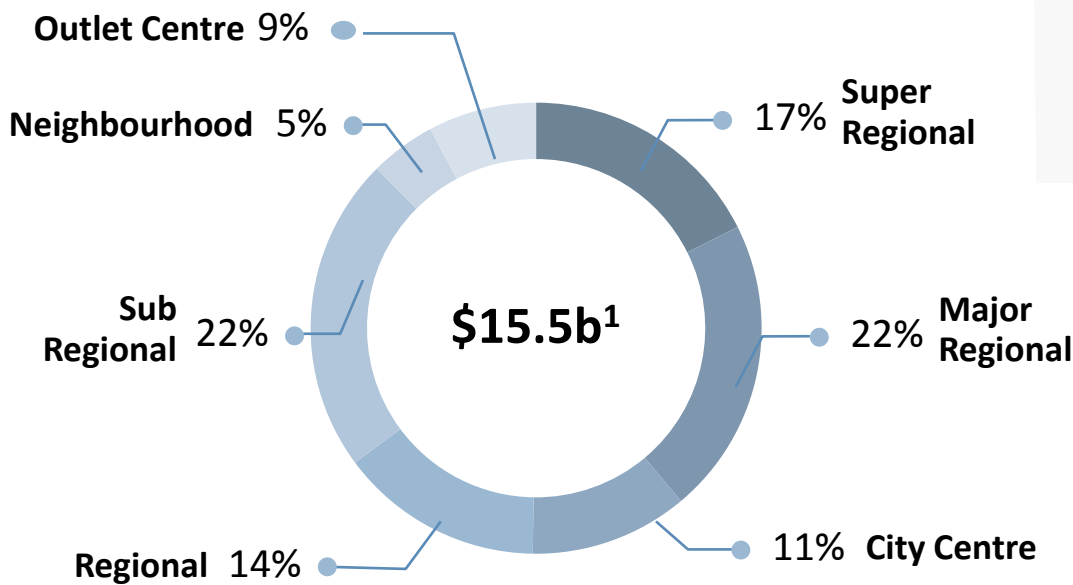
3. Excludes divestments and development-impacted centres in accordance with SCCA guidelines.

Direct portfolio

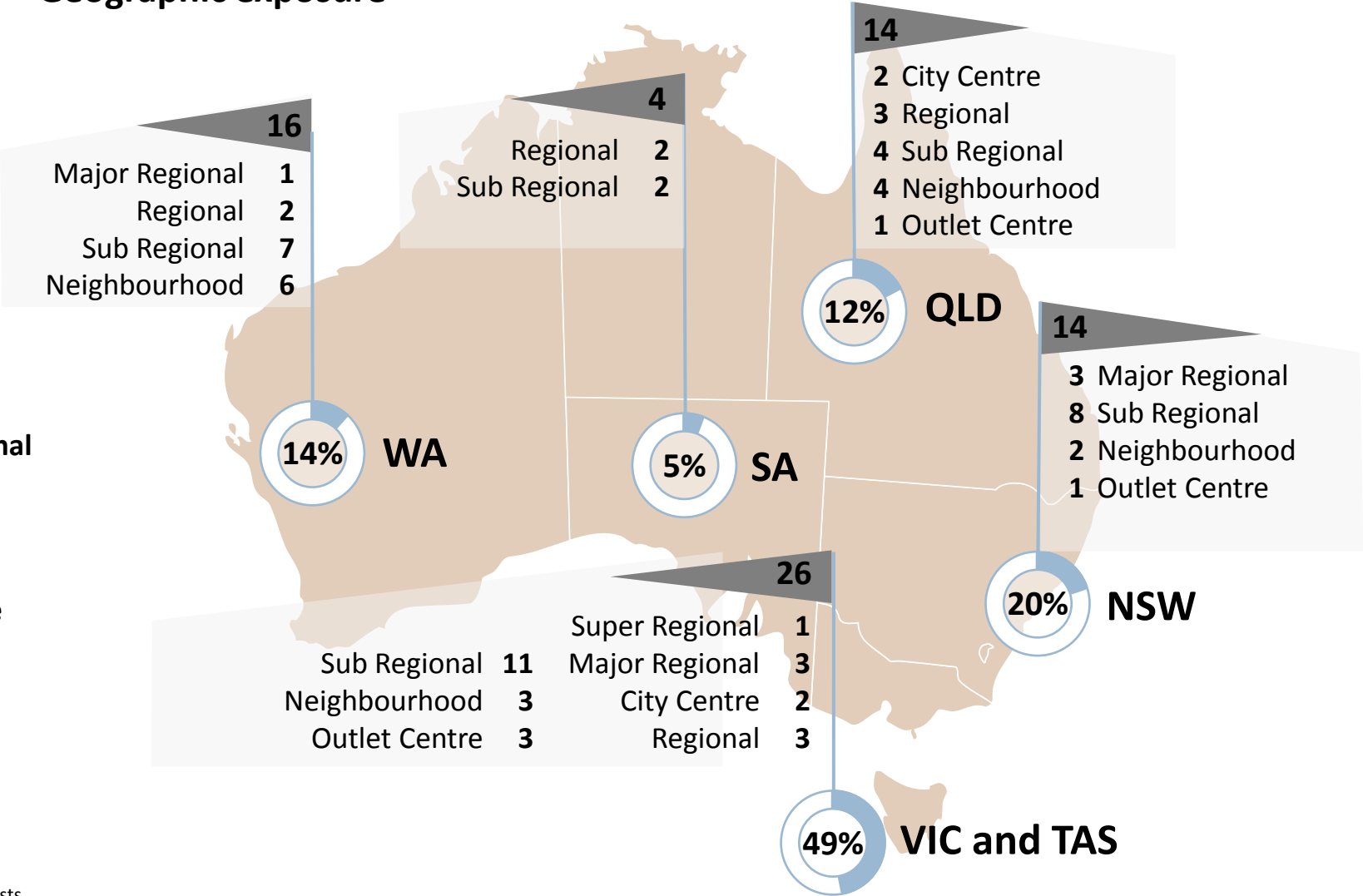
Well diversified by geographic and retail sub-sector exposure



Centre type composition



Geographic exposure



Note: Totals may not sum due to rounding.
1. Includes equity accounted investments and excludes finance lease assets and planning and holding costs.

Financial results

Underlying earnings reconciliation to net profit after tax



| For the 12 months to | 30-Jun-17 (\$m) | 30-Jun-16 (\$m) |
|--|--------------------|--------------------|
| Underlying earnings | 741.8 | 757.5 |
| Property revaluation increment for directly owned properties | 906.7 | 733.0 |
| Non-distributable gain/(loss) relating to equity accounted investments | 9.1 | (15.6) |
| Amortisation of static lease incentives | (11.3) | (10.2) |
| Amortisation of other project items | (16.8) | (22.4) |
| Straight-lining of rent adjustment | 16.8 | 4.8 |
| Rent lost from undertaking developments | (28.9) | (18.0) |
| Stamp duty and other costs written off on acquisition of investment properties | (9.9) | (20.1) |
| Net mark-to-market movement on derivatives | (55.1) | (147.5) |
| Net foreign exchange movement on interest bearing liabilities | 60.7 | 42.4 |
| Integration costs | (26.7) | (41.1) |
| Impairment and amortisation of intangible assets | (3.0) | (298.3) |
| Other non-distributable items | 0.2 | (3.6) |
| Net profit after tax | 1,583.6 | 960.9 |

Financial results

Reconciliation of underlying earnings to AFFO

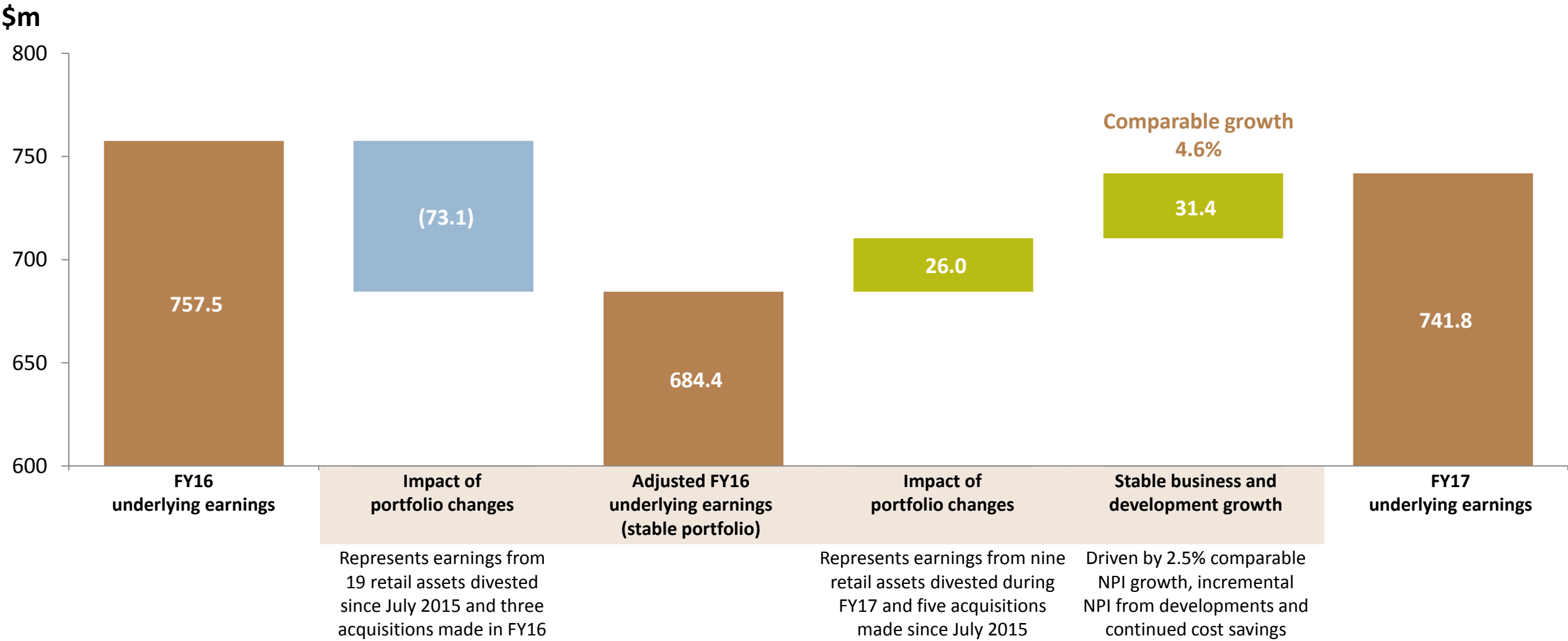


| For the 12 months to | 30-Jun-17 (\$m) | 30-Jun-16 (\$m) |
|--|--------------------|--------------------|
| Underlying earnings | 741.8 | 757.5 |
| Less: Rent lost from undertaking developments | (28.9) | (18.0) |
| Funds from operations (FFO) | 712.9 | 739.5 |
| Less: Maintenance capex and tenant incentives paid | (71.4) | (72.1) |
| Adjusted FFO (AFFO) | 641.5 | 667.4 |
| Distribution declared | 684.8 | 700.7 |
| Underlying earnings payout ratio ¹ (%) | 92.3 | 92.5 |
| FFO payout ratio ¹ (%) | 96.1 | 94.8 |
| AFFO payout ratio ¹ (%) | 106.8 | 105.0 |
| Underlying earnings per security (cents) | 18.7 | 19.1 |
| Distribution per security (cents) | 17.3 | 17.7 |
| FFO per security (cents) | 18.0 | 18.7 |
| AFFO per security (cents) | 16.2 | 16.9 |

1. Calculated as: Distribution as a percentage of the applicable earnings measure.

Financial results

Reconciliation of actual and comparable FY17 underlying earnings growth

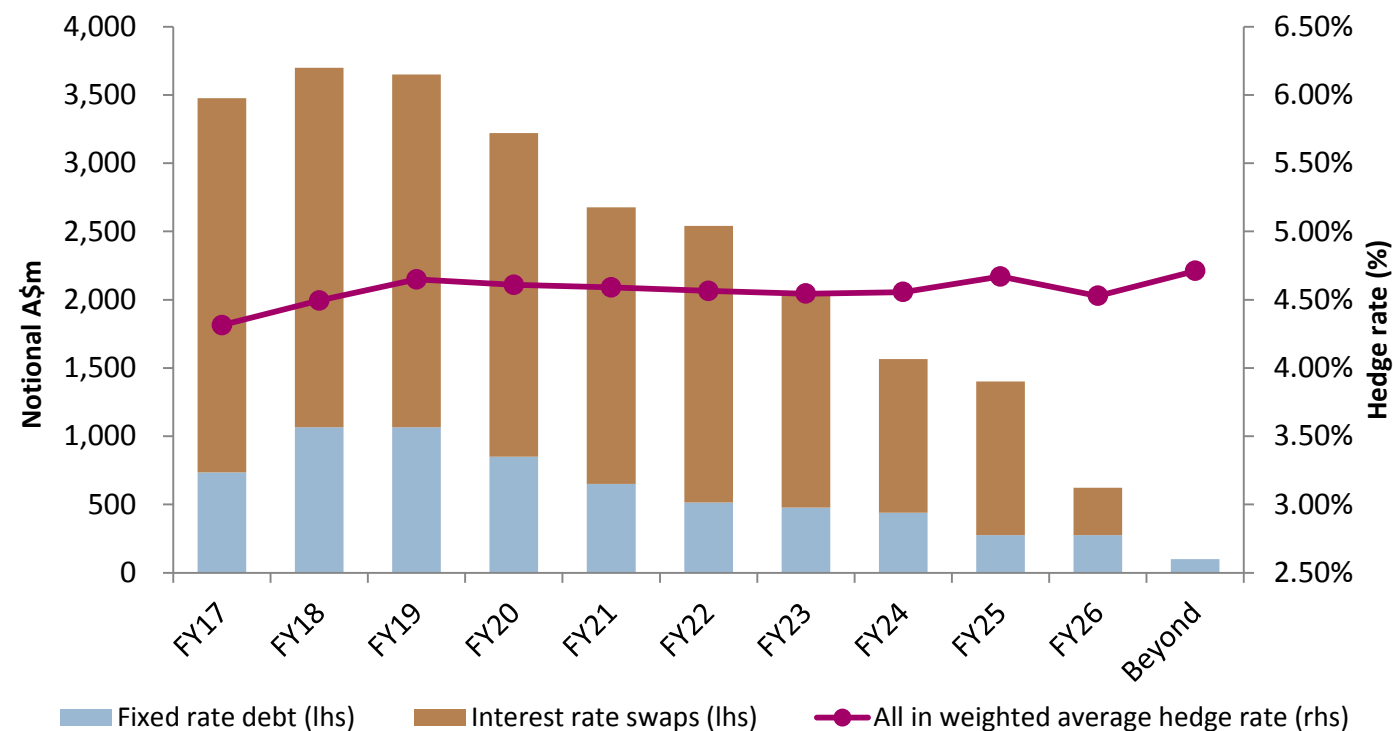


Capital management

Interest rate hedging profile



Hedging profile^{1,2}



Key hedging statistics

| As at period end | 30-Jun-17 | 30-Jun-16 |
|--|-----------|------------------|
| Weighted average hedge rate (%) ¹ | 4.3 | 4.2 ³ |
| Proportion of debt hedged (%) | 90 | 91 |

1. The calculation for weighted average hedge rate was revised during the period. From the December 2016 reporting period, it includes margin and establishment fees on fixed rate debt and margin, line and establishment fees on floating debt that has been hedged with interest rate swaps.
2. Hedge rate is the average for the financial years.
3. The calculation of hedged rate was revised during the period. Accordingly the 30 June 2016 rate has been restated. Previously this figure was reported as 3.0% which included margin on fixed rate debt only.

Capital management

Facilities by maturity



| Maturity | Instrument | Limit (\$m) |
|--------------|--|----------------|
| Dec-18 | Bank debt facilities | 100.0 |
| Feb-19 | USPP ¹ | 38.0 |
| Feb-19 | Bank debt facilities | 50.0 |
| Jun-19 | Bank debt facilities | 582.3 |
| Dec-19 | Australian medium term notes (AMTN) | 400.0 |
| Dec-19 | Bank debt facilities | 350.0 |
| Feb-20 | Bank debt facilities | 50.0 |
| Jun-20 | Bank debt facilities | 175.0 |
| Jul-20 | Bank debt facilities | 200.0 |
| Dec-20 | Bank debt facilities | 150.0 |
| Feb-21 | Bank debt facilities | 50.0 |
| May-21 | AMTN | 150.0 |
| Jul-21 | Bank debt facilities | 525.0 |
| Dec-21 | Bank debt facilities | 350.0 |
| Feb-22 | Bank debt facilities | 50.0 |
| Jul-22 | USPP ² | 40.0 |
| Apr-24 | AMTN | 200.0 |
| Jul-24 | USPP ³ | 58.9 |
| Dec-25 | USPP ⁴ | 309.0 |
| Apr-26 | European medium term notes (EMTN) ⁵ | 655.2 |
| Apr-27 | AMTN | 200.0 |
| Jul-27 | USPP ³ | 15.2 |
| Dec-27 | USPP ⁶ | 68.5 |
| Dec-29 | USPP ⁷ | 114.2 |
| Dec-30 | USPP ⁸ | 169.5 |
| Total | | 5,050.8 |



Ellenbrook Central, WA

1. USD value converted to AUD at AUD/USD 0.7885.
2. This USPP tranche is denominated in AUD.
3. USD value converted to AUD at AUD/USD 0.9855.
4. USD value converted to AUD as follows: AUD45.7m at AUD/USD 0.8756; and AUD263.3m at AUD/USD 0.6988.
5. GBP value converted to AUD at AUD/GBP 0.5342
6. USD value converted to AUD at AUD/USD 0.8755.
7. USD value converted to AUD at AUD/USD 0.8754.
8. Consists of two tranches denominated in AUD and USD, including: AUD75.0m USPP tranche denominated in AUD, and AUD94.4m USD value converted to AUD at AUD/USD 0.6988.

Development pipeline

Vicinity's share of costs to complete projects under construction is \$344m





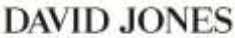







| Identified development pipeline (\$m) | Total project cost | Vicinity's share | | |
|---------------------------------------|--------------------|------------------|--------------------|------------------|
| | | Project cost | Spent to 30-Jun-17 | Cost to complete |
| Mandurah Forum | 350 | 175 | 93 | 82 |
| The Glen | 460 | 230 | 25 | 205 |
| DFO Perth Airport | 150 | 75 | 18 | 57 |
| Midland Gate | 100 | - | | |
| Total under construction | 1,060 | 480 | 136 | 344 |
| Roselands | TBA | - | | |
| Chadstone Hotel | 120 | 60 | | |
| Galleria | 500 | 250 | | |
| Total FY18 commencements | 620 | 310 | | |
| The Myer Centre Brisbane | 300 | 75 | | |
| Total FY19 commencements | 300 | 75 | | |
| Total development pipeline | 1,980 | 865 | | |

Tenants

Key portfolio tenants



| Top 10 tenants | | | | |
|----------------|---|---------------------------|------------------|-------------|
| Rank | Retailer | Retailer type | Number of stores | % of income |
| 1 |  | Supermarket | 49 | 4.3 |
| 2 |  | Supermarket | 45 | 3.9 |
| 3 |  | Discount department store | 29 | 3.0 |
| 4 |  | Department store | 10 | 2.2 |
| 5 |  | Department store | 4 | 2.2 |
| 6 |  | Discount department store | 19 | 1.6 |
| 7 |  | Discount department store | 19 | 1.6 |
| 8 |  | Specialty/Mini major | 32 | 0.8 |
| 9 |  | Specialty/ATM | 34 | 0.8 |
| 10 |  | Mini major | 29 | 0.7 |
| Top 10 Total | | | 270 | 21.1 |

| Top 10 tenant groups | | | | |
|----------------------|---|------------------|-------------|--|
| Rank | Retailer | Number of leases | % of income | Brands |
| 1 |  | 124 | 9.3 | Coles, First Choice Liquor, Kmart, Liquorland, Target, Vintage Cellars |
| 2 |  | 97 | 5.9 | Big W, BWS, Dan Murphy's, Food For Less, Woolworths, Woolworths Liquor, Woolworths Petrol |
| 3 |  | 39 | 3.2 | Country Road, David Jones, Mimco, Politix, Trenery, Witchery |
| 4 |  | 17 | 2.4 | Marc's, Myer, Sass & Bide |
| 5 |  | 120 | 1.5 | Dotti, Jacqui E, Jay Jays, Just Jeans, Peter Alexander, Portmans, Smiggle |
| 6 |  | 84 | 1.1 | Cotton On, Cotton On Body, Cotton On Kids, Cotton On Mega, Factorie, Rubi Shoes, Supre, Typo |
| 7 |  | 119 | 1.1 | Autograph, City Chic, Crossroads, Katies, Millers Fashion Club, Rivers |
| 8 |  | 172 | 1.0 | BankWest, Commonwealth Bank |
| 9 |  | 141 | 0.9 | Bank of Melbourne, Bank of South Australia, St George Bank, Westpac |
| 10 |  | 29 | 0.8 | Best & Less, Harris Scarfe |
| Top 10 Total | | 942 | 26.9 | |

Non-comparable centres for sales reporting



| Centre | Comment |
|---------------------------|-------------------------|
| Broadmeadows Central, VIC | Major tenant changeover |
| Chadstone, VIC | Development |
| Cranbourne Park, VIC | Development |
| Currambine Central, WA | Development |
| Elizabeth City Centre, SA | Major tenant changeover |
| Halls Head Central, WA | Development |
| Lake Haven Centre, NSW | Major tenant addition |
| Lavington Square, NSW | Major tenant changeover |
| Mandurah Forum, WA | Development |
| Roselands, NSW | Pre-development |
| The Glen, VIC | Development |
| Warriewood Square, NSW | Development |

Note: All divestments during the period also treated as non-comparable.



Warriewood Square, NSW

Asset summaries

Centre statistics



| | Centre type | Ownership interest (%) | GLA (sqm) | Occupancy rate (%) | Moving annual turnover (MAT) (\$m) | Centre sales (\$/sqm) | Specialty sales (\$/sqm) | Specialty occupancy costs ¹ (%) |
|--------------------------------|----------------|------------------------|-----------|--------------------|------------------------------------|-----------------------|--------------------------|--|
| New South Wales | | | | | | | | |
| Chatswood Chase Sydney | Major Regional | 100 | 63,715 | 98.1 | 557.1 | 9,866 | 13,938 | 15.5 |
| Bankstown Central | Major Regional | 50 | 85,584 | 99.8 | 462.7 | 6,152 | 8,332 | 18.5 |
| Roselands | Major Regional | 50 | 62,020 | 100.0 | n.a. | n.a. | n.a. | n.a. |
| Lake Haven Centre ² | Sub Regional | 100 | 43,110 | 99.4 | n.a. | n.a. | n.a. | n.a. |
| Nepean Village | Sub Regional | 100 | 23,240 | 99.2 | 244.2 | 11,194 | 12,822 | 11.4 |
| Warriewood Square ² | Sub Regional | 50 | 29,917 | 100.0 | n.a. | n.a. | n.a. | n.a. |
| Carlingford Court | Sub Regional | 50 | 33,404 | 99.8 | 187.2 | 7,044 | 9,890 | 16.1 |
| West End Plaza | Sub Regional | 100 | 15,931 | 100.0 | 96.4 | 6,282 | 7,058 | 12.7 |
| Lavington Square ² | Sub Regional | 100 | 20,473 | 98.2 | n.a. | n.a. | n.a. | n.a. |
| Armidale Central | Sub Regional | 100 | 14,747 | 100.0 | 88.7 | 6,162 | 6,226 | 10.5 |
| Toormina Gardens | Sub Regional | 50 | 21,379 | 99.2 | 157.8 | 8,186 | 10,200 | 7.9 |
| Lennox Village | Neighbourhood | 50 | 9,994 | 100.0 | 120.7 | 12,447 | 6,767 | 16.7 |
| Terrace Central | Neighbourhood | 100 | 7,263 | 97.2 | 59.1 | 9,442 | 6,612 | 11.0 |
| DFO Homebush | Outlet Centre | 100 | 29,860 | 100.0 | 320.9 | 10,778 | 15,015 | 9.1 |
| Tasmania | | | | | | | | |
| Eastlands | Regional | 100 | 33,440 | 99.2 | 235.8 | 7,271 | 7,139 | 14.6 |
| Northgate | Sub Regional | 100 | 19,373 | 99.3 | 135.4 | 7,917 | 9,842 | 12.1 |

1. Inclusive of marketing levy and based on GST inclusive sales.

2. Non-comparable sales. Refer to slide 50 for details.

Asset summaries

Centre statistics (continued)



| | Centre type | Ownership interest (%) | GLA (sqm) | Occupancy rate (%) | Moving annual turnover (MAT) (\$m) | Centre sales (\$/sqm) | Specialty sales (\$/sqm) | Specialty occupancy costs ¹ (%) |
|------------------------------------|---------------|------------------------|-----------|--------------------|------------------------------------|-----------------------|--------------------------|--|
| Queensland | | | | | | | | |
| QueensPlaza | City Centre | 100 | 39,066 | 97.9 | 296.1 | 8,425 | 21,944 | 16.0 |
| The Myer Centre Brisbane | City Centre | 25 | 63,782 | 100.0 | 326.3 | 5,301 | 11,399 | 20.4 |
| Grand Plaza | Regional | 50 | 53,381 | 100.0 | 352.4 | 7,079 | 10,048 | 16.1 |
| Runaway Bay Centre | Regional | 50 | 43,004 | 99.1 | 291.2 | 8,293 | 9,865 | 12.4 |
| Mt Ommaney Centre | Regional | 25 | 56,600 | 98.7 | 313.0 | 6,590 | 7,790 | 16.3 |
| Taigum Square | Sub Regional | 100 | 23,081 | 100.0 | 106.7 | 6,040 | 6,382 | 12.6 |
| Gympie Central | Sub Regional | 100 | 14,153 | 99.3 | 124.7 | 9,395 | 11,459 | 9.6 |
| Whitsunday Plaza | Sub Regional | 100 | 22,394 | 100.0 | 117.8 | 6,544 | 13,358 | 6.2 |
| Buranda Village | Sub Regional | 100 | 11,560 | 100.0 | 64.9 | 6,491 | 8,681 | 13.3 |
| Oxenford Village | Neighbourhood | 100 | 5,811 | 100.0 | 77.3 | 17,587 | 10,106 | 10.5 |
| Milton Village | Neighbourhood | 100 | 2,870 | 100.0 | 26.8 | 18,458 | 15,576 | 9.7 |
| Goldfields Plaza | Neighbourhood | 100 | 7,672 | 94.5 | 62.2 | 9,353 | 9,734 | 8.6 |
| North Shore Village | Neighbourhood | 100 | 4,077 | 100.0 | 50.1 | 15,350 | 6,813 | 13.2 |
| DFO Brisbane | Outlet Centre | 100 | 26,256 | 100.0 | 212.5 | 8,269 | 8,449 | 10.6 |
| South Australia | | | | | | | | |
| Elizabeth City Centre ² | Regional | 100 | 80,497 | 99.8 | n.a. | n.a. | n.a. | n.a. |
| Colonnades | Regional | 50 | 83,493 | 99.4 | 306.3 | 5,480 | 6,270 | 16.1 |
| Castle Plaza | Sub Regional | 100 | 22,840 | 99.3 | 148.2 | 7,083 | 8,662 | 14.5 |
| Kurralta Central | Sub Regional | 100 | 10,678 | 100.0 | 82.7 | 8,019 | 9,517 | 11.6 |

1. Inclusive of marketing levy and based on GST inclusive sales.

2. Non-comparable sales. Refer to slide 50 for details.

Asset summaries

Centre statistics (continued)



| | Centre type | Ownership interest (%) | GLA (sqm) | Occupancy rate (%) | Moving annual turnover (MAT) (\$m) | Centre sales (\$/sqm) | Specialty sales (\$/sqm) | Specialty occupancy costs ¹ (%) |
|--|----------------|------------------------|-----------|--------------------|------------------------------------|-----------------------|--------------------------|--|
| Victoria | | | | | | | | |
| Chadstone Shopping Centre ² | Super Regional | 50 | 211,929 | 99.8 | n.a. | n.a. | n.a. | n.a. |
| Bayside | Major Regional | 100 | 88,843 | 99.2 | 421.7 | 5,124 | 8,127 | 16.1 |
| Northland | Major Regional | 50 | 97,432 | 99.8 | 547.6 | 6,089 | 8,985 | 18.9 |
| The Glen ² | Major Regional | 50 | 51,390 | 100.0 | n.a. | n.a. | n.a. | n.a. |
| Emporium Melbourne | City Centre | 50 | 45,225 | 99.6 | 452.7 | 10,345 | 13,353 | 17.9 |
| Myer Bourke Street | City Centre | 33 | 39,924 | 100.0 | n.a. | n.a. | n.a. | n.a. |
| Broadmeadows Central ² | Regional | 100 | 61,359 | 99.9 | n.a. | n.a. | n.a. | n.a. |
| Cranbourne Park ² | Regional | 50 | 46,979 | 99.3 | n.a. | n.a. | n.a. | n.a. |
| Box Hill Central (South Precinct) | Sub Regional | 100 | 23,726 | 100.0 | 183.5 | 8,792 | 10,236 | 14.7 |
| Victoria Gardens Shopping Centre | Sub Regional | 50 | 35,153 | 99.6 | 188.0 | 6,586 | 10,495 | 13.4 |
| Corio Central | Sub Regional | 100 | 31,523 | 98.7 | 157.9 | 6,531 | 5,977 | 14.1 |
| Roxburgh Village | Sub Regional | 100 | 24,743 | 100.0 | 147.1 | 6,684 | 5,939 | 14.6 |
| Box Hill Central (North Precinct) | Sub Regional | 100 | 14,584 | 100.0 | 77.4 | 6,533 | 6,009 | 18.3 |
| Altona Gate Shopping Centre | Sub Regional | 100 | 26,277 | 98.1 | 145.8 | 6,313 | 6,958 | 15.8 |
| Brandon Park | Sub Regional | 50 | 23,122 | 98.6 | 133.0 | 6,915 | 5,807 | 18.5 |
| Sunshine Marketplace | Sub Regional | 50 | 34,055 | 99.8 | 136.5 | 4,749 | 7,275 | 14.0 |
| Belmont Village | Sub Regional | 100 | 14,034 | 100.0 | 99.6 | 7,320 | 10,663 | 10.4 |
| Mornington Central | Sub Regional | 50 | 11,773 | 100.0 | 99.7 | 8,673 | 9,726 | 15.8 |
| Bentons Square | Neighbourhood | 100 | 10,085 | 100.0 | 143.4 | 15,946 | 7,998 | 13.4 |
| Oakleigh Central | Neighbourhood | 100 | 13,919 | 99.6 | 120.7 | 9,327 | 5,846 | 13.4 |
| The Gateway | Neighbourhood | 100 | 10,872 | 100.0 | 86.2 | 9,753 | 9,505 | 7.5 |

1. Inclusive of marketing levy and based on GST inclusive sales.

2. Non-comparable sales. Refer to slide 50 for details.

Asset summaries

Centre statistics (continued)



| | Centre type | Ownership interest (%) | GLA (sqm) | Occupancy rate ¹ (%) | Moving annual turnover (MAT) (\$m) | Centre sales ¹ (\$/sqm) | Specialty sales ¹ (\$/sqm) | Specialty occupancy costs ^{1,2} (%) |
|---------------------------------|----------------|------------------------|-----------|---------------------------------|------------------------------------|------------------------------------|---------------------------------------|--|
| Victoria (continued) | | | | | | | | |
| DFO South Wharf | Outlet Centre | 100 | 56,262 | 100.0 | 396.4 | 9,838 | 9,727 | 10.2 |
| DFO Essendon | Outlet Centre | 100 | 52,321 | 100.0 | 229.8 | 9,283 | 8,941 | 12.5 |
| DFO Moorabbin | Outlet Centre | 100 | 24,670 | 100.0 | 146.9 | 6,440 | 6,834 | 11.8 |
| Western Australia | | | | | | | | |
| Galleria | Major Regional | 50 | 82,384 | 100.0 | 490.4 | 6,855 | 10,993 | 19.1 |
| Rockingham Centre | Regional | 50 | 62,313 | 98.8 | 430.1 | 7,574 | 8,499 | 17.7 |
| Mandurah Forum ^{3,4} | Regional | 50 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Ellenbrook Central | Sub Regional | 100 | 36,473 | 99.8 | 241.3 | 8,294 | 8,794 | 10.4 |
| Warwick Grove | Sub Regional | 100 | 31,922 | 99.8 | 208.3 | 8,229 | 7,886 | 15.0 |
| Warnbro Centre | Sub Regional | 100 | 21,416 | 99.2 | 154.6 | 7,529 | 7,143 | 17.5 |
| Maddington Central | Sub Regional | 100 | 27,793 | 98.9 | 179.4 | 7,164 | 7,255 | 15.2 |
| Livingston Marketplace | Sub Regional | 100 | 15,555 | 100.0 | 120.2 | 8,484 | 9,379 | 11.1 |
| Halls Head Central ³ | Sub Regional | 50 | 21,012 | 98.9 | n.a. | n.a. | n.a. | n.a. |
| Karratha City | Sub Regional | 50 | 24,045 | 99.2 | 207.8 | 9,221 | 9,513 | 10.9 |
| Currambine Central ³ | Neighbourhood | 100 | 16,562 | 100.0 | n.a. | n.a. | n.a. | n.a. |
| Dianella Plaza ³ | Neighbourhood | 100 | 16,871 | 100.0 | 100.9 | 7,182 | 6,395 | 13.7 |
| Stirlings Central | Neighbourhood | 100 | 8,533 | 98.4 | 89.0 | 10,829 | 7,681 | 12.2 |
| Kalamunda Central | Neighbourhood | 100 | 8,388 | 100.0 | 75.7 | 9,638 | 6,056 | 12.9 |
| Flinders Square | Neighbourhood | 100 | 5,994 | 100.0 | 62.5 | 11,778 | 7,451 | 11.6 |
| Victoria Park Central | Neighbourhood | 100 | 5,476 | 98.7 | 48.9 | 9,499 | 5,305 | 16.5 |

1. Excludes DFO South Wharf and DFO Essendon Homemaker retailers.

2. Inclusive of marketing levy and based on GST inclusive sales.

3. Non-comparable sales. Refer to slide 50 for details.

4. Information not available as centre is under development.

Asset summaries

Valuations



| | Centre type | Ownership interest (%) | Net revaluation movement ^{1,2} (\$m) | Value As at 30-Jun-17 ¹ (\$m) | Capitalisation rate | | | Discount rate As at 30-Jun-17 (%) |
|------------------------|----------------|------------------------|---|--|---------------------|---------------------|----------|-----------------------------------|
| | | | | | As at 30-Jun-17 (%) | As at 30-Jun-16 (%) | Movement | |
| New South Wales | | | | | | | | |
| Chatswood Chase Sydney | Major Regional | 100 | 104.8 | 1,121.2 | 4.75 | 5.25 | (0.50) | 7.00 |
| Bankstown Central | Major Regional | 50 | 3.9 | 350.0 | 6.00 | 6.25 | (0.25) | 7.50 |
| Roselands | Major Regional | 50 | (15.0) | 179.7 | 6.25 | 6.50 | (0.25) | 7.25 |
| Lake Haven Centre | Sub Regional | 100 | 20.6 | 298.0 | 6.50 | 7.00 | (0.50) | 7.75 |
| Nepean Village | Sub Regional | 100 | 12.4 | 181.0 | 5.75 | 6.25 | (0.50) | 7.75 |
| Warriewood Square | Sub Regional | 50 | 8.2 | 142.5 | 5.75 | 6.00 | (0.25) | 7.75 |
| Carlingford Court | Sub Regional | 50 | 4.3 | 114.0 | 6.00 | 6.25 | (0.25) | 7.75 |
| West End Plaza | Sub Regional | 100 | 3.9 | 70.0 | 6.75 | 7.25 | (0.50) | 8.25 |
| Lavington Square | Sub Regional | 100 | 2.8 | 62.3 | 7.25 | 7.75 | (0.50) | 7.50 |
| Armidale Central | Sub Regional | 100 | (0.3) | 46.0 | 7.00 | 7.00 | - | 8.00 |
| Toormina Gardens | Sub Regional | 50 | 0.2 | 40.5 | 6.75 | 7.00 | (0.25) | 8.00 |
| Lennox Village | Neighbourhood | 50 | 3.2 | 36.5 | 6.00 | 6.50 | (0.50) | 7.50 |
| Terrace Central | Neighbourhood | 100 | 0.5 | 33.5 | 6.75 | 7.25 | (0.50) | 8.00 |
| DFO Homebush | Outlet Centre | 100 | 33.7 | 425.0 | 6.00 | 6.00 | - | 8.00 |
| Tasmania | | | | | | | | |
| Eastlands | Regional | 100 | 4.9 | 170.0 | 6.50 | 6.75 | (0.25) | 7.25 |
| Northgate | Sub Regional | 100 | 3.4 | 108.0 | 6.75 | 7.25 | (0.50) | 7.75 |

1. Based on ownership interest.

2. Net revaluation movement excludes non-cash adjustments for the amortisation of lease incentives and straight lining of rent.

Asset summaries

Valuations (continued)



| | Centre type | Ownership interest (%) | Net revaluation movement ^{1,2} (\$m) | Value As at 30-Jun-17 ¹ (\$m) | Capitalisation rate | | | Discount rate As at 30-Jun-17 (%) |
|--------------------------|---------------|------------------------|---|--|---------------------|---------------------|----------|-----------------------------------|
| | | | | | As at 30-Jun-17 (%) | As at 30-Jun-16 (%) | Movement | |
| Queensland | | | | | | | | |
| QueensPlaza | City Centre | 100 | 23.9 | 770.5 | 5.00 | 5.00 | - | 7.25 |
| The Myer Centre Brisbane | City Centre | 25 | 3.0 | 195.0 | 5.75 | 5.75 | - | 7.75 |
| Grand Plaza | Regional | 50 | 7.5 | 215.0 | 5.50 | 5.75 | (0.25) | 7.50 |
| Runaway Bay Centre | Regional | 50 | (3.9) | 157.5 | 5.75 | 5.75 | - | 7.50 |
| Mt Ommaney Centre | Regional | 25 | (0.9) | 105.2 | 6.00 | 6.00 | - | 7.75 |
| Taigum Square | Sub Regional | 100 | 6.8 | 100.0 | 6.25 | 6.50 | (0.25) | 7.75 |
| Gympie Central | Sub Regional | 100 | 0.1 | 79.0 | 6.50 | 6.50 | - | 7.75 |
| Whitsunday Plaza | Sub Regional | 100 | 4.0 | 68.0 | 6.50 | 7.00 | (0.50) | 7.75 |
| Buranda Village | Sub Regional | 100 | (0.3) | 42.5 | 6.50 | 6.75 | (0.25) | 7.50 |
| Oxenford Village | Neighbourhood | 100 | 4.4 | 33.1 | 6.25 | 6.75 | (0.50) | 7.50 |
| Milton Village | Neighbourhood | 100 | 1.1 | 27.5 | 6.50 | 6.75 | (0.25) | 8.00 |
| Goldfields Plaza | Neighbourhood | 100 | (0.3) | 27.2 | 7.50 | 7.50 | - | 8.00 |
| North Shore Village | Neighbourhood | 100 | 0.8 | 25.0 | 6.25 | 6.50 | (0.25) | 8.00 |
| DFO Brisbane | Outlet Centre | 100 | 2.3 | 59.0 | 7.50 | 7.50 | - | 8.00 |
| South Australia | | | | | | | | |
| Elizabeth City Centre | Regional | 100 | 5.0 | 384.1 | 7.00 | 7.00 | - | 8.25 |
| Colonnades | Regional | 50 | (1.5) | 155.6 | 6.75 | 7.00 | (0.25) | 7.75 |
| Castle Plaza | Sub Regional | 100 | 3.3 | 174.0 | 6.75 | 7.00 | (0.25) | 8.50 |
| Kurralta Central | Sub Regional | 100 | 4.6 | 42.0 | 6.00 | 6.75 | (0.75) | 7.00 |

1. Based on ownership interest.

2. Net revaluation movement excludes non-cash adjustments for the amortisation of lease incentives and straight lining of rent.

Asset summaries

Valuations (continued)



| | Centre type | Ownership interest (%) | Net revaluation movement ^{1,2} (\$m) | Value As at 30-Jun-17 ¹ (\$m) | Capitalisation rate | | | Discount rate As at 30-Jun-17 (%) |
|-----------------------------------|----------------|------------------------|---|--|---------------------|---------------------|----------|-----------------------------------|
| | | | | | As at 30-Jun-17 (%) | As at 30-Jun-16 (%) | Movement | |
| Victoria | | | | | | | | |
| Chadstone Shopping Centre | Super Regional | 50 | 318.1 | 2,675.0 | 4.25 | 4.75 | (0.50) | 7.00 |
| Bayside | Major Regional | 100 | 45.1 | 622.5 | 5.75 | 6.25 | (0.50) | 7.50 |
| Northland | Major Regional | 50 | (0.5) | 487.5 | 5.50 | 5.75 | (0.25) | 7.50 |
| The Glen | Major Regional | 50 | (0.1) | 202.1 | 5.75 | 6.50 | (0.75) | 8.00 |
| Emporium Melbourne | City Centre | 50 | 33.6 | 605.0 | 4.75 | 4.75 | - | 7.50 |
| Myer Bourke Street | City Centre | 33 | 4.8 | 156.2 | 4.75 | 4.75 | - | 6.75 |
| Broadmeadows Central | Regional | 100 | 3.8 | 330.5 | 6.50 | 6.75 | (0.25) | 7.50 |
| Cranbourne Park | Regional | 50 | 3.2 | 153.0 | 6.00 | 6.00 | - | 7.75 |
| Box Hill Central (South Precinct) | Sub Regional | 100 | 27.1 | 192.0 | 6.25 | 6.75 | (0.50) | 7.50 |
| Victoria Gardens Shopping Centre | Sub Regional | 50 | 9.1 | 138.2 | 5.75 | 6.00 | (0.25) | 7.50 |
| Corio Central | Sub Regional | 100 | 3.4 | 131.0 | 7.25 | 7.50 | (0.25) | 8.00 |
| Roxburgh Village | Sub Regional | 100 | 9.8 | 122.1 | 6.25 | 6.75 | (0.50) | 7.25 |
| Box Hill Central (North Precinct) | Sub Regional | 100 | 12.3 | 103.0 | 6.50 | 7.00 | (0.50) | 8.00 |
| Altona Gate Shopping Centre | Sub Regional | 100 | 6.3 | 102.5 | 6.50 | 7.25 | (0.75) | 7.75 |
| Brandon Park | Sub Regional | 50 | 4.3 | 65.0 | 6.50 | 7.25 | (0.75) | 7.25 |
| Sunshine Marketplace | Sub Regional | 50 | 0.4 | 58.5 | 6.50 | 6.50 | - | 7.00 |
| Belmont Village | Sub Regional | 100 | 3.0 | 50.0 | 6.00 | 6.75 | (0.75) | 7.25 |
| Mornington Central | Sub Regional | 50 | 3.1 | 36.0 | 6.00 | 6.50 | (0.50) | 7.75 |
| Bentons Square | Neighbourhood | 100 | 3.7 | 82.0 | 6.25 | 6.25 | - | 8.25 |
| Oakleigh Central | Neighbourhood | 100 | 7.8 | 71.6 | 6.50 | 6.75 | (0.25) | 7.75 |
| The Gateway | Neighbourhood | 100 | 2.8 | 46.0 | 6.50 | 6.75 | (0.25) | 7.50 |

1. Based on ownership interest.

2. Net revaluation movement excludes non-cash adjustments for the amortisation of lease incentives and straight lining of rent.

Asset summaries

Valuations (continued)



| | Centre type | Ownership interest (%) | Net revaluation movement ^{1,2} (\$m) | Value As at 30-Jun-17 ¹ (\$m) | Capitalisation rate | | | Discount rate As at 30-Jun-17 (%) |
|------------------------|----------------|------------------------|---|--|----------------------|---------------------|----------|-----------------------------------|
| | | | | | As at 30-June-17 (%) | As at 30-Jun-16 (%) | Movement | |
| Victoria (continued) | | | | | | | | |
| DFO South Wharf | Outlet Centre | 100 | 47.9 | 598.0 | 6.00 | 6.25 | (0.25) | 8.25 |
| DFO Essendon | Outlet Centre | 100 | 4.6 | 170.0 | 6.75 | 7.00 | (0.25) | 8.25 |
| DFO Moorabbin | Outlet Centre | 100 | 8.3 | 122.0 | 7.50 | 7.75 | (0.25) | 8.25 |
| Western Australia | | | | | | | | |
| Galleria | Major Regional | 50 | 8.7 | 395.0 | 5.50 | 5.50 | - | 7.75 |
| Rockingham Centre | Regional | 50 | 9.4 | 313.0 | 5.50 | 5.75 | (0.25) | 7.50 |
| Mandurah Forum | Regional | 50 | 2.2 | 256.5 | 5.75 | 5.75 | - | 7.50 |
| Ellenbrook Central | Sub Regional | 100 | 3.5 | 240.0 | 5.75 | 5.75 | - | 8.00 |
| Warwick Grove | Sub Regional | 100 | 1.1 | 200.0 | 6.50 | 6.50 | - | 8.25 |
| Warnbro Centre | Sub Regional | 100 | 0.6 | 125.0 | 6.25 | 6.25 | - | 8.25 |
| Maddington Central | Sub Regional | 100 | 1.3 | 122.0 | 6.75 | 7.00 | (0.25) | 8.25 |
| Livingston Marketplace | Sub Regional | 100 | 1.1 | 86.0 | 6.00 | 6.00 | - | 8.00 |
| Halls Head Central | Sub Regional | 50 | 7.2 | 54.6 | 6.00 | 6.25 | (0.25) | 7.75 |
| Karratha City | Sub Regional | 50 | (5.1) | 52.5 | 7.00 | 7.00 | - | 7.50 |
| Currambine Central | Neighbourhood | 100 | 5.9 | 105.0 | 6.50 | 6.75 | (0.25) | 8.25 |
| Dianella Plaza | Neighbourhood | 100 | 6.7 | 89.0 | 6.50 | 6.75 | (0.25) | 8.00 |
| Stirlings Central | Neighbourhood | 100 | (1.0) | 50.0 | 7.00 | 7.00 | - | 8.00 |
| Kalamunda Central | Neighbourhood | 100 | 0.5 | 38.5 | 6.75 | 7.00 | (0.25) | 8.00 |
| Flinders Square | Neighbourhood | 100 | 1.2 | 32.5 | 6.50 | 7.00 | (0.50) | 8.25 |
| Victoria Park Central | Neighbourhood | 100 | 1.0 | 31.0 | 6.25 | 6.75 | (0.50) | 7.25 |

1. Based on ownership interest.

2. Net revaluation movement excludes non-cash adjustments for the amortisation of lease incentives and straight lining of rent.



Key dates

| | |
|---|------------------|
| FY17 annual results | 16 August 2017 |
| June 2017 distribution payment | 30 August 2017 |
| 2017 Annual General Meeting | 16 November 2017 |
| Ex-distribution date for December 2017 distribution | 28 December 2017 |
| Record date for December 2017 distribution | 29 December 2017 |
| FY18 interim results | 14 February 2018 |
| December 2017 distribution payment | 2 March 2018 |
| Ex-distribution date for June 2018 distribution | 28 June 2018 |
| Record date for June 2018 distribution | 29 June 2018 |
| FY18 annual results | 15 August 2018 |

Note: These dates are indicative only and may be subject to change.



Warnbro Centre, WA

Contact details and disclaimer



For further information please contact:

Penny Berger
Head of Investor Relations
T +61 2 8229 7760
E penny.berger@vicinity.com.au

Troy Dahms
Senior Investor Relations Manager
T +61 2 8229 7763
E troy.dahms@vicinity.com.au

Disclaimer

This document is a presentation of general background information about the activities of Vicinity Centres (ASX:VCX) current at the date of lodgement of the presentation (16 August 2017). It is information in a summary form and does not purport to be complete. It is to be read in conjunction with the Financial Report for the full year ended 30 June 2017 lodged with the Australian Securities Exchange on 16 August 2017. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice, when deciding if an investment objective is appropriate.

This presentation contains certain forecast financial information along with forward-looking statements in relation to the financial performance and strategy of Vicinity Centres. The words 'anticipate', 'believe', 'expect', 'project', 'forecast', 'estimate', 'outlook', 'upside', 'likely', 'intend', 'should', 'could', 'may', 'target', 'plan' and other similar expressions are intended to identify forward-looking statements. Indications of, and guidance on, future earnings, financial position, performance and distributions are also forward-looking statements. The forward-looking statements included in this presentation are based on information available to Vicinity Centres as at the date of this presentation. Such forward-looking statements are not representations, assurances, predictions or guarantees of future results, performance or achievements expressed or implied by the forward-looking statements and involve known and unknown risks, uncertainties, assumptions and other factors, many of which are beyond the control of Vicinity Centres. The actual results of Vicinity Centres may differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements and you should not place undue reliance on such forward-looking statements.

Except as required by law or regulation (including the ASX Listing Rules), Vicinity Centres disclaims any obligation to update these forward-looking statements.