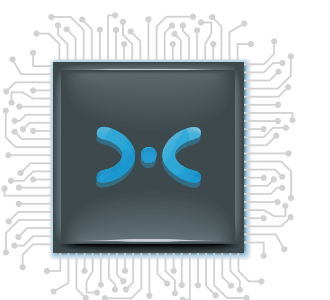


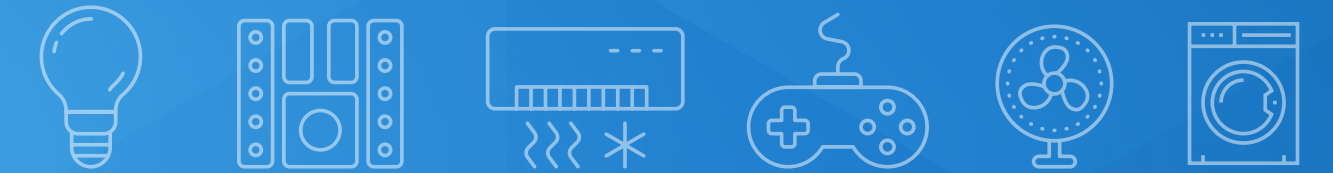
# Xped AGM Presentation

**NOVEMBER 2016**  
FOR PERSONAL USE ONLY

xped



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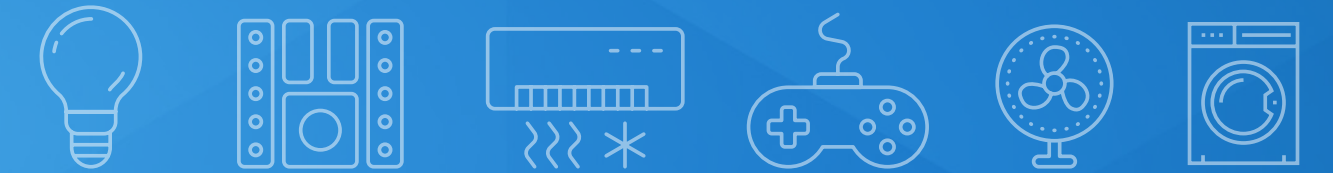
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# PROGRESS TO DATE



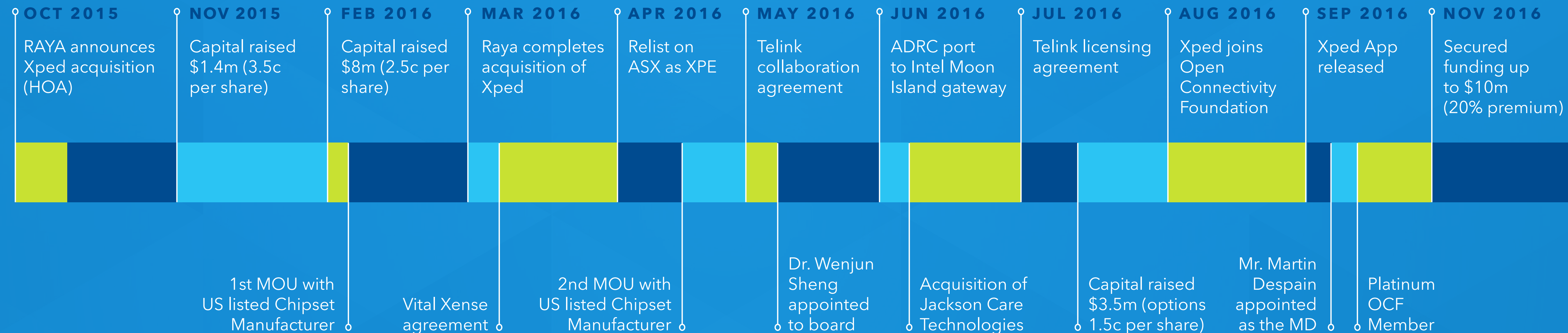
We've achieved many milestones over the last 12 months.



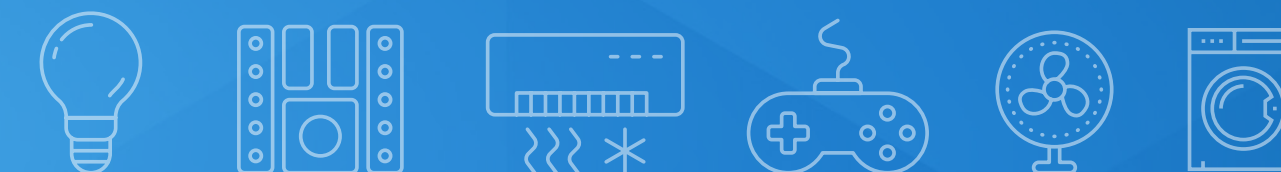
Establishment of the management team, structure and partnerships.



Establishment of strong financial foundations.



# SHARE PRICE



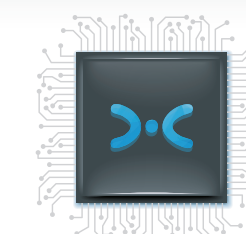
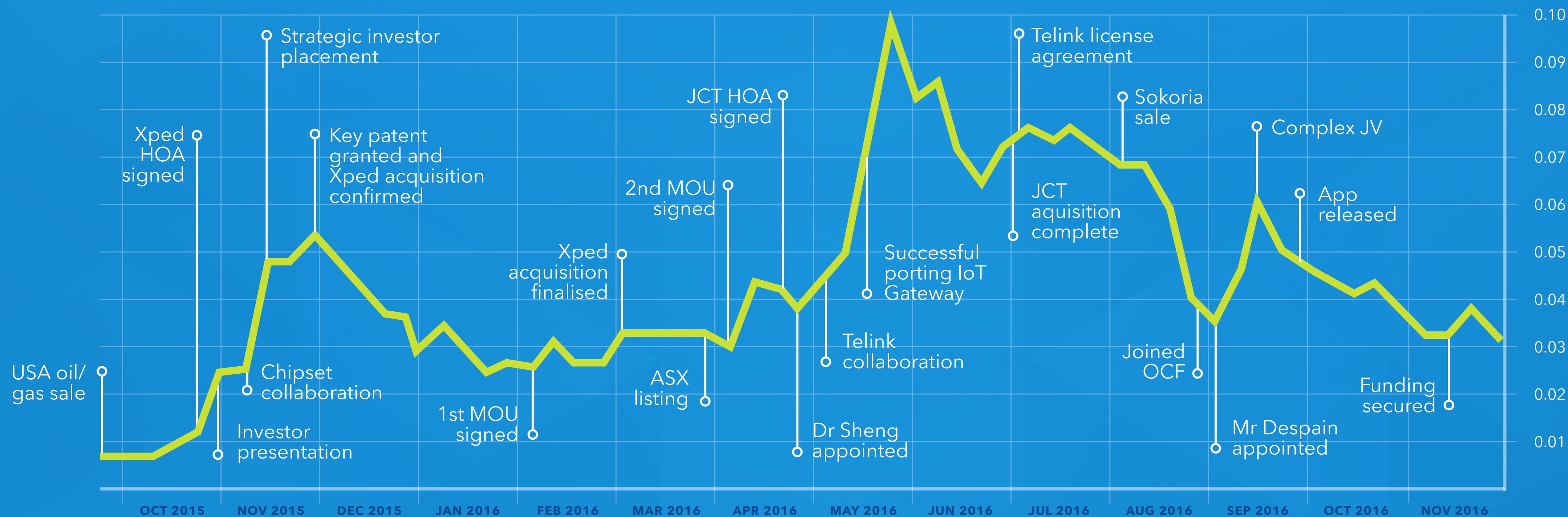
## Share Price Comparison

1 July 2015 - 28 November 2016:

XPE:  
**700%**

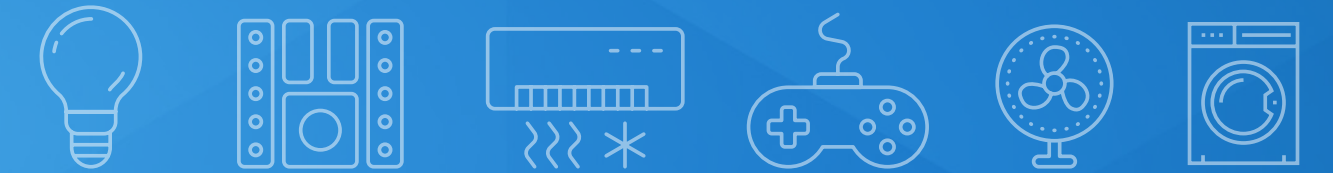
All Ords:  
**-0.84%**

ASX IT Index:  
**-2.1%**





# ROAD TO SUCCESS



○ **Continue development** of existing and new technologies and expand patent portfolio

○ **Existing MOUs** turned into agreements

**New MOUs** and agreements with ODMs and Silicon Vendors

○ **Expand product offerings** in key vertical markets:  
> Health  
> Building Management  
> Home

○ **Collaborative marketing and sales** through partners

**Evaluate and acquire** synergistic businesses that add value

○ **Grow and market** Xped brand awareness

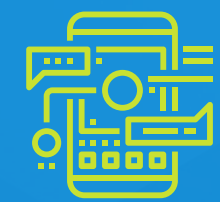
**Revenue** Professional Services Contracts

○ **Agreements with:**  
> Retailers  
> Developers  
> Service Providers  
> System Integrators

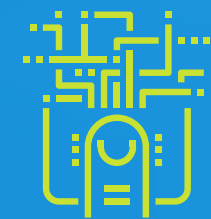
**SUCCESS**

**Recurring revenue:**  
> Licensing  
> Royalties  
> API Management  
> API Metering

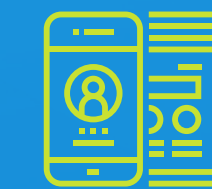
# XIP: COMPONENTS



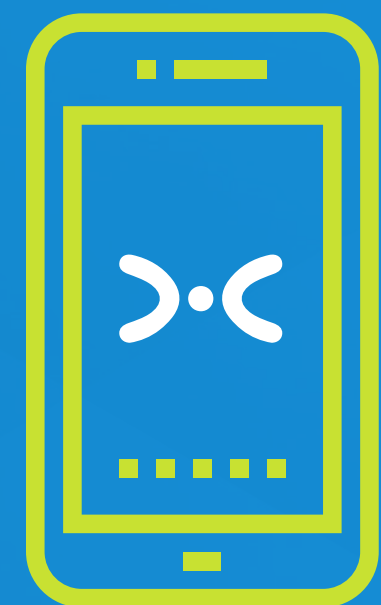
**Xped App:** Device browser that delivers command and control to the end user



**Tap:** Device discovery, provisioning and interoperability



**Gateway Software:** Business logic, rules engine, notifications and device management solution



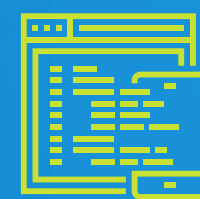
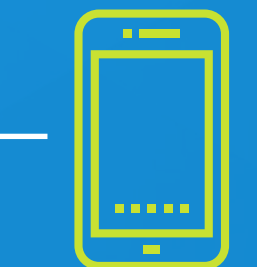
MOBILE APP,  
VOICE AND  
GESTURE



XPED  
ONLINE  
SERVICES



REMOTE  
ACCESS

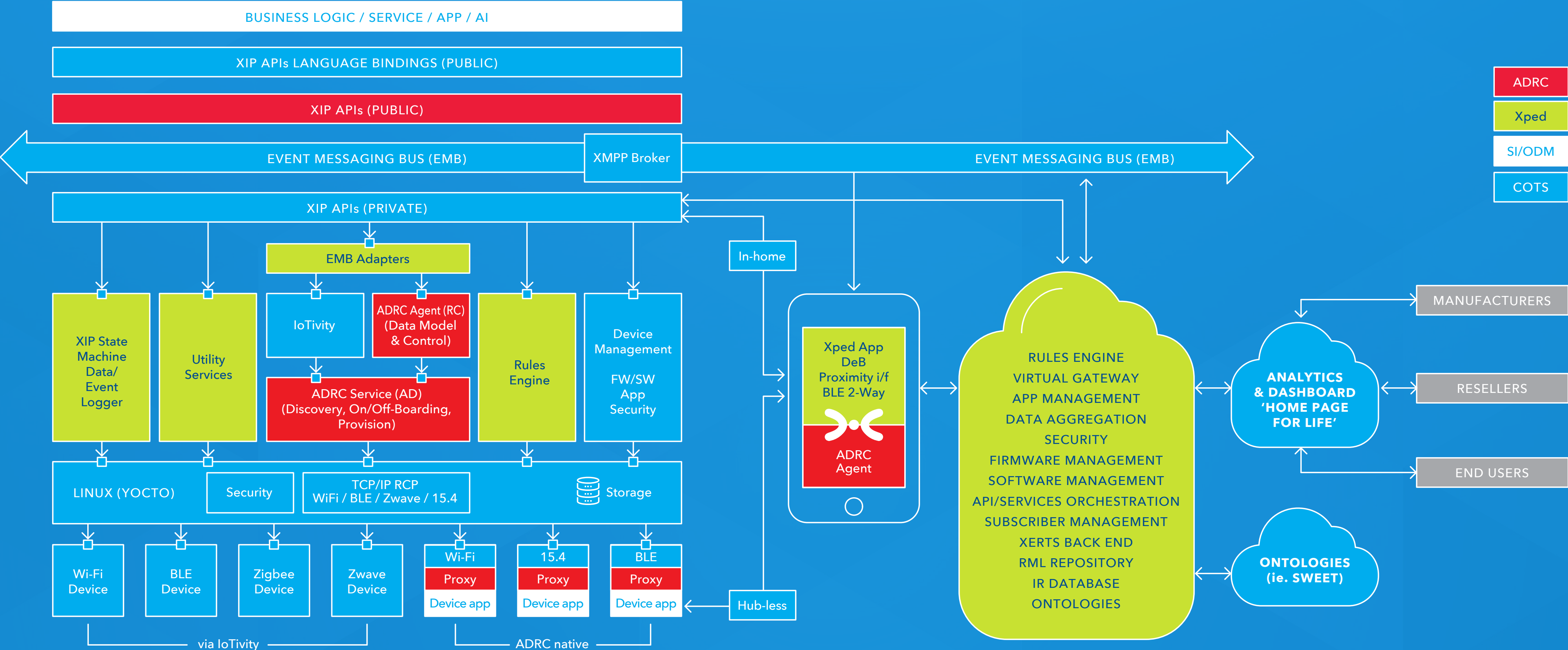
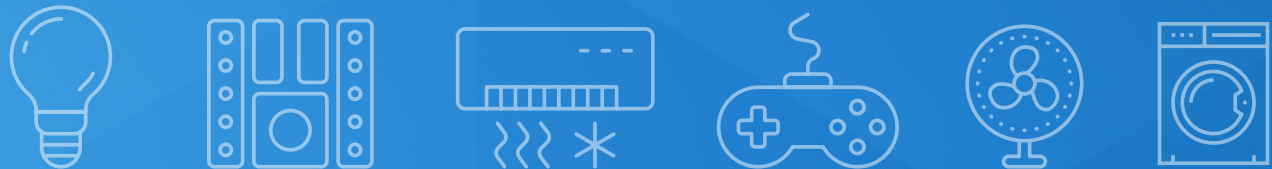


**RML:** Device description language based on XML





# XPED INFRASTRUCTURE PLATFORM

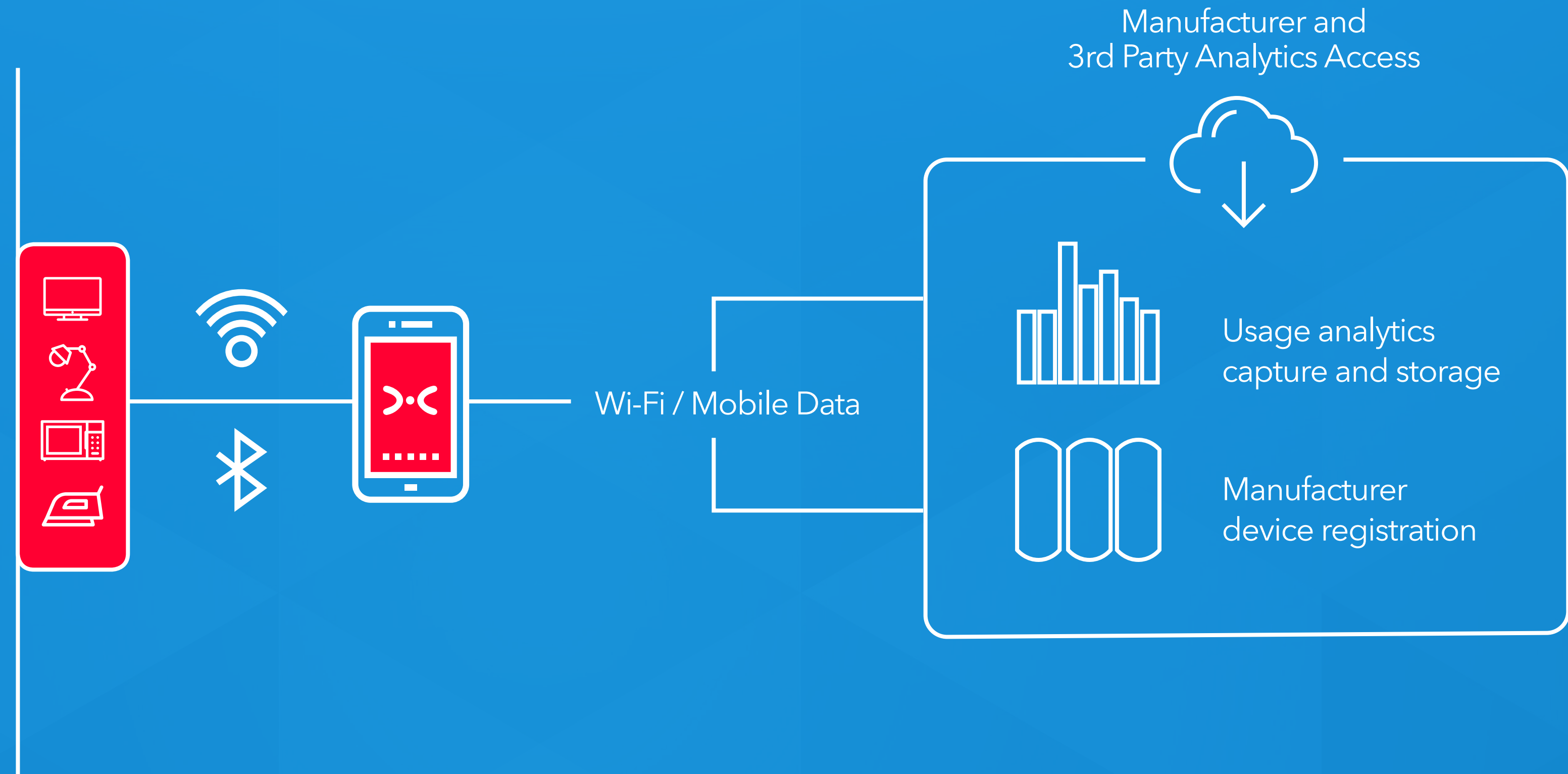


# PHASE 1: XIP LITE



## ADRC compliant solution:

Single and  
multi-ADRC  
device control  
via Bluetooth  
and Wi-Fi



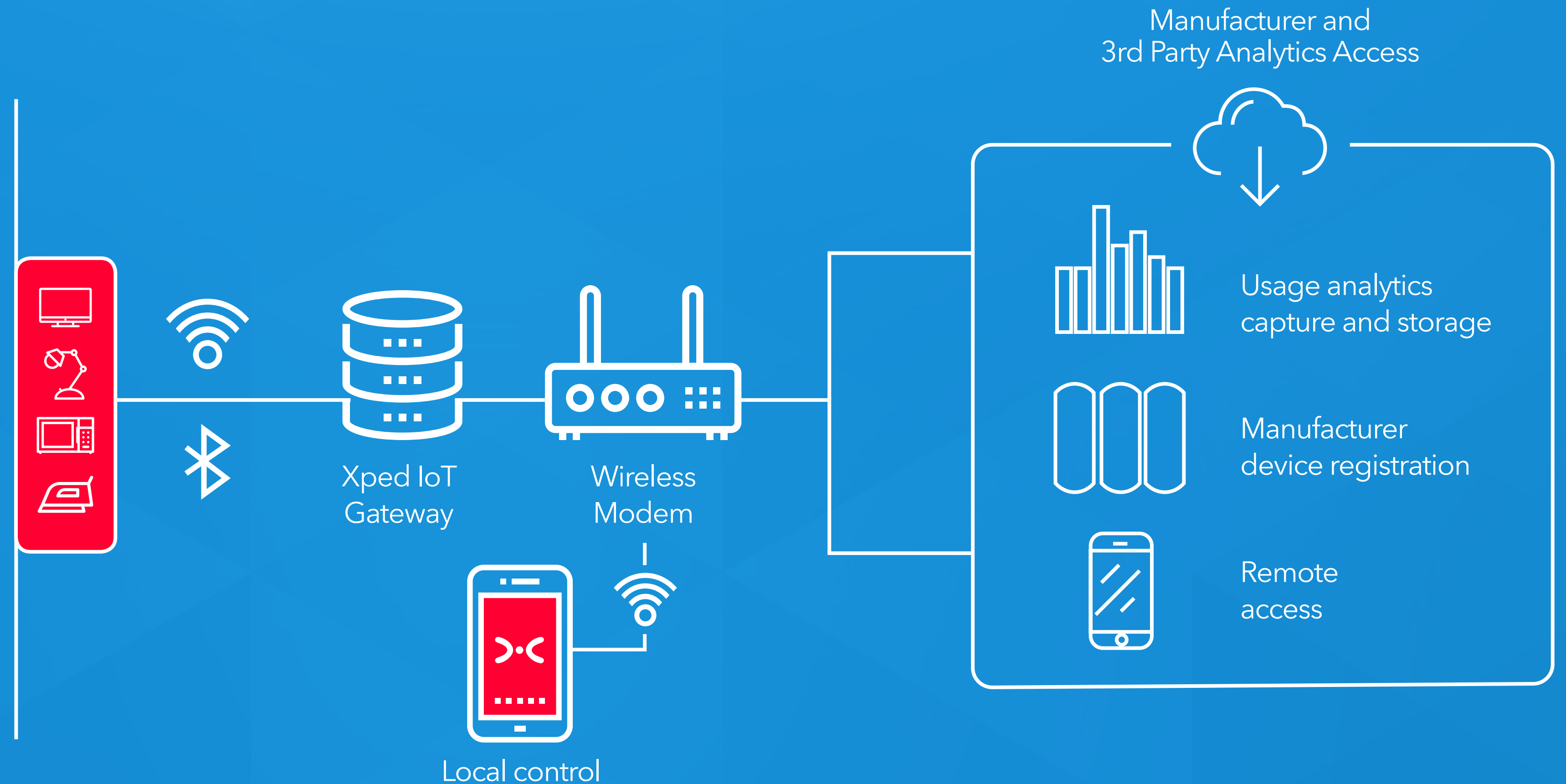


# PHASE 2: XIP

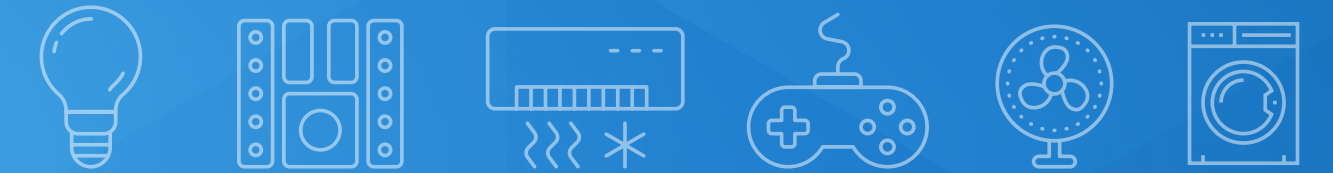


## Device Aggregation and Control:

Multi-ADRC  
& non-ADRC  
device control  
via Bluetooth,  
802.15.4 and  
Wi-Fi



# PHASE 3: XIP



## Multi-service Aggregation:

XIP will aggregate all aspects of your home or business life:

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Automation

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Security

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Communication

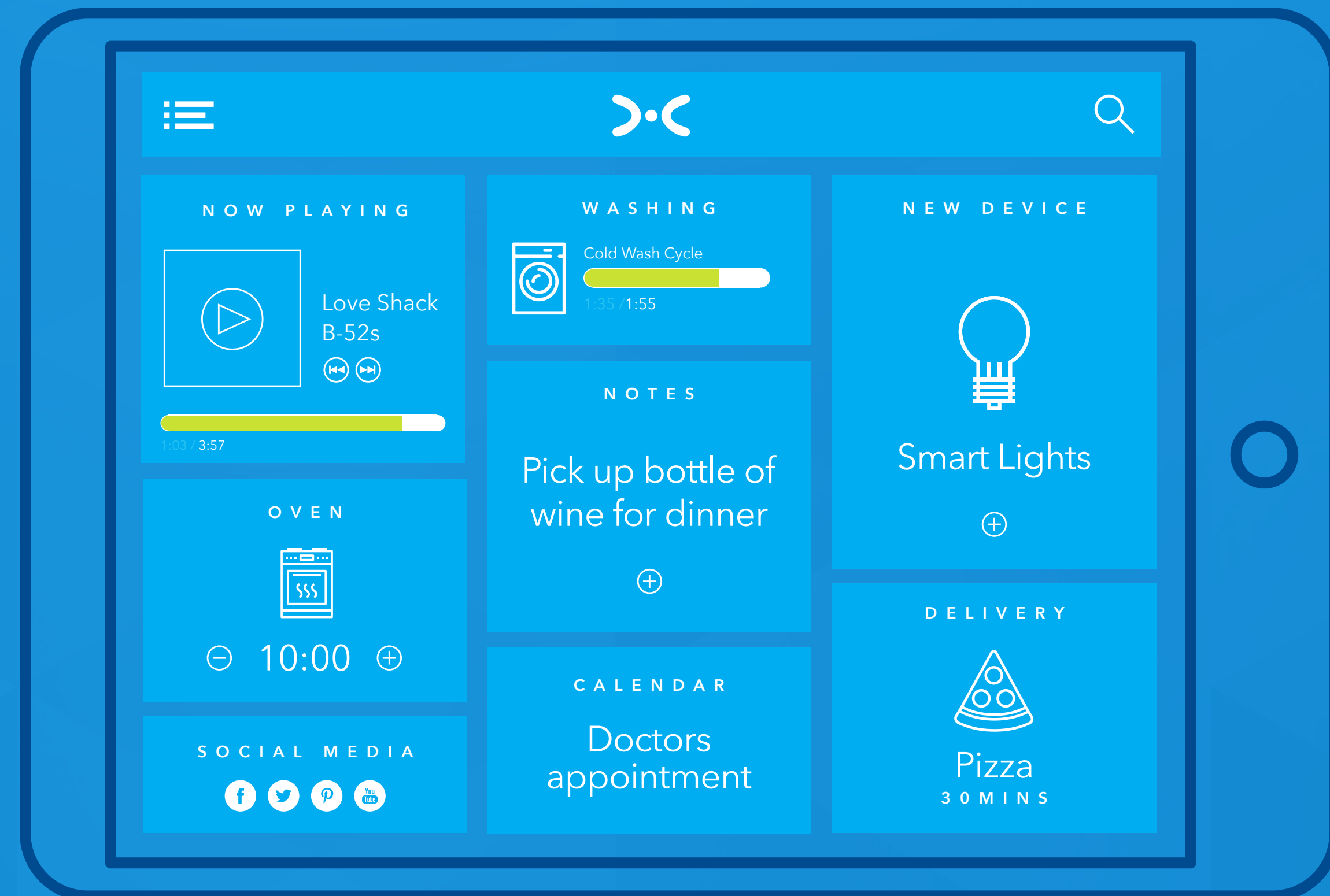
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Schedule

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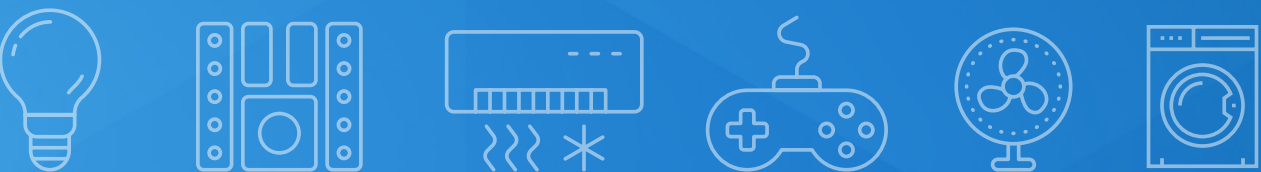
Shopping

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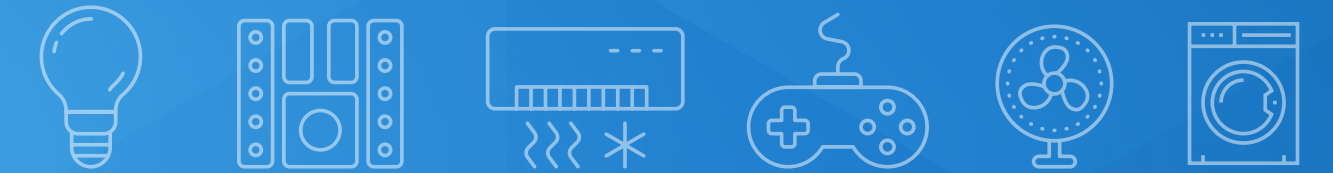


# VALUE PROPOSITION



REVENUE STREAM 1	SILICON VENDORS	ODMS	OEMS	SERVICE PROVIDERS	3RD PARTY SERVICES
<ul style="list-style-type: none"><li>&gt; Once time licensing</li><li>&gt; Per unit royalties</li><li>&gt; Maintenance Contracts</li></ul>					
REVENUE STREAM 2					
<ul style="list-style-type: none"><li>&gt; Professional Services</li><li>&gt; Monthly Contracts</li></ul>					
REVENUE STREAM 3					
<ul style="list-style-type: none"><li>&gt; API Management</li><li>&gt; API Metering</li></ul>					

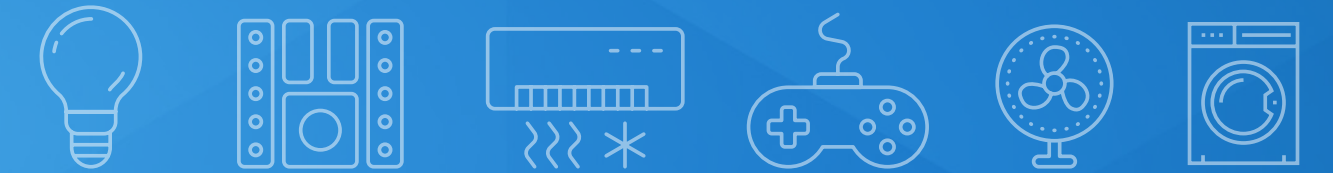
# PATH TO REVENUE/2017 GOALS



STEP 1: SI VENDORS	ACQUIRE:	GOALS:
ADRC Proxy Integration	Win Silicon Vendors for "Things"	Complete porting to at least 4 silicon vendor partners
ADRC Daemon Integration - Licensing Agreements	Win Silicon Vendors for Gateways	
STEP 2: ODMS	ACQUIRE:	GOALS:
XIP Platform Porting	Win ODMs for 'Things'	Design wins and kitting agreements for at least 3 ODMs
Co-Marketing Efforts	Win ODMs for Gateways	JCT Solution for Disability Care
- Licensing Agreements	Win System Integrators	JCT Solution for Home Health
STEP 3: OEMS, SERVICE PROVIDERS	ACQUIRE:	GOALS:
XIP Platform / Xped App	Win OEMs	Design wins and kitting agreements for 3-5 partners
- Licensing Agreements	Win Service Providers	Xped App solution for Health, Data Center, and Home Verticals
- Professional Services	Win Retailers	
- API & Data Monetization	Win Developers	
	Win Installers	



# THANK YOU



## FOR MORE INFORMATION:

### **Xped Limited**

ABN 89 122 203 196  
Level 6, 412 Collins Street  
Melbourne VIC 3000

T +61 3 9642 0655  
F +61 3 9642 5177  
E [info@xped.com](mailto:info@xped.com)  
[www.xped.com](http://www.xped.com)

## CORPORATE ENQUIRIES:

### **Seneca Financial Solutions**

Cameron Low  
T +61 3 9245 6206  
E [cameronl@senecaifs.com.au](mailto:cameronl@senecaifs.com.au)

