

Netlinkz

Investor Presentation

22 May 2020

The Presentation has been authorized for release by:
James Tsiolis, Executive Chairman and CEO

- **Netlinkz is an ASX listed company with a market capitalisation of circa \$AUD80m*.**
- **Netlinkz is the creator of virtual software defined networks - a globally patented, secure peer-to-peer network technology enabling organisations to quickly connect sites, devices and staff with greater security, flexibility and speed.**
- **IoT (Internet of Things), Cloud and mobility (4G and 5G) have created a global opportunity to sell Netlinkz products.**
- **The Company has won numerous awards for its software in Australia, China and the USA including the Global Security Challenge by the US Defense Department.**
- **The Virtual Secure Network (VSN) product has been deployed on AWS, Huawei and Microsoft Azure Cloud.**

***market capitalisation based on a share price \$0.04**

- **Netlinkz's venture in China – Beijing iLinkAll Science and Technology Co. Ltd (iLinkAll) has developed a new product called VSN (Virtual Security Network) - an intelligent networking solution platform that provides fast, reliable, secure, economical, flexible and elastic SDWAN capabilities to enterprise customers.**
- **Netlinkz acquired Security Software International Pacific Pty Limited (SSI) in January 2020. SSI has provided security intelligence and monitoring solutions to government, telecommunication companies and the private sector since 2011.**
- **Netlinkz has four key sales channels for its software products**
 - **iLinkAll for China**
 - **SSI for telecommunications and government enterprises and the private sector in Australia and New Zealand**
 - **Netlinkz Global for enterprise solutions**
 - **Netlinkz Japan for enterprise partnerships**



Revenue Guidance CY 2020 A\$ 15.3m*

Revenue Q1 2020 A\$2.19m*

HIGHLIGHTS

Total consolidated A\$2.19m revenue in Q1 2020

- **iLinkAll has generated A\$1.6m revenue in Q1 2020**
- **SSI has generated A\$535,000 revenue Q1 2020**
- **New sales in China continue and are anticipated to accelerate with the release of the latest version of the VSN product in June 2020.**
- **A\$ 4.1m of funding provided by Netlinkz to AOFA and iLinkAll in February 2020 provides 18 months of working capital for China.**

* Refer to the Appendix 4C lodged by Netlinkz Limited on 23 April 2020 for further details.



Netlinkz

Product Suite



VIN

Award-winning and patented VSP/VIN secure mesh networking technology marketed and sold in Australia



VSN Lite

China-branded VSP/VIN technology with iOS and Android mobility support that is sold in China



VSN

A new enterprise-grade software-defined virtual network platform that Netlinkz has developed in partnership with iLinkAll to build on the VIN's cyber security foundations.

The VSN is an edge-focused solution with strong data lake enablement capabilities.



NetLinkz

Innovative and Award Winning Technology



Winner of Global Security Challenge by US Dept. of Defense



Asia Pacific ICT Awards



International Winner



Winner of Telstra Innovation Challenge



A technology solutions provider.

US Federal Government Supplier

1st International Company accepted into Cyber Incubator by Northrop Grumman (US)



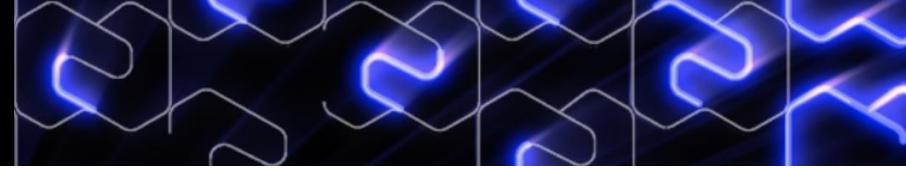
VSN – 2019 Innovative Cloud Service Platform by China Software Industry Association (CSIA)

Also: Frost and Sullivan Awards, The Security Network Submit Awards, iAwards, and recipient of a Commercialisation Australia Grant.



NetLinkz

iLinkAll



Since January 2020 iLinkAll has achieved \$A1.6m in revenue from sales in China of the VSN product. Highlights to date include:

- **Beijing Municipal Bureau of Economics and Information Technology for the VSN to be a preferred remote working tool due to its security and network performance**
- **Major car manufacturers using the VSN product to secure data transmission and improved performance of edge network**
- **M-Soft – China wide software distribution and implementation, including remote security product with Chinese and US based companies**
- **Pinnacle – Enterprise software deployment for Chinese companies that have branch offices outside of China**
- **Infrastructure – Water sanitisation project Sichuan Province (World Bank)**

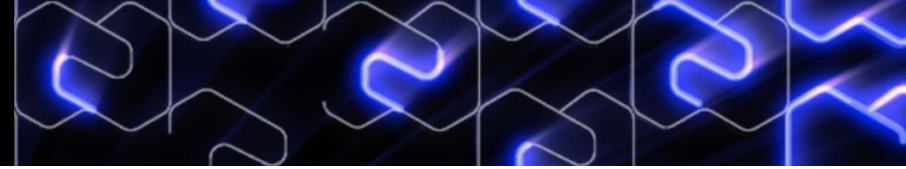
SSI Customers





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Netlinkz Global



- **Pilots continue to be conducted by Netlinkz in Australia by companies in the mining, transport, defense, security and insurance industries**
- **Since the acquisition of SSI, Netlinkz products are being tested by SSI customers in the telecommunication industry.**
- **Netlinkz Japan has been established and NDA's signed for a strategic partnership with enterprises in Japan for testing of our product**
- **US and European Multinational companies have completed trialing the product to provide cross boarder protection for their IP, communications and payments**



- **Scale of Market – 1.6bn mobile subscriptions vs 385m in the US***
- **Beijing Government has embraced the Cloud, 5G and AI as the future**
- **iSoftStone – China’s largest software engineering company agreed with Netlinkz in March 2019 to develop Netlinkz products and establish iLinkAll**
- **China with the assistance of the World Bank is creating large scale infrastructure for water sanitisation in rural areas (36 planned)**
- **Infrastructure Projects in China have two revenue sources:**
 - **design and implementation; and**
 - **long term revenue for the life of the project (up to 25 years)**
- **Beijing IoT Lab (owned by Netlinkz) is working with US multinational clients to solve connectivity and security issues – contracts for the VSN will be global without Netlinkz having to initially establish a US sales network**

* Source: <https://www.ericsson.com/en/mobility-report/reports/june-2019>

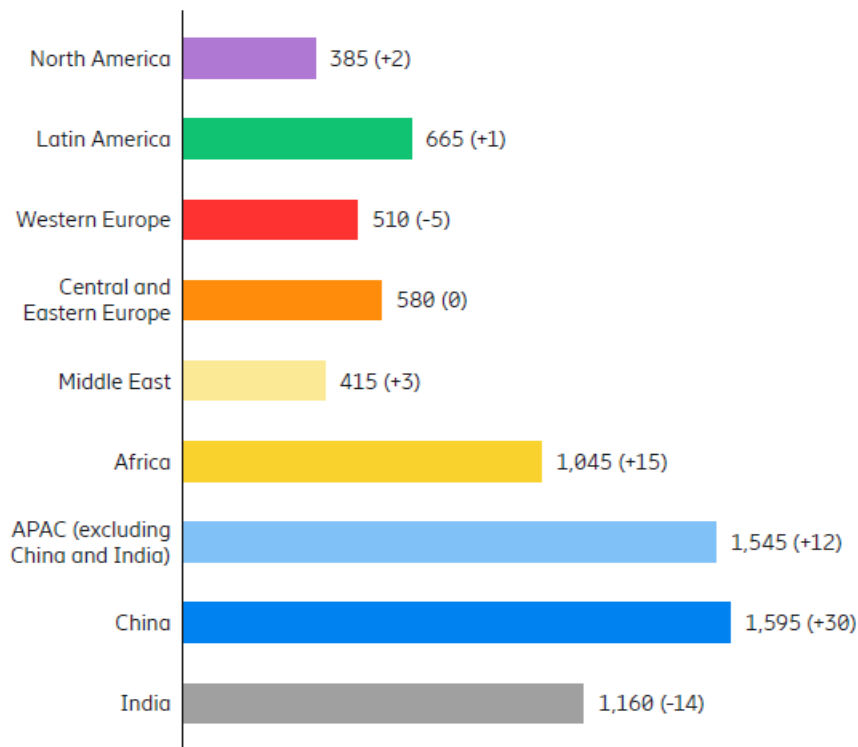


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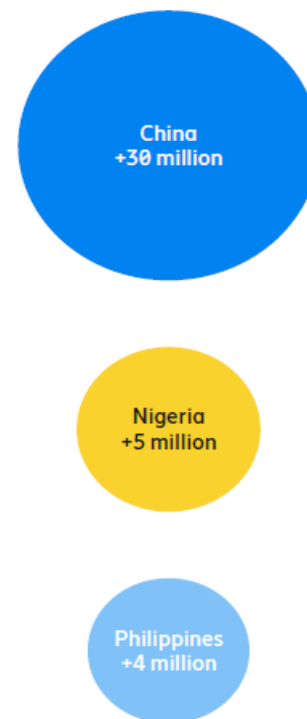
China – World's Largest Mobility Market

Ericsson Mobility Report June 2019

Total and new mobile subscriptions Q1 2019 (million)



Top countries by net additions Q1 2019



6bn

There are now 6 billion mobile broadband subscriptions.

104%

Global subscription penetration is at 104 percent in Q1 2019.

47%

47 percent of all mobile subscriptions are now for LTE.



Thank You