

ASX Announcement

Seymour Whyte Limited
ACN 105 493 203

26 August 2015

SWL NPAT OF \$9.9 million, firmly within guidance

Infrastructure engineering and construction group, Seymour Whyte Limited (ASX: **SWL**) today announced Net Profit After Tax (NPAT) of \$9.9 million for FY15, firmly within guidance provided to the market earlier in the year.

FY15 HIGHLIGHTS

- NPAT of \$9.9 million
- Final dividend of 6.25 cents per share, fully franked (taking full-year dividend to 8.0 cents per share)
- Forward order book of \$335 million including \$278 million of work-in-hand for FY16 (in excess of the revenue earned in FY15: \$269.8 million)
- Strong cash position of \$42.2 million at 30 June 2015
- EBITDA margin of 6.4%
- NPAT margin 3.7%
- EPS of 11.3 cents per share

The Seymour Whyte Group's NPAT of \$9.9 million represents a solid result, in line with forecast, in what was a challenging year for the engineering and construction industry. The Group's national presence in the transport and utilities infrastructure sectors provided leverage to secure projects in a more diverse range of sectors and locations, a key objective underpinning the acquisition of the utilities business in 2014.

The Group's cash position as of 30 June 2014 remains strong at \$42.2 million, an increase on that held at the end of the previous financial year of \$40.8 million. The increase reflects the strong cashflow from operations of \$20.6 million driven by a focussed effort on converting receivables into cash.

The Board has declared a final dividend of 6.25 cents per share, fully franked, which brings the full year dividend to 8.0 cents per share, fully franked. The increase in the full year dividend reflects the Group's strong cash position and the Board's desire to fairly and equitably distribute profit to shareholders while ensuring a sufficient level of cash is maintained for the business going forward.

Revenue decreased to \$269.8 from \$311.0 million in FY14 while EBITDA margin increased to 6.4% from 5.7% for the same period last year, reflecting the strong project margins across the Group and resulting in a steady increase in NPAT margin to 3.7% from 3.5% for the prior period.

Earnings per share (EPS) decreased by 15.7% to 11.3 cents per share. The decrease was a consequence of the lower NPAT and the full-year effect of the shares issued for the utilities acquisition in the latter half of FY14.

Order book

The Seymour Whyte Group, as of July 2015, had a forward order book of \$335 million (a 60% increase on the same period last year) with work-in-hand of \$278 million for FY16 (exceeding the revenue earned by the Group for FY15: \$269.8 million). Supported by a robust balance sheet with limited gearing and a strong cash position, the Group is in a solid position, providing resilience to cope with market challenges and leverage into larger projects.

Operating performance

The transport infrastructure business completed a number of projects in FY15 including the Gateway Upgrade North, Smith Street – Olsen Avenue Interchange Upgrade, Great Western Highway Upgrade, Bullaburra and North Coast Remedial Flood Works.

The transport infrastructure business also cemented its presence in NSW, accounting for approximately 31% of the FY15 annual transport infrastructure turnover. In July 2015, the transport infrastructure business diversified into Victoria, actively tendering on a number of major regional road upgrades for that State.

The utilities infrastructure business was awarded the Green Square Trunk Storm Water Project, the largest storm water drain to be built in Sydney for decades. This project marked the first project that leveraged the synergies between the transport and utilities business where the transport businesses' financial capacity supported the utilities business to compete for and win larger projects such as Green Square.

Outlook

The Federal Government along with the Victorian and New South Wales Governments are growing contestable infrastructure, positioning the Group for strong growth in FY16, FY17 and beyond.

Although the infrastructure spend by the Queensland Government has slowed, it has been partly offset by the significant increase in the New South Wales pipeline and the opportunities presented by our expansion of the transport infrastructure business into Victoria.

Opportunities for further growth exist through exploring synergies between the transport and utilities businesses and securing projects where they can work together.

Annual General Meeting

Details of the Company's Annual General Meeting are:

Date: Wednesday 18th November, 2015

Time: 10am (Brisbane time)

Place: Christie Corporate Centre
Level 1, 320 Adelaide Street
Brisbane QLD 4000

-ENDS-

For further information: Nicola Padget, Chief Financial Officer, (07) 3340 4800 or nicola.padget@seymourwhyte.com.au

About Seymour Whyte Group

Seymour Whyte Limited is an ASX listed company providing infrastructure services to the transport, utilities and resources sectors across Australia.

Seymour Whyte Limited is the holding company of Seymour Whyte Constructions and Rob Carr Pty Ltd - now known collectively as the Seymour Whyte Group.

Seymour Whyte Group now employs more than 350 staff with operations in five Australian mainland states and territories. More information is available at www.seymourwhyte.com.au