

2020 Annual General Meeting

25 NOVEMBER 2020

Company Presentation

Milestones: Last twelve months



Strategic

- Strategic distribution & capital secured
- Consolidated strategy
- Company name change
- Launched in China



Operational

- Key hires – across finance, governance, development & project management
- Established and expanded in China
- Consolidated development and deployment under proprietary central IoT platform - 'MeridianCT Core'
- Successfully navigated Covid-19 impacts



Milestones: Last twelve months



Technical

- Established Roadmap committee
- Build and initial launch of MeridianCT Core
- Progressive build-out of platform components.
- Release of Gen3 hardware devices officially rated to **-80°C**
- Establishment of multiple hardware procurement & production units (India, China)



Commercial

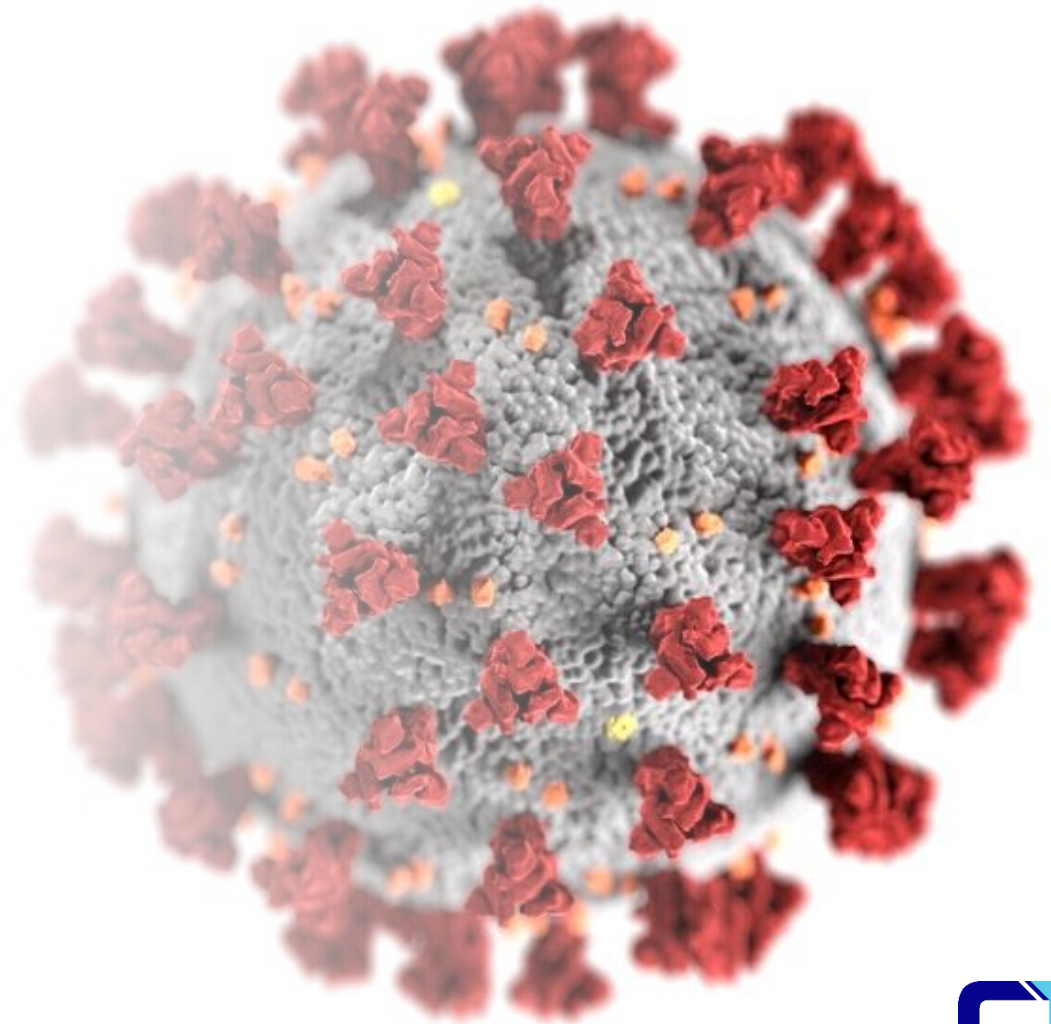
- First contract secured Q4 FY20
- Second and third China projects Q1 FY21
- Revenue growth of 85% in Sept qtr & 383% YoY*
- Strong sales pipeline

*Cash basis as per quarterly report released 30 October 2020



Impact of COVID-19

- No cases in the team across India, Australia and China
- Minimal net commercial impact.
- Opportunity to focus on China business while other prospective geographies are in lockdown.
- Remote working embraced with lower cost and new hires not restricted to location.
- Increase in productivity levels and a decrease in office costs.



MeridianCT Core: Central IoT Platform underpinning projects & products

Aiming to be a market-leading IoT platform



Powerful & Scalable

Capable of receiving and processing up to one million records per second



Complete End to End

Single platform that accommodates data & image acquisition, ingestion, data management, storage, aggregation & operations.



Available & Accessible

Major cloud providers including Azure Microsoft & AliCloud in China or can be locally deployed.



Smart & Predictive

AI engine for running industry specific algorithms held by CT, client or accessed by third party API.



Customisable

Beautiful & intuitive UI/UX customised to any application across multiple industry verticals.



Rapid

Built & versatile back-end enables rapid development & deployment of new applications

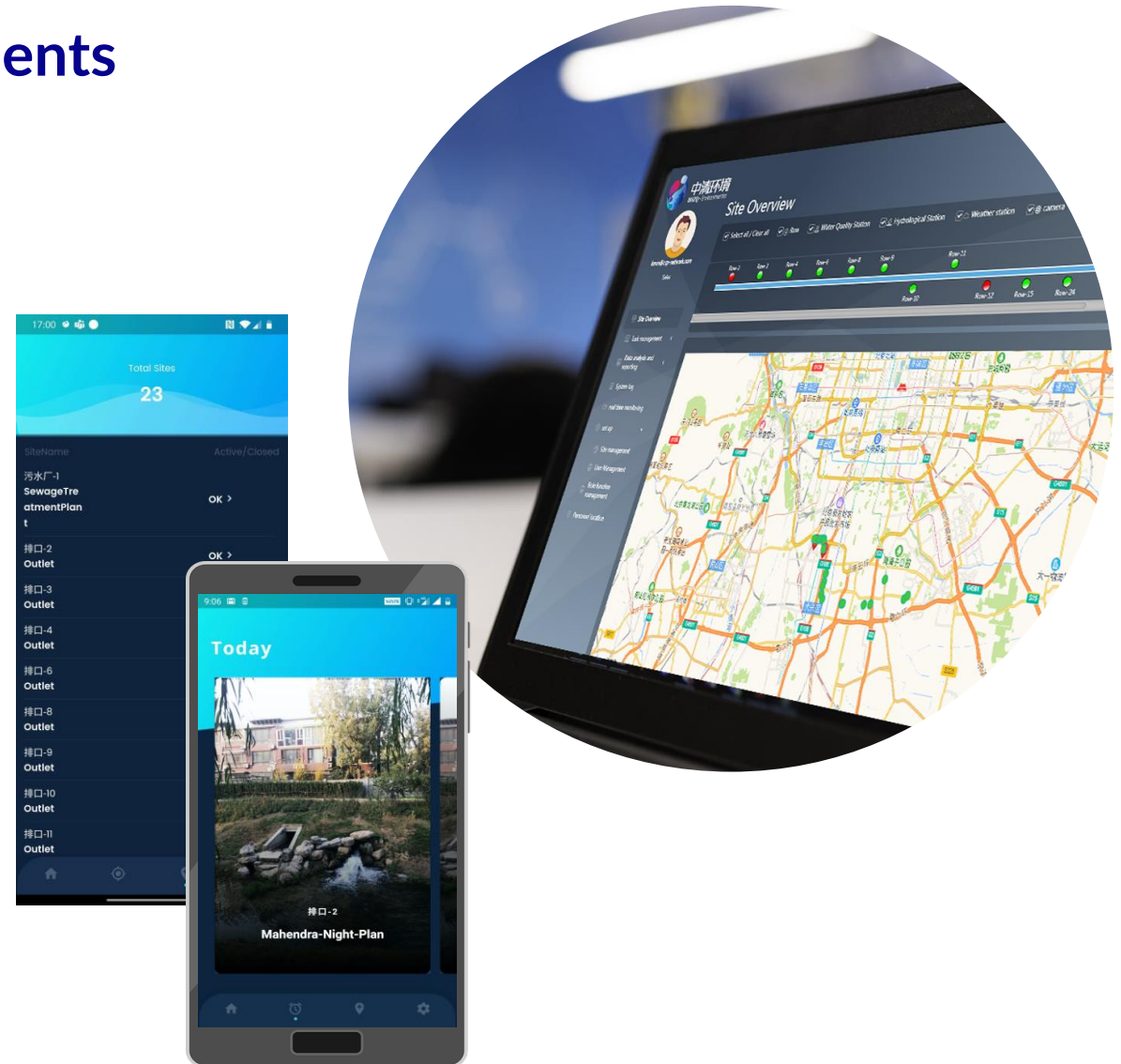


MeridianCT Core (MCT) deployments

Xinfeng River deployment

Assisting in the management of a network of drainage outlet assets along a river system.

The MCT facilitates data and image ingestion, processing, automated task scheduling and management across the organisational hierarchy to allow for fluid work scheduling, maintenance and operational management that supplements the SCADA systems.



MeridianCT Core deployments

Water treatment facilities: Hejian & Yahong Bridge

MCT facilitates centralised operational control, integrating multiple sensor types including SCADA, IoT and AI Cameras.

Incorporates the latest cutting-edge UI/UX including 3D plant visualisation for remote virtual 'walk-arounds' to inspect and manage plant operations.



Cold Chain Solution

Constellation Technologies has specialised in Cold Chain since its inception and has a market leading suite of point solutions for **monitoring transit and storage of products throughout the Cold Chain.**

New clients and expansions this year across **various sectors** including hospitals and research centres.

Vaccine storage and transit has raised mainstream awareness of the importance cold chain integrity and CT is well-positioned to offer its globally enabled solution as this market intensifies.



Smart-City Sector

Smart Cities Market size for IoT applications is expected to grow from USD113 billion in 2020 to USD 260 billion by 2025*

An increasing number of government initiatives and PPP models for smart cities are driving the IoT in Smart Cities Market. Key Markets include Australia, US, China, India where CT1 is already established.

The China IoT market is expected to grow from USD 11 billion in 2015 to USD 121 billion by 2022*

*Global Forecast to 2025" published by MarketsandMarkets™



The MeridianCT Core facilitates the centralisation of multiple data types from Smart-city applications with other external and internal systems and workflows so that operational management decisions can be made intelligently and predictably.



Objectives for the year ahead

- Capitalise on successful early start in China and move to larger contracts and applications in multiple smart-city sector verticals.
- Cross-sell China-proven and deployed solutions to other geographies to globalise the technologies.
- Achieve operational profitability while continuing a high-growth agenda to capitalise on market opportunities.
- Pursue opportunistic acquisitions to complement growth objectives.
- Form strategic relationships with major technology companies to integrate the MeridianCT Core into their market offerings.



Strong fundamentals

- **Smart-cities:** One the world's largest and fastest growing market sectors
- Low cost and highly scalable operating model through:
 - Australian leadership
(Board, executive, finance, project management, R&D leads)
 - India (Bangalore) development teams
 - China sales and project teams
 - Hardware production units across India, China.
- Key working relationships with **major telecommunications, major electronics hardware services and suppliers**, manufacturers in India and China
- Cash on hand of approx. **\$3.7m** with further proceeds of up to \$7.9m if in-the-money options are exercised.
- **Experienced and committed team** with 40% of securities held (on a fully diluted basis) by board, management and strategic partners.
- **Significant pipeline** of further anticipated deployments across China and Australia.



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