



ASX Release

12 December 2014

## **Whole of Australian Government – Appointment of QBT as Sole Provider of Travel Management Services**

Helloworld Limited (ASX: HLO) announces that its wholly-owned subsidiary, QBT Pty Limited (**QBT**), has today been appointed as the sole provider of travel management services to the Whole of Australian Government.

The appointment is for an initial period of four years, with certain extension provisions, during which QBT will be the sole provider of travel management services to each of the 142 Australian Government agencies. Services to be provided will include travel management, an online portal and booking tool, reporting and offline booking services.

The contract appointing QBT commences immediately and Australian Government agencies will transition from their existing arrangements to the new structure over the six month period to 1 July 2015.

Currently, QBT provides travel management services to 58 Australian Government agencies, comprising approximately 65% of the total travel management related TTV generated by the Australian Government. As sole provider of travel management services to the Whole of Australian Government, the number of agencies managed by QBT will increase to 142.

Elizabeth Gaines, CEO of HLO commented:

“I am delighted with today’s appointment of QBT as the sole provider of travel management services to the Australian Government. This outcome is the result of hard work and dedication across the entire QBT business in delivering excellent service and capability. The tender process run by Commonwealth Government, through the Department of Finance has allowed QBT to demonstrate its extensive travel management expertise and continued advancements in technology and customer service. This contract provides a powerful platform for the ongoing success of QBT.”

**ENDS**

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### About HLO:

- Helloworld Limited (ASX: HLO) is a leading Australia based travel distribution company, comprising retail travel businesses, air ticket consolidation, wholesale, corporate and online operations. This includes *helloworld*, Australia's largest network of franchised travel agents, and *helloworld.com.au*.
- *helloworld* is a nationwide network of independently owned and operated stores, offering Australian travellers unparalleled convenience, industry-leading service and the best value, tailor-made holidays.
- *helloworld* was awarded Australia's Best Travel Agency Group (100 outlets or more) at the 2014 National Travel Industry Awards.
- *helloworld* has been creating lasting travel memories for more than 40 years through the Harvey World Travel, Jetset Travel, Travelworld and Travelscene American Express brands.

### About QBT:

- QBT is a wholly owned subsidiary of Helloworld Limited. QBT is a travel management expert, specialising in simplifying business travel for its clients which comprise a range of government, large corporate and small to medium enterprises.
- Services include management of air transportation; accommodation, car hire, and a range of travel products in order to assist organisations to manage their travel programs.

