



OneVue Holdings Limited

June Quarter update
July 2015

All about you

Highlights for the June quarter

- The quarter delivered underlying EBITDA of \$0.1m and 2014/15 EBITDA is expected to exceed prospectus forecast of \$450k
- Break even cash flow for the quarter (before one-off tax payment) and positive cash flow for the half year
- Net profit for the quarter was \$0.3m
- OneVue is debt free
- Second digital direct service launched with Fat Prophets
- On track for delivery of next generation adviser platform in September quarter
- Momentum increasing across both verticals
 - Despite poor market conditions in June Platform Services reached a record \$3.075 billion in funds under administration
 - Fund Services added 2 new fund managers representing 20 funds. Transition planning started for a further 7 new fund managers representing an additional 148 funds.

About OneVue

- OneVue is a middle to back office provider of superannuation and investment management solutions.
- OneVue has a diversified revenue base across two operating businesses:
 - Platform Services and
 - Fund Services





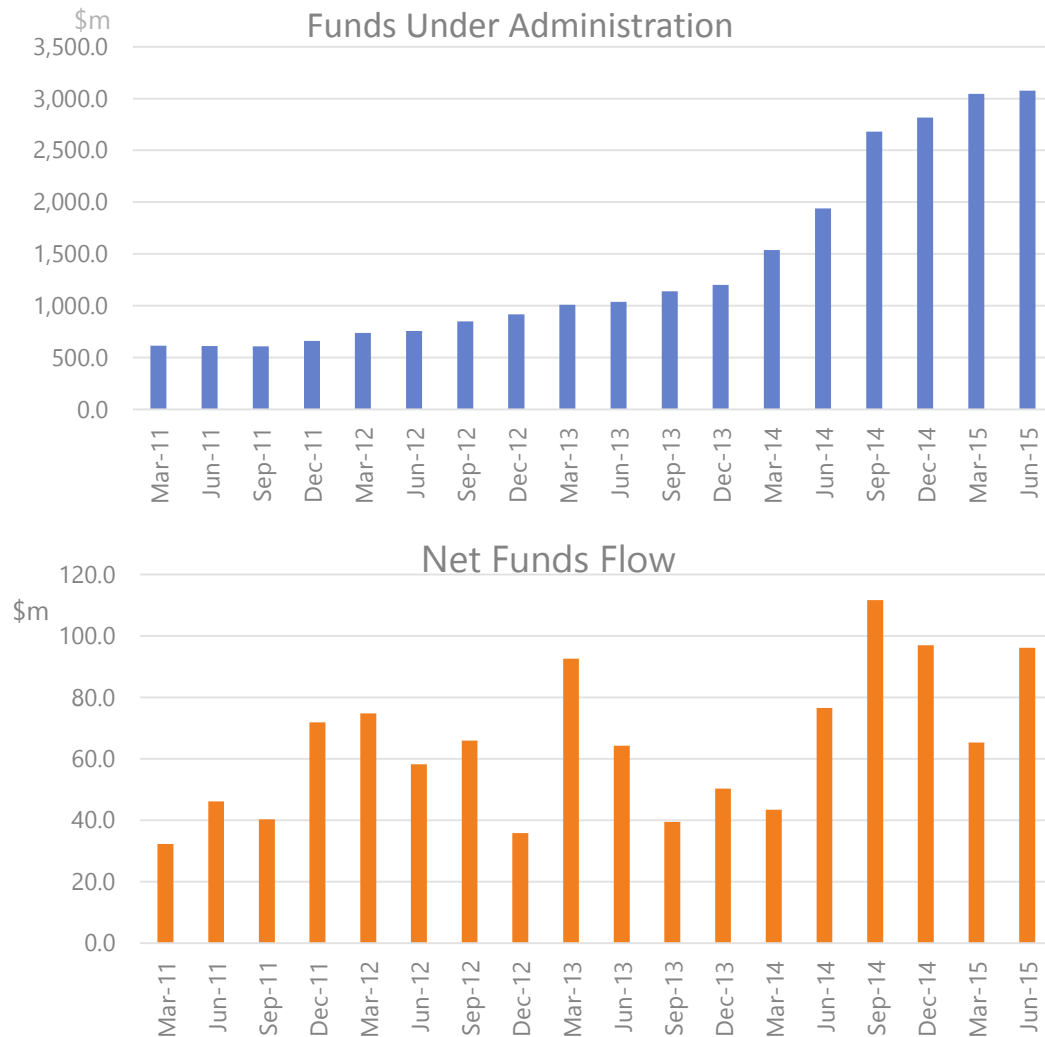
Platform Services

All about you

Platform Services - snapshot

- On track to relaunch the adviser platform leveraging the investment made in the digital offering
- Second Digital Direct client launched - Super Prophets by Fat Prophets
- Yellow Brick Road went live with Guru.ybr.com.au – OneVue's robo advice solution
- Despite adverse market conditions in June FUA grew to a record \$3.075B, with net flows of approximately \$100m during the quarter
- Another whitelabel due to go live in the first quarter of FY16
- Launch of the OneVue Cash Hub created an additional revenue source
- OneVue continues to monitor the market for acquisitions

Platform Services



\$m	June 2015
SMSF and other investment structures	1,640
Implemented portfolios	749
Retail superannuation	398
SMSF administration	289
TOTAL FUA	3,075

Retail Funds Under Administration

- Funds Under Administration reached a record \$3,075m.

Retail Net Funds Flow

- Net funds flow for the June quarter was \$96m on an ongoing basis.



Fund Services

All about you

Fund Services - objective

- To become the Australian unit registry utility servicing both domestic and global trustees, custodians and investment managers
- To deliver a highly scalable, competitive and quality offering



Fund Services - snapshot

- Fund Services is experiencing significant growth
- The BNPP transition staged over the next 18 months will result in material revenue growth
 - The first tranche of transitions was completed this quarter adding \$150,000 to revenue per annum.
 - The second tranche of BNPP clients includes 4 fund managers with forecast revenues in FY 15/16 of \$450,000 per annum
 - Planning for the third tranche of client transitions has started and the transitions are expected to be completed in first quarter 2017.
- In addition to BNPP, 2 new fund managers were added this quarter representing 20 additional funds
- Planning for an additional 7 fund managers representing 148 funds began during the quarter. Once-off transition costs will be funded by OneVue between July and December and associated per annum revenues will start from November 2015.
- 5 new RE funds being established with revenues flowing in the first quarter of 2016.



Corporate snapshot

All about you

Corporate- snapshot

- The R&D refund of \$1.0m was approved by the ATO during the quarter with cash received in July. The proceeds were \$0.2m above prospectus forecast
- Positive cash flows continued over the quarter excluding a one-off tax payment from the Select Investment Partners acquisition
- Key roles required to support the growth strategy are in place or are in the process of being filled
- RE licenses rationalised with regulatory capital release awaiting ASIC finalisation.

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This presentation has not been subject to auditor review.



Thank you

All about you