



Medlab Clinical Ltd (ASX.MDC)

NanaBis™

A differentiated, late-stage drug candidate
addressing unmanageable cancer pain



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INVESTMENT HIGHLIGHTS



- Medlab Portfolio of novel drug candidates – using known active ingredients - optimised by NanoCelle® platform
- Lead candidate NanaBis™ highly purified blend of CBD:THC (medical cannabis) for the treatment of cancer-induced pain
- Phase I/IIa study met primary and secondary endpoints –in bone cancer patients achieved a 40% reduction in pain and reduced dosage of opioids
- Clinical results replicated in real-world observation study, demonstrating 59% improvement in pain scores
- Generating proof of concept, prescribers and early revenue and increased uptake under Australian Special Access Scheme
- Targeting a global market opportunity, with a US FDA regulatory approved drug and early mover advantage
- Near-term milestones as we advance towards global Phase III study and Investigational New Drug (IND) filing



ABOUT NANABIS™

WHY NANABIS™?

Scientifically optimised to perform better

- 1 to 1 ratio THC and CBD
- Optimised by the NanoCelle® drug delivery platform for buccal in submicron doses in an easy and convenient spray
- High bioavailability, smaller doses and fast absorption into the bloodstream enhances performance and efficacy
- Highly purified, standardised blend ensuring pharmaceutical grade quality: GMP manufacturing and CMC (Chemistry, Manufacturing & Control) standards met

Robust clinical trials program showing improvement in pain scores

Strong CMC (Chemistry, Manufacturing & Control) + GMP manufacturing by TASALK

NanoCelle® delivery tech - smaller doses / better performance

Patent Portfolio

A NON-OPIOID ANALGESIC TO TREAT BONE PAIN

Up to 75% of patients with bone metastasis endure crippling bone pain...

- Opioids or opioid derivatives remain the main method of treatment of cancer-related pain
- Despite the known side-effects of opioids, there's been little advancement in the management of cancer pain
- Extended patient life increases the burden of pain
- Abuse and toxicity profiles underpin a need for opioid alternatives
- Each year in the US, more than 2 million people abuse opioids. In 2016, an estimated 197,970 US hospital visits occurred for opioid-related poisonings

Despite known problems opioids are still the gold standard for pain treatment

NanaBis™ provides a fast-acting and viable alternative to opioids, improving pain management and quality of life

WHY IS NANABIS™ IMPORTANT?

EMA STEPWISE
PAIN GUIDELINES

PAIN SCALE

**Mixed Opioids
& Adjuvants**

10

**Low Dose Opioids
& Adjuvants**

5

**NSAID & Other
Non-Opioid Medications**

0



NanaBis™
Therapeutic
Entry Point

64% of all bone cancer patients are currently not helped by existing pain therapy

- NanaBis™ provides a viable alternative that can delay or alleviate the need to use opioids for pain management
- Effective and safe at the lower end of the pain scale – and used before progression to opioids
- Efficacious in patients with “unmanageable pain” that is not being controlled by opioids and other pain medication

A close-up photograph of a person wearing a white lab coat and blue nitrile gloves, holding a large, green cannabis plant bud. The background is blurred, showing a laboratory setting. A white curved line graphic is overlaid on the left side of the image.

TRIALS PATHWAY

NANABIS™ CLINICAL EXPERIENCE

Primary & Secondary endpoints met in Phase I/II study

- 30 advanced cancer pain patients, single ascending dose / multiple ascending dose
- Patient subset of breast or prostate cancers with bone metastasis had 40% improvement in pain scores from baseline
- Improvements in Quality of Life measures (emotional functioning and insomnia)
- MME (morphine in milligrams equivalent) significantly reduced - quantifiable measure of efficacy
- Maximum concentration in serum to be 54 minutes
- Results released in March 2020



ROYAL NORTH SHORE
HOSPITAL



REAL WORLD DATA REPLICATES CLINICAL DATA

12 month observational (OBS) underway,
Data released every quarter

556 of 2000

Australian patients recruited (27.8%)

- Of which 15% in cancer-related pain, 85% in non-cancer-related pain
- Median averages = dosage 4 sprays per day corresponding to a 59.5% reported reduction in pain (unadjusted)
- Gender distribution = 58% female, 42% male across ages 20 – 80+

Real-world data

could expedite path to market

- Observational study is designed to provide real world evidence (RWE)
- Initiated following discussions with the US FDA regarding pathway to regulatory approval
- Strong body of RWE could reduce the total number of patients required to be observed in clinical trials

59% improvement in pain scores

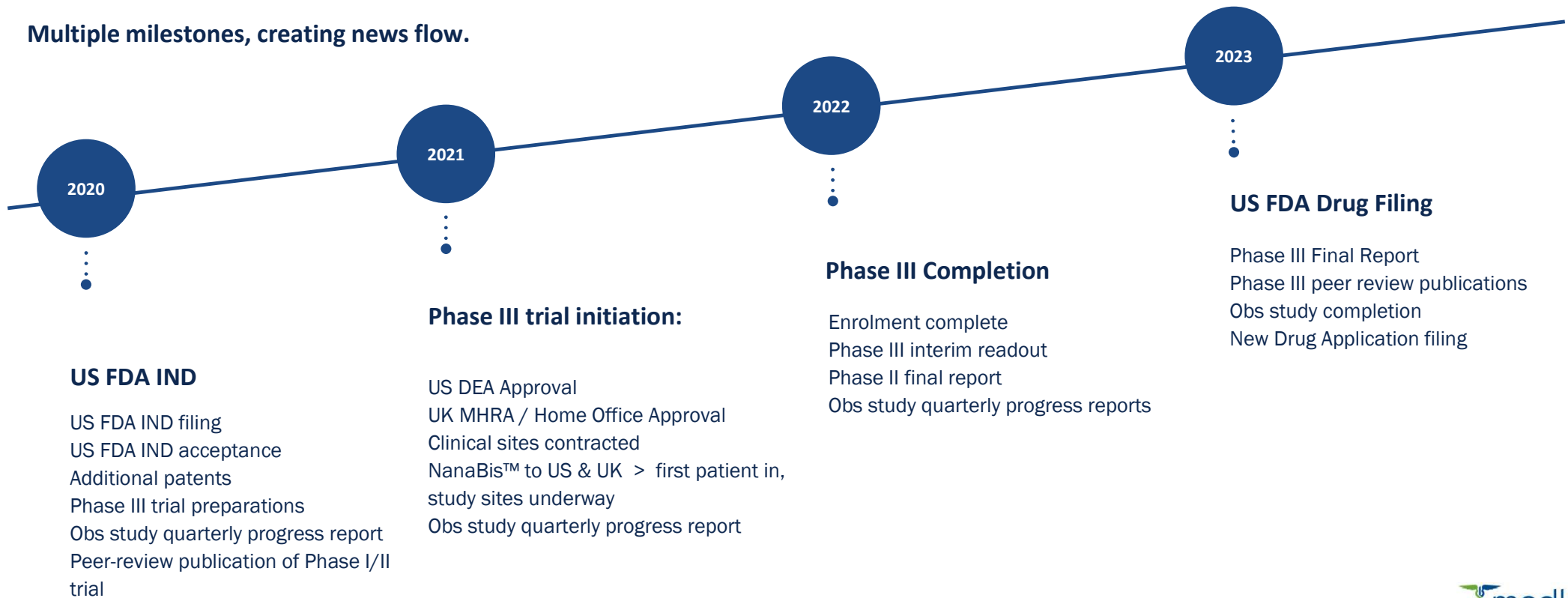
Consistent with Phase I/II study



NANABIS™ NEXT MAJOR STEPS

Our progress validates our product, reduces the risk, increases commercial opportunities, and sets us apart as a world class offering.

Multiple milestones, creating news flow.



ACCEPTANCE OF US FDA IND AN IMPORTANT VALIDATOR

- Investigational New Drug (IND) application to be filed with the US FDA in late 2020
- **IND acceptance is an important milestone – confirming merit of safety, quality and clinical data collected to date**
- Already seeing concessions from global regulators
- Pursuing a regulatory pathway extends the market opportunity and gives patients and prescribers confidence in quality, safety and efficacy

Unregulated medicinal cannabis	VS	Regulatory approved product
Unkown Ingredients		Evidence of safety
Unkown Sources		Evidence of efficacy and claims
Tropical Products Are Vauge		GMP Manufacturing
Don't want to Eat Dispensary Cannabis Products		Chemistry, manufacturing & control
Don't Want to Smoke or Vape		Legality
Unknown Doses		Reimbursement or subsidies



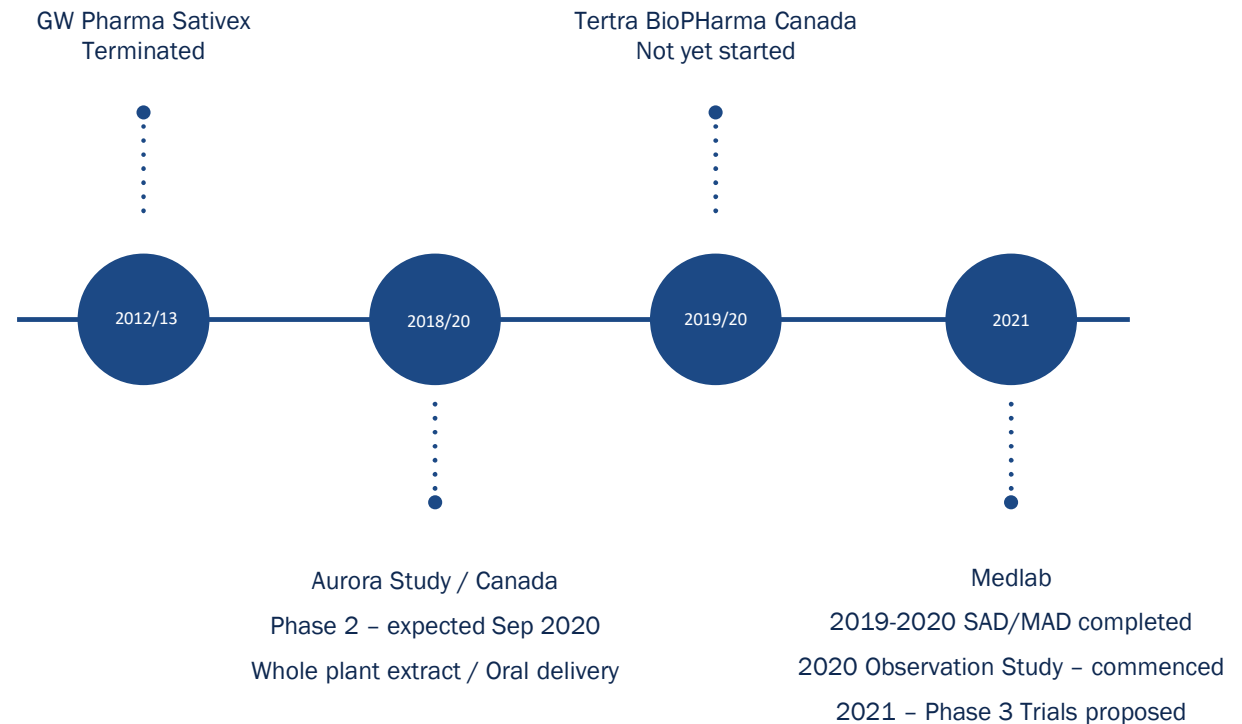


MARKET OPPORTUNITY

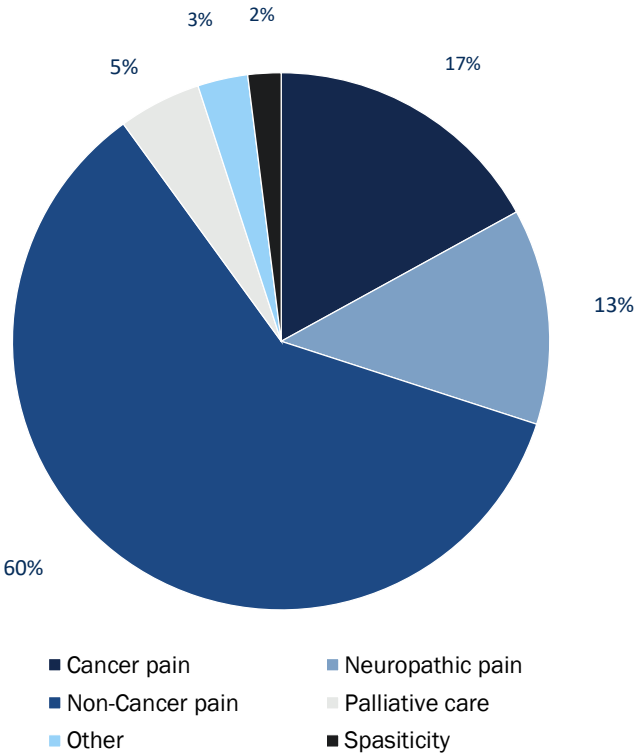
NANABIS™ COMPETITIVE POSITIONING

Currently 13 Trials on clinicaltrials.gov with “Cancer Pain” and “Cannabis”

- 7 are for Sativex completed or terminated
- 4 of the balance “terminated or withdrawn”
- 1 is Aurora with a capsul – Interventional
- Tetra BioPharma – not yet recruiting & little information



NANABIS™ — MARKET OPPORTUNITY WITH SIGNIFICANT GLOBAL POTENTIAL



IMMEDIATE REGULATORY TARGET

Cancer Bone Pain

\$1.22B Global market (2019) with CAGR of 5.4%

Cancer Bone Pain (primarily in Breast, Prostate and Lung) About 700,000 new patients (annually) in US, AU and Canada

FUTURE TARGETS

Cancer Pain

\$5.28B Global market opportunity (2017)

CAGR 4.5%, estimated to be \$7.54B (2025)

Chronic Pain

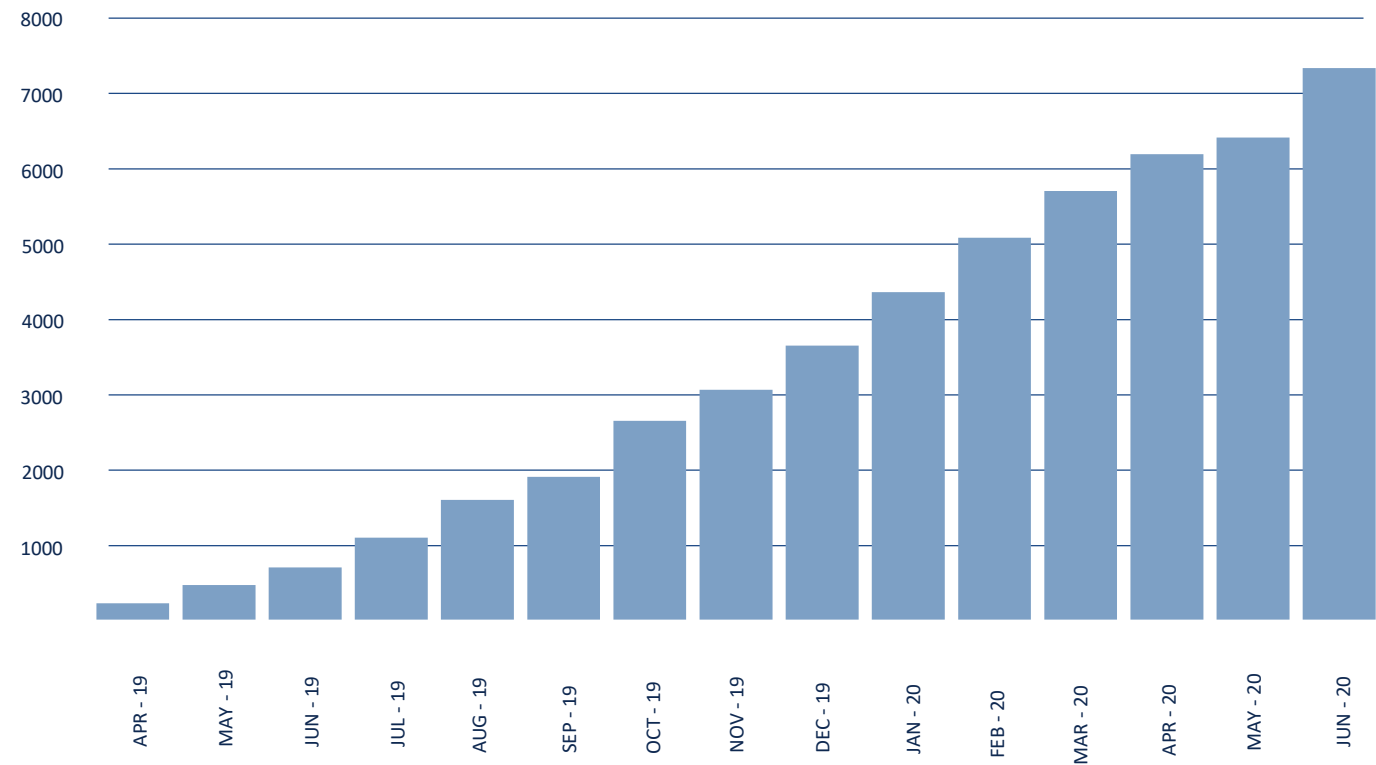
\$69.3B Global market opportunity (2017)

CAGR 6.4%, estimated to be \$151.7B (2030)

INCREASING USE UNDER SPECIAL ACCESS SCHEME

Product sold under Special Access Scheme provides a strong proof of concept and early revenue

NanaBis™ Sales Summary Cumulative Units

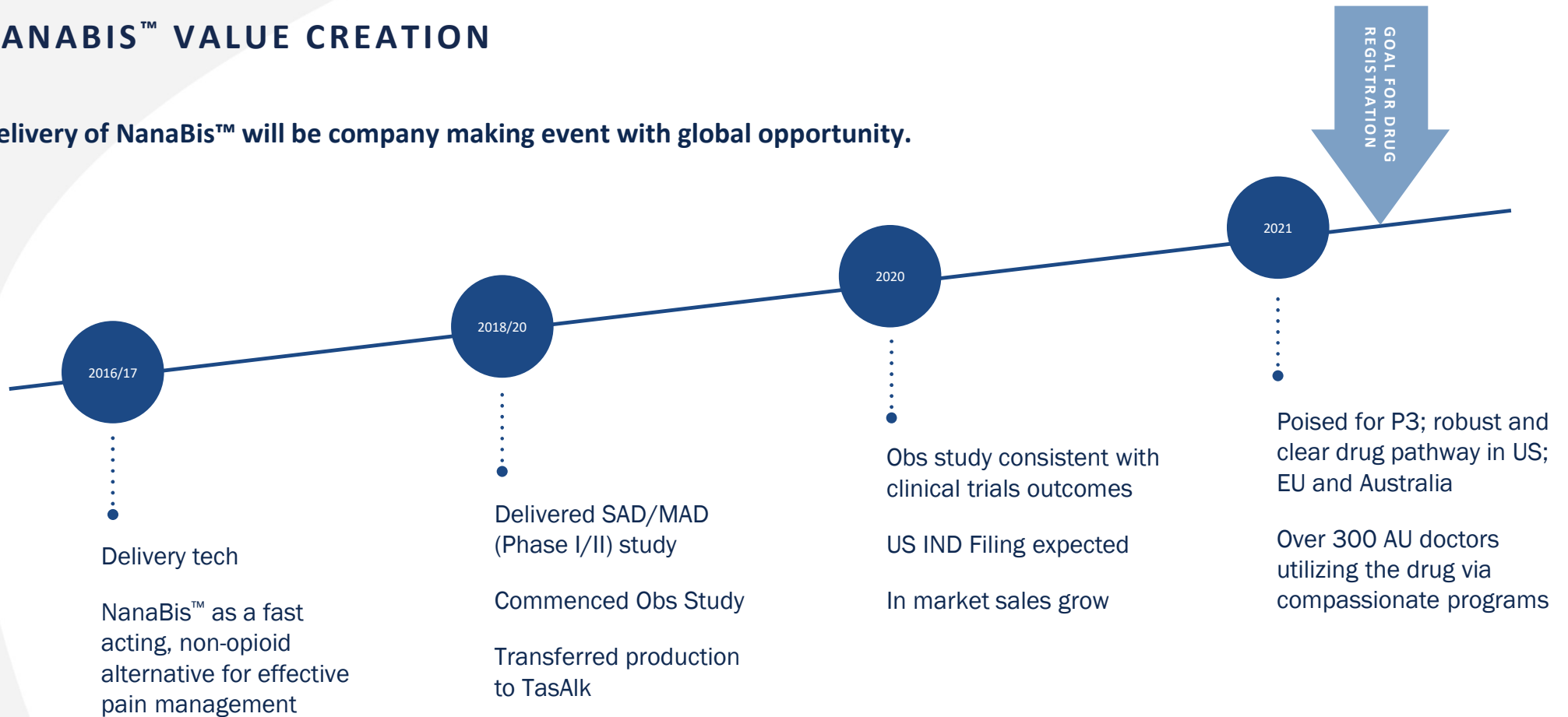




SUMMARY












NANABIS™ VALUE CREATION

Delivery of NanaBis™ will be company making event with global opportunity.



NANABIS™ PART OF A BROADER MEDLAB R&D PORTFOLIO

Multiple options for partnering
or in-house development

NAME	INDICATION	PRE CLIN	SAFETY	P1	P2B	P3	COLLABORATORS
Cannabis/platform							
NanaBis™	Cancer Pain (Bone Met)	Underway					  
NanaBidial™	CINV						
NanoCBD™ (In designs)	Anxiety						
NanoCelle® Platform							
NanoStat™	Cholesterol Lowering						
Lidocaine	Pain						
Fexofenadine	Allergy						
Chloroquine (In designs)	Anti-Malaria/Covid 19						
Metabolomic							
NRGBiotic™	Depression	Awaiting Results					
Mesothelioma	Large Bowel Cancer						

SUMMARY

NanaBis™ 2020 opportunity – a potential company making event

- Large unmet need in pain management dominated by opioids
- Material trials success, reinforced by ongoing collection of real-world evidence
- Leading competitive position in “FDA pathway” strategy
- Delivering strong in market results today
- Validates the NanoCelle® platform





APPENDIX

COMPANY SNAPSHOT (ASX LISTED MDC)

NUMBERS SNAPSHOT

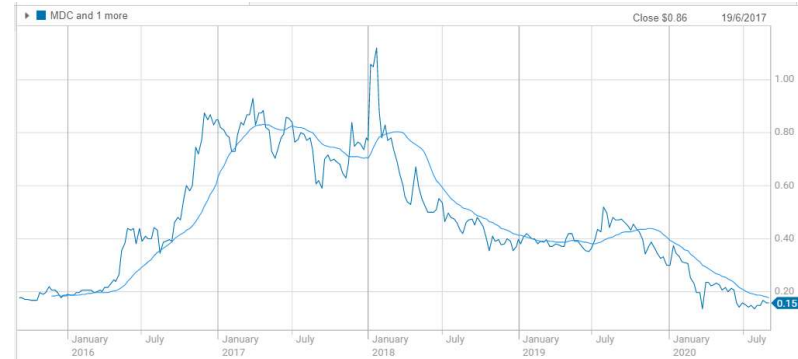
LISTED 2015	\$0.20
CURRENT PRICE	\$0.17
MARKET CAP CIRCA	\$48M
AV DAILY TURNOVER (2020)	425K

MAJOR SHAREHOLDERS:

SEAN HALL (DIRECTOR)	20.9%
FARJOY PTY LTD	11.0%
DREW TOWNSEND (DIRECTOR)	5.8%
MICHAEL HALL (DIRECTOR)	5.7%
UBS NOMINEES NOMINEES PTY LTD	2.7%
JP MORGAN NOMINEES AUSTRALIA PTY LTD	2.6%

Lead drug candidate is cannabis cancer bone pain

NanoCelle® Delivery has partnering potential



3 IN-MARKET SEGMENTS:

DRUG DEVELOPMENT:

a non-opioid analgesic for CIBP (cancer induced bone pain)



PLATFORM DEVELOPMENT:

a unique submicron delivery platform for improving drug solubility



NUTRACEUTICALS:

Via AU Pharmacies, with several under clinical investigation



A woman in a lab coat and safety goggles is shown in profile, looking down. In the background, a gloved hand is holding a pipette. The image is overlaid with white curved lines.

BOARD AND MANAGEMENT

BOARD OF DIRECTORS



Dr Sean Hall

MD, MBA (Clin Pharm Mgt)
CEO & Managing Director



Michael Hall

B.Com, CPA Non-Executive
Chairperson



Drew Townsend

B.Com, CA, MAICD,
Non-Executive Director



Laurence McAllister

Non-Executive Director

EXECUTIVE AND MANAGEMENT TEAM



Prof Luis Vitetta

BSc (Hons), PhD, MD, GradDip
Nutr/Environ Med, Grad Dip Integ
Med
Director of Medical Research



Alan Dworkin

CA, ACSA, GAICD, Chief Financial
Officer, Chief Operations Officer,
Company Secretary



Ian Curtin Smith

Chief Information Officer



Dr Patrick Miller

Director of Pharmacovigilance
& Regulatory Affairs



Tony Potter

BSc (Hons), Dip Management
GM Pharma, Commercialisation
& Education



Dr Jeremy Henson

MBBS PhD BSc (Hons) Medical
Affairs Director



Dr David Rutolo, Jr.,

PhD, JD, Director of Science

MEDICAL & SCIENTIFIC CONSULTING TEAM



Prof Stephen Clarke

MbBS MD PhD FRACP
FChPM FAAHMS



**Ass Prof Wojciech
Chrzanowski**

MSc, PhD, DSc



Dr Andrew McLachlan

BPharm (Hons1 Medal), PhD,
FPS, FACP, McPA, MSHPA



Dr Mathew Bambling

PhD



Dr Esben Strodl

BS's (Hons), MPsucjClin, PhD

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Commercialisation and Business
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Executive Director at BioAdvantage
PTY Ltd



Benjamin L. England

Regulatory Representation and
Counsel - Founding Member/CEO
Benjamin L England & Associates,
LLC | FDAImports.com, LLC



ERA Consulting Group



Tasmanian Alkaloids
Manufacture and analytical



Agilex Biolabs Pty Ltd
Human Assay, pathology



Nitto Avecia
Analytical



Aphria. Inc
Biomass supplier



THANK YOU

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