

## 1. Company details

<b>Name of entity:</b>	Echo IQ Limited
<b>ABN:</b>	48 142 901 353
<b>Reporting period:</b>	For the year ended 30 June 2023
<b>Previous period:</b>	For the year ended 30 June 2022

## 2. Results for announcement to the market

			<b>30 June 2023</b>	<b>30 June 2022</b>
		<b>% change</b>	<b>\$</b>	<b>\$</b>
Revenues from ordinary activities	down	57%	107,332	251,103
Loss from ordinary activities after tax attributable to the owners of Echo IQ Limited	up	27%	(8,213,538)	(6,490,604)
Loss for the year attributable to the owners of Echo IQ Limited	up	27%	(8,213,538)	(6,490,604)

## 3. Consolidated statement of profit or loss and other comprehensive income

Refer to appendix 1.

## 4. Consolidated statement of financial position

Refer to appendix 1.

## 5. Consolidated statement of cash flows

Refer to appendix 1.

## 6. Consolidated statement of changes in equity

Refer to appendix 1.

## 7. Dividend Information

No dividends have been declared during or subsequent to the financial year.

## 8. Details of dividend reinvestment plans

Nil.

## 9. Net tangible assets

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	30 June 2023 Cents	30 June 2022 Cents
Net tangible assets per ordinary security (cents)	0.23	0.25

Net tangible assets are defined as the Net Assets of the Echo IQ Limited group less any intangible assets.

## 10. Details of entities over which control has been gained or lost during the period

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Prometheus Information Pty Ltd was sold on 1 July 2022.

Echo IQ Limited (UK) was deregistered on 2 May 2023.

## 11. Details of associates and joint venture entities

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Nil.

## 12. Status of Audit

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This report is based on the financial statements which are in the process of being audited by PKF Perth. The Company anticipates that the audit report will include a Material Uncertainty relating to Going concern paragraph.

## **Results Overview**

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Echo IQ Limited incurred a net loss from operations for the financial year ended 30 June 2023 of \$7,803,353 (2022: \$5,992,040 loss). The net cash outflow from operating activities for the financial year was \$4,940,297 (2022: \$2,584,797). At 30 June 2023, the Company had a cash balance of \$3,276,398 (2022: \$2,406,909) and net assets of \$10,383,676 (2022: \$10,232,077).

Echo IQ Limited (the "Company") made significant progress in the year ending 30 June 2023 in the commercialisation of its artificial intelligence solutions for structural heart disease.

The Company achieved its maiden sales agreements in the Australian cardiology clinic and hospital sectors for EchoSolv™ - its decision support platform. The appointment of a leading distributor to promote and sell EchoSolv™ in Australasia, as well as an agreement to make the technology available to users of a widely used US reporting software package for cardiologists were also completed during the financial year.

Validation for the Company's solutions was demonstrated in two significant clinical studies. The first of these at Beth Israel Deaconess Medical Center in Boston, a teaching affiliate of Harvard Medical School, showed that EchoSolv™ was effective in detecting all patients with severe aortic stenosis. A study at St. Vincent's Hospitals in Sydney and Melbourne further demonstrated that EchoSolv™ accurately identified 72% more patients with that severity of disease than when cardiologists were working alone.

During the year, Echo IQ invested heavily in its product and commercial development capabilities. A US team comprising leading industry figures in sales and marketing commenced activities designed to build a sustainable pipeline of future business. Product innovation in structural heart solutions beyond aortic stenosis is already showing positive results with announcements after year end around new solutions for mitral regurgitation and heart failure.

A capital raise was completed in October 2022, generating approximately \$3.5M. At the end of the financial year, the Company maintained a strong cash balance, driven by the judicious and targeted use of cash.

**Appendix 1 – Unaudited Statement of Profit or Loss and Other Comprehensive Income**

	<b>Consolidated 30 June 2023 \$ (unaudited)</b>	<b>Consolidated 30 June 2022 \$ (audited)</b>
<b>Continuing Operations</b>		
<b>Revenue</b>	107,332	251,103
<b>Other income</b>	73,828	40,542
 Audit fees	(75,843)	(113,550)
Consulting and professional fees	(1,506,216)	(1,260,839)
Employee costs	(2,584,609)	(1,540,637)
Finance expenses	-	-
Marketing and public relations expense	(105,126)	-
Directors' fees	(362,824)	(236,737)
Depreciation and amortisation	(607,267)	(640,206)
Other expenses	(664,831)	(280,603)
Share based payments expense	(2,380,326)	(2,629,409)
Share registry and listing fees	(107,656)	(80,268)
 <b>Loss before tax</b>	<b>(8,213,538)</b>	<b>(6,490,604)</b>
Income tax benefit/(expense)	-	-
<b>Loss from continuing operations</b>	<b>(8,213,538)</b>	<b>(6,490,604)</b>
 <b>Discontinued Operations</b>		
Profit from discontinued operation	410,185	498,564
<b>Loss for the year</b>	<b>(7,803,353)</b>	<b>(5,992,040)</b>
 <b>Other Comprehensive Income</b>		
Foreign currency translation	(9,427)	-
<b>Total Comprehensive loss for the year</b>	<b>(7,812,780)</b>	<b>(5,992,040)</b>
 <b>Earnings per share</b>		
Basic and diluted loss per share from continuing operations (cents)	(1.83)	(1.65)
Basic and diluted loss per share from discontinued operations (cents)	0.09	0.12

**Echo IQ Limited**  
**Appendix 4E**  
**For the year ended 30 June 2023**

**Appendix 1 – Unaudited Statement of Financial Position**

	<b>Consolidated 30 June 2023 \$ (unaudited)</b>	<b>Consolidated 30 June 2022 \$ (audited)</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	3,276,398	2,406,909
Trade and other receivables	636,510	270,267
Prepayments	65,056	47,919
Assets held for sale	-	495,888
<b>Total Current Assets</b>	<b>3,977,964</b>	<b>3,220,983</b>
<b>Non-Current Assets</b>		
Investments	4,545	4,545
Plant and equipment	34,145	40,108
Intangible assets	6,367,022	6,966,441
<b>Total Non-Current Assets</b>	<b>6,405,712</b>	<b>7,011,094</b>
<b>Total Assets</b>	<b>10,383,676</b>	<b>10,232,077</b>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Trade and other payables	2,847,965	1,711,028
Employee benefits	90,671	53,968
Contract liabilities – unearned income	10,000	13,068
Liabilities held for sale	-	434,042
<b>Total Current Liabilities</b>	<b>2,948,636</b>	<b>2,212,106</b>
<b>Total Liabilities</b>	<b>2,948,636</b>	<b>2,212,106</b>
<b>Net Assets</b>	<b>7,435,040</b>	<b>8,019,971</b>
<b>EQUITY</b>		
Contributed equity	35,997,376	30,400,345
Reserves	6,577,084	5,334,971
Accumulated losses	(35,139,420)	(27,715,345)
<b>Total Equity</b>	<b>7,435,040</b>	<b>8,019,971</b>

**Echo IQ Limited**  
**Appendix 4E**  
**For the year ended 30 June 2023**

**Appendix 1 – Unaudited Statement of Changes in Equity**

<b>Consolidated</b>	<b>Contributed Equity</b>	<b>Share Based Payments Reserve</b>	<b>Foreign Currency Translation Reserve</b>	<b>Accumulated Losses</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
<b>Balance at 1 July 2022</b>	<b>30,400,345</b>	<b>5,334,971</b>	<b>-</b>	<b>(27,715,345)</b>	<b>8,019,971</b>
Equity issues	3,491,041	-	-	-	<b>3,491,041</b>
Capital raising costs	(187,018)	-	-	-	<b>(187,018)</b>
Options exercised	2,172,508	(713,258)	-	-	<b>1,459,250</b>
Performance rights exercised	-	(36,250)	-	-	<b>(36,250)</b>
Options lapsed	-	(379,278)	-	379,278	<b>-</b>
Share based payments	120,500	2,380,326	-	-	<b>2,500,826</b>
Loss for the period	-	-	-	(7,803,353)	<b>(7,803,353)</b>
Other comprehensive income	-	-	(9,427)	-	<b>(9,427)</b>
Total comprehensive loss for the year	-	-	(9,427)	(7,803,353)	<b>(7,812,780)</b>
<b>Balance at 30 June 2023</b>	<b>35,997,376</b>	<b>6,586,511</b>	<b>(9,427)</b>	<b>(35,139,420)</b>	<b>7,435,040</b>

<b>Consolidated</b>	<b>Contributed Equity</b>	<b>Share Based Payments Reserve</b>	<b>Foreign Currency Translation Reserve</b>	<b>Accumulated Losses</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
<b>Balance at 1 July 2021</b>	<b>27,940,029</b>	<b>3,618,878</b>	<b>-</b>	<b>(21,723,305)</b>	<b>9,835,602</b>
Equity issues	-	-	-	-	<b>-</b>
Capital raising costs	-	-	-	-	<b>-</b>
Options exercised	2,246,316	(699,316)	-	-	<b>1,547,000</b>
Options lapsed	-	(73,213)	-	-	<b>(73,213)</b>
Performance shares issued	214,000	(214,000)	-	-	<b>-</b>
Share based payments	-	2,702,622	-	-	<b>2,702,622</b>
Loss for the period	-	-	-	(5,992,040)	<b>(5,992,040)</b>
Other comprehensive income	-	-	-	-	<b>-</b>
Total comprehensive loss for the year	-	-	-	(5,992,040)	<b>(5,992,040)</b>
<b>Balance at 30 June 2022</b>	<b>30,400,345</b>	<b>5,334,971</b>	<b>-</b>	<b>(27,715,345)</b>	<b>8,019,971</b>

**Echo IQ Limited**  
**Appendix 4E**  
**For the year ended 30 June 2023**

**Appendix 1 – Unaudited Financial Statements**

	<b>Consolidated 30 June 2023 \$ (unaudited)</b>	<b>Consolidated 30 June 2022 \$ (audited)</b>
<b>Cash flows from operating activities</b>		
Receipts from customers	107,931	1,206,667
Payments to suppliers and employees	(5,154,409)	(3,827,739)
Government grants received	65,641	36,275
Interest received	40,540	-
Net cash from / (used in) operating activities	(4,940,297)	(2,584,797)
<b>Cash flows from investing activities</b>		
Purchase of plant and equipment	(14,663)	(367,333)
Payment for intangible assets	(325,000)	-
Proceeds on disposal of subsidiary	279,853	-
Net cash from / (used in) investing activities	(59,810)	(367,333)
<b>Cash flows from financing activities</b>		
Proceeds from equity issues	3,491,040	-
Proceeds from exercise of options	2,575,000	1,547,000
Cost of equity issues	(187,017)	-
Net cash provided from / (used in) financing activities	5,879,023	1,547,000
<b>Cash and cash equivalents at beginning of the period</b>	<b>2,406,909</b>	<b>3,812,039</b>
Effect of foreign exchange	(9,427)	-
Net increase/(decrease) in cash held	878,916	(1,405,130)
<b>Cash and cash equivalents at period end</b>	<b>3,276,398</b>	<b>2,406,909</b>