

28 April 2025, Australia

**ASX RELEASE**
**FY25 Q3 ACTIVITY REPORT AND APPENDIX 4C**

Vection Technologies Ltd (ASX:VR1, OTC:VCTNY), ("Vection" or the "Company"), the INTEGRATEDXR<sup>®</sup> company, is pleased to update the market on its operational activities and associated cash flows for the quarter ended 31 March 2025, and up to the date of this announcement.

**FINANCIAL HIGHLIGHTS**

- Double-digit revenue growth continues, with positive net operating cashflow continuing to emerge.
- FY25 YTD unaudited pro-forma revenue of \$22 m (to 31 Mar 2025).
- Recurring revenue now represents ~40% of total revenue, up from ~10 % in FY24.
- Q3 FY25 cash receipts up 92% PcP to \$12.5 m, bringing FY25 YTD receipts to \$27.6 m.
- Q3 FY25 operating cash flow of \$2.3m versus \$0.1m in Q2 FY25 and \$(4.2)m in Q1 FY25.
- Cash & cash equivalents of \$4.1 m at 31 Mar 2025 (vs \$3.1 m at 31 Dec 2024).
- Evaluating several well progressed inorganic growth opportunities.
- ~\$2 m VAT credit (announced 31 Mar 2025) will offset withholding-tax payments over the next three quarters, further supporting liquidity.

**OPERATIONAL HIGHLIGHTS**

- QuestIT, the AI subsidiary of Vection, has been named one of only three "Cool Vendors in Digital Humans for Websites" by Gartner (2025 report), validating the group's leadership in human-centric AI avatars.
- Places QuestIT in an elite company alongside past Gartner Cool Vendors such as Airbnb, Slack, Dropbox and Instagram, reinforcing the market-shaping potential of Vection's AI technology.
- TDB ARR wins:
  - additional \$0.6 m ARR signed in April.
  - total \$1.3m ARR from 38 new clients since acquisition.
- Defence momentum:
  - \$1.8m contract (ASX: 6 Jan 2025).
  - \$4m extension (ASX: 5 Feb 2025).
- Dell Technologies Titanium Partner status achieved (ASX: 10 Feb 2025).
- Global distribution expansion:
  - SmartEngineering (Europe: \$0.9 m by 2027).
  - EnginSoft (Europe: \$0.6m by 2027).
  - Augmentalex (France: \$0.6m by 2027).
  - Synergy (Bulgaria: \$0.6m by 2027).
  - Totalplay (Mexico: \$0.7m by 2028).
  - Generali GC&C partnership (up to \$0.6m) underway, leveraging Apple Vision Pro for safety training.
  - CareAR (Xerox) alliance established, integrating EnWorks and 3DFrame into CareAR Assist to accelerate US market entry.

**VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

**GLOBAL OFFICES**

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

**WEBSITE**
[www.vection-technologies.com](http://www.vection-technologies.com)
**REGISTERED OFFICE**

 Level 4, Building C, Garden Office Park, 355  
 Scarborough Beach Road,  
 Osborne Park WA 6017 - Australia

**CORPORATE HIGHLIGHTS**

- Integration of TDB completed with AI sales engine embedded across global operations.
- Strengthened board with ex-Apple COO, Marco Landi, as Independent Chair and Cameron Petricevic as an independent non-executive director.
- The group continues to explore inorganic growth opportunities.

Gianmarco Biagi, Managing Director, commented: *"Our performance for the March quarter underscores the scalability of Vection's business model. Cash receipts soared to \$12.5m, nearly double what we achieved in the December quarter, while effective cost management translated that top-line growth into a \$2.3m operating cash inflow, our best quarterly result so far this financial year."*

*"From a strategic standpoint, we focused on three key pillars of long-term value creation. First, our annual recurring revenue grew with an additional \$0.6m in new AI subscriptions from QuestIT, bringing our total post-acquisition ARR wins to \$1.3m. Second, we bolstered our defence credentials with a \$4m contract extension and a new \$1.8m award, both supported by Dell Edge infrastructure. Our status as a Dell Technologies Titanium Partner enhances this, offering co-marketing opportunities, ambassador support, and access to their roadmap. Third, four multi-year distribution agreements across Europe and Latin America have secured at least \$2.8m in future SaaS sales, expanding our presence in high-growth industrial, engineering, and telecom sectors."*

*"Throughout the quarter, our innovation credentials received further validation as Gartner recognised QuestIT as one of only three 'Cool Vendors in Digital Humans for Websites' globally for 2025. This independent acknowledgment positions our emotion-aware, sign-language-capable avatars alongside past groundbreaking brands like Airbnb and Slack, significantly enhancing Vection's visibility with global enterprise decision-makers."*

*"The one-off ~\$2m VAT credit, which will alleviate withholding tax liabilities over the next three quarters, further enhances our liquidity profile and provides working capital for product innovation and market expansion. With recurring revenue nearing 40 % of total sales, a solid contracted pipeline, and an expanding global distribution network, Vection is entering the final quarter of FY25 with improved revenue visibility and the financial agility to boost growth while enhancing cash generation."*

**COMPANY FINANCIAL OVERVIEW:**

Vection concludes the third quarter with positive operational cash flow and, following a strong performance report for the first six months, confirms a positive trend in results in this March quarterly report. This indicates a movement towards positive EBITDA and cash flow as the Company enters its sixth year.

**VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

**GLOBAL OFFICES**

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

**WEBSITE**

[www.vection-technologies.com](http://www.vection-technologies.com)

**REGISTERED OFFICE**

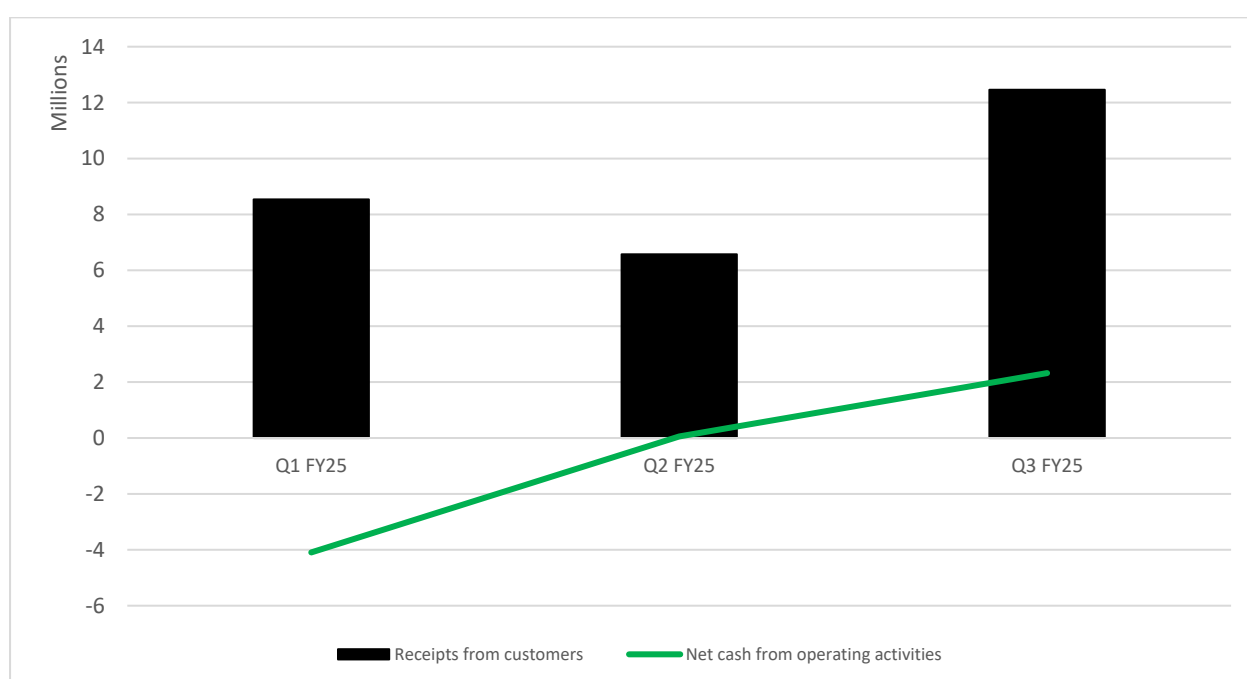
Level 4, Building C, Garden Office Park, 355  
Scarborough Beach Road,  
Osborne Park WA 6017 - Australia

Unaudited pro-forma revenue for the nine months to 31 March 2025 totalled \$21.8m, up from \$17.4 m for 1H FY25. The uplift reflects accelerating enterprise adoption of Vection's AI-enabled XR platforms and the successful integration of TDB. At quarter-end, trade receivables of \$10.8m provide strong visibility into Q4 cash collections.

Recurring revenue continues to grow, accounting for nearly 40% of total sales, up from about 10% in FY24. This growth is also fueled by QuestIT's post-acquisition annual recurring revenue ("ARR") gains of \$1.3m and the expansion of new SaaS and distribution agreements.

#### QUARTERLY CASH-FLOW SUMMARY:

Figure 1 shows cash receipts and net cash from operating activities in the Q1-Q3 FY25 period:



At 31 March 2025, the Company held cash and cash equivalents of \$4.1m (31 December 2024: \$3.1m) Cash receipts for Q3 FY25 were \$12.5m.

Q3 FY25 operating cash inflows were positive \$2.3m, improving significantly from \$0.1m in Q2 FY25 and \$(4.2)m in Q1 FY25.

Cash outflows from investing activities in Q3 FY25 totalled \$0.6m, primarily directed toward technology development and intellectual property investments for future growth.

Cash outflows for business activities totalled \$9.2 m for the quarter, with the breakdown as follows: administration: \$0.9m; R&D, staff costs, and operating cost of sales: \$8.1m; advertising, marketing, and leased assets: \$0.2m.

#### VECTION TECHNOLOGIES LTD

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

#### GLOBAL OFFICES

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

#### WEBSITE

[www.vection-technologies.com](http://www.vection-technologies.com)

#### REGISTERED OFFICE

Level 4, Building C, Garden Office Park, 355  
 Scarborough Beach Road,  
 Osborne Park WA 6017 - Australia

At the end of the quarter, the Company reported receivables of \$10.8m.

In the quarter, the company reduced debt by approximately \$0.8 million, but following the acquisition and consolidation of TDB to introduce the artificial intelligence product lines, the Company's gross debt rose to \$18.7 million, compared to \$9.7 million at the end of the previous quarter. The debt portfolio is now divided: a) \$12.6 million dollars of long-term loans (on average 5 years and without the possibility of withdrawal by the banks), the weighted average interest rate ("WAIR") is ~3-4% b) \$6.1 million in short-term facilities (self-lodging, i.e. consisting mainly of factoring loans backed by customer receivables), the weighted average interest rate ("WAIR") is ~5-6 %.

Vection will continue to utilise factoring loans as part of its working capital management. In the near term and importantly, given the emergence of positive net operating cash flow in the business, has launched a debt reduction plan which is expected to eliminate the remainder of the debt in the short-medium timeframe.

#### **OPERATIONAL OVERVIEW:**

##### **AI momentum and Gartner recognition**

In the March quarter, Vection's strategic early investment in human-centric artificial intelligence demonstrated significant commercial traction. After the January acquisition of The Digital Box (and QuestIT), the subsidiary contributed an additional \$0.6m in annual recurring revenue, bringing the total post-acquisition ARR to \$1.3m with thirty-eight customers. This sales achievement was further validated by industry recognition, as Gartner named QuestIT one of three "Cool Vendors in Digital Humans for Websites" for 2025. This accolade elevates Vection's emotion-aware, sign-language-capable avatars alongside esteemed past honorees like Airbnb and Slack, enhancing the Group's credibility with global CIOs and chief experience officers.

##### **Defence and government expansion**

Vection has significantly enhanced its credentials in mission-critical settings. Following a \$1.8m defence award announced in January, the same classified client granted a \$4m extension in February, raising the total defence contracts to over \$5.8m, which will be recognised in FY25. This delivery is backed by Dell PowerEdge XR infrastructure. Vection's recent Dell Technologies Titanium Partner status upgrade offers ambassador-level engineering support and early access to product roadmaps—benefits that will directly support future national security tenders.

#### ■ **VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

#### ■ **GLOBAL OFFICES**

■ PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

#### ■ **WEBSITE**

[www.vection-technologies.com](http://www.vection-technologies.com)

#### ■ **REGISTERED OFFICE**

Level 4, Building C, Garden Office Park, 355  
Scarborough Beach Road,  
Osborne Park WA 6017 - Australia

#### Distribution network growth across EMEA and the Americas

The Group has entered into four multi-year distribution agreements that unlock high-growth opportunities in the industrial and telecom sectors. SmartEngineering in Italy has pledged \$0.9m in sales by 2027, while EnginSoft targets Italy, France, and Germany with a goal of \$0.6m within the same timeframe. Augmentalex will focus on France, and Synergy will establish a presence in Bulgaria; collectively, these continental partners have committed to a minimum of \$2.3m in sales milestones. In Mexico, Totalplay has finalised its first purchase under a three-year exclusivity deal with a minimum revenue of \$0.7m, providing Vection with a strategic entry point into Latin America.

#### Enterprise engagements and sector diversification

Generali GC&C has enhanced its immersive safety program in the insurance sector by utilising Apple Vision Pro, 3DFrame, and EnWorks, achieving first-year revenue of \$270k with the potential to expand to the entire risk-engineering community. The partnership with CareAR (Xerox) integrates EnWorks and 3DFrame into the CareAR Assist platform, broadening Vection's reach within the US enterprise market through Xerox's clientele. Additionally, earlier successes, such as the \$3.6m Cometa classroom project, are progressing well, with the first high schools in Italy now implementing XR-enabled lessons.

#### Leadership, culture and integration

The appointments of ex-Apple COO Marco Landi as Independent Chair and capital markets expert Cameron Petricevic as Independent Director have enhanced governance and expanded Vection's strategic connections. Integrating over ninety QuestIT employees is finalised, bringing advanced AI research capabilities and multilingual sales support. Along with the Group's larger geographic presence and established technology stack, Vection approaches the last quarter of FY25 with a definite route to ongoing revenue growth and enhanced cash generation.

#### TECHNOLOGY & PRODUCT UPDATE:

Gartner's Cool Vendor designation is an independent endorsement for a select group of technology pioneers whose solutions disrupt the market. QuestIT has earned this recognition for its digital humans, who are emotion-aware and capable of using sign language, significantly enhancing human engagement in online settings to be more inclusive and accessible. Previous recipients of the Cool Vendor honour include notable names like Airbnb, Slack, Dropbox, and Instagram, placing Vection's AI division among distinguished peers and providing QuestIT with immediate credibility among C-suite executives, analysts, and channel partners.

This recognition amplifies Vection's market momentum across verticals such as healthcare, public administration, and enterprise customer experience. It enhances the brand equity of the INTEGRATEDXR<sup>®</sup> portfolio, strengthens pipeline discussions with potential distributors, and prepares the group to transition high-profile reference projects, such as those at Massachusetts General Hospital and the City of Turin, into large-scale, recurring revenue implementations.

The INTEGRATEDXR<sup>®</sup> ecosystem is advancing the integration of real-time AI with spatial computing. EnWorks XR has received certification for ruggedised Dell edge servers, providing low-latency intelligence specifically designed for aircraft maintenance and field service professionals. Thanks to a collaboration with DigiLens, Vection's software comes pre-installed on ARGO wave-guide smart glasses, which offers hands-free guidance and data visualisation for defence, emergency

#### VECTION TECHNOLOGIES LTD

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

#### GLOBAL OFFICES

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

#### WEBSITE

[www.vection-technologies.com](http://www.vection-technologies.com)

#### REGISTERED OFFICE

Level 4, Building C, Garden Office Park, 355  
 Scarborough Beach Road,  
 Osborne Park WA 6017 - Australia

response, and heavy industry teams. These improvements in the platform develop a cohesive architecture that is available for subscription licensing across various sectors.

**OUTLOOK:**

As we move forward in FY25, our primary focus will be strengthening our recurring revenue model. Our strategy aims to enhance subscription and ARR streams simultaneously across EMEA, the Americas, and APAC, ensuring a more significant portion of each new contract yields stable, high-margin cash flow. We will rely significantly on our strategic partners to achieve this. Dell's Titanium-level support keeps us at the forefront of defence bids; DigiLens provides us with a unique position in wearable hardware for industrial and emergency-response applications; and Totalplay's telecom presence is helping us penetrate markets in Latin America, while our new distributors expand our influence within Europe's engineering and education sectors. Our debt reduction strategy has also already begun and we are evaluating several inorganic growth opportunities.

The cross-sell momentum between QuestIT's AI capabilities and the wider INTEGRATEDXR<sup>®</sup> platform is equally vital. By integrating generative AI avatars into our existing XR workflows, we can create attractive upselling opportunities, expand our gross margins, and convert a significant portion of our revenue into operating cash flow. We will continue to invest in this high-return innovation, maintaining the disciplined capital allocation that has firmly positioned our operating cash flow in the black this quarter.

With an increasing base of subscription revenue, \$34m in contracted revenue, and a product roadmap supported by proprietary intellectual property, we are optimistic about achieving year-on-year revenue growth and further improvements in cash flow through the remainder of FY25, setting Vection up for value creation in the growing AI and XR markets.

**LISTING RULE 4.7C3:**

The aggregate payments to related parties and their associates included in the current quarter cash flows from operating activities totalled ~\$160k. These payments consisted of Directors' fees and salaries paid to directors. All payments were on normal commercial terms.

**AUTHORISATION:**

This ASX release is authorised by the Board of Directors of Vection Technologies Limited.

**ENDS**

**INVESTOR RELATIONS CONTACT DETAILS:**

Gianmarco Biagi - Managing Director (Europe Based)  
Email: [gianmarco.biagi@vection-technologies.com](mailto:gianmarco.biagi@vection-technologies.com)

Cameron Petricevic - Independent, Non-Executive Director (Australia Based)  
Email: [cameron.petricevic@vection-technologies.com](mailto:cameron.petricevic@vection-technologies.com)

**VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

**GLOBAL OFFICES**

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

**WEBSITE**

[www.vection-technologies.com](http://www.vection-technologies.com)

**REGISTERED OFFICE**

Level 4, Building C, Garden Office Park, 355  
Scarborough Beach Road,  
Osborne Park WA 6017 - Australia

**ABOUT VECTION TECHNOLOGIES:**

Vection Technologies is a growing enterprise-focused company that helps businesses bridge the physical and digital worlds. We help organisations leverage their 3D data via powerful extended reality (XR) interfaces that foster collaboration and learning, grow sales and more.

Vection Technologies is listed on the Australian Securities Exchange (ASX) with ticker code VR1, and trades on the U.S. over-the-counter (OTC) markets under the symbol VCTNY.

For more information, please visit: [www.vection-technologies.com](http://www.vection-technologies.com)

**FORWARD-LOOKING STATEMENTS:**

Certain statements made in this release are forward-looking statements. These forward-looking statements are not historical facts but rather are based on Vection Technologies' current expectations, estimates and projections about the industry in which Vection Technologies operates, and beliefs and assumptions. Forward-looking statements can generally be identified by the use of forward-looking words such as 'anticipate', 'believe', 'expect', 'project', 'forecast', 'estimate', 'likely', 'intend', 'should', 'will', 'could', 'may', 'target', 'plan' and other similar expressions within the meaning of securities laws of applicable jurisdictions. Indications of, guidance, or outlook on future earnings, distributions, financial position, or performance are also forward-looking statements. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond the control of Vection Technologies, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. The Company cautions shareholders and prospective shareholders not to place undue reliance on these forward-looking statements, which reflect the view of Vection Technologies only as of the date of this release. There can be no assurance that actual outcomes will not differ materially from these forward-looking statements. The forward-looking statements made in this release relate only to events as of the date on which the statements are made. Vection Technologies has no obligation to release publicly any revisions or updates to these forward-looking statements to reflect events, circumstances or unanticipated events occurring after the date of this release except as required by law or by any appropriate regulatory authority.

**GLOSSARY:**

INTEGRATEDXR<sup>®</sup> is the Company's solutions and service suite, from Virtual Reality (VR), Augmented Reality (AR) and Mixed Reality (MR) technologies to Metaverse, ICT Infrastructure and devices, Kiosks, 3D Modeling and Rendering services and Artificial Intelligence (AI). Vection Technologies seeks to help businesses bridge the physical and digital worlds, through a unique INTEGRATEDXR<sup>®</sup> experience.

**VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

**GLOBAL OFFICES**

PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

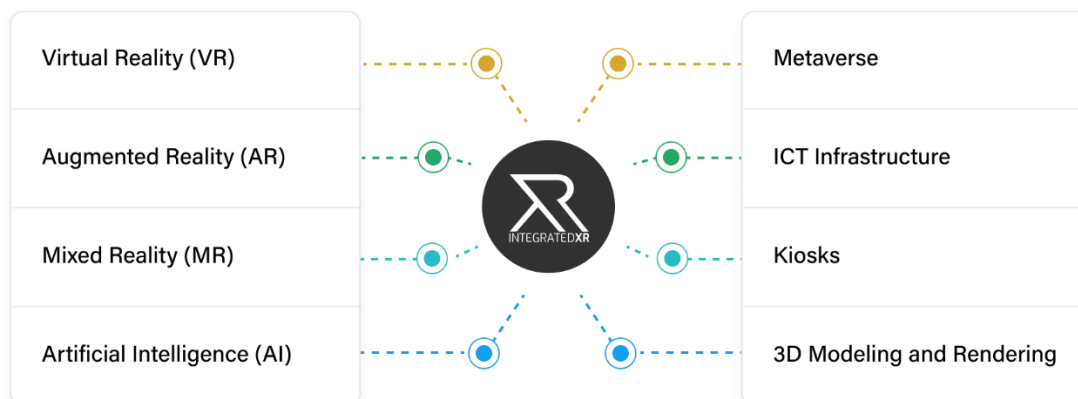
**WEBSITE**

[www.vection-technologies.com](http://www.vection-technologies.com)

**REGISTERED OFFICE**

Level 4, Building C, Garden Office Park, 355  
Scarborough Beach Road,  
Osborne Park WA 6017 - Australia

Chart 1 shows the INTEGRATEDXR® solutions suite technology framework:



■ **VECTION TECHNOLOGIES LTD**

ASX:VR1; OTC:VCTNY | ACN: 614 814 041

■ **GLOBAL OFFICES**

■ PERTH | SYDNEY | SAN FRANCISCO | MILAN | BOLOGNA | ROME | BARI | ABU DHABI | AHMEDABAD

■ **WEBSITE**

[www.vection-technologies.com](http://www.vection-technologies.com)

■ **REGISTERED OFFICE**

Level 4, Building C, Garden Office Park, 355  
 Scarborough Beach Road,  
 Osborne Park WA 6017 - Australia



## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

VECTION TECHNOLOGIES LIMITED

**ABN**

93 614 814 041

**Quarter ended ("current quarter")**

31 MARCH 2025

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (9 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	12,499	27,606
1.2 Payments for		
(a) research and development	(199)	(799)
(b) product manufacturing and operating costs	(5,987)	(20,584)
(c) advertising and marketing	(121)	(155)
(d) leased assets	(141)	(361)
(e) staff costs	(1,965)	(4,565)
(f) administration and corporate costs	(937)	(1,914)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	3
1.5 Interest and other costs of finance paid	(546)	(893)
1.6 Income taxes paid	(308)	(447)
1.7 Government grants and tax incentives	-	170
1.8 Other (provide details if material)	-	7
<b>1.9 Net cash from / (used in) operating activities</b>	<b>2,295</b>	<b>(1,930)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire or for:		
(a) entities	(153)	(217)
(b) businesses	-	-
(c) property, plant and equipment	-	(820)
(d) investments	-	-
(e) intellectual property	(461)	(2,529)
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Cash and cash equivalents acquired from acquisition	79	79
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>(535)</b>	<b>(3,487)</b>

<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	521	2,521
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(132)
3.5	Proceeds from borrowings	2,531	10,044
3.6	Repayment of borrowings	(4,302)	(10,729)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (prior period reclassification)	438	2
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(812)</b>	<b>1,707</b>

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	3,112	7,602
4.2	Net cash from / (used in) operating activities (item 1.9 above)	2,295	(1,930)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(535)	(3,487)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(812)	1,707
4.5	Effect of movement in exchange rates on cash held	111	279
4.6	<b>Cash and cash equivalents at end of period</b>	<b>4,171</b>	<b>4,171</b>

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	4,171	3,112*
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details if material)	-	-
5.5	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>4,171</b>	<b>3,112</b>

\* In the Company's December 2024 Quarter Appendix 4C, it reported cash and cash equivalents of \$3,550,000. In the Company's December Half Year Report, due to a difference in classification of investments, the Company reported \$3,112,000 of cash and cash equivalents. The opening balance has been amended to reflect the Company's December Half Year Report.

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	160
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.		

<b>7.</b>	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>																																																																																																																																																								
7.1	Loan facilities	21,570	18,703																																																																																																																																																								
7.2	Credit standby arrangements	-	-																																																																																																																																																								
7.3	Other (please specify)	-	-																																																																																																																																																								
7.4	<b>Total financing facilities</b>	<b>21,570</b>	<b>18,703*</b>																																																																																																																																																								
7.5	<b>Unused financing facilities available at quarter end</b>		2,867																																																																																																																																																								
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.																																																																																																																																																										
	*Of the Total financing facilities, \$12.6M of the amount drawn relates to Long-term financing facilities i.e. this debt is not repayable for an extended period, up to 10 years.																																																																																																																																																										
	<b>Terms of the borrowings:</b> <b><u>Invoice/contract factoring facilities - maturity within 1 year (\$6.05M)</u></b> <table> <tr> <th>Provider</th><th>Facility</th><th>Security</th><th>Interest</th></tr> <tr> <td>MPS</td><td>Invoice finance</td><td>Unsecured</td><td>5.14%</td></tr> <tr> <td>Intesa San Paolo</td><td>Invoice finance</td><td>Unsecured</td><td>5.10%</td></tr> <tr> <td>Unicredit</td><td>Invoice finance</td><td>Unsecured</td><td>4.29%</td></tr> <tr> <td>Banca Chianti Credito Cooperativo</td><td>Contract finance</td><td>Unsecured</td><td>4.95%</td></tr> </table> <b><u>Short term (current) loan - maturity within 1 year (\$0.06M)</u></b> <table> <tr> <th>Provider</th><th>Facility</th><th>Security</th><th>Interest</th></tr> <tr> <td>Intesa San Paolo</td><td>Bank Loan facility</td><td>Secured</td><td>1.75% - 10.26%</td></tr> <tr> <td>Banca di Bologna</td><td>Bank Loan facility</td><td>Secured</td><td>4.67% - 4.92%</td></tr> <tr> <td>IFIS per digital</td><td>Bank Loan</td><td>Unsecured</td><td>7.36%</td></tr> <tr> <td>UNICREDIT</td><td>Bank Loan</td><td>Secured</td><td>9.80%</td></tr> <tr> <td>MPS</td><td>Bank Loan</td><td>Secured</td><td>5.63%</td></tr> <tr> <td>Banco BPM</td><td>Bank Loan</td><td>Secured</td><td>7.60%</td></tr> <tr> <td>BPER</td><td>Bank Loan facility</td><td>Secured</td><td>4.42% - 9.42%</td></tr> <tr> <td>BNL</td><td>Bank Loan</td><td>Unsecured</td><td>5.96%</td></tr> <tr> <td>UNICREDIT</td><td>Bank Loan</td><td>Unsecured</td><td>4.29%</td></tr> </table> <b><u>Long dated maturity loans (\$12.60M)</u></b> <table> <tr> <th>Provider</th><th>Facility</th><th>Security/Expiry</th><th>Interest</th></tr> <tr> <td>Banca Chianti Credito Cooperativo</td><td>Bank Loan</td><td>Secured / 2031</td><td>5.65%</td></tr> <tr> <td>Banca Ifis</td><td>Bank Loan</td><td>Secured / 2031</td><td>7.36%</td></tr> <tr> <td>Banco BPM</td><td>Bank Loan facility</td><td>Secured / June 2026 &amp; 2027</td><td>1.25% - 1.40%</td></tr> <tr> <td>Banco di Sardegna</td><td>Bank Loan</td><td>Secured / 2031</td><td>7.00%</td></tr> <tr> <td>Borsa del Credito</td><td>Bank Loan facility</td><td>Secured / 2027 &amp; 2030</td><td>9.63% - 10.43%</td></tr> <tr> <td>BPER</td><td>Bank Loan</td><td>Secured / 2027 &amp; 2029</td><td>2.88% - 6.50%</td></tr> <tr> <td>BPPB</td><td>Bank Loan</td><td>Secured / 2027</td><td>3.98%</td></tr> <tr> <td>Credimi- Lumen spv srl</td><td>Bank Loan</td><td>Secured / 2027</td><td>9.18%</td></tr> <tr> <td>Credimi-Perseveranza</td><td>Bank Loan</td><td>Secured / 2029</td><td>6.39%</td></tr> <tr> <td>Dell Financial</td><td>Bank Loan</td><td>Secured / 2027</td><td>5.27%</td></tr> <tr> <td>Fondo Crescita</td><td>Bank Loan</td><td>Secured / 2030</td><td>0.05%</td></tr> <tr> <td>MCC Fabbrica intelligente</td><td>Bank Loan</td><td>Secured / 2029</td><td>0.17%</td></tr> <tr> <td>Mediocredito Centrale Invitalia</td><td>Bank Loan</td><td>Secured / 2027</td><td>3.98%</td></tr> <tr> <td>MPS</td><td>Bank Loan facility</td><td>Secured / 2027 &amp; 2030</td><td>0.45% - 3.74%</td></tr> <tr> <td>MPS</td><td>Bank Loan</td><td>Secured 60% / 2028</td><td>2.10%</td></tr> <tr> <td>MPS</td><td>Bank Loan</td><td>Secured 80% / 2029</td><td>1.67%</td></tr> <tr> <td>Obbligazioni</td><td>Bank Loan</td><td>Secured / 2035</td><td>7.00%</td></tr> <tr> <td>Opym</td><td>Bank Loan</td><td>Secured / 2029</td><td>11.90%</td></tr> <tr> <td>SGRAFFETTO</td><td>Bank Loan</td><td>Secured / 2027</td><td>5.00%</td></tr> <tr> <td>Simest</td><td>Bank Loan</td><td>Secured / 2030</td><td>0.01%</td></tr> <tr> <td>SMART&amp;START</td><td>Bank Loan</td><td>Secured / 2034</td><td>0.01%</td></tr> <tr> <td>Unicredit</td><td>Bank Loan facility</td><td>Secured / 2030</td><td>2.64% - 3.59%</td></tr> </table>			Provider	Facility	Security	Interest	MPS	Invoice finance	Unsecured	5.14%	Intesa San Paolo	Invoice finance	Unsecured	5.10%	Unicredit	Invoice finance	Unsecured	4.29%	Banca Chianti Credito Cooperativo	Contract finance	Unsecured	4.95%	Provider	Facility	Security	Interest	Intesa San Paolo	Bank Loan facility	Secured	1.75% - 10.26%	Banca di Bologna	Bank Loan facility	Secured	4.67% - 4.92%	IFIS per digital	Bank Loan	Unsecured	7.36%	UNICREDIT	Bank Loan	Secured	9.80%	MPS	Bank Loan	Secured	5.63%	Banco BPM	Bank Loan	Secured	7.60%	BPER	Bank Loan facility	Secured	4.42% - 9.42%	BNL	Bank Loan	Unsecured	5.96%	UNICREDIT	Bank Loan	Unsecured	4.29%	Provider	Facility	Security/Expiry	Interest	Banca Chianti Credito Cooperativo	Bank Loan	Secured / 2031	5.65%	Banca Ifis	Bank Loan	Secured / 2031	7.36%	Banco BPM	Bank Loan facility	Secured / June 2026 & 2027	1.25% - 1.40%	Banco di Sardegna	Bank Loan	Secured / 2031	7.00%	Borsa del Credito	Bank Loan facility	Secured / 2027 & 2030	9.63% - 10.43%	BPER	Bank Loan	Secured / 2027 & 2029	2.88% - 6.50%	BPPB	Bank Loan	Secured / 2027	3.98%	Credimi- Lumen spv srl	Bank Loan	Secured / 2027	9.18%	Credimi-Perseveranza	Bank Loan	Secured / 2029	6.39%	Dell Financial	Bank Loan	Secured / 2027	5.27%	Fondo Crescita	Bank Loan	Secured / 2030	0.05%	MCC Fabbrica intelligente	Bank Loan	Secured / 2029	0.17%	Mediocredito Centrale Invitalia	Bank Loan	Secured / 2027	3.98%	MPS	Bank Loan facility	Secured / 2027 & 2030	0.45% - 3.74%	MPS	Bank Loan	Secured 60% / 2028	2.10%	MPS	Bank Loan	Secured 80% / 2029	1.67%	Obbligazioni	Bank Loan	Secured / 2035	7.00%	Opym	Bank Loan	Secured / 2029	11.90%	SGRAFFETTO	Bank Loan	Secured / 2027	5.00%	Simest	Bank Loan	Secured / 2030	0.01%	SMART&START	Bank Loan	Secured / 2034	0.01%	Unicredit	Bank Loan facility	Secured / 2030	2.64% - 3.59%
Provider	Facility	Security	Interest																																																																																																																																																								
MPS	Invoice finance	Unsecured	5.14%																																																																																																																																																								
Intesa San Paolo	Invoice finance	Unsecured	5.10%																																																																																																																																																								
Unicredit	Invoice finance	Unsecured	4.29%																																																																																																																																																								
Banca Chianti Credito Cooperativo	Contract finance	Unsecured	4.95%																																																																																																																																																								
Provider	Facility	Security	Interest																																																																																																																																																								
Intesa San Paolo	Bank Loan facility	Secured	1.75% - 10.26%																																																																																																																																																								
Banca di Bologna	Bank Loan facility	Secured	4.67% - 4.92%																																																																																																																																																								
IFIS per digital	Bank Loan	Unsecured	7.36%																																																																																																																																																								
UNICREDIT	Bank Loan	Secured	9.80%																																																																																																																																																								
MPS	Bank Loan	Secured	5.63%																																																																																																																																																								
Banco BPM	Bank Loan	Secured	7.60%																																																																																																																																																								
BPER	Bank Loan facility	Secured	4.42% - 9.42%																																																																																																																																																								
BNL	Bank Loan	Unsecured	5.96%																																																																																																																																																								
UNICREDIT	Bank Loan	Unsecured	4.29%																																																																																																																																																								
Provider	Facility	Security/Expiry	Interest																																																																																																																																																								
Banca Chianti Credito Cooperativo	Bank Loan	Secured / 2031	5.65%																																																																																																																																																								
Banca Ifis	Bank Loan	Secured / 2031	7.36%																																																																																																																																																								
Banco BPM	Bank Loan facility	Secured / June 2026 & 2027	1.25% - 1.40%																																																																																																																																																								
Banco di Sardegna	Bank Loan	Secured / 2031	7.00%																																																																																																																																																								
Borsa del Credito	Bank Loan facility	Secured / 2027 & 2030	9.63% - 10.43%																																																																																																																																																								
BPER	Bank Loan	Secured / 2027 & 2029	2.88% - 6.50%																																																																																																																																																								
BPPB	Bank Loan	Secured / 2027	3.98%																																																																																																																																																								
Credimi- Lumen spv srl	Bank Loan	Secured / 2027	9.18%																																																																																																																																																								
Credimi-Perseveranza	Bank Loan	Secured / 2029	6.39%																																																																																																																																																								
Dell Financial	Bank Loan	Secured / 2027	5.27%																																																																																																																																																								
Fondo Crescita	Bank Loan	Secured / 2030	0.05%																																																																																																																																																								
MCC Fabbrica intelligente	Bank Loan	Secured / 2029	0.17%																																																																																																																																																								
Mediocredito Centrale Invitalia	Bank Loan	Secured / 2027	3.98%																																																																																																																																																								
MPS	Bank Loan facility	Secured / 2027 & 2030	0.45% - 3.74%																																																																																																																																																								
MPS	Bank Loan	Secured 60% / 2028	2.10%																																																																																																																																																								
MPS	Bank Loan	Secured 80% / 2029	1.67%																																																																																																																																																								
Obbligazioni	Bank Loan	Secured / 2035	7.00%																																																																																																																																																								
Opym	Bank Loan	Secured / 2029	11.90%																																																																																																																																																								
SGRAFFETTO	Bank Loan	Secured / 2027	5.00%																																																																																																																																																								
Simest	Bank Loan	Secured / 2030	0.01%																																																																																																																																																								
SMART&START	Bank Loan	Secured / 2034	0.01%																																																																																																																																																								
Unicredit	Bank Loan facility	Secured / 2030	2.64% - 3.59%																																																																																																																																																								

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	2,295
8.2	Cash and cash equivalents at quarter end (item 4.6)	4,171
8.3	Unused finance facilities available at quarter end (item 7.5)	2,867
8.4	Total available funding (item 8.2 + item 8.3)	7,038
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	N/A
<p><i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i></p>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: n/a	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: n/a	
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	Answer: n/a	
<p><i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i></p>		

## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 28 April 2025

Authorised by: By the Board

## Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: *Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.