

ANAGENICS

ASX ANNOUNCEMENT ANAGENICS LIMITED (ASX: AN1) – Q3 ACTIVITY & COMPANY UPDATE

SYDNEY, 29 April 2024

Commentary on Q3 FY24 performance

Cash receipts from customers and other income for the quarter were \$2.7M (Q3 FY23: \$2.4M) representing an improvement of \$0.3M (13%) on the prior corresponding period.

Total cash payments made to suppliers and employees in Q3 FY24 were approximately \$3.5M (Q3 FY23: \$3.0M).

Continued cost out initiatives and management

Non-Executive Directors have agreed to pause their fees effective 1st February 2024 which will continue indefinitely as part of corporate cost saving measures outlined in the announcement “Organisational Changes” 8 March 2024.

Senior members of the executive management team Matthew Dudek (CFO & Company Secretary) and Domenic Burg (COO) have agreed to finalise their employment with the company prior to July 31, 2024 assisting the transition to a lower cost base. Overall headcount has reduced from 37 to 20 over the last 6 months, supporting a pathway to a profitable base.

Karen Matthews is leading the business as CEO, continuing to refine the underlying BLC Cosmetics business and execute on its forward strategy. In addition to the ongoing cost out initiatives, the business continues to refine its brands and range planning process, with a focus on inventory management and cash conversion of stock.

Share Placement and M&A activity

As announced previously (ASX: “Placement” – Wednesday 7 February 2024), Anagenics successfully completed a multi tranche share placement of new fully paid ordinary shares. Total final cash proceeds from the equity raise equalled \$1.3M (net of transactions costs). Approximately \$0.6M (tranche 1) was received in Q3 F24, with the balance of the cash proceeds \$0.65M (tranche 2) was subsequently majority approved by shareholders and banked in mid-April 2024.

Anagenics continues to assess M&A opportunities, taking a cautious approach in the current macroeconomic environment.

Approved for release by the Board of Directors.

Sandy Beard
Chairman

info@anagenics.com
+61 412 308 263

ANAGENICS

Anagenics Limited (ASX: AN1)

Anagenics is a beauty, health & wellness business growing shareholder value through the global distribution and sales of its proprietary and licensed brands of differentiated, clinically validated anti-aging solutions. BLC Cosmetics Pty Ltd is Anagenics' wholly owned subsidiary focused on sales and distribution of leading Australian and international brands of cosmetic and wellness products. For further information, please see www.anagenics.com.

Forward looking statements

This announcement may have forward-looking statements that are subject to risks and uncertainties. Such statements involve known and unknown risks that may cause the actual results, performance or achievements of Anagenics to be materially different from the statements in this announcement. Actual results could differ materially depending on factors such as, amongst other, the availability of resources, regulatory environment, the results of marketing and sales activities and competition.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity
ANAGENICS LIMITED
ABN
69 111 304 119
Quarter ended ("current quarter")
31 March 2024

Consolidated statement of cash flows	Current quarter (3 months) \$A'000	Year to date (9 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	2,699	9,592
1.2 Payments for		
(a) research and development	3	(6)
(b) product manufacturing and operating costs	(1,452)	(4,732)
(c) advertising and marketing	(276)	(1,051)
(d) leased assets	-	-
(e) staff and director costs	(882)	(3,122)
(f) administration and corporate costs	(888)	(2,639)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	2	17
1.5 Interest and other costs of finance paid	(7)	(22)
1.6 Income taxes (paid) / refunded	-	6
1.7 Government grants and tax incentives	37	214
1.8 Other	-	-
1.9 Net cash from / (used in) operating activities	(764)	(1,743)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities (net)	-	-
(b) businesses	-	(100)
(c) property, plant and equipment	-	(84)
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter (3 months) \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities (net)	-	
	(b) businesses	-	49
	(c) property, plant and equipment	2	2
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	2	(133)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	646	646
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(36)	(36)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings & leasing	(43)	(147)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	567	463

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,350	2,567
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(764)	(1,743)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	2	(133)

Consolidated statement of cash flows		Current quarter (3 months) \$A'000	Year to date (9 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	567	463
4.5	Effect of movement in exchange rates on cash held	3	4
4.6	Cash and cash equivalents at end of period	1,158	1,158

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,018	1,210
5.2	Call deposits	140	140
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,158	1,350

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	124
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

7. Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	-	-
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
7.4 Total financing facilities	-	-
7.5 Unused financing facilities available at quarter end		-
7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.	<div style="border: 1px solid black; padding: 5px; min-height: 100px;"> N/A </div>	

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (item 1.9)	(764)
8.2 Cash and cash equivalents at quarter end (item 4.6)	1,158
8.3 Unused finance facilities available at quarter end (item 7.5)	-
8.4 Total available funding (item 8.2 + item 8.3)	1,158
8.5 Estimated quarters of funding available (item 8.4 divided by item 8.1)	1.5
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
Answer: Net operating cashflow is expected to improve as benefits continue to realise from recent business restructuring activities including staff redundancies and corporate cost out initiatives which were outlined per ASX announcement "H1 FY24 Results and Corporate Update" - 27 February 2024.	
8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
Answer: A recent share placement was completed, raising \$1.3M (net of costs). As announced on 7 February 2024 ("Placement"), this equity raise will be completed over two separate tranches with cash proceeds from the final tranche of approximately \$650K received on 17 April 2024 which has further improved the cash position of the Company.	

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes. BLC Cosmetics Pty Limited (BLC), a wholly owned subsidiary of Anagenics Limited and historically a profitable and cash positive business witnessing revenue increased over 15% on the prior year. This growth was primarily assisted by acquisition of Face MediGroup in late September 2023. In addition to the recent equity raise, the Board continues to actively pursue a merger and acquisition strategy which ultimately should add further scale and grow the Anagenics group as it targets profitability and positive cashflow in the near term.

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:29 April 2024.....

Authorised by: **Board of Directors – Anagenics Limited**.....
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.