




FY21 Investor Presentation

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MANAGING DIRECTOR &
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Making Water Work *Harder*



SciDev brings together world-class technology, chemistry and application expertise to solve pressing operational and environmental issues for the water, oil and gas, mining and construction markets

SciDev is a leader in the **environmental solutions market focused on water intensive industries. Our solutions allow our clients to:**



Recycle and reuse water



Reduce waste footprints and costs



Improve operational efficiencies

Our unique **solutions provide:**



The only commercialised, sustainable approach to tackle the global PFAS problem



Environmentally better outcomes for our clients when dealing with liquid wastes in the Mining, Construction and Oil & Gas verticals

SciDev target four global key verticals



Mining & Mineral Processing



Oil & Gas



Infrastructure & Construction



Water Treatment

1. FY21 included contribution from SciDev Water Services Pty Ltd, the acquirer of the Haldon business. Contribution from SciDev Water Services was recognised from 12 May 2021 to end of the financial year



SciDev Solutions



Addressable Market



FY21 Revenue¹



Mining & Mineral Processing

SciDev is an industry leader in solids-liquid separation in the mining and mineral processing sector.

US \$2bn

Global mineral processing chemistry market.

A\$15m



Oil & Gas

Engineered performance solutions to recycle, reuse and minimise oilfield water waste.

US \$2bn

Specialty and production chemical market in US oil and gas industry.

A\$15m



Infrastructure & Construction

Reduce costs and operational downtime in the infrastructure and construction sectors.

US \$1bn

Infrastructure and construction dewatering chemistry market.

A\$7m



Water Treatment

Leading environmental solution provider of BOO, D&C water treatment plants for nutrient, heavy metal and organic pollutant removal

US \$6bn

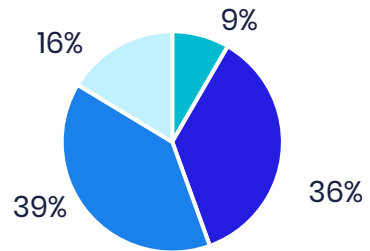
PFAS, municipal and industrial water treatment market.

A\$5m



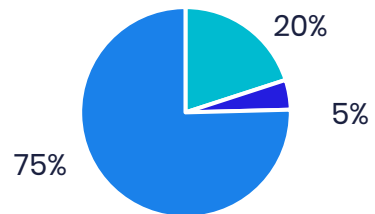
Continued Growth¹

FY21 Revenue Mix



■ Water ■ Mining ■ Oil ■ Infrastructure

FY21 Revenue Mix



■ Project ■ Services ■ Recurring

FY21
REVENUE

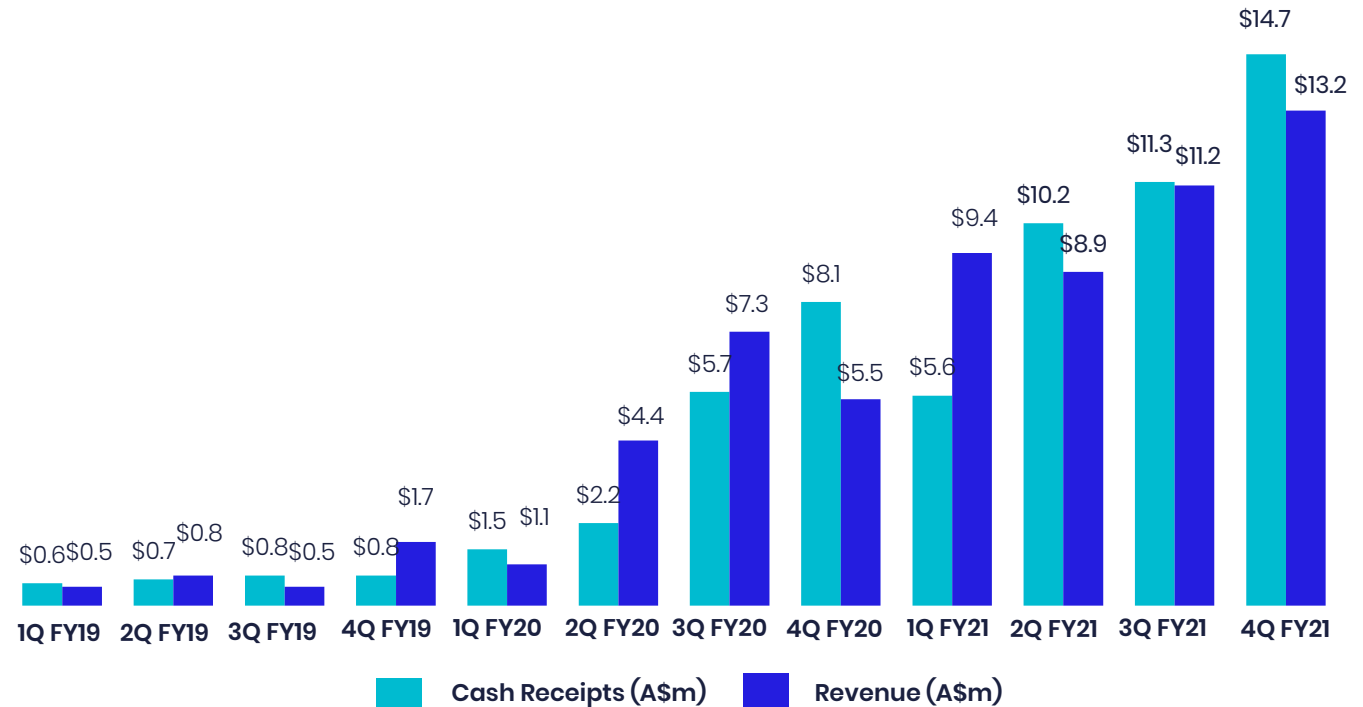
A\$42.5m

Revenue
VS FY20

+135%

FY21
NET PROFIT

A\$3.5m





Record Profit

A\$000	FY21 ¹	FY20	% CHANGE
Revenue	42,525	18,061	↑ 135%
Other Income	1,712	588	↑ 191%
Raw Materials, Consumables, Change in Inventory	-32,366	-14,955	↑ 116%
Employee expenses	-6,254	-2,845	↑ 120%
Other Expenses	-4,811	-3,125	↑ 54%
Profit (loss) after Tax	3,453	-875	↑ 495%
Cash and cash equivalents	7,010	4,481	↑ 56%



Operational Highlights

Extensive field trials conducted across a range of commodities

Strong growth in Water Treatment



Mineral Processing

- Continued innovation in mineral sands, delivering excellent outcomes at Iluka's Jacinth/Ambrosia
- Supply contract award with Société Le Nickel (a subsidiary of Eramet) to provide MaxiFlox® chemistry for SLN's New Caledonian nickel operations
- Expansion into iron ore with field qualifications announced at Fortescue Metal Group's Solomon Hub



Infrastructure & Construction

- Works were completed on CYP Design and Construction Joint Venture on the Melbourne Metro Tunnel
- Successful project delivery from the SciDev team opens opportunities within the tunnel boring section of the infrastructure sector on a global basis



Oil & Gas

- Extension of the relationship with ExxonMobil via purchase order for chemistry and associated professional services
- Successful transition from R&D to field validation of CatCheck® chemistry with BP in the Eagle Ford basin
- Activities in the Canadian oilsands industry are on track with progress outcomes to be reported in CY 2021



Water Treatment

- The acquisition of Haldon Industries' expanded SciDev's presence and complemented our existing technology in the rapidly growing Water Treatment & PFAS sectors
- SciDev Water Services was awarded the contract to design, construct and commission a Leachate Treatment Plant for Sydney's A\$2.6 billion Gateway Road Project

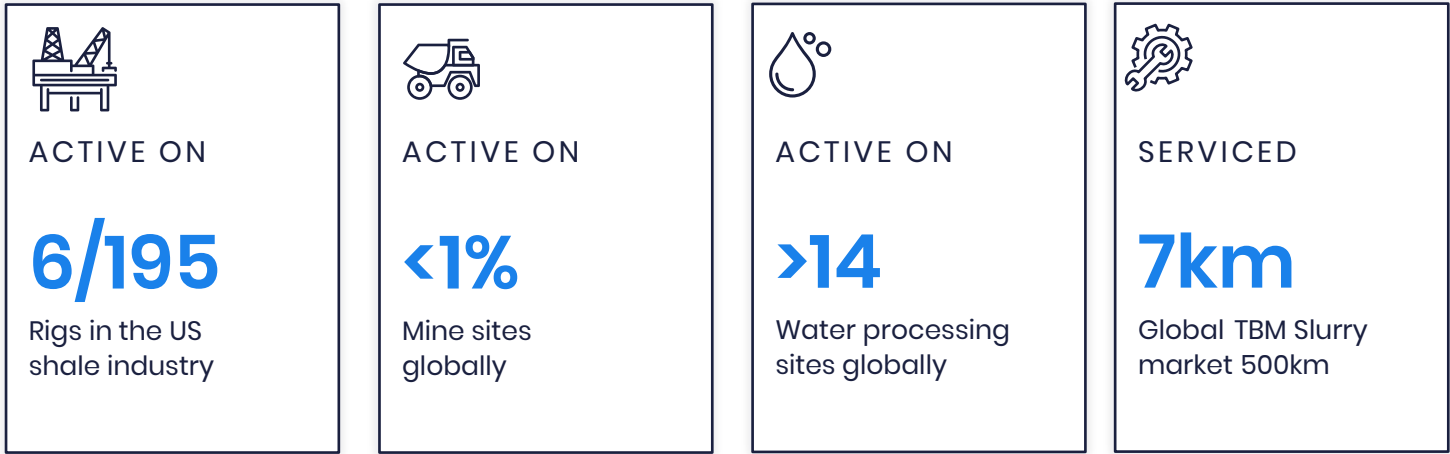
Our *Business*



The market *opportunity* & *competitive* landscape

SciDev is focused on delivering environmental solutions for water intensive industries which is a **US\$11 billion** sector within the broader **US\$100bn** global commodity chemistry market.

SciDev has significant opportunity for growth. Our current operational footprint is as follows:



THE COMPETITION

kemira

ENVIROPACIFIC

ECOLAB®

S SOLVAY

resource management
synergy



Bespoke solutions are our competitive advantage

Our unique combination of world-class technology, chemistry and application expertise enables us to deliver site-specific solutions to deliver better outcomes for our clients



60 PEOPLE

>80%

of our staff are tertiary educated as scientists, engineers, chemists, greatly aiding our business development process



RESREARCH

>150hrs

of research per client to develop a bespoke chemistry solution to meet their specific requirements



SOLUTIONS

12

new solutions developed and commercialised by SciDev to specifically address a clients unique environmental problem



EFFICIENCY

>20%

operational efficiency generated by our offer when we are the provider of services, technology and chemistry



COST SAVING

>20%

saving on a clients cost base by using SciDev chemistry and professional solutions when assessing the total cost of ownership (TOC)



THE PFAS SOLUTION

Polyfluoroalkyl substances (**PFAS**) are man made chemicals

PFAS remains in the environment resulting in **increasing levels of contamination**

Soil contaminated with PFAS presents **major excavation and soil management challenges** in large scale construction and infrastructure projects



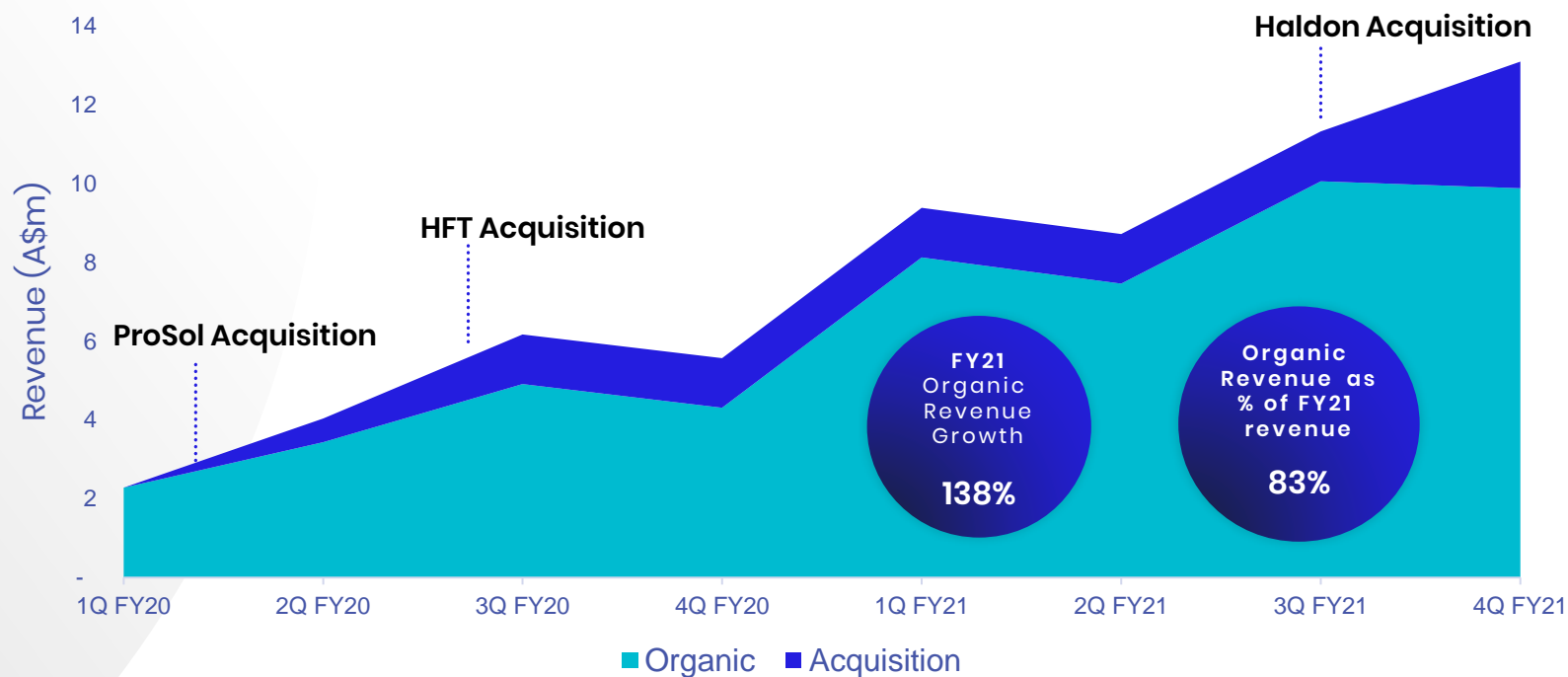
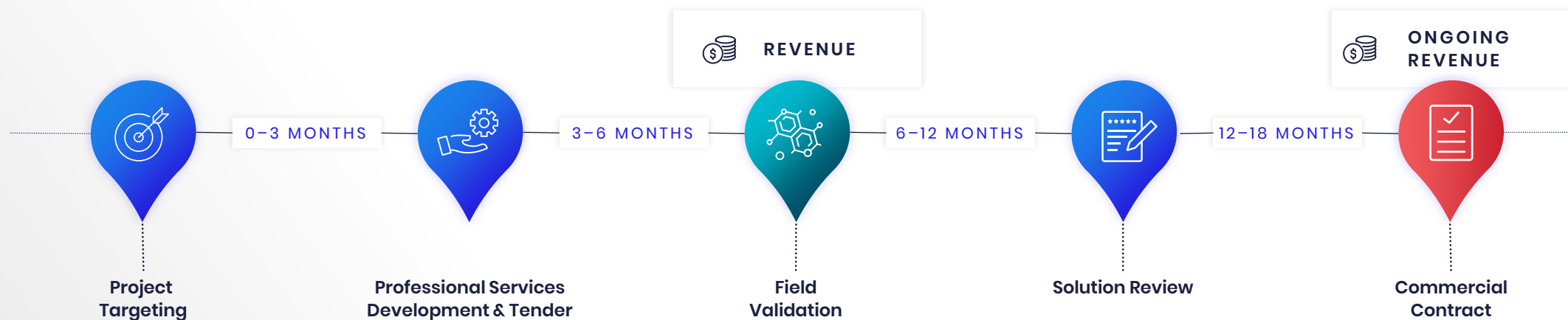
PFAS Treatment

- **PFAS** has become a growing issue in mining, construction and infrastructure projects in Australia and across the globe.
- Every PFAS project is different and requires a tailored approach. This drives efficiency.
- SciDev Water designs and develops **robust PFAS** treatment strategies considering all variables and outcomes.
- **Removal rates** being achieved with our clients are currently **the most efficient** in the country reducing residual levels below existing detection limits.
- Significant ability for SciDev to deliver a **full treatment** solution to major infrastructure and construction projects on their **water** treatment and **PFAS** remediation requirements.
- SciDev Water has been successful in creating a profitable business in the growing market for treating PFAS with internally developed IP.





How We Win Business





Outlook

SciDev has a strong growth pipeline and is well positioned to deliver sustainable growth in FY22 and beyond.



SAFETY

Ongoing focus on the **health and safety** of all our employees



REVENUE

Continued focus on increasing **sales** and cash **conversion in** all regions and verticals



RELATIONSHIP

Progress **commercial discussions** post field validation of SciDev chemistry across numerous business development opportunities



TECHNOLOGY

Execution of the company's strategic growth objectives as it relates to technology and **market development across several verticals** and geographies



SECTOR

Integration of the SciDev Water Services business, strengthening SciDev's position as **a leading provider in the environmental solutions market**



GROWTH

Ongoing assessment of strategic **growth opportunities** globally



The *Appendix*

THE INFO YOU
MIGHT NEED



SciDev Snapshot

Corporate overview

ASX code	SDV
Market cap (at \$0.94 per share)	\$149m
Shares on issue	158m
Cash at bank	\$7.0m ¹
Working Capital Facilities	\$6.8m ²

Major shareholders ³	% held
Nuoer Group	6%
Board and Management	8%
Institutional	25%
Retail	61%

Nuoer Group: Leading chemical company. SciDev has exclusive marketing rights in Oceania and support globally for key target end users and industries

¹⁾ As at 30 June 2021

²⁾ Drawn \$0.3m at 30 June 2021

³⁾ As at 21 April 2021

SCIDEV BOARD



Vaughan Busby
NON-EXECUTIVE
CHAIR



Lewis Utting
CHIEF EXECUTIVE
OFFICER & MANAGING
DIRECTOR



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