

# Announcement

OneVue Holdings Limited (ASX: OVH)

6 November 2014



## 2014 AGM Chair's address

Good morning Ladies and Gentlemen. It is now 10 am and as a quorum is present I would like to start the meeting.

My name is Gail Pemberton and I am the Chairman of OneVue Limited. I would like to thank you for taking the time to attend this year's Annual General Meeting, our first as a listed company.

I would like to introduce the other members of the Board –

- Connie Mckeage, our Managing Director
- Garry Wayling, Non-Executive Director and Chair of the Audit & Risk Committee
- Karen Gibson, Non-Executive Director and Chair of the HR, Remuneration and Nomination Committee
- Greta Thomas, Non-Executive Director

Also joining us today is Thomas Robertson, OneVue's Company Secretary. Mr Arthur Milner, Partner, from BDO our auditors is present and he can address audit questions when the Financial Report is presented later in the meeting.

I would like to now introduce you to some of your fellow shareholders and members of the OneVue's Executive Management team who are in attendance today:

- Brett Marsh, CFO
- Brendan Foley – Deputy Managing Director and
- Lisa McCallum, Head of Innovation

Prior to conducting the formal proceedings of the meeting, I would like to make some comments on the achievements of OneVue in the last financial year and in the first quarter of the new financial year and I will then ask the Managing Director, Connie Mckeage, and Chief Financial Officer, Brett Marsh, to share with you the highlights of the company's performance for the year under review, the current year so far and our key areas of focus for the rest of the year.

I am pleased to inform you that we have delivered a result in FY2014 consistent with, and marginally exceeding our prospectus forecasts for Revenue, EBITDA, PBT and FUA.

The acquisitions of MAP and Computershare were integrated quickly and efficiently into the organisation and are delivering the projected synergies. The transition of Computershare clients and the build and integration of unit registry systems to support those clients was a particularly complex project which needed to be executed within a very tight timeframe. The project was delivered on time and budget whilst the quality of service to clients improved dramatically following the integration thus giving clients a high degree of confidence in OneVue as their new service provider. We have continued to see these relationships build with increased revenues emanating from these clients post the transition.

The IPO of the company was highly successful and raised \$14m in what was a challenging time in the market



OneVue is increasingly recognised as a disruptor to the traditional platform market which to date has been dominated by the major banks. OneVue is known for its agility, deep customer relationships and commitment to the creation of a digital footprint for the services it provides to its clients. In Fund Services, unlike our local and global competitors, we are uniquely focussed on outsourced unit registry leveraging the decades of funds management experience of our team.

The recent acquisition of Select in Q1 FY15 is forecast to be EBITDA accretive and has already broadened the capabilities of OneVue creating a Funds Services one stop shop comprising outsourced unit registry, Calastone, mfund and RE Services.

We start the FY15 year following the capital raising with minimal debt and a healthy cash position of \$12 million at 30 September 2014, with a strong pipeline of opportunities.

I would like to thank the Board, management and staff for the important contribution they have all made towards OneVue's progress, especially during a challenging 2014 financial year.

With that, I would now like to introduce the Chief Financial Officer, Brett Marsh and Managing Director, Connie Mckeage, and turn the meeting over for their address.

Gail Pemberton  
Chair  
OneVue Holdings Limited

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**About OneVue Holdings Limited (ASX: OVH)**

OneVue is a wholesale provider of services to participants in the wealth management industry with a focus on the superannuation and investment management sectors. OneVue offers these services through two operating divisions, otherwise known as verticals: Fund Services and Platform Services. The Fund Services vertical provides responsible entity services, outsourced unit registry services and installed software to a range of investment managers, custodians and trustees. The Platform Services vertical provides an investment platform for investment administration, tax and reporting services for both superannuation and other investments; and multi-asset investment management and implemented portfolio consulting services. The OneVue Group includes Select Investment Partners Ltd, SMSF Managers Pty Ltd and MAP Funds Management Ltd.

*All about you*