

## **ASX Announcement**

21 July 2025

### **Centrepoint Alliance FY25 unaudited results EBITDA of \$10.6m (+16%) and NPBT of \$7.3m (+30%)**

Centrepoint Alliance Limited (ASX: CAF) ("Centrepoint" or "the Company"), a leading provider of financial advice and services to financial advice firms and customers throughout Australia, is pleased to provide the Company's unaudited financial results and operational highlights for FY25.

#### **FY25 Financial Highlights**

- Strong financial performance exceeding earnings guidance with expected normalised EBITDA of \$10.6m up \$1.5m (+16%) on FY24 (excluding \$1.0m LTI and \$0.6m One-Off Costs mostly offset by a \$1.3m release of Financial Advice Matters Deferred Incentive Income) .
- Expected Gross Revenue of \$326.0m up \$38m (+13%) on FY24.
- Expected Net Revenue (Gross Profit) of \$40.9m up \$4.8m (+13%) on FY24.
- Expected NPBT of \$7.3m up \$1.7m (+30%) on FY24.

#### **FY2025 Operational Highlights**

- Continued market leading growth of the licensee business with net growth of 22 authorised representatives ("ARs") for the year with 573 advisers operating under CAF licenses. CAF achieved the strongest organic net growth in the market and has demonstrated consistent adviser growth over the last 4 years.
- Funds under management in managed accounts grew from \$303m to \$423m up 40%. Contributing to this growth were the iQ Portfolios, currently available on 5 investment and superannuation platforms.
- The IconiQ Superannuation and Investment platform was launched in December 2024, and is in the early stages of commercialisation, with the focus on onboarding advisers, building out the managed account offering, and completing integrations with adviser software applications.
- The acquisition of Brighter Super's advice review book was completed in June 2025 with 3 advisers transitioning to Financial Advice Matters ("FAM") increasing the total number of employed advisers to 22.

The full year ASX announcement and investor briefing will be held on the 26<sup>th</sup> of August 2025.

The release of this announcement has been authorised by the Board of Directors.

#### **For further information, please contact:**

**John Shuttleworth, Chief Executive Officer**  
**Centrepoint Alliance Limited**  
**Ph: +61 2 8987 3016**  
**E: [John.Shuttleworth@cpal.com.au](mailto:John.Shuttleworth@cpal.com.au)**

**Brendon Glass, Chief Financial Officer**  
**Centrepoint Alliance Limited**  
**Ph: +61 2 8987 3037**  
**E: [Brendon.Glass@cpal.com.au](mailto:Brendon.Glass@cpal.com.au)**

#### **CENTREPOINT ALLIANCE LIMITED**

Level 8, 309-315 George Street, Sydney NSW 2000  
**T: 1300 557 598**  
**ABN: 72 052 507 507**  
**W: [www.centrepointalliance.com.au](http://www.centrepointalliance.com.au)**

### **About Centrepoint Alliance**

Centrepoint Alliance (ASX: CAF) offers a range of financial services to financial advice firms and customers throughout Australia. The company operates five core business lines: Licensee Services, Financial Advice, Investments, Platforms and Lending

Licensee Services provides services to licenced and self-licenced advisers, consisting of licencing options, practice management, compliance, research, education and technology. Financial Advice is an in-house network of financial advisers, who provide personalised and holistic advice to clients. Investment Solutions source high quality underlying investments and construct diversified managed account portfolios. Platform Solutions provides portfolio services for investment and superannuation. Lending Solutions supports brokers and advisers with a credit licence, technology, lending panel, training and education.

#### **CENTREPOINT ALLIANCE LIMITED**

Level 8, 309-315 George Street, Sydney NSW 2000

T: 1300 557 598

ABN: 72 052 507 507

W: [www.centrepointalliance.com.au](http://www.centrepointalliance.com.au)