

**Annual General Meeting
Ironbark Capital Limited
13 November 2018**



Doug Hew
Kaplan Funds Management

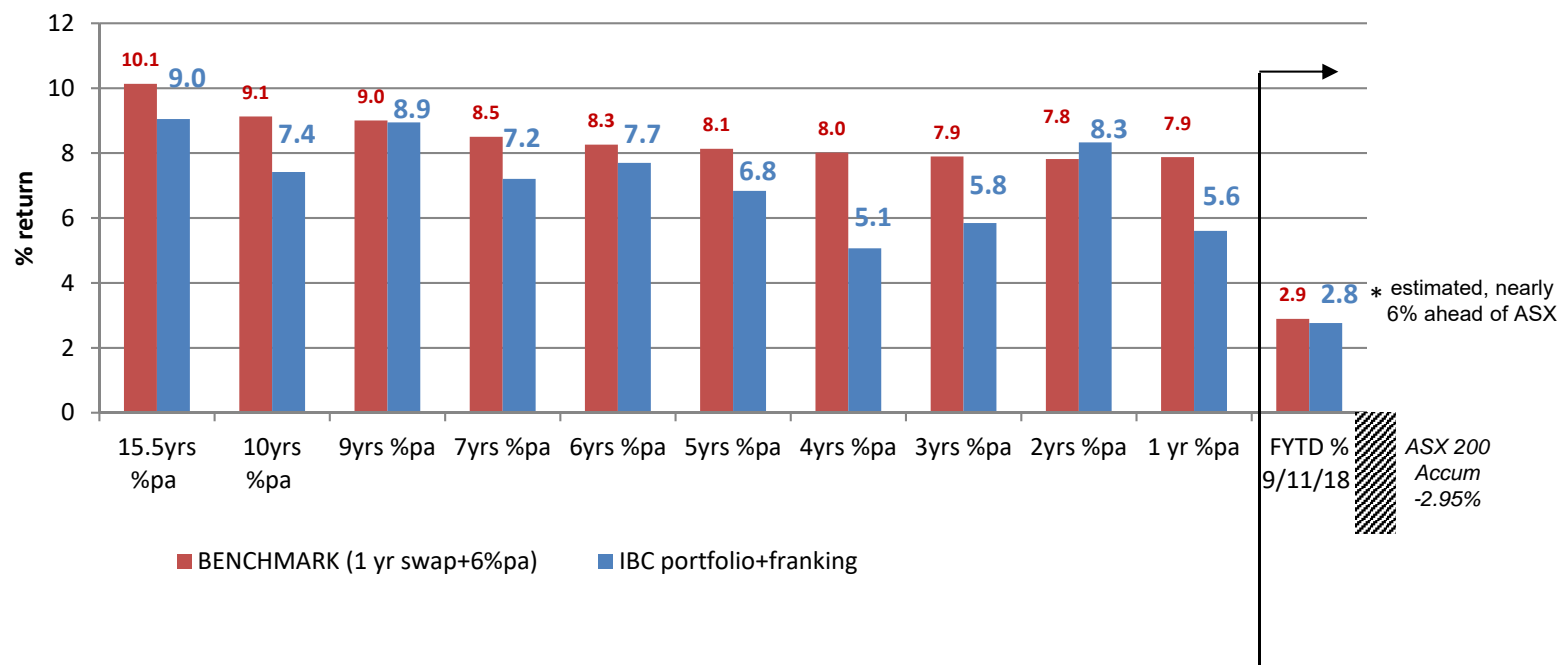


Ironbark Capital Portfolio

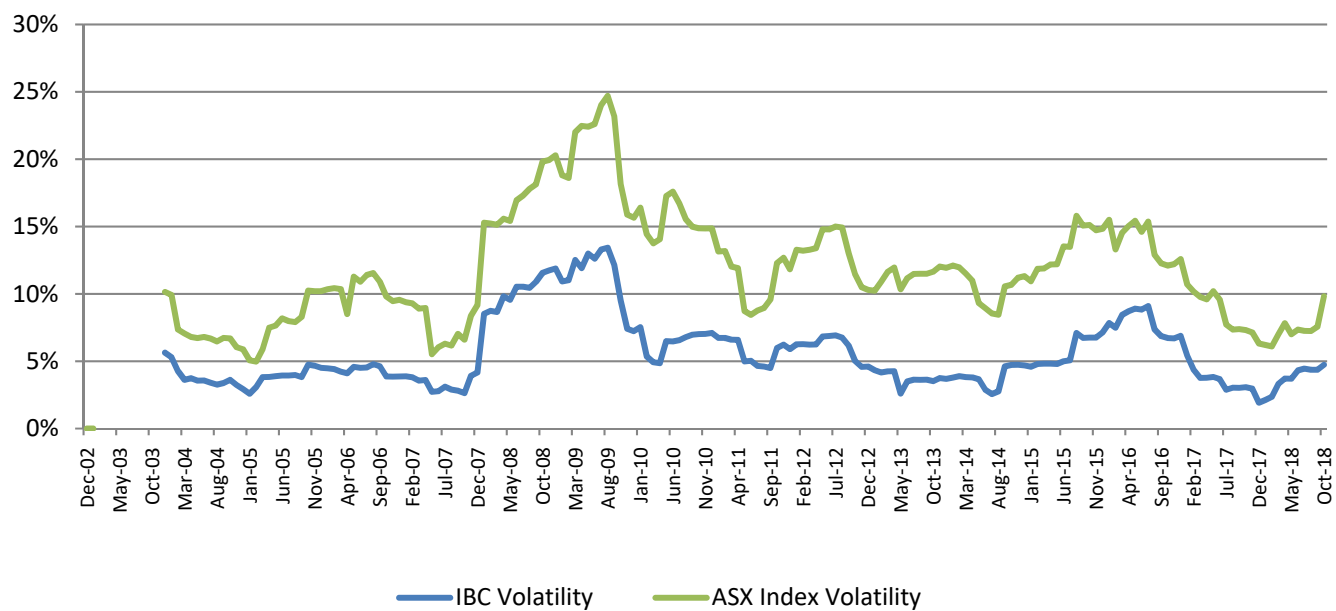
- **Absolute Return Focus:**
1 year swap rate + 6% pa benchmark, FY18 7.9%
- **15.5 year track record**
9.0% pa return since inception
- **High portfolio yield:**
running yield of 6.8%* (inclusive of franking credits)
*excludes option premium income (~\$990,000 FY18)
- **Consistent Returns:**
low volatility, approximately 44% less than ASX Index volatility FY18

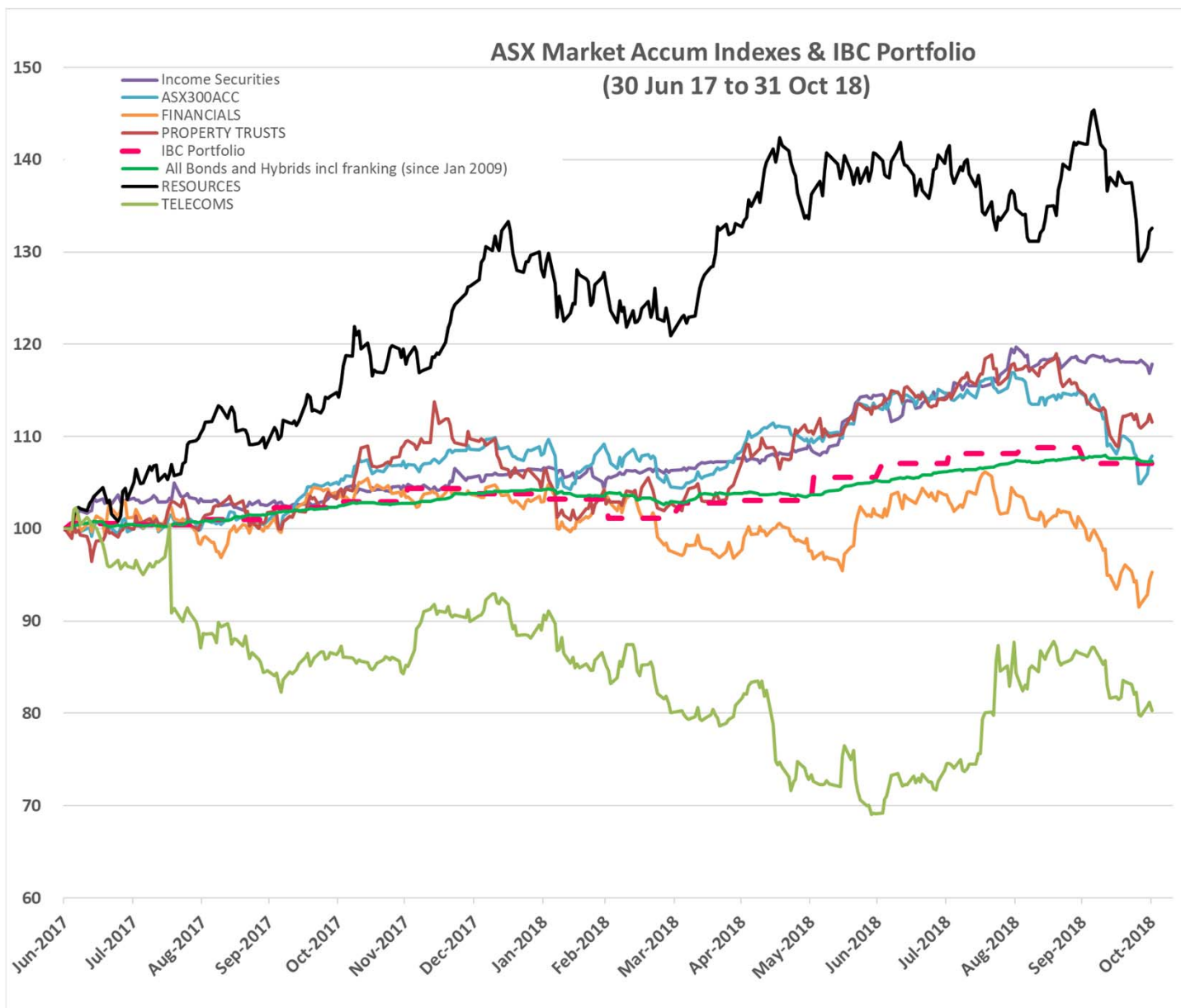
IBC Performance

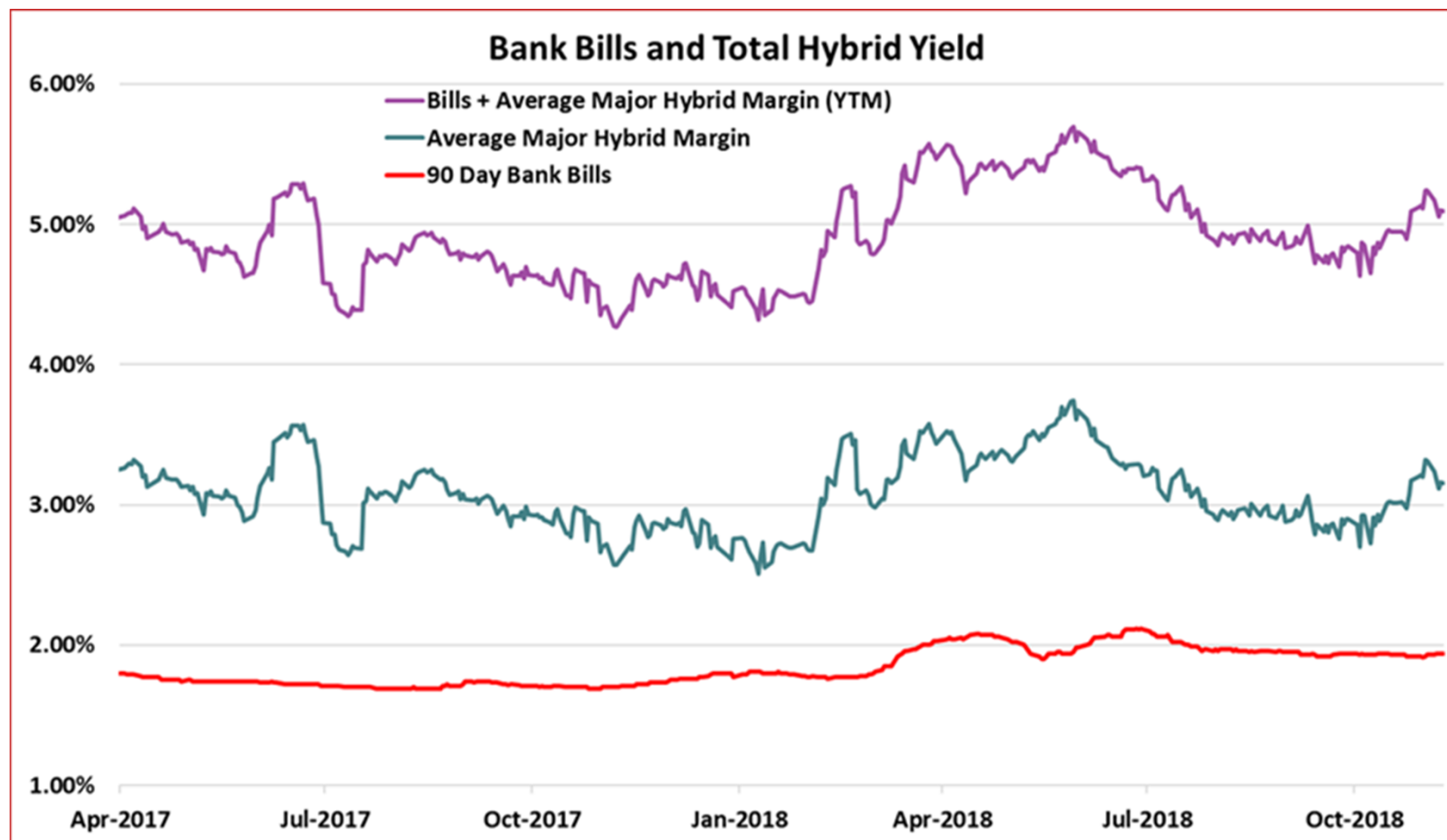
since inception to 30 June 2018

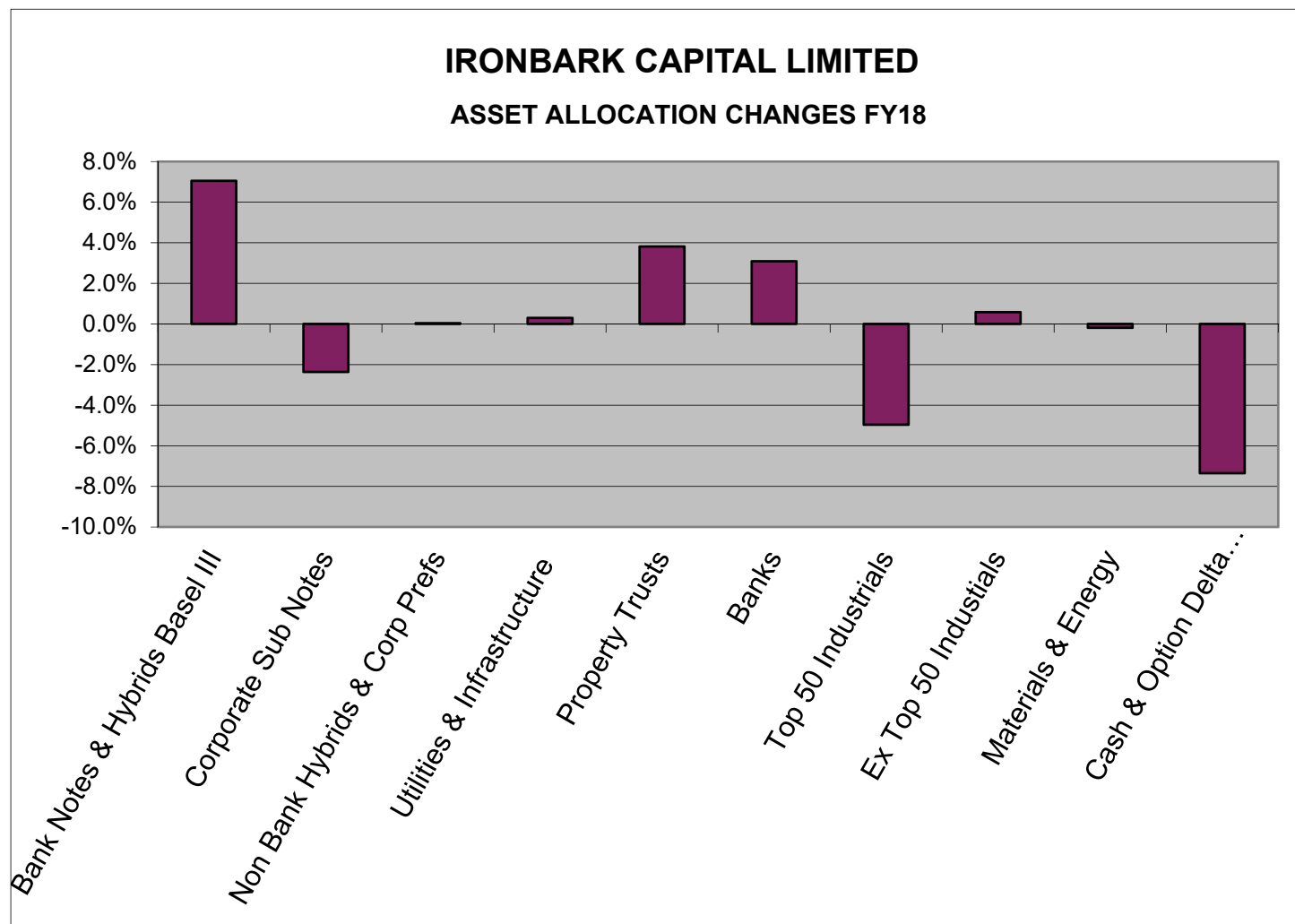


IBC Volatility vs ASX Index Volatility (risk measurement)

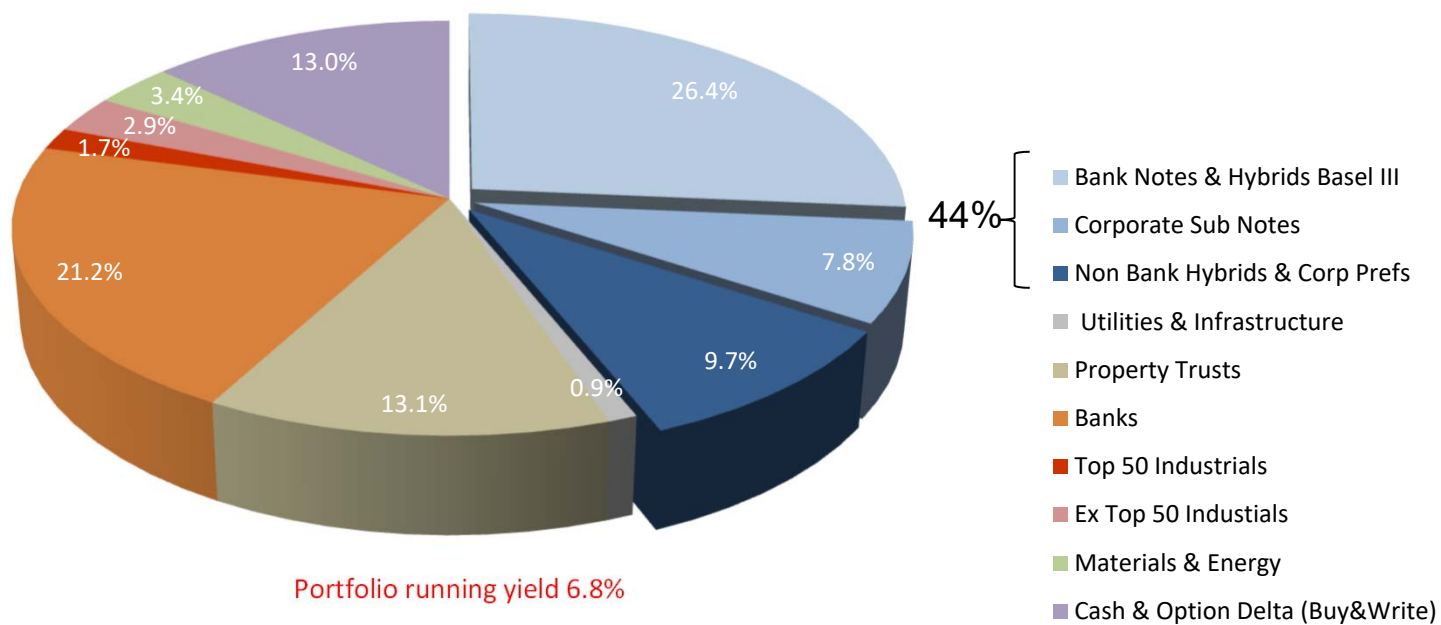


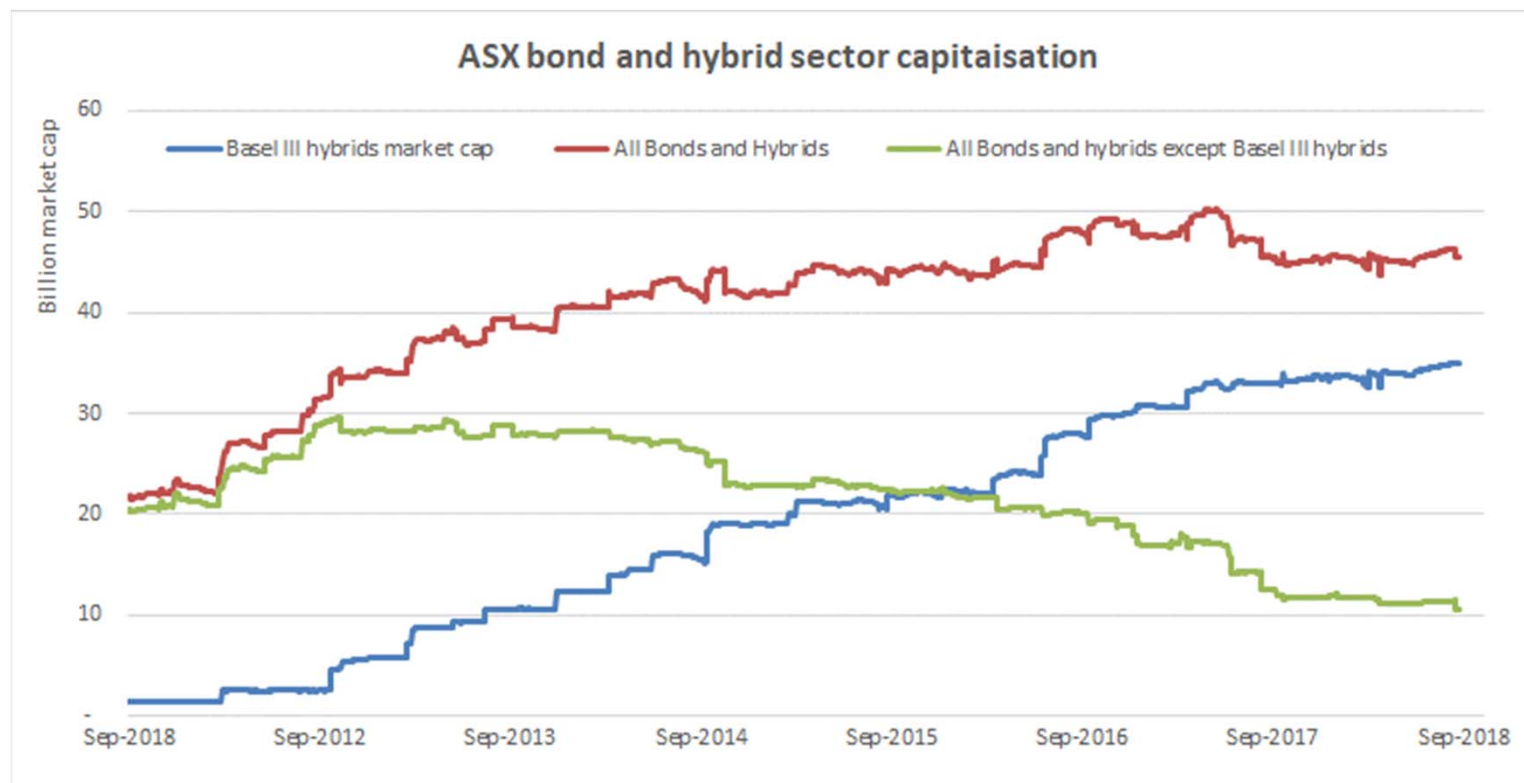




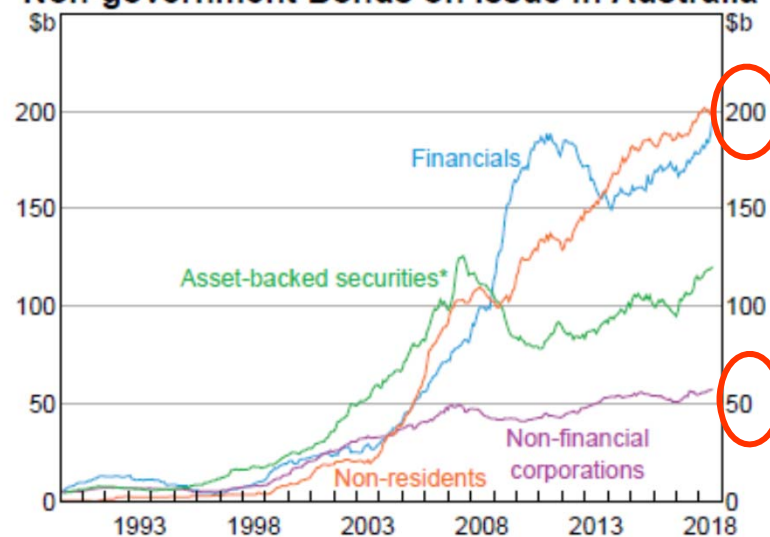


IRONBARK CAPITAL ASSET ALLOCATION - 30 June 2018



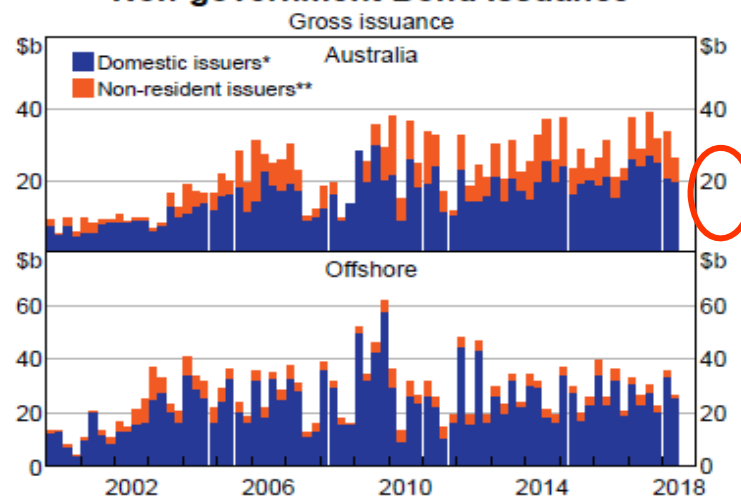


Non-government Bonds on Issue in Australia



* Excludes ADIs' self-securitisations
Sources: ABS; Bloomberg; RBA

Non-government Bond Issuance



* Excludes ADIs' self-securitisations
** Offshore non-resident issuance includes Australian dollar-denominated bonds only
Sources: Bloomberg; Private Placement Monitor; RBA

Outlook

- After two years of above average growth, the global economy is entering a period of greater uncertainty.
- Risks are increasing: higher US interest rates, quantitative tightening, US-China trade tensions, imploding emerging markets.
- Australian economy travelling relatively well with consistent growth and falling unemployment, fiscal deficit improvement, infrastructure spending and firm commodity prices, however consumer & housing is under pressure.
- China uncertainty
- Defensive- quality assets are favoured- IBC portfolio
- Focused on objectives of:
 - i) absolute return
 - ii) high dividend yield
 - iii) consistent returns & low volatility

Questions