

**ASX RELEASE****Clime Investment Management Limited (ASX: CIW)
FY20 June Quarter Update**

20 July 2020

Summary

Following completion of the acquisition of Madison Financial Group (MFG) on 26 June 2020, Clime is pleased to advise that the Group now has over \$4.5 Billion in group funds under management and advice. For comparative purposes, Clime assets under management over the June 2020 Quarter (excluding MFG) grew from \$874 million to \$982 million.

MFG is a national wealth management business providing licensing, compliance, technology and support to financial advisory firms. It consists of approximately 100 Authorised Representatives licensed under its Australian Financial Services Licenses and has total gross annual revenue of around \$34m.

Following the MFG acquisition, Clime's integrated wealth management service offering encompasses investor education; stock research; retail financial advice; wholesale private wealth advice; and investment management for self-directed, retail and wholesale clients.

Funds Under Management and Advice (FUMA)

Clime's direct investments include Managed Funds, Listed Investment Companies, Separately Managed Accounts and Individually Managed Accounts. As noted above as at 30 June 2020, the gross balances across Clime's direct investments were approximately \$982 million: up from \$924 million at 30 June 2019. In addition, this quarter update includes reporting on funds and risk premiums under advice associated with the MFG acquisition.

FUMA	30 June 2020	30 June 2019	Change	% change
<i>DIRECT INVESTMENTS</i>				
Individually Managed Accounts (IMAs)	\$471 million	\$443 million	\$28 million	6%
Clime Capital (Listed Investment Company)	\$120 million	\$138 million	(\$18 million)	(13%)
Managed Funds and mandates	\$308 million	\$281 million	\$27 million	10%
Separately Managed Accounts (SMAs)	\$83 million	\$62 million	\$21 million	34%
<i>SUB-TOTAL, DIRECT INVESTMENTS</i>	<i>\$982 million</i>	<i>\$924 million</i>	<i>\$58 million</i>	<i>6%</i>
<i>MADISON FINANCIAL GROUP</i>				
Funds Under Advice*	\$3,509 million	-	\$3,509 million	100%
Insurance Premiums Under Advice*	\$73 million	-	\$73 million	100%
TOTAL	\$4,564 million	\$924 million	\$3,640 million	394%

**Figures accurate as at 30 April 2020*

Investment Performance

Clime's investment portfolios are managed reflecting our style of investing in quality stocks using a strong valuation discipline. Our primary objective is to achieve strong returns for clients in excess of the relevant benchmark for lower levels of risk. This grows and protects capital in the accumulation phase and generates meaningful income in the retirement phase.

Clime's investment portfolios that are outperforming their relevant indices for the financial year ended June 30 2020 are shown below:

Strategy	Investment type	1-year performance to benchmark
Australian Equities		
Clime Australian Growth	Individually Managed Account (IMA) Wholesale investors only	Outperforming
Clime "High Conviction"	Individually Managed Account (IMA) Wholesale investors only	Outperforming
Clime All Cap Australian Equity Fund	Managed Fund Wholesale and Retail investors	Outperforming
Clime Australian Value Fund	Managed Fund Wholesale and Retail investors	Outperforming
Clime Smaller Companies Fund	Managed Fund Wholesale and Retail investors	Outperforming
Australian Income		
Clime Balanced Ethical Income	Individually Managed Account (IMA) Wholesale investors only	Outperforming

Balance Sheet

At 30 June 2020, CIW had approximately \$10.5 million of liquid capital and, at the close-of-quarter share price of \$0.50 per share, CIW was capitalised at \$33 million.

Audited Results

With the acquisition of MFG, CIW is well positioned as an integrated wealth management firm offering a range of services for self-directed, retail and wholesale clients. CIW will announce its audited FY20 results and declaration of its final dividend in late August.

Thank you for your ongoing support.

Rod Bristow
Chief Executive Officer

20 July 2020

This document is approved by the Board of Directors of Clime Investment Management Limited for release to the ASX. For enquiries, please contact Rod Bristow 1300 788 568 or by email to info@clime.com.au