

30 October 2024

ASX ANNOUNCEMENT

ACTIVITIES REPORT AND APPENDIX 4C – QUARTERLY CASH FLOW REPORT SEPTEMBER 2024

Sydney, Australia, Wednesday 30 October 2024: Axiom Properties Limited (ASX:AXI) lodges the attached Appendix 4C Quarterly report for entities admitted on the basis of commitments for the quarter ended 30 September 2024.

The Company's cash reserves for the September quarter increased by \$374,000 and the Company held cash reserves of \$1,340,000 as at 30 September 2024.

Technology Update:

This quarter includes the first full financial quarter integration of the 100% acquired ListSure business. Key highlights of the strong financial performance from the ListSure business for the quarter are:

- Net operating result exceeded budget expectations.
- Record monthly loan origination.
- Strategic Onboarding:
 - A new business development manager was hired to enhance agent acquisition and onboarding efforts.
 - The company integrated with a global property management technology provider to manage all landlord maintenance and service invoicing for over 500,000 properties and over 2.5 million transactions across Australia.
 - Diversification into payment management of residential rental properties, including agreement with a fund servicing over 6,000 rental properties.

ListSure's rapid expansion and diversification since acquisition in June has and will require significant additional technology builds to support the growth. As such, it is expected that additional investment over the next twelve months will see the business achieve positive cashflow sometime in the 2026 financial year.

Property development highlights:

- After the Quarter, the company settled the larger of its two pad sites in Butler, Western Australia, yielding over \$700,000 in net proceeds.
- The settlement of the smaller pad site, which is subject to an unconditional contract, is imminent and will yield a further circa \$800,000 in net proceeds.
- The Company's Mount Barker subdivision project Glenlea has reached a stage of maturity, allowing the Joint Venture partners to access surplus cash flow from the project. Around \$4 million in proceeds is expected to be available to the Partners over the next two quarters.

ASX CODE

AXI

ISSUED CAPITAL

Ordinary Shares
432.7 M

CONTACT

South Australia

Level 1, Leigh Chambers
20 Leigh Street
Adelaide SA 5000

GPO Box 1248
Adelaide SA 5001

Phone: (08) 8120 2400
Email: paul@axiompl.com.au

New South Wales

Suite 2007, Level 20
Australia Square
264-278 George Street
Sydney NSW 2000

Phone: (02) 8318 4700
Email: ben@axiompl.com.au

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- Additionally, the Joint Venture has entered into exclusive due diligence negotiations with a Sydney based residential property investor to divest the remaining circa 11 hectares of development land, with settlement targeted for April 2025. This is likely to generate a further \$7 million in net proceeds for the Joint Venture following settlement, of which Axiom is entitled to half.

The Company continues to diligently monitor and manage its future capital requirements for its various activities on an ongoing basis to achieve the optimal financial balance.

Aggregate amount of payments to related parties and their associates are for director fees and salaries and wages, as well as for costs incurred on behalf of the Company in the ordinary course of business, which were reimbursed at cost.

There were no other substantive changes to business activities during the quarter.

Authorised for release by the Board.

About Axiom Properties Ltd

Axiom Properties Ltd is a property development and investment business focused on developing and delivering quality property and technology solutions. Axiom’s principal objective is to create long term value for shareholders by creating a well-respected property development and technology investment company that consistently delivers above industry returns on capital.

Forward-Looking Information

This announcement contains forward-looking information that is based on Axiom’s expectations, estimates and projections as of the date on which the statements were made. This forward-looking information includes, among other things, statements with respect to Axiom’s business strategy, plans, development, objectives, performance, outlook, growth, cash flow, projections, targets and expectations, negotiations, and product/service development. Generally, this forward-looking information can be identified by the use of terminology such as ‘outlook’, ‘anticipate’, ‘project’, ‘target’, ‘potential’, ‘likely’, ‘believe’, ‘estimate’, ‘expect’, ‘intend’, ‘may’, ‘would’, ‘could’, ‘should’, ‘scheduled’, ‘will’, ‘plan’, ‘forecast’, ‘evolve’ and similar expressions. Persons reading this announcement are cautioned that such statements are only predictions, and that Axiom’s actual future results or performance may be materially different. Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause Axiom’s actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information.

For more information please contact:

Paul Santinon
Company Secretary
admin@axiompl.com.au

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Axiom Properties Limited

ABN

40 009 063 834

Quarter ended ("current quarter")

30 September 2024

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	836	836
1.2 Payments for		
(a) research and development		
(b) product manufacturing and operating costs		
(c) advertising and marketing		
(d) leased assets		
(e) staff costs	(702)	(702)
(f) administration and corporate costs	(775)	(775)
1.3 Dividends received (see note 3)		
1.4 Interest received	17	17
1.5 Interest and other costs of finance paid	(114)	(114)
1.6 Income taxes paid		
1.7 Government grants and tax incentives		
1.8 Other (Development Costs & Inventory)	(250)	(250)
1.9 Net cash from / (used in) operating activities	(988)	(988)

2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities		
(b) businesses	(136)	(136)
(c) property, plant and equipment	(5)	(5)
(d) investments		

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
	(e) intellectual property		
	(f) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment		
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.3	Cash flows from loans to other entities	(100)	(100)
2.4	Dividends received (see note 3)		
2.5	Other (Distributions from Joint Venture)	300	300
2.6	Net cash from / (used in) investing activities	59	59

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)		
3.2	Proceeds from issue of convertible debt securities		
3.3	Proceeds from exercise of options		
3.4	Transaction costs related to issues of equity securities or convertible debt securities		
3.5	Proceeds from borrowings	1,606	1,606
3.6	Repayment of borrowings		
3.7	Transaction costs related to loans and borrowings	(180)	(180)
3.8	Dividends paid / Return of Capital		
3.9	Other (Right of Use Lease Liability)	(123)	(123)
3.10	Net cash from / (used in) financing activities	1,303	1,303

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	966	966
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(988)	(988)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	59	59
4.4	Net cash from / (used in) financing activities (item 3.10 above)	1,303	1,303
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of period	1,340	1,340

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,256	882
5.2	Call deposits		
5.3	Bank overdrafts		
5.4	Other (Bank Guarantees)	84	84
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,340	966

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	260
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

<p>7. Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i></p>	<p>Total facility amount at quarter end \$A'000</p>	<p>Amount drawn at quarter end \$A'000</p>
7.1 Loan facilities	7,200	6,950
7.2 Credit standby arrangements		
7.3 Other		
7.4 Total financing facilities	7,200	6,950
7.5 Unused financing facilities available at quarter end		250
<p>7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <div style="border: 1px solid black; padding: 10px;"> <p><u>Sophisticated and Professional Investors (unsecured):</u> The material terms of the loan facilities are: Facility 1</p> <ul style="list-style-type: none"> • Amount: \$2,000,000 • Interest: 18% interest per annum payable at repayment date • Security: Unsecured • Repayment: 27 December 2024 <p>Facility 2 (entered into subsequent to the quarter end and fully drawn in July 2024)</p> <ul style="list-style-type: none"> • Amount: \$1,000,000 • Interest: 18% interest per annum payable at repayment date • Security: Unsecured • Repayment: 31 March 2025 <p><u>Sophisticated and Professional Investors (secured against the assets of ListSure):</u> The material terms of the loan facilities are: Facility 3</p> <ul style="list-style-type: none"> • Amount: \$4,000,000 • Interest: 7.5593% interest per annum plus the mid-point of the 1-month BBSW paid on the last business day of the calendar month • Security: Secured • Repayment: 20 December 2025 <p>Facility 4</p> <ul style="list-style-type: none"> • Amount: \$1,200,000 • Interest: 3.7255% interest per annum plus the mid-point of the 1-month BBSW paid on the last business day of the calendar month • Security: Secured • Repayment: 20 December 2025 </div>		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(988)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,340
8.3	Unused finance facilities available at quarter end (item 7.5)	250
8.4	Total available funding (item 8.2 + item 8.3)	1,590
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	1.6
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: Yes	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: No. After the Quarter, the company settled the larger of its two pad sites in Butler, Western Australia, yielding over \$700,000 in net proceeds. The attached quarterly activities report provides further detail in respect to short term forecast expected development proceeds.	
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	Answer: Yes. The Company is constantly assessing capital needs of its development and technology businesses, please refer to the accompanying September quarterly activities report for further detail.	
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 30 October 2024.....

Authorised by: By the Board.....
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An

entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.