

**Annual General Meeting
Ironbark Capital Limited
25 October 2017**

Doug Hew
Kaplan Funds Management



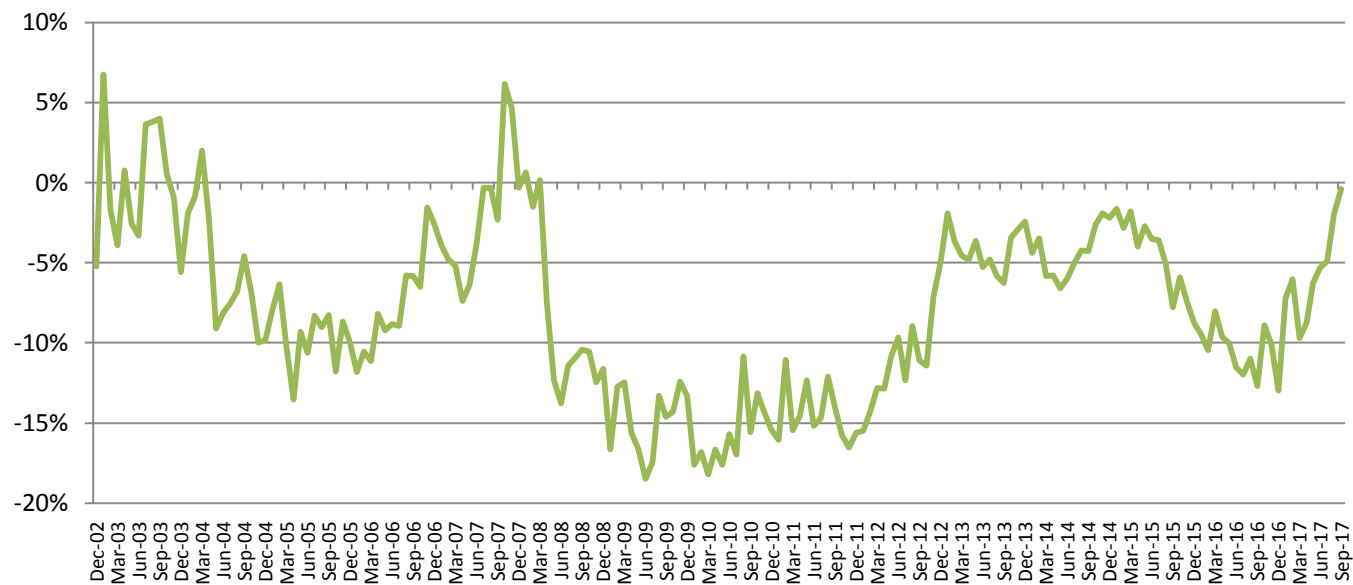
Ironbark Capital Portfolio

- **Absolute Return Focus:**
1 year swap rate + 6% pa benchmark
- **14.8 year track record**
9.2% pa return since inception
- **High portfolio yield:**
running yield of 6.3%* (inclusive of franking credits)
*excludes option premium income
- **Consistent Returns:**
low volatility, approximately 50% less than ASX Index volatility

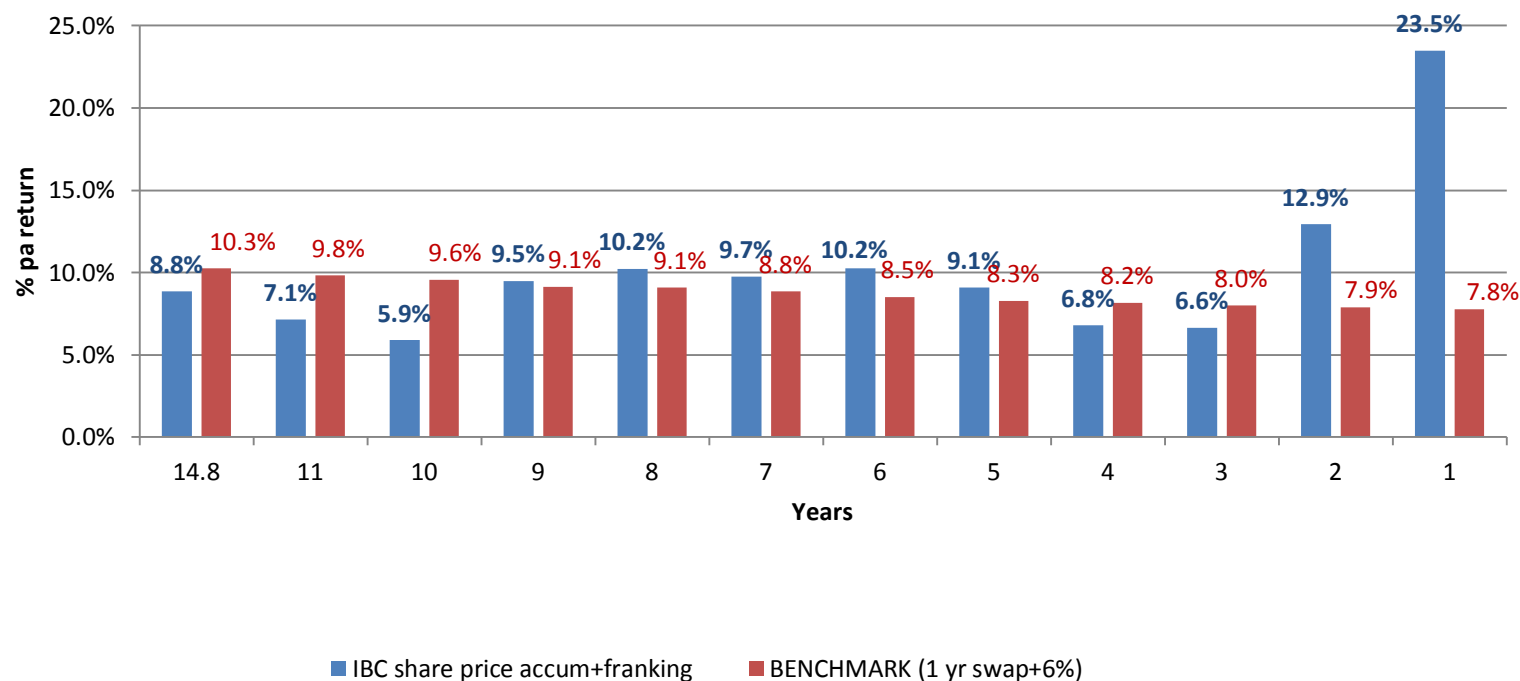
**Ironbark Capital Portfolio Performance
to 30 September 2017**

<i>PERFORMANCE TO 30/9/17</i>	Inception	10 Yr	9 Yr	7 Yr	5 Yr	4 Yr	3 Yr	2 Yr	1 Yr
	14.8yrs								
<i>\$71.3m</i>	% pa	% pa	% pa	% pa	% pa	% pa	% pa	% pa	% pa
IBC pre fees plus franking	9.19	5.65	8.39	7.95	7.35	5.94	5.56	8.96	7.78
1 yr swap +6%	<u>10.25</u>	<u>9.54</u>	<u>9.11</u>	<u>8.82</u>	<u>8.26</u>	<u>8.15</u>	<u>7.98</u>	<u>7.88</u>	<u>7.78</u>
Relative performance	-1.06	-3.89	-0.72	-0.88	-0.91	-2.20	-2.42	1.09	0.00
volatility IBC	6.5	7.2	6.7	5.1	5.2	5.5	5.8	5.3	3.1
volatility ASX300	12.5	14.3	13.8	11.5	11.4	11.4	11.8	9.9	7.4
ASX 300 Accum	9.02	2.95	6.97	7.68	9.94	6.77	7.12	11.24	9.02
Vol relative to ASX	52%	51%	48%	45%	45%	48%	49%	53%	42%

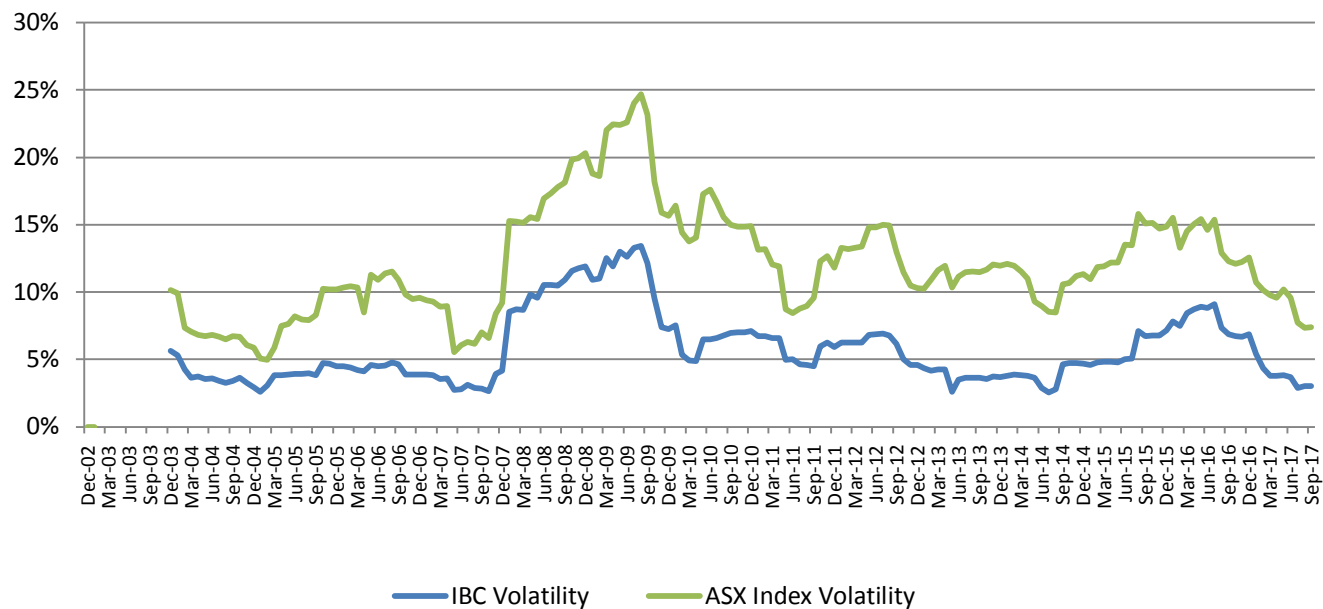
IBC share price discount/premium to NTA



IBC Performance to 30 September 2017 Share Price (incl franking) Accumulation Return %pa

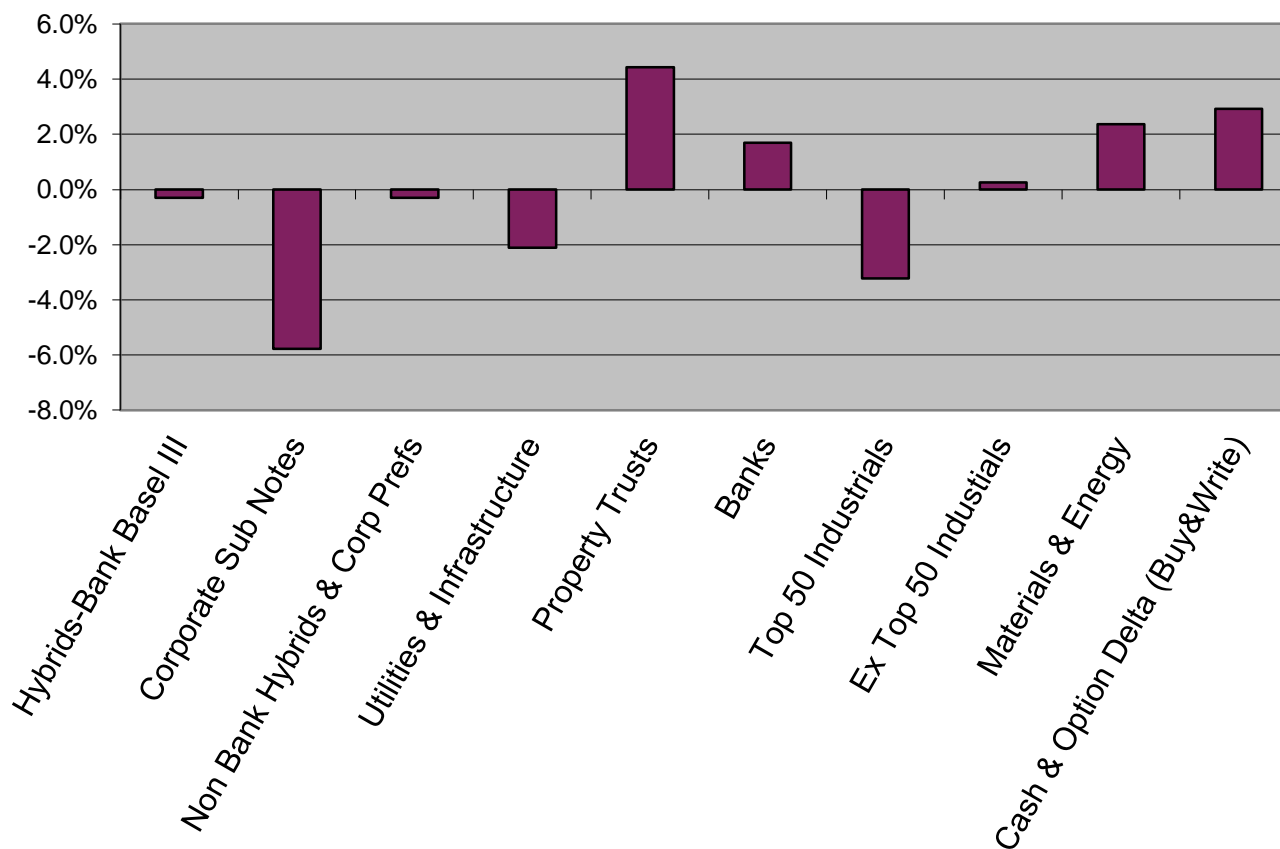


IBC Volatility vs ASX Index Volatility (risk measurement)

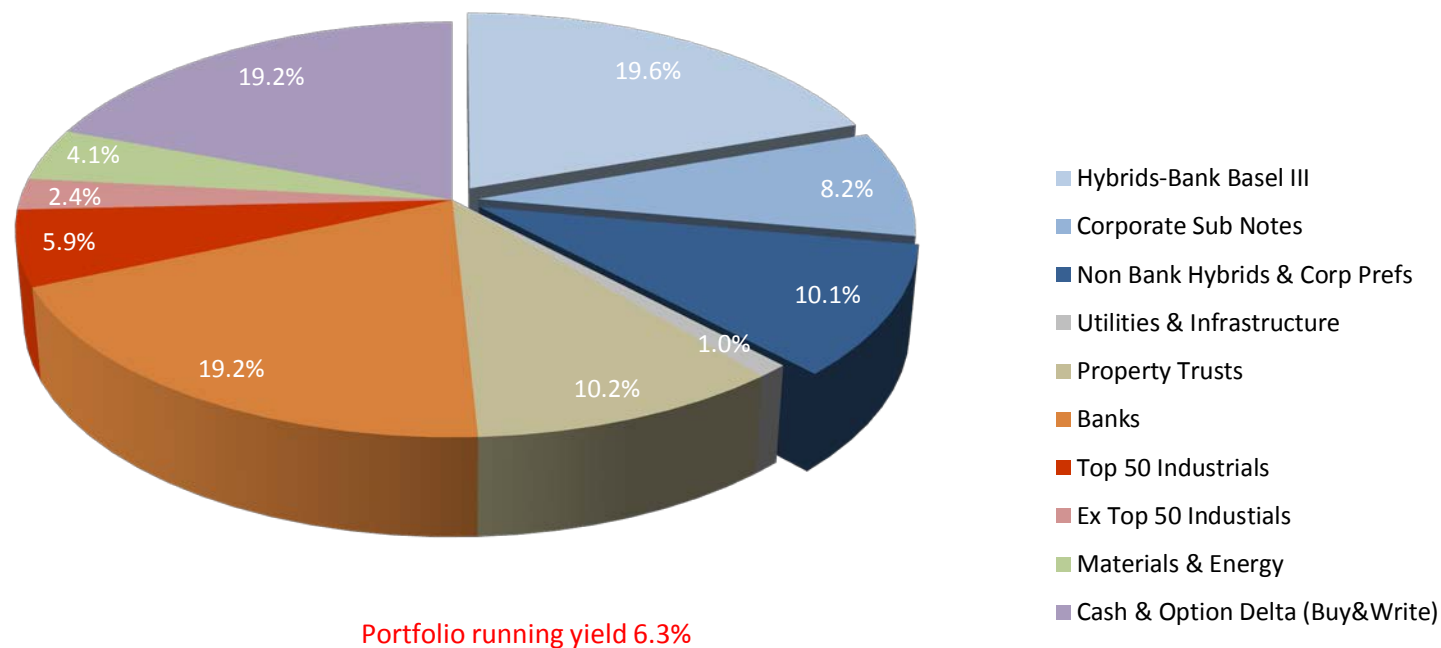


IRONBARK CAPITAL LIMITED

ASSET ALLOCATION CHANGES 12 months to 30 Sep 17



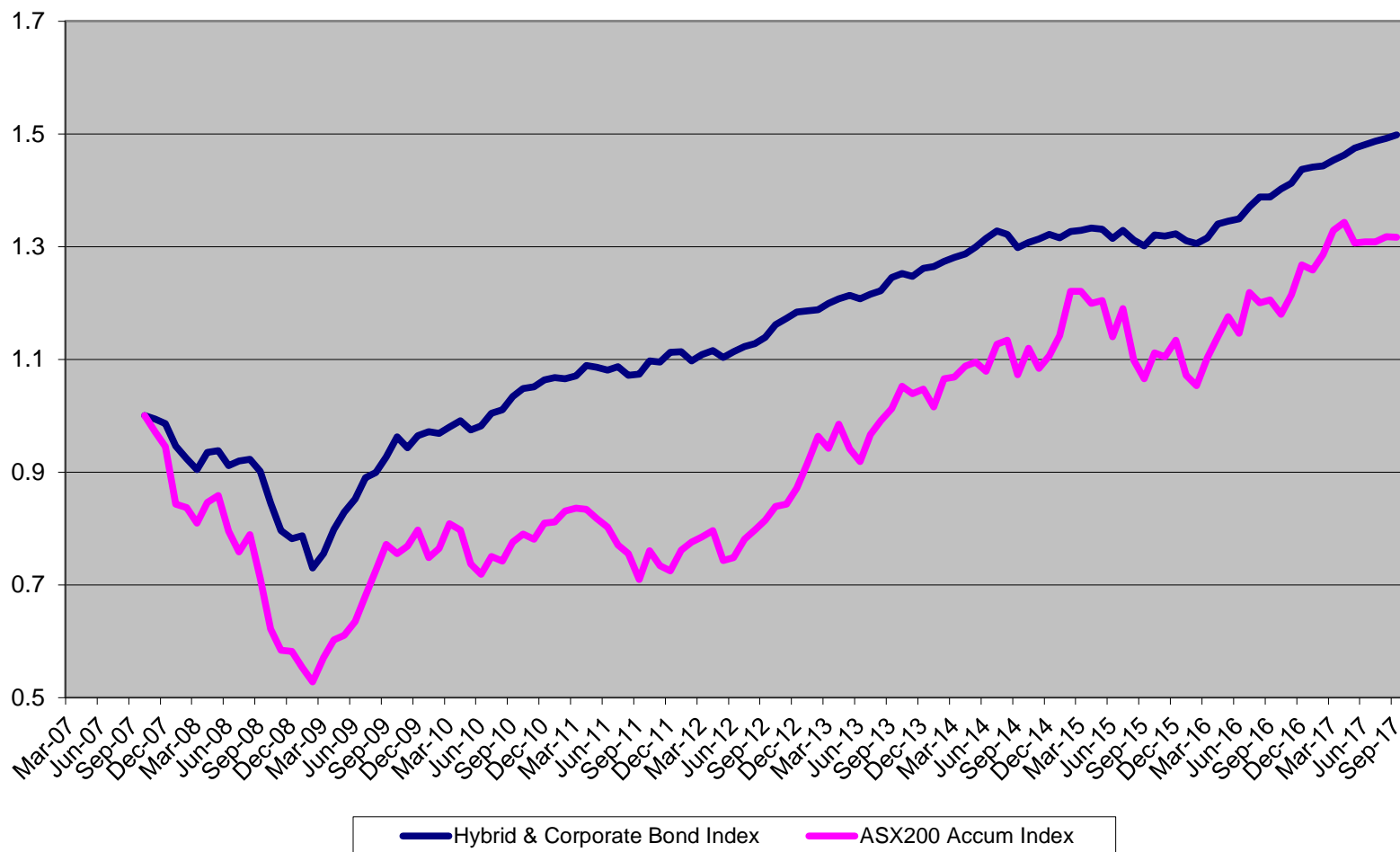
IRONBARK CAPITAL ASSET ALLOCATION (net exposure) - 30 September 2017



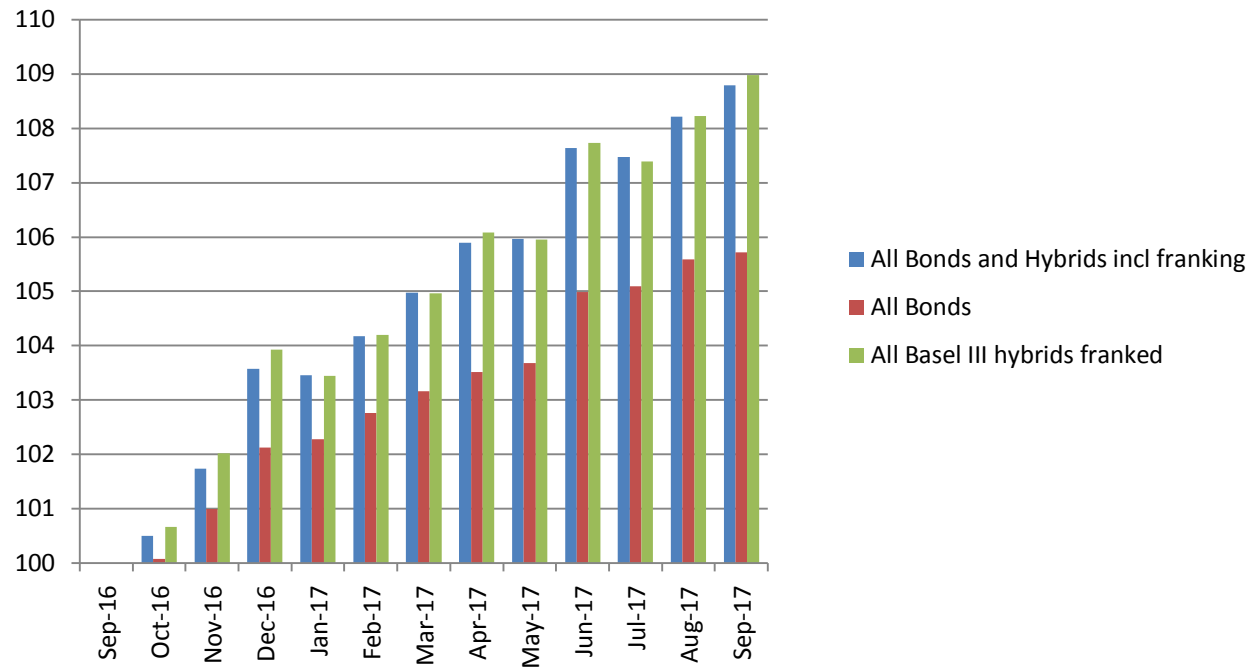


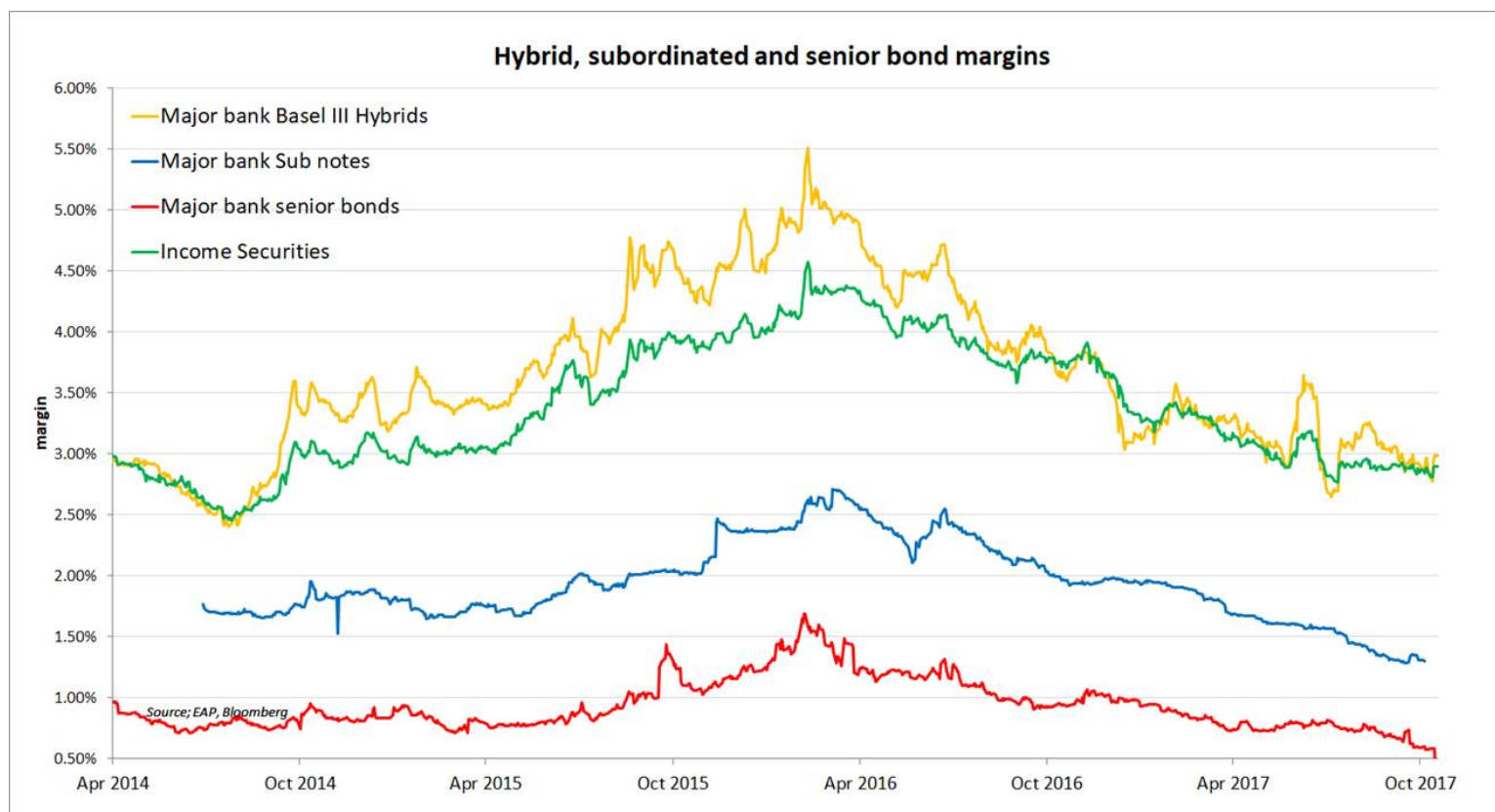
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Hybrid & Corporate Bond Index vs ASX200 Accum Index



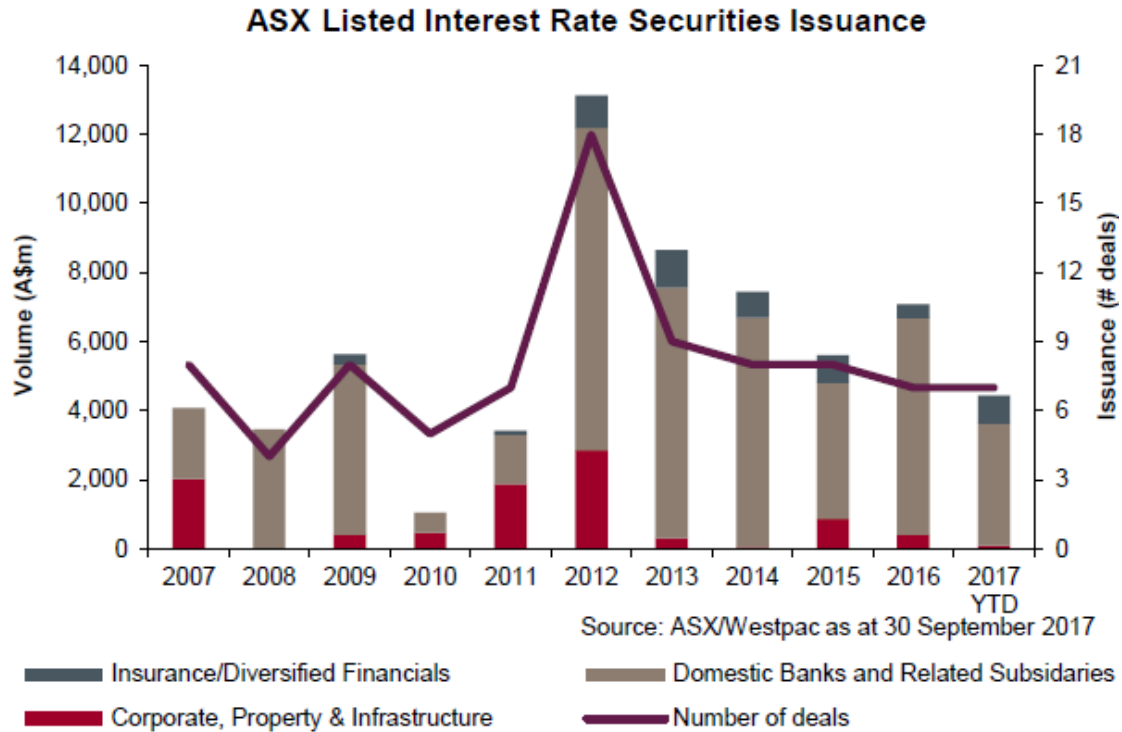
Hybrid & Corporate Bond Market Returns





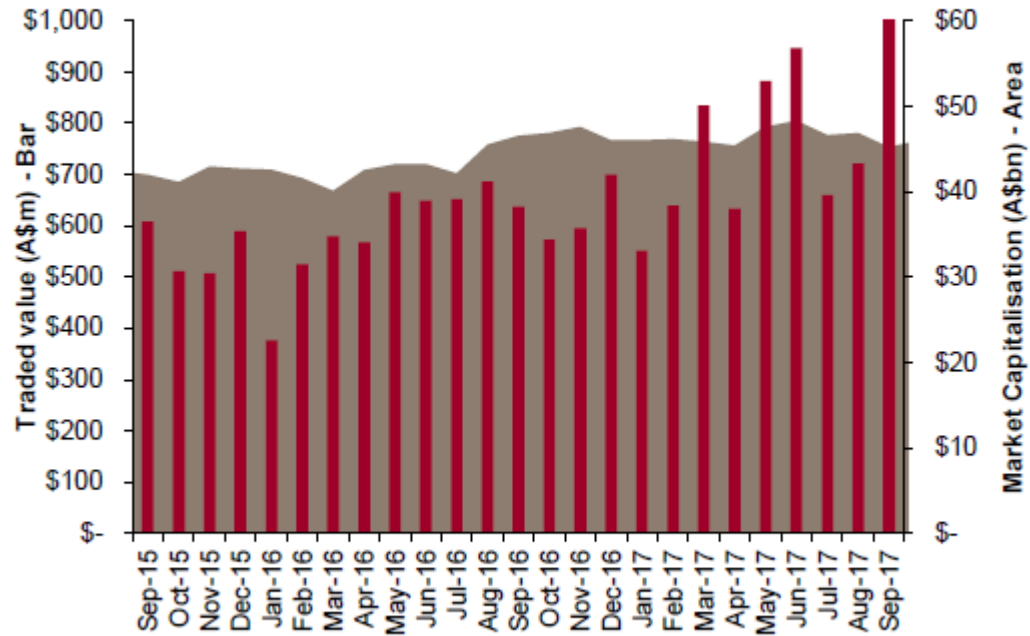
Source: Evans & Partners

Annual Issuance



Traded Value Trends

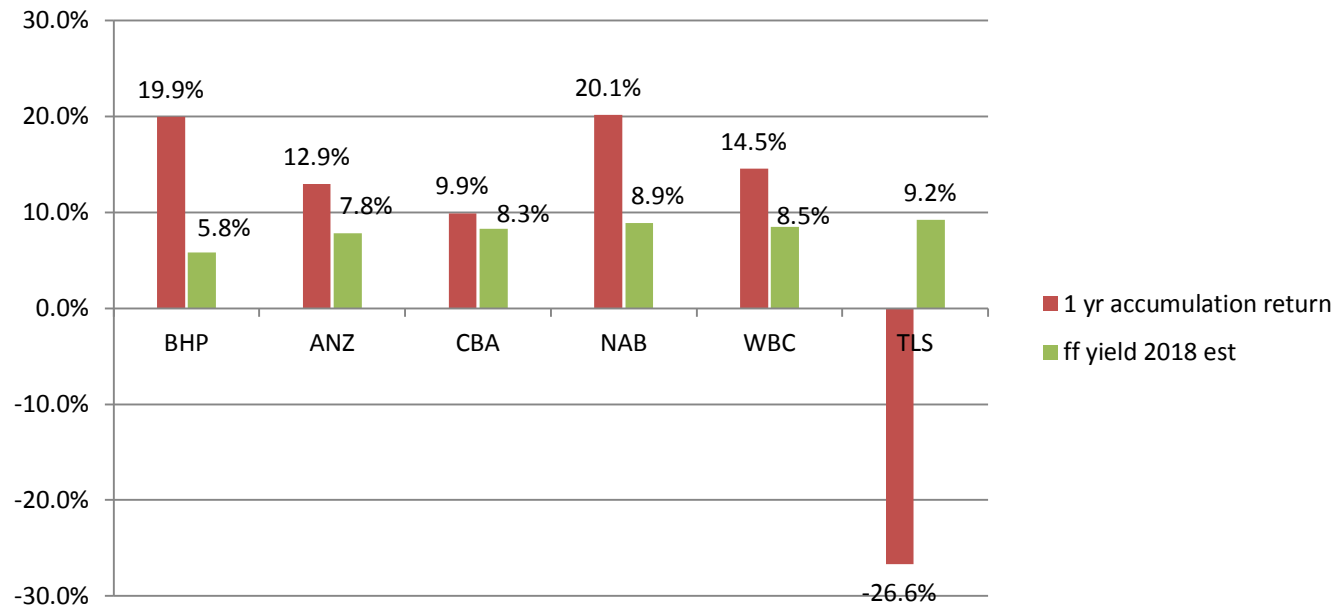
Monthly Traded Value and Market Cap



Source: IRESS/Westpac as at 30 September 2017

Note: Market cap excludes exchange-traded AUD Government Bonds

Buy & Write Stocks- Share Price Performance 1 year to 30 September 2017



Outlook

- Monetary stimulus is unwinding and markets expect this to be gradual
- Equities vulnerable to high valuations and exceptionally low volatility
- Hybrid & corporate bond markets remain attractive with floating rate securities
- Cautious stance
- Focused on objectives of:
 - i) absolute return
 - ii) high dividend yield
 - iii) consistent returns & low volatility

Questions