

## ASX ANNOUNCEMENT

17 September 2018

### HEALTHIA ACQUIRES PHYSIOTHERAPY CLINIC

Healthia Limited (ASX: HLA) (Healthia or the Company) is pleased to announce the acquisition of a physiotherapy clinic in MacGregor Brisbane. The acquisition settled on 14 September 2018.

This physiotherapy clinic acquisition is in line with the Company's previously stated acquisition criteria and strategy. The acquisition is not included in the numbers presented in the Company's FY19 prospectus forecast and is expected to be earnings accretive.

Total consideration paid in relation to the physiotherapy clinic was as follows:

Cash consideration	\$0.373m
Issue of Clinic Class Shares <sup>1</sup>	<u>\$0.077m</u>
Total consideration	\$0.450m

The clinic is expected to contribute annualised revenue and EBITDA<sup>2</sup> of approximately \$0.772m and \$0.113m respectively.<sup>3</sup>

The clinic is well established and has been in operation for over 25 years. CEO of Physiotherapy, Tony Ganter said "the clinic further compliments our network of physiotherapy clinics in South East Queensland and we are excited to welcome the team to the Allsports Physiotherapy and Healthia family."

If you have any further questions, please contact:

Company	Company
Wesley Coote CFO and Company Secretary Tel: 07 3180 4900 Email: <a href="mailto:wes.coote@healthia.com.au">wes.coote@healthia.com.au</a>	Tony Ganter CEO -Physiotherapy Tel: 07 3180 4900 Email: <a href="mailto:tony.ganter@healthia.com.au">tony.ganter@healthia.com.au</a>

**-END-**

### About Healthia

Healthia Limited is an integrated group of health-based companies whose mission is to enrich the lives of people through world-class health services. The group operates an integrated portfolio of allied

<sup>1</sup> Clinic Class Shares are non-voting shares issuable by certain subsidiaries of Healthia Limited. These shares entitle the holder to a share of any dividend declared, calculated on the performance of the clinic in which the Clinic Class Shares are issued. The Clinic Class Shares are designed to create alignment between the interests of clinicians and shareholders.

<sup>2</sup> EBITDA includes the approximate 17.1% economic interest continued to be owned by the Clinic Class Shareholder.

<sup>3</sup> Revenue and EBITDA numbers are based on historical FY18 financials which have been normalised in accordance with Healthia's acquisition and accounting policies

health businesses which include My FootDr, Allsports Physiotherapy, iOrthotics and D.B.S. Medical Supplies.

**My FootDr** is Australia's leading podiatry group with 72 podiatry clinics, with clinics equipped with innovative equipment and highly qualified podiatrists which provide world-class podiatry services that include biomechanical assessment, laser fungal nail treatment, diabetic screening, sports injury management and general foot care.

**Allsports Physiotherapy and Sports Medicine** has 24 clinics in Queensland providing high standards of physiotherapy throughout Brisbane since 1992, offering a range of services at each clinic, including podiatry, Pilates, massage therapy, occupational therapy and nutrition advice.

**Extend Rehabilitation** is dedicated to caring for the hand and upper arm, including injuries to the hand, wrist, elbow and shoulder and neck. Services also include general musculoskeletal physiotherapy. Extend Rehabilitation has seven clinics throughout Brisbane, with three of those clinics co-located inside an Allsports Physiotherapy and Sports Medicine clinic.

Queensland-based **iOrthotics** is a world-leader in advanced orthotic design software and 3D printing, delivering custom-made foam rubber and 3D-printed orthotic devices to more than 90 podiatry clinics throughout Australia.

**D.B.S. Medical Supplies** is a podiatry supplies business based in Byron Bay, New South Wales which provides a wide range of podiatry equipment and foot care products to allied health professionals throughout Australia, New Zealand, the South Pacific, Singapore and Hong Kong.