

ASX Announcement

First Strategic Co-operation Agreement signed with major Chinese Environmental Protection Company BHZQ

23 October 2019

Highlights

- Co-operation agreement signed with Beijing BHZQ Environmental Engineering Technologies Co. Ltd (BHZQ)
- Envirosuite to be the preferred supplier of environmental solutions to BHZQ
- Opens significant distribution opportunities for Envirosuite across China
- Represents the first strategic milestone in the EVS China expansion plan



Above (Left to Right): Mr Bennett Oprysa, Envirosuite Chief Technology Officer, Mr Zhigang Zhang, General Manager BHZQ & Director ZZL, Mr Peter White, Envirosuite Chief Executive Officer, Mr Chaim Kolominskas, Envirosuite EMEA General Manager, Mr Ningping Ma Deputy General Manager of BHZQ.

Environmental management technology company **Envirosuite Limited** (ASX:EVS) ('Envirosuite' or 'the Company') is pleased to announce that it has signed its first Strategic Cooperation Agreement in China with Beijing BHZQ Environmental Engineering Technologies Co. Ltd.

Under the agreement, Envirosuite will be BHZQ's preferred provider for:

- Monitoring, treatment and management of odour as well as air and noise that underpin improved outcomes for occupational and community health, security and other aspects
- Incident source identification and complaint management
- Risk management
- Corrosion in collection and sewage systems

Envirosuite and BHZQ will jointly and actively promote environmental management using the Envirosuite platform to provide a market leading and pioneering solution suite for the waste and water sector. Broad industry adoption of the technology is expected to enable improved operational, environmental and community outcomes in China and globally.

Envirosuite will work with BHZQ to deliver existing projects and secure new projects across a range of sectors including utilities, mining, smart cities, heavy industry and industrial parks. The two parties will also collaborate to provide technology solutions to enable and support large scale third party projects that BHZQ is regularly called on for their expertise and project management.

About BHZQ

BHZQ is a Beijing based environmental engineering technology company that combines new technologies and management solutions for the water sector. BHZQ manages a significant number of high value water infrastructure assets including water courses (creeks, canals and channels), wastewater treatment, piped water and water recycling services in municipal and industrial parks. BHZQ seeks to provide end-to-end solutions for their customers.

BHZQ prides itself on being a driving force in water technology, management and business model innovation. BHZQ is one of major participant in the water industry in China and is highly sought after for their experience and expertise to guide operators, government and utilities on best practice and innovation.

Beijing BHZQ Environmental Engineering Technologies Co., Ltd, is a subsidiary of Hong Kong Listed BEWG (Beijing Enterprises Water Group Limited – HK listing code '0371').

Mr Zhigang Zhang said:

"We are looking to move forward quickly with Envirosuite to make a serious entrance into the China market and expand our successes here through our respective global networks. BHZQ is one of the most prominent innovative suppliers of solutions in the Environmental Protection sector and we manage a broad base of projects in which Envirosuite can participate. We are also seeing new opportunities enabled by Envirosuite's technology to develop new solutions of environmental quality in the utilities, mining, smart cities, heavy industry and industrial parks that may well have global application."

Envirosuite CEO Peter White said:

“Following on from his initial investment (as per the announcement released 6 September 2019) Mr Zhang has now committed his team and contact network through BHZQ to the distribution of Envirosuite. In the last three weeks, in parallel to establishing our new China subsidiaries, we have been actively working with BHZQ.

Furthermore, the relationship with BHZQ provides a strong commercial case to extend our industry offering much deeper into the operations of our clients. This is where we see Envirosuite extending the value proposition from an environmental management solution to a core operational offering that offers a material and measurable ROI. This will embed Envirosuite as a ‘need-to-have’ industry solution that we believe will drive broad universal adoption in the sector.”

About Envirosuite

Envirosuite Limited is an environmental management technology company that has developed a leading Solution-as-a-Service offering which translates data into action in real-time.

Using proprietary algorithms built on more than 30 years of environmental consulting experience, the Envirosuite platform provides a range of environmental monitoring, management and investigative capabilities.

The Envirosuite platform is used worldwide by a range of clients in the mining, water and waste management, heavy industry, ports and agricultural industry sectors and as well by governments looking to regulate industry in accordance with community well-being.

To learn more, please visit: www.envirosuite.com and en.bhzq-bewg.com