



26 October 2016

Funds Under Management, Administration, Advice and Supervision (FUMAS) for the 3 month period to 30 September 2016

IOOF Holdings Ltd (IOOF) has achieved positive net flows of \$833 million in funds under management, administration and advice (FUMA) for the first quarter of the 2017 financial year. Total FUMA as at 30 September 2016 totalled \$107.1 billion. Funds under supervision were \$31.0 billion.

Net positive flows into IOOF's Advice businesses of \$327 million for the quarter included strong inflows from our aligned adviser groups.

Investment Management flows of \$355 million for the quarter included strong flows from flagship platforms and Shadforths into IOOF's investment business. Flows in this segment also benefited from funds re-allocation post the platform rationalisation completed in June 2016.

Total platform net flows were \$151 million for the quarter. Organic growth momentum within IOOF's flagship platforms continued with a quarterly net inflow of \$149 million.

IOOF Managing Director, Christopher Kelaher, commented, "It is very pleasing that we continue to achieve positive net flows across all segments of our business. Our advice and flagship platform businesses have demonstrated another quarter of sustained organic growth. Investment management flows from both our own proprietary and third party platforms demonstrate the continuing success of our unique open architecture."

-ENDS-

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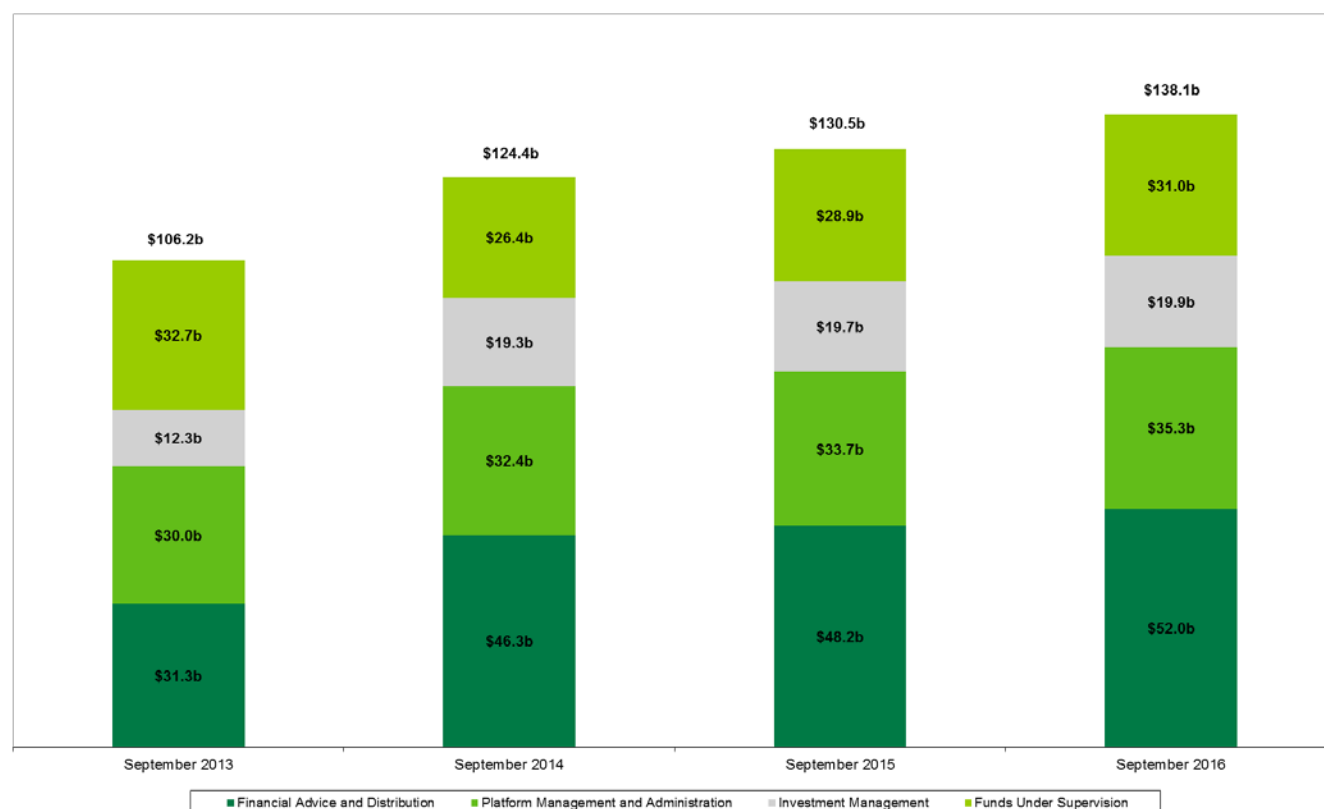
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Funds movement quarter ended 30 September 2016

All amounts \$m	FUMAS 30-Jun-16	Net flow	Pension payments	Market/Other ¹	FUMAS 30-Sep-16
Platform Flagship	22,979	149	(142)	572	23,558
Platform Transition	11,549	2	(37)	197	11,711
Platform Total	34,528	151	(179)	769	35,269
Investment Management	19,609	355		(97) ²	19,867
Advice	49,991	327		1,680	51,998
Total FUMA	104,128	833	(179)	2,352	107,134
Supervision	26,969				30,959
Total FUMAS	131,097				138,093

Funds by Segment



¹ Includes market movements, distributions and internal transfers

² Investment management distributions for Q1 16/17 (~\$436m) (Q1 15/16 (~\$213m))



About IOOF Holdings Limited

IOOF has been helping Australians secure their financial future since 1846. During that time, we have grown substantially to become one of the largest independent groups in the financial services industry.

IOOF provides advisers and their clients with the following services:

- **Financial Advice and Distribution** services via our extensive network of financial advisers and stockbrokers;
- **Platform Management and Administration** for advisers, their clients and hundreds of employers in Australia;
- **Investment Management** products that are designed to suit any investor's needs; and
- **Trustee Services** including estate planning and corporate trust services.

Further information about IOOF can be found at www.ioof.com.au

