



AUCTUS

Alternative Investments

ASX:AVC

auctus: growth, expansion & prosperity

May 2019 Investor Presentation



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AUCTUS

Auctus Alternative Investments Limited (ASX:AVC) is an ASX listed investment manager. AVC's primary focus is to invest directly into companies and platforms operating in growth sectors with strong tailwinds and significant potential to scale.

AVC provides access to these private market investments for wholesale, family office and institutional investors.

Why Auctus?

- We have unique access to domestic and global opportunities via our networks and joint venture partners
- We have a highly disciplined investment approach. Auctus is able to 'de-risk' investment in private markets via the provision of expansion capital to more established companies
- We focus on delivering excess returns and portfolio diversification

What do we deliver?

- Investments where Auctus and co-investors can deploy between \$5M - \$50M
- Unique private market opportunities which are globally scalable, are growth businesses and have strong management
- Expansion stage investment opportunities after product, customer and revenue streams have been proven.

COMPANY DATA

Securities exchange	ASX
Company	Auctus Alternative Investments Ltd
ASX Code	AVC
Price	\$0.35
Shares on Issue	29M
Market Cap (A\$)	10.15M
12 Month Price Range	\$0.28 - \$0.58

TOP 5 SHAREHOLDERS *

Wolf Capital	12.77%
CAMAC Investments Pty Ltd	5.70%
Pebble Bay Capital Pte Ltd	4.73%
J P Morgan Nominees	4.65%
Mars Capital Pty Ltd	2.80%
* Top 20 Holders	59.68%



CORPORATE STRUCTURE

Auctus Asset Management Pty Ltd:

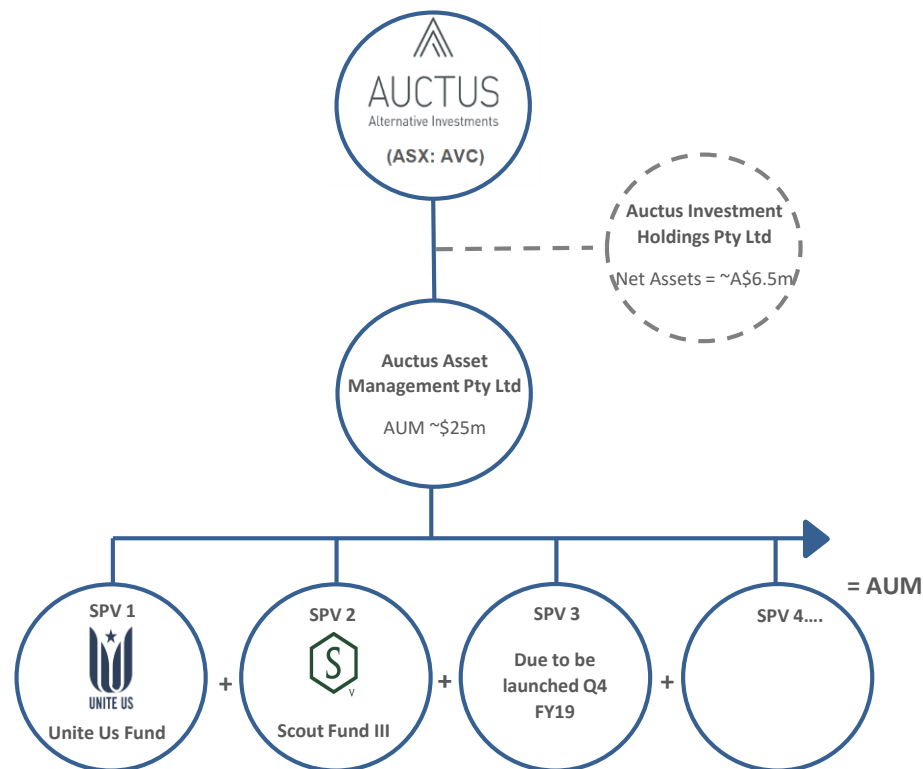
- Generates revenue for AVC via management, transaction and performance fees on investments from Special Purpose Vehicles ("SPV")*. Typical fee structure:

- Management fees: 2% p.a.
- Transaction fees: 2% (one-off fee)
- Performance fees: 20% over 10% IRR

- Growth in Assets Under Management ("AUM") will deliver growth in revenue for AVC.

Auctus Investment Holdings Pty Ltd:

- Holds balance sheet investments in growth assets on behalf of AVC
- Current Balance sheet investments of ~\$6M
- These assets do not generate management, transaction or performance fees
- It is anticipated that these investments will be converted to cash over the next 6-24 months.



*See Appendix I for example of Auctus SPV1, Unite Us Fund



OUR PROGRESS

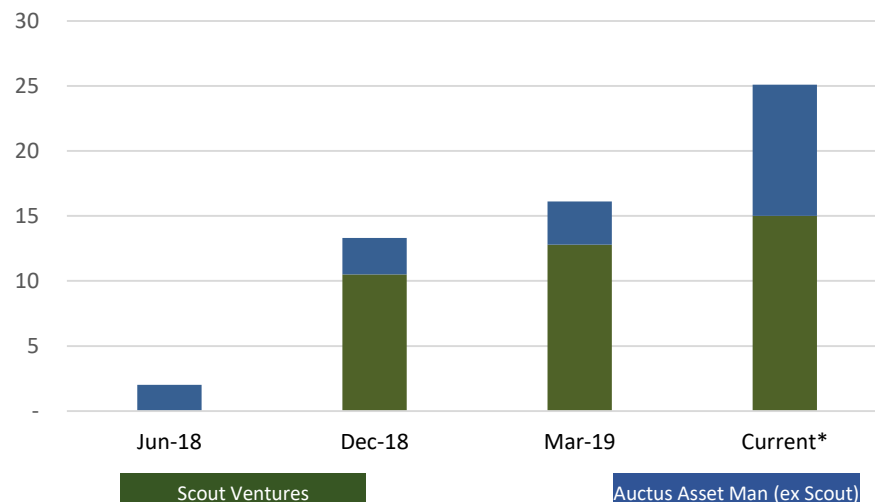
Assets Under Management “AUM”:

- We are in the process of building out our alternatives asset management platform
- During FY19, Auctus has invested for the future by adding experienced investment and distribution capabilities to assist growth in AUM
- Our first deal (Unite Us Fund) originated through our joint venture partner, Scout Ventures New York (deal size ~AU\$6.85m)
- Ongoing management fees and one-off transaction fees have been generated with the potential for performance fees once the asset is sold
- As Assets Under Management grow so does revenue for Auctus
- Auctus is currently completing due diligence on a pipeline of opportunities.

Net Assets:

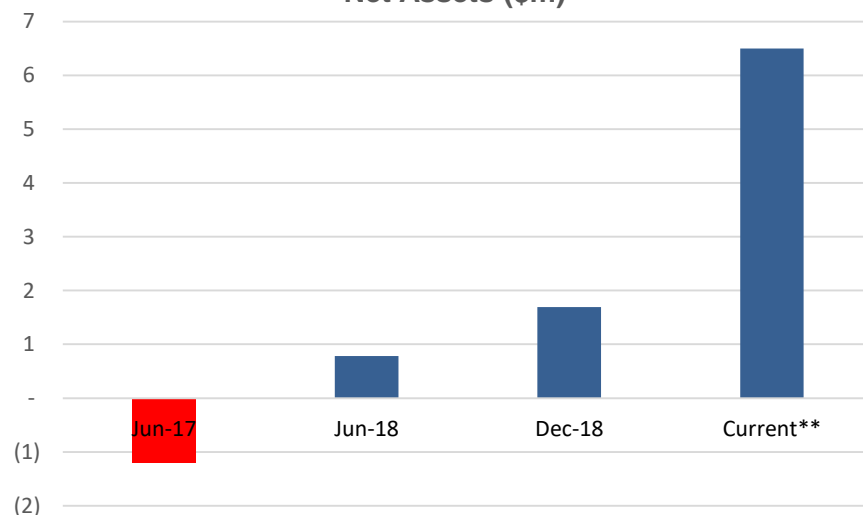
- Auctus continues to strengthen its balance sheet position
- Currently a combination of cash and investments including Gophr (recently restructured as previously announced), Storr, Mobilicom (ASX: MOB) and fund investments
- We anticipate realising these assets over the next 6-24 months providing AVC with a nimble balance sheet to take advantage of future opportunities.

Assets Under Management & Advice (\$A)



* Includes the Unite Us Fund. USD conversion rate 0.70c.

Net Assets (\$m)



**FY19 to 30 April 2019. Note: AUD figures only. Includes the expected accounting impact of selling down Gophr UK.



OUR TEAM



Campbell McComb
Managing Director

- 20 years' funds management experience in Australia, the UK and Asia.
- Led several successful funds management companies – including Armytage (Treasury Group).



Michael Hynes
Executive Director and
Chief Operating Officer

- 30 years' capital markets experience across APAC.
- Significant technology experience having completed numerous capital raisings and IPOs for technology companies.



Mo Ajjaoui
Investment Manager

- 8 years' international and domestic experience in technology services within the oil and gas industry.
- Mo brings technical skills, commercial analysis and complex financial modelling capabilities to the team.



Laz Siapantas
Head of Capital Markets

- 15 years' funds management experience.
- Significant capital markets experience both onshore and offshore with a key focus on alternative investment distribution.



APPENDIX I



SPV 1: Unite Us Fund

- Unite Us is a US healthcare based technology platform experiencing exponential growth
- Unite Us technology enables real-time co-ordination between healthcare and community services, specifically comprehensively tracking the Social Determinants of Health (SDOH)
- The software platform was initially rolled out in New York City and Chicago in 2013, and as at the end of 2018 they were providing support to over 100 networks across 24 states
- Auctus is investing alongside Oak HC/FT, a premier venture growth-equity fund specialising in healthcare and financial services technology
- Unite Us Fund provides both upfront (one-off) and ongoing revenue for AVC over 4 years
- The Unite Us Fund has significant potential to deliver future performance fees when the investment is exited (subject to generating returns above a 10% IRR hurdle)
- Contribution to AUM: ~AUD\$6.85M.

*Press release sourced from Company website www.uniteus.com

PRESS RELEASE

Unite Us Raises \$35 Million to Bridge the Gap Between Health and Social Care

By Sabina Loscalzo on March, 19 2019



Business Wire

Unite Us, the leading care coordination and outcome tracking platform connecting healthcare and social service providers, today announced \$35 million in Series B funding led by Oak HC/FT, with participation from Town Hall Ventures and Define Ventures. Existing investors Scout Ventures, Luminate (part of The Omidyar Group) and New York Ventures also participated in the round.

This brings the company's total funding to \$45.3 million and will fuel the company's growth as it continues to curate coordinated networks bringing together health systems, payers, government agencies and community-based organizations to provide citizens the quality services they need to improve their health and live their best possible lives.

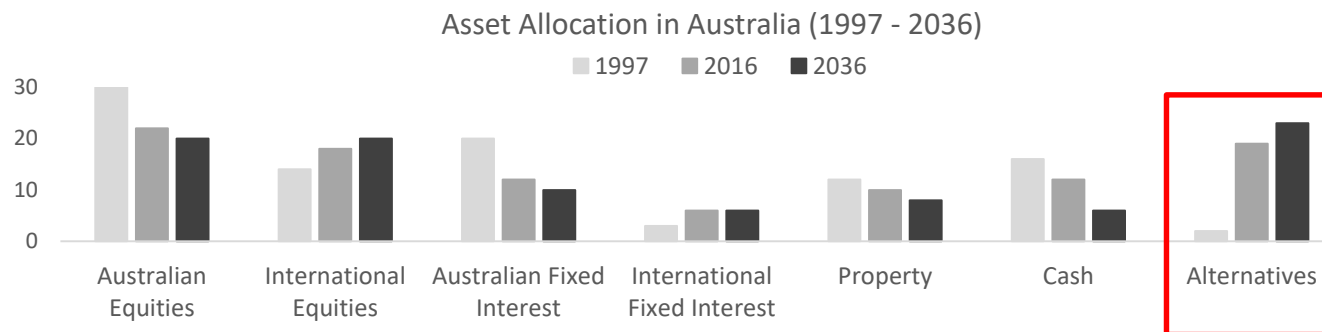
"The market is just getting started when it comes to comprehensively addressing the social determinants of health," said Taylor Justice, President of Unite Us. "Providing the infrastructure and methodology that connects organizations across silos, enabling them to work together seamlessly, and proving that patients received services is just the start. There is still a long way to go, and with this investment, Unite Us will accelerate the industry's transition to a value-based care system driven by social care."

"We cannot impact health without ensuring that people have access to basic needs like food, housing and transportation. Health systems, health plans, employers and government are all talking about social determinants, but the challenge is finding, connecting and delivering needed services in an efficient and effective way at scale," said Nancy Brown, Partner at Oak HC/FT. "The holistic view Unite Us takes to fulfilling these needs has positioned the company as the leader in the space, and we are thrilled to partner with the team as they continue to address the most important and impactful issues in health care today."



APPENDIX II

ALTERNATIVE INVESTMENTS TO BE LARGEST ASSET CLASS BY 2036



Source: Rainmaker Roundup – Volume 20 Number 3 (September 2016)

- Alternative investments are expected to be the largest asset class by 2036 and in excess of 20%
- Global pension funds allocated >20% of their portfolio to alternative assets
- Australia's superannuation system is currently \$2.3 trillion and mandated to grow by >9.5% p.a. to \$9.5T by 2035¹
- Australia's own Future Fund currently invests ~38% of its \$148bn to alternatives²



52% allocation to alternatives²



38% allocation to alternatives²



21% allocation to alternatives²

¹Dynamics of the Australian Superannuation System: The next 20 years. Deloitte, November 2015

²Source: Company websites. Future Fund portfolio allocation as at 31 December 2018. Includes alternative assets, private equity and timberland