



Prophecy

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INTERSECT ALLIANCE SIGNS SOLUTIONARY DEAL

Intersect Alliance International has completed a new agreement with Solutionary, an NTT Group Security Company which is the leading pure-play managed security service provider (MSSP). Solutionary delivers managed security services to mid-sized organisations, government entities and large global enterprises to reduce risk, increase data security and support compliance initiatives.

This agreement provides for Solutionary to offer the Snare Enterprise Agents as an integrated part of their Managed Service with their ActiveGuard platform. The Snare Agent is now bundled with the ActiveGuard platform, offering a superior customer experience with enhanced security, support, integrity and confidence. This agreement covers the range of Snare products including the Snare for Windows Agent, Epilog Agents, Snare Mac, browser and mobile agents and the Snare Agent Management Console.

This agreement is a major milestone for Intersect Alliance International, as it marks the first of a number of planned agreements, whereby the industry standard Snare products will be bundled with other leading product sets in the security arena to provide best of breed customer solutions. This take up is planned to provide accelerated growth of sales for the Snare product set.

Intersect Alliance International provides software and services in the area of Security Information and Event Management (SIEM). The Snare range of collection, analysis, reporting and archival tools form a complete event logging and management ecosystem, comprising:

- The Snare Server - Collection, analysis, reporting, real-time alerts, and archival capabilities, in an easy-to-use web-based package.
- The Snare Enterprise Agents - The de facto industry standard for capturing and filtering audit and event log data, in a supported package, and with an enterprise-level feature set, including guaranteed delivery, encryption, and custom event sources.

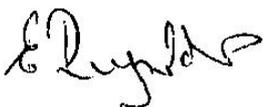
This agreement adds further weight and support to the industry trend from the Snare Open Source agents to the commercially available Snare Enterprise feature set for organisations needing to fully address audit, regulatory or security compliance standards.

Solutionary was positioned as a Leader in the Gartner Magic Quadrant for MSSPs, North America in 2012 and 2011. Services are delivered 24/7 to clients globally through multiple state-of-the-art security operations centres.

Founded in 2000, the company's services are based on next generation security intelligence, proven processes and proprietary, patented technology. Solutionary provides clients with advanced service delivery, thought leadership, years of innovative groundwork and proprietary certifications that exceed industry standards, enabling the company to have one of the highest client retention rates in the industry.

Solutionary provides superior security processes and technology, delivering managed and monitored services 24/7. While other MSSPs rely solely on people making the right decisions every time and services that do not fit the client's exact needs, Solutionary understands how security and compliance needs intersect with business and works with clients to ensure laser-focused service, deployed easily and on-time.

The patented, cloud-based ActiveGuard(r) Security and Compliance Platform is the technology behind Solutionary Managed Security Services. ActiveGuard is able to accurately collect and correlate vast amounts of data from virtually any device capable of producing a logfile, such as applications, databases, endpoints, firewalls, IDS/IPS, UTMs, WAFs, FIMs and network devices. ActiveGuard enriches gathered security data with a variety of contextual information such as vulnerabilities, assets, GeoIP, malicious hosts, privileged and non-privileged users to detect threats and increase accuracy.



Ed Reynolds
Chairman

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For more details visit

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