# amcom

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Company Announcements Office
Australian Securities Exchange Limited

**Amcom signs $9m Cloud Partnership with The University of Western Australia**

Amcom Telecommunications Limited ("Amcom") has entered into an agreement to provide hosted Cloud services to The University of Western Australia ("UWA").

The partnership will involve Amcom hosting dedicated Cloud services for UWA in Amcom's secure Data Centres in Perth. The initial contract value is $9 million over 3 years with options for extending. The Amcom hosted Cloud solution provides UWA hundreds of computer servers and over 400 terabytes of storage, delivered across Amcom's secure, reliable dedicated geographical path diverse 10-gigabit fibre network between UWA and Amcom's Data Centres.

Dr Mary Davies, UWA's librarian and Director (Information Management), is delighted with the partnership. "As UWA's requirements increase, it is vital for us to strategically plan to provide our students, academics and researchers all the computing power and storage to meet their future needs. Amcom has been able to provide us with a cost effective, secure, reliable and dedicated product that gives us capacity and capability across all faculties. It is both simple for us to manage and user friendly for our staff," she said.

"Amcom is ready to deliver the hosted services we require now, and most important our data is stored in Perth using dedicated infrastructure (single tenant) under a private hosted services agreement. This puts us in the forefront of hosted compute and storage and frees us to concentrate on value added support for teaching, learning and research" she said.

The Cloud services market is rapidly expanding globally and provides customers with significant benefits of cost and scale. Amcom is ideally placed to leverage this emerging trend in the Cloud with an established customer base of 900 blue chip corporate and government customers.

Amcom CEO Clive Stein said, "Over the past 10 years, we have built a solid reputation in partnering with our customers. We have tremendous examples of how have delivered exceptional outcomes for our customers across Australia. We are delighted to strengthen our partnership with UWA as one of Australia's most prestigious universities."

"Today we offer a comphrensive suite of IT solutions hosted in the Cloud to both new and existing customers and being chosen as a partner to one of Australia's top universities to provide a dedicated, secure and reliable Cloud solution validates our services driven strategy."

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## About University of Western Australia

The University of Western Australia (UWA) is recognised internationally as a leading university.

Our ground-breaking research, quality academic staff and state-of-the-art facilities combine to offer a vibrant student experience.

As Western Australia's leading university, UWA was rated second overall in Australia by the Good Universities Guide 2011 based on key performance measures such as graduate starting salaries, employment prospects, staff qualifications, research intensity and student demand.

The University of Western Australia consistently ranks in the top 120 international universities and in the top 10-18 universities in the Asia-Pacific region.

UWA is the only Western Australian university to belong to the Group of Eight – a coalition of the top research universities in Australia – and it is one of only two Australian universities to belong to the Worldwide Universities Network, a partnership of 16 research-led universities from Europe, North America, North Asia and Australia.



## About Amcom

Amcom is an award-winning Australian telecommunications company and provides high performance network services to business and government. Operating since 1998, Amcom specialises in providing data, internet, voice and hosted Cloud services to a range of customers.

We own and operate over 2,100km of fibre-optic network in Perth, Adelaide and Darwin. Our network enables us to offer high-performance, cost-effective business solutions, and makes it easy for our customers to increase capacity or add new services.We also own and operate 3 data centres in Perth. Corporate, enterprise and government organisations work with Amcom to connect their separate offices, to deploy business-grade voice and internet and to connect to data centres.

Delivering superior customer service, faster connection times, product innovation and low connection costs, Amcom is the provider of choice to many leading organisations.

For more information see amcom.com.au