



# REELTIME MEDIA LIMITED

ACN 085 462 362 ABN 67 085 462 362

PO Box 212, Bondi NSW 2026, Australia

T: +61 2 8011 4099 W: [www.reeltime.com.au](http://www.reeltime.com.au)

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20 Bridge Street  
SYDNEY NSW 2000

**ANNOUNCEMENT FOR RELEASE TO THE MARKET**  
**REELTIME MEDIA LIMITED**  
**ASX: RMA**

## PositionMEonline Opens in New Zealand

The Company announces that its premier web marketing brand, PositionMEonline, is opening offices in New Zealand in both Auckland and Wellington in November 2013. PositionMEonline provides website design and development, e-Commerce solutions, web marketing, SEO (search engine optimisation), PPC (pay per click advertising) and social media services. See [www.positionmeonline.com](http://www.positionmeonline.com).

Chief Operating Officer, Mr James Mawhinney, stated that the planning of PositionMEonline's New Zealand operations is proceeding on schedule, and the commencement of trading on 18 November 2013 in Wellington and Auckland will mark a new milestone for the brand with its international expansion.

The Managing Director of Reeltime Media Limited, Mr Gabriel Ehrenfeld stated, "The deployment of operations of PositionMEonline in Auckland and Wellington will hasten the Company's timetable for achieving its 2014 targeted revenues in New Zealand, as the brand is highly developed with a good range of offerings. It will be a sound enhancement to the New Zealand acquisition programme."

Queries can be directed to:

Ian Sanderson  
Company Secretary

## **ABOUT REELTIME MEDIA LIMITED**

### **Digital Service and IT Company**

Reeltime Media Limited (ASX: RMA) is one of Australia's largest and fastest growing Digital Services and IT companies. RMA's 100% wholly owned subsidiaries specialise in the delivery of online applications, marketing solutions, IT solutions, training & consulting to SME's and corporate clients. Including acquisitions under contract, the Group collectively employs approximately 220 personnel, services in excess of 4,000 clients and has offices in Sydney, Melbourne, Brisbane, Perth and offshore.

RMA is experiencing substantial growth with the ongoing acquisition of website development companies, digital services agencies, IT services businesses, and the development of new profitable businesses to fill demand for training and social media services. This growth is compounded by the shift in client spend from offline to online advertising and an increased need for IT-based solutions within their businesses.

Businesses acquired into the Group typically achieve an immediate increase in profitability through the centralisation of administrative functions and more efficient deployment of existing personnel and assets. Substantial revenue growth is achieved through the cross-selling of a wide range of services that are already being provided under different brands in the Group. This results in higher customer satisfaction, reduced client churn, higher average client spend, and in turn greater shareholder returns.

RMA continues to seek potential acquisitions to increase its market share of the digital services industry and provide a complete service offering for SME's and corporate clients.

### **Divisions within RMA**

RMA's resources and brands are arranged according to the following three primary divisions:

#### **Digital Services Division**

The Digital Services Division includes the provision of the following services through RMA's subsidiaries:

- Website design & development
- Paid search engine advertising including Google AdWords
- Search engine optimisation (SEO)
- Display advertising
- Social Media management
- Mobile apps
- Custom software development
- Domain names

#### **IT Services Division**

RMA's IT Services Division provides a range of hardware and software solutions to businesses via its subsidiaries. The Group has identified the need to provide clients with an end-to-end solution beyond digital services as clients often associate IT with online services. Current services provided by RMA include:

- Managed IT services
- Hardware solutions
- Software solutions
- Cloud solutions
- Web hosting & co-location
- Data backup & security

#### **Training Division**

RMA's Training Division was established to fill the need for high quality training on digital services and IT, and provide RMA personnel with continuing professional development given the rapid rate of change in the digital services & IT industries. RMA launched its training business, Australian Digital Marketing Institute (ADMi), in August 2013. ADMi will undertake the necessary steps to become a registered training organisation (RTO) within 12 months.